



New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.
 PT64443
 Lot 1
 IP Telephony

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
410000	NEC Spherical Access License (SAL)	Each	\$ 199.00	12.6%	\$ 173.93	N/Q	N/Q
410001	NEC Spherical Trunk License (TAL)	Each	\$ 149.00	12.6%	\$ 130.23	N/Q	N/Q
410002	NEC Spherical Call Recording License (SRL)	Each	\$ 299.00	12.6%	\$ 261.33	N/Q	N/Q
410003	NEC Spherical Access License (SAL)	Each	\$ 225.00	12.6%	\$ 196.65	N/Q	N/Q
410004	NEC Spherical Trunk License (TAL)	Each	\$ 149.00	12.6%	\$ 130.22	N/Q	N/Q
410005	NEC Spherical Call Recording License (SRL)	Each	\$ 299.00	12.6%	\$ 261.32	N/Q	N/Q
400000	NEC Spherical COHub	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400001	NEC Spherical BranchHub	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400003	NEC Spherical 2430 PhoneHub (24 port)	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400004	NEC Spherical MeetingHub	Each	\$ 9,995.00	12.6%	\$ 8,735.63	N/Q	N/Q
221234	NEC Spherical Standard Server	Each	\$ 3,975.00	12.6%	\$ 3,474.15	N/Q	N/Q
401000	NEC Sphere Enterprise Server	Each	\$ 4,400.00	12.6%	\$ 3,845.60	N/Q	N/Q
410034	Spherical Generic Software DVD	Each	\$ 25.00	12.6%	\$ 21.85	N/Q	N/Q
2200-12330-A25	Analog telephone	Each	\$ 45.00	12.6%	\$ 39.33	N/Q	N/Q
2200-12330-025	IP330 telephone	Each	\$ 179.00	12.6%	\$ 156.45	N/Q	N/Q
2200-12550-001	IP550 telephone	Each	\$ 369.00	12.6%	\$ 322.51	N/Q	N/Q
2200-12651-001	IP650 telephone	Each	\$ 449.00	12.6%	\$ 392.43	N/Q	N/Q
402000	Polycom IP320. Spherical Feature set.	Each	\$ 139.00	12.6%	\$ 121.48	N/Q	N/Q
402001	Polycom IP330. Spherical Feature set	Each	\$ 179.00	12.6%	\$ 156.44	N/Q	N/Q
402003	Polycom IP501 AC. Spherical Feature set.	Each	\$ 270.00	12.6%	\$ 235.98	N/Q	N/Q
402004	Polycom IP550. Spherical Feature set.	Each	\$ 369.00	12.6%	\$ 322.50	N/Q	N/Q
402006	Polycom IP650. Spherical Feature set.	Each	\$ 449.00	12.6%	\$ 392.42	N/Q	N/Q
402007	Polycom IP650 Backlit Expansion Module. Spherical Feature set.	Each	\$ 279.00	12.6%	\$ 243.84	N/Q	N/Q
402113	Polycom IP6000 Conf Ph AC/POE. Spherical Feature set.	Each	\$ 1,029.00	12.6%	\$ 899.34	N/Q	N/Q
402115	Polycom IP7000 Conf Ph AC/POE. Spherical Feature set.	Each	\$ 1,449.00	12.6%	\$ 1,266.42	N/Q	N/Q
440012	QTM AFE600 (6 Analog, 2 COT)	Each	\$ 830.00	12.6%	\$ 725.42	N/Q	N/Q
440017	QTM AFT800 SG (Survivable 8 Analog)	Each	\$ 1,085.00	12.6%	\$ 948.29	N/Q	N/Q
410000081	Annual SAL Software Assurance (APS)	Each	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410001081	Annual TAL Software Assurance (APS)	Each	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410002081	Annual SRL Software Assurance (APS)	Each	\$ 22.00	0.0%	\$ 22.00	N/Q	N/Q
410003081	Annual SAL Software Assurance (APS)	Each	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410004081	Annual TAL Software Assurance (APS)	Each	\$ 22.00	0.0%	\$ 22.00	N/Q	N/Q
410005081	Annual SRL Software Assurance (APS)	Each	\$ 45.00	0.0%	\$ 45.00	N/Q	N/Q
600-330	NEC Spherical Certification & Installation Training	Each	\$ 45.00	0.0%	\$ 45.00	N/Q	N/Q
SP-INSTALL	Installation and Certification Training, T&M Not Included	Day	\$ 1,995.00	0.0%	\$ 1,995.00	N/A	N/A
SP-INSTALL-MGMT	Installation Management and Support, T&M Not Included	Day	\$ 1,800.00	0.0%	\$ 1,800.00	N/A	N/A



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Lot 2
 PT64443
 Area Networking Hardware & Software

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-MSR2011-AC-OVS-H3	H3C MSR 20-11 Router Host(AC), 1 FE, 4 LSW, 1SA, 1 DSIC, Overseas Version	Each	\$ 1,100.00	25%	\$ 825.00	N/Q	N/Q
RT-MSR2012-AC-OVS-H3	H3C MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
RT-MSR2012-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	\$ 1,850.00	25%	\$ 1,387.50	N/Q	N/Q
RT-MSR2012-T-AC-OVS-H3	H3C MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 T1, 1 DSIC, Overseas Version	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-MSR2012-T-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 T1, 1 DSIC, Overseas Version	Each	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
RT-MSR2013-AC-OVS-H3	H3C MSR 20-13 Router Host(AC), 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Backup	Each	\$ 1,650.00	25%	\$ 1,237.50	N/Q	N/Q
RT-MSR2013-AC-OVS-W-H3	H3C MSR 20-13 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Backup	Each	\$ 1,950.00	25%	\$ 1,462.50	N/Q	N/Q
RT-MSR2015-AC-OVS-I-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-MSR2015-AC-OVS-IW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-MSR2015-AC-OVS-A-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem Backup	Each	\$ 1,468.00	25%	\$ 1,101.00	N/Q	N/Q
RT-MSR2015-AC-OVS-AW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem Backup	Each	\$ 1,768.00	25%	\$ 1,326.00	N/Q	N/Q
RT-MSR2020-AC-OVS-H3	H3C MSR 20-20 Router Host(AC), 2FE, 2SIC, 256F/128D, Overseas Version	Each	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
RT-MSR2021-AC-OVS-H3	H3C MSR 20-21 Router Host(AC), 2FE, 2SIC, 8LSW, 256F/128D, Overseas Version	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MSR2040-AC-OVS-H3	H3C MSR 20-40 Router Host(AC), 2FE, 4SIC, 256F/128D, Overseas Version	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
RT-MSR2020-AC-OVS-S-H3	H3C MSR 20-20 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR2021-AC-OVS-S-H3	H3C MSR 20-21 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,300.00	25%	\$ 2,475.00	N/Q	N/Q
RT-MSR2040-AC-OVS-S-H3	H3C MSR 20-40 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,600.00	25%	\$ 2,700.00	N/Q	N/Q
RT-Z+M-3	H3C MSR 20-40 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-Z+M-4	H3C MSR 20-40 Secure Voice Bundle w/SNDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-Z+M-29	H3C MSR 20-20 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
RT-Z+M-30	H3C MSR 20-21 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-Z+M-31	H3C MSR 20-40 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-MSR20-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SDRAM-128M	128MB SDRAM SODIMM	Each	\$ 190.00	25%	\$ 142.50	N/Q	N/Q
SDRAM-256M	256M SDRAM SODIMM	Each	\$ 245.00	25%	\$ 183.75	N/Q	N/Q
CF-256M-I	Industrial Compact Flash Card 256MB	Each	\$ 140.00	25%	\$ 105.00	N/Q	N/Q
CF-512M	Compact Flash 512MB	Each	\$ 175.00	25%	\$ 131.25	N/Q	N/Q
CF-1G	Compact Flash 1G	Each	\$ 330.00	25%	\$ 247.50	N/Q	N/Q
RT-ESM-ANDE-H3	Advanced Network Data Encryption ESM Module	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-ESM-SNDE-H3	Standard Network Data Encryption ESM Module	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-VCPM-H3	Voice Co-processing Module	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-VPM32-H3	32-Channel Voice Processing Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-VPM24-H3	24-Channel Voice Processing Module	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-VPM16-H3	16-Channel Voice Processing Module	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-VPM8-H3	8-Channel Voice Processing Module	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1GEC-H3	1-Port 10M/100M/1000M Combo Ethernet Interface SIC Module	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-SIC-4FSW-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
RT-DSIC-9FSW-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1VE1-H3	1-Port E1 Voice SIC Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-1VT1-H3	1-Port T1 Voice SIC Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-2FXS1FXO-H3	2FXS+1FXO Voice Interface SIC Module	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q



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RT-SIC-1AM-V3-H3	1-Port Analog Modem Interface Module	Each	\$ 495.00	25%	\$ 371.25	N/Q	N/Q
RT-SIC-2AM-V3-H3	2-Port Analog Modem Interface Module	Each	\$ 795.00	25%	\$ 596.25	N/Q	N/Q
RT-SIC-1ADSL-I-H3	1-Port ADSL over ISDN Interface Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1ADSL-H3	1-Port ADSL over POTS Interface Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1SAE-H3	1-Port Enhanced Sync/Async Interface Card	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1T1-F-V2-H3	1-Port T1 & Fractional T1 Interface Module	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-EPRI-H3	1-Port E1/CE1/PRI Interface Card	Each	\$ 1,770.00	25%	\$ 1,327.50	N/Q	N/Q
RT-SIC-1E1-F-H3	1-Port E1 Interface Card-Fractional	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-1FXO-V2-H3	1-Port Analog Trunk Interface Card,FXO-V2	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXO-V2-H3	2-Port Analog Trunk Interface Card,FXO-V2	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1FXS-V2-H3	1-Port Analog Line Interface Card,FXS-V2	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXS-V2-H3	2-Port Analog Line Interface Card,FXS-V2	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1BS-V2-H3	1-Port ISDN-S/T Interface SIC Module	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-1BU-V2-H3	1-Port ISDN-U Interface SIC Module	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-SIC-1BSV-H3	1-Port ISDN-S/T Voice Interface SIC Module	Each	\$ 767.00	25%	\$ 575.25	N/Q	N/Q
RT-SIC-1FEF-H3	1-Port 100M SFP Interface SIC Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-SIC-1FEA-H3	1-Port 10/100M Ethernet Electrical Interface Board(RJ45)	Each	\$ 1,260.00	25%	\$ 945.00	N/Q	N/Q
CAB-AUX	Aux Cable-3m (D25 Male)	Each	\$ 18.00	25%	\$ 13.50	N/Q	N/Q
CAB-Tra-0.5m-RJ45	Single Cable, Transit Cable, 0.5m (RJ45)	Each	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
CAB-Tra-D25F-RJ45	Single Cable, Transit Plug, D25F, MP8(S)-III	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-V24DTE(DB28)	V.24 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V24DCE(DB28)	V.24 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V35DTE(DB28)	V.35 Serial Port Cable, DTE, 3m	Each	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-V35DCE(DB28)	V.35 Serial Port Cable, DCE, 3m	Each	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-X.21DTE(DB28)	X.21 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-X.21DCE(DB28)	X.21 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DTE(DB28)	RS449 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DCE(DB28)	RS449 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DTE(DB28)	RS530 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DCE(DB28)	RS530 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-E1-120ohm-3m-RJ45	E1 Cable 3m-DB15 Male/RJ45 (120 ohm)	Each	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1-120ohm-20m-RJ45	E1 Cable 20m-DB15 Male/RJ45 (120 ohm)	Each	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1-120ohm-40m-RJ45	E1 Cable 40m-DB15 Male/RJ45 (120 ohm)	Each	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-E1/2*BNC-75-3m	E1 Cable 3m-DB15 Male/2*BNC (75 ohm)	Each	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1/2*BNC-75-20m	E1 Cable 20m-DB15 Male/2*BNC (75 ohm)	Each	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1/2*BNC-75-40m	E1 Cable 40m-DB15 Male/2*BNC (75 ohm)	Each	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-BNC-75	Coaxial Connector, BNC, 75ohm, Dual Female	Each	\$ 5.00	25%	\$ 3.75	N/Q	N/Q
CAB-E1/75-120 Convert	Refiner Converter Cable (With BNC Connector Jack)	Each	\$ 55.00	25%	\$ 41.25	N/Q	N/Q
CAB-T1-3m	T1VI Cable with DB15 Male/RJ45-3m	Each	\$ 13.00	25%	\$ 9.75	N/Q	N/Q
CAB-FE/T1/2*RJ45	Connector for T1VI and E1 RJ45 Interface	Each	\$ 8.00	25%	\$ 6.00	N/Q	N/Q
CAB-FE/T1	T1 Cable RJ45/RJ45-3m	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q



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OP-LC/PC-LC/PC-5-S	Fiber Connector-LC/PC-LC/PC-2mm-5m, Single Mode	Each	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-S	Fiber Connector-LC/PC-LC/PC-2mm-10m, Single Mode	Each	\$ 63.00	25%	\$ 47.25	N/Q	N/Q
OP-LC/PC-LC/PC-5-M	Fiber Connector-LC/PC-LC/PC-2mm-5m, Multi-Mode	Each	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-M	Fiber Connector-LC/PC-LC/PC-2mm-10m, Multi-Mode	Each	\$ 67.00	25%	\$ 50.25	N/Q	N/Q
Mount Angle Components	Mount Angle Components,1UChassis with 300mm Width	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
RT-MSR3016-AC-OVS-H3	H3C MSR 30-16 Router Host(AC),Overseas Version	Each	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q
RT-MSR3020-AC-OVS-H3	H3C MSR 30-20 Router Host (AC), 2GE, 2MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MSR3040-AC-OVS-H3	H3C MSR 30-40 Router Host (AC), 2GE (Combo), 4MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 3,900.00	25%	\$ 2,925.00	N/Q	N/Q
RT-MSR3060-AC-OVS-H3	H3C MSR 30-60 Router Host (AC), 2GE (Combo), 6MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 5,300.00	25%	\$ 3,975.00	N/Q	N/Q
RT-MSR3020-DC-OVS-H3	H3C MSR 30-20 Router Host(DC),Overseas Version	Each	\$ 4,300.00	25%	\$ 3,225.00	N/Q	N/Q
RT-MSR3040-DC-OVS-H3	H3C MSR 30-40 Router Host(DC),Overseas Version	Each	\$ 5,350.00	25%	\$ 4,012.50	N/Q	N/Q
RT-MSR3060-DC-OVS-H3	H3C MSR 30-60 Router Host(DC),Overseas Version	Each	\$ 6,750.00	25%	\$ 5,062.50	N/Q	N/Q
RT-MSR3016-AC-POE-OVS-H3	H3C MSR 30-16 Router Host(POE),Overseas Version	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MSR3020-AC-POE-OVS-H3	H3C MSR 30-20 Router Host(POE),Overseas Version	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-MSR3040-AC-POE-OVS-H3	H3C MSR 30-40 Router Host(POE),Overseas Version	Each	\$ 5,450.00	25%	\$ 4,087.50	N/Q	N/Q
RT-MSR3060-AC-POE-OVS-H3	H3C MSR 30-60 Router Host(POE),Overseas Version	Each	\$ 6,850.00	25%	\$ 5,137.50	N/Q	N/Q
RT-MSR3020-AC-OVS-AS-H3	H3C MSR 30-20 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 4,100.00	25%	\$ 3,075.00	N/Q	N/Q
RT-MSR3040-AC-OVS-AS-H3	H3C MSR 30-40 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSR3060-AC-OVS-AS-H3	H3C MSR 30-60 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 6,900.00	25%	\$ 5,175.00	N/Q	N/Q
RT-Z+M-7	H3C MSR 30-20 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-Z+M-11	H3C MSR 30-40 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-Z+M-15	H3C MSR 30-60 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-Z+M-8	H3C MSR 30-20 Secure Voice Bundle w/ANDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	\$ 6,200.00	25%	\$ 4,650.00	N/Q	N/Q
RT-Z+M-12	H3C MSR 30-40 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	\$ 8,350.00	25%	\$ 6,262.50	N/Q	N/Q
RT-Z+M-16	H3C MSR 30-60 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
LIS-MSR30-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
DDR SDRAM-256MB-333	256MB DDR Memory	Each	\$ 230.00	25%	\$ 172.50	N/Q	N/Q
DDR SDRAM-512MB-333	512MB DDR Memory	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-RPS-1m-AR2921	Single Cable,RPS Power Cable,1m,H2X7(4.20),18UL2464(14C),H2X7(4.20),AR2921	Each	\$ 38.00	25%	\$ 28.50	N/Q	N/Q
RT-SIC-4FSW-POE-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45, WITH POE)	Each	\$ 575.00	25%	\$ 431.25	N/Q	N/Q
RT-DSIC-9FSW-POE-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45, WITH POE)	Each	\$ 1,080.00	25%	\$ 810.00	N/Q	N/Q
RT-MIM-1VE1-H3	1-Port E1 Voice MIM Interface Module	Each	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-1VT1-H3	1-Port T1 Voice MIM Interface Module	Each	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-2VE1-H3	2-Port E1 Voice MIM Interface Module	Each	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-2VT1-H3	2-Port T1 Voice MIM Interface Module	Each	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q



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Lot 2
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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-MIM-16FSW-H3	16-Port 10M/100M Ethernet L2 Switch MIM Interface Module	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-DMIM-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch N	Each	\$ 2,600.00	25%	\$ 1,950.00	N/Q	N/Q
RT-MIM-16FSW-POE-H3	16-Port 10M/100M(With PoE) Ethernet L2 Switch MIM Interface Module	Each	\$ 2,457.00	25%	\$ 1,842.75	N/Q	N/Q
RT-DMIM-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet	Each	\$ 3,465.00	25%	\$ 2,598.75	N/Q	N/Q
RT-MIM-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	\$ 1,805.00	25%	\$ 1,353.75	N/Q	N/Q
RT-MIM-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	\$ 2,919.00	25%	\$ 2,189.25	N/Q	N/Q
NS-MIM-4FE-H3	4-port 10/100BASE-TX Module(RJ45)	Each	\$ 3,495.00	25%	\$ 2,621.25	N/Q	N/Q
RT-MIM-1POS-H3	1-Port Packet over SDH/SONET Interface Module	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-MIM-1CPOS(E)-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP)	Each	\$ 35,700.00	25%	\$ 26,775.00	N/Q	N/Q
RT-MIM-1GBE-H3	1-Port 10/100/1000BASE-T Ethernet Electrical Interface Module,RJ45	Each	\$ 4,200.00	25%	\$ 3,150.00	N/Q	N/Q
RT-MIM-2GBE-H3	2-Port 10/100/1000BASE-T Ethernet Electrical Interface Module, RJ45	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
RT-MIM-1GEF-H3	1-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MIM-2GEF-H3	2-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-MIM-8ASE-H3	8-Port Asynchronous Serial Interface Module,RJ45	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
RT-MIM-16ASE-H3	16-Port Asynchronous Serial Interface Module,RJ45	Each	\$ 2,300.00	25%	\$ 1,725.00	N/Q	N/Q
RT-MIM-2SAE-H3	2-Port Enhanced Sync/Async Interface Module	Each	\$ 653.00	25%	\$ 489.75	N/Q	N/Q
RT-MIM-4SAE-H3	4-Port Enhanced Sync/Async Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-8SAE-H3	8-Port Enhanced Sync/Async Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-MIM-4BSE-H3	4-Port Enhanced ISDN-BRI Module, S/T	Each	\$ 1,104.00	25%	\$ 828.00	N/Q	N/Q
RT-MIM-1E1-V2-H3	1-Port CE1/PRI Interface Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-MIM-1E1-F-V2-H3	1-Port E1 & Fractional E1 Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-2E1-V2-H3	2-Port CE1/PRI Interface Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-MIM-2E1-F-V2-H3	2-Port E1 & Fractional E1 Interface Module	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4E1-V2-H3	4-Port CE1/PRI Interface Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-MIM-4E1-F-V2-H3	4-Port E1 & Fractional E1 Interface Module	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-8E1(75)-H3	8-port E1/CE1/PRI Module (75ohm)	Each	\$ 8,300.00	25%	\$ 6,225.00	N/Q	N/Q
RT-MIM-8E1(75)-F-H3	8-Port E1 Module-Fractional (75ohm)	Each	\$ 4,990.00	25%	\$ 3,742.50	N/Q	N/Q
RT-MIM-2T1-F-V2-H3	2-Port T1 & Fractional T1 Interface Module	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4T1-F-V2-H3	4-Port T1 & Fractional T1 Interface Module	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-1CE3-H3	1-Port E3/CE3 Interface Module	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1CT3-H3	1-Port T3/CT3 Interface Module	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1SHL-4W-H3	1-Port Four Wire G.SHDSL Interface Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
RT-MIM-1G.SHDSL-H3	1-Port G.SHDSL Interface Module,RJ11	Each	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
RT-MIM-1AMM-H3	1-Port OC-3 ATM Module (Multi-Mode, SC, 2km)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-MIM-1ASM-H3	1-Port OC-3 ATM Module(Single Mode,SC,15km)	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-MIM-1ASL-H3	1-Port OC-3 ATM Module (Single Mode, SC, 30km)	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-MIM-IMA-4E1(75)-H3	4-Port E1 ATM IMA Interface Module (75ohm)	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-MIM-IMA-8E1(75)-H3	8-Port E1 ATM IMA Interface Module(75ohm)	Each	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
RT-MIM-HNDE-H3	High Performance Network Data Encryption Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-MIM-2FXS-V2-H3	2-Port Analog Line Interface Module,FXS-V2	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXS-V2-H3	4-Port Analog Line Interface Module,FXS-V2	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q



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RT-MIM-2FXO-V2-H3	2-Port Analog Trunk Interface Module,FXO-V2	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXO-V2-H3	4-Port Analog Trunk Interface Module, FXO-V2	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
RT-MIM-4EM-H3	4-Port Analog Trunk Interface Module,E&M	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MIM-4BSV-H3	4-Port ISDN BRI S/T-interface Voice Module	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
CAB-DS3-15m	E3/T3 Cable 15m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Femal	Each	\$ 19.00	25%	\$ 14.25	N/Q	N/Q
CAB-E3-30	E3/T3 Cable 30m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Femal	Each	\$ 21.00	25%	\$ 15.75	N/Q	N/Q
CAB-75ohm 8E1-3m-BNC-IMA	8-port E1 ATM IMA Cable, 8 BNC, 3m, 75ohm	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-120ohm 8E1-3m-RJ45-IMA	8-port E1 ATM IMA Cable, 8 RJ45, 3m, 120ohm	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-8T1-3m-RJ45	8-port T1 Cable, 8 RJ45, 3m	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
RT-MSR5040-AC-OVS-H3	H3C MSR 50-40 Router Chassis (w/One AC Power), 4FIC, Overseas Version	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR5060-AC-OVS-H3	H3C MSR 50-60 Router Chassis (w/One AC Power), 6FIC, Overseas Version	Each	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
RT-MSR5040-DC-OVS-H3	H3C MSR 50-40 Router Host(DC), 4FIC, Overseas Version	Each	\$ 3,750.00	25%	\$ 2,812.50	N/Q	N/Q
RT-MSR5060-DC-OVS-H3	H3C MSR 50-60 Router Host(DC), 6FIC, Overseas Version	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-MPUF-H3	H3C MSR 50 Main Processing Unit, 2GE (Combo), 4SIC, 256F/512D	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSCA-H3	H3C MSR 50-60 Multi-Service Module	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
AC-PSR350-A10-OVS-H3	H3C MSR 50-60 Router AC Power Module,PSR350,Overseas Version	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
DC-PSR350-D10-H3	H3C MSR 50-60 Router DC Power Module,PSR350	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
POE-PSL500A-OVS-H3	Router PoE Power Module,PSL500A,Overseas Version	Each	\$ 1,430.00	25%	\$ 1,072.50	N/Q	N/Q
RT-Z+M-25	H3C MSR 50-40 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standa	Each	\$ 11,600.00	25%	\$ 8,700.00	N/Q	N/Q
RT-Z+M-26	H3C MSR 50-60 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standa	Each	\$ 15,900.00	25%	\$ 11,925.00	N/Q	N/Q
RT-Z+M-23	H3C MSR 50-40 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules,	Each	\$ 11,800.00	25%	\$ 8,850.00	N/Q	N/Q
RT-Z+M-24	H3C MSR 50-60 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules,	Each	\$ 15,300.00	25%	\$ 11,475.00	N/Q	N/Q
RT-Z+M-27	H3C MSR 50-40 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-	Each	\$ 15,000.00	25%	\$ 11,250.00	N/Q	N/Q
RT-Z+M-28	H3C MSR 50-60 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-	Each	\$ 18,100.00	25%	\$ 13,575.00	N/Q	N/Q
LIS-MSR50-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-FIC-1VE1-H3	1-Port E1 Voice FIC Interface Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-1VT1-H3	1-Port T1 Voice FIC Interface Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-2VE1-H3	2-Port E1 Voice FIC Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-2VT1-H3	2-Port T1 Voice FIC Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-16FSW-H3	16-Port 10M/100M and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch F	Each	\$ 1,900.00	25%	\$ 1,425.00	N/Q	N/Q
RT-DFIC-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch F	Each	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q
RT-FIC-16FSW-POE-H3	16-Port 10M/100M(With PoE) and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet	Each	\$ 2,730.00	25%	\$ 2,047.50	N/Q	N/Q
RT-DFIC-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-FIC-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 2,166.00	25%	\$ 1,624.50	N/Q	N/Q
RT-FIC-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 3,503.00	25%	\$ 2,627.25	N/Q	N/Q
RT-FIC-4FE-H3	4-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 3,845.00	25%	\$ 2,883.75	N/Q	N/Q
RT-FIC-1GBE-V2-H3	1-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q



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RT-FIC-2GBE-V2-H3	2-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 5,295.00	25%	\$ 3,971.25	N/Q	N/Q
RT-FIC-1GEF-V2-H3	1-Port 1000M Ethernet Optical Interface FIC Module	Each	\$ 3,800.00	25%	\$ 2,850.00	N/Q	N/Q
RT-FIC-2GEF-V2-H3	2-Port 1000M Ethernet Optical Interface FIC Module	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-FIC-2SAE-V2-H3	2-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 914.00	25%	\$ 685.50	N/Q	N/Q
RT-FIC-4SAE-V2-H3	4-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-8SAE-V2-H3	8-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-FIC-8ASE-V2-H3	8-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	\$ 1,658.00	25%	\$ 1,243.50	N/Q	N/Q
RT-FIC-16ASE-V2-H3	16-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	\$ 2,760.00	25%	\$ 2,070.00	N/Q	N/Q
RT-FIC-1G.SHDSL-V3-H3	1-Port G.SHDSL(ATM Mode) Interface FIC Module	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-1E1-V3-H3	1-Port E1/CE1/PRI Interface FIC Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2E1-V3-H3	2-Port E1/CE1/PRI Interface FIC Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4E1-V3-H3	4-Port E1/CE1/PRI Interface FIC Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8E1(75)-V2-H3	8-Port E1/CE1/PRI Interface FIC Module(75ohm)	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1E1-F-V3-H3	1-Port Fractional E1 Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2E1-F-V3-H3	2-Port Fractional E1 Interface FIC Module	Each	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4E1-F-V3-H3	4-Port Fractional E1 Interface FIC Module	Each	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8E1(75)-F-V2-H3	8-Port Fractional E1 Interface FIC Module(75ohm)	Each	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-1T1-V3-H3	1-Port T1/CT1/PRI Interface FIC Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2T1-V3-H3	2-Port T1/CT1/PRI Interface FIC Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4T1-V3-H3	4-Port T1/CT1/PRI Interface FIC Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8T1-V2-H3	8-Port T1/CT1/PRI Interface FIC Module	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1T1-F-V3-H3	1-Port Fractional T1 Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2T1-F-V3-H3	2-Port Fractional T1 Interface FIC Module	Each	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4T1-F-V3-H3	4-Port Fractional T1 Interface FIC Module	Each	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8T1-F-V2-H3	8-Port Fractional T1 Interface FIC Module	Each	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-4BSE-V2-H3	4-Port Enhanced ISDN-S/T Interface FIC Module	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-FIC-1CE3-V2-H3	1-Port E3/CE3 Interface FIC Module	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-1CT3-V2-H3	1-Port T3/CT3 Interface FIC Module	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-2FXS-V3-H3	2-Port Analog Line Interface FIC Module(FXS)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXS-V3-H3	4-Port Analog Line Interface FIC Module(FXS)	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-2FXO-V3-H3	2-Port Analog Trunk Interface FIC Module(FXO)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXO-V3-H3	4-Port Analog Trunk Interface FIC Module(FXO)	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-4BSV-V2-H3	4-Port ISDN BRI S/T Voice Interface FIC Module	Each	\$ 1,898.00	25%	\$ 1,423.50	N/Q	N/Q
RT-FIC-HNDE-V2-H3	High Performance Network Data Encryption FIC Module	Each	\$ 2,095.00	25%	\$ 1,571.25	N/Q	N/Q
RT-FIC-2EM-V2-H3	2-Port Analog Trunk Interface FIC Module (E&M)	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-FIC-4EM-V2-H3	4-Port Analog Trunk Interface FIC Module (E&M)	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-FIC-1AE3-V2-H3	1-Port ATM over E3 Interface FIC Module	Each	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1AT3-V2-H3	1-Port ATM over T3 Interface FIC Module	Each	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1ATM-OC3MM-V2-H3	1-Port OC-3 ATM FIC Module (Multi-Mode, SC, 2km)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1ATM-OC3SM-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 15km)	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-FIC-1ATM-OC3SML-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 30km)	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q



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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-FIC-IMA-4E1(75)-V2-H3	4-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-FIC-IMA-8E1(75)-V2-H3	8-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1POS-V2-H3	1-Port Packet over SDH/SONET Interface FIC Module	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1CPOS(T)-V2-H3	1-Port Channelized POS 155M to T1 Interface Module (SFP, LC)	Each	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-FIC-1CPOS(E)-V2-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP, LC)	Each	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-ARI1821-AC-OVS-H3	H3C AR 18-21 Router, 1 10/100BASE-TX WAN Port(RJ45) and 4 10/100BASE-TX LAN	Each	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-ARI1822-AC-OVS-H3	H3C AR 18-22 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 4 10/100BASE-TX LAN	Each	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-ARI1822S8-AC-OVS-H3	H3C AR 18-22S-8 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 8 10/100BASE-TX L	Each	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
RT-ARI1821A-AC-OVS-H3	H3C AR18-21A Router, 1 10/100BASE-TX WAN Port (RJ45), 1 ADSL2+ over POTS WAN	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-ARI1830E-AC-OVS-H3	H3C AR18-30E Router, 1 ADSL2+ over POTS WAN Port (RJ11) and 4 10/100BASE-TX L	Each	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-ARI1831E-AC-OVS-H3	H3C AR18-31E Router, 1 ADSL2+ over POTS WAN Port (RJ11), 1 ISDN-BRI S/T WAN	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-ARI1833-AC-OVS-H3	H3C AR 18-33 Router, 1 Two-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX L	Each	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-ARI1833E-AC-OVS-H3	H3C AR 18-33E Router, 1 Four-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX	Each	\$ 849.00	25%	\$ 636.75	N/Q	N/Q
RT-ARI1834-AC-OVS-H3	H3C AR 18-34 Router, 1 Two-Wire G.SHDSL WAN Port (RJ11), 1 ISDN-BRI S/T WAN Po	Each	\$ 879.00	25%	\$ 659.25	N/Q	N/Q
RT-ARI1834E-AC-OVS-H3	H3C AR 18-34E Router, 1 Four-Wire G.SHDSL WAN Port (RJ11), 1 ISDN-BRI S/T WAN	Each	\$ 1,049.00	25%	\$ 786.75	N/Q	N/Q
RT-ARI1835E-AC-OVS-H3	H3C AR18-35E Router, 1 ADSL2+ over ISDN WAN Port (RJ11), 1 ISDN-BRI S/T WAN	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
CAB-HDSL-2.5m-2*RJ11	Single cable-Phone line-2.5m	Each	\$ 17.00	25%	\$ 12.75	N/Q	N/Q
CAB-HDSL-2.5m-RJ11	Single cable-SHDSL cable-2.5m	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
FSP015-1AD203A	Power Supply Adapter	Each	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
LS-9502-OVS-H3	H3C S9502 Routing-Switch Chassis	Each	\$ 3,100.00	25%	\$ 2,325.00	N/Q	N/Q
LS-9505-OVS-H3	H3C S9505 Routing Switch Chassis	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
LS-9508-OVS-H3	H3C S9508 Routing Switch Chassis	Each	\$ 7,000.00	25%	\$ 5,250.00	N/Q	N/Q
LS-9508V-OVS-H3	H3C S9508V Routing-Switch Chassis	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
LS-9512-OVS-H3	H3C S9512 Routing Switch Chassis	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LSBM9POWERH	AC P/S 90-264V (Max 600W)	Each	\$ 1,480.00	25%	\$ 1,110.00	N/Q	N/Q
LSBM5POWERH	DC P/S 36-75V (Max 600W)	Each	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM7POWERH	AC P/S 90-264V (Max 1200W)	Each	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM2POWERH	DC P/S 36-75V (Max 1200W)	Each	\$ 2,380.00	25%	\$ 1,785.00	N/Q	N/Q
LSBM8POWERH	AC P/S 90-264V (Max 2000W)	Each	\$ 2,980.00	25%	\$ 2,235.00	N/Q	N/Q
LSBM4POWERH	DC P/S 36-75V (Max 2000W)	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LSBM1SRP1M1	H3C S9502 Routing Switch Processing Board	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2SRP1N6	H3C S9505 Routing Switch Processing Board	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2SRP1N5	H3C S9508 Routing Switch Processing Board	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM2SRP1N4	H3C S9512 Routing Switch Processing Board	Each	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM2SRP1N7	H3C S9500 Routing Switch Processing Board,Clock Module	Each	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N4	H3C S9512 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N5	H3C S9508 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 22,980.00	25%	\$ 17,235.00	N/Q	N/Q
LSBM1SRP2N6	H3C S9505 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1SRP2N7	H3C S9500 Routing Switch Processing Board(XRCoreEngine II), Clock Module	Each	\$ 32,980.00	25%	\$ 24,735.00	N/Q	N/Q
LIS-H3C-S9502-OVS	H3C S9502 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9505-OVS	H3C S9505 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q



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LIS-H3C-S9508-OVS	H3C S9508 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9512-OVS	H3C S9512 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LSBM1FP20B1	20-Port 100BASE-FX Interface Module(B),(SFP,LC)	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM1XP4B1	4-Port 10GBASE-R/W Interface Module(B),(XFP,LC)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1F32GB1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(B)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1FT48B1	48-Port 10/100BASE-TX Interface Module(B),(RJ45)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1GP12DB1	12-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2GT24DB1	24-Port 10/100/1000BASE-T Interface Module(DB),(RJ45)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM2GV48DB1	48-Port 10/100/1000BASE-T Interface Module(DB),(PoE,RJ45)	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2GP24DB1	24-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM1GP48DB1	48-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1GT48LDB1	48-Port 10/100/1000BASE-T Interface Service Card(DB),(RJ45)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XK1DB1	1-Port 10GBASE-R Interface Module(DB),(XENPAK,SC)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1XP2DB1	2-Port 10GBASE-R/W Interface Module(DB),(XFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1XP4DB1	4-Port 10Gigabit Ethernet Optical Interface Card(DB),(XFP,LC)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XP4TDB1	4-Port 10GBase-R/W Ethernet Optical Interface Service Card(DB),(XFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1GP48LDB1	48-Port Gigabit Ethernet Optical Interface Card(DB),(SFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM2FT48CA1	48-Port 10/100BASE-TX Interface Module(CA),(RJ45)	Each	\$ 25,480.00	25%	\$ 19,110.00	N/Q	N/Q
LSBM1FP20CA1	20-Port 100BASE-FX Interface Module(CA),(SFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP12CA1	12-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP24CA1	24-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	\$ 22,480.00	25%	\$ 16,860.00	N/Q	N/Q
LSBM1GT24CA1	24-Port 10/100/1000BASE-T Interface Module(CA),(RJ45)	Each	\$ 19,480.00	25%	\$ 14,610.00	N/Q	N/Q
LSBM1XK1CA1	1-Port 10GBASE-R Interface Module(CA),(XENPAK,SC)	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1XP2CA1	2-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1XP4CA1	4-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1F32GCA1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM1P4G8CA1	4-Port OC-3c POS(SFP,LC) and 8-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	\$ 41,980.00	25%	\$ 31,485.00	N/Q	N/Q
LSBM1SP4CA1	4-Port OC-48c POS Interface Module(CA),(SFP,LC)	Each	\$ 69,980.00	25%	\$ 52,485.00	N/Q	N/Q
LSBM1UP1CA1	1-Port OC-192c POS Interface Module(CA),(XFP,LC)	Each	\$ 54,980.00	25%	\$ 41,235.00	N/Q	N/Q
LSBM1VP2CA1	2-Port OC-192c RPR Interface Module(CA),(XFP,LC)	Each	\$ 79,980.00	25%	\$ 59,985.00	N/Q	N/Q
LSBM1RSP2CA1	2-Port OC-48c RPR Interface Module(CA),(SFP,LC)	Each	\$ 55,980.00	25%	\$ 41,985.00	N/Q	N/Q
LSBM1RGP2GDB1	2-Port GE RPR and 8-Port GE Optical Interface Service Card(DB)	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1RGP4GDB1	4-Port GE RPR(SFP,LC) and 8-Port GE Optical Interface(SFP,LC) Service Card(DB)	Each	\$ 24,980.00	25%	\$ 18,735.00	N/Q	N/Q
LSBM1POEDIMMH	DIMM for PoE Master and Slave Power Management	Each	\$ 1,980.00	25%	\$ 1,485.00	N/Q	N/Q
LSBM9POEH	PoE Power Supply2(External PoE Power System + 1*POE Power Supply Unit,Max 2500W)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LSBM7POEH	PoE Power Supply Unit (220V-2500W, 110V-1250W) module	Each	\$ 2,310.00	25%	\$ 1,732.50	N/Q	N/Q
LSBM6POEH	PoE Power Supply1(External PoE Power System + 1*POE Power Supply Unit,Max 2500W)	Each	\$ 4,080.00	25%	\$ 3,060.00	N/Q	N/Q
LSBM3POEH	PoE Entry Module	Each	\$ 650.00	25%	\$ 487.50	N/Q	N/Q
LSBM4POEH	Cabinet Spare Parts of PoE	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
LSBM1NATB1	NAT Service Module	Each	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1VPNB1	VPLS Service Module	Each	\$ 43,980.00	25%	\$ 32,985.00	N/Q	N/Q



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LSBM1NAMB1	Network Analysis Service Module	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
SFP-FE-LX-SM1310-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1550, 15km, LC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-FE-LX-SM1550-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1550/RX1310, 15km, LC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-GE-LH100-SM1550	1000BASE-LH100 SFP Transceiver, Single Mode (1550nm, 100km, LC)	Each	\$ 4,900.00	25%	\$ 3,675.00	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-2.5G-LX-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 2km, LC)	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
SFP-2.5G-LH15-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 15km, LC)	Each	\$ 2,950.00	25%	\$ 2,212.50	N/Q	N/Q
SFP-2.5G-LH40-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 40km, LC)	Each	\$ 4,600.00	25%	\$ 3,450.00	N/Q	N/Q
SFP-2.5G-LH80-SM1550	OC-48c (2.5G) POS SFP Module, Single Mode (1550nm, 80km, LC)	Each	\$ 7,800.00	25%	\$ 5,850.00	N/Q	N/Q
XENPAK-SX-MM850	10GBASE-SR XENPAK Module, Multi-Mode (850nm, 300m, SC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XENPAK-LX-SM1310	10GBASE-LR XENPAK Module, Single Mode (1310nm, 10km, SC)	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
XENPAK-LH40-SM1550	10GBASE-ER XENPAK Module, Single Mode (1550nm, 40km, SC)	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
XENPAK-LH80-SM1550	10GBASE-ZR XENPAK Module, Single Mode (1550nm, 80km, SC)	Each	\$ 21,000.00	25%	\$ 15,750.00	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
XFP-LH80-SM1550	10GBASE-ZR XFP Module, Single Mode (1550nm, 80km, LC)	Each	\$ 19,000.00	25%	\$ 14,250.00	N/Q	N/Q
XFP-POS-LH10-SM1310	OC-192c (10G) POS XFP Module, Single Mode (1310nm, 10km, LC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LSBM7HLANH	Spare Fan For S9508	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM4HLANH	Spare Fan For S9505/S9512, S9512 Needs Two	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM8HLANH	Spare Fan Module For S9508V	Each	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LSBM1SDRAMH	1GB SDRAM Memory	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LS-Z+M2-2	H3C S7502E Chassis+Single Master Process Module +12-Port Enhanced 1000BASE-X Eth	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LS-Z+M2-1	H3C S7503E Chassis+Single Saliency VI-Turbo+12-Port 1000BASE-X Ethernet Optical Int	Each	\$ 19,800.00	25%	\$ 14,850.00	N/Q	N/Q
LS-7510E	H3C S7510E Ethernet Switch Chassis with Fan	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-7506E	H3C S7506E Ethernet Switch Chassis with Fan	Each	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
LS-7506E-V	H3C S7506E-V Ethernet Switch Chassis with Fan	Each	\$ 10,200.00	25%	\$ 7,650.00	N/Q	N/Q
LS-7503E	H3C S7503E Ethernet Switch Chassis with Fan	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS-7502E	H3C S7502E Ethernet Switch Chassis with Fan	Each	\$ 980.00	25%	\$ 735.00	N/Q	N/Q
LSQM2AC2800	H3C S7500E AC Power Supply Module, 2800W(PoE),Overseas Version	Each	\$ 4,400.00	25%	\$ 3,300.00	N/Q	N/Q
LSQM2AC1400	H3C S7500E AC Power Supply Module,1400W	Each	\$ 2,200.00	25%	\$ 1,650.00	N/Q	N/Q



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 New England Systems & Software, Inc.

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LSQM1DC1400	H3C S7500E DC Power Supply Module,1400W,Support PoE	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LSQM1PWRSPA	H3C S7500E Ethernet Switch Share Power Adapter Module	Each	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSQM2AC650	H3C PSR650A,AC Power Supply Module,650W	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
LSQM1DC650	H3C PSR650A,DC Power Supply Module,650W	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
LSQM1SRP1CB0	H3C S7500E Saliency VI-Turbo Switch and Route Processing Unit	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSQM1SRP2XB0	H3C S7500E Saliency VI-10G Switch and Route Processing Unit,with 2 XFP Interfaces	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSQM1SRPB0	H3C S7500E Saliency VI Switch and Route Processing Unit	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1MPUB0	H3C S7500E Saliency VI-Lite Switch and Route Processing Unit	Each	\$ 10,480.00	25%	\$ 7,860.00	N/Q	N/Q
LSQM1MPUA0	H3C S7502E Main Control Unit	Each	\$ 5,800.00	25%	\$ 4,350.00	N/Q	N/Q
LSQM1FV48SA0	H3C S7500E 48-Port 10/100BASE-TX Ethernet Interface Module(RJ45),Upgradeable to Po	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
LSQM1FP48SA0	H3C S7500E 48-Port 100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LSQM1GV48SA0	H3C S7500E 48-Port 10/100/1000BASE-TX Ethernet Interface Module(RJ45),Upgradeable	Each	\$ 8,600.00	25%	\$ 6,450.00	N/Q	N/Q
LSQM1GT24SC0	H3C S7500E 24-Port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
LSQM1GV48SC0	H3C S7500E 48-Port 10/100/1000BASE-T Ethernet Interface Module(RJ45),Upgradeable t	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1GP12SC0	H3C S7500E 12-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP R	Each	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LSQM1GP24SC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP R	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSQM1GP48SC0	H3C S7500E 48-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP R	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LSQM1TGX2SC0	H3C S7500E 2-Port 10GBASE Ethernet Optical Interface Module,XFP Req.	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LSQM1T24XGSC0	H3C S7500E 24-Port 10/100/1000BASE-T RJ45 and 2-Port 10GE XFP(XFP Req.) Interfac	Each	\$ 15,580.00	25%	\$ 11,685.00	N/Q	N/Q
LSQM1P24XGSC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX SFP(SFP Req.) and 2-Port 10GE XFP(X	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSQM1GP12EA0	H3C S7500E 12-Port Enhanced 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LSQM1TGX1EA0	H3C S7500E 1-Port Enhanced 10GBASE Ethernet Optical Interface Module, XFP Req.	Each	\$ 13,300.00	25%	\$ 9,975.00	N/Q	N/Q
LS8M3POEPWRH	External PoE Power (220V-2500W, 110V-1250W) Rack (with 1 PoE PSU)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
LSQM17510EFAN	Spare Fan For H3C S7510E	Each	\$ 820.00	25%	\$ 615.00	N/Q	N/Q
LSQM17506EFAN	Spare Fan For H3C S7506E	Each	\$ 640.00	25%	\$ 480.00	N/Q	N/Q
LSQM17506EVFAN	Spare Fan For H3C S7506E-V	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
LSQM17503EFAN	Spare Fan For H3C S7503E	Each	\$ 480.00	25%	\$ 360.00	N/Q	N/Q
LSQM17502EFAN	Spare Fan For H3C S7502E	Each	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
LS-7503-AC-XG-OVS	H3C S7503 Ethernet Switch Chassis (AC 110/220V) with fan, 1 AC power and documents,	Each	\$ 3,950.00	25%	\$ 2,962.50	N/Q	N/Q
LS-7503-DC-XG-OVS	H3C S7503 Ethernet Switch Chassis (DC 48V) with fan, 1 DC power and documents, supp	Each	\$ 4,370.00	25%	\$ 3,277.50	N/Q	N/Q
LS-7506-AC-XG-OVS	H3C S7506 Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and documents,	Each	\$ 6,730.00	25%	\$ 5,047.50	N/Q	N/Q
LS-7506-DC-XG-OVS	H3C S7506 Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, supp	Each	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS-7506R-AC-XG-OVS	H3C S7506R Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and document	Each	\$ 10,570.00	25%	\$ 7,927.50	N/Q	N/Q
LS-7506R-DC-XG-OVS	H3C S7506R Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, sup	Each	\$ 11,700.00	25%	\$ 8,775.00	N/Q	N/Q
LS-7502-XG-OVS	H3C S7502 Ethernet Switch Chassis with fan and documents, support PoE and XGBUS, 2 p	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS8M1AC220PWR	H3C S7500 AC Power Supply Module, for S7503, S7506 and S7506R	Each	\$ 1,230.00	25%	\$ 922.50	N/Q	N/Q
LS8M1DC48PWR	H3C S7500 DC Power Supply Module, for S7503, S7506 and S7506R	Each	\$ 1,410.00	25%	\$ 1,057.50	N/Q	N/Q
LS8M3AC220PWR	H3C S7502 AC Power Supply Module, only for S7502	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LS8M2DC48PWR	H3C S7502 DC Power Supply Module, only for S7502	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS8M4SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III Edge-9	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q



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LS8M1SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III-384G, v	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LS8M2SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III Plus-76	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1T12PEH	H3C S7502 Switch and Route Processing Module with 12-port 10/100/1000BASE-T RJ-45	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1P12TEH	H3C S7502 Switch and Route Processing Module with 12-port 1000BASE-X SFP and 4-po	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GP48H-XG	H3C S7500 48-port 1000BASE-X Ethernet Optical Interface Module with XGBUS uplink, S	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1GT48BH-XG	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module with XGBUS uplink, F	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1T16PH-XG	H3C S7500 16-port 10/100/1000BASE-T RJ45 and 8-port 1000BASE-X SFP with XGBUS	Each	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LS8M1T32PH-XG	H3C S7500 32-port 10/100/1000BASE-T RJ45 and 16-port 1000BASE-X SFP with XGBU	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1TGX2H-XG	H3C S7500 2-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LS8M1TGX4H-XG	H3C S7500 4-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	\$ 20,000.00	25%	\$ 15,000.00	N/Q	N/Q
LIS-H3C-S7506-OVS	S7506 Comware Network Operating System (Host Software)	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S7506R-OVS	S7506R Comware Network Operating System (Host Software)	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LS8M1FT48EH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1FP48H	H3C S7500 48-port 100BASE-FX Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GT20AH	H3C S7500 Enhanced 20-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1GT48H	H3C S7500 48-port 10/100/1000BASE-T Enhanced Ethernet Interface Module, RJ45	Each	\$ 5,480.00	25%	\$ 4,110.00	N/Q	N/Q
LS8M1GT8UEH	H3C S7500 8-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 5,180.00	25%	\$ 3,885.00	N/Q	N/Q
LS8M1GP20AH	H3C S7500 Enhanced 20-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,480.00	25%	\$ 3,360.00	N/Q	N/Q
LS8M1GP8UBH	H3C S7500 8-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,680.00	25%	\$ 3,510.00	N/Q	N/Q
LS8M1TGX1CH	H3C S7500 Enhanced 1-port 10GE Interface Module, Xenpak Req.	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LS8M1GT48AH	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module, RJ45 (PoE)	Each	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS8M1FT48FH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45 (PoE)	Each	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS8M1T12PH	H3C S7500 12-port 10/100/1000BASE-T RJ45 and 4-port 1000BASE-X SFP,SFP Req.	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1P12TH	H3C S7500 12-port 1000BASE-X SFP and 4-port 10/100/1000BASE-T RJ45,SFP Req.	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1VSNPH	H3C S7500 Versatile Network Processing Service Module (PBR/NAT/NetStream) with XG	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
MCP-2LC/PC-2LC/PC-1.5-S/M	Mode Conditioning Patch Cord,2LC,2LC,Single Mode/Multi Mode,3mm,Multi Mode(62.5/	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
MCP-2SC/PC-2SC/PC-1.5-S/M	Mode Conditioning Patch Cord,2SC,2SC,Single Mode/Multi Mode,3mm,Multi Mode(62.5/	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
LS8M17502FAN	Spare Fan For S7502	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17503FAN	Spare Fan For S7503	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506FAN	Spare Fan For S7506	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506RFAN	Spare Fan For S7506R	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS-5100-8P-EI-OVS-H3	H3C S5100-8P-EI Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X p	Each	\$ 1,590.00	25%	\$ 1,192.50	N/Q	N/Q
LS-5100-16P-EI-OVS-H3	H3C S5100-16P-EI Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE-X	Each	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
LS-5100-24P-EI-OVS	H3C S5100-24P-EI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X	Each	\$ 3,090.00	25%	\$ 2,317.50	N/Q	N/Q
LS-5100-48P-EI-OVS	H3C S5100-48P-EI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X	Each	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
LS-5100-8P-PWR-EI-OVS	H3C S5100-8P-PWR-EI L2 Ethernet Switch with 8 10/100/1000BASE-T ports and 2 100B	Each	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS-5100-16P-PWR-EI-OVS	H3C S5100-16P-PWR-EI L2 Ethernet Switch with 16 10/100/1000BASE-T and 4 100BAS	Each	\$ 2,990.00	25%	\$ 2,242.50	N/Q	N/Q
LS-5100-8P-SI-OVS-H3	H3C S5100-8P-SI Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X p	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
LS-5100-16P-SI-OVS-H3	H3C S5100-16P-SI Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE-X	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
LS-5100-24P-SI-OVS-H3	H3C S5100-24P-SI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X	Each	\$ 2,290.00	25%	\$ 1,717.50	N/Q	N/Q
LS-5100-48P-SI-OVS-H3	H3C S5100-48P-SI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X	Each	\$ 4,290.00	25%	\$ 3,217.50	N/Q	N/Q



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L55-FL-A	Mount Angle Components	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
L55-FL-B	Mount Angle Components	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
L55-IM-A	Magnet	Each	\$ 7.00	25%	\$ 5.25	N/Q	N/Q
LS-5100-26C-EI-OVS	H3C S5100-26C-EI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports	Each	\$ 3,490.00	25%	\$ 2,617.50	N/Q	N/Q
LS-5100-50C-EI-OVS	H3C S5100-50C-EI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5100-26C-PWR-EI-OVS	H3C S5100-26C-PWR-EI L2 Ethernet Switch with 24 10/100/1000BASE-T and 4 100BASE-T ports	Each	\$ 4,490.00	25%	\$ 3,367.50	N/Q	N/Q
LS-5100-50C-PWR-EI-OVS	H3C S5100-50C-PWR-EI L2 Ethernet Switch with 48 10/100/1000BASE-T and 4 100BASE-T ports	Each	\$ 7,590.00	25%	\$ 5,692.50	N/Q	N/Q
L55M1XP1PB	S5100 1-port 10GE XFP Interface Module, XFP Req.	Each	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
L55M1XS1PA	S5100 1-port 10GE Ethernet Stacking Module	Each	\$ 560.00	25%	\$ 420.00	N/Q	N/Q
L55M2STK1	CX4 Cable(50cm)-Stacking/IB/SAS	Each	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
L55M2STK2	CX4 Cable(1.0m)-Stacking/IB/SAS	Each	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
L55M2STK3	CX4 Cable(3.0m)-Stacking/IB/SAS	Each	\$ 325.00	25%	\$ 243.75	N/Q	N/Q
L55M1XK1P	S5100 1-Port 10GE XENPAK Interface Front Panel, spare	Each	\$ 50.00	25%	\$ 37.50	N/Q	N/Q
CAB-Pwr-1m-PS3FP-I	RPS500-A3 Power cable V	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5-A	Cable with JD5-A type connector for Non-PoE switches (optional)	Each	\$ 20.00	25%	\$ 15.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5	Cable B with JD5 type connector (optional)	Each	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-48V Pwr-2m-T2.5^2	Non-PoE Switch DC Power Input Cable-2m (optional)	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-S5600-26C-OVS	H3C S5600-26C Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports	Each	\$ 6,280.00	25%	\$ 4,710.00	N/Q	N/Q
LS-S5600-26C-PWR-OVS	H3C S5600-26C-PWR Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-T ports	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS-S5600-50C-OVS	H3C S5600-50C Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-S5600-50C-PWR-OVS	H3C S5600-50C-PWR Ethernet Switch with 48 10/100/1000BASE-T Ports and 4 1000BASE-T ports	Each	\$ 12,280.00	25%	\$ 9,210.00	N/Q	N/Q
LS-S5600-26F-OVS	H3C S5600-26F Ethernet Switch with 24 1000BASE-X ports (SFP Req.) and 4 10/100/1000BASE-T ports	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSHM1XK1P3	H3C S5600 1-port 10GE XENPAK Interface Module, XENPAK Req.	Each	\$ 5,580.00	25%	\$ 4,185.00	N/Q	N/Q
LSHM1GP8P3	H3C S5600 8-port 1000BASE-X SFP Interface Module, SFP Req.	Each	\$ 4,580.00	25%	\$ 3,435.00	N/Q	N/Q
LSHM1XP2P3	H3C S5600 2-port 10GE XFP Interface Module, XFP Req.	Each	\$ 9,580.00	25%	\$ 7,185.00	N/Q	N/Q
LSHM1S130H	H3C S5600-26C 130W Standard Power Supplier	Each	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSHM1S180H	H3C S5600-50C 180W Standard Power Supplier	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSHM1P24PH	H3C S5600-26C-PWR PoE Power Supplier(Optional)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LSHM1P48PH	H3C S5600-50C-PWR PoE Power Supplier(Optional)	Each	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
CAB-F1STK-65cm-H3	H3C S5600 Series Stacking Cable-65cm	Each	\$ 250.00	25%	\$ 187.50	N/Q	N/Q
CAB-F1STK-120cm-H3	H3C S5600 Series Stacking Cable-120cm	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
CAB-F1STK-5m-H3	H3C S5600 Series Stacking Cable-5m	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
CAB-Pwr-1m-PS3FP-II	RPS500-A3 Power cable U	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
CAB-DC Pwr-2m-F1	S5600 Non-PoE Switch DC Power Input Cable-2m (only for S5624P/S5648P/S5624F) (optional)	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-S5500-28C-SI-OVS	H3C S5500-28C-SI Ethernet Switch(24GE+4SFP Combo+2Slots)	Each	\$ 5,090.00	25%	\$ 3,817.50	N/Q	N/Q
LS-S5500-52C-SI-OVS	H3C S5500-52C-SI Ethernet Switch(48GE+4SFP Combo+2Slots)	Each	\$ 8,490.00	25%	\$ 6,367.50	N/Q	N/Q
LS-S5500-28C-PWR-SI-OVS	H3C S5500-28C-PWR-SI Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-S5500-52C-PWR-SI-OVS	H3C S5500-52C-PWR-SI Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q



New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.

Lot 2
 PT64443
 Area Networking Hardware & Software

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LSPM1XP1P	H3C S5500-SI 1-port 10GE XFP Interface Module, XFP Req.	Each	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
LSPM1XP2P	H3C S5500-SI 2-port 10GE XFP Interface Module, XFP Req.	Each	\$ 2,650.00	25%	\$ 1,987.50	N/Q	N/Q
LSPM1CX2P	H3C S5500-SI 2-Port 10GE Ethernet Local Connection Module	Each	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
LSPM2STKA	H3C S5500-SI Local Connection CX4 Cable 50cm	Each	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LSPM2STKB	H3C S5500-SI Local Connection CX4 Cable 100cm	Each	\$ 240.00	25%	\$ 180.00	N/Q	N/Q
LSPM2STKC	H3C S5500-SI Local Connection CX4 Cable 300cm	Each	\$ 305.00	25%	\$ 228.75	N/Q	N/Q
CAB-RPS-1m-3026C	RPS500-A3 Power cable C	Each	\$ 43.00	25%	\$ 32.25	N/Q	N/Q
LS-5500-28C-EI-OVS	H3C S5500-28C-EI,Ethernet Switch(24GE+4SFP Combo+2Slots)	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-28C-EI-DC-OVS	H3C S5500-28C-EI-DC,Ethernet Switch(24GE+4SFP Combo+2Slots,48V DC)	Each	\$ 6,290.00	25%	\$ 4,717.50	N/Q	N/Q
LS-5500-28F-EI-AC-OVS	H3C S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),AC Single	Each	\$ 7,690.00	25%	\$ 5,767.50	N/Q	N/Q
LS-5500-28F-EI-DC-OVS	H3C S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),DC Single Power	Each	\$ 7,990.00	25%	\$ 5,992.50	N/Q	N/Q
LS-5500-52C-EI-OVS	H3C S5500-52C-EI,Ethernet Switch(48GE+4SFP Combo+2Slots)	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
LS-5500-28C-PWR-EI-OVS	H3C S5500-28C-PWR-EI,Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	\$ 6,990.00	25%	\$ 5,242.50	N/Q	N/Q
LS-5500-52C-PWR-EI-OVS	H3C S5500-52C-PWR-EI,Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	\$ 11,990.00	25%	\$ 8,992.50	N/Q	N/Q
LSPM2GP2P	H3C S5500-ELLSPM2GP2P,2-Port GigabitEthernet SFP Optical Interface Board	Each	\$ 690.00	25%	\$ 517.50	N/Q	N/Q
LSPM2150D	H3C S5500 150W DC Power Supply Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LSKM3150A	H3C S5510 150W AC Power Supply Module	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
CAB-RPS500/800-1m	RPS500/800 Power Cable, 1m	Each	\$ 42.00	25%	\$ 31.50	N/Q	N/Q
AC-RPS800-A	Redundant Power Supply RPS800-A,-90Vac-264Vac input-12V,17.25A;-54V,12A output	Each	\$ 1,190.00	25%	\$ 892.50	N/Q	N/Q
LS-S3100-8T-SI-AC-OVS	H3C S3100-8T-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 10/100/1000BASE-T	Each	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16T-SI-AC-OVS	H3C S3100-16T-SI Ethernet Switch with 16 10/100BASE-TX ports and 1 10/100/1000BASE-T	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-S3100-26T-SI-AC-OVS	H3C S3100-26T-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 10/100/1000BASE-T	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-S3100-8C-SI-AC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (AC 110V)	Each	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16C-SI-AC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (AC 110V)	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
LS-S3100-26C-SI-AC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (AC 110V)	Each	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
LS-S3100-8C-SI-DC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (DC 48V)	Each	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LS-S3100-16C-SI-DC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (DC 48V)	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
LS-S3100-26C-SI-DC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (DC 48V)	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS-3100-52P-OVS-H3	H3C S3100-52P L2 Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports	Each	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS6M1PU1SAH	1-port 1000BASE-PX Ethernet Passive Optical Network Interface Module A (10km, SFP)	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-GT1UB	1-port 10/100/1000BASE-T Interface Module (RJ45 100m)	Each	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
LS-GM1UB	1-port 1000BASE-SX Multi-Mode Optical Interface Module (850nm, 500m, SC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
LS-GS1UB	1-port 1000BASE-LX Single Mode Optical Interface Module (1310nm, 10km, SC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
LS-GL1UB	1-port 1000BASE-LH Single Mode Optical Interface Module (1550nm, 40km, LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LS-GZ1UB	1-port 1000BASE-ZX Single Mode Optical Interface Module (1550nm, 70km, LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
LS-FL1UB	1-port 100BASE-FX Single Mode Optical Interface Module (1310nm, 40km, SC)	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
LS-FS1UB	1-port 100BASE-FX Single Mode Optical Interface Module (1310nm, 15km, SC)	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
LS-FM1UB	1-port 100BASE-FX Ethernet Multi-Mode Optical Interface Module (1310nm, 2km, SC)	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-ST1UB	1-port Gigabit Ethernet Stacking Module and 1m Cable	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-FTIUB	1-port 100BASE-TX Ethernet PoE Interface Module (RJ45)	Each	\$ 180.00	25%	\$ 135.00	N/Q	N/Q
LS4M1FS1BC	1-port 100BASE-LX Single Mode BIDI Optical Interface Module (TX1550/RX1310, 15km)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q



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LS4M1FS1BD	1-port 100BASE-LX Single Mode BIDI Optical Interface Module (TX1310/RX1550, 15km)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LSN-IM	Mounting Angle Sets For S3108	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS-3100-8TP-EI-H3-A-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 100	Each	\$ 595.00	25%	\$ 446.25	N/Q	N/Q
LS-3100-8TP-EI-H3-D-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 100	Each	\$ 695.00	25%	\$ 521.25	N/Q	N/Q
LS-3100-16TP-EI-H3-A-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1	Each	\$ 895.00	25%	\$ 671.25	N/Q	N/Q
LS-3100-16TP-EI-H3-D-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-3100-26TP-EI-H3-A-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1	Each	\$ 1,195.00	25%	\$ 896.25	N/Q	N/Q
LS-3100-26TP-EI-H3-D-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1	Each	\$ 1,295.00	25%	\$ 971.25	N/Q	N/Q
LS-3100-8TP-PWR-EI-H3	H3C S3100-8TP-PWR-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
LS-3100-16TP-PWR-EI-H3	H3C S3100-16TP-PWR-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1	Each	\$ 1,890.00	25%	\$ 1,417.50	N/Q	N/Q
LS-3100-26TP-PWR-EI-H3	H3C S3100-26TP-PWR-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1	Each	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
SFP-STACK-Kit	SFP Stacking Cable (150cm,including two 1000BASE-T SFP module and one stacking cable)	Each	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
RTV-FL-A	Mount Angle	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS-3600-28P-SI-OVS	H3C S3600-28P-SI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X Ports	Each	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
LS-3600-52P-SI-OVS	H3C S3600-52P-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
LS-3600-28P-EI-OVS	H3C S3600-28P-EI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X Ports	Each	\$ 2,700.00	25%	\$ 2,025.00	N/Q	N/Q
LS-3600-52P-EI-OVS	H3C S3600-52P-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
LS-3600-28TP-SI-OVS	H3C S3600-28TP-SI Ethernet Switch with 24 10/100BASE-TX ports, 2 1000BASE-X Ports	Each	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
LS-3600-28P-PWR-EI-OVS	H3C S3600-28P-PWR-EI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X Ports	Each	\$ 3,480.00	25%	\$ 2,610.00	N/Q	N/Q
LS-3600-52P-PWR-EI-OVS	H3C S3600-52P-PWR-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports	Each	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS-3600-28P-PWR-SI-OVS	H3C S3600-28P-PWR-SI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X Ports	Each	\$ 2,580.00	25%	\$ 1,935.00	N/Q	N/Q
LS-3600-52P-PWR-SI-OVS	H3C S3600-52P-PWR-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports	Each	\$ 4,380.00	25%	\$ 3,285.00	N/Q	N/Q
LS-3600-28F-EI-OVS	H3C S3600-28F-EI Ethernet Switch with 24 100BASE-FX Ports(SFP Req), 2 1000BASE-X Ports	Each	\$ 3,680.00	25%	\$ 2,760.00	N/Q	N/Q
LS-S3610-28P-OVS	H3C S3610-28P L3 Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X Ports	Each	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28TP-OVS	H3C S3610-28TP L3 Ethernet Switch with 24 10/100BASE-TX ports and 2 1000BASE-X Ports	Each	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28F-OVS	H3C S3610-28F L3 Ethernet Switch with 24 100BASE-X ports(SFP Req), 2 1000BASE-X Ports	Each	\$ 4,390.00	25%	\$ 3,292.50	N/Q	N/Q
LS-3610-52P-OVS	H3C S3610-52P L3 Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X Ports	Each	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
OP-MTRJ/SC-10-S	Fiber Connector-MTRJ-2SC/PC-2mm-10m, Single Mode	Each	\$ 78.00	25%	\$ 58.50	N/Q	N/Q
OP-MTRJ/SC-5-M	Fiber Connector-MTRJ-2SC/PC-2mm-5m, Multi-Mode	Each	\$ 66.00	25%	\$ 49.50	N/Q	N/Q
OP-MTRJ/FC-15-S	Fiber Connector-MTRJ-2FC/PC-2mm-15m, Single Mode	Each	\$ 92.00	25%	\$ 69.00	N/Q	N/Q
OP-MTRJ/FC-15-M	Fiber Connector-MTRJ-2FC/PC-2mm-15m, Multi-Mode	Each	\$ 101.00	25%	\$ 75.75	N/Q	N/Q
OP-SC/PC-SC/PC-15-S	Fiber Connector-SC/PC-SC/PC-3mm-15m, Single Mode	Each	\$ 37.00	25%	\$ 27.75	N/Q	N/Q
OP-SC/PC-SC/PC-15-M	Fiber Connector-SC/PC-SC/PC-3mm-15m, Multi-Mode	Each	\$ 46.00	25%	\$ 34.50	N/Q	N/Q
OP-SC/PC-SC/PC-5-M	Fiber Connector-SC/PC-SC/PC-3mm-5m, Multi-Mode	Each	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
SS-OP-D-FC-S-10	Fiber Connector-FC/PC-FC/PC-3mm-10m, Single Mode	Each	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-FC/PC-SC/PC-15-S	Fiber Connector-FC/PC-SC/PC-3mm-15m, Single Mode	Each	\$ 37.00	25%	\$ 27.75	N/Q	N/Q
OP-FC/PC-SC/PC-10-M	Fiber Connector-FC/PC-SC/PC-3mm-10m, Multi-Mode	Each	\$ 38.00	25%	\$ 28.50	N/Q	N/Q
OP-LC/PC-SC/PC-5-S	Fiber Connector-LC/PC-SC/PC-2mm-5m, Single Mode	Each	\$ 41.00	25%	\$ 30.75	N/Q	N/Q
OP-LC/PC-FC/PC-5-S	Fiber Connector-LC/PC-FC/PC-2mm-5m, Single Mode	Each	\$ 44.00	25%	\$ 33.00	N/Q	N/Q
OP-LC/PC-SC/PC-10-M	Fiber Connector-LC/PC-SC/PC-2mm-10m, Multi-Mode	Each	\$ 45.00	25%	\$ 33.75	N/Q	N/Q
OP-LC/PC-SC/PC-50-M	Fiber Connector-LC/PC-SC/PC-2mm-50m, Multi-Mode	Each	\$ 105.00	25%	\$ 78.75	N/Q	N/Q



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OP-LC/PC-SC/PC-20-M	Fiber Connector-LC/PC-SC/PC-2mm-20m, Multi-Mode	Each	\$ 46.00	25%	\$ 34.50	N/Q	N/Q
OP-LC/PC-SC/PC-30-M	Fiber Connector-LC/PC-SC/PC-2mm-30m, Multi-Mode	Each	\$ 75.00	25%	\$ 56.25	N/Q	N/Q
OP-LC/PC-LC/PC-3-S	Fiber Connector-LC/PC-LC/PC-2mm-3m, Single Mode	Each	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
OP-LC/PC-LC/PC-3-M	Fiber Connector-LC/PC-LC/PC-2mm-3m, Multi-Mode	Each	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
OP-LC/PC-LC/PC-1.5-S	Fiber Connector-LC/PC-LC/PC-2mm-1.5m, Single Mode	Each	\$ 32.00	25%	\$ 24.00	N/Q	N/Q
OP-LC/PC-LC/PC-3-S	Fiber Connector-LC/PC-LC/PC-0.9mm-3m, Single Mode	Each	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
SWP-IMC-IMPW-EN	H3C iMC,Intelligent Management Platform Standard Edition For Windows(50 nodes),Softw	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
SWP-IMC-IMPWN-EN	H3C iMC,Intelligent Management Platform Standard Edition For Windows(without nodes),s	Each	\$ 5,490.00	25%	\$ 4,117.50	N/Q	N/Q
LIS-IMC-IMPF-EN-25	H3C iMC,Intelligent Management Platform Standard Edition (English) License,For 25 nodes	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-IMC-IMPA-EN-50	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 50	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
LIS-IMC-IMPB-EN-100	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 100	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LIS-IMC-IMPC-EN-200	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 200	Each	\$ 13,500.00	25%	\$ 10,125.00	N/Q	N/Q
LIS-IMC-IMPD-EN-500	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 500	Each	\$ 27,500.00	25%	\$ 20,625.00	N/Q	N/Q
LIS-IMC-IMPE-EN-1K	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 1000	Each	\$ 43,500.00	25%	\$ 32,625.00	N/Q	N/Q
SWP-IMC-ICCW-EN	H3C iMC,Intelligent Configuration Center Component,Software(CD) English Edition	Each	\$ 2,400.00	25%	\$ 1,800.00	N/Q	N/Q
SWP-IMC-NTAW-EN	H3C iMC,Network Traffic Analyzer Component,Software(CD) English Edition	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
SWP-IMC-DIGA	H3C iMC,DIG Log Probe Component(500M)	Each	\$ 4,800.00	25%	\$ 3,600.00	N/Q	N/Q
LIS-IMC-NTAA-EN-1	H3C iMC,Network Traffic Analyzer Component English Edition License,For 1 node	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
LIS-IMC-NTAB-EN-2	H3C iMC,Network Traffic Analyzer Component English Edition License,For 2 nodes	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
LIS-IMC-NTAC-EN-5	H3C iMC,Network Traffic Analyzer Component English Edition License,For 5 nodes	Each	\$ 17,000.00	25%	\$ 12,750.00	N/Q	N/Q



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ASX-1000/10AC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swi	Each	\$ 47,950.00	37%	\$ 30,208.50	N/Q	N/Q
ASX-1000/10DC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swi	Each	\$ 69,950.00	37%	\$ 44,068.50	N/Q	N/Q
ASX-1000/2.5AC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM sw	Each	\$ 20,950.00	37%	\$ 13,198.50	N/Q	N/Q
ASX-1000/2.5DC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM sw	Each	\$ 33,950.00	37%	\$ 21,388.50	N/Q	N/Q
ASX-1000/5AC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switch	Each	\$ 29,950.00	37%	\$ 18,868.50	N/Q	N/Q
ASX-1000/5DC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switch	Each	\$ 45,950.00	37%	\$ 28,948.50	N/Q	N/Q
ASX-1000/7.5AC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM sw	Each	\$ 38,950.00	37%	\$ 24,538.50	N/Q	N/Q
ASX-1000/7.5DC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM sw	Each	\$ 57,950.00	37%	\$ 36,508.50	N/Q	N/Q
ASX-1200/10AC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swi	Each	\$ 76,445.00	37%	\$ 48,160.35	N/Q	N/Q
ASX-1200/10DC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swi	Each	\$ 89,445.00	37%	\$ 56,350.35	N/Q	N/Q
ASX-1200/2.5AC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM sw	Each	\$ 28,445.00	37%	\$ 17,920.35	N/Q	N/Q
ASX-1200/2.5DC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM sw	Each	\$ 41,445.00	37%	\$ 26,110.35	N/Q	N/Q
ASX-1200/5AC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switch	Each	\$ 44,445.00	37%	\$ 28,000.35	N/Q	N/Q
ASX-1200/5DC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switch	Each	\$ 57,445.00	37%	\$ 36,190.35	N/Q	N/Q
ASX-1200/7.5AC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM sw	Each	\$ 60,445.00	37%	\$ 38,080.35	N/Q	N/Q
ASX-1200/7.5DC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM sw	Each	\$ 73,445.00	37%	\$ 46,270.35	N/Q	N/Q
ASX-200BX/AC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM S	Each	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX-200BX/DC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM S	Each	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BX/AC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM S	Each	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX200BX/DC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM S	Each	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BXAC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM S	Each	\$ 20,945.00	37%	\$ 13,195.35	N/Q	N/Q
ASX200BXDC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM S	Each	\$ 26,945.00	37%	\$ 16,975.35	N/Q	N/Q
CEC-PLUS/3D-I	Stratum 3 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 21,995.00	37%	\$ 13,856.85	N/Q	N/Q
CEC-PLUS/3S-I	Stratum 3 Simplex CEC-Plus; must choose DS1 or E1 timing	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
CEC-PLUS/4D-I	Stratum 4 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
CEC-PLUS/4S-I	Stratum 4 Simplex CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
PS-1000AC-R	Redundant AC Power Supply for ASX-1000 and ASX-1200, for AC Base Configurations or	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP-P5-266-HM-R	Redundant Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB fl	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-400-R	Redundant Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB F	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM-R	Redundant Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB F	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
TNX-1100/10AC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmo	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
TNX-1100/10AC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmo	Each	\$ 110,995.00	37%	\$ 69,926.85	N/Q	N/Q
TNX-1100/10DC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmo	Each	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
TNX-1100/10DC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmo	Each	\$ 115,995.00	37%	\$ 73,076.85	N/Q	N/Q
TNX-1100/2.5AC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmo	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
TNX-1100/2.5AC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmo	Each	\$ 50,995.00	37%	\$ 32,126.85	N/Q	N/Q
TNX-1100/2.5DC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmo	Each	\$ 59,995.00	37%	\$ 37,796.85	N/Q	N/Q
TNX-1100/2.5DC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmo	Each	\$ 55,995.00	37%	\$ 35,276.85	N/Q	N/Q
TNX-1100/5AC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod sl	Each	\$ 74,995.00	37%	\$ 47,246.85	N/Q	N/Q
TNX-1100/5AC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod sl	Each	\$ 70,995.00	37%	\$ 44,726.85	N/Q	N/Q
TNX-1100/5DC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod sl	Each	\$ 79,995.00	37%	\$ 50,396.85	N/Q	N/Q



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 New England Systems & Software, Inc.

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
TNX-1100/SDC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slots, 4 AC power supplies, 4 DC power supplies, 4 AC power supplies, 4 DC power supplies	Each	\$ 75,995.00	37%	\$ 47,876.85	N/Q	N/Q
TNX-1100/7.5AC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod slots, 4 AC power supplies, 4 DC power supplies, 4 AC power supplies, 4 DC power supplies	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
TNX-1100/7.5AC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod slots, 4 AC power supplies, 4 DC power supplies, 4 AC power supplies, 4 DC power supplies	Each	\$ 90,995.00	37%	\$ 57,326.85	N/Q	N/Q
TNX-1100/7.5DC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod slots, 4 AC power supplies, 4 DC power supplies, 4 AC power supplies, 4 DC power supplies	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
TNX-1100/7.5DC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod slots, 4 AC power supplies, 4 DC power supplies, 4 AC power supplies, 4 DC power supplies	Each	\$ 95,995.00	37%	\$ 60,476.85	N/Q	N/Q
TNX-210/AC	TNX-210/AC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slots, redundant power supplies, 4 AC power supplies, 4 DC power supplies	Each	\$ 25,995.00	37%	\$ 16,376.85	N/Q	N/Q
TNX-210/DC	TNX-210/DC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slots, redundant power supplies, 4 AC power supplies, 4 DC power supplies	Each	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
SCP-TNX-HMUPG-I	TNX SCP memory upgrade from redundant SCP-P5-400 to redundant SCP-P5-400-HM (up to 512 MB DRAM)	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM700I	SCP-P5-266-HM-700-I: SCP Upgrade: Replace SCP-P5-266-HM, (16 M flash 256 MB RAM)	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
SCP-P5-400-700-I	SCP Upgrade: Replace SCP-P5-400 (32 M flash 256 MB RAM) with 700 MHz, 64 M flash	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
SCP400HM700I	SCP-P5-400-HM-700-I: SCP Upgrade: Replace SCP-P5-400-HM(32 M flash 512 MB RAM)	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
SCP2TNX400700I	SCP-TNX-P5-400-700-I: SCP Upgrade: Replace redundant SCP-P5-400 (32 M flash 256 MB RAM)	Each	\$ 9,990.00	37%	\$ 6,293.70	N/Q	N/Q
SCP-P5-700-R	Redundant Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB Flash	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
SCP266HM400I	SCP-P5-266-HM-400-I: Pentium 400 MHz Switch Control Processor with 256 MB DRAM	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM400HMI	SCP-P5-266-HM-400-HM-I: Pentium 400 MHz Switch Control Processor with 512 MB DRAM	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
CEC-1000-B	ASX-1000/ASX-1200 Common Equipment Card	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
CEC-PLUS/CXR	CEC-Plus Carrier Module=(to order a spare, CEC-Plus, order a CEC-PLUS/CXR, and 1 or more CEC-Plus Carrier Modules)	Each	\$ 1,085.00	37%	\$ 683.55	N/Q	N/Q
ENCL-1000	ASX-1000 Switch Enclosure	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-1100	TNX-1100 Switch Enclosure	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-1200	ASX-1200 Switch Enclosure	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/AC	ASX-200BX Switch Enclosure with 2 AC Power Supplies	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/DC	ASX-200BX Switch Enclosure with 2 DC Power Supplies	Each	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
ENCL-210/AC	TNX-210 Switch Enclosure with 2 AC Power Supplies	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-210/DC	TNX-210 Switch Enclosure with 2 DC Power Supplies	Each	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
FAN-1000	ASX-1000/ASX-1200 Fan Tray	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
FAN-1100	TNX-1100 Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
PS-1000/DC-B	ASX-1000/ASX-1200 Power Supply - DC	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
PS-1000/AC-B	ASX-1000/ASX-1200 Power Supply - AC	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
PS-1000-INS	ASX-1000/ASX-1200 Power Supply Insert - AC	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-200BX/AC-C	ASX-200BX Power Supply - AC	Each	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-200BX/DC-C	ASX-200BX Power Supply - DC	Each	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
PS-210/AC-C	TNX-210 Power Supply - AC	Each	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-210/DC-C	TNX-210 Power Supply - DC	Each	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
SCP-P5-266	Pentium 266 MHz Switch Control Processor with 64 MB DRAM and 16 MB flash. (Requires 256 MB DRAM)	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-266-HM	Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB flash. (Requires 512 MB DRAM)	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP266HMUPG	SCP-P5-266-HM-UPG: SCP-P5-266 256 MB DRAM upgrade, kit includes 256 MB memory, EPROM, chip puller, and installation instructions	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400-HM-UPG	SCP-P5-400 256 MB DRAM upgrade, kit includes 512MB memory, EPROM, chip puller, and installation instructions	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP400HMUPGI	SCP-P5-400-HM-UPG-I: SCP-P5-400 - upgrade memory from 256 MB to 512MB - installed	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400	Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB Flash (Requires 512 MB DRAM)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM	Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB Flash (Requires 512 MB DRAM)	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
SCP-P5-700	Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB Flash (Requires 512 MB DRAM)	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q



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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SM-1000	ASX-1000 Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100	TNX-1100 Switch Module (SCPs not included) For installed base hardware purchases prior	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100-B	TNX-1100 High Performance Switch Module (SCPs not included) (ForeThought 6.0 or Gre	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1100-C	High Performance OAM ready Switch Module for TNX-1100	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1200	ASX-1200 Switch Module (SCP not included) (ForeThought 6.0 or Greater Required)	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-200BX	ASX-200BX Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-210	TNX-210 Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
TCM/DS1-3	Timing control module with stratum-3 DS1 interface (available for ASX1200/TNX1100)	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/DS1-4	Timing control module with stratum-4 DS1 interface (available for ASX1200/TNX1100)	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
TCM/E1-3	Timing control module with stratum-3 E1 interface (available for ASX1200/TNX1100)	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/E1-4	Timing control module with stratum-4 E1 interface (available for ASX1200/TNX1100)	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
CMT-19	19" Cable Management Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
CMT-23	23" Cable Management Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
MM-SOFF-RMB23	23" MID MOUNT Bracket kit	Each	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
RMB23-14UI	23" Rack Mounting Brackets (1 pair)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
KIT0035-01	ASX200BX Mounting Bracket Kit	Each	\$ 225.00	37%	\$ 141.75	N/Q	N/Q
NM-4/DS1D	4 port DS1 network module	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-4/E1D	4 port E1 network module	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector	Each	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155IR3MME	Single port SMIR and three port MM OC-3c, SC connector	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector	Each	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-1/622MMSCE	Single port OC-12c, MM, SC connector	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-4/155STM1EE	Four port STM1e, BNC Connector	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module for ASX-200BX, ASX-1000, ASX-1200	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
NM1/GIGEGBICSX	NM-1/ETH-1000GBIC-SX: One port Gigabit Ethernet network module with 500M reach, m	Each	\$ 7,495.00	37%	\$ 4,721.85	N/Q	N/Q
NM1/GIGEGBICLX	NM-1/ETH-1000GBIC-LX: One port Gigabit Ethernet network module with up to 10KM si	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
NM1/GIGEGBIC	NM-1/ETH-1000GBIC: One port Gigabit Ethernet network module with no GBIC interface	Each	\$ 7,295.00	37%	\$ 4,595.85	N/Q	N/Q
NM-GBIC-SX	500M multimode GBIC interface	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
NM-GBIC-LX	10KM Single mode intermediate reach GBIC interface	Each	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
NM-LANESVR	LANE v1.0 Services Network Module	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-1/2488SMSR	1 port, 2488 Mbps single mode, short reach fiber, SC connector, with integrated switch fabri	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NM-1/2488SMLR	1 port, 2488 Mbps single mode, long reach fiber, SC connector, with integrated switch fabri	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module (8.2)	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q



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NMCE-1/155SMIRE	One port channelized OC3 CEM network module (SMIR) (FT 8.3.1)	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155MME	One port channelized OC3 CEM network module (MM) (FT 8.3.1)	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NMCE-8/DS1E1E	8 port T1 1.544 Mbps and E1 2.048 Mbps Circuit Emulation module (8.1)	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
CBL-LC-SC/MM-5	LC to SC Connector, multimode Fiber, 5M	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CBL-LC-SC/SM-5	LC to SC Connector, single mode Fiber, 5M	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking (5.2)	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking (5.2)	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module (8.2)	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
MLFR-RTU/DS3	Multi-Link Frame Relay RTU Software (for 3-port channelized DS3 3/1/0 Frame Relay netw	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
V35-T1-FT1-KIT	T1/FT1 to V.35 converter	Each	\$ 574.28	25%	\$ 430.71	N/Q	N/Q
V35-E1-FE1-KIT	E1/FE1 to V.35 converter	Each	\$ 680.30	25%	\$ 510.22	N/Q	N/Q
V35-T1-FT1-C-KIT	T1/FT1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Routers	Each	\$ 879.08	25%	\$ 659.31	N/Q	N/Q
V35-E1-FE1-C-KIT	E1/FE1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Routers	Each	\$ 985.10	25%	\$ 738.83	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA & ATM network modules	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1/0 IMA & ATM network module (8.3)	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMIMA-1/155SFPE	1+1 Channelized OC-3/STM-1 IMA network module with multimode or single mode intern	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
SFP-155MM1	OC-3c/STM-1 Small Form-factor Pluggable, Multimode Fiber, Short Reach - 1310nm, LC	Each	\$ 495.00	37%	\$ 311.85	N/Q	N/Q
SFP-155R1	OC-3c/STM-1 Small Form-factor Pluggable, Single Mode Fiber, Intermediate Reach - 1310	Each	\$ 1,395.00	37%	\$ 878.85	N/Q	N/Q
NMCE-4/SR24	4-port serial CEM network module	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
NM-4/SR24-E	4-port cell-bearing serial (CBI) network module	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
CABL0397	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-232,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0398	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-232,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0399	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-449,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0400	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-449,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0401	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-530,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0402	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-530,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0403	SERIAL NM (NMCE-4/SR24) CABLE,10FT,V.35,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0414-0001	CAB, 10' EIA-530 DCE W/CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0415-0001	CAB, 10' EIA-530 DTE W/CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0416-0001	CAB, 10' EIA-530 DCE W/O CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0417-0001	CAB, 10' EIA-530 DTE W/O CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
BXR400R/4AC	BXR400 4Gbps Redun AC System	Each	\$ 28,995.00	37%	\$ 18,266.85	N/Q	N/Q
BXR400R/4DC	BXR400 4Gbps Redun DC System	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
BXR1600R/4AC	BXR1600 4Gbps Redun AC System	Each	\$ 60,995.00	37%	\$ 38,426.85	N/Q	N/Q
BXR1600R/8AC	BXR1600 8Gbps Redun AC System	Each	\$ 82,995.00	37%	\$ 52,286.85	N/Q	N/Q
BXR1600R/12AC	BXR1600 12Gbps Redun AC System	Each	\$ 104,995.00	37%	\$ 66,146.85	N/Q	N/Q
BXR1600R/16AC	BXR1600 16Gbps Redun AC System	Each	\$ 126,995.00	37%	\$ 80,006.85	N/Q	N/Q
BXR1600R/4DC	BXR1600 4Gbps Redun DC System	Each	\$ 65,995.00	37%	\$ 41,576.85	N/Q	N/Q
BXR1600R/8DC	BXR1600 8Gbps Redun DC System	Each	\$ 87,995.00	37%	\$ 55,436.85	N/Q	N/Q
BXR1600R/12DC	BXR1600 12Gbps Redun DC System	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q



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BXR1600R/16DC	BXR1600 16Gbps Redun DC System	Each	\$ 131,995.00	37%	\$ 83,156.85	N/Q	N/Q
ENCL-1600	BXR1600 enclosure	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-400/AC	BXR400 enclosure, 2 AC PS	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-400/DC	BXR400 enclosure, 2 DC PS	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SM-400	BXR400 4G Switch Module	Each	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
SM-1600	BXR1600 4G Switch Module	Each	\$ 14,995.00	25%	\$ 11,246.25	N/Q	N/Q
BXR-SCP-P5-700	BXR400/BXR1600 SCP-P5-700	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
BXR-SCP-P5-400-HM	BXR400/BXR1600 SCP-P5-400HM	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
BXR-SCP-P5-400	BXR400/BXR1600 SCP-P5-400	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
PS-400/AC	BXR400 AC PS (SC-ASX/TNX)	Each	\$ 1,195.00	37%	\$ 752.85	N/Q	N/Q
PS-400/DC	BXR400 DC PS (SC-ASX/TNX)	Each	\$ 1,895.00	37%	\$ 1,193.85	N/Q	N/Q
PS-1600/AC	BXR1600 AC PS (SC-ASX/TNX)	Each	\$ 5,495.00	37%	\$ 3,461.85	N/Q	N/Q
PS-1600/DC	BXR1600 DC PS (SC-ASX/TNX)	Each	\$ 7,595.00	37%	\$ 4,784.85	N/Q	N/Q
FT-BXR1600-PL	FT-BXR Platinum SW - BXR1600	Each	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
FT-BXR400-PL	FT-BXR Platinum SW - BXR400	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
FT-BXR1600-PL-UPG	FT-BXR SW Upgrade - BXR1600	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FT-BXR400-PL-UPG	FT-BXR SW Upgrade - BXR400	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
ASX-4000/10AC	ASX-4000 10 Gbps ATM Backbone Switch	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
ASX-4000/20AC	ASX-4000 20 Gbps ATM Backbone Switch	Each	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
ASX-4000/30AC	ASX-4000 30 Gbps ATM Backbone Switch	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
ASX-4000/40AC	ASX-4000 40 Gbps ATM Backbone Switch	Each	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
ASX-4000/10DC	ASX-4000 10 Gbps ATM Backbone Switch	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000/20DC	ASX-4000 20 Gbps ATM Backbone Switch	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000/30DC	ASX-4000 30 Gbps ATM Backbone Switch	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000/40DC	ASX-4000 40 Gbps ATM Backbone Switch	Each	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
ASX-4000M/10DC	ASX-4000M 10 Gbps ATM Backbone Switch	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000M/20DC	ASX-4000M 20 Gbps ATM Backbone Switch	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000M/30DC	ASX-4000M 30 Gbps ATM Backbone Switch	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000M/40DC	ASX-4000M 40 Gbps ATM Backbone Switch	Each	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
SCP4K512DS1IAC	SCP-4000-P3-512-DS1-I-AC: Factory installed Pentium 3 switch control processor with DS	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IAC	SCP-4000-P3-512-E1-I-AC: Factory installed Pentium 3 switch control processor with E1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512TRAC	SCP-4000-P3-512-T-R-AC: Redundant Pentium 3 switch control processor (without BITS ti	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1RAC	SCP-4000-P3-512-DS1-R-AC: Redundant Pentium 3 switch control processor with DS1 BI	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RAC	SCP-4000-P3-512-E1-R-AC: Redundant Pentium 3 switch control processor with E1 BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024TIAC	SCP-4000-P3-1024-T-I-AC: Factory installed Pentium 3 switch control processor (without E	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024DS1IAC	SCP-4000-P3-1024-DS1-I-AC: Factory installed Pentium 3 switch control processor with D	Each	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024E1IAC	SCP-4000-P3-1024-E1-I-AC: Factory installed Pentium 3 switch control processor with E1 I	Each	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024TRAC	SCP-4000-P3-1024-T-R-AC: Redundant Pentium 3 switch control processor (without BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RAC	SCP-4000-P3-1024-DS1-R-AC: Redundant Pentium 3 switch control processor with DS1 B	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RAC	SCP-4000-P3-1024-E1-R-AC: Redundant Pentium 3 switch control processor with E1 BITS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K512DS1IDC	SCP-4000-P3-512-DS1-I-DC: Factory installed Pentium 3 switch control processor with DS	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q



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SCP4K512E1IDC	SCP-4000-P3-512-E1-I-DC: Factory installed Pentium 3 switch control processor with E1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512DS1RDC	SCP-4000-P3-512-DS1-R-DC: Redundant Pentium 3 switch control processor with DS1 B	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RDC	SCP-4000-P3-512-E1-R-DC: Redundant Pentium 3 switch control processor with E1 BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1IDC	SCP-4000-P3-1024-DS1-I-DC: Factory installed Pentium 3 switch control processor with D	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024E1IDC	SCP-4000-P3-1024-E1-I-DC: Factory installed Pentium 3 switch control processor with E1	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024TRDC	SCP-4000-P3-1024-T-R-DC: Redundant Pentium 3 switch control processor (without BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RDC	SCP-4000-P3-1024-DS1-R-DC: Redundant Pentium 3 switch control processor with DS1 B	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RDC	SCP-4000-P3-1024-E1-R-DC: Redundant Pentium 3 switch control processor with E1 BITS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-20/622X155MM1	4 port, 622 Mbps OC-12c/STM-4c and 16 port, 155 Mbps OC-3c/STM-1 port card, multim	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
PC20/622IR155MM1	PC-20/622SMIRX155MM1: 4 port, 622 Mbps OC-12c/STM-4c, SMF intermediate reach, S	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC20622X155SMIR1	PC-20/622X155SMIR1: 4 port, 622 Mbps OC-12c/ATM-4c and 16 port, 155 Mbps OC-3c/	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MMSC1	8 port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-8/622SMIRSC1	8 port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach, SC con	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-2/2488MSMR1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, short reach, SC connecto	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC2/2488MSMR1PM	PC-2/2488MSMR1-PM: 2-port, 2488 Mbps OC-48c/STM-16c port card with port monitorin	Each	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-2/2488SMLRSC1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, long reach, SC connector	Each	\$ 149,995.00	37%	\$ 94,496.85	N/Q	N/Q
PC-28/155MM2	28 port, 155Mbps OC-3c/STM-1 port card, multimode fiber, intermediate reach, MT-RJ cor	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-28/155SMIR2	28 port, 155Mbps OC-3c/STM-1 port card, single mode fiber, MT-RJ connector	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC28155SMIR2B	28p-OC-3c/STM1,SM fiber, LC	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MM2	8-port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC-8/622SMIR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach, SC con	Each	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-8/622SMLR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, 1550 long reach, SC connec	Each	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
PC4CH622DS3SMIR2	PC-4/CH622DS3SMIR2: 4-port, channelized 622 Mbps OC-12/STM-4(12 DS3 channels pe	Each	\$ 159,995.00	37%	\$ 100,796.85	N/Q	N/Q
PC20622X155SMIR2B	4p-622Mx16p-155M,SMIR,SCxLC	Each	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
PC2CH155IMASMR2	PC-2/CH155IMASMR2: 2 port, channelized 155 Mbps OC3/STM1 (84 DS1 channels per p	Each	\$ 169,995.00	37%	\$ 107,096.85	N/Q	N/Q
PC-6/POS155MM	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, multimode fiber, SC connector. For	Each	\$ 44,995.00	37%	\$ 28,346.85	N/Q	N/Q
PC-6/POS155SMLR	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, single mode fiber, long range, SC co	Each	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
PC-6/POS622MM	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, multimode fiber, SC connector. F	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-6/POS622SMLR	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, single mode fiber, long range, SC	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-0/4976IPR	0-port, 4976 Mbps IP routing and forwarding port card. For ASX-4000M, please call factor	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
PC-2/POS2488MSMR	2-port, 2488 Mbps OC-48c/STM-16c POS port card, single mode fiber, short reach, SC con	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC-4000NMC	Network Module Carrier Card (NMC)	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.2)	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.3.1)	Each	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC (FT	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC(FT 8	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M vi	Each	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector. Supported in ASX-4	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155IR3MME	Single port SMIR and three port MM OC-3c, SC connector. Supported in ASX-4000/ASX-4	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector. Supported in ASX-4000/ASX-4000M via NMC. (Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q



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NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC.	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622MMMSCE	Single port OC-12c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC.	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA network modules. Supported in ASX-4000/ASX-4000M via NM	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules. Supported in ASX-4000/ASX-4000M v	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3). Supported in ASX-4000/A	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module. Supported in ASX	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NM	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC.	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module. Supported in ASX	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module. Supported in ASX-4000/ASX-4000M v	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
CMS-4000A	ASX-4000 Cable Management System; Includes: Two port card doors and four cable channe	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
SM-4000	ASX-4000 Switch Module	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512T	SCP-4000-P3-512-T: ASX-4000 Pentium 3 512 MB switch control processor (without BITS	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1	SCP-4000-P3-512-DS1: ASX-4000 Pentium 3 512 MB switch control processor with DS1 B	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1	SCP-4000-P3-512-E1: ASX-4000 Pentium 3 512 MB switch control processor with E1 BIT	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024T	SCP-4000-P3-1024-T: ASX-4000 Pentium 3 1024 MB switch control processor (without BI	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1	SCP-4000-P3-1024-DS1: ASX-4000 Pentium 3 1024 MB switch control processor with DS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1	SCP-4000-P3-1024-E1: ASX-4000 Pentium 3 1024 MB switch control processor with E1 B	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PS-4000/AC	ASX-4000 Power Supply - AC	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
PS-4000/DC	ASX-4000 Power Supply - DC	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000/AC	ASX-4000 Switch Enclosure - AC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
ENCL-4000/DC	ASX-4000 Switch Enclosure - DC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000	ASX-4000 Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTERTRAY-4000	ASX-4000 Filter Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
FILTER-4000	ASX-4000 Filter	Each	\$ 30.00	37%	\$ 18.90	N/Q	N/Q
SHELF-4000/19	ASX-4000 19" Cabinet Shelf Assembly (Corner-mount)*	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/19MM	ASX-4000 19" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23	ASX-4000 23" Cabinet Shelf Assembly (Corner-mount)*	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23MM	ASX-4000 23" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
FP-4000-PC-SM	ASX-4000 port card switch module faceplate	Each	\$ 400.00	37%	\$ 252.00	N/Q	N/Q
FP-4000-SCP	ASX-4000 SCP faceplate	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
MTRJ-SC/MM	MT-RJ to SC connector, multimode fiber cable, 4 meters	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
MTRJ-SC/SM	MT-RJ to SC connector, single mode fiber cable, 4 meters	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CMS-4000M	ASX-4000M Cable Management System	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-4000M/DC	ASX-4000M - DC Power Supply	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000M/DC	ASX-4000M Switch Enclosure - DC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000M	ASX-4000M Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTER-4000M	ASX-4000M Filter	Each	\$ 120.00	37%	\$ 75.60	N/Q	N/Q
SHELF-4000M/23MM	ASX-4000M 23" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 595.00	37%	\$ 374.85	N/Q	N/Q
VMC-4001-A	VIPR DESKTOP BASE ATM-MM	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q



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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
VMC-4001-E	VIPR DESKTOP BASE ETH	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-F	VIPR DESKTOP BASE 100FX	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-U	VIPR DESKTOP BASE ATM-TP	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4201-A	VIPR DESKTOP COLLAB ATM-MM	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-E	VIPR DESKTOP COLLAB ETH	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-F	VIPR DESKTOP COLLAB 100FX	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-U	VIPR DESKTOP COLLAB ATM-TP	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4401-A	VIPR DESKTOP COLLAB+I/O ATM-MM	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-E	VIPR DESKTOP COLLAB+I/O ETH	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-F	VIPR DESKTOP COLLAB+I/O 100FX	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-U	VIPR DESKTOP COLLAB+I/O ATM-TP	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-5002-E	VIPR CR RKMT BASE ETH	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-U	VIPR CR RKMT BASE ATM-TP	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-A	VIPR CR RKMT BASE ATM-MM	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-F	VIPR CR RKMT BASE 100FX	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5202-E	VIPR CR RKMT COLLAB ETH	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-U	VIPR CR RKMT COLLAB ATM-TP	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-A	VIPR CR RKMT COLLAB ATM-MM	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-F	VIPR CR RKMT COLLAB 100FX	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5402-E	VIPR CR RKMT COLLAB+I/O ETH	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-U	VIPR CR RKMT COLLAB+I/O ATM-TP	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-A	VIPR CR RKMT COLLAB+I/O ATM-MM	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-F	VIPR CR RKMT COLLAB+I/O 100FX	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6000-E	ViPr Media Center 6000, Tablemount, 10/100 Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-U	ViPr Media Center 6000, Tablemount, ATM155UTP Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-A	ViPr Media Center 6000, Tablemount, ATM155MMSC Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-F	ViPr Media Center 6000, Tablemount, 100FX Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6200-E	ViPr Media Center 6200, Tablemount + Virtual Share, 10/100 Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-U	ViPr Media Center 6200, Tablemount + Virtual Share, ATM155UTP Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-A	ViPr Media Center 6200, Tablemount + Virtual Share, ATM155MMSC Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-F	ViPr Media Center 6200, Tablemount + Virtual Share, 100FX Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6400-E	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 10/100 Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-U	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155UTP Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-A	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155MMSC Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-F	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 100FX Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMS-1002-E	VIPR MEDIA SERVER ETH	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-U	VIPR MEDIA SERVER ATM-TP	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-A	VIPR MEDIA SERVER ATM-MM	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-F	VIPR MEDIA SERVER 100FX	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMI-3002-E	VIPR MEDIA INTERFACE ETH	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-U	VIPR MEDIA INTERFACE ATM-TP	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q



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VMI-3002-A	VIPIR MEDIA INTERFACE ATM-MM	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-F	VIPIR MEDIA INTERFACE 100FX	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VSW-10/100	ViPr SIP Firewall, 1U Rackmount, 10/100 Interface, minimum purchase of a 5 user license r	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSW-5	ViPr SIP Firewall Software, 1 - 5 ViPr Users logged in simultaneously, only available with i	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSW-25	ViPr SIP Firewall Software, 6 - 25 ViPr Users logged in simultaneously, only available with	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSW-50	ViPr SIP Firewall Software, 26 - 50 ViPr Users logged in simultaneously, only available wit	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSW-100	ViPr SIP Firewall Software, 51 - 100 ViPr Users logged in simultaneously, only available w	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSW-UPGD-20	VSW UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSW-UPGD-25	VSW UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSW-UPGD-50	VSW UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSPSA-10/100	ViPr Application Server, 10/100 Ethernet LAN connection; minimum purchase of a 5-user li	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSPSA-ATM/UTP	ViPr Application Server, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSPSA-ATM/MMF	ViPr Application Server, 155 Mbps MMF ATM LAN connection (SC connector); minimum	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSPSA-100FX	ViPr Application Server, 100Base-FX Ethernet; minimum purchase of a 5-user license requi	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPS-5	ViPr Application Server Software, 1 - 5 ViPr Users logged in simultaneously, only availabl	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSIPS-25	ViPr Application Server Software, 6 - 25 ViPr Users logged in simultaneously, only availabl	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSIPS-20	VIPIR APP SVR UPGD 5TO25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
HA-VSIPSA-10/100	High Availability Application Server Pair, 10/100 Ethernet LAN connection; minimum purch	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/UTP	High Availability Application Server Pair, 155 Mbps UTP ATM LAN connection; minimum	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/MMF	High Availability Application Server Pair, 155 Mbps MMF ATM LAN connection (SC conn	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-100FX	High Availability Application Server Pair, 100Base-FX Ethernet; minimum purchase of a 5-	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
VSIPS-HA-5	HIGH AVAIL-VSIPS-5 USER LIC	Each	\$ 750.00	10%	\$ 675.00	N/Q	N/Q
VSIPS-HA-25	HIGH AVAIL-VSIPS-25 USER LIC	Each	\$ 3,750.00	10%	\$ 3,375.00	N/Q	N/Q
VSIPS-HA-50	HIGH AVAIL-VSIPS-50 USER LIC	Each	\$ 7,500.00	10%	\$ 6,750.00	N/Q	N/Q
VSIPS-HA-100	HIGH AVAIL-VSIPS-100 USER LIC	Each	\$ 15,000.00	10%	\$ 13,500.00	N/Q	N/Q
VSIPS-HA-UPGD-20	HIGH AVAIL-VSIPS-UPGD 5TO25	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
VSIPS-HA-UPGD-25	HIGH AVAIL-VSIPS-UPGD 25TO50	Each	\$ 4,045.00	10%	\$ 3,640.50	N/Q	N/Q
VSIPS-HA-UPGD-50	HIGH AVAIL-VSIPS-UPGD 50TO100	Each	\$ 8,245.00	10%	\$ 7,420.50	N/Q	N/Q
VIMG-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-user license re	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/UTP	ViPr Intermedia Gateway, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/MMF	ViPr Intermedia Gateway, 155 Mbps MMF ATM LAN connection (SC connector); minimur	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-user license re	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMG-5	ViPr Intermedia Gateway Software, 1 - 5 ViPr Users logged in simultaneously, only availabl	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIMG-25	ViPr Intermedia Gateway Software, 6 - 25 ViPr Users logged in simultaneously, only availat	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VIMG-50	ViPr Intermedia Gateway Software, 26 - 50 ViPr Users logged in simultaneously, only availat	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VIMG-100	ViPr Intermedia Gateway Software, 51 - 100 ViPr Users logged in simultaneously, only avail	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VIMG-UPGD-20	VIMG-UPGRADE 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VIMG-UPGD-25	VIMG-UPGRADE 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VIMG-UPGD-50	VIMG-UPGRADE 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VUAMA-10/100	ViPr Unicast Audio Mixer, 10/100 Ethernet LAN connection; minimum purchase of a 5-use	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/UTP	ViPr Unicast Audio Mixer, 155 Mbps UTP ATM LAN connection; minimum purchase of a	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q



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VUAMA-ATM/MMF	ViPr Unicast Audio Mixer, 155 Mbps MMF ATM LAN connection (SC connector); minimum purchase of a 5-user license required	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-100FX/MMF	ViPr Unicast Audio Mixer, 100Base-FX Ethernet and MMF ATM; minimum purchase of a 5-user license required	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAM-5	ViPr Unicast Audio Mixer Software, 1 - 5 ViPr Users logged in simultaneously, only available for use with VUAMA-100FX/MMF	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VUAM-25	ViPr Unicast Audio Mixer Software, 1 - 25 ViPr Users logged in simultaneously, only available for use with VUAMA-100FX/MMF	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VUAM-50	ViPr Unicast Audio Mixer Software, 1 - 50 ViPr Users logged in simultaneously, only available for use with VUAMA-100FX/MMF	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VUAM-100	ViPr Unicast Audio Mixer Software, 1 - 100 ViPr Users logged in simultaneously, only available for use with VUAMA-100FX/MMF	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VUAM-UPGD-20	VUAM UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VUAM-UPGD-25	VUAM UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VUAM-UPGD-50	VUAM UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSHGA-10/100	ViPr SIP - H.323 Gateway, 10/100 Ethernet LAN connection, minimum purchase of a 5-user license required	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/UTP	ViPr SIP - H.323 Gateway, 155 Mbps UTP ATM LAN connection, minimum purchase of a 5-user license required	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/MMF	ViPr SIP - H.323 Gateway, 155 Mbps MMF ATM LAN connection (SC connector), minimum purchase of a 5-user license required	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-100FX	ViPr SIP-H.323 Gateway, 100Base-FX Ethernet, minimum purchase of a 5-user license required	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHG-5	ViPr SIP - H.323 Gateway Software, 1 - 5 ViPr Users logged in simultaneously, only available for use with VSHGA-10/100, VSHGA-ATM/UTP, VSHGA-ATM/MMF, VSHGA-100FX	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSHG-25	ViPr SIP - H.323 Gateway Software, 1 - 25 ViPr Users logged in simultaneously, only available for use with VSHGA-10/100, VSHGA-ATM/UTP, VSHGA-ATM/MMF, VSHGA-100FX	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSHG-50	ViPr SIP - H.323 Gateway Software, 1 - 50 ViPr Users logged in simultaneously, only available for use with VSHGA-10/100, VSHGA-ATM/UTP, VSHGA-ATM/MMF, VSHGA-100FX	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSHG-100	ViPr SIP - H.323 Gateway Software, 1 - 100 ViPr Users logged in simultaneously, only available for use with VSHGA-10/100, VSHGA-ATM/UTP, VSHGA-ATM/MMF, VSHGA-100FX	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSHG-UPGD-20	VSHG UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSHG-UPGD-25	VSHG UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSHG-UPGD-50	VSHG UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VHHG-1002	ViPr H.323 - H.320 Gateway	Each	\$ 25,000.00	10%	\$ 22,500.00	N/Q	N/Q
VTG-4A	Analog gateway, 10/100 Ethernet, shelf mountable, 4 analog ports emulating analog telephony	Each	\$ 1,500.00	10%	\$ 1,350.00	N/Q	N/Q
VTG-8D	Digital gateway, 10/100 Ethernet, shelf mountable, 8 digital ports emulating proprietary PBX	Each	\$ 3,000.00	10%	\$ 2,700.00	N/Q	N/Q
VTG-2PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 2 T1-PRI ports	Each	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-2PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 2 E1-PRI ports	Each	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-1PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 1 T1-PRI port	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VTG-1PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 1 E1-PRI port	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VIPSC-HD	Spare hard drive, ViPr Infrastructure Platform	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIPR2-VESA	ViPr Desktop Terminal VESA Adapter	Each	\$ 250.00	10%	\$ 225.00	N/Q	N/Q
VIPR2-UPGRADE/C	ViPr Collaboration RTF Upgrade	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VCRS2A-UPGRADE/C	VCRS Virtual Share RTF Upgrade	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VIPR2-UPGRADE/H	ViPr H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2A-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
FTA-200-EN	ForeThought Enterprise License, ASX-200BX	Each	\$ 1,495.00	37%	\$ 941.85	N/Q	N/Q
FTA-200-EX	ForeThought Extended Enterprise License, ASX-200BX	Each	\$ 2,495.00	37%	\$ 1,571.85	N/Q	N/Q
FTA-200-SP	ForeThought Service Provider License, ASX-200	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-200-G	ForeThought Gold License, ASX-200BX	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1000-EN	ForeThought Enterprise License, ASX-1000	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
FTA-1000-EX	ForeThought Extended Enterprise License, ASX-1000	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FTA-1000-SP	ForeThought Service Provider License, ASX-1000	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q



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FTA-1000-G	ForeThought Gold License, ASX-1000	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
FTA-1200-EN	ForeThought Enterprise License, ASX-1200	Each	\$ 5,295.00	37%	\$ 3,335.85	N/Q	N/Q
FTA-1200-EX	ForeThought Extended Enterprise License, ASX-1200	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
FTA-1200-SP	ForeThought Service Provider License, ASX-1200	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1200-G	ForeThought Gold License, ASX-1200	Each	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
FTA-4000-EN	ForeThought Enterprise License, ASX-4000	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-4000-EX	ForeThought Extended Enterprise License, ASX-4000	Each	\$ 19,995.00	37%	\$ 12,596.85	N/Q	N/Q
FTA-4000-SP	ForeThought Service Provider License, ASX-4000	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
FTA-4000-G	ForeThought Gold License, ASX-4000	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
FTA-210-SP	ForeThought Service Provider License, TNX-210	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-210-G	ForeThought Gold License, TNX-210	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1100-SP	ForeThought Service Provider License, TNX-1100	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1100-G	ForeThought Gold License, TNX-1100	Each	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
105-1101-100	HE PCI Bus Adapter - 155Mb UTP5, RJ45, CD/Doc./Drivers -Windows NT4.0,2000, XP, Net	Each	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
105-1112-100	HE PCI Bus Adapter - 155Mb OC3, SC, CD/Doc./Drivers -Windows NT4.0,2000, XP, Net	Each	\$ 895.00	37%	\$ 563.85	N/Q	N/Q
105-1212-100	HE PCI Bus Adapter - 622Mb MMF, OC-12, CD/Doc./Drivers -Windows NT4.0,2000, XP, Net	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
105-1232-100	HE PCI Bus Adapter - 622Mb, OC-12, SMF, CD/Doc./Drivers -Windows NT4.0,2000, XP, Net	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
105-1212-520	ForeRunnerHE 622 multimode fiber adapter and NM-1/622MMSCE	Each	\$ 6,990.00	37%	\$ 4,403.70	N/Q	N/Q
MNE3928P-SI	MNE3928P Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports (SFP)	Each	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
MNE3952P-SI	MNE3952P Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X ports (SFP)	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
SFP-GE-SX-MM850-A-M	SFP 1000M Ethernet Optical Interface Unit(850nm,0.55km,LC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,10km,LC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,40km,LC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,40km,LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-T-M	SFP 1000M Ethernet Interface Module(100m,RJ45)	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LH70-SM1470CW-M	SFP 1000M Ethernet Optical Interface Unit(1470nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490CW-M	SFP 1000M Ethernet Optical Interface Unit(1490nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510CW-M	SFP 1000M Ethernet Optical Interface Unit(1510nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530CW-M	SFP 1000M Ethernet Optical Interface Unit(1530nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550CW-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570CW-M	SFP 1000M Ethernet Optical Interface Unit(1570nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590CW-M	SFP 1000M Ethernet Optical Interface Unit(1590nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610CW-M	SFP 1000M Ethernet Optical Interface Unit(1610nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
MNE3552G	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X GBIC ports	Each	\$ 5,940.00	25%	\$ 4,455.00	N/Q	N/Q
MNE3552G-DC	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X GBIC ports	Each	\$ 6,940.00	25%	\$ 5,205.00	N/Q	N/Q
MNE3528G	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X GBIC ports	Each	\$ 4,240.00	25%	\$ 3,180.00	N/Q	N/Q
MNE3528G-DC	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X GBIC ports	Each	\$ 5,240.00	25%	\$ 3,930.00	N/Q	N/Q
RPS500-A	RPS500-A	Each	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
GBIC-SX-MM850-A-M	1000BASE-SX GBIC, Multi-Mode (850nm, 550m, SC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
GBIC-LX-SM1310-A-M	1000BASE-LX GBIC, Single Mode (1310nm, 10km, SC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q



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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
GBIC-LH30-SM1310-M	1000BASE-LH30 GBIC, Single Mode (1310nm, 30km, SC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
GBIC-LH40-SM1550-A-M	1000BASE-LH40 GBIC, Single Mode (1550nm, 40km, SC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
GBIC-LH70-SM1550-A-M	1000BASE-LH70 GBIC, Single Mode (1550nm, 70km, SC)	Each	\$ 5,995.00	25%	\$ 4,496.25	N/Q	N/Q
GBIC-STACK-M	1000BASE-T GBIC Stacking Module (HSSDC interface, 30m)	Each	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
GBIC-STACK Cable	Cable Assembly, HSSDC Cable, 1.25Gbit/s	Each	\$ 80.00	25%	\$ 60.00	N/Q	N/Q
GBIC-T-A-M	1000BASE-T GBIC	Each	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
GBIC-LH100-SM1550-M	1000BASE-LH100 GBIC, Single Mode (1550nm, 100km, SC)	Each	\$ 7,550.00	25%	\$ 5,662.50	N/Q	N/Q
213-1002-000	1000Base-SX Compliant GBIC (850nm), SC Connector	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
213-1003-000	1000Base-LX Compliant GBIC (1310nm), SC Connector	Each	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
213-1004-000	1000Base-LH Compliant GBIC (1550nm) (up to 70km), SC Connector	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
213-1005-000	1000Base-T Copper GBIC Transceiver for ESR	Each	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
DGS-711	1000Base-TX compliant GBIC, RJ45 connector - 50 meter reach	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
219-1005-000	ESR-5000 Series II Routing Switch (Includes SII Supervisor, a Power Supply, US Powercor	Each	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1006-000	ESR-5000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3) Power Suppl	Each	\$ 19,950.00	25%	\$ 14,962.50	N/Q	N/Q
218-0001-000	Spare Chassis (No Power Supplies)	Each	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
218-0002-000	Spare Fault-Tolerant Chassis (Fault-Tolerant Switching Elements, No Power Supplies)	Each	\$ 8,400.00	25%	\$ 6,300.00	N/Q	N/Q
218-0013-000	Spare 400 Watt Power Supply	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
218-0014-000	Crossbar Element Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0015-000	Crossbar Control Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0018-000	Spare Front Tray Assembly/Fan	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-1003-000	ESR-6000 Series II Routing Switch (Includes SII Supervisor, a Power Supply, US Powercor	Each	\$ 24,950.00	25%	\$ 18,712.50	N/Q	N/Q
219-1004-000	ESR-6000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3) Power Suppl	Each	\$ 31,950.00	25%	\$ 23,962.50	N/Q	N/Q
219-1009-000	ESR-6000 Series II Spare AC Chassis (No Power Supplies or Supervisor) (Includes SII Fabr	Each	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1010-000	ESR-6000 Series II Fault Tolerant Spare Chassis (No Power Supplies or Supervisor) (Includ	Each	\$ 17,850.00	25%	\$ 13,387.50	N/Q	N/Q
219-0013-000	Spare Power Supply	Each	\$ 2,450.00	25%	\$ 1,837.50	N/Q	N/Q
219-0014-000	Spare Crossbar Switch Element	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0017-000	Spare Front Fan	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0018-000	Spare Rear Fan	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-0021-000	Series II Crossbar Fabric Controller, ESR-6000	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0045-000	ESR-6000 Series I to Series II Upgrade Kit - Fault Tolerant	Each	\$ 12,950.00	25%	\$ 9,712.50	N/Q	N/Q
219-0046-000	ESR-6000 Series I to Series II Upgrade Kit - non Fault Tolerant	Each	\$ 11,450.00	25%	\$ 8,587.50	N/Q	N/Q
219-0012-000	Series II Multilayer Supervisor Module	Each	\$ 9,950.00	25%	\$ 7,462.50	N/Q	N/Q
219-0020-000	16M PCMCIA Flash Storage Card for SII Supervisor	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
219-0152-000	4-port L3 SII Gig Module with GBIC Interfaces, requires GBICs	Each	\$ 5,595.00	25%	\$ 4,196.25	N/Q	N/Q
219-0153-000	8-port L3 SII Gig Module with GBIC Interfaces, requires GBICs	Each	\$ 9,995.00	25%	\$ 7,496.25	N/Q	N/Q
219-0151-000	8-port L3 SII 1000Base-T Gigabit Module	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0121-000	24-port L3 SII 10/100Base-TX module, RJ45	Each	\$ 4,795.00	25%	\$ 3,596.25	N/Q	N/Q
219-0124-000	24-port L3 SII 100Base-FX module, MTRJ	Each	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
219-0154-000	4-port L3 SII 1000Base-T Gigabit Module	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
219-0122-000	48-port L3 SII 10/100Base-TX Module, Telco	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0039-000	2 Port OC-12c L3 (SMF) with 1483 B/R	Each	\$ 24,450.00	25%	\$ 18,337.50	N/Q	N/Q



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219-0040-000	2 Port OC-3c L3 (MMF) with 1483 B/R	Each	\$ 16,950.00	25%	\$ 12,712.50	N/Q	N/Q
219-0041-000	2 Port OC-3c L3 (SMF) with 1483 B/R	Each	\$ 18,950.00	25%	\$ 14,212.50	N/Q	N/Q
219-0042-000	2 Port OC-12c L3 (MMF) with 1483 B/R	Each	\$ 21,450.00	25%	\$ 16,087.50	N/Q	N/Q
219-4832-000	48-port L3 10/100Base-TX	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0170-100	1-port L3 SII 10GLX, 10km	Each	\$ 34,995.00	25%	\$ 26,246.25	N/Q	N/Q
219-0170-400	1-port L3 SII 10G EX, 40km	Each	\$ 59,995.00	25%	\$ 44,996.25	N/Q	N/Q
219-0102-000	L3 Upgrade Key for 24p 10/100Base-TX, 219-0101-000	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
219-0108-000	L3 Upgrade Key for 24p 100Base-FX, 219-0107-000	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
219-0168-000	L3 Upgrade Key for 4p 1000Base-T, 219-0164-000	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0104-000	L3 Upgrade Key for 48p 10/100Base-TX Telco, 219-0103-000	Each	\$ 8,100.00	25%	\$ 6,075.00	N/Q	N/Q
219-0165-000	L3 Upgrade Key for 8p 1000Base-T, 219-0161-000	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0166-000	L3 Upgrade Key for 4p Gig GBIC, 219-0162-000	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0167-000	L3 upgrade key for 8p Gig GBIC, 219-0163-000	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0031-000	1483 Upgrade key for ESR ATM Blade	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
219-0000-256	256MB Memory Upgrade kit for a Series II Supervisor, required for release 6.0 and later	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
219-0000-060	Security License for SSL, SSH, and SNMPv3, for ESR Supervisor release 6.0 and above (required)	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
RJ48C-75BNC	E1 Interface Adapter: 120 ohm RJ48c to 75 ohm BNC interface adapter. (Used with NMFR)	Each	\$ 180.00	37%	\$ 113.40	N/Q	N/Q
PC-NAMERICA	Power Cord with NEMA 5-15 plug (North America)	Each	\$ 10.00	0%	\$ 10.00	N/Q	N/Q
SC-BX/ASX	Serial Cable for 200WG/200GX/210/1000/1100/4000	Each	\$ 95.00	37%	\$ 59.85	N/Q	N/Q
093-0003-0x	Documentation Library (on CD)*	Each	\$ 75.00	0%	\$ 75.00	N/Q	N/Q
094-0004-0x	ASX Switch Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0005-0x	TNX Switch Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0007-0x	LINUX Adapter Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0009-01	ESR-5000/6000 Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0010-01	ESR-5000/6000 ATM Uplink Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0012-0x	ATM Adapters, Solaris Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0013-0x	BXR IP+ Multiservice Switch/Router Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
MANU0344-0x	ForeRunner HE/200E/LE ATM PC Adapter Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0345-0x	ForeRunner HE/200E ATM Adapters for Solaris Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0346-0x	ForeRunner HE622/PCA-200E Adapters for Irix Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
SOND-ENTRY	Right-to-Use ServiceOn Data, Entry cost only	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-4000-FABRIC	Right-to-Use ServiceOn Data on one 4000 Series switch fabric	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1000-FABRIC	Right-to-Use ServiceOn Data on one 1000 Series switch fabric	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BXR-FABRIC	Right-to-Use ServiceOn Data on one BXR48000 Series switch router fabric - Connection Fee	Each	\$ 4,000.00	37%	\$ 2,520.00	N/Q	N/Q
SOND-BXR5000-BL	SOND-BXR5000-BASE Right-to-Use ServiceOn Data Baseline Support on one BXR-5000	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BM-BL	SOND-BROADMORE-BASE Right-to-Use ServiceOn Data on one Broadmore device - Connection Fee	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-200	Right-to-Use ServiceOn Data on one 200 Series switch	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-SE	Right-to-Use ServiceOn Data on one SE Series switch	Each	\$ 250.00	37%	\$ 157.50	N/Q	N/Q
SOND-ESR	Right-to-Use ServiceOn Data on one ESR Series switch	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-RS	Right-to-Use ServiceOn Data on one Riverstone RS3000/36000/8600 - Connection Fee per device	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-AXH	Right-to-Use ServiceOn Data on one AXH 2500 Series switch - Connection Fee/Per Device	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q



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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SOND-MEDIA	ServiceOn Data product kit (no Right-to-Use licenses are included). Also intended for upgra	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-O-HA	Right-to-Use ServiceOn Data with High Availability	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-O-CNM	Right-to-use ServiceOn Data CNM feature. Includes license for 10 client users. Does not inc	Each	\$ 40,000.00	37%	\$ 25,200.00	N/Q	N/Q
SOND-O-CNM-C-5	SOND-O-CNM-CLIENT-5 Right-to-use ServiceOn Data CNM - 5 Additional Client licens	Each	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SOND-PMH-STD	SOD SP RTU PMH Std 1000 stats	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
SOND-PMH-EXT	SOD SP RTU PMH Ext Unlim stats	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-VLAN-100	SOD SP RTU 100 Network VLANs	Each	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SOND-400	SOD SP RTU BXR400 Device	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1600-FABRIC	SOD SP RTU BXR1600 Fabric	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SON-ENT-MEDIA	ServiceOn Data Enterprise Edition Media Kit (No licenses included)	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SON-ENT-SERVER	Single Server License	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-CLIENT	Single Client License	Each	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SON-ENT-SITE	Site License (unlimited servers & clients up to hardware/software limits)	Each	\$ 75,000.00	37%	\$ 47,250.00	N/Q	N/Q
SON-ENT-BM	SON-ENT-BROADMORE Right-to-use ServiceOn Data end-to-end provisioning with Broa	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-PMH-STD	SOD ENT RTU PMH Std 1000 stats	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
SON-ENT-PMH-EXT	SOD ENT RTU PMH Ext Unlim stats	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SON-ENT-VLAN-100	SOD ENT RTU 100 Network VLANs	Each	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SONFD-FULL	SERVICEON FUSION FOR DATA,FULL LICENSE	Each	\$ 50,000.00	37%	\$ 31,500.00	N/Q	N/Q
SONFD-FAULT	SERVICEON FUSION FOR DATA,FAULT LICENSE	Each	\$ 15,000.00	37%	\$ 9,450.00	N/Q	N/Q
SONA-MEDIA	ServiceOn Accountant-ATM product kit (no Right-to-Use licenses are included).	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
SONA-LITE	ServiceOn Accountant Entrance Cost - (no Right-to-Use licenses are included) - Applies to a	Each	\$ 50,000.00	25%	\$ 37,500.00	N/Q	N/Q
SONA-BXR-48000	Right-to-Use ServiceOn Accountant on one BXR-48000 Series switch	Each	\$ 40,000.00	25%	\$ 30,000.00	N/Q	N/Q
SONA-4000	Right-to-Use ServiceOn Accountant on one 4000 Series switch	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
SONA-1000	Right-to-Use ServiceOn Accountant on one 1000 Series switch	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
SONA-200	Right-to-Use ServiceOn Accountant on one 200 Series switch	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
SUPP-S-A	Support, Next Business Day advance replacement	% of List Price		11%	0%	11%	N/Q
SUPP-S-10	Support, 24X7, return to factory, 10 Business Day	% of List Price		8%	0%	8%	N/Q
SUPP-S-10 2 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (2 Yr. Term)	% of List Price		16%	0%	16%	N/Q
SUPP-S-10 3 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (3 Yr. Term)	% of List Price		24%	0%	24%	N/Q
SUPP-S-3	Support, 24X7, return to factory, 3 Business Day	% of List Price		9%	0%	9%	N/Q
SUPP-S-3 2 YR Term	Support, Strategic Response, 3 day return to factory, 2 year term	% of List Price		18%	0%	18%	N/Q
SUPP-S-3 3 YR Term	Support, Strategic Response, 3 day return to factory, 3 year term	% of List Price		27%	0%	27%	N/Q
SUPP-S	Support, Strategic Response, FT Only	% of List Price		7%	0%	7%	N/Q
SUPP-S 2 YR Term	Support, Strategic Response, for ForeThought only, 2 year term	% of List Price		14%	0%	14%	N/Q
SUPP-S 3 YR Term	Support, Strategic Response, for ForeThought only, 3 year term	% of List Price		21%	0%	21%	N/Q
SUPP-S-APPS	SERVICEON, 24X7 Software Support	% of List Price		18%	0%	18%	N/Q
SUPP-AC	Out-of-Warranty Activation Charge: An activation fee may be added to support contracts fo	Each	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
SERV-SOND-I	ServiceON Data Implementation: This service provides 1-day pre-installation assessment of	Each	\$ 15,000.00	0%	\$ 15,000.00	N/Q	N/Q
SERV-SOND-I-HA	ServiceON Data Implementation -- High Availability Option: This service provides 1-day p	Each	\$ 25,000.00	0%	\$ 25,000.00	N/Q	N/Q



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FS-BLOCKENGR	Pre-purchase block of Dispatched Network Engineering Services hours. Focus of effort is post installation troubleshooting/fault isolation with the purpose of network restoration and/or performance improvement. Additional skills provided include field upgrades, moves/adds/changes, service provisioning and configuration optimization. This time must be used over a one year period from date payment is received at Ericsson. Dispatched Network Engineering Services are provided 24 hours a day, 7 days a week with a best-effort response. Price based on a 4-hour minimum for dispatched service. Price includes travel and expenses. Minimum purchase is a 40 hour block.	Each	\$ 300.00	0%	\$ 300.00	N/Q	N/Q
FS-RETAINER	A Network Engineer will be provided on standby via pager, and can be dispatched at the customer's request. This service is utilized when the customer is conducting post installation operations and there may be a need for advanced, on-site technical support. If dispatched, fees applicable to FS-ENGR apply.	Day	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
FS-RESENGR	For a twelve month duration, an on-site Network Engineer participates and assists with daily operations, future planning, network management, lab analysis and training. Specifically, the on-site engineer will assist in network design, traffic and growth analysis, business needs forecasting, resolution of daily break/fix situations, change-add-moves, TAC coordination, lab testing, physical plant recommendations, network management design and implementation, TACTics online training, customer troubleshooting skill enhancement and overviews of new product functionality.	Each	\$ 375,000.00	0%	\$ 375,000.00	N/Q	N/Q
FS-SWCOMM	After a site equipment installation, an Ericsson Network Engineer will perform a switch certification to ensure that the switches are ready to be turned up, fully functional and error free.	Each	\$ 6,000.00	0%	\$ 6,000.00	N/Q	N/Q
EEN-210 E	Enterprise ATM Switch Product Specialist Exam / 1/2 day / Successful completion will result in certification.	Each	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
EPN-211 E	Public ATM Switch Product Specialist Exam / 1/2 day / Successful completion of this exam will result in certification.	Each	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
PEN-210 E	Enterprise ATM Switch / 4 days / Install and configure all members of the Ericsson Enterprise ATM Switch.	Each	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PEN-410 E	BXR-5000 Installation, Operation, and Maintenance, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PEN-501 E	ESR Installation, Operation, & Maintenance / 3 days / Installation and configuration of the Enterprise ATM Switch.	Each	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PPN-211 E	Public ATM Switch / 4 days / Install and configure all members of the Ericsson Public ATM Switch.	Each	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PPN-620 E	BXR-48000 Switch Router Installation Operation and Maintenance(Release 1.2) / 3 Days	Each	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PTN-230 E	ViPr Installation, Operation and Maintenance Training, 3-Day Course	Each	\$ 2,100.00	0%	\$ 2,100.00	N/Q	N/Q
TE-EVOLOPTNET-CD	Chronicles the events and associated technologies that have enabled the development of optical networks.	Each	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
TE-ATMTHEORY-CD	Provides fundamental knowledge about Asynchronous Transfer Mode (ATM) and the features and capabilities of ATM.	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-MPOATHEORY-CD	This course explains routing solution, describes virtual routers and its components, and explains how to configure them.	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-PNNITHEORY-CD	Provides information on Private Network-to-Network Interface (PNNI) protocol.	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-LANETHEORY-CD	Provides fundamental knowledge about the ATM application called Local Area Network Emulation (LANE).	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-THEORYSERIES-CD	Provides fundamental knowledge about ATM, LANE, MPOA and PNNI and the features and capabilities of each.	Each	\$ 319.99	0%	\$ 319.99	N/Q	N/Q
TPE-808E	ATM Signaling, Traffic Management and Diagnostics, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PPN-100E	MR8000 Installation, Operation and Maintenance, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PNM-101E	SERVICEON DATA: OPERATIONS & MAINTENANCE - 2 days	Each	\$ 1,200.00	0%	\$ 1,200.00	N/Q	N/Q
TE-SITE/NA	North American Customer site-based technical education courses includes instructor travel and expenses.	Day	\$ 5,500.00	0%	\$ 5,500.00	N/Q	N/Q



New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.
 Lot 2
 PT64443
 Area Networking Hardware & Software

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
Note1	Maintenance is based on at % of List Price for the Aggregate cost for various items purchased. Individual Maintenance costs for specific items may be outlined in the pricelist.						



New York State Office of General Services
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 New England Systems & Software, Inc.
 Lot 2
 PT64443
 Video Conferencing

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SchoolStation/N-Station Videoconferencing/Distance Learning Systems**							
PCS-1-INC	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP, One Year Parts Replacement/Phone Support, Initial Training (4 Hour Max), System Setup	Each	\$ 4,050.00	10%	\$ 3,645.00	N/Q	N/Q
SS-7	N-Station/SchoolStation 7 Integrated High Definition 720P Video System H323 (IP Only) Includes Chassis, Microphone, HD Camera, KBD, Single 50" Monitor	Each	\$ 30,990.00	10%	\$ 27,891.00	N/Q	N/Q
SS7-CNFREC	Advanced Conference Recording Option for SchoolStation/N-Station7	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
SS7-MCU	5 Unit MCU add-on For SchoolStation/N-Station7	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS7-1080P	Full 1080P Conference Capability for SchoolStation/N-Station 7	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS-5	SchoolStation 5 Integrated Video Classroom System H323 (IP Only)	Each	\$ 10,994.50	10%	\$ 9,895.05	N/Q	N/Q
SS-5I	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN)	Each	\$ 12,644.50	10%	\$ 11,380.05	N/Q	N/Q
SS-5D	SchoolStation 5 Integrated Video Classroom System H323 with tabletop pod/laptop plug-in (IP only)	Each	\$ 13,194.50	10%	\$ 11,875.05	N/Q	N/Q
SS-5500	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN, tabletop pod, laptop plug-in and speaker system)	Each	\$ 14,844.50	10%	\$ 13,360.05	N/Q	N/Q
SS5-UP	Upgrade from SchoolStation to SchoolStation 5 (includes chassis, keyboard, camera, microphone, remote control)	Each	\$ 7,800.00	10%	\$ 7,020.00	N/Q	N/Q
PM-1	N-Station Surveillance Camera System with Limited Visibility	Each	\$ 11,027.00	10%	\$ 9,924.30	N/Q	N/Q
PM-2	N-Station Surveillance Camera System with Enclosure	Each	\$ 10,194.00	10%	\$ 9,174.60	N/Q	N/Q
SS-4-INT	School-Station 4 Integrated H323 CODEC. Requires Controller, Monitor	Each	\$ 9,495.00	10%	\$ 8,545.50	N/Q	N/Q
SS5-Media	SchoolStation Media Center: SchoolStation 5 Integrated Video Classroom System H323, Customized 19" Mobile Rack, adjustable projector mount, amplifier/mixer, tabletop microphone, Pan Tilt Zoom Camera	Each	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
N5-EXEC	N-Station5 Executive, System Unit, Dual 19" Display, PTZ Camera, Mic	Each	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
SS5-BRI-1	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Single System	Each	\$ 2,995.00	10%	\$ 2,695.50	N/Q	N/Q
SS5-PRI-1	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	\$ 4,945.00	10%	\$ 4,450.50	N/Q	N/Q
SS5-BRI-M	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Multi System	Each	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
SS5-PRI-M	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max Encode, Unlimited Download, 100 Hour Storage (Month)	Each	\$ 410.00	10%	\$ 369.00	N/Q	N/Q
VCNF-50	Virtual Conference Delivery (50 Concurrent User), 300kb/s max Encode, Unlimited Download, 200 Hour Storage (Month)	Each	\$ 784.00	10%	\$ 705.60	N/Q	N/Q
VCNF-100	Virtual Conference Delivery (100 Concurrent User), 300kb/s Max Encode, Unlimited Download, 400 Hour Storage (Month)	Each	\$ 931.00	10%	\$ 837.90	N/Q	N/Q
CCTRAN	Close Caption Transcription/Insertion. WM or MPEG4 / min	Each	\$ 7.00	10%	\$ 6.30	N/Q	N/Q
FAL-HD3	IP Set-Top System - IP - Gray Only, MCU / Stream Capable, Web Srv	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
Document Cameras							
NI-2090	Document Camera, Native, 1.3 Megapixel Camera with 9x Optical / 12x Digital Flatbed with Dual VGA In/Out	Each	\$ 1,299.00	5%	\$ 1,234.05	N/Q	N/Q
NI-2330	Document Camera, Native, 3 Megapixel Camera with 9x Optical / 12x Digital Flatbed with Dual VGA In/Out, Scaler	Each	\$ 2,499.00	5%	\$ 2,374.05	N/Q	N/Q
NI-3330	Document Camera, Native, 3 Megapixel Camera with 9x Optical / 12x Digital Arm-Based with DVI VGA In/Out, Scaler, S-Video, USB and Storage	Each	\$ 900.00	5%	\$ 855.00	N/Q	N/Q
NI-3060	Document Camera, Native, 1.3 Megapixel Camera with 3x Optical / 8x Digital Arm-Based with VGA In/Out, USB and Storage	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
NI-0890	Document Camera, Skype Capable, Dual VGA Output, Audio Microphone, 6X Optical Zoom, SD Card and USB Interface	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
Accessories (Processor, System and Memory Upgrades)							



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 New England Systems & Software, Inc.
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 PT64443
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PCS-PR1	Processor Upgrade	Each	\$ 289.00	5%	\$ 274.55	N/Q	N/Q
*KEY-01	Wireless Keyboard with joystick mouse	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
*KEY-02	Desktop Keyboard and Mouse	Each	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
RM-TS	Desktop/Tabletop Integrated Remote Control for Video Conferencing Systems. Integrated RDP Access, Integrated WIFI, Active Matrix Programmable Screen	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
*NT-1	NT-1 with Power Supply	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*NT-3	NT-3 with Power Supply	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
WH-50	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,127.00	5%	\$ 2,020.65	N/Q	N/Q
WH-60	Whiteboard with RS232 Interface and Software	Each	\$ 2,260.00	5%	\$ 2,147.00	N/Q	N/Q
WH-78	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,393.00	5%	\$ 2,273.35	N/Q	N/Q
WH-95	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,927.00	5%	\$ 2,780.65	N/Q	N/Q
WH-AB-KIT	Adjustable Mount and Projector System for WH60,78,95	Each	\$ 3,813.00	5%	\$ 3,622.35	N/Q	N/Q
WH-VOTE	Add-On Interactive Response for Whiteboard	Each	\$ 2,995.00	5%	\$ 2,845.25	N/Q	N/Q
WH-ADD	Whiteboard Add-On Dry Erase	Each	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
Accessories (Cameras and Control Equipment)							
IWB-BT	Bluetooth Interface, IWB and Connected Devices	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
USB-CAT5	USB Extension Powered, CAT5 Cable Interface	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
USB-EXT	USB Extension, Active Powered	Each	\$ 109.00	5%	\$ 103.55	N/Q	N/Q
MIC-BT	Bluetooth Microphone for Camcorder System	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
SPK-CRS101	Room IR Microphone Speaker System w/Amp, Specify Wall or Ceiling Speaker	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
SPK-HHMC	Additional Handheld Microphone for IR Room System, With Battery	Each	\$ 553.00	5%	\$ 525.35	N/Q	N/Q
SPK-WM	Additional Wearable Microphone for IR Room System, With Battery	Each	\$ 553.00	5%	\$ 525.35	N/Q	N/Q
WH-OB	Wall Mount for Interactive Board, Extension from Wall Surface 3.75"	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
WH-CART	Roll About for Whiteboard, Specify Bd and Projector Manufacturer Model	Each	\$ 2,499.00	5%	\$ 2,374.05	N/Q	N/Q
WH-AUX	Auxiliary Kit, Wall Mount Interface Box, Bracket and Adapter Hardware	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
PROJ-SV	Projector Standard, XGA	Each	\$ 850.00	5%	\$ 807.50	N/Q	N/Q
PROJ-SV-ST	Projection System Short Throw, XGA Short Lens	Each	\$ 1,150.00	5%	\$ 1,092.50	N/Q	N/Q
PROJ-SV-UST	Projection System Ultra Short Throw, XGA, 2' Projection Dist	Each	\$ 1,850.00	5%	\$ 1,757.50	N/Q	N/Q
PROJ-SV-W	Projection System Wide Screen, WXGA	Each	\$ 1,750.00	5%	\$ 1,662.50	N/Q	N/Q
CAM-HH	Digital Handheld Camera, NTSC Video Output	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
CAMHD	High Def HD PTZ Camera for SchoolStation/N-Station7 EVI-HD1	Each	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
SONY-D100	Sony D100 PTZ Kit	Each	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
*FECC-CBL	Far End Camera Control Cable (for Sony)	Each	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*FECC-CBLC	Far End Camera Control Cable (for Canon Camera - NTSC)	Each	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*SONY-WAL	Wide Angle Lens for Sony PTZ Camera	Each	\$ 135.00	5%	\$ 128.25	N/Q	N/Q
*CANON-WAL	Wide Angle Lens for Canon VC-C4 Camera	Each	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
*HD-POD	Tabletop pod including laptop plug-in for data presentations for SS-5/SS-7	Each	\$ 1,995.00	5%	\$ 1,895.25	N/Q	N/Q
*SS5-REM	SchoolStation 5 replacement international remote control	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*WLNIC	Wireless NIC (802.11 b/g wireless NIC) for SS-5	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
*CAM-02	DV Record/Playback Camera and Interface Cable	Each	\$ 595.00	5%	\$ 565.25	N/Q	N/Q
*ACCES-CTG	Accessories Kit 1 Includes: PTZ Camera, Far End Camera Control Cable, S-Video Cable and	Each	\$ 1,994.00	5%	\$ 1,894.30	N/Q	N/Q
CC351H-2	Low Lux Camera (Requires Lens, Specification Required)	Each	\$ 840.00	5%	\$ 798.00	N/Q	N/Q
CC351-FF	Lens for PTZ Camera Upgrade, Fixed Focal (Specify)	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
CC351-VF	Lens for PTZ Camera Upgrade, Vari-Focal (Specify)	Each	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
CC351-MVF	Lens for PTZ Camera Upgrade, Motorized Vari-Focal (Specify)	Each	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
EHWD10040	40W Heater	Each	\$ 20.00	5%	\$ 19.00	N/Q	N/Q
EHWD10080	80W Heater	Each	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
PT280-24P	Pan Tilt Zoom Camera Mount for Mounting (Enclosure Mounted)	Each	\$ 775.00	5%	\$ 736.25	N/Q	N/Q



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 New England Systems & Software, Inc.
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ERD2200	Protocol Converter for Camera Control Signals	Each	\$ 782.00	5%	\$ 742.90	N/Q	N/Q
OIPCB	Thermostat and Environment Control	Each	\$ 155.00	5%	\$ 147.25	N/Q	N/Q
A9000	Auto/random scan plug-in module	Each	\$ 154.00	5%	\$ 146.30	N/Q	N/Q
C3600H-2F2.3AW	CameraPak HiResEx-Vu Color 2.3mm auto iris w/mt	Each	\$ 715.00	5%	\$ 679.25	N/Q	N/Q
C3600H-2V1AW	CameraPak HiResEx-Vu Color 1-3mm auto iris w/mount	Each	\$ 798.00	5%	\$ 758.10	N/Q	N/Q
C3600H-2V21AW	CameraPak HighRes Ex-View Color 2.8-12mm AI w/mt	Each	\$ 724.00	5%	\$ 687.80	N/Q	N/Q
C3600H-2V3AW	CameraPak HiResEx-Vu Color 3-8mm auto iris w/mount	Each	\$ 666.00	5%	\$ 632.70	N/Q	N/Q
C3600H-2V50AW	CameraPak HiResEx-Vu Color 5-50mm auto iris w/mt	Each	\$ 810.00	5%	\$ 769.50	N/Q	N/Q
C3600H-2V50W	CameraPak HighRes Ex-View Color 5-50mm w/mount	Each	\$ 787.00	5%	\$ 747.65	N/Q	N/Q
C3600H-2V55AW	CameraPak HiResEx-Vu Color 5-83mm auto iris w/mt	Each	\$ 878.00	5%	\$ 834.10	N/Q	N/Q
C3600H-2V55W	CameraPak HighRes Ex-View Color 5-83mm w/mount	Each	\$ 848.00	5%	\$ 805.60	N/Q	N/Q
C3600H-2V5AW	CameraPak HiResEx-Vu Color 5-40mm auto iris w/mt	Each	\$ 810.00	5%	\$ 769.50	N/Q	N/Q
C3600H-2V5W	CameraPak HighRes Ex-View Color 5-40mm w/mount	Each	\$ 787.00	5%	\$ 747.65	N/Q	N/Q
C3700H-2F2.3AW	CameraPak NTSC High Res Color 2.3mm auto iris w/mt	Each	\$ 535.00	5%	\$ 508.25	N/Q	N/Q
C3700H-2F2.3W	CameraPak NTSC High Resolution Color 2.3mm w/mount	Each	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
C3700H-2V21AW	CameraPak NTSC High Res Color 2.8-12mm AI w/mt	Each	\$ 543.00	5%	\$ 515.85	N/Q	N/Q
C3700H-2V21W	CameraPak NTSC High Res Color 2.8-12mm w/mount	Each	\$ 493.00	5%	\$ 468.35	N/Q	N/Q
C3700S-2F2.3A	CameraPak Standard Res Color 2.3mm auto iris	Each	\$ 433.00	5%	\$ 411.35	N/Q	N/Q
BB4-F	Spectra IV In-ceiling black back	Each	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
BB4-F-E	Spectra IV In-ceiling, black, environmental back	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
BB4-PG	Spectra IV Pendant mount, gray, standard back	Each	\$ 413.00	5%	\$ 392.35	N/Q	N/Q
BB4-PG-E	Spectra IV Pendant mount, environmental back	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
DD4CBW23	Spectra IV Day/Night (NTSC) camera (23X)	Each	\$ 3,225.00	5%	\$ 3,063.75	N/Q	N/Q
DD4CBW35	Spectra IV Day/Night (NTSC) camera (35X)	Each	\$ 3,478.00	5%	\$ 3,304.10	N/Q	N/Q
LD5F-0	Spectra IV Smoked, in-ceiling lower dome	Each	\$ 229.00	5%	\$ 217.55	N/Q	N/Q
LD53PB-0	Spectra IV Smoked, pendant, black lower dome	Each	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
ES3012-2W	Esprit (pan/tilt, enclosure and receiver) 24VAC - wall mount	Each	\$ 2,917.00	5%	\$ 2,771.15	N/Q	N/Q
CCC1390H-6	1/3-inch high resolution day/night, WDR, CCD camera	Each	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
13VDIR2.8-11	2.8 - 11 mm lens for CcC1390 camera	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
13VDIR7.5-50	7.5 - 50 mm lens for CCC1390 camera	Each	\$ 196.00	5%	\$ 186.20	N/Q	N/Q
13ZD6X10	10x zoom lens for CCC1390H	Each	\$ 632.00	5%	\$ 600.40	N/Q	N/Q
13ZD5.6X20	20x zoom lens for CCC1390H	Each	\$ 1,233.00	5%	\$ 1,171.35	N/Q	N/Q
13ZD5.5X30	30x zoom lens for CCC1390H	Each	\$ 2,067.00	5%	\$ 1,963.65	N/Q	N/Q
PM105	Medium duty wall mount	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
PT280-24P	Light duty mini pan/tilt, 24 VAC	Each	\$ 923.00	5%	\$ 876.85	N/Q	N/Q
ST1	Support Strut for WM2000	Each	\$ 75.00	5%	\$ 71.25	N/Q	N/Q
PA2000	Adapter plate; required when using WM2000	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
WM2000	Wall mount for PT570 Pan/Tilt	Each	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
PT570P	Medium Duty Pan/Tilt 110v	Each	\$ 1,205.00	5%	\$ 1,144.75	N/Q	N/Q
EH3512-2	Indoor/Outdoor camera enclosure with blower, defroster and heater	Each	\$ 347.00	5%	\$ 329.65	N/Q	N/Q
EH3512	Indoor/Outdoor Camera Enclosure	Each	\$ 134.00	5%	\$ 127.30	N/Q	N/Q
SS3512	Sun shroud for EH3512 series	Each	\$ 41.00	5%	\$ 38.95	N/Q	N/Q
SWM-PA-GY	Pole adapter with stainless steel hardware	Each	\$ 41.00	5%	\$ 38.95	N/Q	N/Q
SWM-GY	Compact wall mount with cable feedthrough	Each	\$ 71.00	5%	\$ 67.45	N/Q	N/Q
PA101	Pole Adapter for EM2400 mount	Each	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
EM2400	WALL MOUNT, LIGHT-DUTY, ENCLOSURE	Each	\$ 76.00	5%	\$ 72.20	N/Q	N/Q
WVCW974	Outdoor Color PTZ pendant with motion tracking	Each	\$ 5,035.00	5%	\$ 4,783.25	N/Q	N/Q
IQ751	1.3 MP Day/Night Camera, 30ips	Each	\$ 989.00	5%	\$ 939.55	N/Q	N/Q



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IQ752	2.0 MP Day/Night Camera, 30ips	Each	\$ 1,149.00	5%	\$ 1,091.55	N/Q	N/Q
IQ753	3.0 MP Day/Night Camera, 30ips	Each	\$ 1,249.00	5%	\$ 1,186.55	N/Q	N/Q
IQ755	5.0 MP Day/Night Camera, 30ips	Each	\$ 1,349.00	5%	\$ 1,281.55	N/Q	N/Q
V7	Wide Varifocal 3MP IR Lens for IQ7xx	Each	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
V6	Telephoto Varifocal Day/Night Lens for IQ7xx	Each	\$ 175.00	5%	\$ 166.25	N/Q	N/Q
V5	Wide Varifocal Day/Night Lens for IQ7xx	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
IQ510	Wide Dynamic Range 1.3MP camera	Each	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
V3	Wide Varifocal Lens for IQ51x	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
V4	Telephoto Varifocal Lens for IQ51x	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
V1	Wide Varifocal Lens for IQ70x/IQ80x	Each	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
V2	Telephoto Varifocal Lens for IQ70x/IQ80x	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
V8	Wide Varifocal Lens for IQ711/IQ811	Each	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
V12	Wide Varifocal 3 MP Lens for IQ04xS/IQ51x/IQ70x/IQ80x	Each	\$ 179.00	5%	\$ 170.05	N/Q	N/Q
W1	Ultra Wide Varifocal Lens for IQ51x/IQ7xx	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
CR	C/CS Adapter Ring	Each	\$ 10.00	5%	\$ 9.50	N/Q	N/Q
IQA10SI-B3	Alliance VGA Interior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 749.00	5%	\$ 711.55	N/Q	N/Q
IQA11SI-B2	Alliance 1.3 MP Interior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
IQA12SI-B2	Alliance 2 MP Interior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 1,149.00	5%	\$ 1,091.55	N/Q	N/Q
IQA13SI-B2	Alliance 3.1 MP Interior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 1,349.00	5%	\$ 1,281.55	N/Q	N/Q
IQA15SI-B4	Alliance 5 MP Interior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 1,549.00	5%	\$ 1,471.55	N/Q	N/Q
IQA10SE-B3	Alliance VGA Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 898.00	5%	\$ 853.10	N/Q	N/Q
IQA11SE-B2	Alliance 1.3 MP Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 1,148.00	5%	\$ 1,090.60	N/Q	N/Q
IQA12SE-B2	Alliance 2 MP Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 1,298.00	5%	\$ 1,233.10	N/Q	N/Q
IQA13SE-B2	Alliance 3.1 MP Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 1,498.00	5%	\$ 1,423.10	N/Q	N/Q
IQA15SE-B4	Alliance 5 MP Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	\$ 1,698.00	5%	\$ 1,613.10	N/Q	N/Q
IQA10NE-B5	Alliance VGA Exterior Day/Night Vandal Dome Camera, Day/Night Varifocal Lens	Each	\$ 998.00	5%	\$ 948.10	N/Q	N/Q
IQA11NE-B5	Alliance 1.3 MP Exterior Day/ Night Vandal Dome Camera, Day/Night Varifocal Lens	Each	\$ 1,248.00	5%	\$ 1,185.60	N/Q	N/Q
IQA12NE-B5	Alliance 2 MP Exterior Day/Night Vandal Dome Camera, Day/Night Varifocal Lens	Each	\$ 1,398.00	5%	\$ 1,328.10	N/Q	N/Q
IQA13NE-B5	Alliance 3.1 MP Exterior Day/Night Vandal Dome Camera, Day/Night Varifocal Lens	Each	\$ 1,598.00	5%	\$ 1,518.10	N/Q	N/Q
IQA15NE-B6	Alliance 5 MP Exterior Day/Night Vandal Dome Camera, Day/Night Varifocal Lens	Each	\$ 1,798.00	5%	\$ 1,708.10	N/Q	N/Q
IQ851V3NPSS	Sentinel 1.3 MP All-Weather Day/Night Camera, Wide Varifocal Lens, No Power Supply	Each	\$ 1,438.00	5%	\$ 1,366.10	N/Q	N/Q
IQ851V6NPSS	Sentinel 1.3 MP All-Weather Day/Night Camera, Telephoto Varifocal Day/Night Lens, No Power Supply	Each	\$ 1,514.00	5%	\$ 1,438.30	N/Q	N/Q
IQ852V5NPSS	Sentinel 2 MP All-Weather Day/Night Camera, Wide Varifocal Day/Night Lens, No Power Supply	Each	\$ 1,538.00	5%	\$ 1,461.10	N/Q	N/Q
IQ852V6NPSS	Sentinel 2 MP All-Weather Day/Night Camera, Telephoto Varifocal Day/Night Lens, No Power Supply	Each	\$ 1,574.00	5%	\$ 1,495.30	N/Q	N/Q
IQ852V7NPSS	Sentinel 2 MP All-Weather Day/Night Camera, Wide Varifocal Lens, No Power Supply	Each	\$ 1,699.00	5%	\$ 1,614.05	N/Q	N/Q
IQ853V6NPSS	Sentinel 3.1 MP All-Weather Day/Night Camera, Telephoto Varifocal Day/Night Lens, No Power Supply	Each	\$ 1,674.00	5%	\$ 1,590.30	N/Q	N/Q
IQ853V7NPSS	Sentinel 3.1 MP All-Weather Day/Night Camera, Wide Varifocal Lens, No Power Supply	Each	\$ 1,799.00	5%	\$ 1,709.05	N/Q	N/Q
IQ855V7NPSS	Sentinel 5 MP All-Weather Day/Night Camera, Wide Varifocal Lens, No Power Supply	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
IQ800-PMA	Sentinel Pole Mount Adapter	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQ800-JBC	Sentinel Junction Box Environmental Cover Plate	Each	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
IQ800-JB+C	Sentinel Junction Box with Environmental Cover Plate	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
CM1750	5-in universal camera mount for camera up to 7lbs.	Each	\$ 37.00	5%	\$ 35.15	N/Q	N/Q
CM1750EXT	4" extension tube for use with CM1750 or TB1750 mt	Each	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
CM1750S	Mount camera short: 3-inch universal for up to 7lb	Each	\$ 33.00	5%	\$ 31.35	N/Q	N/Q
CM4400	Mount camera ceiling: light duty J-mount	Each	\$ 63.00	5%	\$ 59.85	N/Q	N/Q
CM4450	Light duty J-mount w/ feedthru and swivel head	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
CM6700-MXB2	CM6700 Matrix, 16 Inputs X 2 Outputs, 120V	Each	\$ 1,265.00	5%	\$ 1,201.75	N/Q	N/Q
CM6700-VMC2	CM6700 video output card: expand by 2 monitor out	Each	\$ 276.00	5%	\$ 262.20	N/Q	N/Q



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DD53C22	Spectra III SE Dome Drive Color cam (264X) NTSC	Each	\$ 2,712.00	5%	\$ 2,576.40	N/Q	N/Q
DD53CBW	Spectra III SE Dome Drive Color/BW (230X) NTSC	Each	\$ 3,225.00	5%	\$ 3,063.75	N/Q	N/Q
DD53M22	Spectra III SE Dome Drive BW camera (264X) EIA	Each	\$ 2,535.00	5%	\$ 2,408.25	N/Q	N/Q
DD53TC16	Spectra III Dome Drive Color camera (128X) NTSC	Each	\$ 1,929.00	5%	\$ 1,832.55	N/Q	N/Q
DD5-FM	Removable fixed mount camera bracket for Spectra®	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
DF5-0	Fixed Mount In-ceiling with smoked lower dome	Each	\$ 181.00	5%	\$ 171.95	N/Q	N/Q
DF5CA-02.3A	DomePak InCeil smk dome Color cam 2.3mm AI lens	Each	\$ 707.00	5%	\$ 671.65	N/Q	N/Q
DF5CA-PG-E1V5A	DomePak clr dome env gry pnd Color cam 5-40mm AI	Each	\$ 1,142.00	5%	\$ 1,084.90	N/Q	N/Q
DF5HD-1	Heavy Duty dome, flush, clear dome, no camera.	Each	\$ 506.00	5%	\$ 480.70	N/Q	N/Q
DF8-PB-0	8.5" Fixed mt smoked dome black pendant no camera	Each	\$ 385.00	5%	\$ 365.75	N/Q	N/Q
DH5CA-12.3A	DomePak HD InCeil clr dome Color cam 2.3mm AI lens	Each	\$ 1,033.00	5%	\$ 981.35	N/Q	N/Q
DX1004-030	DX1000 Series 4 channel 30GB DVR	Each	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
DX2008-080	DX2000 Series 8 channel 80GB DVR	Each	\$ 4,266.00	5%	\$ 4,052.70	N/Q	N/Q
E2020	Ceiling mount plate for EH2020: 2-ft x 2-ft panel	Each	\$ 58.00	5%	\$ 55.10	N/Q	N/Q
EH2020	Indoor wedge mount for drop ceiling	Each	\$ 151.00	5%	\$ 143.45	N/Q	N/Q
EH8106	Housing outdoor pRessurized 6"	Each	\$ 1,062.00	5%	\$ 1,008.90	N/Q	N/Q
ES3012-2CBZ10N	Esprit High Res Color cam 10x zm pedestal 24V	Each	\$ 3,592.00	5%	\$ 3,412.40	N/Q	N/Q
ICS090-CA12	Camclosure Indoor Smked w/ Color Std Res 12mm	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
ICS090-CA3	Camclosure Indoor smoke dome StdRes Color 2.9mm	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
ICS090-CA6	Camclosure Indoor smoke dome StdRes Color 6mm	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
ICS090-CA8T	Camclosure Indoor smoke dome StdRes Color 8mm UTP	Each	\$ 290.00	5%	\$ 275.50	N/Q	N/Q
ICS090-CR12	Camclosure Indoor smoke dome HiRes Color 12mm	Each	\$ 330.00	5%	\$ 313.50	N/Q	N/Q
IDM4012SS	Wall arm mount with feed thru for Spectra SS	Each	\$ 332.00	5%	\$ 315.40	N/Q	N/Q
KBD100	Economical switcher control keypad	Each	\$ 282.00	5%	\$ 267.90	N/Q	N/Q
KBD200A	Keyboard, Pan, Tilt, Zoom Push-button	Each	\$ 511.00	5%	\$ 485.45	N/Q	N/Q
KBD300A	Desktop pushbutton/joystick control keypad for PTZ	Each	\$ 968.00	5%	\$ 919.60	N/Q	N/Q
MD2001	Single channel analog video motion detector 120V	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
MM1000	Universal wall mount for 9" and 12" monitors	Each	\$ 96.00	5%	\$ 91.20	N/Q	N/Q
MM2000	Universal ceiling/pedestal mt for 9"/12" monitor	Each	\$ 91.00	5%	\$ 86.45	N/Q	N/Q
MM3000	Ceiling "J" mount for 9" and 12" monitors	Each	\$ 121.00	5%	\$ 114.95	N/Q	N/Q
NET101R	CCTV/Ethernet Receiver	Each	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
NET101R-A	CCTV/Ethernet Receiver w/ bi-directional audio	Each	\$ 2,214.00	5%	\$ 2,103.30	N/Q	N/Q
NET101T	CCTV/Ethernet Transmitter	Each	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
NET101T-A	CCTV/Ethernet Transmitter w/ bi-directional audio	Each	\$ 2,214.00	5%	\$ 2,103.30	N/Q	N/Q
NET104A	Four Camera Ethernet Video Transmitter	Each	\$ 2,309.00	5%	\$ 2,193.55	N/Q	N/Q
NET4001A	Four Camera Ethernet Video Transmitter/Receiver	Each	\$ 4,439.00	5%	\$ 4,217.05	N/Q	N/Q
NETRANS	Wall transformer for PelcoNet 240V	Each	\$ 83.00	5%	\$ 78.85	N/Q	N/Q
O/I-OUTLET	120V electrical outlet, Plug into O/I-PCB	Each	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
O/I-PCB	PC board kit for EH4718, EH4722, EH5723, EH5729	Each	\$ 101.00	5%	\$ 95.95	N/Q	N/Q
SD53C22-F0	Spectra III SE In-Ceiling Smoked Dome 22x Color	Each	\$ 3,215.00	5%	\$ 3,054.25	N/Q	N/Q
SD53C22-F-E0	Spectra III SE Env In-Ceiling Smk Dome 22x Color	Each	\$ 3,506.00	5%	\$ 3,330.70	N/Q	N/Q
SD53C22-HCF1	Spectra III SE Heavy Duty Clear, Flush Cage -Color	Each	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
SD53C22-HP1	Spectra III SE Heavy Duty Pend, Color, Clear	Each	\$ 3,723.00	5%	\$ 3,536.85	N/Q	N/Q
SD53C22-HPE1	Spectra III SE Heavy Duty Env Pend, Color, Clear	Each	\$ 3,830.00	5%	\$ 3,638.50	N/Q	N/Q
SD53C22-PSGE0	Spectra III SE SS Env Gray Pend Smk Dome 22xColor	Each	\$ 4,298.00	5%	\$ 4,083.10	N/Q	N/Q
SD53CBW-HCF1	Spectra III SE HD In-Ceiling cage clear dome CBW	Each	\$ 4,163.00	5%	\$ 3,954.85	N/Q	N/Q
SD53CBW-HCP1	Spectra III SE HD Pendant cage clear dome CBW	Each	\$ 4,348.00	5%	\$ 4,130.60	N/Q	N/Q
SD53CBW-PSGE0	Spectra III SE SS Env Gray Pnd Smk Dome 23xClr/BW	Each	\$ 4,811.00	5%	\$ 4,570.45	N/Q	N/Q



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SD53TC-F0	Spectra III In-Ceiling Smoked Dome 16x Color	Each	\$ 2,370.00	5%	\$ 2,251.50	N/Q	N/Q
TF9000	Power transformer for 24V cameras - 50VA	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
VA6104	Sequential switcher 4 in w/Alarm x 1 out 120V	Each	\$ 352.00	5%	\$ 334.40	N/Q	N/Q
VA6108	Sequential switcher 8 in w/Alarm x 1 out 120V	Each	\$ 543.00	5%	\$ 515.85	N/Q	N/Q
VA6112	Sequential switcher 12 in w/Alarm x 1 out 120V	Each	\$ 752.00	5%	\$ 714.40	N/Q	N/Q
ICS310-CRV39A	Varifocal, auto iris 3-9 mm outdoor NTSC color camera non-dome	Each	\$ 735.00	5%	\$ 698.25	N/Q	N/Q
ICS310-CR3	Fixed no iris 2.9 mm outdoor NTSC color camera non-dome	Each	\$ 556.00	5%	\$ 528.20	N/Q	N/Q
ICS310-COND	Conduit adapter; can be adapted to any verticle or horizontal surface	Each	\$ 43.00	5%	\$ 40.85	N/Q	N/Q
ICS150-CW-V39	Varifocal, auto iris 3-9 mm indoor in ceiling Wide Dynamic Range Smoked Dome	Each	\$ 573.00	5%	\$ 544.35	N/Q	N/Q
ICS150-CDV39A	Varifocal, auto iris 3-9 mm indoor in ceiling low light Smoked Dome	Each	\$ 614.00	5%	\$ 583.30	N/Q	N/Q
ICS150-CRV39A	Varifocal, auto iris 3-9 mm indoor in ceiling Smoked Dome	Each	\$ 525.00	5%	\$ 498.75	N/Q	N/Q
ICS150-CR3	Fixed, without iris 2.9 mm indoor in ceiling Smoked Dome	Each	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS150-CR12	Fixed, without iris 12 mm indoor in ceiling Smoked Dome	Each	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-CW-V39	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount high Dynamic Range Smoked Dome	Each	\$ 573.00	5%	\$ 544.35	N/Q	N/Q
ICS110-CDV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount low light Smoked Dome	Each	\$ 614.00	5%	\$ 583.30	N/Q	N/Q
ICS110-CRV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount Smoked Dome	Each	\$ 525.00	5%	\$ 498.75	N/Q	N/Q
ICS110-CR3	Fixed, without iris 2.9 mm indoor/outdoor surface mount Smoked Dome	Each	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-CR12	Fixed, without iris 12 mm indoor/outdoor surface mount Smoked Dome	Each	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-PG	Pendant mount adapter for ICS110 series	Each	\$ 43.00	5%	\$ 40.85	N/Q	N/Q
I3FFD-V5PAK	Five lens pack. One each 2.9 mm, 3.6 mm, 6 mm, 8 mm, and 12 mm	Each	\$ 212.00	5%	\$ 201.40	N/Q	N/Q
TF2000	Power supply for one 24 VAC camera, 20 VA	Each	\$ 17.00	5%	\$ 16.15	N/Q	N/Q
MCS4-2	Indoor power supply. 120/230 VAC. Four 1.5A fused 24 VAC outputs. Total Capacity of 2A	Each	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
MCS8-5	Indoor power supply. 120/230 VAC. 8 3A fused 24 VAC outputs. Total Capacity of 5A	Each	\$ 138.00	5%	\$ 131.10	N/Q	N/Q
MCS16-10	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 10A	Each	\$ 206.00	5%	\$ 195.70	N/Q	N/Q
MCS16-20	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 20A	Each	\$ 254.00	5%	\$ 241.30	N/Q	N/Q
e7084004comp	18" pole mount extension cable	Each	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
0248-001	USB PTZ joystick	Each	\$ 349.00	5%	\$ 331.55	N/Q	N/Q
LMVZ990-IR	9-90mm lens (requires C/CS adapter)	Each	\$ 340.00	5%	\$ 323.00	N/Q	N/Q
POE-ARR	POE arrester	Each	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
POE-INJ	Power Over Ethernet Injector (Specify Single or Multiple Port Option, Per Port)	Each	\$ 44.00	5%	\$ 41.80	N/Q	N/Q
I222-0-1	MM to Copper GigE Adapter, LC Connector, with PS	Each	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
WV-NW964	30x IP PTZ Camera	Each	\$ 4,491.00	5%	\$ 4,266.45	N/Q	N/Q
PWM20GS	Gooseneck mount for WV-NW964	Each	\$ 142.00	5%	\$ 134.90	N/Q	N/Q
PWM30G	Parapet mount for WV-NW964	Each	\$ 487.00	5%	\$ 462.65	N/Q	N/Q
T2856C	Power Supply: 28VAC 56VA with enclosure	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
T2428100C	Power Supply: 28VAC 100VA with enclosure	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
RLD-1002473	VM286 Agile Modulator - 860MHZ	Each	\$ 765.00	5%	\$ 726.75	N/Q	N/Q
RLD-10074XX	VM1550 Fixed Channel Modulator	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
RLD-1002433	FMC1000 FM Stereo Cable TV Modulator	Each	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
RLD-1003662	PC801 Passive Combiner - 1GHZ	Each	\$ 75.00	5%	\$ 71.25	N/Q	N/Q
RLD-100320X	CRF Series Channel Removal Filter	Each	\$ 1,305.00	5%	\$ 1,239.75	N/Q	N/Q
RLD-1002723	DAR8642 Rack Distribution Amplifier	Each	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
RLD-1002411	VMD806AG Agile Desktop Modulator	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
RLD-10037XX-1	300VMF+Fixed Modulator (Ch.2-36,95-99)	Each	\$ 125.00	5%	\$ 118.75	N/Q	N/Q
RLD-10037XX-2	300VMF+Fixed Modulator (Ch.37-78)	Each	\$ 165.00	5%	\$ 156.75	N/Q	N/Q
RLD-1003615	806DM Video Demodulator	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002724	DDA5542R Distribution Amplifier	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002713	DIP42 Duplexer	Each	\$ 105.00	5%	\$ 99.75	N/Q	N/Q



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RLD-1001504	PSM121 Power Supply	Each	\$ 189.00	5%	\$ 179.55	N/Q	N/Q
RLD-1002324	DM806 Television Demodulator	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002474	RMMFP-Filler Plate for RMM12	Each	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003613	4 way splitter	Each	\$ 3.50	5%	\$ 3.32	N/Q	N/Q
RLD-1003614	8 way splitter	Each	\$ 5.90	5%	\$ 5.60	N/Q	N/Q
RLD-1002476	RMM12 Rack Enclosure	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
RLD-1002477	RMM4 Rack Enclosure with Power Supply	Each	\$ 219.00	5%	\$ 208.05	N/Q	N/Q
RLD-1002474	RMMFP - Filler Plate for RMM12	Each	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003611	2 way splitter	Each	\$ 1.99	5%	\$ 1.89	N/Q	N/Q
RLD-1003612	3 way splitter	Each	\$ 3.00	5%	\$ 2.85	N/Q	N/Q
1003664	PC1601 Passive Combiner - 1GHz	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
1002723	DAR8642 Rack Distribution Amplifier	Each	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
1002722	DAR8633 Rack Distribution Amplifier	Each	\$ 679.00	5%	\$ 645.05	N/Q	N/Q
1002720	DAR7542 Rack Distribution Amplifier	Each	\$ 649.00	5%	\$ 616.55	N/Q	N/Q
100273x	Input Attenuators (-3 to -18 dB)	Each	\$ 4.50	5%	\$ 4.27	N/Q	N/Q
100275x	Input Equalizers (3 to 18dB - 860MHz)	Each	\$ 16.50	5%	\$ 15.67	N/Q	N/Q
1002492	DAD860 Digital to Analog Demodulator	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
1002493	DAD860 Controller Module	Each	\$ 319.00	5%	\$ 303.05	N/Q	N/Q
1002469	VMM860AG Agile Modulator	Each	\$ 382.00	5%	\$ 362.90	N/Q	N/Q
1002480	VMM860AS Stereo Agile Modulator	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
1002724	DDA5542R Distribution Amplifier	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
ICS110-AP	ICS110 Adapter plate for a 4-square electrical box	Each	\$ 17.00	5%	\$ 16.15	N/Q	N/Q
PP4348	Parapet roof mount for IWM series	Each	\$ 554.00	5%	\$ 526.30	N/Q	N/Q
PP350	Parapet wall mount	Each	\$ 463.00	5%	\$ 439.85	N/Q	N/Q
PP351	Parapet roof mount	Each	\$ 490.00	5%	\$ 465.50	N/Q	N/Q
IWMGY	Wall Mount	Each	\$ 118.00	5%	\$ 112.10	N/Q	N/Q
CM400	Corner adapter for IWM series	Each	\$ 73.00	5%	\$ 69.35	N/Q	N/Q
PP400	Parapet wall mount for IWM series	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
T2428100C	100 VA 24 volt indoor power supply	Each	\$ 172.66	5%	\$ 164.02	N/Q	N/Q
Om-P-Base-40	Omnicast Pro software. Includes license for one 50 camera, 10TB server, 2 cameras, 2 clients	Each	\$ 1,130.00	5%	\$ 1,073.50	N/Q	N/Q
Om-P-1C-40	1 camera connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1DV-40	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-P-1S-40	1 SDK connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1U-40	1 client/user connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1K-40	1 keyboard connection	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-P-1GTW-40	1 Media Gateway Streaming License	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1OGW-40	1 Omnicast Gateway	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-1VM-40	1 Virtual Matrix	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-1A25-40	25 camera/10 Tbyte remote Archiver	Each	\$ 730.00	5%	\$ 693.50	N/Q	N/Q
Om-P-1A50-40	50 camera/10 Tbyte remote Archiver	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-P-UP100-40	Upgrade base package to 100/10 Tbyte	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-P-Maps-40	Maps and procedures	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-Audio-40	Audio Support	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-OffAR-40	Offline Archiving (back-up and restore)	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-P-LA-40	Local Archiving	Each	\$ 550.00	5%	\$ 522.50	N/Q	N/Q
Om-P-CB-40	Camera blocking	Each	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-P-MAC-40	Macros	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-AM-40	Alarm Management Module	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q



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Om-E-Base-40	Omnicast Enterprise - server license for up to 75 cameras. Includes licenses for 8 cameras, 4 c	Each	\$ 5,410.00	5%	\$ 5,139.50	N/Q	N/Q
Om-E-1+40	1 camera connection (49 cameras or less)	Each	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
Om-E-50+40	1 camera connection (99 cameras or less)	Each	\$ 280.00	5%	\$ 266.00	N/Q	N/Q
Om-E-100+40	1 camera connection (100 cameras and more)	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
Om-E-500+40	1 camera connection (500 cameras and more)	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1U-40	1 client/user connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1DV-40	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-E-1S-40	1 SDK connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1CE-40	1 Pocket PC Viewer connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1GTW-40	1 Media Gateway Streaming License	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1HMI-40	1 Hardware Matrix connection	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1DSF-40	1 Direct Show connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1KEY-40	1 analogue keyboard connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1ACS-40	1 access control interface	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-Rep-40	Database Reporting	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-CB-40	Camera blocking	Each	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-E-ACD-40	Active Directory Integration	Each	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
Om-E-FOE-40*	Unit Failover	Each	\$ 1,630.00	5%	\$ 1,548.50	N/Q	N/Q
Om-E-1FOD-40	1 Failover directory server (Sup Req)	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1OGW-40	1 Omnicast Gateway	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1VM-40	1 Virtual Matrix	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1FOV-40	1 Virtual Matrix failover (incl. Virtual matrix) (Sup Req)	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1A25-40	25 camera/10 Tbyte Archiver (camera connections NOT included)	Each	\$ 550.00	5%	\$ 522.50	N/Q	N/Q
Om-E-1A50-40	50 camera/10 Tbyte Archiver (camera connections NOT included)	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1A75-40	75 camera/10 Tbyte Archiver (camera connections NOT included)	Each	\$ 2,170.00	5%	\$ 2,061.50	N/Q	N/Q
Om-E-1A100-40	100 camera/10 Tbyte Archiver (camera connections NOT included)	Each	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1A200-40	200 camera/10 Tbyte Archiver (camera connections NOT included)	Each	\$ 5,410.00	5%	\$ 5,139.50	N/Q	N/Q
Om-E-1A300-40	300 camera/10 Tbyte Archiver (camera connections NOT included)	Each	\$ 8,110.00	5%	\$ 7,704.50	N/Q	N/Q
Om-E-1FA25-40	25 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	\$ 1,450.00	5%	\$ 1,377.50	N/Q	N/Q
Om-E-1FA50-40	50 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	\$ 2,260.00	5%	\$ 2,147.00	N/Q	N/Q
Om-E-1FA75-40	75 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	\$ 3,070.00	5%	\$ 2,916.50	N/Q	N/Q
Om-E-1FA100-40	100 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	\$ 3,610.00	5%	\$ 3,429.50	N/Q	N/Q
Om-E-1FA200-40	200 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	\$ 7,660.00	5%	\$ 7,277.00	N/Q	N/Q
Om-E-1FA300-40	300 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	\$ 10,360.00	5%	\$ 9,842.00	N/Q	N/Q
Om-E-1AU25-40	1 25 Tbyte Archiver upgrade	Each	\$ 3,610.00	5%	\$ 3,429.50	N/Q	N/Q
Om-E-1AU50-40	1 50 Tbyte Archiver upgrade	Each	\$ 6,760.00	5%	\$ 6,422.00	N/Q	N/Q
Om-E-1AU100-40	1 100+ Tbyte Archiver upgrade	Each	\$ 13,510.00	5%	\$ 12,834.50	N/Q	N/Q
Om-E-1RSA	1 Auxiliary archiver	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-50AA	50 recording cameras for Auxiliary archiver	Each	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
Om-E-100AA	100 recording cameras for Auxiliary archiver	Each	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1KAA	1000 recording cameras for Auxiliary archiver	Each	\$ 22,510.00	5%	\$ 21,384.50	N/Q	N/Q
Om-E-1FES-40	1 Federation server	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-E-1FED-40	1 Federated directory	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-50F-40	50 federated cameras	Each	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
Om-E-100F-40	100 federated cameras	Each	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1000F-40	1000 federated cameras	Each	\$ 22,510.00	5%	\$ 21,384.50	N/Q	N/Q
SMA-BASIC-1YR	Software Maintenance for Omnicast Pro.	Each	18% of List	0%	18% of List	N/Q	N/Q
WVLC1710	17" LCD monitor - 500 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, con	Each	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q



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WVLD1500	15" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, con	Each	\$ 840.00	5%	\$ 798.00	N/Q	N/Q
WVLD2000	20" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, con	Each	\$ 1,190.00	5%	\$ 1,130.50	N/Q	N/Q
Accessories (Audio - Speakers and Microphones)							
AT-Mix-Auto	Mixer for Multiple Microphones, 4 Channel Automatic	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
AT-Mix-Manual	Mixer for Multiple Microphones, 4 Channel Manual w/Audio Inputs	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
AT8314-10	Microphone Cable, 10 Foot	Each	\$ 24.00	5%	\$ 22.80	N/Q	N/Q
AT8314-25	Microphone Cable, 25 Foot	Each	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
AT-VHF1235-831	Wireless Microphone (VHF)	Each	\$ 764.00	5%	\$ 725.80	N/Q	N/Q
EXSYS-BFS-NM	Wireless Microphone, Base System, No Microphones	Each	\$ 3,199.00	5%	\$ 3,039.05	N/Q	N/Q
EXSYS-MIC-BM	Boundry or Tabletop Mic for Wireless System	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
STD-PK	USB Standard Enhancement Pack (Speaker & Case)	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*MC6-REM	Replacement Remote Control for Pan Tilt Zoom Cameras	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*AUD-01	Tabletop Microphone	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-USB	Tabletop Microphone for USB	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*AUD-GRP	Group System Microphone for N-Station / SchoolStation	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-961	Mixer Capable Microphone	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*AUD-ML	Hanging Microphone	Each	\$ 315.00	5%	\$ 299.25	N/Q	N/Q
*SPEAK	Speaker System for Group Systems	Each	\$ 438.90	5%	\$ 416.95	N/Q	N/Q
HDSET	Headset for Desktop Kits	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
HD-WL	Wireless Headset	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
PROJ-3D	Active Interface Glasses, 3D Video Expansion	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
Accessories (Monitors, Carts and Video Interface)							
*MON-17	17" XGA Monitor (16" viewable) w/Integrated Speakers and Microphone	Each	\$ 405.00	5%	\$ 384.75	N/Q	N/Q
*MON-32-SS	32" LCD TV 1280X768 DVI-HDCP includes speakers and stand	Each	\$ 2,398.00	5%	\$ 2,278.10	N/Q	N/Q
*MON-37-SS	37" LCD TV 1366X768 DVI-HDCP includes speakers and stand	Each	\$ 4,197.00	5%	\$ 3,987.15	N/Q	N/Q
*MON-40-SS	40" LCD 1280X768 DVI-HDCP includes speakers and stand	Each	\$ 5,347.00	5%	\$ 5,079.65	N/Q	N/Q
*MON-PRJ	XGA Projection Monitor	Each	\$ 8,995.00	5%	\$ 8,545.25	N/Q	N/Q
PMC14F	Monitor High Res Color 14" Rack mountable 120/220V	Each	\$ 483.00	5%	\$ 458.85	N/Q	N/Q
PMC21A	Monitor High Res Color 21" Rack adaptable 120/220V	Each	\$ 692.00	5%	\$ 657.40	N/Q	N/Q
PMC9A	Monitor, Color, 9" Rack mountable NTSC/PAL	Each	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
PMCL15A	LCD Monitor, 15" Color NTSC/PAL/PC	Each	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
PMM1201	Monitor B/W 12" monochrome high Res 120V EIA	Each	\$ 224.00	5%	\$ 212.80	N/Q	N/Q
*PLASMA-42	42" Plasma	Each	\$ 1,300.00	5%	\$ 1,235.00	N/Q	N/Q
*PLASMA-50	50" Plasma	Each	\$ 1,850.00	5%	\$ 1,757.50	N/Q	N/Q
*PLASMA-65	65" Plasma	Each	\$ 4,500.00	5%	\$ 4,275.00	N/Q	N/Q
*PLASMA-DSK	Desk Stand for Plasma Display	Each	\$ 375.00	5%	\$ 356.25	N/Q	N/Q
*PLASMA-SPK	Side Mounted Speakers for Plasma Display	Each	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
*MC-Cart	Rollabout Cart for 29" and 34" Monitor	Each	\$ 1,200.00	5%	\$ 1,140.00	N/Q	N/Q
*MC-MetalCart	Metal Cart for Plasma/LCD and Video Equipment	Each	\$ 795.00	5%	\$ 755.25	N/Q	N/Q
*MC-Dualcart	Dual rollabout cart for (2) 29" or 34" monitors	Each	\$ 1,800.00	5%	\$ 1,710.00	N/Q	N/Q
*WSCart	Wide Screen display cart (for plasma or LCD monitors up to 61")	Each	\$ 2,495.00	5%	\$ 2,370.25	N/Q	N/Q
RACK-CUSTOM1	Custom System Rack	Each	\$ 1,723.00	5%	\$ 1,636.85	N/Q	N/Q
s2700e	IP camera - smoked dome	Each	\$ 925.00	5%	\$ 878.75	N/Q	N/Q
s2700VR	Vandal resistant IP camera - smoked dome	Each	\$ 990.00	5%	\$ 940.50	N/Q	N/Q
1970ET	High resolution Ethernet video server (encoder) with 1 video input (12VDC)	Each	\$ 725.00	5%	\$ 688.75	N/Q	N/Q
S2750eNs	Fixed Dome IP Camera (NTSC), Smoked Cover	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
S1970eR	High resolution Ethernet video receiver with 1 video output (12VDC)	Each	\$ 635.00	5%	\$ 603.25	N/Q	N/Q
nDVRPRO2C35	2 connection licenses (encoder/decoder)	Each	\$ 800.00	5%	\$ 760.00	N/Q	N/Q



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nDVRPRO2U35	2 workstation licenses (user license)	Each	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
S1708e-T	High resolution Ethernet video server (encoder) with 8 video inputs (12VDC)	Each	\$ 2,800.00	5%	\$ 2,660.00	N/Q	N/Q
S1708e-T-A	High resolution Ethernet video server (encoder) with 8 video inputs and 1bidirectional audio i	Each	\$ 3,100.00	5%	\$ 2,945.00	N/Q	N/Q
S1712e-T	High resolution Ethernet video server (encoder) with 12 video inputs (12VDC)	Each	\$ 2,850.00	5%	\$ 2,707.50	N/Q	N/Q
S1712e-T-A	High resolution Ethernet video server (encoder) with 12 video inputs and 1bidirectional audio	Each	\$ 3,150.00	5%	\$ 2,992.50	N/Q	N/Q
S1712e-T-12iA	High resolution Ethernet video server (encoder) with 12 video inputs and 12 bidirectional aud	Each	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
S1724e-T	High resolution Ethernet video server (encoder) with 24 video inputs (12VDC)	Each	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
S1724e-T-A	High resolution Ethernet video server (encoder) with 24 video inputs and 1bidirectional audio	Each	\$ 3,850.00	5%	\$ 3,657.50	N/Q	N/Q
SRM10	Standard black anodized 19 inch rack mount panel for S1500e/S1600e video servers (for 10 n	Each	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
PS1260	110VAC to 12VDC at 45W transformer for (1) one S1504/1508/1708/1712/1724 series	Each	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
PS1281	19-inch rack mountable power supply 110V AC to dual 14V DC with 23 A, for ten S1504/15	Each	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
PDP10-2	19-inch 1U power distribution panel rack mount to connect up to ten 1504/1508/1708/1712 /1	Each	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
951-3010	MotionTrack – One Input	Each	\$ 1,750.00	5%	\$ 1,662.50	N/Q	N/Q
901-7942-XX01	AP, Multicast Video Capable, 802.11n	Each	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
901-7962-US01	ZoneFlex dual-band (5 GHz and 2.4 GHz concurrent) 802.11n Wireless Access Point, 19-ele	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
901-7763-XX01	AP, Multicast Video Capable, 802.11n, Environmental	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
901-7762-XX01	AP, Multicast Video Capable, 802.11n, Dual Band Environmental	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
VBrick (Ethernet Video Transmission)							
9200-4200-000	7102 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9200-4211-000	7102 H-HD (HD-ready) H.264 High-Definition Ready Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Can be upgraded to High Definition by purchasing the High Definition software upgrade key.	Each	\$ 10,995.00	15%	\$ 9,345.75	N/Q	N/Q
9200-4210-000	7102 H-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Customers will receive a free upgrade to the High Definition firmware when it is available.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
9202-4200-000	7101 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9202-4211-000	7101 H-HD (HD-ready) H.264 High-Definition Ready Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Can be upgraded to High Definition by purchasing the High Definition software upgrade key.	Each	\$ 10,995.00	15%	\$ 9,345.75	N/Q	N/Q
9202-4210-000	7101 H-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Customers will receive a free upgrade to the High Definition firmware when it is available.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
8570-1000	VBRICK RACK MOUNT SHELF - The Rack Mount shelf is 8 rack units high and has 11 slots for encoder blades and 2 slots for load sharing redundant power supplies. Includes redundant cooling with field replacable fan tray.	Each	\$ 16,995.00	15%	\$ 14,445.75	N/Q	N/Q



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9204-4200-000	8103 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition.	Each	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9204-4210-000	8103 H-HD H.264 High Definition single channel encoder blade for VBrick Rack Mount Shelf.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9204-4211-000	8103 H-HD (HD-ready) H.264 High-Definition Ready single channel encoder blade for VBrick Rack Mount Shelf. Can be upgraded to High Definition by purchasing the High Definition software upgrade key.	Each	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9200-4202-000	BPS 7112 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 5,995.00	15%	\$ 5,095.75	N/Q	N/Q
9200-4212-000	BPS 7122 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9202-4202-000	BPS 7111 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 4,995.00	15%	\$ 4,245.75	N/Q	N/Q
9202-4212-000	BPS 7121 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9204-4202-000	BPS 8113 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 3,995.00	15%	\$ 3,395.75	N/Q	N/Q
9204-4212-000	BPS 8123 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 5,995.00	15%	\$ 5,095.75	N/Q	N/Q
8000-0156-000	VBrick Rich Media Studio – The VBrick Rich Media Studio combines multiple video/audio inputs with any xGA/DVI source to provide an advanced presentation offering. Users can plug in cameras, DVD player, and other video/audio sources into the video/audio source. They can combine this with their computer, document camera, etc. into the xGA/DVI source. The appliance combines these into one video stream that can be viewed in VBrick's EtherneTV system. Additionally, the combined stream can be reflected by VBrick's reflector technology allowing organizations to use their bandwidth efficiently by sending one stream over low bandwidth links and reflecting it on the far end to multiple end users. The one stream can also be sent to VBrick's VBoss service for Internet delivery	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
9190-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 5,295.00	15%	\$ 4,500.75	N/Q	N/Q



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9190-4200-100	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 6,495.00	15%	\$ 5,520.75	N/Q	N/Q
9190-4300-000	Windows Media Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9190-4300-100	Windows Media Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
9190-0200-000	REFLECTOR APPLIANCE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end.	Each	\$ 4,095.00	15%	\$ 3,480.75	N/Q	N/Q
9190-0200-100	REFLECTOR APPLIANCE WITH HARD DRIVE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end. The optional hard drive allows the live video to be recorded and then delivered on demand.	Each	\$ 5,195.00	15%	\$ 4,415.75	N/Q	N/Q
9180-4300-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9180-4300-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control. Hard Drive. Hard drive can be used to record WM or MPEG streams.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9180-6200-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Decoder 10/100BT Ethernet. With Cable kit and remote control.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9180-6200-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Decoder 10/100BT Ethernet. With Cable kit and remote control. Hard Drive. Hard drive can be used to record WM and MPEG streams.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9150-4300-000	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,795.00	15%	\$ 7,475.75	N/Q	N/Q
9150-4300-100	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record WM streams.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9110-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9110-4200-100	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
9110-4300-000	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9110-4300-100	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 12,695.00	15%	\$ 10,790.75	N/Q	N/Q
9110-5200-000	MPEG-2 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
9110-5200-100	MPEG-2 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 6,895.00	15%	\$ 5,860.75	N/Q	N/Q
9110-5300-000	MPEG-2 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9110-5300-100	MPEG-2 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q



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9110-6200-000	MPEG-2 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9110-6200-100	MPEG-2 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 12,695.00	15%	\$ 10,790.75	N/Q	N/Q
9130-4300-000	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9130-4300-100	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record MPEG-2 only.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9130-4300-101	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet SDI input for MPEG-2. With cable kit and remote control. Hard Drive. Closed Captioning not supported on SDI. Hard drive can be used to record MPEG-2 only.	Each	\$ 13,795.00	15%	\$ 11,725.75	N/Q	N/Q
9130-5300-000	MPEG-2 Single Channel Decoder & MPEG-4 Single Channel Decoder. 10/100BT Ethernet. With cable kit and remote control.	Each	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9130-6200-000	MPEG-2 Single Channel Decoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9130-6200-100	MPEG-2 Single Channel Decoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record MPEG-2 only.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9140-4200-000	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
9140-4300-000	MPEG-4 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 9,195.00	15%	\$ 7,815.75	N/Q	N/Q
9140-5200-000	MPEG-4 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 4,595.00	15%	\$ 3,905.75	N/Q	N/Q
9140-5300-000	MPEG-4 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 6,395.00	15%	\$ 5,435.75	N/Q	N/Q
9140-6200-000	MPEG-4 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,095.00	15%	\$ 6,880.75	N/Q	N/Q
9170-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
9174-4200-000	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
9176-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
8000-0155	H.264 HD STB - Self booting STB that decodes High Definition and Standard Definition H.264 video and audio for display on plasmas, LCDs, and televisions. Supported outputs are Composite Video, Component Video, Stereo Audio.. Users can select NTSC or PAL output. Includes IR remote control and A/V Cables.	Each	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
7801-0001	WM/MPEG2 HARD DRIVE UPGRADE – Service to install storage on VBrick series 4000-5000-6000 Appliance. Includes factory installed hard drive.	Each	\$ 2,495.00	15%	\$ 2,120.75	N/Q	N/Q
8000-0113	EtherneTv Windows Media IP Receiver	Each	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
8000-0096	AMINO 110 MPEG-2 SET TOP BOX - The Amino is integrated with EtherneTV Portal Software for MPEG2 live and stored video. The following features are not supported: Access Logging, VCR/DVD Control, Pass through control, Scheduling, SDK support, and Emergency Broadcast.	Each	\$ 325.00	15%	\$ 276.25	N/Q	N/Q



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8000-0095	KEYBOARD FOR AMINO 110 STB - used for configuration purposes	Each	\$ 65.00	15%	\$ 55.25	N/Q	N/Q
7500-0190	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. Server hardware not included.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
8000-0171	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
7500-0191	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. Server hardware not included.	Each	\$ 29,995.00	15%	\$ 25,495.75	N/Q	N/Q
8000-0172	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 37,995.00	15%	\$ 32,295.75	N/Q	N/Q
7500-0192	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. Server hardware not included.	Each	\$ 49,995.00	15%	\$ 42,495.75	N/Q	N/Q
8000-0173	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 59,995.00	15%	\$ 50,995.75	N/Q	N/Q
7500-0193	VBRICK ENTERPRISE MEDIA SYSTEM PRESENTER (SOFTWARE ONLY) – Tightly integrated with the VBrick Enterprise Media System (VEMS) Portal, the VEMS Presenter module allows organizations to synchronize VBrick Windows Media video and PowerPoint slides. Creates and delivers fully synchronized slides, audience polls and web pages, along with VBrick Windows Media audio and video. Presentations can be recorded with a push of a button and then uploaded to a Video on Demand server for on-demand viewing. Requires VEMS Portal software. Server hardware not included. Note: Only supported for Windows Media presentations. To record Presentations requires a Windows Media appliance with a hard drive.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q



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7500-0194	VBRICK ENTERPRISE MEDIA SYSTEM SCHEDULER (SOFTWARE ONLY) - The VBrick Enterprise Media System (VEMS) Scheduler software allows the scheduling of VBricks, Video on Demand servers, Set Top Boxes, Recordings, and Priority Alerts (Emergency Broadcasts). Requires VEMS Portal software. Server hardware not included.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0195	VBRICK ENTERPRISE MEDIA SYSTEM CHANNEL GUIDE (SOFTWARE ONLY) - Downloads television channel guide listings to display in the VEMS Portal Server. Includes customer choice of up to 4 local channels. There is a one time fee for the application to enable the service. Annual Gold, Gold Plus, or Platinum support program is required to maintain service after the first year. Server hardware not included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0196	VBRICK ENTERPRISE MEDIA SYSTEM CHANNEL GUIDE ADDITIONAL CHANNELS (SOFTWARE ONLY) - One time charge to add channels not in the main VBrick channel guide lineup. Server hardware not included.	Each	\$ 495.00	15%	\$ 420.75	N/Q	N/Q
7500-0197	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Requires the VEMS Portal Software. Server hardware not included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8000-0174	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Requires the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Software on a high performance server.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0199	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Does not require the VEMS Portal Software. Server hardware not included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8000-0176	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Does not require the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Standalone Software on a high performance server.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0201	VBRICK ENTERPRISE MEDIA SYSTEM VOD CONNECTION LICENSE (SOFTWARE ONLY) - Allows an existing Windows Media server, QuickTime Streaming Server, or Darwin Streaming server to connect to the VEMS Portal Software and have the VEMS Portal Software manage those assets. Each server that is connected requires a separate license. Server hardware not included.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0202	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER (SOFTWARE ONLY) - Used in conjunction with the VBrick Enterprise Media System (VEMS) Presenter software to support large scale presentations. The Distribution Server reduces the load on the Portal server by offloading the delivery of the slide content (.jpps), access logging, questions, and polling. Server hardware not included. Not available with the VEMS Standard Edition Portal.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q



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8000-0178	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER (SOFTWARE AND HARDWARE) - Used in conjunction with the VBrick Enterprise Media System (VEMS) Presenter software to support large scale presentations. The Distribution Server reduces the load on the Portal server by offloading the delivery of the slide content (.jpgs), access logging, questions, and polling. The Hardware and Software combination pre-installs the Distribution Server Software on a high performance server. Not available with the VEMS Standard Edition Portal.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0181	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL PLUS (SOFTWARE AND HARDWARE) – The Enterprise Media System (VEMS) Portal Plus Software provides a unified Portal for accessing Live and On-Demand video and audio files, and includes the VEMS Scheduler software. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 34,990.00	15%	\$ 29,741.50	N/Q	N/Q
8000-0182	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION SUITE (SOFTWARE AND HARDWARE) – The Enterprise Media System (VEMS) Standard Edition Suite provides a unified Portal for accessing Live and On-Demand video and audio files. The Suite also bundles the VEMS Scheduler software, the VEMS Presenter software, and the VEMS Channel Guide software. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 49,970.00	15%	\$ 42,474.50	N/Q	N/Q
7510-0190	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL UPGRADE - Software upgrade from previous VEMS Standard Edition software release to the current release.	Each	\$ 7,497.50	15%	\$ 6,372.87	N/Q	N/Q
7510-0191	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL UPGRADE - Software upgrade from previous VEMS Professional Edition software release to the current release.	Each	\$ 14,997.50	15%	\$ 12,747.87	N/Q	N/Q
7510-0192	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL UPGRADE - Software upgrade from previous VEMS Enterprise Edition software release to the current release.	Each	\$ 24,997.50	15%	\$ 21,247.87	N/Q	N/Q
7510-0193	VBRICK ENTERPRISE MEDIA SYSTEM PRESENTER SOFTWARE UPGRADE - Software upgrade from previous VEMS Presenter software release to the current release.	Each	\$ 7,497.50	15%	\$ 6,372.87	N/Q	N/Q
7510-0194	VBRICK ENTERPRISE MEDIA SYSTEM SCHEDULER SOFTWARE UPGRADE - Software upgrade from previous VEMS Scheduler software release to the current release.	Each	\$ 7,497.50	15%	\$ 6,372.87	N/Q	N/Q
7510-0195	VBRICK ENTERPRISE MEDIA SYSTEM CHANNEL GUIDE SOFTWARE UPGRADE - Software upgrade from previous VEMS Channel Guide software release to the current release.	Each	\$ 4,997.50	15%	\$ 4,247.87	N/Q	N/Q
7510-0197	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER (NVR) 10 SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 10 software release to the current release.	Each	\$ 4,997.50	15%	\$ 4,247.87	N/Q	N/Q
7510-0198	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER (NVR) 40 SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 40 software release to the current release.	Each	\$ 9,997.50	15%	\$ 8,497.87	N/Q	N/Q



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7510-0199	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER (NVR) 10 STANDALONE SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 10 Standalone software release to the current release.	Each	\$ 4,997.50	15%	\$ 4,247.87	N/Q	N/Q
7510-0200	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER (NVR) 40 STANDALONE SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 40 Standalone software release to the current release.	Each	\$ 9,997.50	15%	\$ 8,497.87	N/Q	N/Q
7510-0202	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER UPGRADE - Software upgrade from previous VEMS Distribution Server software release to the current release.	Each	\$ 7,497.50	15%	\$ 6,372.87	N/Q	N/Q
7510-0203	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL – REDUNDANT SYSTEM UPGRADE - Software upgrade from previous VEMS Professional Edition - Redundant System software release to the current release.	Each	\$ 24,997.50	15%	\$ 21,247.87	N/Q	N/Q
7510-0204	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL – REDUNDANT SYSTEM UPGRADE - Software upgrade from previous VEMS Enterprise Edition - Redundant System software release to the current release.	Each	\$ 44,997.50	15%	\$ 38,247.87	N/Q	N/Q
7511-0191	VBRICK ENTERPRISE MEDIA SYSTEM UPGRADE FROM STANDARD EDITION TO PROFESSIONAL EDITION - Software upgrade from the VEMS Standard Edition to VEMS Professional Edition	Each	\$ 15,000.00	15%	\$ 12,750.00	N/Q	N/Q
7511-0192	VBRICK ENTERPRISE MEDIA SYSTEM UPGRADE FROM PROFESSIONAL EDITION TO ENTERPRISE EDITION - Software upgrade from the VEMS Professional Edition to VEMS Enterprise Edition	Each	\$ 20,000.00	15%	\$ 17,000.00	N/Q	N/Q
7512-0192	VBRICK ENTERPRISE MEDIA SYSTEM UPGRADE FROM STANDARD EDITION TO ENTERPRISE EDITION - Software upgrade from the VEMS Standard Edition to VEMS Enterprise Edition	Each	\$ 35,000.00	15%	\$ 29,750.00	N/Q	N/Q
7500-0120	ETHERNETV PORTAL SOFTWARE – The EtherneTV Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
8000-0049	ETHERNETV PORTAL SOFTWARE WITH HARDWARE - The EtherneTV Portal Software provides a unified Portal for accessing Live and On-demand video and audio files. The Hardware and Software combination pre-installs the EtherneTV Portal Software on a high performance web server.	Each	\$ 14,395.00	15%	\$ 12,235.75	N/Q	N/Q
7500-0139	ETHERNETV SCHEDULING MODULE - VBrick Scheduler software allows the scheduling of VBricks, Video on Demand servers, EtherneTV IP Receiver, Recordings, and Emergency Broadcasts. Requires EtherneTV Portal Server.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
7500-0179	ETHERNETV CHANNEL GUIDE - Downloads television channel guide listings to display in the EtherneTV Portal Server. There is a one time fee for the application to enable the service. Annual VBSafe subscription is required.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0186	ETHERNETV CHANNEL GUIDE ADDITIONAL CHANNELS - One time charge to add channels not in the main VBrick channel guide lineup.	Each	\$ 495.00	15%	\$ 420.75	N/Q	N/Q
8000-0134	ETHERNETV PORTAL PLUS (PORTAL SOFTWARE WITH HARDWARE AND SCHEDULING MODULE) - The EtherneTV Portal Software provides a unified Portal for accessing Live and On-demand video and audio files. VBrick Scheduler software allows the scheduling of VBricks, Video on Demand servers, EtherneTV IP Receiver, Recordings, and Emergency Broadcasts. The Hardware and Software combination pre-installs the EtherneTV Portal and Scheduling Module Software on a high performance web server.	Each	\$ 25,890.00	15%	\$ 22,006.50	N/Q	N/Q



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8000-0153	ETV SUITE BUNDLE - The ETV Suite Bundle includes all of the EtherneTV modules in one easy to order package. The ETV Suite Bundle include the EtherneTV Portal Software with Hardware, Scheduling Module, Channel Guide, and Reporter. The software comes pre-installed on a high performance web server.	Each	\$ 37,480.00	15%	\$ 31,858.00	N/Q	N/Q
7500-0181	ETHERNETV REPORTER SOFTWARE - Allows for the creation of EtherneTV usage reports. The summary and detail reports provide information on system use, including client and live streaming, most frequently watch VoD content, date and time filtering, and viewing by geographic location. This is a web based application that can be accessed locally on the EtherneTV Portal Server or remotely from any web client. Licensed for 5 users. EtherneTV Portal Server is required.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0182	ETHERNETV BACKUP - Integrated software application that delivers increased EtherneTV system availability through the addition of a secondary or "warm backup" EtherneTV Portal server. This warm backup server stays in constant synchronization with the primary ETV Portal server and can take over all portal functions in the unlikely event of a connectivity, hardware or system outage on the primary Portal Server.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0145	ETHERNETV NETWORK VIDEO RECORDER 10 (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Requires the EtherneTV Portal Software. Server not included.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
8000-0077	ETHERNETV NETWORK VIDEO RECORDER 10 (SOFTWARE WITH HARDWARE): Records up to 10 simultaneous streams. Requires EtherneTV Portal Software.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
8000-0078	ETHERNETV NETWORK VIDEO RECORDER 40 (SOFTWARE WITH HARDWARE) - Records up to 40 simultaneous streams. Requires EtherneTV Portal Software.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
7500-0172	ETHERNETV NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE ONLY) - Can record up to 10 simultaneous streams. Server is not included. EtherneTV Portal Software is not required.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
8000-0128	ETHERNETV NETWORK VIDEO RECORDER 10 STAND ALONE (SOFTWARE WITH HARDWARE): Records up to 10 simultaneous streams. Does not require the EtherneTV Portal Software.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
7500-0174	VOD 50W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (50 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC computers and the IP Receiver. Software provides up to 50 Mbps of streaming throughput or a maximum of 50 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
7500-0175	VOD 125W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (125 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Digital Receiver. Provides up to 125 Mbps of streaming throughput or a maximum of 125 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	\$ 20,695.00	15%	\$ 17,590.75	N/Q	N/Q



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 Lot 2
 PT64443
 Video Conferencing

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7500-0176	VOD 300W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (300 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Receiver. Software provides up to 300 Mbps of streaming throughput or a maximum of 300 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD and VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	\$ 48,295.00	15%	\$ 41,050.75	N/Q	N/Q
8000-0073	VOD 50W - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (50 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC computers and the IP Receiver. Server with Windows OS provides up to 50 Mbps of streaming throughput or a maximum of 50 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
8000-0074	VOD 125W SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (125 Mbps) - Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Digital Receiver. Server with Windows OS provides up to 125 Mbps of streaming throughput or a maximum of 125 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0075	VOD 300W SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (300 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Receiver. Server with Windows OS provides up to 300 Mbps of streaming throughput or a maximum of 300 concurrent connections. It delivers stored MPEG assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	\$ 51,795.00	15%	\$ 44,025.75	N/Q	N/Q
8000-0083	VOD 125WM SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (125 mbps). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server provides 125 Mbps of benchmarked streaming throughput. Server with Windows OS delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network.	Each	\$ 7,195.00	15%	\$ 6,115.75	N/Q	N/Q
8000-0088	VOD 125WM SERVER MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (125 Mbps WITH MULTICAST CAPABILITY). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 125mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network.	Each	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q
8000-0090	VOD 300WM SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (300 Mbps). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 300 Mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network.	Each	\$ 17,295.00	15%	\$ 14,700.75	N/Q	N/Q



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8000-0091	VOD 300WM SERVER MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA (300 Mbps WITH MULTICAST CAPABILITY). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 300mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0183	VOD WM - Mid Level Server - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS. Integrated with VBrick's EtherneTV Portal Server, VEMS Server, WM streaming Encoders, Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
8000-0184	VOD WM - Mid Level Server MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS WITH MULTICAST CAPABILITY. Integrated with VBrick's EtherneTV Portal Server, VEMS Server, WM streaming Encoders, Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with the VEMS Scheduler software.	Each	\$ 16,995.00	15%	\$ 14,445.75	N/Q	N/Q
8000-0185	SHORT RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes for feet of VBrick Appliances. Dimensions 13"x19"x3.5"	Each	\$ 115.00	15%	\$ 97.75	N/Q	N/Q
8000-0186	LONG RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes for feet of VBrick Appliances. Dimensions 17"x19"x3.5"	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
7500-0183	ETHERNETV PORTAL SERVER VOD CONNECTION LICENSE - Allows an existing Windows Media server, QuickTime Streaming Server, or Darwin Streaming server to connect to the EtherneTV Portal Software and have the EtherneTV Portal Software manage those assets. Each server that is connected requires a separate license.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
8000-0097	ETHERNETV ES-5 EXTERNAL DIRECT ATTACHED STORAGE (5 Drives) - 1.5 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0098	ETHERNETV ES-10 EXTERNAL DIRECT ATTACHED STORAGE (10 Drives) - 3.0 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	\$ 31,095.00	15%	\$ 26,430.75	N/Q	N/Q
8000-0099	ETHERNETV ES-15 EXTERNAL DIRECT ATTACHED STORAGE (15 Drives) - 4.5 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	\$ 39,195.00	15%	\$ 33,315.75	N/Q	N/Q
8500-0000	VBOSS - LIVE AND ON DEMAND WITH VBRICK ENCODER (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting, asset, category, user, automated player creation, managed syndication, live event report, video on demand report, syndication report, remote appliance management, standard video streaming bandwidth of 500GB and video storage of 10GB and VBrick's Windows Media live encoding appliance with internal hard drive. Note: If customer signs and pays for annual contract up front, unused bandwidth can be rolled over from month to month	Month	\$ 2,495.00	15%	\$ 2,120.75	N/Q	N/Q



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8500-0001	VBOSS - LIVE AND ON DEMAND WITH CUSTOMER SUPPLIED ENCODER (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting, asset, category, user, automated player creation, managed syndication, live event report, video on demand report, syndication report, remote appliance management, standard video streaming bandwidth of 500GB and video storage of 10GB. Note: If customer signs and pays for annual contract up front, unused bandwidth can be rolled over from month to month	Month	\$ 2,195.00	15%	\$ 1,865.75	N/Q	N/Q
8500-3000	VBOSS LIVE WITH CUSTOMER SUPPLIED ENCODER (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting (bandwidth sold separately)	Month	\$ 99.00	15%	\$ 84.15	N/Q	N/Q
8500-4003	VBOSS LIVE MANAGEMENT WITH RICH MEDIA STUDIO (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting (bandwidth sold separately)	Month	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8502-0100	VBOSS BANDWIDTH BUNDLE 100 - VBoss extra bandwidth 100 GB per month	Month	\$ 179.00	15%	\$ 152.15	N/Q	N/Q
8503-0005	VBOSS STORAGE BUNDLE 5 - VBoss extra storage 5 GB per month	Month	\$ 60.00	15%	\$ 51.00	N/Q	N/Q
7500-0185	IBM SAMETIME PLUGIN SINGLE CLIENT LICENSE - VBrick's IBM Sametime Plug-in allows the IBM Sametime client to add streaming video capabilities. The Plug-in lists and plays live and stored video, presentations, web pages. Additional features include Priority Alert and password security for video links. NOTE: MINIMUM ORDER QUANTITY IS 1000	Each	\$ 6.00	15%	\$ 5.10	N/Q	N/Q
7500-0187	IBM SAMETIME PLUGIN SITE LICENSE - VBrick's IBM Sametime Plug-in allows the IBM Sametime client to add streaming video capabilities. The Plug-in lists and plays live and stored video, presentations, web pages. Additional features include Priority Alert and password security for video links. NOTE: THE SITE LICENSE ALLOWS FOR UNLIMITED INSTALLATION IN ONE PHYSICAL LOCATION	Each	\$ 57,495.00	15%	\$ 48,870.75	N/Q	N/Q
7500-0178	ViP SOFTWARE FOR 3COM OSN - The ViP is VBrick software that is designed to run on the 3Com Open Services Networking (OSN) module built-in to many models of 3Com networking devices. The ViP enables automated discovery of live video from VBrick WM Appliances; and provides access to stored video assets either on-board the OSN or from a Windows Media streaming server.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0188	ViP SOFTWARE FOR HP PROCURVE - The ViP is VBrick software that is designed to run on the HP Procurve Services Module built in to the HP ProCurve 8200 and 5400 zl switches. The ViP enables automated discovery of live video from VBrick WM Appliances; and provides access to stored video assets either on-board the HP Procurve Services Module or from a Windows Media streaming server.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
8000-0130	VBEXPRESS - Mobile Streaming Kit that includes a VBrick Windows Media Appliance for streaming, camera with microphone, network switch, and accessories. The equipment is pre-installed in a hard, durable travel case, allowing broadcast without having to unpack and set-up. Simply open the case, connect the camera, powerup and connect to a properly configured network to begin Webcasting.	Each	\$ 9,195.00	15%	\$ 7,815.75	N/Q	N/Q



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8000-0131	VBEXPRESS WITH HARD DRIVE - Mobile Streaming Kit that includes a VBrick Windows Media Appliance with hard drive for streaming, camera with microphone, network switch, and accessories. The equipment is pre-installed in a hard, durable travel case, allowing broadcast without having to unpack and set-up. Simply open the case, connect the camera, powerup and connect to a properly configured network to begin Webcasting.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
8000-0131-2GO	Studio-To-Go Encoding System, WM Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 10,595.00	10%	\$ 9,535.50	N/Q	N/Q
8000-0131-2GO-264	Studio-To-Go Encoding System, H.264 Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
8000-0131-2GO-HD	Studio-To-Go Encoding System, H.264 HD Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VB-ETV-BUNDLE	Ethernet Video Bundle, Complete 8 Channel Video System, Including Encoders, Tuners, Video on Demand, Scheduling, Reporting and Channel Guides. Turn Key System including installation and setup. Software updates and Technical Support for 1 Year.	Each	\$ 120,596.50	10%	\$ 108,536.85	N/Q	N/Q
8000-0083-0000-N	Windows Media VOD 125MBPS, WM Asset, Single 1TB OS/Asset Drive, Specify DELL or HP Platform/Rack System	Each	\$ 7,195.00	10%	\$ 6,475.50	N/Q	N/Q
8000-0088-0000-N	Windows Media VOD -Win 125MBPS, WM Asset, Single 1TB OS/Asset Drive, Specify DELL or HP Platform/Rack System	Each	\$ 12,995.00	10%	\$ 11,695.50	N/Q	N/Q
8000-0090-0000-N	Windows Media VOD - Win 300MBPS, WM Asset, 1.2TB Asset Specify DELL or HP Platform/Rack System	Each	\$ 17,295.00	10%	\$ 15,565.50	N/Q	N/Q
8000-0091-0000-N	VOD - Win 300MBPS with Multicast 1.2TB Asset Specify DELL or HP Platform/Rack System	Each	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
7400-0910-000	StreamPlayer with MPEG-2	Each	\$ 10.00	15%	\$ 8.50	N/Q	N/Q
7400-0010-000	StreamPlayer Plus Single Client License	Each	\$ 30.00	15%	\$ 25.50	N/Q	N/Q
8000-0033	SDK (SOFTWARE DEVELOPMENT KIT) - Documentation and sample code that allows organizations and software developers to create custom programs to control VBrick appliances or to customize VBrick applications. Supported products include all of the VB6000 series of appliances (MPEG-2, MPEG-4, and Windows Media), VBrick IP Receivers (MPEG and Windows Media), and the EtherneTV Portal Server. CD-ROM with case included.	Each	\$ 1,195.00	15%	\$ 1,015.75	N/Q	N/Q
8000-0025	SIX (6) FOOT CABINET - A 19" rack with heavy-duty casters, locking door, matte black finish. Overall dimensions are 72" high by 41" deep by 26" wide.	Each	\$ 3,495.00	15%	\$ 2,970.75	N/Q	N/Q
8000-0043	UNIVERSAL SLICE - Includes VBIR emitter and ETV Portal analog device control License.	Each	\$ 395.00	15%	\$ 335.75	N/Q	N/Q
8000-0140	DVD/VCR PROFESSIONAL SLICE - Includes Sony SLV-D380P* DVD Player/VCR, rack tray for DVD Player/VCR, rack tray for VBrick, VBIR, VBIR emitter, AV cables and RS-232 control cables for VBrick Appliances. One year parts and service manufacturer's warranty included with DVD Player/VCR. *Model number subject to change.	Each	\$ 2,895.00	15%	\$ 2,460.75	N/Q	N/Q
8000-0002	Canon VC-C50i CCD VIDEO CAMERA (NTSC ONLY) - Pan, Tilt, Zoom Capability. Includes remote control (Wireless Controller WL-V5), A/C Adapter PA-V16, AC Cable, RCA A/V cable and serial control cable (pin cable). No audio output.	Each	\$ 2,295.00	15%	\$ 1,950.75	N/Q	N/Q



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8000-0008	VBRICK CUSTOM IR REMOTE - Has controls for encoder privacy, billboard display and conference setup. Greater range than conventional remotes and enhanced graphic overlay simplify conference call setup and overall navigation. Remote works VBrick MPEG-2, MPEG-4 and Windows Media Appliances (4000-5000-6000 series appliances). Some buttons are not applicable to certain codec models so please refer to user guide for specific button support. An IR REMOTE is included with each VBrick.	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0011	LINE CORD CONTINENTAL EUROPE - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0012	LINE CORD UNITED KINGDOM - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0015	POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and USA line cord for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances).	Each	\$ 80.00	15%	\$ 68.00	N/Q	N/Q
8000-0016	LINE CORD STANDARD USA - Cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0114	AUTOMATIC CAMERA SWITCHING PRESSURE MAT - Allows for the automatic switching between two cameras that are connected to a VBrick Appliance by stepping on and off the 18"X24" Pressure Mat. Includes a standard 20 foot cable that plugs directly into the VBrick Appliance COM1 port.	Each	\$ 350.00	15%	\$ 297.50	N/Q	N/Q
8000-0125	LONG RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBricks in 1.5RU or 4 VBricks in 3RU, with an extended area to hold power supplies and cabling. Dimensions 17"x19"x3.5"	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0126	SHORT RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBricks in 1.5RU or 4 VBricks in 3RU. Typically used in high density deployments with Power Supply Rack Shelf. Dimensions 13"x19"x3.5"	Each	\$ 115.00	15%	\$ 97.75	N/Q	N/Q
8000-0127	POWER SUPPLY RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to twelve (12) VBrick power supplies for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances). . Dimensions 8"x19"x3.5"	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8000-0132	PORTABLE CASE & ACCESSORY BUNDLE - Includes a hard carrying case with foam cut outs for VBrick storage, a four port switch, 3' tripod, and a plug strip.	Each	\$ 1,195.00	15%	\$ 1,015.75	N/Q	N/Q
8100-0002	ACCESSORY KIT - Includes 2 each BNC video cables (6', shielded), 2 BNC (male) to RCA (male) adapters (allows connection from a VBrick Appliance to a consumer TV or camera), 4 audio cables (1/8" mini to RCA, 6') and one 10' Ethernet cable (straight through). This ACCESSORY KIT is included with each VBrick for MPEG2, MPEG4, and Windows Media appliance (4000-5000-6000 series appliances) except SSM offerings.	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8100-0003	VB6000 AUDIO CABLE MALE - XLR Male connector to 1/8" mini plug connector - 6' long. This is a professional use cable. Used on MPEG-2, MPEG-4, and Windows Media models (4000-5000-6000 series).	Each	\$ 75.00	15%	\$ 63.75	N/Q	N/Q
8100-0004	VB6000 AUDIO CABLE FEMALE - XLR female connector to 1/8" mini plug connector - 6' long. This is a professional use cable. Used on MPEG-2, MPEG-4, and Windows Media models (4000-5000-6000 series).	Each	\$ 75.00	15%	\$ 63.75	N/Q	N/Q
8000-0004	AUDIOMATE KIT - Includes AudioMate microphone with built-in echo cancellation, power supply, and cables to connect to a VBrick. This primary microphone can interface with a single secondary expansion unit for larger conference rooms. SPECIAL SECONDARY EXPANSION PN 8000-0069.	Each	\$ 925.00	15%	\$ 786.25	N/Q	N/Q