New England NESS Systems & Software

1100 Altamont Avenue
Mitchell Drive
Schenectady, NY 12303
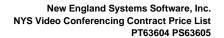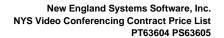Ph. 518-377-4057 Fx. 518-377-3673

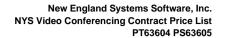| Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
	SchoolStation/N-Station Videoconferencing/Distance Learning Systems** **Packaged Systems (Hardware, Software, Installation and/or Support)**									
PCS-1-INC	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP, One Year Parts Replacement/Phone Support, Initial Training (4 Hour Max), System Setup	Each	A	$ 4,050.00	10%	$ 3,645.00	See Note 1	N/A	N/A	See Note 1
	SchoolStation/N-Station Videoconferencing/Distance Learning Systems**									
SS-7B	N-Station/SchoolStation 7 Integrated High Definition 720P Video System H323 (IP Only) Inclues KBD, Chassis Only	Each	A	$ 20,995.00	10%	$ 18,895.50	See Note 1	N/A	N/A	See Note 1
SS-7	N-Station/SchoolStation 7 Integrated High Definition 720P Video System H323 (IP Only) Inclues Chassis, Microphone, HD Camera, KBD, Single 50" Monitor	Each	A	$ 30,990.00	10%	$ 27,891.00	See Note 1	N/A	N/A	See Note 1
SS7-CNFREC	Advanced Conference Recording Option for SchoolStation/N-Station7	Each	A	$ 2,495.00	10%	$ 2,245.50	See Note 1	N/A	N/A	See Note 1
SS7-MCU	5 Unit MCU add-on For SchoolStation/N-Station7	Each	A	$ 3,295.00	10%	$ 2,965.50	See Note 1	N/A	N/A	See Note 1
SS7-1080P	Full 1080P Conference Capability for SchoolStation/N-Station 7	Each	A	$ 3,295.00	10%	$ 2,965.50	See Note 1	N/A	N/A	See Note 1
SS-5	SchoolStation 5 Integrated Video Classroom System H323 (IP Only)	Each	A	$ 9,894.50	10%	$ 8,905.05	See Note 1	N/A	N/A	See Note 1
SS-5I	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN)	Each	A	$ 11,544.50	10%	$ 10,390.05	See Note 1	N/A	N/A	See Note 1
SS-5D	SchoolStation 5 Integrated Video Classroom System H323 with tabletop pod/laptop plug-in (IP only)	Each	A	$ 12,094.50	10%	$ 10,885.05	See Note 1	N/A	N/A	See Note 1
SS-5500	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN, tabletop pod, laptop plug-in and speaker system)	Each	A	$ 13,744.50	10%	$ 12,370.05	See Note 1	N/A	N/A	See Note 1
SS5-UP	Upgrade from SchoolStation to SchoolStation 5 (includes chassis, keyboard, camera, microphone, remote control)	Each	A	$ 7,800.00	10%	$ 7,020.00	See Note 1	N/A	N/A	See Note 1
PCS-1B-NT	Personal Conferencing Workstation, H323/30fps, Base System, Windows XP PRO	Each	A	$ 2,240.00	10%	$ 2,016.00	See Note 1	N/A	N/A	See Note 1
PCS-1-NT	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP PRO	Each	A	$ 2,750.00	10%	$ 2,475.00	See Note 1	N/A	N/A	See Note 1
PCS-BB	Personal Conferencing Workstation, Base System, No OS, No Codec	Each	A	$ 1,218.00	10%	$ 1,096.20	See Note 1	N/A	N/A	See Note 1
PM-1	N-Station Surveillance Camera System with Limited Visibility	Each	A	$ 11,027.00	10%	$ 9,924.30	See Note 1	N/A	N/A	See Note 1
PM-2	N-Station Surveillance Camera System with Enclosure	Each	A	$ 10,194.00	10%	$ 9,174.60	See Note 1	N/A	N/A	See Note 1
SS-4-INT	School-Station 4 Integrated H323 CODEC. Requires Controller, Monitor	Each	A	$ 9,495.00	10%	$ 8,545.50	See Note 1	N/A	N/A	See Note 1
SS5-Media	SchoolStation Media Center: SchoolStation 5 Integrated Video Classroom System H323, Customized 19" Mobile Rack, adjustable projector mount, amplifier/mixer, tabletop microphone, Pan Tilt Zoom Camera	Each	A	$ 22,995.00	10%	$ 20,695.50	See Note 1	N/A	N/A	See Note 1
SS-CL1	Customized Classroom Implementation. Complete K-12, Corporate/Government Training Room or Medical Education Solution. Includes necessary room analysis and design, equipment configuration and setup	Each	A	Call for Quote	10%	Call for Quote	See Note 1	N/A	N/A	See Note 1
N5-EXEC	N-Station5 Executive, System Unit, Dual 19" Display, PTZ Camera, Mic	Each	A	$ 8,995.00	10%	$ 8,095.50	See Note 1	N/A	N/A	See Note 1
SS5-BRI-1	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Single System	Each	A	$ 2,995.00	10%	$ 2,695.50	See Note 1	N/A	N/A	See Note 1
SS5-PRI-1	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	A	$ 4,945.00	10%	$ 4,450.50	See Note 1	N/A	N/A	See Note 1
SS5-BRI-M	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Multi System	Each	A	$ 13,995.00	10%	$ 12,595.50	See Note 1	N/A	N/A	See Note 1
SS5-PRI-M	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	A	$ 15,995.00	10%	$ 14,395.50	See Note 1	N/A	N/A	See Note 1
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max Encode, Unlimited Download, 100 Hour Storage (Month)	Each	A	$ 410.00	10%	$ 369.00	See Note 1	N/A	N/A	See Note 1

Note [1]: New England Systems and Software, Inc. offers installation and maintenance on separate line items that are included within the price list.

Effective Date: January 2009
Supercedes all prior versions

1100 Altamont Avenue
Mitchell Drive
Schenectady, NY 12303
Ph. 518-377-4057 Fx. 518-377-3673

New England Systems Software, Inc.
NYS Video Conferencing Contract Price List
PT63604 PS63605

Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
VCNF-50	Virtual Conference Delivery (50 Concurrent User), 300kb/s max Encode, Unlimited Download, 200 Hour Storage (Month)	Each	A	$ 784.00	10%	$ 705.60	See Note 1	N/A	N/A	See Note 1
VCNF-100	Virtual Conference Delivery (100 Concurrent User), 300kb/s Max Encode, Unlimited Download, 400 Hour Storage (Month)	Each	A	$ 931.00	10%	$ 837.90	See Note 1	N/A	N/A	See Note 1
CCTRAN	Close Caption Transcription/Insertion. WM or MPEG4 / min	Each	A	$ 7.00	10%	$ 6.30	See Note 1	N/A	N/A	See Note 1
Desktop and Set Top**										
FAL-HD3	IP Set-Top System - IP - Gray Only, MCU / Stream Capable, Web Srv	Each	B	$ 4,995.00	10%	$ 4,495.50	See Note 1	N/A	N/A	See Note 1
Accessories (Processor, System and Memory Upgrades)										
PCS-PR1	Processor Upgrade	Each	C	$ 289.00	5%	$ 274.55	See Note 1	N/A	N/A	See Note 1
*KEY-01	Wireless Keyboard with joystick mouse	Each	C	$ 299.00	5%	$ 284.05	See Note 1	N/A	N/A	See Note 1
*KEY-02	Desktop Keyboard and Mouse	Each	C	$ 60.00	5%	$ 57.00	See Note 1	N/A	N/A	See Note 1
*NT-1	NT-1 with Power Supply	Each	C	$ 249.00	5%	$ 236.55	See Note 1	N/A	N/A	See Note 1
*NT-3	NT-3 with Power Supply	Each	C	$ 520.00	5%	$ 494.00	See Note 1	N/A	N/A	See Note 1
WH-50	Whiteboard with USB/RS232 Interface and Software	Each	C	$ 2,127.00	5%	$ 2,020.65	See Note 1	N/A	N/A	See Note 1
WH-60	Whiteboard with RS232 Interface and Software	Each	C	$ 2,260.00	5%	$ 2,147.00	See Note 1	N/A	N/A	See Note 1
WH-78	Whiteboard with USB/RS232 Interface and Software	Each	C	$ 2,393.00	5%	$ 2,273.35	See Note 1	N/A	N/A	See Note 1
WH-95	Whiteboard with USB/RS232 Interface and Software	Each	C	$ 2,927.00	5%	$ 2,780.65	See Note 1	N/A	N/A	See Note 1
WH-AB-KIT	Adjustable Mount and Projector System for WH60,78,95	Each	C	$ 3,813.00	5%	$ 3,622.35	See Note 1	N/A	N/A	See Note 1
WH-VOTE	Add-On Interactive Response for Whiteboard (25 User)	Each	C	$ 2,995.00	5%	$ 2,845.25	See Note 1	N/A	N/A	See Note 1
WH-ADD	Whiteboard Add-On Dry Erase	Each	C	$ 549.00	5%	$ 521.55	See Note 1	N/A	N/A	See Note 1
Accessories (Cameras and Control Equipment)										
CAMHD	High Def HD PTZ Camera for SchoolStation/N-Station7 EVI-HD1	Each	C	$ 6,000.00	5%	$ 5,700.00	See Note 1	N/A	N/A	See Note 1
SONY-D100	Sony D100 PTZ Kit	Each	C	$ 1,495.00	5%	$ 1,420.25	See Note 1	N/A	N/A	See Note 1
*FECC-CBL	Far End Camera Control Cable (for Sony)	Each	C	$ 49.00	5%	$ 46.55	See Note 1	N/A	N/A	See Note 1
*FECC-CBLC	Far End Camera Control Cable (for Canon Camera - NTSC)	Each	C	$ 49.00	5%	$ 46.55	See Note 1	N/A	N/A	See Note 1
*SONY-WAL	Wide Angle Lens for Sony PTZ Camera	Each	C	$ 135.00	5%	$ 128.25	See Note 1	N/A	N/A	See Note 1
*CANON-WAL	Wide Angle Lens for Canon VC-C4 Camera	Each	C	$ 115.00	5%	$ 109.25	See Note 1	N/A	N/A	See Note 1
*HD-POD	Tabletop pod including laptop plug-in for data presentations for SS-5/SS-7	Each	C	$ 1,995.00	5%	$ 1,895.25	See Note 1	N/A	N/A	See Note 1
*SS5-REM	SchoolStation 5 replacement international remote control	Each	C	$ 50.00	5%	$ 47.50	See Note 1	N/A	N/A	See Note 1
*WLNIC	Wireless NIC (802.11 b/g wireless NIC) for SS-5	Each	C	$ 150.00	5%	$ 142.50	See Note 1	N/A	N/A	See Note 1
*CAM-02	DV Record/Playback Camera and Interface Cable	Each	C	$ 595.00	5%	$ 565.25	See Note 1	N/A	N/A	See Note 1
*ACCES-CTG	Accessories Kit 1 Includes: PTZ Camera, Far End Camera Control Cable, S-Video Cable and CTG Advanced Microphone	Each	C	$ 1,994.00	5%	$ 1,894.30	See Note 1	N/A	N/A	See Note 1
EV-4400AF	ELMO EV-4400AF Visual Presenter	Each	C	$ 2,795.00	5%	$ 2,655.25	See Note 1	N/A	N/A	See Note 1
HV-5100XG	Elmo Portable Presentation Camera	Each	C	$ 3,158.00	5%	$ 3,000.10	See Note 1	N/A	N/A	See Note 1
HV-C1000XG	Elmo Ceiling Mount Visual Presenter	Each	C	$ 9,000.00	5%	$ 8,550.00	See Note 1	N/A	N/A	See Note 1
RE-455X	Canon Mobile Presenter	Each	C	$ 1,795.00	5%	$ 1,705.25	See Note 1	N/A	N/A	See Note 1
TLR2096	96 Hour Time Lapse Tape	Each	C	$ 1,100.00	5%	$ 1,045.00	See Note 1	N/A	N/A	See Note 1
TLR2024	24 Hour Time Lapse Tape	Each	C	$ 615.00	5%	$ 584.25	See Note 1	N/A	N/A	See Note 1
CC351H-2	Low Lux Camera (Requires Lens, Specification Required)	Each	C	$ 840.00	5%	$ 798.00	See Note 1	N/A	N/A	See Note 1
CC351-FF	Lens for PTZ Camera Upgrade, Fixed Focal (Specify)	Each	C	$ 150.00	5%	$ 142.50	See Note 1	N/A	N/A	See Note 1
CC351-VF	Lens for PTZ Camera Upgrade, Vari-Focal (Specify)	Each	C	$ 225.00	5%	$ 213.75	See Note 1	N/A	N/A	See Note 1
CC351-MVF	Lens for PTZ Camera Upgrade, Motorized Vari-Focal (Specify)	Each	C	$ 1,495.00	5%	$ 1,420.25	See Note 1	N/A	N/A	See Note 1
EHWD10040	40W Heater	Each	C	$ 20.00	5%	$ 19.00	See Note 1	N/A	N/A	See Note 1
EHWD10080	80W Heater	Each	C	$ 60.00	5%	$ 57.00	See Note 1	N/A	N/A	See Note 1
PT280-24P	Pan Tilt Zoom Camera Mount for Mounting (Enclosure Mounted)	Each	C	$ 775.00	5%	$ 736.25	See Note 1	N/A	N/A	See Note 1
ERD2200	Protocol Converter for Camera Control Signals	Each	C	$ 782.00	5%	$ 742.90	See Note 1	N/A	N/A	See Note 1
OIPCB	Thermostat and Environment Control	Each	C	$ 155.00	5%	$ 147.25	See Note 1	N/A	N/A	See Note 1
A9000	Auto/random scan plug-in module	Each	C	$ 154.00	5%	$ 146.30	See Note 1	N/A	N/A	See Note 1
C3600H-2F2.3AW	CameraPak HiResEx-Vu Color 2.3mm auto iris w/mt	Each	C	$ 715.00	5%	$ 679.25	See Note 1	N/A	N/A	See Note 1
C3600H-2V1AW	CameraPak HiResEx-Vu Color 1-3mm auto iris w/mount	Each	C	$ 798.00	5%	$ 758.10	See Note 1	N/A	N/A	See Note 1
C3600H-2V21AW	CameraPak HighRes Ex-View Color 2.8-12mm AI w/mt	Each	C	$ 724.00	5%	$ 687.80	See Note 1	N/A	N/A	See Note 1

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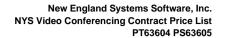| Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
C3600H-2V3AW	CameraPak HiResEx-Vu Color 3-8mm auto iris w/mount	Each	C	$ 666.00	5%	$ 632.70	See Note 1	N/A	N/A	See Note 1
C3600H-2V50AW	CameraPak HiResEx-Vu Color 5-50mm auto iris w/mt	Each	C	$ 810.00	5%	$ 769.50	See Note 1	N/A	N/A	See Note 1
C3600H-2V50W	CameraPak HighRes Ex-View Color 5-50mm w/mount	Each	C	$ 787.00	5%	$ 747.65	See Note 1	N/A	N/A	See Note 1
C3600H-2V55AW	CameraPak HiResEx-Vu Color 5-83mm auto iris w/mt	Each	C	$ 878.00	5%	$ 834.10	See Note 1	N/A	N/A	See Note 1
C3600H-2V55W	CameraPak HighRes Ex-View Color 5-83mm w/mount	Each	C	$ 848.00	5%	$ 805.60	See Note 1	N/A	N/A	See Note 1
C3600H-2V5AW	CameraPak HiResEx-Vu Color 5-40mm auto iris w/mt	Each	C	$ 810.00	5%	$ 769.50	See Note 1	N/A	N/A	See Note 1
C3600H-2V5W	CameraPak HighRes Ex-View Color 5-40mm w/mount	Each	C	$ 787.00	5%	$ 747.65	See Note 1	N/A	N/A	See Note 1
C3700H-2F2.3AW	CameraPak NTSC High Res Color 2.3mm auto iris w/mt	Each	C	$ 535.00	5%	$ 508.25	See Note 1	N/A	N/A	See Note 1
C3700H-2F2.3W	CameraPak NTSC High Resolution Color 2.3mm w/mount	Each	C	$ 495.00	5%	$ 470.25	See Note 1	N/A	N/A	See Note 1
C3700H-2V21AW	CameraPak NTSC High Res Color 2.8-12mm AI w/mt	Each	C	$ 543.00	5%	$ 515.85	See Note 1	N/A	N/A	See Note 1
C3700H-2V21W	CameraPak NTSC High Res Color 2.8-12mm w/mount	Each	C	$ 493.00	5%	$ 468.35	See Note 1	N/A	N/A	See Note 1
C3700S-2F2.3A	CameraPak Standard Res Color 2.3mm auto iris	Each	C	$ 433.00	5%	$ 411.35	See Note 1	N/A	N/A	See Note 1
BB4-F	Spectra IV In-ceiling black back	Each	C	$ 274.00	5%	$ 260.30	See Note 1	N/A	N/A	See Note 1
BB4-F-E	Spectra IV In-ceiling, black, environmental back	Each	C	$ 520.00	5%	$ 494.00	See Note 1	N/A	N/A	See Note 1
BB4-PG	Spectra IV Pendant mount, gray, standard back	Each	C	$ 413.00	5%	$ 392.35	See Note 1	N/A	N/A	See Note 1
BB4-PG-E	Spectra IV Pendant mount, environmental back	Each	C	$ 520.00	5%	$ 494.00	See Note 1	N/A	N/A	See Note 1
DD4CBW23	Spectra IV Day/Night (NTSC) camera (23X)	Each	C	$ 3,225.00	5%	$ 3,063.75	See Note 1	N/A	N/A	See Note 1
DD4CBW35	Spectra IV Day/Night (NTSC) camera (35X)	Each	C	$ 3,478.00	5%	$ 3,304.10	See Note 1	N/A	N/A	See Note 1
LD5F-0	Spectra IV Smoked, in-ceiling lower dome	Each	C	$ 229.00	5%	$ 217.55	See Note 1	N/A	N/A	See Note 1
LD53PB-0	Spectra IV Smoked, pendant, black lower dome	Each	C	$ 274.00	5%	$ 260.30	See Note 1	N/A	N/A	See Note 1
ES3012-2W	Esprit (pan/tilt, enclosure and receiver) 24VAC - wall mount	Each	C	$ 2,917.00	5%	$ 2,771.15	See Note 1	N/A	N/A	See Note 1
CCC1390H-6	1/3-inch high resolution day/night, WDR, CCD camera	Each	C	$ 682.00	5%	$ 647.90	See Note 1	N/A	N/A	See Note 1
13VDIR2.8-11	2.8 - 11 mm lens for CcC1390 camera	Each	C	$ 149.00	5%	$ 141.55	See Note 1	N/A	N/A	See Note 1
13VDIR7.5-50	7.5 - 50 mm lens for CCC1390 camera	Each	C	$ 196.00	5%	$ 186.20	See Note 1	N/A	N/A	See Note 1
13ZD6X10	10x zoom lens for CCC1390H	Each	C	$ 632.00	5%	$ 600.40	See Note 1	N/A	N/A	See Note 1
13ZD5.6X20	20x zoom lens for CCC1390H	Each	C	$ 1,233.00	5%	$ 1,171.35	See Note 1	N/A	N/A	See Note 1
13ZD5.5X30	30x zoom lens for CCC1390H	Each	C	$ 2,067.00	5%	$ 1,963.65	See Note 1	N/A	N/A	See Note 1
PM105	Medium duty wall mount	Each	C	$ 90.00	5%	$ 85.50	See Note 1	N/A	N/A	See Note 1
PT280-24P	Light duty mini pan/tilt, 24 VAC	Each	C	$ 923.00	5%	$ 876.85	See Note 1	N/A	N/A	See Note 1
ST1	Support Strut for WM2000	Each	C	$ 75.00	5%	$ 71.25	See Note 1	N/A	N/A	See Note 1
PA2000	Adapter plate; required when using WM2000	Each	C	$ 23.00	5%	$ 21.85	See Note 1	N/A	N/A	See Note 1
WM2000	Wall mount for PT570 Pan/Tilt	Each	C	$ 115.00	5%	$ 109.25	See Note 1	N/A	N/A	See Note 1
PT570P	Medium Duty Pan/Tilt 110v	Each	C	$ 1,205.00	5%	$ 1,144.75	See Note 1	N/A	N/A	See Note 1
EH3512-2	Indoor/Outdoor camera enclosure with blower, defroster and heater	Each	C	$ 347.00	5%	$ 329.65	See Note 1	N/A	N/A	See Note 1
EH3512	Indoor/Outdoor Camera Enclosure	Each	C	$ 134.00	5%	$ 127.30	See Note 1	N/A	N/A	See Note 1
SS3512	Sun shroud for EH3512 series	Each	C	$ 41.00	5%	$ 38.95	See Note 1	N/A	N/A	See Note 1
SWM-PA-GY	Pole adapter with stainless steel hardware	Each	C	$ 41.00	5%	$ 38.95	See Note 1	N/A	N/A	See Note 1
SWM-GY	Compact wall mount with cable feedthrough	Each	C	$ 71.00	5%	$ 67.45	See Note 1	N/A	N/A	See Note 1
PA101	Pole Adapter for EM2400 mount	Each	C	$ 80.00	5%	$ 76.00	See Note 1	N/A	N/A	See Note 1
EM2400	WALL MOUNT, LIGHT-DUTY, ENCLOSURE	Each	C	$ 76.00	5%	$ 72.20	See Note 1	N/A	N/A	See Note 1
WVCW974	Outdoor Color PTZ pendant with motion tracking	Each	C	$ 5,035.00	5%	$ 4,783.25	See Note 1	N/A	N/A	See Note 1
IQ751	1.3 MP Day/Night Camera, 30ips	Each	C	$ 1,199.00	5%	$ 1,139.05	See Note 1	N/A	N/A	See Note 1
IQ752	2.0 MP Day/Night Camera, 30ips	Each	C	$ 1,324.00	5%	$ 1,257.80	See Note 1	N/A	N/A	See Note 1
IQ753	3.0 MP Day/Night Camera, 30ips	Each	C	$ 1,449.00	5%	$ 1,376.55	See Note 1	N/A	N/A	See Note 1
IQ755	5.0 MP Day/Night Camera, 30ips	Each	C	$ 1,699.00	5%	$ 1,614.05	See Note 1	N/A	N/A	See Note 1
V7	Wide Varifocal 3MP IR Lens for IQ7xx	Each	C	$ 300.00	5%	$ 285.00	See Note 1	N/A	N/A	See Note 1
V6	Telephoto Varifocal Day/Night Lens for IQ7xx	Each	C	$ 175.00	5%	$ 166.25	See Note 1	N/A	N/A	See Note 1
V5	Wide Varifocal Day/Night Lens for IQ7xx	Each	C	$ 110.00	5%	$ 104.50	See Note 1	N/A	N/A	See Note 1
IQ510	Wide Dynamic Range 1.3MP camera	Each	C	$ 499.00	5%	$ 474.05	See Note 1	N/A	N/A	See Note 1
V3	Wide Varifocal Lens for IQ51x	Each	C	$ 110.00	5%	$ 104.50	See Note 1	N/A	N/A	See Note 1
V4	Telephoto Varifocal Lens for IQ51x	Each	C	$ 250.00	5%	$ 237.50	See Note 1	N/A	N/A	See Note 1
IQ510B1NPDV	IQ510 Dome WVGA Camera, 60ips, 0.4 lux, Wide Varifocal M12 Lens	Each	C	$ 749.00	5%	$ 711.55	See Note 1	N/A	N/A	See Note 1
CM1750	5-in universal camera mount for camera up to 7lbs.	Each	C	$ 37.00	5%	$ 35.15	See Note 1	N/A	N/A	See Note 1

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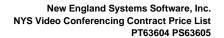| Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
CM1750EXT	4" extension tube for use with CM1750 or TB1750 mt	Each	C	$ 15.00	5%	$ 14.25	See Note 1	N/A	N/A	See Note 1
CM1750S	Mount camera short: 3-inch universal for up to 7lb	Each	C	$ 33.00	5%	$ 31.35	See Note 1	N/A	N/A	See Note 1
CM4400	Mount camera ceiling: light duty J-mount	Each	C	$ 63.00	5%	$ 59.85	See Note 1	N/A	N/A	See Note 1
CM4450	Light duty J-mount w/ feedthru and swivel head	Each	C	$ 50.00	5%	$ 47.50	See Note 1	N/A	N/A	See Note 1
CM6700-MXB2	CM6700 Matrix, 16 Inputs X 2 Outputs, 120V	Each	C	$ 1,265.00	5%	$ 1,201.75	See Note 1	N/A	N/A	See Note 1
CM6700-VMC2	CM6700 video output card: expand by 2 monitor out	Each	C	$ 276.00	5%	$ 262.20	See Note 1	N/A	N/A	See Note 1
DD53C22	Spectra III SE Dome Drive Color cam (264X) NTSC	Each	C	$ 2,712.00	5%	$ 2,576.40	See Note 1	N/A	N/A	See Note 1
DD53CBW	Spectra III SE Dome Drive Color/BW (230X) NTSC	Each	C	$ 3,225.00	5%	$ 3,063.75	See Note 1	N/A	N/A	See Note 1
DD53M22	Spectra III SE Dome Drive BW camera (264X) EIA	Each	C	$ 2,535.00	5%	$ 2,408.25	See Note 1	N/A	N/A	See Note 1
DD53TC16	Spectra III Dome Drive Color camera (128X) NTSC	Each	C	$ 1,929.00	5%	$ 1,832.55	See Note 1	N/A	N/A	See Note 1
DD5-FM	Removable fixed mount camera bracket for Spectra®	Each	C	$ 90.00	5%	$ 85.50	See Note 1	N/A	N/A	See Note 1
DF5-0	Fixed Mount In-ceiling with smoked lower dome	Each	C	$ 181.00	5%	$ 171.95	See Note 1	N/A	N/A	See Note 1
DF5CA-02.3A	DomePak InCeil smk dome Color cam 2.3mm AI lens	Each	C	$ 707.00	5%	$ 671.65	See Note 1	N/A	N/A	See Note 1
DF5CA-PG-E1V5A	DomePak clr dome env gry pnd Color cam 5-40mm AI	Each	C	$ 1,142.00	5%	$ 1,084.90	See Note 1	N/A	N/A	See Note 1
DF5HD-1	Heavy Duty dome, flush, clear dome, no camera.	Each	C	$ 506.00	5%	$ 480.70	See Note 1	N/A	N/A	See Note 1
DF8-PB-0	8.5" Fixed mt smoked dome black pendant no camera	Each	C	$ 385.00	5%	$ 365.75	See Note 1	N/A	N/A	See Note 1
DH5CA-12.3A	DomePak HD InCeil clr dome Color cam 2.3mm AI lens	Each	C	$ 1,033.00	5%	$ 981.35	See Note 1	N/A	N/A	See Note 1
DX1004-030	DX1000 Series 4 channel 30GB DVR	Each	C	$ 1,701.00	5%	$ 1,615.95	See Note 1	N/A	N/A	See Note 1
DX2008-080	DX2000 Series 8 channel 80GB DVR	Each	C	$ 4,266.00	5%	$ 4,052.70	See Note 1	N/A	N/A	See Note 1
E2020	Ceiling mount plate for EH2020: 2-ft x 2-ft panel	Each	C	$ 58.00	5%	$ 55.10	See Note 1	N/A	N/A	See Note 1
EH2020	Indoor wedge mount for drop ceiling	Each	C	$ 151.00	5%	$ 143.45	See Note 1	N/A	N/A	See Note 1
EH8106	Housing outdoor pRessurized 6"	Each	C	$ 1,062.00	5%	$ 1,008.90	See Note 1	N/A	N/A	See Note 1
ES3012-2CBZ10N	Esprit High Res Color cam 10x zm pedestal 24V	Each	C	$ 3,592.00	5%	$ 3,412.40	See Note 1	N/A	N/A	See Note 1
ICS090-CA12	Camclosure Indoor Smked w/ Color Std Res 12mm	Each	C	$ 249.00	5%	$ 236.55	See Note 1	N/A	N/A	See Note 1
ICS090-CA3	Camclosure Indoor smoke dome StdRes Color 2.9mm	Each	C	$ 249.00	5%	$ 236.55	See Note 1	N/A	N/A	See Note 1
ICS090-CA6	Camclosure Indoor smoke dome StdRes Color 6mm	Each	C	$ 249.00	5%	$ 236.55	See Note 1	N/A	N/A	See Note 1
ICS090-CA8T	Camclosure Indoor smoke dome StdRes Color 8mm UTP	Each	C	$ 290.00	5%	$ 275.50	See Note 1	N/A	N/A	See Note 1
ICS090-CR12	Camclosure Indoor smoke dome HiRes Color 12mm	Each	C	$ 330.00	5%	$ 313.50	See Note 1	N/A	N/A	See Note 1
IDM4012SS	Wall arm mount with feed thru for Spectra SS	Each	C	$ 332.00	5%	$ 315.40	See Note 1	N/A	N/A	See Note 1
KBD100	Economical switcher control keypad	Each	C	$ 282.00	5%	$ 267.90	See Note 1	N/A	N/A	See Note 1
KBD200A	Keyboard, Pan, Tilt, Zoom Push-button	Each	C	$ 511.00	5%	$ 485.45	See Note 1	N/A	N/A	See Note 1
KBD300A	Desktop pushbutton/joystick control keypad for PTZ	Each	C	$ 968.00	5%	$ 919.60	See Note 1	N/A	N/A	See Note 1
MD2001	Single channel analog video motion detector 120V	Each	C	$ 520.00	5%	$ 494.00	See Note 1	N/A	N/A	See Note 1
MM1000	Universal wall mount for 9" and 12" monitors	Each	C	$ 96.00	5%	$ 91.20	See Note 1	N/A	N/A	See Note 1
MM2000	Universal ceiling/pedestal mt for 9"/12" monitor	Each	C	$ 91.00	5%	$ 86.45	See Note 1	N/A	N/A	See Note 1
MM3000	Ceiling "J" mount for 9" and 12" monitors	Each	C	$ 121.00	5%	$ 114.95	See Note 1	N/A	N/A	See Note 1
NET101R	CCTV/Ethernet Receiver	Each	C	$ 1,701.00	5%	$ 1,615.95	See Note 1	N/A	N/A	See Note 1
NET101R-A	CCTV/Ethernet Receiver w/ bi-directional audio	Each	C	$ 2,214.00	5%	$ 2,103.30	See Note 1	N/A	N/A	See Note 1
NET101T	CCTV/Ethernet Transmitter	Each	C	$ 1,701.00	5%	$ 1,615.95	See Note 1	N/A	N/A	See Note 1
NET101T-A	CCTV/Ethernet Transmitter w/ bi-directional audio	Each	C	$ 2,214.00	5%	$ 2,103.30	See Note 1	N/A	N/A	See Note 1
NET104A	Four Camera Ethernet Video Transmitter	Each	C	$ 2,309.00	5%	$ 2,193.55	See Note 1	N/A	N/A	See Note 1
NET4001A	Four Camera Ethernet Video Transmitter/Receiver	Each	C	$ 4,439.00	5%	$ 4,217.05	See Note 1	N/A	N/A	See Note 1
NETRANS	Wall transformer for PelcoNet 240V	Each	C	$ 83.00	5%	$ 78.85	See Note 1	N/A	N/A	See Note 1
O/I-OUTLET	120V electrical outlet. Plug into O/I-PCB	Each	C	$ 15.00	5%	$ 14.25	See Note 1	N/A	N/A	See Note 1
O/I-PCB	PC board kit for EH4718, EH4722, EH5723, EH5729	Each	C	$ 101.00	5%	$ 95.95	See Note 1	N/A	N/A	See Note 1
SD53C22-F0	Spectra III SE In-Ceiling Smoked Dome 22x Color	Each	C	$ 3,215.00	5%	$ 3,054.25	See Note 1	N/A	N/A	See Note 1
SD53C22-F-E0	Spectra III SE Env In-Ceiling Smk Dome 22x Color	Each	C	$ 3,506.00	5%	$ 3,330.70	See Note 1	N/A	N/A	See Note 1
SD53C22-HCF1	Spectra III SE Heavy Duty Clear, Flush Cage -Color	Each	C	$ 3,650.00	5%	$ 3,467.50	See Note 1	N/A	N/A	See Note 1
SD53C22-HP1	Spectra III SE Heavy Duty Pend, Color, Clear	Each	C	$ 3,723.00	5%	$ 3,536.85	See Note 1	N/A	N/A	See Note 1
SD53C22-HPE1	Spectra III SE Heavy Duty Env Pend, Color, Clear	Each	C	$ 3,830.00	5%	$ 3,638.50	See Note 1	N/A	N/A	See Note 1
SD53C22-PSGE0	Spectra III SE SS Env Gray Pend Smk Dome 22xColor	Each	C	$ 4,298.00	5%	$ 4,083.10	See Note 1	N/A	N/A	See Note 1
SD53CBW-HCF1	Spectra III SE HD In-Ceiling cage clear dome CBW	Each	C	$ 4,163.00	5%	$ 3,954.85	See Note 1	N/A	N/A	See Note 1
SD53CBW-HCP1	Spectra III SE HD Pendant cage clear dome CBW	Each	C	$ 4,348.00	5%	$ 4,130.60	See Note 1	N/A	N/A	See Note 1

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Effective Date: January 2009
Supercedes all prior versions

1100 Altamont Avenue
Mitchell Drive
Schenectady, NY 12303
Ph. 518-377-4057 Fx. 518-377-3673

Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
SD53CBW-PSGE0	Spectra III SE SS Env Gray Pnd Smk Dome 23xClr/BW	Each	C	$ 4,811.00	5%	$ 4,570.45	See Note 1	N/A	N/A	See Note 1
SD53TC-F0	Spectra III In-Ceiling Smoked Dome 16x Color	Each	C	$ 2,370.00	5%	$ 2,251.50	See Note 1	N/A	N/A	See Note 1
TF9000	Power transformer for 24V cameras - 50vA	Each	C	$ 45.00	5%	$ 42.75	See Note 1	N/A	N/A	See Note 1
VA6104	Sequential switcher 4 in w/Alarm x 1 out 120V	Each	C	$ 352.00	5%	$ 334.40	See Note 1	N/A	N/A	See Note 1
VA6108	Sequential switcher 8 in w/Alarm x 1 out 120V	Each	C	$ 543.00	5%	$ 515.85	See Note 1	N/A	N/A	See Note 1
VA6112	Sequential switcher 12 in w/Alarm x 1 out 120V	Each	C	$ 752.00	5%	$ 714.40	See Note 1	N/A	N/A	See Note 1
ICS310-CRV39A	Varifocal, auto iris 3-9 mm outdoor NTSC color camera non-dome	Each	C	$ 735.00	5%	$ 698.25	See Note 1	N/A	N/A	See Note 1
ICS310-CR3	Fixed no iris 2.9 mm outdoor NTSC color camera non-dome	Each	C	$ 556.00	5%	$ 528.20	See Note 1	N/A	N/A	See Note 1
ICS310-COND	Conduit adapter; can be adapted to any verticle or horizontal surface	Each	C	$ 43.00	5%	$ 40.85	See Note 1	N/A	N/A	See Note 1
ICS150-CW-V39	Varifocal, auto iris 3-9 mm indoor in ceiling Wide Dynamic Range Smoked Dome	Each	C	$ 573.00	5%	$ 544.35	See Note 1	N/A	N/A	See Note 1
ICS150-CDV39A	Varifocal, auto iris 3-9 mm indoor in ceiling low light Smoked Dome	Each	C	$ 614.00	5%	$ 583.30	See Note 1	N/A	N/A	See Note 1
ICS150-CRV39A	Varifocal, auto iris 3-9 mm indoor in ceiling Smoked Dome	Each	C	$ 525.00	5%	$ 498.75	See Note 1	N/A	N/A	See Note 1
ICS150-CR3	Fixed, without iris 2.9 mm indoor in ceiling Smoked Dome	Each	C	$ 491.00	5%	$ 466.45	See Note 1	N/A	N/A	See Note 1
ICS150-CR12	Fixed, without iris 12 mm indoor in ceiling Smoked Dome	Each	C	$ 491.00	5%	$ 466.45	See Note 1	N/A	N/A	See Note 1
ICS110-CW-V39	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount high Dynamic Range Smoked Dome	Each	C	$ 573.00	5%	$ 544.35	See Note 1	N/A	N/A	See Note 1
ICS110-CDV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount low light Smoked Dome	Each	C	$ 614.00	5%	$ 583.30	See Note 1	N/A	N/A	See Note 1
ICS110-CRV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount Smoked Dome	Each	C	$ 525.00	5%	$ 498.75	See Note 1	N/A	N/A	See Note 1
ICS110-CR3	Fixed, without iris 2.9 mm indoor/outdoor surface mount Smoked Dome	Each	C	$ 491.00	5%	$ 466.45	See Note 1	N/A	N/A	See Note 1
ICS110-CR12	Fixed, without iris 12 mm indoor/outdoor surface mount Smoked Dome	Each	C	$ 491.00	5%	$ 466.45	See Note 1	N/A	N/A	See Note 1
ICS110-PG	Pendant mount adapter for ICS110 series	Each	C	$ 43.00	5%	$ 40.85	See Note 1	N/A	N/A	See Note 1
13FFD-V5PAK	Five lens pack. One each 2.9 mm, 3.6 mm, 6 mm, 8 mm, and 12 mm	Each	C	$ 212.00	5%	$ 201.40	See Note 1	N/A	N/A	See Note 1
TF2000	Power supply for one 24 VAC camera, 20 VA	Each	C	$ 17.00	5%	$ 16.15	See Note 1	N/A	N/A	See Note 1
MCS4-2	Indoor power supply. 120/230 VAC. Four 1.5A fused 24 VAC outputs. Total Capacity of 2A	Each	C	$ 105.00	5%	$ 99.75	See Note 1	N/A	N/A	See Note 1
MCS8-5	Indoor power supply. 120/230 VAC. 8 3A fused 24 VAC outputs. Total Capacity of 5A	Each	C	$ 138.00	5%	$ 131.10	See Note 1	N/A	N/A	See Note 1
MCS16-10	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 10A	Each	C	$ 206.00	5%	$ 195.70	See Note 1	N/A	N/A	See Note 1
MCS16-20	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 20A	Each	C	$ 254.00	5%	$ 241.30	See Note 1	N/A	N/A	See Note 1
RLD-1002473	VM286 Agile Modulator - 860MHz	Each	C	$ 765.00	5%	$ 726.75	See Note 1	N/A	N/A	See Note 1
RLD-10074XX	VM1550 Fixed Channel Modulator	Each	C	$ 399.00	5%	$ 379.05	See Note 1	N/A	N/A	See Note 1
RLD-1002433	FMC1000 FM Stereo Cable TV Modulator	Each	C	$ 799.00	5%	$ 759.05	See Note 1	N/A	N/A	See Note 1
RLD-1003662	PC801 Passive Combiner - 1GHz	Each	C	$ 75.00	5%	$ 71.25	See Note 1	N/A	N/A	See Note 1
RLD-100320X	CRF Series Channel Removal Filter	Each	C	$ 1,305.00	5%	$ 1,239.75	See Note 1	N/A	N/A	See Note 1
RLD-1002723	DAR8642 Rack Distribution Amplifier	Each	C	$ 739.00	5%	$ 702.05	See Note 1	N/A	N/A	See Note 1
RLD-1002411	VMD806AG Agile Desktop Modulator	Each	C	$ 699.00	5%	$ 664.05	See Note 1	N/A	N/A	See Note 1
RLD-10037XX-1	300VMF+Fixed Modulator (Ch.2-36,95-99)	Each	C	$ 125.00	5%	$ 118.75	See Note 1	N/A	N/A	See Note 1
RLD-10037XX-2	300VMF+Fixed Modulator (Ch.37-78)	Each	C	$ 165.00	5%	$ 156.75	See Note 1	N/A	N/A	See Note 1
RLD-1003615	806DM Video Demodulator	Each	C	$ 199.00	5%	$ 189.05	See Note 1	N/A	N/A	See Note 1
RLD-1002724	DDA5542R Distribution Amplifier	Each	C	$ 199.00	5%	$ 189.05	See Note 1	N/A	N/A	See Note 1
RLD-1002713	DIP42 Diplexer	Each	C	$ 105.00	5%	$ 99.75	See Note 1	N/A	N/A	See Note 1
RLD-1001504	PSM121 Power Supply	Each	C	$ 189.00	5%	$ 179.55	See Note 1	N/A	N/A	See Note 1
RLD-1002324	DMM806 Television Demodulator	Each	C	$ 199.00	5%	$ 189.05	See Note 1	N/A	N/A	See Note 1
RLD-1002474	RMMFP-Filler Plate for RMM12	Each	C	$ 6.00	5%	$ 5.70	See Note 1	N/A	N/A	See Note 1
RLD-1003613	4 way splitter	Each	C	$ 3.50	5%	$ 3.32	See Note 1	N/A	N/A	See Note 1
RLD-1003614	8 way splitter	Each	C	$ 5.90	5%	$ 5.60	See Note 1	N/A	N/A	See Note 1
RLD-1002476	RMM12 Rack Enclosure	Each	C	$ 149.00	5%	$ 141.55	See Note 1	N/A	N/A	See Note 1
RLD-1002477	RMM4 Rack Enclosure with Power Supply	Each	C	$ 219.00	5%	$ 208.05	See Note 1	N/A	N/A	See Note 1
RLD-1002474	RMMFP - Filler Plate for RMM12	Each	C	$ 6.00	5%	$ 5.70	See Note 1	N/A	N/A	See Note 1

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1100 Altamont Avenue
Mitchell Drive
Schenectady, NY 12303
Ph. 518-377-4057 Fx. 518-377-3673

Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
RLD-1003611	2 way splitter	Each	C	$ 1.99	5%	$ 1.89	See Note 1	N/A	N/A	See Note 1
RLD-1003612	3 way splitter	Each	C	$ 3.00	5%	$ 2.85	See Note 1	N/A	N/A	See Note 1
ICS110-AP	ICS110 Adapter plate for a 4-square electrical box	Each	C	$ 17.00	5%	$ 16.15	See Note 1	N/A	N/A	See Note 1
PP4348	Parapet roof mount for IWM series	Each	C	$ 554.00	5%	$ 526.30	See Note 1	N/A	N/A	See Note 1
PP350	Parapet wall mount	Each	C	$ 463.00	5%	$ 439.85	See Note 1	N/A	N/A	See Note 1
PP351	Parapet roof mount	Each	C	$ 490.00	5%	$ 465.50	See Note 1	N/A	N/A	See Note 1
IWMGY	Wall Mount	Each	C	$ 118.00	5%	$ 112.10	See Note 1	N/A	N/A	See Note 1
CM400	Corner adapter for IWM series	Each	C	$ 73.00	5%	$ 69.35	See Note 1	N/A	N/A	See Note 1
PP400	Parapet wall mount for IWM series	Each	C	$ 249.00	5%	$ 236.55	See Note 1	N/A	N/A	See Note 1
T2428100C	100 VA 24 volt indoor power supply	Each	C	$ 172.66	5%	$ 164.02	See Note 1	N/A	N/A	See Note 1
Om-P-Base-40	Omnicast Pro software. Includes license for one 50 camera, 10TB server, 2 cameras, 2 clients, 1 virtual matrix, web interface, camera sequences.	Each	C	$ 1,130.00	5%	$ 1,073.50	See Note 1	N/A	N/A	See Note 1
Om-P-1C-40	1 camera connection	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-P-1DV-40	1 DVR camera input	Each	C	$ 130.00	5%	$ 123.50	See Note 1	N/A	N/A	See Note 1
Om-P-1S-40	1 SDK connection	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-P-1U-40	1 client/user connection	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-P-1K-40	1 keyboard connection	Each	C	$ 460.00	5%	$ 437.00	See Note 1	N/A	N/A	See Note 1
Om-P-1GTW-40	1 Media Gateway Streaming License	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-P-1OGW-40	1 Omnicast Gateway	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-P-1VM-40	1 Virtual Matrix	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-P-1A25-40	25 camera/10 Tbyte remote Archiver	Each	C	$ 730.00	5%	$ 693.50	See Note 1	N/A	N/A	See Note 1
Om-P-1A50-40	50 camera/10 Tbyte remote Archiver	Each	C	$ 1,360.00	5%	$ 1,292.00	See Note 1	N/A	N/A	See Note 1
Om-P-UP100-40	Upgrade base package to 100/10 Tbyte	Each	C	$ 1,360.00	5%	$ 1,292.00	See Note 1	N/A	N/A	See Note 1
Om-P-Maps-40	Maps and procedures	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-P-Audio-40	Audio Support	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-P-OffAR-40	Offline Archiving (back-up and restore)	Each	C	$ 460.00	5%	$ 437.00	See Note 1	N/A	N/A	See Note 1
Om-P-LA-40	Local Archiving	Each	C	$ 550.00	5%	$ 522.50	See Note 1	N/A	N/A	See Note 1
Om-P-CB-40	Camera blocking	Each	C	$ 1,810.00	5%	$ 1,719.50	See Note 1	N/A	N/A	See Note 1
Om-P-MAC-40	Macros	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-P-AM-40	Alarm Management Module	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-E-Base-40	Omnicast Enterprise - server license for up to 75 cameras. Includes licenses for 8 cameras, 4 clients, maps, audio, web interface, 1 virtual matrix, 1 keyboard alarm management and offline archiving.	Each	C	$ 5,410.00	5%	$ 5,139.50	See Note 1	N/A	N/A	See Note 1
Om-E-1+-40	1 camera connection (49 cameras or less)	Each	C	$ 300.00	5%	$ 285.00	See Note 1	N/A	N/A	See Note 1
Om-E-50+-40	1 camera connection (99 cameras or less)	Each	C	$ 280.00	5%	$ 266.00	See Note 1	N/A	N/A	See Note 1
Om-E-100+-40	1 camera connection (100 cameras and more)	Each	C	$ 250.00	5%	$ 237.50	See Note 1	N/A	N/A	See Note 1
Om-E-500+-40	1 camera connection (500 cameras and more)	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-1U-40	1 client/user connection	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-1DV-40	1 DVR camera input	Each	C	$ 130.00	5%	$ 123.50	See Note 1	N/A	N/A	See Note 1
Om-E-1S-40	1 SDK connection	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-1CE-40	1 Pocket PC Viewer connection	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-1GTW-40	1 Media Gateway Streaming License	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-1HMI-40	1 Hardware Matrix connection	Each	C	$ 1,360.00	5%	$ 1,292.00	See Note 1	N/A	N/A	See Note 1
Om-E-1DSF-40	1 Direct Show connection	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-1KEY-40	1 analogue keyboard connection	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-1ACS-40	1 access control interface	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-Rep-40	Database Reporting	Each	C	$ 1,360.00	5%	$ 1,292.00	See Note 1	N/A	N/A	See Note 1
Om-E-CB-40	Camera blocking	Each	C	$ 1,810.00	5%	$ 1,719.50	See Note 1	N/A	N/A	See Note 1
Om-E-ACD-40	Active Directory Integration	Each	C	$ 1,720.00	5%	$ 1,634.00	See Note 1	N/A	N/A	See Note 1
Om-E-FOE-40*	Unit Failover	Each	C	$ 1,630.00	5%	$ 1,548.50	See Note 1	N/A	N/A	See Note 1
Om-E-1FOD-40	1 Failover directory server (Sup Req)	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-E-1OGW-40	1 Omnicast Gateway	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-E-1VM-40	1 Virtual Matrix	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-E-1FOV-40	1 Virtual Matrix failover (incl. Virtual matrix) (Sup Req)	Each	C	$ 1,360.00	5%	$ 1,292.00	See Note 1	N/A	N/A	See Note 1

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Effective Date: January 2009
Supercedes all prior versions

1100 Altamont Avenue
Mitchell Drive
Schenectady, NY 12303
Ph. 518-377-4057 Fx. 518-377-3673

Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
Om-E-1A25-40	25 camera/10 Tbyte Archiver (camera connections NOT included)	Each	C	$ 550.00	5%	$ 522.50	See Note 1	N/A	N/A	See Note 1
Om-E-1A50-40	50 camera/10 Tbyte Archiver (camera connections NOT included)	Each	C	$ 1,360.00	5%	$ 1,292.00	See Note 1	N/A	N/A	See Note 1
Om-E-1A75-40	75 camera/10 Tbyte Archiver (camera connections NOT included)	Each	C	$ 2,170.00	5%	$ 2,061.50	See Note 1	N/A	N/A	See Note 1
Om-E-1A100-40	100 camera/10 Tbyte Archiver (camera connections NOT included)	Each	C	$ 2,710.00	5%	$ 2,574.50	See Note 1	N/A	N/A	See Note 1
Om-E-1A200-40	200 camera/10 Tbyte Archiver (camera connections NOT included)	Each	C	$ 5,410.00	5%	$ 5,139.50	See Note 1	N/A	N/A	See Note 1
Om-E-1A300-40	300 camera/10 Tbyte Archiver (camera connections NOT included)	Each	C	$ 8,110.00	5%	$ 7,704.50	See Note 1	N/A	N/A	See Note 1
Om-E-1FA25-40	25 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	C	$ 1,450.00	5%	$ 1,377.50	See Note 1	N/A	N/A	See Note 1
Om-E-1FA50-40	50 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	C	$ 2,260.00	5%	$ 2,147.00	See Note 1	N/A	N/A	See Note 1
Om-E-1FA75-40	75 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	C	$ 3,070.00	5%	$ 2,916.50	See Note 1	N/A	N/A	See Note 1
Om-E-1FA100-40	100 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup	Each	C	$ 3,610.00	5%	$ 3,429.50	See Note 1	N/A	N/A	See Note 1
Om-E-1FA200-40	200 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup	Each	C	$ 7,660.00	5%	$ 7,277.00	See Note 1	N/A	N/A	See Note 1
Om-E-1FA300-40	300 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup	Each	C	$10,360.00	5%	$ 9,842.00	See Note 1	N/A	N/A	See Note 1
Om-E-1AU25-40	1 25 Tbyte Archiver upgrade	Each	C	$ 3,610.00	5%	$ 3,429.50	See Note 1	N/A	N/A	See Note 1
Om-E-1AU50-40	1 50 Tbyte Archiver upgrade	Each	C	$ 6,760.00	5%	$ 6,422.00	See Note 1	N/A	N/A	See Note 1
Om-E-1AU100-40	1 100+ Tbyte Archiver upgrade	Each	C	$13,510.00	5%	$ 12,834.50	See Note 1	N/A	N/A	See Note 1
Om-E-1RSA	1 Auxiliary archiver	Each	C	$ 910.00	5%	$ 864.50	See Note 1	N/A	N/A	See Note 1
Om-E-50AA	50 recording cameras for Auxiliary archiver	Each	C	$ 1,470.00	5%	$ 1,396.50	See Note 1	N/A	N/A	See Note 1
Om-E-100AA	100 recording cameras for Auxiliary archiver	Each	C	$ 2,710.00	5%	$ 2,574.50	See Note 1	N/A	N/A	See Note 1
Om-E-1KAA	1000 recording cameras for Auxiliary archiver	Each	C	$22,510.00	5%	$ 21,384.50	See Note 1	N/A	N/A	See Note 1
Om-E-1FES-40	1 Federation server	Each	C	$ 460.00	5%	$ 437.00	See Note 1	N/A	N/A	See Note 1
Om-E-1FED-40	1 Federated directory	Each	C	$ 230.00	5%	$ 218.50	See Note 1	N/A	N/A	See Note 1
Om-E-50F-40	50 federated cameras	Each	C	$ 1,470.00	5%	$ 1,396.50	See Note 1	N/A	N/A	See Note 1
Om-E-100F-40	100 federated cameras	Each	C	$ 2,710.00	5%	$ 2,574.50	See Note 1	N/A	N/A	See Note 1
Om-E-1000F-40	1000 federated cameras	Each	C	$22,510.00	5%	$ 21,384.50	See Note 1	N/A	N/A	See Note 1
WVLC1710	17" LCD monitor - 500 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	Each	C	$ 1,470.00	5%	$ 1,396.50	See Note 1	N/A	N/A	See Note 1
WVLD1500	15" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	Each	C	$ 840.00	5%	$ 798.00	See Note 1	N/A	N/A	See Note 1
WVLD2000	20" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	Each	C	$ 1,190.00	5%	$ 1,130.50	See Note 1	N/A	N/A	See Note 1
Accessories (Audio - Speakers and Microphones)										
AT-Mix-Auto	Mixer for Multiple Microphones, 4 Channel Automatic	Each	C	$ 899.00	5%	$ 854.05	See Note 1	N/A	N/A	See Note 1
AT-Mix-Manual	Mixer for Multiple Microphones, 4 Channel Manual w/Audio Inputs	Each	C	$ 460.00	5%	$ 437.00	See Note 1	N/A	N/A	See Note 1
AT8314-10	Microphone Cable, 10 Foot	Each	C	$ 24.00	5%	$ 22.80	See Note 1	N/A	N/A	See Note 1
AT8314-25	Microphone Cable, 25 Foot	Each	C	$ 35.00	5%	$ 33.25	See Note 1	N/A	N/A	See Note 1
AT-VHF1235-831	Wireless Microphone (VHF)	Each	C	$ 764.00	5%	$ 725.80	See Note 1	N/A	N/A	See Note 1
EXSYS-BFS-NM	Wireless Microphone, Base System, No Microphones	Each	C	$ 3,199.00	5%	$ 3,039.05	See Note 1	N/A	N/A	See Note 1
EXSYS-MIC-BM	Boundry or Tabletop Mic for Wireless System	Each	C	$ 249.00	5%	$ 236.55	See Note 1	N/A	N/A	See Note 1
STD-PK	USB Standard Enhancement Pack (Speaker & Case)	Each	C	$ 99.00	5%	$ 94.05	See Note 1	N/A	N/A	See Note 1
*MC6-REM	Replacement Remote Control for Pan Tilt Zoom Cameras	Each	C	$ 50.00	5%	$ 47.50	See Note 1	N/A	N/A	See Note 1
*AUD-01	Tabletop Microphone	Each	C	$ 199.00	5%	$ 189.05	See Note 1	N/A	N/A	See Note 1
*AUD-USB	Tabletop Microphone for USB	Each	C	$ 99.00	5%	$ 94.05	See Note 1	N/A	N/A	See Note 1
*AUD-GRP	Group System Microphone for N-Station / SchoolStation	Each	C	$ 199.00	5%	$ 189.05	See Note 1	N/A	N/A	See Note 1
*AUD-961	Mixer Capable Microphone	Each	C	$ 249.00	5%	$ 236.55	See Note 1	N/A	N/A	See Note 1
*AUD-ML	Hanging Microphone	Each	C	$ 315.00	5%	$ 299.25	See Note 1	N/A	N/A	See Note 1
*SPEAK	Speaker System for Group Systems	Each	C	$ 438.90	5%	$ 416.95	See Note 1	N/A	N/A	See Note 1
HDSET	Headset for Desktop Kits	Each	C	$ 45.00	5%	$ 42.75	See Note 1	N/A	N/A	See Note 1
HD-WL	Wireless Headset	Each	C	$ 599.00	5%	$ 569.05	See Note 1	N/A	N/A	See Note 1
Accessories (Monitors, Carts and Video Interface)										
*MON-17	17" XGA Monitor (16" viewable) w/Integrated Speakers and Microphone	Each	C	$ 405.00	5%	$ 384.75	See Note 1	N/A	N/A	See Note 1
*MON-32-SS	32" LCD TV 1280X768 DVI-HDCP includes speakers and stand	Each	C	$ 2,398.00	5%	$ 2,278.10	See Note 1	N/A	N/A	See Note 1
*MON-37-SS	37" LCD TV 1366X768 DVI-HDCP includes speakers and stand	Each	C	$ 4,197.00	5%	$ 3,987.15	See Note 1	N/A	N/A	See Note 1
*MON-40-SS	40" LCD 1280X768 DVI-HDCP includes speakers and stand	Each	C	$ 5,347.00	5%	$ 5,079.65	See Note 1	N/A	N/A	See Note 1
*MON-PRJ	XGA Projection Monitor	Each	C	$ 8,995.00	5%	$ 8,545.25	See Note 1	N/A	N/A	See Note 1

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Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
PMC14F	Monitor High Res Color 14" Rack mountable 120/220V	Each	C	$ 483.00	5%	$ 458.85	See Note 1	N/A	N/A	See Note 1
PMC21A	Monitor High Res Color 21" Rack adaptable 120/220V	Each	C	$ 692.00	5%	$ 657.40	See Note 1	N/A	N/A	See Note 1
PMC9A	Monitor, Color, 9" Rack mountable NTSC/PAL	Each	C	$ 682.00	5%	$ 647.90	See Note 1	N/A	N/A	See Note 1
PMCL15A	LCD Monitor, 15" Color NTSC/PAL/PC	Each	C	$ 1,701.00	5%	$ 1,615.95	See Note 1	N/A	N/A	See Note 1
PMM1201	Monitor B/W 12" monochrome high Res 120V EIA	Each	C	$ 224.00	5%	$ 212.80	See Note 1	N/A	N/A	See Note 1
*PLASMA-42	42" Plasma	Each	C	$ 1,699.95	5%	$ 1,614.95	See Note 1	N/A	N/A	See Note 1
*PLASMA-50	50" Plasma	Each	C	$ 3,499.00	5%	$ 3,324.05	See Note 1	N/A	N/A	See Note 1
*PLASMA-65	65" Plasma	Each	C	$ 8,995.00	5%	$ 8,545.25	See Note 1	N/A	N/A	See Note 1
*PLASMA-DSK	Desk Stand for Plasma Display	Each	C	$ 375.00	5%	$ 356.25	See Note 1	N/A	N/A	See Note 1
*PLASMA-SPK	Side Mounted Speakers for Plasma Display	Each	C	$ 750.00	5%	$ 712.50	See Note 1	N/A	N/A	See Note 1
*MC-Cart	Rollabout Cart for 29" and 34" Monitor	Each	C	$ 1,200.00	5%	$ 1,140.00	See Note 1	N/A	N/A	See Note 1
*MC-MetalCart	Metal Cart for Plasma/LCD and Video Equipment	Each	C	$ 795.00	5%	$ 755.25	See Note 1	N/A	N/A	See Note 1
*MC-Dualcart	Dual rollabout cart for (2) 29" or 34" monitors	Each	C	$ 1,800.00	5%	$ 1,710.00	See Note 1	N/A	N/A	See Note 1
*WSCart	Wide Screen display cart (for plasma or LCD monitors up to 61")	Each	C	$ 2,495.00	5%	$ 2,370.25	See Note 1	N/A	N/A	See Note 1
RACK-CUSTOM1	Custom System Rack	Each	C	$ 1,723.00	5%	$ 1,636.85	See Note 1	N/A	N/A	See Note 1
s2700e	IP camera - smoked dome	Each	C	$ 925.00	5%	$ 878.75	See Note 1	N/A	N/A	See Note 1
s2700VR	Vandal resistant IP camera - smoked dome	Each	C	$ 990.00	5%	$ 940.50	See Note 1	N/A	N/A	See Note 1
1970ET	High resolution Ethernet video server (encoder) with 1 video input (12VDC)	Each	C	$ 725.00	5%	$ 688.75	See Note 1	N/A	N/A	See Note 1
S2750eNs	Fixed Dome IP Camera (NTSC), Smoked Cover	Each	C	$ 600.00	5%	$ 570.00	See Note 1	N/A	N/A	See Note 1
S1970eR	High resolution Ethernet video receiver with 1 video output (12VDC)	Each	C	$ 635.00	5%	$ 603.25	See Note 1	N/A	N/A	See Note 1
nDVRPRO2C35	2 connection licenses (encoder/decoder)	Each	C	$ 800.00	5%	$ 760.00	See Note 1	N/A	N/A	See Note 1
nDVRPRO2U35	2 workstation licenses (user license)	Each	C	$ 500.00	5%	$ 475.00	See Note 1	N/A	N/A	See Note 1
S1708e-T	High resolution Ethernet video server (encoder) with 8 video inputs (12VDC)	Each	C	$ 2,800.00	5%	$ 2,660.00	See Note 1	N/A	N/A	See Note 1
S1708e-T-A	High resolution Ethernet video server (encoder) with 8 video inputs and 1bidirectional audio input (12VDC)	Each	C	$ 3,100.00	5%	$ 2,945.00	See Note 1	N/A	N/A	See Note 1
S1712e-T	High resolution Ethernet video server (encoder) with 12 video inputs (12VDC)	Each	C	$ 2,850.00	5%	$ 2,707.50	See Note 1	N/A	N/A	See Note 1
S1712e-T-A	High resolution Ethernet video server (encoder) with 12 video inputs and 1bidirectional audio input (12VDC)	Each	C	$ 3,150.00	5%	$ 2,992.50	See Note 1	N/A	N/A	See Note 1
S1712e-T-12iA	High resolution Ethernet video server (encoder) with 12 video inputs and 12 bidirectional audio inputs (12VDC)*	Each	C	$ 3,550.00	5%	$ 3,372.50	See Note 1	N/A	N/A	See Note 1
S1724e-T	High resolution Ethernet video server (encoder) with 24 video inputs (12VDC)	Each	C	$ 3,650.00	5%	$ 3,467.50	See Note 1	N/A	N/A	See Note 1
S1724e-T-A	High resolution Ethernet video server (encoder) with 24 video inputs and 1bidirectional audio input (12VDC)	Each	C	$ 3,850.00	5%	$ 3,657.50	See Note 1	N/A	N/A	See Note 1
SRM10	Standard black anodized 19 inch rack mount panel for S1500e/S1600e video servers (for 10 modules)	Each	C	$ 105.00	5%	$ 99.75	See Note 1	N/A	N/A	See Note 1
PS1260	110VAC to 12VDC at 45W transformer for (1) one S1504/1508/1708/1712/1724 series	Each	C	$ 80.00	5%	$ 76.00	See Note 1	N/A	N/A	See Note 1
PS1281	19-inch rack mountable power supply 110V AC to dual 14V DC with 23 A, for ten S1504/1508/1708/1712/1724 series	Each	C	$ 750.00	5%	$ 712.50	See Note 1	N/A	N/A	See Note 1
PDP10-2	19-inch 1U power distribution panel rack mount to connect up to ten 1504/1508/1708/1712 /1724 units (requires the purchase of a PS1280)	Each	C	$ 225.00	5%	$ 213.75	See Note 1	N/A	N/A	See Note 1
951-3010	MotionTrack – One Input	Each	C	$ 1,750.00	5%	$ 1,662.50	See Note 1	N/A	N/A	See Note 1
LS-3600-28P-SI-OVS	24 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V)	Each	C	$ 1,930.00	5%	$ 1,833.50	See Note 1	N/A	N/A	See Note 1
LS-3600-52P-SI-OVS	48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V)	Each	C	$ 3,500.00	5%	$ 3,325.00	See Note 1	N/A	N/A	See Note 1
LS-3600-28P-PWR-SI-OVS	24 10/100BASE-TX ports and 4 1000BASE-X ports Powered (SFP Req.) (AC 110/220V, DC -48V)	Each	C	$ 2,580.00	5%	$ 2,451.00	See Note 1	N/A	N/A	See Note 1
LS-3600-52P-PWR-SI-OVS	48 10/100BASE-TX Ports and 4 1000BASE-X Ports Powered (SFP Req.) (AC 110/220V, RPS DC -48V)	Each	C	$ 4,380.00	5%	$ 4,161.00	See Note 1	N/A	N/A	See Note 1

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Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	C	$ 425.00	5%	$ 403.75	See Note 1	N/A	N/A	See Note 1
SFP-GE-T	1000BASE-T SFP	Each	C	$ 395.00	5%	$ 375.25	See Note 1	N/A	N/A	See Note 1
LS-S5600-26C-OVS	24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (Combo	Each	C	$ 6,280.00	5%	$ 5,966.00	See Note 1	N/A	N/A	See Note 1
LS-S5600-26F-OVS	24 1000BASE-X ports (SFP Req.) and 4 10/100/1000BASE-T Ports (Combo	Each	C	$ 9,980.00	5%	$ 9,481.00	See Note 1	N/A	N/A	See Note 1
400003	IP Hub/Video Capable (24 port)	Each	C	$ 3,995.00	5%	$ 3,795.25	See Note 1	N/A	N/A	See Note 1
410000	Station Access License (SAL)	Each	C	$ 199.00	5%	$ 189.05	See Note 1	N/A	N/A	See Note 1
400000	IP Access Hub/Video Capable	Each	C	$ 3,995.00	5%	$ 3,795.25	See Note 1	N/A	N/A	See Note 1
410001	Trunk Access License (TAL)	Each	C	$ 149.00	5%	$ 141.55	See Note 1	N/A	N/A	See Note 1
901-7942-XX01	AP, Multicast Video Capable, 802.11n	Each	C	$ 799.00	5%	$ 759.05	See Note 1	N/A	N/A	See Note 1
ASU-2200RM	UPS Protection Option, (Rackmount 2200VA)	Each	C	$ 1,566.00	5%	$ 1,487.70	See Note 1	N/A	N/A	See Note 1
ASU-1400RM	UPS Protection Option, (Rackmount 1400VA)	Each	C	$ 972.00	5%	$ 923.40	See Note 1	N/A	N/A	See Note 1
AAP-9619	Network/Environmental Add-In Card for Power Protection	Each	C	$ 520.20	5%	$ 494.19	See Note 1	N/A	N/A	See Note 1
VBrick (Ethernet Video Transmission)										
9110-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet with cable kit/remote	Each	B	$ 7,495.00	15%	$ 6,370.75	See Note 1	N/A	N/A	See Note 1
9110-4200-100	MPEG-2 Single Channel Encoder 10/100BT Ethernet with cable kit/remote , with VBSTAR	Each	B	$ 8,490.00	15%	$ 7,216.50	See Note 1	N/A	N/A	See Note 1
9110-4300-000	MPEG-2 Dual Channel Encoder 10/100BT Ethernet	Each	B	$ 9,995.00	15%	$ 8,495.75	See Note 1	N/A	N/A	See Note 1
9110-4300-100	MPEG-2 Dual Channel Encoder 10/100BT Ethernet with cable kit/remote , with VBSTAR	Each	B	$ 10,990.00	15%	$ 9,341.50	See Note 1	N/A	N/A	See Note 1
9110-5200-000	MPEG-2 Single Channel Decoder 10/100BT Ethernet with cable kit/remote	Each	B	$ 4,995.00	15%	$ 4,245.75	See Note 1	N/A	N/A	See Note 1
9110-5200-100	MPEG-2 Single Channel Decoder 10/100BT Ethernet with cable kit/remote, with VBStar	Each	B	$ 5,990.00	15%	$ 5,091.50	See Note 1	N/A	N/A	See Note 1
9110-5300-000	MPEG-2 Dual Channel Decoder 10/100BT Ethernet	Each	B	$ 7,495.00	15%	$ 6,370.75	See Note 1	N/A	N/A	See Note 1
9110-5300-100	MPEG-2 Dual Channel Decoder 10/100BT Ethernet with cable kit/remote, with VBStar	Each	B	$ 8,490.00	15%	$ 7,216.50	See Note 1	N/A	N/A	See Note 1
9110-6200-000	MPEG-2 Encoder/Decoder 10/100BT Ethernet with Cable Kit/remote.	Each	B	$ 9,995.00	15%	$ 8,495.75	See Note 1	N/A	N/A	See Note 1
9110-6200-100	MPEG-2 Encoder/Decoder 10/100BT Ethernet with Cable Kit/remote with VBStar	Each	B	$ 10,990.00	15%	$ 9,341.50	See Note 1	N/A	N/A	See Note 1
9170-4200-0002	Single Channel Encoder 10/100BT Ethernet. No Audio Channel	Each	B	$ 3,895.00	15%	$ 3,310.75	See Note 1	N/A	N/A	See Note 1
9170-4200-000	Single Channel Encoder 10/100BT Ethernet. No Audio Channel	Each	B	$ 3,155.00	15%	$ 2,681.75	See Note 1	N/A	N/A	See Note 1
7400-0910-000	StreamPlayer with MPEG-2	Each	B	$ 10.00	15%	$ 8.50	See Note 1	N/A	N/A	See Note 1
7400-0010-000	StreamPlayer Plus Single Client License	Each	B	$ 30.00	15%	$ 25.50	See Note 1	N/A	N/A	See Note 1
7400-0013-010	Streamplayer Single Client License	Each	B	$ 1.00	15%	$ 0.85	See Note 1	N/A	N/A	See Note 1
7400-1110-000	Streamplayer WM for Mac & Linux	Each	B	$ 1.00	15%	$ 0.85	See Note 1	N/A	N/A	See Note 1
8000-0033-000	SDK (Software Development Kit)	Each	B	$ 995.00	15%	$ 845.75	See Note 1	N/A	N/A	See Note 1
8000-0113	EtherneTv Windows Media IP Receiver	Each	B	$ 750.00	15%	$ 637.50	See Note 1	N/A	N/A	See Note 1
8000-0044-000	Ethernetv Set Top Box for MPEG 1/2/4	Each	B	$ 750.00	15%	$ 637.50	See Note 1	N/A	N/A	See Note 1
8000-0051-000	EthernetTv-STB IR Remote Control	Each	B	$ 35.00	15%	$ 29.75	See Note 1	N/A	N/A	See Note 1
8000-0052-000	EthernetTv-STB Wireless Keyboard	Each	B	$ 50.00	15%	$ 42.50	See Note 1	N/A	N/A	See Note 1
7500-0120-0002	EtherneTV-MCS 2.0.0 SW Only	Each	B	$ 7,495.00	15%	$ 6,370.75	See Note 1	N/A	N/A	See Note 1
7500-0120	EtherneTV Portal Server Software Only	Each	B	$ 9,995.00	15%	$ 8,495.75	See Note 1	N/A	N/A	See Note 1
8000-0025	Six (6) Foot Cabinet for SDS Components	Each	B	$ 1,875.00	15%	$ 1,593.75	See Note 1	N/A	N/A	See Note 1
8000-0043	Universal Slice	Each	B	$ 350.00	15%	$ 297.50	See Note 1	N/A	N/A	See Note 1
8000-0140	DVD/VCR Professional Slice	Each	B	$ 2,500.00	15%	$ 2,125.00	See Note 1	N/A	N/A	See Note 1
8000-0125	Long Rack Shelf - Holds (2) Vbricks in 1.5RU or 4 Vbricks in 3RU with extended area to hold power supplies/cabling	Each	B	$ 125.00	15%	$ 106.25	See Note 1	N/A	N/A	See Note 1
8000-0126	Short Rack Shelf - Holds (2) Vbricks in 1.5RU or 4 Vbricks in 3RU	Each	B	$ 100.00	15%	$ 85.00	See Note 1	N/A	N/A	See Note 1
8000-0127	Power Supply Rack Shelf	Each	B	$ 150.00	15%	$ 127.50	See Note 1	N/A	N/A	See Note 1
9140-4200-000	MPEG-4 Single Channel Encoder in a VB6000	Each	B	$ 4,995.00	15%	$ 4,245.75	See Note 1	N/A	N/A	See Note 1
9140-4300-000	MPEG-4/MPEG-4 Dual Channel Encoder in VB6000	Each	B	$ 7,995.00	15%	$ 6,795.75	See Note 1	N/A	N/A	See Note 1
9130-4300-000	MPEG-4/MPEG-2 Dual Channel Encoder in VB6000	Each	B	$ 8,995.00	15%	$ 7,645.75	See Note 1	N/A	N/A	See Note 1
9130-4300-100	MPEG-4/MPEG-2 Dual Channel Encoder with VBSTAR in VB6000	Each	B	$ 9,990.00	15%	$ 8,491.50	See Note 1	N/A	N/A	See Note 1

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Effective Date: January 2009
Supercedes all prior versions

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Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
9130-4300-101	MPEG-4/MPEG-2 Single Channel Encoder. Single SDI Input.	Each	B	$ 11,985.00	15%	$ 10,187.25	See Note 1	N/A	N/A	See Note 1
9130-6200-000	MPEG-4/MPEG-2 Encoder/Decoder in VB6000	Each	B	$ 8,995.00	15%	$ 7,645.75	See Note 1	N/A	N/A	See Note 1
9130-6200-100	MPEG-4/MPEG-2 Encoder/Decoder with VBSTAR in VB6000	Each	B	$ 9,990.00	15%	$ 8,491.50	See Note 1	N/A	N/A	See Note 1
9140-5200-000	VB5200 MPEG-4 Decoder	Each	B	$ 3,995.00	15%	$ 3,395.75	See Note 1	N/A	N/A	See Note 1
9140-5300-000	VB5300 MPEG-4 Dual Decoder	Each	B	$ 5,495.00	15%	$ 4,670.75	See Note 1	N/A	N/A	See Note 1
9140-6200-000	VB6200 MPEG-4 Encoder/Decoder	Each	B	$ 6,995.00	15%	$ 5,945.75	See Note 1	N/A	N/A	See Note 1
9130-5300-000	VB5300 MPEG-2/4 Hybrid Decoder	Each	B	$ 6,495.00	15%	$ 5,520.75	See Note 1	N/A	N/A	See Note 1
9174-4200-0002	VBSSM-MP4 Video only Encoder	Each	B	$ 3,155.00	15%	$ 2,681.75	See Note 1	N/A	N/A	See Note 1
9176-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet for SSM. No Audio Channel	Each	B	$ 3,155.00	15%	$ 2,681.75	See Note 1	N/A	N/A	See Note 1
9190-4200-100	Windows Media Single Channel Encoder 10/100BT Ethernet with cable kit and remote control. Hard Drive	Each	B	$ 5,590.00	15%	$ 4,751.50	See Note 1	N/A	N/A	See Note 1
9190-4300-100	Windows Media Dual Channel Encoder 10/100BT Ethernet with cable kit and remote control. Hard Drive	Each	B	$ 8,490.00	15%	$ 7,216.50	See Note 1	N/A	N/A	See Note 1
9190-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet with cable kit and remote control.	Each	B	$ 4,595.00	15%	$ 3,905.75	See Note 1	N/A	N/A	See Note 1
9190-4300-000	Windows Media Dual Channel Encoder 10/100BT Ethernet with cable kit and remote control.	Each	B	$ 7,495.00	15%	$ 6,370.75	See Note 1	N/A	N/A	See Note 1
9180-4300-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet with cable kit and remote control.	Each	B	$ 8,995.00	15%	$ 7,645.75	See Note 1	N/A	N/A	See Note 1
9180-4300-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet with cable kit and remote control. Hard Drive.	Each	B	$ 9,990.00	15%	$ 8,491.50	See Note 1	N/A	N/A	See Note 1
9180-6200-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Decoder. 10/100BT Ethernet with cable kit and remote control.	Each	B	$ 8,995.00	15%	$ 7,645.75	See Note 1	N/A	N/A	See Note 1
9180-6200-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Decoder. 10/100BT Ethernet with cable kit and remote control. Hard Drive.	Each	B	$ 9,990.00	15%	$ 8,491.50	See Note 1	N/A	N/A	See Note 1
9150-4300-000	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet with cable kit and remote control.	Each	B	$ 7,595.00	15%	$ 6,455.75	See Note 1	N/A	N/A	See Note 1
9150-4300-100	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet with cable kit and remote control. Hard Drive.	Each	B	$ 8,595.00	15%	$ 7,305.75	See Note 1	N/A	N/A	See Note 1
8000-0134	EtherneTV Portal Plus. With Hardware and Scheduling Module	Each	B	$ 22,495.00	15%	$ 19,120.75	See Note 1	N/A	N/A	See Note 1
8000-0049	EtherneTV Portal Server Hardware and Software	Each	B	$ 12,495.00	15%	$ 10,620.75	See Note 1	N/A	N/A	See Note 1
7500-0120	EtherneTV-MCS 3.1.0 SW Only	Each	B	$ 9,995.00	15%	$ 8,495.75	See Note 1	N/A	N/A	See Note 1
7500-0139	EthernetTV Advanced Scheduling Module. Requires Portal Server.	Each	B	$ 9,995.00	15%	$ 8,495.75	See Note 1	N/A	N/A	See Note 1
7500-0179	EthernetTV Channel Guide. One time fee to enable service	Each	B	$ 4,995.00	15%	$ 4,245.75	See Note 1	N/A	N/A	See Note 1
7500-0145	EthernetTV Network Video Recorder 10. Record 10 Simultaneous streams. Requires Portal Server.	Each	B	$ 8,495.00	15%	$ 7,220.75	See Note 1	N/A	N/A	See Note 1
7500-0172	EthernetTV Network Video Recorder 10 Standalone. Record 10 Simultaneous streams. Portal server not required.	Each	B	$ 8,495.00	15%	$ 7,220.75	See Note 1	N/A	N/A	See Note 1
8000-0128	EthernetTV Network Video Recorder 10 Standalone. (Software with Hardware) Record 10 Simultaneous streams. Portal server not required.	Each	B	$ 9,995.00	15%	$ 8,495.75	See Note 1	N/A	N/A	See Note 1
7500-0183	EtherneTV Portal Server VOD Connection License	Each	B	$ 2,995.00	15%	$ 2,545.75	See Note 1	N/A	N/A	See Note 1
8000-0097	EtherneTV ES-5 External Direct Attached Storage (5 Drives) - 1.5 TB SAN for use with EtherneTV family of video on demand servers.	Each	B	$ 20,000.00	15%	$ 17,000.00	See Note 1	N/A	N/A	See Note 1
8000-0098	EtherneTV ES-10 External Direct Attached Storage (10 Drives) - 3.0 TB SAN for use with EtherneTV family of video on demand servers.	Each	B	$ 27,000.00	15%	$ 22,950.00	See Note 1	N/A	N/A	See Note 1
8000-0099	EtherneTV ES-15 External Direct Attached Storage (15 Drives) - 4.5 TB SAN for use with EtherneTV family of video on demand servers.	Each	B	$ 34,000.00	15%	$ 28,900.00	See Note 1	N/A	N/A	See Note 1

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Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
8000-0077	Network Video Recorder Server. Records up to 10 simultaneous streams. Specify Rails. Requires Portal Server.	Each	B	$ 9,995.00	15%	$ 8,495.75	See Note 1	N/A	N/A	See Note 1
8000-0078	Network Video Recorder Server. Records up to 40 simultaneous streams. Specify Rails. Requires Portal Server.	Each	B	$ 19,995.00	15%	$ 16,995.75	See Note 1	N/A	N/A	See Note 1
8000-0073	VOD Windows 50mbps Video On Demand Server. Specify Rails.	Each	B	$ 9,995.00	15%	$ 8,495.75	See Note 1	N/A	N/A	See Note 1
8000-0074	VOD Windows 125mbps Video On Demand Server. Specify Rails.	Each	B	$ 19,995.00	15%	$ 16,995.75	See Note 1	N/A	N/A	See Note 1
8000-0075	VOD Windows 300 mbps Video On Demand Server. Specify Rails.	Each	B	$ 44,995.00	15%	$ 38,245.75	See Note 1	N/A	N/A	See Note 1
8000-0083	VOD Windows Media 125 mbps Video on Demand Server. Specify Rails.	Each	B	$ 6,245.00	15%	$ 5,308.25	See Note 1	N/A	N/A	See Note 1
8000-0088	VOD Multicast 125mpbs Video on Demand Software with Server for Windows Media Assets (125mbps with Multicast Capability)	Each	B	$ 11,245.00	15%	$ 9,558.25	See Note 1	N/A	N/A	See Note 1
8000-0090	VOD Windows Media 300 mbps Video on Demand Server. Specify Rails.	Each	B	$ 14,995.00	15%	$ 12,745.75	See Note 1	N/A	N/A	See Note 1
8000-0091	VOD Windows Media 300 mbps Video on Demand Server. Specify Rails.	Each	B	$ 19,995.00	15%	$ 16,995.75	See Note 1	N/A	N/A	See Note 1
7500-0167	VBPresenter Software for Windows Media Appliance and Web Server	Each	B	$ 995.00	15%	$ 845.75	See Note 1	N/A	N/A	See Note 1
7500-0174	VOD 50W - Video on Demand Software for MPEG Content. Software provides up to 50Mbps of streaming throughput or max of 50 concurrent sesstions	Each	B	$ 8,495.00	15%	$ 7,220.75	See Note 1	N/A	N/A	See Note 1
7500-0175	VOD 125W - Video on Demand Software for MPEG Content. Software provides up to 125Mbps of streaming throughput or max of 125 concurrent sesstions	Each	B	$ 17,995.00	15%	$ 15,295.75	See Note 1	N/A	N/A	See Note 1
7500-0176	VOD 300W - Video on Demand Software for MPEG Content. Software provides up to 300 Mbps of streaming throughput or max of 300 concurrent sesstions	Each	B	$ 41,995.00	15%	$ 35,695.75	See Note 1	N/A	N/A	See Note 1
8000-0130	VBExpress Video Live on Internet: Includes WM Appliance with a hard drive, VBPresenter software, MiniDV Handycam camcorder.	Each	B	$ 5,995.00	15%	$ 5,095.75	See Note 1	N/A	N/A	See Note 1
8000-0131	VBExpress Video Live on Internet: Includes WM Appliance with a hard drive, VBPresenter software, MiniDV Handycam camcorder. HDD	Each	B	$ 6,990.00	15%	$ 5,941.50	See Note 1	N/A	N/A	See Note 1
VB-SDI	SDI Interface	Each	B	$ 2,000.00	15%	$ 1,700.00	See Note 1	N/A	N/A	See Note 1
8000-0004	AudioMate Kit - Includes AudioMate microphone with built-in echo cancellation, power supplly, and cables to connect to a Vbrick. Up to 3 AudioMates can be daisy-chained together for larger conference rooms.	Each	B	$ 795.00	15%	$ 675.75	See Note 1	N/A	N/A	See Note 1
ENC-TRAV-WM	Meeting/Conference Encoder WM Kit, WM Encoder w/HDD, DV Camera System, Travel Case, 25 Participant (8GB Traffic Limit License), 8 hour Remote Setup Assistance, 1 Year SW/HW Maintenance and Telephone Support	Each	B	$ 9,898.00	15%	$ 8,413.30	See Note 1	N/A	N/A	See Note 1
ENC_TRAV-M4	Meeting/Conference Encoder WM Kit, no HDD, DV Camera System, Travel Case, 25 Participant (8GB Traffic Limit License), 8 hour Remote Setup Assistance, 1 Year SW/HW Maintenance and Telephone Support	Each	B	$ 8,885.00	15%	$ 7,552.25	See Note 1	N/A	N/A	See Note 1
SRV-CNF-REF	Conference Live Reflector Add-on for WM or MPEG4 (1GB)	Each	B	$ 12.00	15%	$ 10.20	See Note 1	N/A	N/A	See Note 1
SRV-CNF-STOR	Conference Storage Add-On for WM or MPEG4 (250MB)	Each	B	$ 175.00	15%	$ 148.75	See Note 1	N/A	N/A	See Note 1
8000-0115	Content Windows Media K-8 Package 1 This Package Contains 868 Titles Of K-8 Content For The VOD-WM125 Server. (Year)	Each	B	$ 2,288.00	15%	$ 1,944.80	See Note 1	N/A	N/A	See Note 1
8000-0116	Content Windows Media High School Package 2 This Package Contains 568 Titles Of HS Content For The VOD-WM125 Server. (Year)	Each	B	$ 3,438.00	15%	$ 2,922.30	See Note 1	N/A	N/A	See Note 1
8000-0117	Content K-8 Package 1 - This Package Contains 100 Titles Of K-8 Content For The VOD-W50 Server. (Year)	Each	B	$ 563.50	15%	$ 478.97	See Note 1	N/A	N/A	See Note 1
8000-0118	Content K-8 Package 2 This Package Contains 250 Titles Of K-8 Content For The VOD-W125 Server. (Year)	Each	B	$ 1,138.50	15%	$ 967.72	See Note 1	N/A	N/A	See Note 1
8000-0119	Content K-8 Package 3 This Package Contains 500 Titles Of K-8 Content For The VOD-W300 Server. (Year)	Each	B	$ 2,288.50	15%	$ 1,945.22	See Note 1	N/A	N/A	See Note 1

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Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
8000-0120	Content High School Package 1 This Package Contains 100 Titles Of HS Content For The VOD-W50 Server. (Year)	Each	B	$ 1,138.50	15%	$ 967.72	See Note 1	N/A	N/A	See Note 1
8000-0121	Content High School Package 2 This Package Contains 250 Titles Of HS Content For The VOD-W125 Server. (Year)	Each	B	$ 2,288.50	15%	$ 1,945.22	See Note 1	N/A	N/A	See Note 1
8000-0122	Content High School Package 3 This Package Contains 450 Titles Of HS Content For The VOD-W300 Server. (Year)	Each	B	$ 3,438.50	15%	$ 2,922.72	See Note 1	N/A	N/A	See Note 1
8000-0002	Canon VC-C50i CCD Video Camera (NTSC Only). PTZ, includes remote control, A/C Adapter PA-V16, AC Cable, RCA A/V cable and serial control cable. No audio output.	Each	B	$ 1,950.00	15%	$ 1,657.50	See Note 1	N/A	N/A	See Note 1
8000-0003	VB6000 Audio Cable Male - XLR Male connector to 1/8" mini plug connector - 6" Long. Used on MPEG2 Models.	Each	B	$ 65.00	15%	$ 55.25	See Note 1	N/A	N/A	See Note 1
8000-0004	VB6000 Audio Cable Female - XLR female connector to 1/8" mini plug connector - 6" Long. Used on MPEG2 Models.	Each	B	$ 65.00	15%	$ 55.25	See Note 1	N/A	N/A	See Note 1
8000-0114	Automatic Camera Switching Pressure Mat. Includes 20 foot cable that plugs directly into the brick Appliance COM1 Port	Each	B	$ 300.00	15%	$ 255.00	See Note 1	N/A	N/A	See Note 1
8000-0096	MPEG2 Set Top Box	Each	B	$ 280.00	15%	$ 238.00	See Note 1	N/A	N/A	See Note 1
8000-0095	Keyboard for MPEG2 Set Top Box	Each	B	$ 56.00	15%	$ 47.60	See Note 1	N/A	N/A	See Note 1
8000-0084	VB-PC Remote	Each	B	$ 99.00	15%	$ 84.15	See Note 1	N/A	N/A	See Note 1
8000-0008	Custom IR Remote	Each	B	$ 125.00	15%	$ 106.25	See Note 1	N/A	N/A	See Note 1
9190-0200-000	Reflector Appliance	Each	B	$ 3,495.00	15%	$ 2,970.75	See Note 1	N/A	N/A	See Note 1
9190-0200-100	Reflector Appliance with Hard Drive	Each	B	$ 4,490.00	15%	$ 3,816.50	See Note 1	N/A	N/A	See Note 1
Documentation										
UM-(Model)	User's Manual (fill in model name for requested manual)	Each	C	$ 10.00	5%	$ 9.50	See Note 1	N/A	N/A	See Note 1
Installation, Maintenance and Support Services										
RES1-PLS36	One Year Monitor Warranty for PLASMA-32-36	Each	D	$ 250.00	0%	$ 250.00	See Note 1	N/A	N/A	See Note 1
RES1-PLS42	One Year Monitor Warranty for PLASMA-42	Each	D	$ 300.00	0%	$ 300.00	See Note 1	N/A	N/A	See Note 1
RES1-PLS50	One Year Monitor Warranty for PLASMA-50	Each	D	$ 500.00	0%	$ 500.00	See Note 1	N/A	N/A	See Note 1
RES1-PLS61	One Year Monitor Warranty for PLASMA-61-65	Each	D	$ 900.00	0%	$ 900.00	See Note 1	N/A	N/A	See Note 1
7800-0000-0000	MPEG-1 Standard Repair. Return to Factory.	Each	D	$ 1,295.00	0%	$ 1,295.00	See Note 1	N/A	N/A	See Note 1
7800-1000-0000	MPEG-1 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	D	$ 1,795.00	0%	$ 1,795.00	See Note 1	N/A	N/A	See Note 1
7801-0000-0000	MPEG2 Standard Repair. Return to Factory.	Each	D	$ 1,995.00	0%	$ 1,995.00	See Note 1	N/A	N/A	See Note 1
7801-1000-0000	MPEG2 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	D	$ 2,495.00	0%	$ 2,495.00	See Note 1	N/A	N/A	See Note 1
SRV-FALL-B1	Falcon IP One Year Basic Service (Phone Support, Next Day Parts)	Each	D	$ 1,000.00	0%	$ 1,000.00	See Note 1	N/A	N/A	See Note 1
SRV-SS-INSTALL	Group System w/o Monitor Installation and Setup	Each	D	$ 1,575.00	0%	$ 1,575.00	See Note 1	N/A	N/A	See Note 1
SRV-SS-INSTALL-M	Group System/Monitor Installation and Setup	Each	D	$ 1,875.00	0%	$ 1,875.00	See Note 1	N/A	N/A	See Note 1
SRV-SS-P1-M	Group System One Year Premium Service (Next Day Parts, On-Site Technician, Software Subscription, NC Install/Training Session yr1 only) System Unit Only, No Peripherals EOL 6/30/10	Each	D	$ 2,650.00	0%	$ 2,650.00	See Note 1	N/A	N/A	See Note 1
SRV-S5-B1	SchoolStation 5 w/o Monitor One Year Basic Service (Phone Support, Next Day Parts)	Each	D	$ 1,700.00	0%	$ 1,700.00	See Note 1	N/A	N/A	See Note 1
SRV-SS5-P1	SchoolStation 5 w/o Monitor One Year Premium Service (Install, Next Day Parts, On-Site Technician, SW Subscription)	Each	D	$ 2,250.00	0%	$ 2,250.00	See Note 1	N/A	N/A	See Note 1
SRV-SS5-B1-M	SchoolStation 5 One Year Basic Service (Phone Support, Next Day Parts)	Each	D	$ 1,950.00	0%	$ 1,950.00	See Note 1	N/A	N/A	See Note 1
SRV-SS5-P1-M	SchoolStation 5 One Year Premium Service (Next Day Parts, On-Site Technician, Software Subscription, NC Install/Training Session yr1 only)	Each	D	$ 2,970.00	0%	$ 2,970.00	See Note 1	N/A	N/A	See Note 1
SRV-SS7-B1-M	SchoolStation 7 One Year Basic Service (Phone Support, Software Updates, Return to Factory Service)	Each	D	$ 2,150.00	0%	$ 2,150.00	See Note 1	N/A	N/A	See Note 1
SRV-SS7-P1-M	SchoolStation 7 One Year Premium Service (Next Day Parts, On-Site Technician, Software Subscription)	Each	D	$ 3,550.00	0%	$ 3,550.00	See Note 1	N/A	N/A	See Note 1
SRV-BASCNSLT	Basic Installation Assistance and Configuration - PTP Hourly Rate	Each	D	$ 120.00	0%	$ 120.00	See Note 1	N/A	N/A	See Note 1
SRV-RESCNSLT	Design and Professional Services - PTP Hourly Rate (Video Setup/Config)	Each	D	$ 150.00	0%	$ 150.00	See Note 1	N/A	N/A	See Note 1

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Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
SRV-NETCNSLT	Network Consulting - PTP Hourly Rate (Advanced Network Integration)	Each	D	$ 190.00	0%	$ 190.00	See Note 1	N/A	N/A	See Note 1
SRV-AFTCNSLT	After Hours Support, PTP T&M (Evenings, Weekends, Holidays)	Each	D	$ 245.00	0%	$ 245.00	See Note 1	N/A	N/A	See Note 1
TECHSUPP_ONSITE	Technical Services OnSite - Vbrick trained Video Network Engineer will perform on-site installation o+C24f Vbrick products or onsite consulting for 8 hours (Travel and expenses not included)	Each	D	$ 2,495.00	0%	$ 2,495.00	See Note 1	N/A	N/A	See Note 1
TECHSUPP_TELE	Technical Services Phone Support - A Vbrick trained Video Network Engineer will perform phone support on Vbrick products at 150.00 per hour	Each	D	$ 150.00	0%	$ 150.00	See Note 1	N/A	N/A	See Note 1
New England Systems Maintenance Contracts and Packaged Support Maintenance Contracts. Maintenance Contract cost is determined by taking the current List Price of all products and multiplying by the applicable percentage as shown.										
HW-CLB	Hardware Warranty Extension for Class B Products	Each	D	5 % of List	0%	5% of List	See Note 1	N/A	N/A	See Note 1
SWUP-CLB	Software Updates and Technical Support for Class B Products	Each	D	15% of List	0%	15% of List	See Note 1	N/A	N/A	See Note 1
SS-SSVB	Software Subscription for Class B/C Products	Each	D	5 % of List	0%	5% of List	See Note 1	N/A	N/A	See Note 1
SRV-PK-B	Packaged Support for Class B/C Products, Telephone and Replacement 8% of List Price	Each	D	8% of List	0%	8% of List	See Note 1	N/A	N/A	See Note 1
SRV-PK-NBD	Packaged Support for Class B/C Products, Telephone and Replacement 12% of List Price, Next Business Day Parts	Each	D	12% of List	0%	12% of List	See Note 1	N/A	N/A	See Note 1
SRV-PK-NBD-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacement 20% of List Price, Next Business Day - On-Site Technician	Each	D	20% of List	0%	20% of List	See Note 1	N/A	N/A	See Note 1
Software Upgrades										
VP-UPG	vPoint Software Upgrade for USB systems and vPoint Standalone	Each	D	$ 49.00	0%	$ 49.00	See Note 1	N/A	N/A	See Note 1
Accessories (Gatekeeper, Gateway, MCU and Camera Management)										
VPS-HD-STD	Vpoint HD Standard: One Client Seat	Each	C	$ 209.00	5%	$ 198.55	See Note 1	N/A	N/A	See Note 1
VPS-HD-PRO	Vpoint HD Professional (Vpoint HD Client, USB Camera, Headset)	Each	C	$ 299.00	5%	$ 284.05	See Note 1	N/A	N/A	See Note 1
VPS-HD-ENT	Vpoint HD Professional 720P	Each	C	$ 350.00	5%	$ 332.50	See Note 1	N/A	N/A	See Note 1
VPS-HD-BC	Vpoint HD Professional Broadcast	Each	C	$ 400.00	5%	$ 380.00	See Note 1	N/A	N/A	See Note 1
MXM10	MXM Gatekeeper Software 10 User License	Each	C	$ 3,995.00	5%	$ 3,795.25	See Note 1	N/A	N/A	See Note 1
MXM25	MXM Gatekeeper Software 25 User License	Each	C	$ 9,995.00	5%	$ 9,495.25	See Note 1	N/A	N/A	See Note 1
MXM50	MXM Gatekeeper Software 50 User License	Each	C	$ 14,995.00	5%	$ 14,245.25	See Note 1	N/A	N/A	See Note 1
MXM100	MXM Gatekeeper Software 100 User License	Each	C	$ 24,995.00	5%	$ 23,745.25	See Note 1	N/A	N/A	See Note 1
MXM-RACK	MXM Rack Mounted, Pre-Configured and Pre-installed MXM Option	Each	C	$ 7,995.00	5%	$ 7,595.25	See Note 1	N/A	N/A	See Note 1
VCB6-H004-VP	4 Port MCU, 10 user embedded gatekeeper (MXM), Conference Moderator, 10 vpoint HD client seats, with 1 year software subcription. Includes advanced audio and video features	Each	C	$ 13,095.00	5%	$ 12,440.25	See Note 1	N/A	N/A	See Note 1
VCB6-H012-VP	12 Port MCU, 25 user embedded gatekeeper (MXM), Conference Moderator, 25 vpoint HD client seats, with 1 year software subcription. Includes advanced audio and video features	Each	C	$ 29,294.25	5%	$ 27,829.53	See Note 1	N/A	N/A	See Note 1
VCM0025	Conference Moderator for MXM (10-25 users)	Each	C	$ 2,000.00	5%	$ 1,900.00	See Note 1	N/A	N/A	See Note 1
VCM750	Conference Moderator for MXM (200-750 users)	Each	C	$ 10,000.00	5%	$ 9,500.00	See Note 1	N/A	N/A	See Note 1
VCM5000	Conference Moderator for MXM (1000-5000 users)	Each	C	$ 20,000.00	5%	$ 19,000.00	See Note 1	N/A	N/A	See Note 1
SCSI	SCSI Interface Card	Each	C	$ 400.00	5%	$ 380.00	See Note 1	N/A	N/A	See Note 1
Fibre	Fibre Channel Interface Card	Each	C	$ 4,000.00	5%	$ 3,800.00	See Note 1	N/A	N/A	See Note 1
1000-0000-1001	Lifesize Room System for HD Conference	Each	C	$ 11,999.00	5%	$ 11,399.05	See Note 1	N/A	N/A	See Note 1
55880-00602	4 slot chassis for 400. Including dual power supply.	Each	C	$ 6,000.00	5%	$ 5,700.00	See Note 1	N/A	N/A	See Note 1
55888-00601	Supports 96 audio conferencing ports of any codec combination. SIP and	Each	C	$ 45,000.00	5%	$ 42,750.00	See Note 1	N/A	N/A	See Note 1
55882-00602	gw-P20 2 PRI Gateway card, H.323, H.320 Supports G.711 and G.722	Each	C	$ 35,000.00	5%	$ 33,250.00	See Note 1	N/A	N/A	See Note 1
55883-00601	gw-S40 4 ports serial Gateway card, H323 (over IP) <> H.320 (over serial	Each	C	$ 25,000.00	5%	$ 23,750.00	See Note 1	N/A	N/A	See Note 1
55883-00601-CABLE	Cable for gw-S40	Each	C	$ 200.00	5%	$ 190.00	See Note 1	N/A	N/A	See Note 1
55875-00601	Application Server Card- Windows 2003 Server Operating System.	Each	C	$ 11,000.00	5%	$ 10,450.00	See Note 1	N/A	N/A	See Note 1
55782-00001	Scopia Gateway P10: Single PRI Gateway with built-in Audio Transcoding	Each	C	$ 22,000.00	5%	$ 20,900.00	See Note 1	N/A	N/A	See Note 1
55782-00002	Dual PRI Gateway with built-in Audio Transcoding.	Each	C	$ 30,000.00	5%	$ 28,500.00	See Note 1	N/A	N/A	See Note 1
55785-00001	Quad BRI gateway with built-in Audio Transcoding	Each	C	$ 13,000.00	5%	$ 12,350.00	See Note 1	N/A	N/A	See Note 1

Note [1]: New England Systems and Software, Inc. offers installation and maintenance on separate line items that are included within the price list.

New England
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Systems & Software

1100 Altamont Avenue
Mitchell Drive
Schenectady, NY 12303
Ph. 518-377-4057 Fx. 518-377-3673

Model Number	Product Description	U/M	Product Category	MSRP	% Disc from MSRP	NYS Net Price	Install/Unit	% Dis from List.	NYS Net Install	Maint/unit/month
55783-00001	Quad port serial gateway with built-in audio transcoding,	Each	C	$ 25,000.00	5%	$ 23,750.00	See Note 1	N/A	N/A	See Note 1
54780-00601	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and video transcoding.	Each	C	$ 30,000.00	5%	$ 28,500.00	See Note 1	N/A	N/A	See Note 1
54780-00603	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and video transcoding.	Each	C	$ 43,000.00	5%	$ 40,850.00	See Note 1	N/A	N/A	See Note 1
55678-00001	Firewall Traversal Appliance. Supports 10 traversal calls / 60 registrations.	Each	C	$ 25,000.00	5%	$ 23,750.00	See Note 1	N/A	N/A	See Note 1
88678-00001	Additional 5 traversal calls / 30 registrations.	Each	C	$ 11,000.00	5%	$ 10,450.00	See Note 1	N/A	N/A	See Note 1
55591-00010	Complete network management for 50 seats(ports/terminals). Contains iCM, NMS and Outlook integration - Providing scheduling,	Each	C	$ 12,500.00	5%	$ 11,875.00	See Note 1	N/A	N/A	See Note 1
88591-00101	Additional 25 seats(port/terminals) for Radvision iVIEW Suite. The total licence count should be the maximum of the managed ports and	Each	C	$ 6,250.00	5%	$ 5,937.50	See Note 1	N/A	N/A	See Note 1
55597-00016	Enhanced Communication Server for full gatekeeper functionality, including flat dial plan. Includes XML-API, RADIUS, Multi Sub zone and Flat Index. Ports required, specify port option	Each	C	N/C	5%	N/C	See Note 1	N/A	N/A	See Note 1
88597-00005	30 port license	Each	C	$ 9,950.00	5%	$ 9,452.50	See Note 1	N/A	N/A	See Note 1
88597-00001	50 port license	Each	C	$ 12,950.00	5%	$ 12,302.50	See Note 1	N/A	N/A	See Note 1
88597-00002	100 port license	Each	C	$ 21,950.00	5%	$ 20,852.50	See Note 1	N/A	N/A	See Note 1
88597-00003	200 port license	Each	C	$ 33,950.00	5%	$ 32,252.50	See Note 1	N/A	N/A	See Note 1
55595-00001	T.120 Data Collaboration Software Package for MCU 30/60/100 or Onlan	Each	C	$ 5,950.00	5%	$ 5,652.50	See Note 1	N/A	N/A	See Note 1
55595-00002	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	C	$ 11,950.00	5%	$ 11,352.50	See Note 1	N/A	N/A	See Note 1
55595-00003	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	C	$ 19,950.00	5%	$ 18,952.50	See Note 1	N/A	N/A	See Note 1
55595-00004	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	C	$ 44,950.00	5%	$ 42,702.50	See Note 1	N/A	N/A	See Note 1
MCU-4205	12 Port Enterprise IP MCU	Each	C	$ 29,000.00	5%	$ 27,550.00	See Note 1	N/A	N/A	See Note 1
VFO-4205	Video Firewall Option for MCU-4205	Each	C	$ 7,000.00	5%	$ 6,650.00	See Note 1	N/A	N/A	See Note 1
HRO-4205	High Resolution Option for MCU-4205	Each	C	$ 3,750.00	5%	$ 3,562.50	See Note 1	N/A	N/A	See Note 1
WCO-4205	Web conferencing option for MCU-4205	Each	C	$ 3,750.00	5%	$ 3,562.50	See Note 1	N/A	N/A	See Note 1
ISDNGW-3210	1 PRI 320 to 323 Gateway	Each	C	$ 17,000.00	5%	$ 16,150.00	See Note 1	N/A	N/A	See Note 1
VFO-2210	Video firewall option for IPVCR-2210	Each	C	$ 7,900.00	5%	$ 7,505.00	See Note 1	N/A	N/A	See Note 1
BND-A121	12 Port MCR plus 1 PRI Gateway bundle, MCU-4205 and ISDNGW-3210	Each	C	$ 42,500.00	5%	$ 40,375.00	See Note 1	N/A	N/A	See Note 1

** Group System: A Group System is defined as any system that is designed for use by multiple participants in a group   Examples include the SchoolStation (Model 1-5).

** Desktop System: A desktop system is defined as a system designed to be used by 1-2 users in a personal conferencing system environment. Typically these systems attach to or are installed in a PC based system.
Examples include the PCS-1, Personal Conferencing Workstation.

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