

IP Telephony_III.4

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 1
 IP Telephony

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
410000	NEC Spherical Access License (SAL)	Each	III.4	\$ 199.00	12.6%	\$ 173.93	N/Q	N/Q
410001	NEC Spherical Trunk License (TAL)	Each	III.4	\$ 149.00	12.6%	\$ 130.23	N/Q	N/Q
410002	NEC Spherical Call Recording License (SRL)	Each	III.4	\$ 299.00	12.6%	\$ 261.33	N/Q	N/Q
410003	NEC Spherical Access License (SAL)	Each	III.4	\$ 225.00	12.6%	\$ 196.65	N/Q	N/Q
410004	NEC Spherical Trunk License (TAL)	Each	III.4	\$ 149.00	12.6%	\$ 130.22	N/Q	N/Q
410005	NEC Spherical Call Recording License (SRL)	Each	III.4	\$ 299.00	12.6%	\$ 261.32	N/Q	N/Q
400000	NEC Spherical COHub	Each	III.4	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400001	NEC Spherical BranchHub	Each	III.4	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400003	NEC Spherical 2430 PhoneHub (24 port)	Each	III.4	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400004	NEC Spherical MeetingHub	Each	III.4	\$ 9,995.00	12.6%	\$ 8,735.63	N/Q	N/Q
0221234	NEC Spherical Standard Server	Each	III.4	\$ 3,975.00	12.6%	\$ 3,474.15	N/Q	N/Q
401000	NEC Sphere Enterprise Server	Each	III.4	\$ 4,400.00	12.6%	\$ 3,845.60	N/Q	N/Q
410034	Spherical Generic Software DVD	Each	III.4	\$ 25.00	12.6%	\$ 21.85	N/Q	N/Q
2200-12330-A25	Analog telephone	Each	III.4	\$ 45.00	12.6%	\$ 39.33	N/Q	N/Q
2200-12330-025	IP330 telephone	Each	III.4	\$ 179.00	12.6%	\$ 156.45	N/Q	N/Q
2200-12550-001	IP550 telephone	Each	III.4	\$ 369.00	12.6%	\$ 322.51	N/Q	N/Q
2200-12651-001	IP650 telephone	Each	III.4	\$ 449.00	12.6%	\$ 392.43	N/Q	N/Q
402000	Polycom IP320. Spherical Feature set.	Each	III.4	\$ 139.00	12.6%	\$ 121.48	N/Q	N/Q
402001	Polycom IP330. Spherical Feature set	Each	III.4	\$ 179.00	12.6%	\$ 156.44	N/Q	N/Q
402003	Polycom IP501 AC. Spherical Feature set.	Each	III.4	\$ 270.00	12.6%	\$ 235.98	N/Q	N/Q
402004	Polycom IP550. Spherical Feature set.	Each	III.4	\$ 369.00	12.6%	\$ 322.50	N/Q	N/Q
402006	Polycom IP650. Spherical Feature set.	Each	III.4	\$ 449.00	12.6%	\$ 392.42	N/Q	N/Q
402007	Polycom IP650 Backlit Expansion Module. Spherical Feature set.	Each	III.4	\$ 279.00	12.6%	\$ 243.84	N/Q	N/Q
402113	Polycom IP6000 Conf Ph AC/POE. Spherical Feature set.	Each	III.4	\$ 1,029.00	12.6%	\$ 899.34	N/Q	N/Q
402115	Polycom IP7000 Conf Ph AC/POE. Spherical Feature set.	Each	III.4	\$ 1,449.00	12.6%	\$ 1,266.42	N/Q	N/Q
440012	QTM AFE600 (6 Analog, 2 COT)	Each	III.4	\$ 830.00	12.6%	\$ 725.42	N/Q	N/Q
440017	QTM AFT800 SG (Survivable 8 Analog)	Each	III.4	\$ 1,085.00	12.6%	\$ 948.29	N/Q	N/Q
410000081	Annual SAL Software Assurance (APS)	Each	III.4	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410001081	Annual TAL Software Assurance (APS)	Each	III.4	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410002081	Annual SRL Software Assurance (APS)	Each	III.4	\$ 22.00	0.0%	\$ 22.00	N/Q	N/Q
410003081	Annual SAL Software Assurance (APS)	Each	III.4	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410004081	Annual TAL Software Assurance (APS)	Each	III.4	\$ 22.00	0.0%	\$ 22.00	N/Q	N/Q
410005081	Annual SRL Software Assurance (APS)	Each	III.4	\$ 45.00	0.0%	\$ 45.00	N/Q	N/Q
600-330	NEC Spherical Certification & Installation Training	Each	III.4	\$ 45.00	0.0%	\$ 45.00	N/Q	N/Q
SP-INSTALL	Installation and Certification Training, T&M Not Included	Day	III.4	\$ 1,995.00	0.0%	\$ 1,995.00	N/A	N/A
SP-INSTALL-MGMT	Installation Management and Support, T&M Not Included	Day	III.4	\$ 1,800.00	0.0%	\$ 1,800.00	N/A	N/A

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
RT-MSR2011-AC-OVS-H3	H3C MSR 20-11 Router Host(AC), 1 FE, 4 LSW, 1SA, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,100.00	25%	\$ 825.00	N/Q	N/Q
RT-MSR2012-AC-OVS-H3	H3C MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
RT-MSR2012-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas	Each	IV.1	\$ 1,850.00	25%	\$ 1,387.50	N/Q	N/Q
RT-MSR2012-T-AC-OVS-H3	H3C MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 T1, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-MSR2012-T-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 T1, 1 DSIC, Overseas	Each	IV.1	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
RT-MSR2013-AC-OVS-H3	H3C MSR 20-13 Router Host(AC), 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Ba	Each	IV.1	\$ 1,650.00	25%	\$ 1,237.50	N/Q	N/Q
RT-MSR2013-AC-OVS-W-H3	H3C MSR 20-13 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 G.SHDSL(4-wire), IS	Each	IV.1	\$ 1,950.00	25%	\$ 1,462.50	N/Q	N/Q
RT-MSR2015-AC-OVS-I-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-MSR2015-AC-OVS-IW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN	Each	IV.1	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-MSR2015-AC-OVS-A-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem I	Each	IV.1	\$ 1,468.00	25%	\$ 1,101.00	N/Q	N/Q
RT-MSR2015-AC-OVS-AW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 A	Each	IV.1	\$ 1,768.00	25%	\$ 1,326.00	N/Q	N/Q
RT-MSR2020-AC-OVS-H3	H3C MSR 20-20 Router Host (AC), 2FE, 2SIC, 256F/128D, Overseas Version	Each	IV.1	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
RT-MSR2021-AC-OVS-H3	H3C MSR 20-21 Router Host (AC), 2FE, 2SIC, 8LSW, 256F/128D, Overseas Version	Each	IV.1	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MSR2040-AC-OVS-H3	H3C MSR 20-40 Router Host (AC), 2FE, 4SIC, 256F/128D, Overseas Version	Each	IV.1	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
RT-MSR2020-AC-OVS-S-H3	H3C MSR 20-20 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Ver	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR2021-AC-OVS-S-H3	H3C MSR 20-21 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Ver	Each	IV.1	\$ 3,300.00	25%	\$ 2,475.00	N/Q	N/Q
RT-MSR2040-AC-OVS-S-H3	H3C MSR 20-40 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Ver	Each	IV.1	\$ 3,600.00	25%	\$ 2,700.00	N/Q	N/Q
RT-Z+M-3	H3C MSR 20-40 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Sta	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-Z+M-4	H3C MSR 20-40 Secure Voice Bundle w/SNDE+VCPM+VPM32+SIC-1VE1 Modules, C	Each	IV.1	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-Z+M-29	H3C MSR 20-20 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	IV.1	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
RT-Z+M-30	H3C MSR 20-21 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	IV.1	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-Z+M-31	H3C MSR 20-40 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-MSR20-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SDRAM-128M	128MB SDRAM SODIMM	Each	IV.1	\$ 190.00	25%	\$ 142.50	N/Q	N/Q
SDRAM-256M	256M SDRAM SODIMM	Each	IV.1	\$ 245.00	25%	\$ 183.75	N/Q	N/Q
CF-256M-1	Industrial Compact Flash Card 256MB	Each	IV.1	\$ 140.00	25%	\$ 105.00	N/Q	N/Q
CF-512M	Compact Flash 512MB	Each	IV.1	\$ 175.00	25%	\$ 131.25	N/Q	N/Q
CF-1G	Compact Flash 1G	Each	IV.1	\$ 330.00	25%	\$ 247.50	N/Q	N/Q
RT-ESM-ANDE-H3	Advanced Network Data Encryption ESM Module	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-ESM-SNDE-H3	Standard Network Data Encryption ESM Module	Each	IV.1	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-VCPM-H3	Voice Co-processing Module	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-VPM32-H3	32-Channel Voice Processing Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-VPM24-H3	24-Channel Voice Processing Module	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-VPM16-H3	16-Channel Voice Processing Module	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-VPM8-H3	8-Channel Voice Processing Module	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1GEC-H3	1-Port 10M/100M/1000M Combo Ethernet Interface SIC Module	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-SIC-4FSW-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
RT-DSIC-9FSW-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1VE1-H3	1-Port E1 Voice SIC Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-1VT1-H3	1-Port T1 Voice SIC Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-2FXS1FXO-H3	2FXS+1FXO Voice Interface SIC Module	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-SIC-1AM-V3-H3	1-Port Analog Modem Interface Module	Each	IV.1	\$ 495.00	25%	\$ 371.25	N/Q	N/Q
RT-SIC-2AM-V3-H3	2-Port Analog Modem Interface Module	Each	IV.1	\$ 795.00	25%	\$ 596.25	N/Q	N/Q
RT-SIC-1ADSL-I-H3	1-Port ADSL over ISDN Interface Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1ADSL-H3	1-Port ADSL over POTS Interface Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1SAE-H3	1-Port Enhanced Sync/Async Interface Card	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1T1-F-V2-H3	1-Port T1 & Fractional T1 Interface Module	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-EPRI-H3	1-Port E1/CE1/PRI Interface Card	Each	IV.1	\$ 1,770.00	25%	\$ 1,327.50	N/Q	N/Q
RT-SIC-1E1-F-H3	1-Port E1 Interface Card-Fractional	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-1FXO-V2-H3	1-Port Analog Trunk Interface Card,FXO-V2	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXO-V2-H3	2-Port Analog Trunk Interface Card,FXO-V2	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1FXS-V2-H3	1-Port Analog Line Interface Card,FXS-V2	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXS-V2-H3	2-Port Analog Line Interface Card,FXS-V2	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1BS-V2-H3	1-Port ISDN-S/T Interface SIC Module	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-1BU-V2-H3	1-Port ISDN-U Interface SIC Module	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q

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RT-SIC-1BSV-H3	1-Port ISDN-S/T Voice Interface SIC Module	Each	IV.1	\$ 767.00	25%	\$ 575.25	N/Q	N/Q
RT-SIC-1FEF-H3	1-Port 100M SFP Interface SIC Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-SIC-1FEA-H3	1-Port 10/100M Ethernet Electrical Interface Board(RJ45)	Each	IV.1	\$ 1,260.00	25%	\$ 945.00	N/Q	N/Q
CAB-AUX	Aux Cable-3m (D25 Male)	Each	IV.1	\$ 18.00	25%	\$ 13.50	N/Q	N/Q
CAB-Tra-0.5m-RJ45	Single Cable, Transit Cable, 0.5m (RJ45)	Each	IV.1	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
CAB-Tra-D25F-RJ45	Single Cable, Transit Plug, D25F, MP8(S)-III	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-V24DTE(DB28)	V.24 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V24DCE(DB28)	V.24 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V35DTE(DB28)	V.35 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-V35DCE(DB28)	V.35 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-X.21DTE(DB28)	X.21 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-X.21DCE(DB28)	X.21 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DTE(DB28)	RS449 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DCE(DB28)	RS449 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DTE(DB28)	RS530 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DCE(DB28)	RS530 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-E1-120ohm-3m-RJ45	E1 Cable 3m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1-120ohm-20m-RJ45	E1 Cable 20m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1-120ohm-40m-RJ45	E1 Cable 40m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-E1/2*BNC-75-3m	E1 Cable 3m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1/2*BNC-75-20m	E1 Cable 20m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1/2*BNC-75-40m	E1 Cable 40m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-BNC-75	Coaxial Connector, BNC, 75ohm, Dual Female	Each	IV.1	\$ 5.00	25%	\$ 3.75	N/Q	N/Q
CAB-E1/75-120 Convert	Refiner Converter Cable (With BNC Connector Jack)	Each	IV.1	\$ 55.00	25%	\$ 41.25	N/Q	N/Q
CAB-T1-3m	T1VI Cable with DB15 Male/RJ45-3m	Each	IV.1	\$ 13.00	25%	\$ 9.75	N/Q	N/Q
CAB-FE/T1/2*RJ45	Connector for T1VI and E1 RJ45 Interface	Each	IV.1	\$ 8.00	25%	\$ 6.00	N/Q	N/Q
CAB-FE/T1	T1 Cable RJ45/RJ45-3m	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
OP-LC/PC-LC/PC-5-S	Fiber Connector-LC/PC-LC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-S	Fiber Connector-LC/PC-LC/PC-2mm-10m, Single Mode	Each	IV.1	\$ 63.00	25%	\$ 47.25	N/Q	N/Q
OP-LC/PC-LC/PC-5-M	Fiber Connector-LC/PC-LC/PC-2mm-5m, Multi-Mode	Each	IV.1	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-M	Fiber Connector-LC/PC-LC/PC-2mm-10m, Multi-Mode	Each	IV.1	\$ 67.00	25%	\$ 50.25	N/Q	N/Q
Mount Angle Components	Mount Angle Components,1UChassis with 300mm Width	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
RT-MSR3016-AC-OVS-H3	H3C MSR 30-16 Router Host(AC),Overseas Version	Each	IV.1	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q
RT-MSR3020-AC-OVS-H3	H3C MSR 30-20 Router Host (AC), 2GE, 2MIM, 4SIC, 256F/256D, Overseas Version	Each	IV.1	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MSR3040-AC-OVS-H3	H3C MSR 30-40 Router Host (AC), 2GE (Combo), 4MIM, 4SIC, 256F/256D, Overseas Version	Each	IV.1	\$ 3,900.00	25%	\$ 2,925.00	N/Q	N/Q
RT-MSR3060-AC-OVS-H3	H3C MSR 30-60 Router Host (AC), 2GE (Combo), 6MIM, 4SIC, 256F/256D, Overseas Version	Each	IV.1	\$ 5,300.00	25%	\$ 3,975.00	N/Q	N/Q
RT-MSR3020-DC-OVS-H3	H3C MSR 30-20 Router Host(DC),Overseas Version	Each	IV.1	\$ 4,300.00	25%	\$ 3,225.00	N/Q	N/Q
RT-MSR3040-DC-OVS-H3	H3C MSR 30-40 Router Host(DC),Overseas Version	Each	IV.1	\$ 5,350.00	25%	\$ 4,012.50	N/Q	N/Q
RT-MSR3060-DC-OVS-H3	H3C MSR 30-60 Router Host(DC),Overseas Version	Each	IV.1	\$ 6,750.00	25%	\$ 5,062.50	N/Q	N/Q
RT-MSR3016-AC-POE-OVS-H3	H3C MSR 30-16 Router Host(POE),Overseas Version	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MSR3020-AC-POE-OVS-H3	H3C MSR 30-20 Router Host(POE),Overseas Version	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-MSR3040-AC-POE-OVS-H3	H3C MSR 30-40 Router Host(POE),Overseas Version	Each	IV.1	\$ 5,450.00	25%	\$ 4,087.50	N/Q	N/Q
RT-MSR3060-AC-POE-OVS-H3	H3C MSR 30-60 Router Host(POE),Overseas Version	Each	IV.1	\$ 6,850.00	25%	\$ 5,137.50	N/Q	N/Q
RT-MSR3020-AC-OVS-AS-H3	H3C MSR 30-20 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 4,100.00	25%	\$ 3,075.00	N/Q	N/Q
RT-MSR3040-AC-OVS-AS-H3	H3C MSR 30-40 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSR3060-AC-OVS-AS-H3	H3C MSR 30-60 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 6,900.00	25%	\$ 5,175.00	N/Q	N/Q
RT-Z+M-7	H3C MSR 30-20 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-Z+M-11	H3C MSR 30-40 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-Z+M-15	H3C MSR 30-60 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	IV.1	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-Z+M-8	H3C MSR 30-20 Secure Voice Bundle w/ANDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard	Each	IV.1	\$ 6,200.00	25%	\$ 4,650.00	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
RT-Z+M-12	H3C MSR 30-40 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules	Each	IV.1	\$ 8,350.00	25%	\$ 6,262.50	N/Q	N/Q
RT-Z+M-16	H3C MSR 30-60 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules	Each	IV.1	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
LIS-MSR30-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
DDR SDRAM-256MB-333	256MB DDR Memory	Each	IV.1	\$ 230.00	25%	\$ 172.50	N/Q	N/Q
DDR SDRAM-512MB-333	512MB DDR Memory	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-RPS-1m-AR2921	Single Cable,RPS Power Cable,1m,H2X7(4.20),18UL2464(14C),H2X7(4.20),AR2921	Each	IV.1	\$ 38.00	25%	\$ 28.50	N/Q	N/Q
RT-SIC-4FSW-POE-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	IV.1	\$ 575.00	25%	\$ 431.25	N/Q	N/Q
RT-DSIC-9FSW-POE-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	IV.1	\$ 1,080.00	25%	\$ 810.00	N/Q	N/Q
RT-MIM-1VE1-H3	1-Port E1 Voice MIM Interface Module	Each	IV.1	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-1VT1-H3	1-Port T1 Voice MIM Interface Module	Each	IV.1	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-2VE1-H3	2-Port E1 Voice MIM Interface Module	Each	IV.1	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-2VT1-H3	2-Port T1 Voice MIM Interface Module	Each	IV.1	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-16FSW-H3	16-Port 10M/100M Ethernet L2 Switch MIM Interface Module	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-DMIM-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch	Each	IV.1	\$ 2,600.00	25%	\$ 1,950.00	N/Q	N/Q
RT-MIM-16FSW-POE-H3	16-Port 10M/100M(With PoE) Ethernet L2 Switch MIM Interface Module	Each	IV.1	\$ 2,457.00	25%	\$ 1,842.75	N/Q	N/Q
RT-DMIM-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet	Each	IV.1	\$ 3,465.00	25%	\$ 2,598.75	N/Q	N/Q
RT-MIM-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	IV.1	\$ 1,805.00	25%	\$ 1,353.75	N/Q	N/Q
RT-MIM-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	IV.1	\$ 2,919.00	25%	\$ 2,189.25	N/Q	N/Q
NS-MIM-4FE-H3	4-port 10/100BASE-TX Module(RJ45)	Each	IV.1	\$ 3,495.00	25%	\$ 2,621.25	N/Q	N/Q
RT-MIM-1POS-H3	1-Port Packet over SDH/SONET Interface Module	Each	IV.1	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-MIM-1CPOS(E)-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP)	Each	IV.1	\$ 35,700.00	25%	\$ 26,775.00	N/Q	N/Q
RT-MIM-1GBE-H3	1-Port 10/100/1000BASE-T Ethernet Electrical Interface Module,RJ45	Each	IV.1	\$ 4,200.00	25%	\$ 3,150.00	N/Q	N/Q
RT-MIM-2GBE-H3	2-Port 10/100/1000BASE-T Ethernet Electrical Interface Module, RJ45	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
RT-MIM-1GEF-H3	1-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MIM-2GEF-H3	2-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	IV.1	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-MIM-8ASE-H3	8-Port Asynchronous Serial Interface Module,RJ45	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
RT-MIM-16ASE-H3	16-Port Asynchronous Serial Interface Module,RJ45	Each	IV.1	\$ 2,300.00	25%	\$ 1,725.00	N/Q	N/Q
RT-MIM-2SAE-H3	2-Port Enhanced Sync/Async Interface Module	Each	IV.1	\$ 653.00	25%	\$ 489.75	N/Q	N/Q
RT-MIM-4SAE-H3	4-Port Enhanced Sync/Async Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-8SAE-H3	8-Port Enhanced Sync/Async Interface Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-MIM-4BSE-H3	4-Port Enhanced ISDN-BRI Module, S/T	Each	IV.1	\$ 1,104.00	25%	\$ 828.00	N/Q	N/Q
RT-MIM-1E1-V2-H3	1-Port CE1/PRI Interface Module	Each	IV.1	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-MIM-1E1-F-V2-H3	1-Port E1 & Fractional E1 Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-2E1-V2-H3	2-Port CE1/PRI Interface Module	Each	IV.1	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-MIM-2E1-F-V2-H3	2-Port E1 & Fractional E1 Interface Module	Each	IV.1	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4E1-V2-H3	4-Port CE1/PRI Interface Module	Each	IV.1	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-MIM-4E1-F-V2-H3	4-Port E1 & Fractional E1 Interface Module	Each	IV.1	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-8E1(75)-H3	8-port E1/CE1/PRI Module (75ohm)	Each	IV.1	\$ 8,300.00	25%	\$ 6,225.00	N/Q	N/Q
RT-MIM-8E1(75)-F-H3	8-Port E1 Module-Fractional (75ohm)	Each	IV.1	\$ 4,990.00	25%	\$ 3,742.50	N/Q	N/Q
RT-MIM-2T1-F-V2-H3	2-Port T1 & Fractional T1 Interface Module	Each	IV.1	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4T1-F-V2-H3	4-Port T1 & Fractional T1 Interface Module	Each	IV.1	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-1CE3-H3	1-Port E3/CE3 Intertface Module	Each	IV.1	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1CT3-H3	1-Port T3/CT3 Intertface Module	Each	IV.1	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1SHL-4W-H3	1-Port Four Wire G.SHDSL Interface Module	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
RT-MIM-1G.SHDSL-H3	1-Port G.SHDSL Interface Module,RJ11	Each	IV.1	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
RT-MIM-1AMM-H3	1-Port OC-3 ATM Module (Multi-Mode, SC, 2km)	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-MIM-1ASM-H3	1-Port OC-3 ATM Module(Single Mode,SC,15km)	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-MIM-1ASL-H3	1-Port OC-3 ATM Module (Single Mode, SC, 30km)	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-MIM-1MA-4E1(75)-H3	4-Port E1 ATM IMA Interface Module (75ohm)	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-MIM-1MA-8E1(75)-H3	8-Port E1 ATM IMA Interface Module(75ohm)	Each	IV.1	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
RT-MIM-HNDE-H3	High Performance Network Data Encryption Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-MIM-2FXS-V2-H3	2-Port Analog Line Interface Module,FXS-V2	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXS-V2-H3	4-Port Analog Line Interface Module,FXS-V2	Each	IV.1	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
RT-MIM-2FXO-V2-H3	2-Port Analog Trunk Interface Module,FXO-V2	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
RT-MIM-4FXO-V2-H3	4-Port Analog Trunk Interface Module, FXO-V2	Each	IV.1	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
RT-MIM-4EM-H3	4-Port Analog Trunk Interface Module,E&M	Each	IV.1	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MIM-4BSV-H3	4-Port ISDN BRI S/T-interface Voice Module	Each	IV.1	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
CAB-DS3-15m	E3/T3 Cable 15m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	IV.1	\$ 19.00	25%	\$ 14.25	N/Q	N/Q
CAB-E3-30	E3/T3 Cable 30m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	IV.1	\$ 21.00	25%	\$ 15.75	N/Q	N/Q
CAB-75ohm 8E1-3m-BNC-IMA	8-port E1 ATM IMA Cable, 8 BNC, 3m, 75ohm	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-120ohm 8E1-3m-RJ45-IMA	8-port E1 ATM IMA Cable, 8 RJ45, 3m, 120ohm	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-8T1-3m-RJ45	8-port T1 Cable, 8 RJ45, 3m	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
RT-MSR5040-AC-OVS-H3	H3C MSR 50-40 Router Chassis (w/One AC Power), 4FIC, Overseas Version	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR5060-AC-OVS-H3	H3C MSR 50-60 Router Chassis (w/One AC Power), 6FIC, Overseas Version	Each	IV.1	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
RT-MSR5040-DC-OVS-H3	H3C MSR 50-40 Router Host(DC), 4FIC, Overseas Version	Each	IV.1	\$ 3,750.00	25%	\$ 2,812.50	N/Q	N/Q
RT-MSR5060-DC-OVS-H3	H3C MSR 50-60 Router Host(DC), 6FIC, Overseas Version	Each	IV.1	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-MPUF-H3	H3C MSR 50 Main Processing Unit, 2GE (Combo), 4SIC, 256F/512D	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSCA-H3	H3C MSR 50-60 Multi-Service Module	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
AC-PSR350-A10-OVS-H3	H3C MSR 50-60 Router AC Power Module,PSR350,Overseas Version	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
DC-PSR350-D10-H3	H3C MSR 50-60 Router DC Power Module,PSR350	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
POE-PSL500A-OVS-H3	Router PoE Power Module,PSL500A,Overseas Version	Each	IV.1	\$ 1,430.00	25%	\$ 1,072.50	N/Q	N/Q
RT-Z+M-25	H3C MSR 50-40 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standard Version	Each	IV.1	\$ 11,600.00	25%	\$ 8,700.00	N/Q	N/Q
RT-Z+M-26	H3C MSR 50-60 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standard Version	Each	IV.1	\$ 15,900.00	25%	\$ 11,925.00	N/Q	N/Q
RT-Z+M-23	H3C MSR 50-40 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules	Each	IV.1	\$ 11,800.00	25%	\$ 8,850.00	N/Q	N/Q
RT-Z+M-24	H3C MSR 50-60 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules	Each	IV.1	\$ 15,300.00	25%	\$ 11,475.00	N/Q	N/Q
RT-Z+M-27	H3C MSR 50-40 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-1VE1 Modules	Each	IV.1	\$ 15,000.00	25%	\$ 11,250.00	N/Q	N/Q
RT-Z+M-28	H3C MSR 50-60 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-1VE1 Modules	Each	IV.1	\$ 18,100.00	25%	\$ 13,575.00	N/Q	N/Q
LIS-MSR50-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-FIC-1VE1-H3	1-Port E1 Voice FIC Interface Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-1VT1-H3	1-Port T1 Voice FIC Interface Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-2VE1-H3	2-Port E1 Voice FIC Interface Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-2VT1-H3	2-Port T1 Voice FIC Interface Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-16FSW-H3	16-Port 10M/100M and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch	Each	IV.1	\$ 1,900.00	25%	\$ 1,425.00	N/Q	N/Q
RT-DFIC-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch	Each	IV.1	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q
RT-FIC-16FSW-POE-H3	16-Port 10M/100M(With PoE) and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch	Each	IV.1	\$ 2,730.00	25%	\$ 2,047.50	N/Q	N/Q
RT-DFIC-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-FIC-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 2,166.00	25%	\$ 1,624.50	N/Q	N/Q
RT-FIC-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 3,503.00	25%	\$ 2,627.25	N/Q	N/Q
RT-FIC-4FE-H3	4-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 3,845.00	25%	\$ 2,883.75	N/Q	N/Q
RT-FIC-1GBE-V2-H3	1-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-FIC-2GBE-V2-H3	2-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 5,295.00	25%	\$ 3,971.25	N/Q	N/Q
RT-FIC-1GEF-V2-H3	1-Port 1000M Ethernet Optical Interface FIC Module	Each	IV.1	\$ 3,800.00	25%	\$ 2,850.00	N/Q	N/Q
RT-FIC-2GEF-V2-H3	2-Port 1000M Ethernet Optical Interface FIC Module	Each	IV.1	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-FIC-2SAE-V2-H3	2-Port Enhanced Sync/Async Serial Interface FIC Module	Each	IV.1	\$ 914.00	25%	\$ 685.50	N/Q	N/Q
RT-FIC-4SAE-V2-H3	4-Port Enhanced Sync/Async Serial Interface FIC Module	Each	IV.1	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-8SAE-V2-H3	8-Port Enhanced Sync/Async Serial Interface FIC Module	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-FIC-8ASE-V2-H3	8-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	IV.1	\$ 1,658.00	25%	\$ 1,243.50	N/Q	N/Q
RT-FIC-16ASE-V2-H3	16-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	IV.1	\$ 2,760.00	25%	\$ 2,070.00	N/Q	N/Q
RT-FIC-1G.SHDSL-V3-H3	1-Port G.SHDSL(ATM Mode) Interface FIC Module	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-1E1-V3-H3	1-Port E1/CE1/PRI Interface FIC Module	Each	IV.1	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2E1-V3-H3	2-Port E1/CE1/PRI Interface FIC Module	Each	IV.1	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4E1-V3-H3	4-Port E1/CE1/PRI Interface FIC Module	Each	IV.1	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8E1(75)-V2-H3	8-Port E1/CE1/PRI Interface FIC Module(75ohm)	Each	IV.1	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1E1-F-V3-H3	1-Port Fractional E1 Interface FIC Module	Each	IV.1	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2E1-F-V3-H3	2-Port Fractional E1 Interface FIC Module	Each	IV.1	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
RT-FIC-4E1-F-V3-H3	4-Port Fractional E1 Interface FIC Module	Each	IV.1	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8E1(75)-F-V2-H3	8-Port Fractional E1 Interface FIC Module(75ohm)	Each	IV.1	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-1T1-V3-H3	1-Port T1/CT1/PRI Interface FIC Module	Each	IV.1	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2T1-V3-H3	2-Port T1/CT1/PRI Interface FIC Module	Each	IV.1	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4T1-V3-H3	4-Port T1/CT1/PRI Interface FIC Module	Each	IV.1	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8T1-V2-H3	8-Port T1/CT1/PRI Interface FIC Module	Each	IV.1	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1T1-F-V3-H3	1-Port Fractional T1 Interface FIC Module	Each	IV.1	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2T1-F-V3-H3	2-Port Fractional T1 Interface FIC Module	Each	IV.1	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4T1-F-V3-H3	4-Port Fractional T1 Interface FIC Module	Each	IV.1	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8T1-F-V2-H3	8-Port Fractional T1 Interface FIC Module	Each	IV.1	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-4BSE-V2-H3	4-Port Enhanced ISDN S/T Interface FIC Module	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-FIC-1CE3-V2-H3	1-Port E3/CE3 Interface FIC Module	Each	IV.1	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-1CT3-V2-H3	1-Port T3/CT3 Interface FIC Module	Each	IV.1	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-2FXS-V3-H3	2-Port Analog Line Interface FIC Module(FXS)	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXS-V3-H3	4-Port Analog Line Interface FIC Module(FXS)	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-2FXO-V3-H3	2-Port Analog Trunk Interface FIC Module(FXO)	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXO-V3-H3	4-Port Analog Trunk Interface FIC Module(FXO)	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-4BSV-V2-H3	4-Port ISDN BRI S/T Voice Interface FIC Module	Each	IV.1	\$ 1,898.00	25%	\$ 1,423.50	N/Q	N/Q
RT-FIC-HNDE-V2-H3	High Performance Network Data Encryption FIC Module	Each	IV.1	\$ 2,095.00	25%	\$ 1,571.25	N/Q	N/Q
RT-FIC-2EM-V2-H3	2-Port Analog Trunk Interface FIC Module (E&M)	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-FIC-4EM-V2-H3	4-Port Analog Trunk Interface FIC Module (E&M)	Each	IV.1	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-FIC-1AE3-V2-H3	1-Port ATM over E3 Interface FIC Module	Each	IV.1	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1AT3-V2-H3	1-Port ATM over T3 Interface FIC Module	Each	IV.1	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1ATM-OC3MM-V2-H3	1-Port OC-3 ATM FIC Module (Multi-Mode, SC, 2km)	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1ATM-OC3SM-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 15km)	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-FIC-1ATM-OC3SML-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 30km)	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-FIC-IMA-4E1(75)-V2-H3	4-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-FIC-IMA-8E1(75)-V2-H3	8-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1POS-V2-H3	1-Port Packet over SDH/SONET Interface FIC Module	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1CPOS(T)-V2-H3	1-Port Channelized POS 155M to T1 Interface Module (SFP, LC)	Each	IV.1	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-FIC-1CPOS(E)-V2-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP, LC)	Each	IV.1	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-ARI821-AC-OVS-H3	H3C AR 18-21 Router, 1 10/100BASE-TX WAN Port(RJ45) and 4 10/100BASE-TX LAN	Each	IV.1	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-ARI822-AC-OVS-H3	H3C AR 18-22 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 4 10/100BASE-TX LAN	Each	IV.1	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-ARI822S8-AC-OVS-H3	H3C AR 18-22S-8 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 8 10/100BASE-TX	Each	IV.1	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
RT-ARI821A-AC-OVS-H3	H3C AR18-21A Router, 1 10/100BASE-TX WAN Port (RJ45), 1 ADSL2+ over POTS WAN	Each	IV.1	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-ARI830E-AC-OVS-H3	H3C AR18-30E Router, 1 ADSL2+ over POTS WAN Port (RJ11) and 4 10/100BASE-TX	Each	IV.1	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-ARI831E-AC-OVS-H3	H3C AR18-31E Router, 1 ADSL2+ over POTS WAN Port (RJ11), 1 ISDN-BRI S/T WAN	Each	IV.1	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-ARI833-AC-OVS-H3	H3C AR 18-33 Router,1 Two-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX	Each	IV.1	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-ARI833E-AC-OVS-H3	H3C AR 18-33E Router,1 Four-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX	Each	IV.1	\$ 849.00	25%	\$ 636.75	N/Q	N/Q
RT-ARI834-AC-OVS-H3	H3C AR 18-34 Router,1 Two-Wire G.SHDSL WAN Port (RJ11),1 ISDN-BRI S/T WAN	Each	IV.1	\$ 879.00	25%	\$ 659.25	N/Q	N/Q
RT-ARI834E-AC-OVS-H3	H3C AR 18-34E Router,1 Four-Wire G.SHDSL WAN Port (RJ11),1 ISDN-BRI S/T WAN	Each	IV.1	\$ 1,049.00	25%	\$ 786.75	N/Q	N/Q
RT-ARI835E-AC-OVS-H3	H3C AR18-35E Router, 1 ADSL2+ over ISDN WAN Port (RJ11), 1 ISDN-BRI S/T WAN	Each	IV.1	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
CAB-HDSL-2.5m-2*RJ11	Single cable-Phone line-2.5m	Each	IV.1	\$ 17.00	25%	\$ 12.75	N/Q	N/Q
CAB-HDSL-2.5m-RJ11	Single cable-SHDSL cable-2.5m	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
FSP015-1AD203A	Power Supply Adapter	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
LS-9502-OVS-H3	H3C S9502 Routing-Switch Chassis	Each	IV.1	\$ 3,100.00	25%	\$ 2,325.00	N/Q	N/Q
LS-9505-OVS-H3	H3C S9505 Routing Switch Chassis	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
LS-9508-OVS-H3	H3C S9508 Routing Switch Chassis	Each	IV.1	\$ 7,000.00	25%	\$ 5,250.00	N/Q	N/Q
LS-9508V-OVS-H3	H3C S9508V Routing-Switch Chassis	Each	IV.1	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
LS-9512-OVS-H3	H3C S9512 Routing Switch Chassis	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LSBM9POWERH	AC P/S 90-264V (Max 600W)	Each	IV.1	\$ 1,480.00	25%	\$ 1,110.00	N/Q	N/Q
LSBM5POWERH	DC P/S 36-75V (Max 600W)	Each	IV.1	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM7POWERH	AC P/S 90-264V (Max 1200W)	Each	IV.1	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM2POWERH	DC P/S 36-75V (Max 1200W)	Each	IV.1	\$ 2,380.00	25%	\$ 1,785.00	N/Q	N/Q
LSBM8POWERH	AC P/S 90-264V (Max 2000W)	Each	IV.1	\$ 2,980.00	25%	\$ 2,235.00	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
LSBM4POWERH	DC P/S 36-75V (Max 2000W)	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LSBM1SRP1M1	H3C S9502 Routing Switch Processing Board	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2SRP1N6	H3C S9505 Routing Switch Processing Board	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2SRP1N5	H3C S9508 Routing Switch Processing Board	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM2SRP1N4	H3C S9512 Routing Switch Processing Board	Each	IV.1	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM2SRP1N7	H3C S9500 Routing Switch Processing Board,Clock Module	Each	IV.1	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N4	H3C S9512 Routing Switch Processing Board(XRCOREENGINE II)	Each	IV.1	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N5	H3C S9508 Routing Switch Processing Board(XRCOREENGINE II)	Each	IV.1	\$ 22,980.00	25%	\$ 17,235.00	N/Q	N/Q
LSBM1SRP2N6	H3C S9505 Routing Switch Processing Board(XRCOREENGINE II)	Each	IV.1	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1SRP2N7	H3C S9500 Routing Switch Processing Board(XRCOREENGINE II), Clock Module	Each	IV.1	\$ 32,980.00	25%	\$ 24,735.00	N/Q	N/Q
LIS-H3C-S9502-OVS	H3C S9502 Host Software Charge	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9505-OVS	H3C S9505 Host Software Charge	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9508-OVS	H3C S9508 Host Software Charge	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9512-OVS	H3C S9512 Host Software Charge	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LSBM1FP20B1	20-Port 100BASE-FX Interface Module(B),(SFP,LC)	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM1XP4B1	4-Port 10GBASE-R/W Interface Module(B),(XFP,LC)	Each	IV.1	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1F32GB1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(B)	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1FT48B1	48-Port 10/100BASE-TX Interface Module(B),(RJ45)	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1GP12DB1	12-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2GT24DB1	24-Port 10/100/1000BASE-T Interface Module(DB),(RJ45)	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM2GV48DB1	48-Port 10/100/1000BASE-T Interface Module(DB),(PoE,RJ45)	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2GP24DB1	24-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM1GP48DB1	48-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	IV.1	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1GT48LDB1	48-Port 10/100/1000BASE-T Interface Service Card(DB),(RJ45)	Each	IV.1	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XK1DB1	1-Port 10GBASE-R Interface Module(DB),(XENPAK,SC)	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1XP2DB1	2-Port 10GBASE-R/W Interface Module(DB),(XFP,LC)	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1XP4DB1	4-Port 10Gigabit Ethernet Optical Interface Card(DB),(XFP,LC)	Each	IV.1	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XP4TDB1	4-Port 10GBASE-R/W Ethernet Optical Interface Service Card(DB),(XFP,LC)	Each	IV.1	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1GP48LDB1	48-Port Gigabit Ethernet Optical Interface Card(DB),(SFP,LC)	Each	IV.1	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM2FT48CA1	48-Port 10/100BASE-TX Interface Module(CA),(RJ45)	Each	IV.1	\$ 25,480.00	25%	\$ 19,110.00	N/Q	N/Q
LSBM1FP20CA1	20-Port 100BASE-FX Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP12CA1	12-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP24CA1	24-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 22,480.00	25%	\$ 16,860.00	N/Q	N/Q
LSBM1GT24CA1	24-Port 10/100/1000BASE-T Interface Module(CA),(RJ45)	Each	IV.1	\$ 19,480.00	25%	\$ 14,610.00	N/Q	N/Q
LSBM1XK1CA1	1-Port 10GBASE-R Interface Module(CA),(XENPAK,SC)	Each	IV.1	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1XP2CA1	2-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	IV.1	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1XP4CA1	4-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	IV.1	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1F32GCA1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	IV.1	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM1P48GCA1	4-Port OC-3c POS(SFP,LC) and 8-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	IV.1	\$ 41,980.00	25%	\$ 31,485.00	N/Q	N/Q
LSBM1SP4CA1	4-Port OC-48c POS Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 69,980.00	25%	\$ 52,485.00	N/Q	N/Q
LSBM1UP1CA1	1-Port OC-192c POS Interface Module(CA),(XFP,LC)	Each	IV.1	\$ 54,980.00	25%	\$ 41,235.00	N/Q	N/Q
LSBM1VP2CA1	2-Port OC-192c RPR Interface Module(CA),(XFP,LC)	Each	IV.1	\$ 79,980.00	25%	\$ 59,985.00	N/Q	N/Q
LSBM1RSP2CA1	2-Port OC-48c RPR Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 55,980.00	25%	\$ 41,985.00	N/Q	N/Q
LSBM1RGP2GDB1	2-Port GE RPR and 8-Port GE Optical Interface Service Card(DB)	Each	IV.1	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1RGP4GDB1	4-Port GE RPR(SFP,LC) and 8-Port GE Optical Interface(SFP,LC) Service Card(DB)	Each	IV.1	\$ 24,980.00	25%	\$ 18,735.00	N/Q	N/Q
LSBM1POEDIMMH	DIMM for PoE Master and Slave Power Management	Each	IV.1	\$ 1,980.00	25%	\$ 1,485.00	N/Q	N/Q
LSBM9POEH	PoE Power Supply2(External PoE Power System + 1*POE Power Supply Unit,Max 2500W)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LSBM7POEH	PoE Power Supply Unit (220V-2500W, 110V-1250W) module	Each	IV.1	\$ 2,310.00	25%	\$ 1,732.50	N/Q	N/Q
LSBM6POEH	PoE Power Supply1(External PoE Power System + 1*POE Power Supply Unit,Max 2500W)	Each	IV.1	\$ 4,080.00	25%	\$ 3,060.00	N/Q	N/Q
LSBM3POEH	PoE Entry Module	Each	IV.1	\$ 650.00	25%	\$ 487.50	N/Q	N/Q
LSBM4POEH	Cabinet Spare Parts of PoE	Each	IV.1	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
LSBM1NATB1	NAT Service Module	Each	IV.1	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1VPNB1	VPLS Service Module	Each	IV.1	\$ 43,980.00	25%	\$ 32,985.00	N/Q	N/Q
LSBM1NAMB1	Network Anlysis Service Module	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
SFP-FE-LX-SM1310-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1550, 15km, LC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q

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SFP-FE-LX-SM1550-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1550/RX1310, 15km, LC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-GE-LH100-SM1550	1000BASE-LH100 SFP Transceiver, Single Mode (1550nm, 100km, LC)	Each	IV.1	\$ 4,900.00	25%	\$ 3,675.00	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-2.5G-LX-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 2km, LC)	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
SFP-2.5G-LH15-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 2,950.00	25%	\$ 2,212.50	N/Q	N/Q
SFP-2.5G-LH40-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 4,600.00	25%	\$ 3,450.00	N/Q	N/Q
SFP-2.5G-LH80-SM1550	OC-48c (2.5G) POS SFP Module, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 7,800.00	25%	\$ 5,850.00	N/Q	N/Q
XENPAK-SX-MM850	10GBASE-SR XENPAK Module, Multi-Mode (850nm, 300m, SC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XENPAK-LX-SM1310	10GBASE-LR XENPAK Module, Single Mode (1310nm, 10km, SC)	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
XENPAK-LH40-SM1550	10GBASE-ER XENPAK Module, Single Mode (1550nm, 40km, SC)	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
XENPAK-LH80-SM1550	10GBASE-ZR XENPAK Module, Single Mode (1550nm, 80km, SC)	Each	IV.1	\$ 21,000.00	25%	\$ 15,750.00	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
XFP-LH80-SM1550	10GBASE-ZR XFP Module, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 19,000.00	25%	\$ 14,250.00	N/Q	N/Q
XFP-POS-LH10-SM1310	OC-192c (10G) POS XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LSBM7HLANH	Spare Fan For S9508	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM4HLANH	Spare Fan For S9505/S9512, S9512 Needs Two	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM8HLANH	Spare Fan Module For S9508V	Each	IV.1	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LSBM1SDRAMH	1GB SDRAM Memory	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LS-Z+M2-2	H3C S7502E Chassis+Single Master Process Module +12-Port Enhanced 1000BASE-X Eth	Each	IV.1	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LS-Z+M2-1	H3C S7503E Chassis+Single Saliency VI-Turbo+12-Port 1000BASE-X Ethernet Optical I	Each	IV.1	\$ 19,800.00	25%	\$ 14,850.00	N/Q	N/Q
LS-7510E	H3C S7510E Ethernet Switch Chassis with Fan	Each	IV.1	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-7506E	H3C S7506E Ethernet Switch Chassis with Fan	Each	IV.1	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
LS-7506E-V	H3C S7506E-V Ethernet Switch Chassis with Fan	Each	IV.1	\$ 10,200.00	25%	\$ 7,650.00	N/Q	N/Q
LS-7503E	H3C S7503E Ethernet Switch Chassis with Fan	Each	IV.1	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS-7502E	H3C S7502E Ethernet Switch Chassis with Fan	Each	IV.1	\$ 980.00	25%	\$ 735.00	N/Q	N/Q
LSQM2AC2800	H3C S7500E AC Power Supply Module, 2800W(PoE),Overseas Version	Each	IV.1	\$ 4,400.00	25%	\$ 3,300.00	N/Q	N/Q
LSQM2AC1400	H3C S7500E AC Power Supply Module,1400W	Each	IV.1	\$ 2,200.00	25%	\$ 1,650.00	N/Q	N/Q
LSQM1DC1400	H3C S7500E DC Power Supply Module,1400W,Support PoE	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LSQM1PWRSPA	H3C S7500E Ethernet Switch Share Power Adapter Module	Each	IV.1	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSQM2AC650	H3C PSR650A,AC Power Supply Module,650W	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
LSQM1DC650	H3C PSR650A,DC Power Supply Module,650W	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
LSQM1SRP1CB0	H3C S7500E Saliency VI-Turbo Switch and Route Processing Unit	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSQM1SRP2XB0	H3C S7500E Saliency VI-10G Switch and Route Processing Unit,with 2 XFP Interfaces	Each	IV.1	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSQM1SRPB0	H3C S7500E Saliency VI Switch and Route Processing Unit	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1MPUB0	H3C S7500E Saliency VI-Lite Switch and Route Processing Unit	Each	IV.1	\$ 10,480.00	25%	\$ 7,860.00	N/Q	N/Q
LSQM1MPUA0	H3C S7502E Main Control Unit	Each	IV.1	\$ 5,800.00	25%	\$ 4,350.00	N/Q	N/Q
LSQM1FV48SA0	H3C S7500E 48-Port 10/100BASE-TX Ethernet Interface Module(RJ45),Upgradeable to	Each	IV.1	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
LSQM1FP48SA0	H3C S7500E 48-Port 100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	IV.1	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LSQM1GV48SA0	H3C S7500E 48-Port 10/100/1000BASE-TX Ethernet Interface Module(RJ45),Upgradeab	Each	IV.1	\$ 8,600.00	25%	\$ 6,450.00	N/Q	N/Q
LSQM1GT24SC0	H3C S7500E 24-Port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	IV.1	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
LSQM1GV48SC0	H3C S7500E 48-Port 10/100/1000BASE-T Ethernet Interface Module(RJ45),Upgradeable	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1GP12SC0	H3C S7500E 12-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP	Each	IV.1	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LSQM1GP24SC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
LSQM1GP48SC0	H3C S7500E 48-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP	Each	IV.1	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LSQM1TGX2SC0	H3C S7500E 2-Port 10GBASE Ethernet Optical Interface Module,XFP Req.	Each	IV.1	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LSQM1T24XGSC0	H3C S7500E 24-Port 10/100/1000BASE-T RJ45 and 2-Port 10GE XFP(XFP Req.) Interf	Each	IV.1	\$ 15,580.00	25%	\$ 11,685.00	N/Q	N/Q
LSQM1P24XGSC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX SFP(SFP Req.) and 2-Port 10GE XFP	Each	IV.1	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSQM1GP12EA0	H3C S7500E 12-Port Enhanced 1000BASE-X Ethernet Optical Interface Module, SFP Req	Each	IV.1	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LSQM1TGX1EA0	H3C S7500E 1-Port Enhanced 10GBASE Ethernet Optical Interface Module, XFP Req.	Each	IV.1	\$ 13,300.00	25%	\$ 9,975.00	N/Q	N/Q
LS8M3POEPWRH	External PoE Power (220V-2500W, 110V-1250W) Rack (with 1 PoE PSU)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
LSQM17510EFAN	Spare Fan For H3C S7510E	Each	IV.1	\$ 820.00	25%	\$ 615.00	N/Q	N/Q
LSQM17506EFAN	Spare Fan For H3C S7506E	Each	IV.1	\$ 640.00	25%	\$ 480.00	N/Q	N/Q
LSQM17506EVFAN	Spare Fan For H3C S7506E-V	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
LSQM17503EFAN	Spare Fan For H3C S7503E	Each	IV.1	\$ 480.00	25%	\$ 360.00	N/Q	N/Q
LSQM17502EFAN	Spare Fan For H3C S7502E	Each	IV.1	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
LS-7503-AC-XG-OVS	H3C S7503 Ethernet Switch Chassis (AC 110/220V) with fan, 1 AC power and document	Each	IV.1	\$ 3,950.00	25%	\$ 2,962.50	N/Q	N/Q
LS-7503-DC-XG-OVS	H3C S7503 Ethernet Switch Chassis (DC 48V) with fan, 1 DC power and documents, sup	Each	IV.1	\$ 4,370.00	25%	\$ 3,277.50	N/Q	N/Q
LS-7506-AC-XG-OVS	H3C S7506 Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and document	Each	IV.1	\$ 6,730.00	25%	\$ 5,047.50	N/Q	N/Q
LS-7506-DC-XG-OVS	H3C S7506 Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, sup	Each	IV.1	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS-7506R-AC-XG-OVS	H3C S7506R Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and docum	Each	IV.1	\$ 10,570.00	25%	\$ 7,927.50	N/Q	N/Q
LS-7506R-DC-XG-OVS	H3C S7506R Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, su	Each	IV.1	\$ 11,700.00	25%	\$ 8,775.00	N/Q	N/Q
LS-7502-XG-OVS	H3C S7502 Ethernet Switch Chassis with fan and documents, support PoE and XGBUS, 2	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS8M1AC220PWR	H3C S7500 AC Power Supply Module, for S7503, S7506 and S7506R	Each	IV.1	\$ 1,230.00	25%	\$ 922.50	N/Q	N/Q
LS8M1DC48PWR	H3C S7500 DC Power Supply Module, for S7503, S7506 and S7506R	Each	IV.1	\$ 1,410.00	25%	\$ 1,057.50	N/Q	N/Q
LS8M3AC220PWR	H3C S7502 AC Power Supply Module, only for S7502	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LS8M2DC48PWR	H3C S7502 DC Power Supply Module, only for S7502	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS8M4SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III Edge	Each	IV.1	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS8M1SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III-384G	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LS8M2SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III Plus-7	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1T12PEH	H3C S7502 Switch and Route Processing Module with 12-port 10/100/1000BASE-T RJ-4	Each	IV.1	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1P12TEH	H3C S7502 Switch and Route Processing Module with 12-port 1000BASE-X SFP and 4-p	Each	IV.1	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GP48H-XG	H3C S7500 48-port 1000BASE-X Ethernet Optical Interface Module with XGBUS uplink,	Each	IV.1	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1GT48BH-XG	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module with XGBUS uplink,	Each	IV.1	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1T16PH-XG	H3C S7500 16-port 10/100/1000BASE-T RJ45 and 8-port 1000BASE-X SFP with XGBU	Each	IV.1	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LS8M1T32PH-XG	H3C S7500 32-port 10/100/1000BASE-T RJ45 and 16-port 1000BASE-X SFP with XGB	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1TGX2H-XG	H3C S7500 2-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LS8M1TGX4H-XG	H3C S7500 4-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	IV.1	\$ 20,000.00	25%	\$ 15,000.00	N/Q	N/Q
LIS-H3C-S7506-OVS	S7506 Comware Network Operating System (Host Software)	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S7506R-OVS	S7506R Comware Network Operating System (Host Software)	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LS8M1FT48EH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1FP48H	H3C S7500 48-port 100BASE-FX Ethernet Optical Interface Module, SFP Req.	Each	IV.1	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GT20AH	H3C S7500 Enhanced 20-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1GT48H	H3C S7500 48-port 10/100/1000BASE-T Enhanced Ethernet Interface Module, RJ45	Each	IV.1	\$ 5,480.00	25%	\$ 4,110.00	N/Q	N/Q
LS8M1GT8UEH	H3C S7500 8-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	IV.1	\$ 5,180.00	25%	\$ 3,885.00	N/Q	N/Q
LS8M1GP20AH	H3C S7500 Enhanced 20-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	IV.1	\$ 4,480.00	25%	\$ 3,360.00	N/Q	N/Q
LS8M1GP8UBH	H3C S7500 8-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	IV.1	\$ 4,680.00	25%	\$ 3,510.00	N/Q	N/Q
LS8M1TGX1CH	H3C S7500 Enhanced 1-port 10GE Interface Module, Xenpak Req.	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LS8M1GT48AH	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module, RJ45 (PoE)	Each	IV.1	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS8M1FT48FH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45 (PoE)	Each	IV.1	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS8M1T12PH	H3C S7500 12-port 10/100/1000BASE-T RJ45 and 4-port 1000BASE-X SFP,SFP Req.	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1P12TH	H3C S7500 12-port 1000BASE-X SFP and 4-port 10/100/1000BASE-T RJ45,SFP Req.	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1VSNPH	H3C S7500 Versatile Network Processing Service Module (PBR/NAT/NetStream) with X	Each	IV.1	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
MCP-2LC/PC-2LC/PC-1.5-S/M	Mode Conditioning Patch Cord,2LC,2LC,Single Mode/Multi Mode,3mm,Multi Mode(62.5	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
MCP-2SC/PC-2SC/PC-1.5-S/M	Mode Conditioning Patch Cord,2SC,2SC,Single Mode/Multi Mode,3mm,Multi Mode(62.5	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
LS8M17502FAN	Spare Fan For S7502	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17503FAN	Spare Fan For S7503	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506FAN	Spare Fan For S7506	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
LS8M17506RFAN	Spare Fan For S7506R	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS-5100-8P-EI-OVS-H3	H3C S5100-8P-EI Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X	Each	IV.1	\$ 1,590.00	25%	\$ 1,192.50	N/Q	N/Q
LS-5100-16P-EI-OVS-H3	H3C S5100-16P-EI Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE	Each	IV.1	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
LS-5100-24P-EI-OVS	H3C S5100-24P-EI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE	Each	IV.1	\$ 3,090.00	25%	\$ 2,317.50	N/Q	N/Q
LS-5100-48P-EI-OVS	H3C S5100-48P-EI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE	Each	IV.1	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
LS-5100-8P-PWR-EI-OVS	H3C S5100-8P-PWR-EI L2 Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000	Each	IV.1	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS-5100-16P-PWR-EI-OVS	H3C S5100-16P-PWR-EI L2 Ethernet Switch with 16 10/100/1000BASE-T and 4 1000BA	Each	IV.1	\$ 2,990.00	25%	\$ 2,242.50	N/Q	N/Q
LS-5100-8P-SI-OVS-H3	H3C S5100-8P-SI Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X	Each	IV.1	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
LS-5100-16P-SI-OVS-H3	H3C S5100-16P-SI Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE	Each	IV.1	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
LS-5100-24P-SI-OVS-H3	H3C S5100-24P-SI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE	Each	IV.1	\$ 2,290.00	25%	\$ 1,717.50	N/Q	N/Q
LS-5100-48P-SI-OVS-H3	H3C S5100-48P-SI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE	Each	IV.1	\$ 4,290.00	25%	\$ 3,217.50	N/Q	N/Q
LS5-FL-A	Mount Angle Components	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-FL-B	Mount Angle Components	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-IM-A	Magnet	Each	IV.1	\$ 7.00	25%	\$ 5.25	N/Q	N/Q
LS-5100-26C-EI-OVS	H3C S5100-26C-EI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE	Each	IV.1	\$ 3,490.00	25%	\$ 2,617.50	N/Q	N/Q
LS-5100-50C-EI-OVS	H3C S5100-50C-EI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE	Each	IV.1	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5100-26C-PWR-EI-OVS	H3C S5100-26C-PWR-EI L2 Ethernet Switch with 24 10/100/1000BASE-T and 4 1000BA	Each	IV.1	\$ 4,490.00	25%	\$ 3,367.50	N/Q	N/Q
LS-5100-50C-PWR-EI-OVS	H3C S5100-50C-PWR-EI L2 Ethernet Switch with 48 10/100/1000BASE-T and 4 1000BA	Each	IV.1	\$ 7,590.00	25%	\$ 5,692.50	N/Q	N/Q
LS5M1XP1PB	S5100 1-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
LS5M1XS1PA	S5100 1-port 10GE Ethernet Stacking Module	Each	IV.1	\$ 560.00	25%	\$ 420.00	N/Q	N/Q
LS5M2STK1	CX4 Cable(50cm)-Stacking/IB/SAS	Each	IV.1	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LS5M2STK2	CX4 Cable(1.0m)-Stacking/IB/SAS	Each	IV.1	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
LS5M2STK3	CX4 Cable(3.0m)-Stacking/IB/SAS	Each	IV.1	\$ 325.00	25%	\$ 243.75	N/Q	N/Q
LS5M1XK1P	S5100 1-Port 10GE XENPAK Interface Front Panel, spare	Each	IV.1	\$ 50.00	25%	\$ 37.50	N/Q	N/Q
CAB-Pwr-1m-PS3FP-I	RPS500-A3 Power cable V	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	IV.1	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	IV.1	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5-A	Cable with JD5-A type connector for Non-PoE switches (optional)	Each	IV.1	\$ 20.00	25%	\$ 15.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5	Cable B with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-48V Pwr-2m-T2.5^2	Non-PoE Switch DC Power Input Cable-2m (optional)	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-S5600-26C-OVS	H3C S5600-26C Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X	Each	IV.1	\$ 6,280.00	25%	\$ 4,710.00	N/Q	N/Q
LS-S5600-26C-PWR-OVS	H3C S5600-26C-PWR Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BA	Each	IV.1	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS-S5600-50C-OVS	H3C S5600-50C Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X	Each	IV.1	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-S5600-50C-PWR-OVS	H3C S5600-50C-PWR Ethernet Switch with 48 10/100/1000BASE-T Ports and 4 1000BA	Each	IV.1	\$ 12,280.00	25%	\$ 9,210.00	N/Q	N/Q
LS-S5600-26F-OVS	H3C S5600-26F Ethernet Switch with 24 1000BASE-X ports (SFP Req.) and 4 10/100/10	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSHM1XK1P3	H3C S5600 1-port 10GE XENPAK Interface Module,XENPAK Req.	Each	IV.1	\$ 5,580.00	25%	\$ 4,185.00	N/Q	N/Q
LSHM1GP8P3	H3C S5600 8-port 1000BASE-X SFP Interface Module, SFP Req.	Each	IV.1	\$ 4,580.00	25%	\$ 3,435.00	N/Q	N/Q
LSHM1XP2P3	H3C S5600 2-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 9,580.00	25%	\$ 7,185.00	N/Q	N/Q
LSHM1S130H	H3C S5600-26C 130W Standard Power Supplier	Each	IV.1	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSHM1S180H	H3C S5600-50C 180W Standard Power Supplier	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSHM1P24PH	H3C S5600-26C-PWR PoE Power Supplier(Optional)	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LSHM1P48PH	H3C S5600-50C-PWR PoE Power Supplier(Optional)	Each	IV.1	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
CAB-F1STK-65cm-H3	H3C S5600 Series Stacking Cable-65cm	Each	IV.1	\$ 250.00	25%	\$ 187.50	N/Q	N/Q
CAB-F1STK-120cm-H3	H3C S5600 Series Stacking Cable-120cm	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
CAB-F1STK-5m-H3	H3C S5600 Series Stacking Cable-5m	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
CAB-Pwr-1m-PS3FP-II	RPS500-A3 Power cable U	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
CAB-DC Pwr-2m-F1	S5600 Non-PoE Switch DC Power Input Cable-2m (only for S5624P/S5648P/S5624F) (op	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-5500-28C-SI-OVS	H3C S5500-28C-SI Ethernet Switch(24GE+4SFP Combo+2Slots)	Each	IV.1	\$ 5,090.00	25%	\$ 3,817.50	N/Q	N/Q
LS-5500-52C-SI-OVS	H3C S5500-52C-SI Ethernet Switch(48GE+4SFP Combo+2Slots)	Each	IV.1	\$ 8,490.00	25%	\$ 6,367.50	N/Q	N/Q
LS-5500-28C-PWR-SI-OVS	H3C S5500-28C-PWR-SI Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	IV.1	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-52C-PWR-SI-OVS	H3C S5500-52C-PWR-SI Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	IV.1	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
LSPM1XP1P	H3C S5500-SI 1-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
LSPM1XP2P	H3C S5500-SI 2-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 2,650.00	25%	\$ 1,987.50	N/Q	N/Q
LSPM1CX2P	H3C S5500-SI 2-Port 10GE Ethernet Local Connection Module	Each	IV.1	\$ 850.00	25%	\$ 637.50	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
LSPM2STKA	H3C S5500-SI Local Connection CX4 Cable 50cm	Each	IV.1	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LSPM2STKB	H3C S5500-SI Local Connection CX4 Cable 100cm	Each	IV.1	\$ 240.00	25%	\$ 180.00	N/Q	N/Q
LSPM2STKC	H3C S5500-SI Local Connection CX4 Cable 300cm	Each	IV.1	\$ 305.00	25%	\$ 228.75	N/Q	N/Q
CAB-RPS-1m-3026C	RPS500-A3 Power cable C	Each	IV.1	\$ 43.00	25%	\$ 32.25	N/Q	N/Q
LS-5500-28C-EI-OVS	H3C S5500-28C-EI,Ethernet Switch(24GE+4SFP Combo+2Slots)	Each	IV.1	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-28C-EI-DC-OVS	H3C S5500-28C-EI-DC,Ethernet Switch(24GE+4SFP Combo+2Slots,48V DC)	Each	IV.1	\$ 6,290.00	25%	\$ 4,717.50	N/Q	N/Q
LS-5500-28F-EI-AC-OVS	H3C S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),AC Single	Each	IV.1	\$ 7,690.00	25%	\$ 5,767.50	N/Q	N/Q
LS-5500-28F-EI-DC-OVS	H3C S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),DC Single Power	Each	IV.1	\$ 7,990.00	25%	\$ 5,992.50	N/Q	N/Q
LS-5500-52C-EI-OVS	H3C S5500-52C-EI,Ethernet Switch(48GE+4SFP Combo+2Slots)	Each	IV.1	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
LS-5500-28C-PWR-EI-OVS	H3C S5500-28C-PWR-EI,Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	IV.1	\$ 6,990.00	25%	\$ 5,242.50	N/Q	N/Q
LS-5500-52C-PWR-EI-OVS	H3C S5500-52C-PWR-EI,Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	IV.1	\$ 11,990.00	25%	\$ 8,992.50	N/Q	N/Q
LSPM2GP2P	H3C S5500-EL,LSPM2GP2P,2-Port GigabitEthernet SFP Optical Interface Board	Each	IV.1	\$ 690.00	25%	\$ 517.50	N/Q	N/Q
LSPM2150D	H3C S5500 150W DC Power Supply Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LSKM3150A	H3C S5510 150W AC Power Supply Module	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
CAB-RPS500/800-1m	RPS500/800 Power Cable,1m	Each	IV.1	\$ 42.00	25%	\$ 31.50	N/Q	N/Q
AC-RPS800-A	Redundant Power Supply RPS800-A,-90Vac-264Vac input-12V,17.25A,-54V,12A output	Each	IV.1	\$ 1,190.00	25%	\$ 892.50	N/Q	N/Q
LS-S3100-8T-SI-AC-OVS	H3C S3100-8T-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 10/100/1000BASE-T	Each	IV.1	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16T-SI-AC-OVS	H3C S3100-16T-SI Ethernet Switch with 16 10/100BASE-TX ports and 1 10/100/1000BASE-T	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-S3100-26T-SI-AC-OVS	H3C S3100-26T-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 10/100/1000BASE-T	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-S3100-8C-SI-AC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (AC)	Each	IV.1	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16C-SI-AC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (A)	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
LS-S3100-26C-SI-AC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (A)	Each	IV.1	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
LS-S3100-8C-SI-DC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (DC)	Each	IV.1	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LS-S3100-16C-SI-DC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (D)	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
LS-S3100-26C-SI-DC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (D)	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS-3100-52P-OVS-H3	H3C S3100-52P L2 Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X	Each	IV.1	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS6M1PU1SAH	1-port 1000BASE-PX Ethernet Passive Optical Network Interface Module A (10km, SFF)	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-GT1UB	1-port 10/100/1000BASE-T Interface Module (RJ45 100m)	Each	IV.1	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
LS-GM1UB	1-port 1000BASE-SX Multi-Mode Optical Interface Module (850nm, 500m, SC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
LS-GS1UB	1-port 1000BASE-LX Single Mode Optical Interface Module (1310nm, 10km, SC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
LS-GL1UB	1-port 1000BASE-LH Single Mode Optical Interface Module (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LS-GZ1UB	1-port 1000BASE-ZX Single Mode Optical Interface Module (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
LS-FL1UB	1-port 100BASE-FX Single Mode Optical Interface Module (1310nm, 40km, SC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
LS-FS1UB	1-port 100BASE-FX Single Mode Optical Interface Module (1310nm, 15km, SC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
LS-FM1UB	1-port 100BASE-FX Ethernet Multi-Mode Optical Interface Module (1310nm, 2km, SC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-ST1UB	1-port Gigabit Ethernet Stacking Module and 1m Cable	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-FTIUB	1-port 100BASE-TX Ethernet PoE Interface Module (RJ45)	Each	IV.1	\$ 180.00	25%	\$ 135.00	N/Q	N/Q
LS4M1FS1BC	1-port 100BASE-LX Single Mode BIDI Optical Interface Module (TX1550/RX1310, 15km)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LS4M1FS1BD	1-port 100BASE-LX Single Mode BIDI Optical Interface Module (TX1310/RX1550, 15km)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LSN-IM	Mounting Angle Sets For S3108	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS-3100-8TP-EI-H3-A-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1	Each	IV.1	\$ 595.00	25%	\$ 446.25	N/Q	N/Q
LS-3100-8TP-EI-H3-D-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1	Each	IV.1	\$ 695.00	25%	\$ 521.25	N/Q	N/Q
LS-3100-16TP-EI-H3-A-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or	Each	IV.1	\$ 895.00	25%	\$ 671.25	N/Q	N/Q
LS-3100-16TP-EI-H3-D-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-3100-26TP-EI-H3-A-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or	Each	IV.1	\$ 1,195.00	25%	\$ 896.25	N/Q	N/Q
LS-3100-26TP-EI-H3-D-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or	Each	IV.1	\$ 1,295.00	25%	\$ 971.25	N/Q	N/Q
LS-3100-8TP-PWR-EI-H3	H3C S3100-8TP-PWR-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
LS-3100-16TP-PWR-EI-H3	H3C S3100-16TP-PWR-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T	Each	IV.1	\$ 1,890.00	25%	\$ 1,417.50	N/Q	N/Q
LS-3100-26TP-PWR-EI-H3	H3C S3100-26TP-PWR-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T	Each	IV.1	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
SFP-STACK-Kit	SFP Stacking Cable (150cm,including two 1000BASE-T SFP module and one stacking cab	Each	IV.1	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
RTV-FL-A	Mount Angle	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS-3600-28P-SI-OVS	H3C S3600-28P-SI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X	Each	IV.1	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
LS-3600-52P-SI-OVS	H3C S3600-52P-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
LS-3600-28P-EI-OVS	H3C S3600-28P-EI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X	Each	IV.1	\$ 2,700.00	25%	\$ 2,025.00	N/Q	N/Q
LS-3600-52P-EI-OVS	H3C S3600-52P-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
LS-3600-28TP-SI-OVS	H3C S3600-28TP-SI Ethernet Switch with 24 10/100BASE-TX ports, 2 1000BASE-X Po	Each	IV.1	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
LS-3600-28P-PWR-EI-OVS	H3C S3600-28P-PWR-EI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BAS	Each	IV.1	\$ 3,480.00	25%	\$ 2,610.00	N/Q	N/Q
LS-3600-52P-PWR-EI-OVS	H3C S3600-52P-PWR-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BAS	Each	IV.1	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS-3600-28P-PWR-SI-OVS	H3C S3600-28P-PWR-SI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BAS	Each	IV.1	\$ 2,580.00	25%	\$ 1,935.00	N/Q	N/Q
LS-3600-52P-PWR-SI-OVS	H3C S3600-52P-PWR-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BAS	Each	IV.1	\$ 4,380.00	25%	\$ 3,285.00	N/Q	N/Q
LS-3600-28F-EI-OVS	H3C S3600-28F-EI Ethernet Switch with 24 100BASE-FX Ports(SFP Req.), 2 1000BASE-	Each	IV.1	\$ 3,680.00	25%	\$ 2,760.00	N/Q	N/Q
LS-S3610-28P-OVS	H3C S3610-28P L3 Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X	Each	IV.1	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28TP-OVS	H3C S3610-28TP L3 Ethernet Switch with 24 10/100BASE-TX ports and 2 1000BASE-X	Each	IV.1	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28F-OVS	H3C S3610-28F L3 Ethernet Switch with 24 100BASE-X ports(SFP Req.), 2 1000BASE-	Each	IV.1	\$ 4,390.00	25%	\$ 3,292.50	N/Q	N/Q
LS-3610-52P-OVS	H3C S3610-52P L3 Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X	Each	IV.1	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
OP-MTRJ/SC-10-S	Fiber Connector-MTRJ-2SC/PC-2mm-10m, Single Mode	Each	IV.1	\$ 78.00	25%	\$ 58.50	N/Q	N/Q
OP-MTRJ/SC-5-M	Fiber Connector-MTRJ-2SC/PC-2mm-5m, Multi-Mode	Each	IV.1	\$ 66.00	25%	\$ 49.50	N/Q	N/Q
OP-MTRJ/FC-15-S	Fiber Connector-MTRJ-2FC/PC-2mm-15m, Single Mode	Each	IV.1	\$ 92.00	25%	\$ 69.00	N/Q	N/Q
OP-MTRJ/FC-15-M	Fiber Connector-MTRJ-2FC/PC-2mm-15m, Multi-Mode	Each	IV.1	\$ 101.00	25%	\$ 75.75	N/Q	N/Q
OP-SC/PC-SC/PC-15-S	Fiber Connector-SC/PC-SC/PC-3mm-15m, Single Mode	Each	IV.1	\$ 37.00	25%	\$ 27.75	N/Q	N/Q
OP-SC/PC-SC/PC-15-M	Fiber Connector-SC/PC-SC/PC-3mm-15m, Multi-Mode	Each	IV.1	\$ 46.00	25%	\$ 34.50	N/Q	N/Q
OP-SC/PC-SC/PC-5-M	Fiber Connector-SC/PC-SC/PC-3mm-5m, Multi-Mode	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
SS-OP-D-FC-S-10	Fiber Connector-FC/PC-FC/PC-3mm-10m, Single Mode	Each	IV.1	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-FC/PC-SC/PC-15-S	Fiber Connector-FC/PC-SC/PC-3mm-15m, Single Mode	Each	IV.1	\$ 37.00	25%	\$ 27.75	N/Q	N/Q
OP-FC/PC-SC/PC-10-M	Fiber Connector-FC/PC-SC/PC-3mm-10m, Multi-Mode	Each	IV.1	\$ 38.00	25%	\$ 28.50	N/Q	N/Q
OP-LC/PC-SC/PC-5-S	Fiber Connector-LC/PC-SC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 41.00	25%	\$ 30.75	N/Q	N/Q
OP-LC/PC-FC/PC-5-S	Fiber Connector-LC/PC-FC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 44.00	25%	\$ 33.00	N/Q	N/Q
OP-LC/PC-SC/PC-10-M	Fiber Connector-LC/PC-SC/PC-2mm-10m, Multi-Mode	Each	IV.1	\$ 45.00	25%	\$ 33.75	N/Q	N/Q
OP-LC/PC-SC/PC-50-M	Fiber Connector-LC/PC-SC/PC-2mm-50m, Multi-Mode	Each	IV.1	\$ 105.00	25%	\$ 78.75	N/Q	N/Q
OP-LC/PC-SC/PC-20-M	Fiber Connector-LC/PC-SC/PC-2mm-20m, Multi-Mode	Each	IV.1	\$ 46.00	25%	\$ 34.50	N/Q	N/Q
OP-LC/PC-SC/PC-30-M	Fiber Connector-LC/PC-SC/PC-2mm-30m, Multi-Mode	Each	IV.1	\$ 75.00	25%	\$ 56.25	N/Q	N/Q
OP-LC/PC-LC/PC-3-S	Fiber Connector-LC/PC-LC/PC-2mm-3m, Single Mode	Each	IV.1	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
OP-LC/PC-LC/PC-3-M	Fiber Connector-LC/PC-LC/PC-2mm-3m, Multi-Mode	Each	IV.1	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
OP-LC/PC-LC/PC-1.5-S	Fiber Connector-LC/PC-LC/PC-2mm-1.5m, Single Mode	Each	IV.1	\$ 32.00	25%	\$ 24.00	N/Q	N/Q
OP-LC/PC-LC/PC-3-S	Fiber Connector-LC/PC-LC/PC-0.9mm-3m, Single Mode	Each	IV.1	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
SWP-IMC-IMPW-EN	H3C iMC, Intelligent Management Platform Standard Edition For Windows(50 nodes),Soft	Each	IV.1	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
SWP-IMC-IMPWN-EN	H3C iMC, Intelligent Management Platform Standard Edition For Windows(without nodes)	Each	IV.1	\$ 5,490.00	25%	\$ 4,117.50	N/Q	N/Q
LIS-IMC-IMPF-EN-25	H3C iMC, Intelligent Management Platform Standard Edition (English) License, For 25 nod	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-IMC-IMPA-EN-50	H3C iMC, Intelligent Management Platform English Edition Standard Edition License, For 5	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
LIS-IMC-IMPB-EN-100	H3C iMC, Intelligent Management Platform English Edition Standard Edition License, For 1	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LIS-IMC-IMPC-EN-200	H3C iMC, Intelligent Management Platform English Edition Standard Edition License, For 2	Each	IV.1	\$ 13,500.00	25%	\$ 10,125.00	N/Q	N/Q
LIS-IMC-IMPD-EN-500	H3C iMC, Intelligent Management Platform English Edition Standard Edition License, For 5	Each	IV.1	\$ 27,500.00	25%	\$ 20,625.00	N/Q	N/Q
LIS-IMC-IMPE-EN-1K	H3C iMC, Intelligent Management Platform English Edition Standard Edition License, For 1	Each	IV.1	\$ 43,500.00	25%	\$ 32,625.00	N/Q	N/Q
SWP-IMC-ICCW-EN	H3C iMC, Intelligent Configuration Center Component, Software(CD) English Edition	Each	IV.1	\$ 2,400.00	25%	\$ 1,800.00	N/Q	N/Q
SWP-IMC-NTAW-EN	H3C iMC, Network Traffic Analyzer Component, Software(CD) English Edition	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
SWP-IMC-DIGA	H3C iMC, DIG Log Probe Component(500M)	Each	IV.1	\$ 4,800.00	25%	\$ 3,600.00	N/Q	N/Q
LIS-IMC-NTAA-EN-1	H3C iMC, Network Traffic Analyzer Component English Edition License, For 1 node	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
LIS-IMC-NTAB-EN-2	H3C iMC, Network Traffic Analyzer Component English Edition License, For 2 nodes	Each	IV.1	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
LIS-IMC-NTAC-EN-5	H3C iMC, Network Traffic Analyzer Component English Edition License, For 5 nodes	Each	IV.1	\$ 17,000.00	25%	\$ 12,750.00	N/Q	N/Q
SWP-IMC-UAMW-EN	H3C iMC, User Access Management Component(1000 Authentication Users), Software(CD)	Each	IV.1	\$ 5,150.00	25%	\$ 3,862.50	N/Q	N/Q
LIS-IMC-UAMA-EN-1K	H3C iMC, User Access Management Component English Edition License, For 1000 Authen	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
SWP-WIVPC-PFS-EN-H3	H3C iNode, iNode VPN Client Component(for Windows), Software(CD), English Edition,	Each	IV.1	\$ 15.00	25%	\$ 11.25	N/Q	N/Q

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 Cost Tables
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 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
ASX-1000/10AC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gb	Each	IV.1	\$ 47,950.00	37%	\$ 30,208.50	N/Q	N/Q
ASX-1000/10DC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gb	Each	IV.1	\$ 69,950.00	37%	\$ 44,068.50	N/Q	N/Q
ASX-1000/2.5AC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 G	Each	IV.1	\$ 20,950.00	37%	\$ 13,198.50	N/Q	N/Q
ASX-1000/2.5DC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 G	Each	IV.1	\$ 33,950.00	37%	\$ 21,388.50	N/Q	N/Q
ASX-1000/5AC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps	Each	IV.1	\$ 29,950.00	37%	\$ 18,868.50	N/Q	N/Q
ASX-1000/5DC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps	Each	IV.1	\$ 45,950.00	37%	\$ 28,948.50	N/Q	N/Q
ASX-1000/7.5AC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 G	Each	IV.1	\$ 38,950.00	37%	\$ 24,538.50	N/Q	N/Q
ASX-1000/7.5DC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 G	Each	IV.1	\$ 57,950.00	37%	\$ 36,508.50	N/Q	N/Q
ASX-1200/10AC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gb	Each	IV.1	\$ 76,445.00	37%	\$ 48,160.35	N/Q	N/Q
ASX-1200/10DC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gb	Each	IV.1	\$ 89,445.00	37%	\$ 56,350.35	N/Q	N/Q
ASX-1200/2.5AC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 G	Each	IV.1	\$ 28,445.00	37%	\$ 17,920.35	N/Q	N/Q
ASX-1200/2.5DC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 G	Each	IV.1	\$ 41,445.00	37%	\$ 26,110.35	N/Q	N/Q
ASX-1200/5AC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps	Each	IV.1	\$ 44,445.00	37%	\$ 28,100.35	N/Q	N/Q
ASX-1200/5DC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps	Each	IV.1	\$ 57,445.00	37%	\$ 36,190.35	N/Q	N/Q
ASX-1200/7.5AC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 G	Each	IV.1	\$ 60,445.00	37%	\$ 38,080.35	N/Q	N/Q
ASX-1200/7.5DC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 G	Each	IV.1	\$ 73,445.00	37%	\$ 46,270.35	N/Q	N/Q
ASX-200BX/AC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 G	Each	IV.1	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX-200BX/DC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 G	Each	IV.1	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BX/AC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 G	Each	IV.1	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX200BX/DC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 G	Each	IV.1	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BXAC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 G	Each	IV.1	\$ 20,945.00	37%	\$ 13,195.35	N/Q	N/Q
ASX200BXDC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 G	Each	IV.1	\$ 26,945.00	37%	\$ 16,975.35	N/Q	N/Q
CEC-PLUS/3D-1	Stratum 3 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	IV.1	\$ 21,995.00	37%	\$ 13,856.85	N/Q	N/Q
CEC-PLUS/3S-1	Stratum 3 Simplex CEC-Plus; must choose DS1 or E1 timing	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
CEC-PLUS/4D-1	Stratum 4 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	IV.1	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
CEC-PLUS/4S-1	Stratum 4 Simplex CEC-Plus; must choose DS-1 or E1 timing	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
PS-1000AC-R	Redundant AC Power Supply for ASX-1000 and ASX-1200, for AC Base Conf	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP-P5-266-HM-R	Redundant Pentium 266 MHz Switch Control Processor with 256 MB DRAM a	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-400-R	Redundant Pentium 400 MHz Switch Control Processor with 256 MB DRAM a	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM-R	Redundant Pentium 400 MHz Switch Control Processor with 512 MB DRAM a	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
TNX-1100/10AC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabr	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
TNX-1100/10AC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabr	Each	IV.1	\$ 110,995.00	37%	\$ 69,926.85	N/Q	N/Q
TNX-1100/10DC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabr	Each	IV.1	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
TNX-1100/10DC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabr	Each	IV.1	\$ 115,995.00	37%	\$ 73,076.85	N/Q	N/Q
TNX-1100/2.5AC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fab	Each	IV.1	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
TNX-1100/2.5AC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fab	Each	IV.1	\$ 50,995.00	37%	\$ 32,126.85	N/Q	N/Q
TNX-1100/2.5DC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fab	Each	IV.1	\$ 59,995.00	37%	\$ 37,796.85	N/Q	N/Q
TNX-1100/2.5DC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fab	Each	IV.1	\$ 55,995.00	37%	\$ 35,276.85	N/Q	N/Q
TNX-1100/5AC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric,	Each	IV.1	\$ 74,995.00	37%	\$ 47,246.85	N/Q	N/Q
TNX-1100/5AC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric,	Each	IV.1	\$ 70,995.00	37%	\$ 44,726.85	N/Q	N/Q
TNX-1100/5DC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric,	Each	IV.1	\$ 79,995.00	37%	\$ 50,396.85	N/Q	N/Q
TNX-1100/5DC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric,	Each	IV.1	\$ 75,995.00	37%	\$ 47,876.85	N/Q	N/Q
TNX-1100/7.5AC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fab	Each	IV.1	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
TNX-1100/7.5AC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fab	Each	IV.1	\$ 90,995.00	37%	\$ 57,326.85	N/Q	N/Q
TNX-1100/7.5DC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fab	Each	IV.1	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
TNX-1100/7.5DC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fab	Each	IV.1	\$ 95,995.00	37%	\$ 60,476.85	N/Q	N/Q
TNX-210/AC	TNX-210/AC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slo	Each	IV.1	\$ 25,995.00	37%	\$ 16,376.85	N/Q	N/Q
TNX-210/DC	TNX-210/DC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slo	Each	IV.1	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
SCP-TNX-HMUPG-I	TNX SCP memory upgrade from redundant SCP-P5-400 to redundant SCP-P5-	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM700I	SCP-P5-266-HM-700-I: SCP Upgrade: Replace SCP-P5-266-HM, (16 M flash	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
SCP-P5-400-700-I	SCP Upgrade: Replace SCP-P5-400 (32 M flash 256 MB RAM) with 700 MHz	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
SCP400HM700I	SCP-P5-400-HM-700-I: SCP Upgrade: Replace SCP-P5-400-HM(32 M flash 5	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
SCPTNX400700I	SCP-TNX-P5-400-700-I: SCP Upgrade: Replace redundant SCP-P5-400 (32 M	Each	IV.1	\$ 9,990.00	37%	\$ 6,293.70	N/Q	N/Q
SCP-P5-700-R	Redundant Pentium 700 MHz Switch Control Processor with 512 MB DRAM a	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q

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Cost Tables
LOT 2
Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
SCP266HM400I	SCP-P5-266-HM-400-I: Pentium 400 MHz Switch Control Processor with 256	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM400HMI	SCP-P5-266-HM-400-HM-I: Pentium 400 MHz Switch Control Processor with	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
CEC-1000-B	ASX-1000/ASX-1200 Common Equipment Card	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
CEC-PLUS/CXR	CEC-Plus Carrier Module#--(to order a spare, CEC-Plus, order a CEC-PLUS/C	Each	IV.1	\$ 1,085.00	37%	\$ 683.55	N/Q	N/Q
ENCL-1000	ASX-1000 Switch Enclosure	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-1100	TNX-1100 Switch Enclosure	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-1200	ASX-1200 Switch Enclosure	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/AC	ASX-200BX Switch Enclosure with 2 AC Power Supplies	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/DC	ASX-200BX Switch Enclosure with 2 DC Power Supplies	Each	IV.1	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
ENCL-210/AC	TNX-210 Switch Enclosure with 2 AC Power Supplies	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-210/DC	TNX-210 Switch Enclosure with 2 DC Power Supplies	Each	IV.1	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
FAN-1000	ASX-1000/ASX-1200 Fan Tray	Each	IV.1	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
FAN-1100	TNX-1100 Fan Tray	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
PS-1000/DC-B	ASX-1000/ASX-1200 Power Supply - DC	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
PS-1000/AC-B	ASX-1000/ASX-1200 Power Supply - AC	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
PS-1000-INS	ASX-1000/ASX-1200 Power Supply Insert - AC	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-200BX/AC-C	ASX-200BX Power Supply - AC	Each	IV.1	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-200BX/DC-C	ASX-200BX Power Supply - DC	Each	IV.1	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
PS-210/AC-C	TNX-210 Power Supply - AC	Each	IV.1	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-210/DC-C	TNX-210 Power Supply - DC	Each	IV.1	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
SCP-P5-266	Pentium 266 MHz Switch Control Processor with 64 MB DRAM and 16 MB fl	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-266-HM	Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP266HMUPG	SCP-P5-266-HM-UPG: SCP-P5-266 256 MB DRAM upgrade, kit includes 256	Each	IV.1	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400-HM-UPG	SCP-P5-400 256 MB DRAM upgrade, kit includes 512MB memory, EPROM, f	Each	IV.1	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP400HMUPGI	SCP-P5-400-HM-UPG-I: SCP-P5-400 - upgrade memory from 256 MB to 512	Each	IV.1	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400	Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM	Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
SCP-P5-700	Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
SM-1000	ASX-1000 Switch Module (SCP not included)	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100	TNX-1100 Switch Module (SCPs not included) For installed base hardware pu	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100-B	TNX-1100 High Performance Switch Module (SCPs not included) (ForeThoug	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1100-C	High Performance OAM ready Switch Module for TNX-1100	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1200	ASX-1200 Switch Module (SCP not included) (ForeThought 6.0 or Greater R	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-200BX	ASX-200BX Switch Module (SCP not included)	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-210	TNX-210 Switch Module (SCP not included)	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
TCM/DS1-3	Timing control module with stratum-3 DS1 interface (available for ASX1200/T	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/DS1-4	Timing control module with stratum-4 DS1 interface (available for ASX1200/T	Each	IV.1	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
TCM/E1-3	Timing control module with stratum-3 E1 interface (available for ASX1200/TN	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/E1-4	Timing control module with stratum-4 E1 interface (available for ASX1200/TN	Each	IV.1	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
CMT-19	19" Cable Management Tray	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
CMT-23	23" Cable Management Tray	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
MM-SOFF-RMB23	23" MID MOUNT Bracket kit	Each	IV.1	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
RMB23-14UI	23" Rack Mounting Brackets (1 pair)	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
KIT0035-01	ASX200BX Mounting Bracket Kit	Each	IV.1	\$ 225.00	37%	\$ 141.75	N/Q	N/Q
NM-4/DS1D	4 port DS1 network module	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-4/E1D	4 port E1 network module	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector	Each	IV.1	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector	Each	IV.1	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector	Each	IV.1	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155IR3MME	Single port SMIR and three port MM OC-3c, SC connector	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q

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Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector	Each	IV.1	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-1/622MMSCE	Single port OC-12c, MM, SC connector	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector	Each	IV.1	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-4/155STM1EE	Four port STM1e, BNC Connector	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module for ASX-200BX, ASX-100	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
NM1/GIGEBICSX	NM-1/ETH-1000GBIC-SX: One port Gigabit Ethernet network module with 50	Each	IV.1	\$ 7,495.00	37%	\$ 4,721.85	N/Q	N/Q
NM1/GIGEBICLX	NM-1/ETH-1000GBIC-LX: One port Gigabit Ethernet network module with up	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
NM1/GIGEBGIC	NM-1/ETH-1000GBIC: One port Gigabit Ethernet network module with no GB	Each	IV.1	\$ 7,295.00	37%	\$ 4,595.85	N/Q	N/Q
NM-GBIC-SX	500M multimode GBIC interface	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
NM-GBIC-LX	10KM Single mode intermediate reach GBIC interface	Each	IV.1	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
NM-LANESVR	LANE v1.0 Services Network Module	Each	IV.1	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-1/2488SMSR	1 port, 2488 Mbps single mode, short reach fiber, SC connector, with integrated	Each	IV.1	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NM-1/2488SMLR	1 port, 2488 Mbps single mode, long reach fiber, SC connector, with integrated	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module (8.2)	Each	IV.1	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155SMIRE	One port channelized OC3 CEM network module (SMIR) (FT 8.3.1)	Each	IV.1	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155MME	One port channelized OC3 CEM network module (MM) (FT 8.3.1)	Each	IV.1	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NMCE-8/DS1E1E	8 port T1 1.544 Mbps and E1 2.048 Mbps Circuit Emulation module (8.1)	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
CBL-LC-SC/MM-5	LC to SC Connector, multimode Fiber, 5M	Each	IV.1	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CBL-LC-SC/SM-5	LC to SC Connector, single mode Fiber, 5M	Each	IV.1	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking (5.2)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking (5.2)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module (8.2)	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
MLFR-RTU/DS3	Multi-Link Frame Relay RTU Software (for 3-port channelized DS3 3/1/0 Fram	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
V35-T1-FT1-KIT	T1/FT1 to V.35 converter	Each	IV.1	\$ 574.28	25%	\$ 430.71	N/Q	N/Q
V35-E1-FE1-KIT	E1/FE1 to V.35 converter	Each	IV.1	\$ 680.30	25%	\$ 510.22	N/Q	N/Q
V35-T1-FT1-C-KIT	T1/FT1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Route	Each	IV.1	\$ 879.08	25%	\$ 659.31	N/Q	N/Q
V35-E1-FE1-C-KIT	E1/FE1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Route	Each	IV.1	\$ 985.10	25%	\$ 738.83	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA & ATM network modules	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3)	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMIMA-1/155SFPE	1+1 Channelized OC-3/STM-1 IMA network module with multimode or single	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
SFP-155MM1	OC-3c/STM-1 Small Form-factor Pluggable, Multimode Fiber, Short Reach - 1	Each	IV.1	\$ 495.00	37%	\$ 311.85	N/Q	N/Q
SFP-155IR1	OC-3c/STM-1 Small Form-factor Pluggable, Single Mode Fiber, Intermediate R	Each	IV.1	\$ 1,395.00	37%	\$ 878.85	N/Q	N/Q
NMCE-4/SR24	4-port serial CEM network module	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
NM-4/SR24-E	4-port cell-bearing serial (CBI) network module	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
CABL0397	SERIAL NM (NMCE-4/SR24) CABLE, 10FT, EIA/TIA/RS-232, DCE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0398	SERIAL NM (NMCE-4/SR24) CABLE, 10FT, EIA/TIA/RS-232, DTE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0399	SERIAL NM (NMCE-4/SR24) CABLE, 10FT, EIA/TIA/RS-449, DCE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0400	SERIAL NM (NMCE-4/SR24) CABLE, 10FT, EIA/TIA/RS-449, DTE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0401	SERIAL NM (NMCE-4/SR24) CABLE, 10FT, EIA/TIA/RS-530, DCE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0402	SERIAL NM (NMCE-4/SR24) CABLE, 10FT, EIA/TIA/RS-530, DTE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0403	SERIAL NM (NMCE-4/SR24) CABLE, 10FT, V.35, DCE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0414-0001	CAB, 10' EIA-530 DCE W/CRYPTO	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0415-0001	CAB, 10' EIA-530 DTE W/CRYPTO	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0416-0001	CAB, 10' EIA-530 DCE W/O CRYPTO	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0417-0001	CAB, 10' EIA-530 DTE W/O CRYPTO	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
BXR400R/4AC	BXR400 4Gbps Redun AC System	Each	IV.1	\$ 28,995.00	37%	\$ 18,266.85	N/Q	N/Q
BXR400R/4DC	BXR400 4Gbps Redun DC System	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
BXR1600R/4AC	BXR1600 4Gbps Redun AC System	Each	IV.1	\$ 60,995.00	37%	\$ 38,426.85	N/Q	N/Q
BXR1600R/8AC	BXR1600 8Gbps Redun AC System	Each	IV.1	\$ 82,995.00	37%	\$ 52,286.85	N/Q	N/Q
BXR1600R/12AC	BXR1600 12Gbps Redun AC System	Each	IV.1	\$ 104,995.00	37%	\$ 66,146.85	N/Q	N/Q
BXR1600R/16AC	BXR1600 16Gbps Redun AC System	Each	IV.1	\$ 126,995.00	37%	\$ 80,006.85	N/Q	N/Q
BXR1600R/4DC	BXR1600 4Gbps Redun DC System	Each	IV.1	\$ 65,995.00	37%	\$ 41,576.85	N/Q	N/Q

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
BXR1600R/8DC	BXR1600 8Gbps Redun DC System	Each	IV.1	\$ 87,995.00	37%	\$ 55,436.85	N/Q	N/Q
BXR1600R/12DC	BXR1600 12Gbps Redun DC System	Each	IV.1	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
BXR1600R/16DC	BXR1600 16Gbps Redun DC System	Each	IV.1	\$ 131,995.00	37%	\$ 83,156.85	N/Q	N/Q
ENCL-1600	BXR1600 enclosure	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-400/AC	BXR400 enclosure, 2 AC PS	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-400/DC	BXR400 enclosure, 2 DC PS	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SM-400	BXR400 4G Switch Module	Each	IV.1	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
SM-1600	BXR1600 4G Switch Module	Each	IV.1	\$ 14,995.00	25%	\$ 11,246.25	N/Q	N/Q
BXR-SCP-P5-700	BXR400/BXR1600 SCP-P5-700	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
BXR-SCP-P5-400-HM	BXR400/BXR1600 SCP-P5-400HM	Each	IV.1	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
BXR-SCP-P5-400	BXR400/BXR1600 SCP-P5-400	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
PS-400/AC	BXR400 AC PS (SC-ASX/TNX)	Each	IV.1	\$ 1,195.00	37%	\$ 752.85	N/Q	N/Q
PS-400/DC	BXR400 DC PS (SC-ASX/TNX)	Each	IV.1	\$ 1,895.00	37%	\$ 1,193.85	N/Q	N/Q
PS-1600/AC	BXR1600 AC PS (SC-ASX/TNX)	Each	IV.1	\$ 5,495.00	37%	\$ 3,461.85	N/Q	N/Q
PS-1600/DC	BXR1600 DC PS (SC-ASX/TNX)	Each	IV.1	\$ 7,595.00	37%	\$ 4,784.85	N/Q	N/Q
FT-BXR1600-PL	FT-BXR Platinum SW - BXR1600	Each	IV.1	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
FT-BXR400-PL	FT-BXR Platinum SW - BXR400	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
FT-BXR1600-PL-UPG	FT-BXR SW Upgrade - BXR1600	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FT-BXR400-PL-UPG	FT-BXR SW Upgrade - BXR400	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
ASX-4000/10AC	ASX-4000 10 Gbps ATM Backbone Switch	Each	IV.1	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
ASX-4000/20AC	ASX-4000 20 Gbps ATM Backbone Switch	Each	IV.1	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
ASX-4000/30AC	ASX-4000 30 Gbps ATM Backbone Switch	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
ASX-4000/40AC	ASX-4000 40 Gbps ATM Backbone Switch	Each	IV.1	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
ASX-4000/10DC	ASX-4000 10 Gbps ATM Backbone Switch	Each	IV.1	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000/20DC	ASX-4000 20 Gbps ATM Backbone Switch	Each	IV.1	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000/30DC	ASX-4000 30 Gbps ATM Backbone Switch	Each	IV.1	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000/40DC	ASX-4000 40 Gbps ATM Backbone Switch	Each	IV.1	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
ASX-4000M/10DC	ASX-4000M 10 Gbps ATM Backbone Switch	Each	IV.1	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000M/20DC	ASX-4000M 20 Gbps ATM Backbone Switch	Each	IV.1	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000M/30DC	ASX-4000M 30 Gbps ATM Backbone Switch	Each	IV.1	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000M/40DC	ASX-4000M 40 Gbps ATM Backbone Switch	Each	IV.1	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
SCP4K512DS1IAC	SCP-4000-P3-512-DS1-I-AC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IAC	SCP-4000-P3-512-E1-I-AC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512TRAC	SCP-4000-P3-512-T-R-AC: Redundant Pentium 3 switch control processor (w/	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1RAC	SCP-4000-P3-512-DS1-R-AC: Redundant Pentium 3 switch control processor	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RAC	SCP-4000-P3-512-E1-R-AC: Redundant Pentium 3 switch control processor w/	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024TIAC	SCP-4000-P3-1024-T-I-AC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024DS1IAC	SCP-4000-P3-1024-DS1-I-AC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024E1IAC	SCP-4000-P3-1024-E1-I-AC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024TRAC	SCP-4000-P3-1024-T-R-AC: Redundant Pentium 3 switch control processor (w/	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RAC	SCP-4000-P3-1024-DS1-R-AC: Redundant Pentium 3 switch control processor	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RAC	SCP-4000-P3-1024-E1-R-AC: Redundant Pentium 3 switch control processor w/	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K512DS1IDC	SCP-4000-P3-512-DS1-I-DC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IDC	SCP-4000-P3-512-E1-I-DC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512DS1RDC	SCP-4000-P3-512-DS1-R-DC: Redundant Pentium 3 switch control processor	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RDC	SCP-4000-P3-512-E1-R-DC: Redundant Pentium 3 switch control processor w/	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1IDC	SCP-4000-P3-1024-DS1-I-DC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024E1IDC	SCP-4000-P3-1024-E1-I-DC: Factory installed Pentium 3 switch control processor	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024TRDC	SCP-4000-P3-1024-T-R-DC: Redundant Pentium 3 switch control processor (w/	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RDC	SCP-4000-P3-1024-DS1-R-DC: Redundant Pentium 3 switch control processor	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RDC	SCP-4000-P3-1024-E1-R-DC: Redundant Pentium 3 switch control processor w/	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-20/622X155MM1	4 port, 622 Mbps OC-12c/STM-4c and 16 port, 155 Mbps OC-3c/STM-1 port	Each	IV.1	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
PC20/622IR155MM1	PC-20/622SMIRX155MM1: 4 port, 622 Mbps OC-12c/STM-4c, SMF interme	Each	IV.1	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC20622X155SMIR1	PC-20/622X155SMIR1: 4 port, 622 Mbps OC-12c/ATM-4c and 16 port, 155 M	Each	IV.1	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q

New York State Office of General Services
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
Attachment C
Cost Tables
LOT 2
Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
PC-8/622MMSC1	8 port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	IV.1	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-8/622SMIRSC1	8 port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach	Each	IV.1	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-2/2488MSMR1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, short reach	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC2/2488MSMR1PM	PC-2/2488MSMR1-PM: 2-port, 2488 Mbps OC-48c/STM-16c port card with port module	Each	IV.1	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-2/2488SMLRSC1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, long reach	Each	IV.1	\$ 149,995.00	37%	\$ 94,496.85	N/Q	N/Q
PC-28/155MM2	28 port, 155Mbps OC-3c/STM-1 port card, multimode fiber, intermediate reach	Each	IV.1	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-28/155SMIR2	28 port, 155Mbps OC-3c/STM-1 port card, single mode fiber, MT-RJ connector	Each	IV.1	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC28155SMIR2B	28p-OC-3c/STM1,SM fiber, LC	Each	IV.1	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MM2	8-port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	IV.1	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC-8/622SMIR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach	Each	IV.1	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-8/622SMLR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, 1550 long reach	Each	IV.1	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
PC4CH622DS3SMIR2	PC-4/CH622DS3SMIR2: 4-port, channelized 622 Mbps OC-12/STM-4(12 DS3)	Each	IV.1	\$ 159,995.00	37%	\$ 100,796.85	N/Q	N/Q
PC20622X155SMIR2B	4p-622Mx16p-155M,SMIR,SC,LC	Each	IV.1	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
PC2CH155IMASMR2	PC-2/CH155IMASMR2: 2 port, channelized 155 Mbps OC3/STM1 (84 DS1 c)	Each	IV.1	\$ 169,995.00	37%	\$ 107,096.85	N/Q	N/Q
PC-6/POS155MM	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, multimode fiber, SC connector	Each	IV.1	\$ 44,995.00	37%	\$ 28,346.85	N/Q	N/Q
PC-6/POS155SMLR	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, single mode fiber, long reach	Each	IV.1	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
PC-6/POS622MM	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, multimode fiber, SC connector	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-6/POS622SMLR	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, single mode fiber, long reach	Each	IV.1	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-0/4976IPR	0-port, 4976 Mbps IP routing and forwarding port card. For ASX-4000M, please refer to the ASX-4000M	Each	IV.1	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
PC-2/POS2488MSMR	2-port, 2488 Mbps OC-48c/STM-16c POS port card, single mode fiber, short reach	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC-4000NMC	Network Module Carrier Card (NMC)	Each	IV.1	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155MMSC	Four port OC-3c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155IR3MME	Single port SMIR and three port MM OC-3c, SC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622MMSC	Single port OC-12c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA network modules. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3). Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module. Supported in ASX-4000/ASX-4000M via NMC	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
CMS-4000A	ASX-4000 Cable Management System; Includes: Two port card doors and four port card doors	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
SM-4000	ASX-4000 Switch Module	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512T	SCP-4000-P3-512-T: ASX-4000 Pentium 3 512 MB switch control processor (CPU)	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1	SCP-4000-P3-512-DS1: ASX-4000 Pentium 3 512 MB switch control processor (CPU)	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1	SCP-4000-P3-512-E1: ASX-4000 Pentium 3 512 MB switch control processor (CPU)	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024T	SCP-4000-P3-1024-T: ASX-4000 Pentium 3 1024 MB switch control processor (CPU)	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1	SCP-4000-P3-1024-DS1: ASX-4000 Pentium 3 1024 MB switch control processor (CPU)	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1	SCP-4000-P3-1024-E1: ASX-4000 Pentium 3 1024 MB switch control processor (CPU)	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PS-4000/AC	ASX-4000 Power Supply - AC	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
PS-4000/DC	ASX-4000 Power Supply - DC	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000/AC	ASX-4000 Switch Enclosure - AC (Chassis only)	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
ENCL-4000/DC	ASX-4000 Switch Enclosure - DC (Chassis only)	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000	ASX-4000 Fan Tray	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q

New York State Office of General Services
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
Attachment C
Cost Tables
LOT 2
Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
FILTERTRAY-4000	ASX-4000 Filter Tray	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
FILTER-4000	ASX-4000 Filter	Each	IV.1	\$ 30.00	37%	\$ 18.90	N/Q	N/Q
SHELF-4000/19	ASX-4000 19" Cabinet Shelf Assembly (Corner-mount)*	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/19MM	ASX-4000 19" Relay Rack Shelf Assembly (Mid-mount)	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23	ASX-4000 23" Cabinet Shelf Assembly (Corner-mount)*	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23MM	ASX-4000 23" Relay Rack Shelf Assembly (Mid-mount)	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
FP-4000-PC-SM	ASX-4000 port card switch module faceplate	Each	IV.1	\$ 400.00	37%	\$ 252.00	N/Q	N/Q
FP-4000-SCP	ASX-4000 SCP faceplate	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
MTRJ-SC/MM	MT-RJ to SC connector, multimode fiber cable, 4 meters	Each	IV.1	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
MTRJ-SC/SM	MT-RJ to SC connector, single mode fiber cable, 4 meters	Each	IV.1	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CMS-4000M	ASX-4000M Cable Management System	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-4000M/DC	ASX-4000M - DC Power Supply	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000M/DC	ASX-4000M Switch Enclosure - DC (Chassis only)	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000M	ASX-4000M Fan Tray	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTER-4000M	ASX-4000M Filter	Each	IV.1	\$ 120.00	37%	\$ 75.60	N/Q	N/Q
SHELF-4000M/23MM	ASX-4000M 23" Relay Rack Shelf Assembly (Mid-mount)	Each	IV.1	\$ 595.00	37%	\$ 374.85	N/Q	N/Q
VMC-4001-A	VIPR DESKTOP BASE ATM-MM	Each	IV.1	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-E	VIPR DESKTOP BASE ETH	Each	IV.1	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-F	VIPR DESKTOP BASE 100FX	Each	IV.1	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-U	VIPR DESKTOP BASE ATM-TP	Each	IV.1	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4201-A	VIPR DESKTOP COLLAB ATM-MM	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-E	VIPR DESKTOP COLLAB ETH	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-F	VIPR DESKTOP COLLAB 100FX	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-U	VIPR DESKTOP COLLAB ATM-TP	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4401-A	VIPR DESKTOP COLLAB+I/O ATM-MM	Each	IV.1	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-E	VIPR DESKTOP COLLAB+I/O ETH	Each	IV.1	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-F	VIPR DESKTOP COLLAB+I/O 100FX	Each	IV.1	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-U	VIPR DESKTOP COLLAB+I/O ATM-TP	Each	IV.1	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-5002-E	VIPR CR RKMT BASE ETH	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-U	VIPR CR RKMT BASE ATM-TP	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-A	VIPR CR RKMT BASE ATM-MM	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-F	VIPR CR RKMT BASE 100FX	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5202-E	VIPR CR RKMT COLLAB ETH	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-U	VIPR CR RKMT COLLAB ATM-TP	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-A	VIPR CR RKMT COLLAB ATM-MM	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-F	VIPR CR RKMT COLLAB 100FX	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5402-E	VIPR CR RKMT COLLAB+I/O ETH	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-U	VIPR CR RKMT COLLAB+I/O ATM-TP	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-A	VIPR CR RKMT COLLAB+I/O ATM-MM	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-F	VIPR CR RKMT COLLAB+I/O 100FX	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6000-E	ViPr Media Center 6000, Tablemount, 10/100 Interface	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-U	ViPr Media Center 6000, Tablemount, ATM155UTP Interface	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-A	ViPr Media Center 6000, Tablemount, ATM155MMSC Interface	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-F	ViPr Media Center 6000, Tablemount, 100FX Interface	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6200-E	ViPr Media Center 6200, Tablemount + Virtual Share, 10/100 Interface	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-U	ViPr Media Center 6200, Tablemount + Virtual Share, ATM155UTP Interface	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-A	ViPr Media Center 6200, Tablemount + Virtual Share, ATM155MMSC Interface	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-F	ViPr Media Center 6200, Tablemount + Virtual Share, 100FX Interface	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6400-E	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 10/100 Interface	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-U	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155UTP	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-A	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155MMSC	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-F	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 100FX Interface	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMS-1002-E	VIPR MEDIA SERVER ETH	Each	IV.1	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-U	VIPR MEDIA SERVER ATM-TP	Each	IV.1	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q

New York State Office of General Services
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
Attachment C
Cost Tables
LOT 2
Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
VMS-1002-A	VI PR MEDIA SERVER ATM-MM	Each	IV.1	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-F	VI PR MEDIA SERVER 100FX	Each	IV.1	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMI-3002-E	VI PR MEDIA INTERFACE ETH	Each	IV.1	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-U	VI PR MEDIA INTERFACE ATM-TP	Each	IV.1	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-A	VI PR MEDIA INTERFACE ATM-MM	Each	IV.1	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-F	VI PR MEDIA INTERFACE 100FX	Each	IV.1	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VSFW-10/100	ViPr SIP Firewall, 1U Rackmount, 10/100 Interface, minimum purchase of a 5	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSFW-5	ViPr SIP Firewall Software, 1 - 5 ViPr Users logged in simultaneously, only av	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSFW-25	ViPr SIP Firewall Software, 6 - 25 ViPr Users logged in simultaneously, only av	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSFW-50	ViPr SIP Firewall Software, 26 - 50 ViPr Users logged in simultaneously, only a	Each	IV.1	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSFW-100	ViPr SIP Firewall Software, 51 - 100 ViPr Users logged in simultaneously, only	Each	IV.1	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSFW-UPGD-20	VSWF UPGD 5 TO 25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSFW-UPGD-25	VSWF UPGD 25 TO 50 USERS	Each	IV.1	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSFW-UPGD-50	VSWF UPGD 50 TO 100 USERS	Each	IV.1	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSIPSA-10/100	ViPr Application Server, 10/100 Ethernet LAN connection; minimum purchase	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-ATM/UTP	ViPr Application Server, 155 Mbps UTP ATM LAN connection; minimum purch	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-ATM/MMF	ViPr Application Server, 155 Mbps MMF ATM LAN connection (SC connecto	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-100FX	ViPr Application Server, 100Base-FX Ethernet; minimum purchase of a 5-user	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPS-5	ViPr Application Server Software, 1 - 5 ViPr Users logged in simultaneously, o	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSIPS-25	ViPr Application Server Software, 1 - 25 ViPr Users logged in simultaneously, d	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSIPS-20	VI PR APP SVR UPGD 5TO25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
HA-VSIPSA-10/100	High Availability Application Server Pair, 10/100 Ethernet LAN connection; mi	Each	IV.1	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/UTP	High Availability Application Server Pair, 155 Mbps UTP ATM LAN connectio	Each	IV.1	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/MMF	High Availability Application Server Pair, 155 Mbps MMF ATM LAN connecti	Each	IV.1	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-100FX	High Availability Application Server Pair, 100Base-FX Ethernet; minimum purch	Each	IV.1	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
VSIPS-HA-5	HIGH AVAIL-VSIPS-5 USER LIC	Each	IV.1	\$ 750.00	10%	\$ 675.00	N/Q	N/Q
VSIPS-HA-25	HIGH AVAIL-VSIPS-25 USER LIC	Each	IV.1	\$ 3,750.00	10%	\$ 3,375.00	N/Q	N/Q
VSIPS-HA-50	HIGH AVAIL-VSIPS-50 USER LIC	Each	IV.1	\$ 7,500.00	10%	\$ 6,750.00	N/Q	N/Q
VSIPS-HA-100	HIGH AVAIL-VSIPS-100 USER LIC	Each	IV.1	\$ 15,000.00	10%	\$ 13,500.00	N/Q	N/Q
VSIPS-HA-UPGD-20	HIGH AVAIL-VSIPS-UPGD 5TO25	Each	IV.1	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
VSIPS-HA-UPGD-25	HIGH AVAIL-VSIPS-UPGD 25TO50	Each	IV.1	\$ 4,045.00	10%	\$ 3,640.50	N/Q	N/Q
VSIPS-HA-UPGD-50	HIGH AVAIL-VSIPS-UPGD 50TO100	Each	IV.1	\$ 8,245.00	10%	\$ 7,420.50	N/Q	N/Q
VIMG-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-us	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/UTP	ViPr Intermedia Gateway, 155 Mbps UTP ATM LAN connection; minimum pu	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/MMF	ViPr Intermedia Gateway, 155 Mbps MMF ATM LAN connection (SC connect	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-us	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMG-5	ViPr Intermedia Gateway Software, 1 - 5 ViPr Users logged in simultaneously,	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIMG-25	ViPr Intermedia Gateway Software, 1 - 25 ViPr Users logged in simultaneously,	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VIMG-50	ViPr Intermedia Gateway Software, 1 - 50 ViPr Users logged in simultaneously	Each	IV.1	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VIMG-100	ViPr Intermedia Gateway Software, 1 - 100 ViPr Users logged in simultaneous	Each	IV.1	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VIMG-UPGD-20	VIMG-UPGRADE 5 TO 25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VIMG-UPGD-25	VIMG-UPGRADE 25 TO 50 USERS	Each	IV.1	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VIMG-UPGD-50	VIMG-UPGRADE 50 TO 100 USERS	Each	IV.1	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VUAMA-10/100	ViPr Unicast Audio Mixer, 10/100 Ethernet LAN connection; minimum purchas	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/UTP	ViPr Unicast Audio Mixer, 155 Mbps UTP ATM LAN connection; minimum pu	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/MMF	ViPr Unicast Audio Mixer, 155 Mbps MMF ATM LAN connection (SC connect	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-100FX/MMF	ViPr Unicast Audio Mixer, 100Base-FX Ethernet and MMF ATM; minimum pu	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAM-5	ViPr Unicast Audio Mixer Software, 1 - 5 ViPr Users logged in simultaneou	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VUAM-25	ViPr Unicast Audio Mixer Software, 1 - 25 ViPr Users logged in simultaneou	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VUAM-50	ViPr Unicast Audio Mixer Software, 1 - 50 ViPr Users logged in simultaneou	Each	IV.1	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VUAM-100	ViPr Unicast Audio Mixer Software, 1 - 100 ViPr Users logged in simultaneou	Each	IV.1	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VUAM-UPGD-20	VUAM UPGD 5 TO 25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VUAM-UPGD-25	VUAM UPGD 25 TO 50 USERS	Each	IV.1	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VUAM-UPGD-50	VUAM UPGD 50 TO 100 USERS	Each	IV.1	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q

New York State Office of General Services
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
Attachment C
Cost Tables
LOT 2
Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
VSHGA-10/100	ViPr SIP - H.323 Gateway, 10/100 Ethernet LAN connection, minimum purcha	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/UTP	ViPr SIP - H.323 Gateway, 155 Mbps UTP ATMLAN connection, minimum p	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/MMF	ViPr SIP - H.323 Gateway, 155 Mbps MMF ATMLAN connection (SC connec	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-100FX	ViPr SIP-H.323 Gateway, 100Base-FX Ethernet, minimum purchase of a 5-user	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHG-5	ViPr SIP - H.323 Gateway Software, 1 - 5 ViPr Users logged in simultaneously	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSHG-25	ViPr SIP - H.323 Gateway Software, 1 - 25 ViPr Users logged in simultaneous	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSHG-50	ViPr SIP - H.323 Gateway Software, 1 - 50 ViPr Users logged in simultaneous	Each	IV.1	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSHG-100	ViPr SIP - H.323 Gateway Software, 1 - 100 ViPr Users logged in simultaneou	Each	IV.1	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSHG-UPGD-20	VSHG UPGD 5 TO 25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSHG-UPGD-25	VSHG UPGD 25 TO 50 USERS	Each	IV.1	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSHG-UPGD-50	VSHG UPGD 50 TO 100 USERS	Each	IV.1	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VHHG-1002	ViPr H.323 - H.320 Gateway	Each	IV.1	\$ 25,000.00	10%	\$ 22,500.00	N/Q	N/Q
VTG-4A	Analog gateway, 10/100 Ethernet, shelf mountable, 4 analog ports emulating an	Each	IV.1	\$ 1,500.00	10%	\$ 1,350.00	N/Q	N/Q
VTG-8D	Digital gateway, 10/100 Ethernet, shelf mountable, 8 digital ports emulating pro	Each	IV.1	\$ 3,000.00	10%	\$ 2,700.00	N/Q	N/Q
VTG-2PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 2 T1-PRI ports	Each	IV.1	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-2PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 2 E1-PRI ports	Each	IV.1	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-1PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 1 T1-PRI port	Each	IV.1	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VTG-1PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 1 E1-PRI port	Each	IV.1	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VIPSC-HD	Spare hard drive, ViPr Infrastructure Platform	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIPR2-VESA	ViPr Desktop Terminal VESA Adapter	Each	IV.1	\$ 250.00	10%	\$ 225.00	N/Q	N/Q
VIPR2-UPGRADE/C	ViPr Collaboration RTF Upgrade	Each	IV.1	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VCRS2A-UPGRADE/C	VCRS Virtual Share RTF Upgrade	Each	IV.1	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VIPR2-UPGRADE/H	ViPr H.264 RTF Upgrade	Each	IV.1	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	IV.1	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2A-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	IV.1	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
FTA-200-EN	ForeThought Enterprise License, ASX-200BX	Each	IV.1	\$ 1,495.00	37%	\$ 941.85	N/Q	N/Q
FTA-200-EX	ForeThought Extended Enterprise License, ASX-200BX	Each	IV.1	\$ 2,495.00	37%	\$ 1,571.85	N/Q	N/Q
FTA-200-SP	ForeThought Service Provider License, ASX-200	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-200-G	ForeThought Gold License, ASX-200BX	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1000-EN	ForeThought Enterprise License, ASX-1000	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
FTA-1000-EX	ForeThought Extended Enterprise License, ASX-1000	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FTA-1000-SP	ForeThought Service Provider License, ASX-1000	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-1000-G	ForeThought Gold License, ASX-1000	Each	IV.1	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
FTA-1200-EN	ForeThought Enterprise License, ASX-1200	Each	IV.1	\$ 5,295.00	37%	\$ 3,335.85	N/Q	N/Q
FTA-1200-EX	ForeThought Extended Enterprise License, ASX-1200	Each	IV.1	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
FTA-1200-SP	ForeThought Service Provider License, ASX-1200	Each	IV.1	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1200-G	ForeThought Gold License, ASX-1200	Each	IV.1	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
FTA-4000-EN	ForeThought Enterprise License, ASX-4000	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-4000-EX	ForeThought Extended Enterprise License, ASX-4000	Each	IV.1	\$ 19,995.00	37%	\$ 12,596.85	N/Q	N/Q
FTA-4000-SP	ForeThought Service Provider License, ASX-4000	Each	IV.1	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
FTA-4000-G	ForeThought Gold License, ASX-4000	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
FTA-210-SP	ForeThought Service Provider License, TNX-210	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-210-G	ForeThought Gold License, TNX-210	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1100-SP	ForeThought Service Provider License, TNX-1100	Each	IV.1	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1100-G	ForeThought Gold License, TNX-1100	Each	IV.1	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
105-1101-100	HE PCI Bus Adapter - 155Mb UTP5, RJ45, CD/Doc./Drivers -Windows NT4.0	Each	IV.1	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
105-1112-100	HE PCI Bus Adapter - 155Mb OC3, SC, CD/Doc./Drivers -Windows NT4.0,20	Each	IV.1	\$ 895.00	37%	\$ 563.85	N/Q	N/Q
105-1212-100	HE PCI Bus Adapter - 622Mb MMF, OC-12, CD/Doc./Drivers -Windows NT4	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
105-1232-100	HE PCI Bus Adapter - 622Mb, OC-12, SMF, CD/Doc./Drivers -Windows NT4	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
105-1212-520	ForeRunnerHE 622 multimode fiber adapter and NM-1/622MMSCE	Each	IV.1	\$ 6,990.00	37%	\$ 4,403.70	N/Q	N/Q
MNE3928P-SI	MNE3928P Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE	Each	IV.1	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
MNE3952P-SI	MNE3952P Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
SFP-GE-SX-MM850-A-M	SFP 1000M Ethernet Optical Interface Unit(850nm,0.55km,LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,10km,LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q

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SFP-GE-LH40-SM1310-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,40km,LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-T-M	SFP 1000M Ethernet Interface Module(100m,RJ45)	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LH70-SM1470CW-M	SFP 1000M Ethernet Optical Interface Unit(1470nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490CW-M	SFP 1000M Ethernet Optical Interface Unit(1490nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510CW-M	SFP 1000M Ethernet Optical Interface Unit(1510nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530CW-M	SFP 1000M Ethernet Optical Interface Unit(1530nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550CW-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570CW-M	SFP 1000M Ethernet Optical Interface Unit(1570nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590CW-M	SFP 1000M Ethernet Optical Interface Unit(1590nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610CW-M	SFP 1000M Ethernet Optical Interface Unit(1610nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
MNE3552G	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE	Each	IV.1	\$ 5,940.00	25%	\$ 4,455.00	N/Q	N/Q
MNE3552G-DC	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE	Each	IV.1	\$ 6,940.00	25%	\$ 5,205.00	N/Q	N/Q
MNE3528G	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE	Each	IV.1	\$ 4,240.00	25%	\$ 3,180.00	N/Q	N/Q
MNE3528G-DC	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE	Each	IV.1	\$ 5,240.00	25%	\$ 3,930.00	N/Q	N/Q
RPS500-A	RPS500-A	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
GBIC-SX-MM850-A-M	1000BASE-SX GBIC, Multi-Mode (850nm, 550m, SC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
GBIC-LX-SM1310-A-M	1000BASE-LX GBIC, Single Mode (1310nm, 10km, SC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
GBIC-LH30-SM1310-M	1000BASE-LH30 GBIC, Single Mode (1310nm, 30km, SC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
GBIC-LH40-SM1550-A-M	1000BASE-LH40 GBIC, Single Mode (1550nm, 40km, SC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
GBIC-LH70-SM1550-A-M	1000BASE-LH70 GBIC, Single Mode (1550nm, 70km, SC)	Each	IV.1	\$ 5,995.00	25%	\$ 4,496.25	N/Q	N/Q
GBIC-STACK-M	1000BASE-T GBIC Stacking Module (HSSDC interface, 30m)	Each	IV.1	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
GBIC-STACK Cable	Cable Assembly, HSSDC Cable, 1.25Gbit/s	Each	IV.1	\$ 80.00	25%	\$ 60.00	N/Q	N/Q
GBIC-T-A-M	1000BASE-T GBIC	Each	IV.1	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
GBIC-LH100-SM1550-M	1000BASE-LH100 GBIC, Single Mode (1550nm, 100km, SC)	Each	IV.1	\$ 7,550.00	25%	\$ 5,662.50	N/Q	N/Q
213-1002-000	1000Base-SX Compliant GBIC (850nm), SC Connector	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
213-1003-000	1000Base-LX Compliant GBIC (1310nm), SC Connector	Each	IV.1	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
213-1004-000	1000Base-LH Compliant GBIC (1550nm) (up to 70km), SC Connector	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
213-1005-000	1000Base-T Copper GBIC Transceiver for ESR	Each	IV.1	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
DGS-711	1000Base-TX compliant GBIC, RJ45 connector - 50 meter reach	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
219-1005-000	ESR-5000 Series II Routing Switch (Includes SII Supervisor, a Power Supply,	Each	IV.1	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1006-000	ESR-5000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3)	Each	IV.1	\$ 19,950.00	25%	\$ 14,962.50	N/Q	N/Q
218-0001-000	Spare Chassis (No Power Supplies)	Each	IV.1	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
218-0002-000	Spare Fault-Tolerant Chassis (Fault-Tolerant Switching Elements, No Power Su	Each	IV.1	\$ 8,400.00	25%	\$ 6,300.00	N/Q	N/Q
218-0013-000	Spare 400 Watt Power Supply	Each	IV.1	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
218-0014-000	Crossbar Element Module	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0015-000	Crossbar Control Module	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0018-000	Spare Front Tray Assembly/Fan	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-1003-000	ESR-6000 Series II Routing Switch (Includes SII Supervisor, a Power Supply,	Each	IV.1	\$ 24,950.00	25%	\$ 18,712.50	N/Q	N/Q
219-1004-000	ESR-6000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3)	Each	IV.1	\$ 31,950.00	25%	\$ 23,962.50	N/Q	N/Q
219-1009-000	ESR-6000 Series II Spare AC Chassis (No Power Supplies or Supervisor) (Incl	Each	IV.1	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1010-000	ESR-6000 Series II Fault Tolerant Spare Chassis (No Power Supplies or Superv	Each	IV.1	\$ 17,850.00	25%	\$ 13,387.50	N/Q	N/Q
219-0013-000	Spare Power Supply	Each	IV.1	\$ 2,450.00	25%	\$ 1,837.50	N/Q	N/Q
219-0014-000	Spare Crossbar Switch Element	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0017-000	Spare Front Fan	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0018-000	Spare Rear Fan	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-0021-000	Series II Crossbar Fabric Controller, ESR-6000	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0045-000	ESR-6000 Series I to Series II Upgrade Kit - Fault Tolerant	Each	IV.1	\$ 12,950.00	25%	\$ 9,712.50	N/Q	N/Q
219-0046-000	ESR-6000 Series I to Series II Upgrade Kit - non Fault Tolerant	Each	IV.1	\$ 11,450.00	25%	\$ 8,587.50	N/Q	N/Q
219-0012-000	Series II Multilayer Supervisor Module	Each	IV.1	\$ 9,950.00	25%	\$ 7,462.50	N/Q	N/Q
219-0020-000	16M PCMCIA Flash Storage Card for SII Supervisor	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
219-0152-000	4-port L3 SII Gig Module with GBIC Interfaces, requires GBICs	Each	IV.1	\$ 5,595.00	25%	\$ 4,196.25	N/Q	N/Q
219-0153-000	8-port L3 SII Gig Module with GBIC Interfaces , requires GBICs	Each	IV.1	\$ 9,995.00	25%	\$ 7,496.25	N/Q	N/Q

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219-0151-000	8-port L3 SII 1000Base-T Gigabit Module	Each	IV.1	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0121-000	24-port L3 SII 10/100Base-TX module, RJ45	Each	IV.1	\$ 4,795.00	25%	\$ 3,596.25	N/Q	N/Q
219-0124-000	24-port L3 SII 100Base-FX module, MTRJ	Each	IV.1	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
219-0154-000	4-port L3 SII 1000Base-T Gigabit Module	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
219-0122-000	48-port L3 SII 10/100Base-TX Module, Telco	Each	IV.1	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0039-000	2 Port OC-12c L3 (SMF) with 1483 B/R	Each	IV.1	\$ 24,450.00	25%	\$ 18,337.50	N/Q	N/Q
219-0040-000	2 Port OC-3c L3 (MMF) with 1483 B/R	Each	IV.1	\$ 16,950.00	25%	\$ 12,712.50	N/Q	N/Q
219-0041-000	2 Port OC-3c L3 (SMF) with 1483 B/R	Each	IV.1	\$ 18,950.00	25%	\$ 14,212.50	N/Q	N/Q
219-0042-000	2 Port OC-12c L3 (MMF) with 1483 B/R	Each	IV.1	\$ 21,450.00	25%	\$ 16,087.50	N/Q	N/Q
219-4832-000	48-port L3 10/100Base-TX	Each	IV.1	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0170-100	1-port L3 SII 10GLX, 10km	Each	IV.1	\$ 34,995.00	25%	\$ 26,246.25	N/Q	N/Q
219-0170-400	1-port L3 SII 10G EX, 40km	Each	IV.1	\$ 59,995.00	25%	\$ 44,996.25	N/Q	N/Q
219-0102-000	L3 Upgrade Key for 24p 10/100Base-TX, 219-0101-000	Each	IV.1	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
219-0108-000	L3 Upgrade Key for 24p 100Base-FX, 219-0107-000	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
219-0168-000	L3 Upgrade Key for 4p 1000Base-T, 219-0164-000	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0104-000	L3 Upgrade Key for 48p 10/100Base-TX Telco, 219-0103-000	Each	IV.1	\$ 8,100.00	25%	\$ 6,075.00	N/Q	N/Q
219-0165-000	L3 Upgrade Key for 8p 1000Base-T, 219-0161-000	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0166-000	L3 Upgrade Key for 4p Gig GBIC, 219-0162-000	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0167-000	L3 upgrade key for 8p Gig GBIC, 219-0163-000	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0031-000	1483 Upgrade key for ESR ATM Blade	Each	IV.1	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
219-0000-256	256MB Memory Upgrade kit for a Series II Supervisor, required for release 6.0	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
219-0000-060	Security License for SSL, SSH, and SNMPv3, for ESR Supervisor release 6.0 a	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
RJ48C-75BNC	E1 Interface Adapter: 120 ohm RJ48c to 75 ohm BNC interface adapter. (Used	Each	IV.1	\$ 180.00	37%	\$ 113.40	N/Q	N/Q
PC-NAMERICA	Power Cord with NEMA 5-15 plug (North America)	Each	IV.1	\$ 10.00	0%	\$ 10.00	N/Q	N/Q
SC-BX/ASX	Serial Cable for 200WG/200GX/210/1000/1100/4000	Each	IV.1	\$ 95.00	37%	\$ 59.85	N/Q	N/Q
093-0003-0x	Documentation Library (on CD)*	Each	IV.1	\$ 75.00	0%	\$ 75.00	N/Q	N/Q
094-0004-0x	ASX Switch Manual Set	Each	IV.1	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0005-0x	TNX Switch Manual Set	Each	IV.1	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0007-0x	LINUX Adapter Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0009-01	ESR-5000/6000 Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0010-01	ESR-5000/6000 ATM Uplink Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0012-0x	ATM Adapters, Solaris Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0013-0x	BXR IP+ Multiservice Switch/Router Manual Set	Each	IV.1	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
MANU0344-0x	ForeRunner HE/200E/LE ATM PC Adapter Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0345-0x	ForeRunner HE/200E ATM Adapters for Solaris Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0346-0x	ForeRunner HE622/PCA-200E Adapters for Irix Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
SOND-ENTRY	Right-to-Use ServiceOn Data, Entry cost only	Each	IV.1	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-4000-FABRIC	Right-to-Use ServiceOn Data on one 4000 Series switch fabric	Each	IV.1	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1000-FABRIC	Right-to-Use ServiceOn Data on one 1000 Series switch fabric	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BXR-FABRIC	Right-to-Use ServiceOn Data on one BXR48000 Series switch router fabric - C	Each	IV.1	\$ 4,000.00	37%	\$ 2,520.00	N/Q	N/Q
SOND-BXR5000-BL	SOND-BXR5000-BASE Right-to-Use ServiceOn Data Baseline Support on one	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BM-BL	SOND-BROADMORE-BASE Right-to-Use ServiceOn Data on one Broadmore	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-200	Right-to-Use ServiceOn Data on one 200 Series switch	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-SE	Right-to-Use ServiceOn Data on one SE Series switch	Each	IV.1	\$ 250.00	37%	\$ 157.50	N/Q	N/Q
SOND-ESR	Right-to-Use ServiceOn Data on one ESR Series switch	Each	IV.1	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-RS	Right-to-Use ServiceOn Data on one Riverstone RS3000/36000/8600 - Connec	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-AXH	Right-to-Use ServiceOn Data on one AXH 2500 Series switch - Connection Fee	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-MEDIA	ServiceOn Data product kit (no Right-to-Use licenses are included). Also inclu	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-O-HA	Right-to-Use ServiceOn Data with High Availability	Each	IV.1	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-O-CNM	Right-to-use ServiceOn Data CNM feature. Includes license for 10 client users.	Each	IV.1	\$ 40,000.00	37%	\$ 25,200.00	N/Q	N/Q
SOND-O-CNM-C-5	SOND-O-CNM-CLIENT-5 Right-to-use ServiceOn Data CNM - 5 Additional	Each	IV.1	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SOND-PMH-STD	SOD SP RTU PMH Std 1000 stats	Each	IV.1	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
SOND-PMH-EXT	SOD SP RTU PMH Ext Unlim stats	Each	IV.1	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-VLAN-100	SOD SP RTU 100 Network VLANs	Each	IV.1	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q

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Attachment C
Cost Tables
LOT 2
Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
SOND-400	SOD SP RTU BXR400 Device	Each	IV.1	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1600-FABRIC	SOD SP RTU BXR1600 Fabric	Each	IV.1	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SON-ENT-MEDIA	ServiceOn Data Enterprise Edition Media Kit (No licenses included)	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SON-ENT-SERVER	Single Server License	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-CLIENT	Single Client License	Each	IV.1	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SON-ENT-SITE	Site License (unlimited servers & clients up to hardware/software limits)	Each	IV.1	\$ 75,000.00	37%	\$ 47,250.00	N/Q	N/Q
SON-ENT-BM	SON-ENT-BROADMORE Right-to-use ServiceOn Data end-to-end provisioning	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-PMH-STD	SOD ENT RTU PMH Std 1000 stats	Each	IV.1	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
SON-ENT-PMH-EXT	SOD ENT RTU PMH Ext Unlim stats	Each	IV.1	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SON-ENT-VLAN-100	SOD ENT RTU 100 Network VLANs	Each	IV.1	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SONFD-FULL	SERVICEON FUSION FOR DATA, FULL LICENSE	Each	IV.1	\$ 50,000.00	37%	\$ 31,500.00	N/Q	N/Q
SONFD-FAULT	SERVICEON FUSION FOR DATA, FAULT LICENSE	Each	IV.1	\$ 15,000.00	37%	\$ 9,450.00	N/Q	N/Q
SONA-MEDIA	ServiceOn Accountant-ATM product kit (no Right-to-Use licenses are included)	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
SONA-LITE	ServiceOn Accountant Entrance Cost - (no Right-to-Use licenses are included)	Each	IV.1	\$ 50,000.00	25%	\$ 37,500.00	N/Q	N/Q
SONA-BXR-48000	Right-to-Use ServiceOn Accountant on one BXR-48000 Series switch	Each	IV.1	\$ 40,000.00	25%	\$ 30,000.00	N/Q	N/Q
SONA-4000	Right-to-Use ServiceOn Accountant on one 4000 Series switch	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
SONA-1000	Right-to-Use ServiceOn Accountant on one 1000 Series switch	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
SONA-200	Right-to-Use ServiceOn Accountant on one 200 Series switch	Each	IV.1	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
SUPP-S-A	Support, Next Business Day advance replacement	% of List Price	IV.1	11%	0%	11%	N/Q	N/Q
SUPP-S-10	Support, 24X7, return to factory, 10 Business Day	% of List Price	IV.1	8%	0%	8%	N/Q	N/Q
SUPP-S-10 2 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (2 Yr. Term)	% of List Price	IV.1	16%	0%	16%	N/Q	N/Q
SUPP-S-10 3 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (3 Yr. Term)	% of List Price	IV.1	24%	0%	24%	N/Q	N/Q
SUPP-S-3	Support, 24X7, return to factory, 3 Business Day	% of List Price	IV.1	9%	0%	9%	N/Q	N/Q
SUPP-S-3 2 YR Term	Support, Strategic Response, 3 day return to factory, 2 year term	% of List Price	IV.1	18%	0%	18%	N/Q	N/Q
SUPP-S-3 3 YR Term	Support, Strategic Response, 3 day return to factory, 3 year term	% of List Price	IV.1	27%	0%	27%	N/Q	N/Q
SUPP-S	Support, Strategic Response, FT Only	% of List Price	IV.1	7%	0%	7%	N/Q	N/Q
SUPP-S 2 YR Term	Support, Strategic Response, for ForeThought only, 2 year term	% of List Price	IV.1	14%	0%	14%	N/Q	N/Q
SUPP-S 3 YR Term	Support, Strategic Response, for ForeThought only, 3 year term	% of List Price	IV.1	21%	0%	21%	N/Q	N/Q
SUPP-S-APPS	SERVICEON, 24X7 Software Support	% of List Price	IV.1	18%	0%	18%	N/Q	N/Q
SUPP-AC	Out-of-Warranty Activation Charge: An activation fee may be added to support	Each	IV.1	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
SERV-SOND-I	ServiceON Data Implementation: This service provides 1-day pre-installation as	Each	IV.1	\$ 15,000.00	0%	\$ 15,000.00	N/Q	N/Q
SERV-SOND-I-HA	ServiceON Data Implementation -- High Availability Option: This service provi	Each	IV.1	\$ 25,000.00	0%	\$ 25,000.00	N/Q	N/Q
FS-BLOCKENGR	Pre-purchase block of Dispatched Network Engineering Services hours. Focus of effort is post installation troubleshooting/fault isolation with the purpose of network restoration and/or performance improvement. Additional skills provided include field upgrades, moves/adds/changes, service provisioning and configuration optimization. This time must be used over a one year period from date payment is received at Ericsson. Dispatched Network Engineering Services are provided 24 hours a day, 7 days a week with a best-effort response. Price based on a 4-hour minimum for dispatched service. Price includes travel and expenses. Minimum purchase is a 40 hour block.	Each	IV.1	\$ 300.00	0%	\$ 300.00	N/Q	N/Q
FS-RETAINER	A Network Engineer will be provided on standby via pager, and can be dispatched at the customer's request. This service is utilized when the customer is conducting post installation operations and there may be a need for advanced, on-site technical support. If dispatched, fees applicable to FS-ENGR apply.	Day	IV.1	\$ 500.00	0%	\$ 500.00	N/Q	N/Q

New York State Office of General Services
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 Attachment C
 Cost Tables
 LOT 2
 Area Networking Hardware & Software

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
FS-RESENGR	For a twelve month duration, an on-site Network Engineer participates and assists with daily operations, future planning, network management, lab analysis and training. Specifically, the on-site engineer will assist in network design, traffic and growth analysis, business needs forecasting, resolution of daily break/fix situations, change-add-moves, TAC coordination, lab testing, physical plant recommendations, network management design and implementation, TACTics online training, customer troubleshooting skill enhancement and overviews of new product functionality.	Each	IV.1	\$ 375,000.00	0%	\$ 375,000.00	N/Q	N/Q
FS-SWCOMM	After a site equipment installation, an Ericsson Network Engineer will perform a switch certification to ensure that the switches are ready to be turned up, fully functional and error free.	Each	IV.1	\$ 6,000.00	0%	\$ 6,000.00	N/Q	N/Q
EEN-210 E	Enterprise ATM Switch Product Specialist Exam / 1/2 day / Successful completion	Each	IV.1	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
EPN-211 E	Public ATM Switch Product Specialist Exam / 1/2 day / Successful completion	Each	IV.1	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
PEN-210 E	Enterprise ATM Switch / 4 days / Install and configure all members of the Ericsson	Each	IV.1	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PEN-410 E	BXR-5000 Installation, Operation, and Maintenance, 5 days	Each	IV.1	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PEN-501 E	ESR Installation, Operation, & Maintenance / 3 days / Installation and configuration	Each	IV.1	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PPN-211 E	Public ATM Switch / 4 days / Install and configure all members of the Ericsson	Each	IV.1	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PPN-620 E	BXR-48000 Switch Router Installation Operation and Maintenance(Release 1.2)	Each	IV.1	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PTN-230 E	ViPr Installation, Operation and Maintenance Training, 3-Day Course	Each	IV.1	\$ 2,100.00	0%	\$ 2,100.00	N/Q	N/Q
TE-EVOLOPTNET-CD	Chronicles the events and associated technologies that have enabled the development	Each	IV.1	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
TE-ATMTHEORY-CD	Provides fundamental knowledge about Asynchronous Transfer Mode (ATM) architecture	Each	IV.1	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-MPOATHEORY-CD	This course explains routing solution, describes virtual routers and its components	Each	IV.1	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-PNNITHEORY-CD	Provides information on Private Network-to-Network Interface (PNNI) protocol	Each	IV.1	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-LANETHEORY-CD	Provides fundamental knowledge about the ATM application called Local Area Network	Each	IV.1	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-THEORYSERIES-CD	Provides fundamental knowledge about ATM, LANE, MPOA and PNNI and their applications	Each	IV.1	\$ 319.99	0%	\$ 319.99	N/Q	N/Q
TPE-808E	ATM Signaling, Traffic Management and Diagnostics, 5 days	Each	IV.1	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PPN-100E	MR8000 Installation, Operation and Maintenance, 5 days	Each	IV.1	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PNM-101E	SERVICEON DATA: OPERATIONS & MAINTENANCE - 2 days	Each	IV.1	\$ 1,200.00	0%	\$ 1,200.00	N/Q	N/Q
TE-SITE/NA	North American Customer site-based technical education courses includes instruction	Day	IV.1	\$ 5,500.00	0%	\$ 5,500.00	N/Q	N/Q

Note1

Maintenance is based on at % of List Price for the Aggregate cost for various items purchased.
 Individual Maintenance costs for specific items may be outlined in the pricelist.

Video Conf

New York State Office of General Services
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 Attachment C
 Cost Tables
 LOT 2
 Video Conferencing

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
PCS-1-INC	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse	Each	IV.5	\$ 4,050.00	10%	\$ 3,645.00	N/Q	N/Q
SS7	N-Station/SchoolStation 7 Integrated High Definition 720P Video S	Each	IV.5	\$ 30,990.00	10%	\$ 27,891.00	N/Q	N/Q
SS7-CNFREC	Advanced Conference Recording Option for SchoolStation/N-Station	Each	IV.5	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
SS7-MCU	5 Unit MCU add-on For SchoolStation/N-Station7	Each	IV.5	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS7-1080P	Full 1080P Conference Capability for SchoolStation/N-Station 7	Each	IV.5	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS-5	SchoolStation 5 Integrated Video Classroom System H323 (IP Only)	Each	IV.5	\$ 10,994.50	10%	\$ 9,895.05	N/Q	N/Q
SS-5I	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN)	Each	IV.5	\$ 12,644.50	10%	\$ 11,380.05	N/Q	N/Q
SS-5D	SchoolStation 5 Integrated Video Classroom System H323 with tab)	Each	IV.5	\$ 13,194.50	10%	\$ 11,875.05	N/Q	N/Q
SS-5500	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN)	Each	IV.5	\$ 14,844.50	10%	\$ 13,360.05	N/Q	N/Q
SS5-UP	Upgrade from SchoolStation to SchoolStation 5 (includes chassis, k	Each	IV.5	\$ 7,800.00	10%	\$ 7,020.00	N/Q	N/Q
PM-1	N-Station Surveillance Camera System with Limited Visibility	Each	IV.5	\$ 11,027.00	10%	\$ 9,924.30	N/Q	N/Q
PM-2	N-Station Surveillance Camera System with Enclosure	Each	IV.5	\$ 10,194.00	10%	\$ 9,174.60	N/Q	N/Q
SS-4-INT	School-Station 4 Integrated H323 CODEC. Requires Controller, M	Each	IV.5	\$ 9,495.00	10%	\$ 8,545.50	N/Q	N/Q
SS5-Media	SchoolStation Media Center: SchoolStation 5 Integrated Video Clas	Each	IV.5	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
N5-EXEC	N-Station5 Executive, System Unit, Dual 19" Display, PTZ Camera	Each	IV.5	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
SS5-BRI-1	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Singl	Each	IV.5	\$ 2,995.00	10%	\$ 2,695.50	N/Q	N/Q
SS5-PRI-1	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Singl	Each	IV.5	\$ 4,945.00	10%	\$ 4,450.50	N/Q	N/Q
SS5-BRI-M	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Multi	Each	IV.5	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
SS5-PRI-M	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Singl	Each	IV.5	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max En	Each	IV.5	\$ 410.00	10%	\$ 369.00	N/Q	N/Q
VCNF-50	Virtual Conference Delivery (50 Concurrent User), 300kb/s max En	Each	IV.5	\$ 784.00	10%	\$ 705.60	N/Q	N/Q
VCNF-100	Virtual Conference Delivery (100 Concurrent User), 300kb/s Max E	Each	IV.5	\$ 931.00	10%	\$ 837.90	N/Q	N/Q
CCTRAN	Close Caption Transcription/Insertion. WM or MPEG4 / min	Each	IV.5	\$ 7.00	10%	\$ 6.30	N/Q	N/Q
FAL-HD3	IP Set-Top System - IP - Gray Only, MCU / Stream Capable, Web S	Each	IV.5	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
NI-2090	Document Camera, Native, 1.3 Megapixel Camera with 9x Optical / 12x Digital Flatbed with Dual VGA In/Out	Each	IV.5	\$ 1,299.00	5%	\$ 1,234.05	N/Q	N/Q
NI-2330	Document Camera, Native, 3 Megapixel Camera with 9x Optical / 12x Digital Flatbed with Dual VGA In/Out, Scaler	Each	IV.5	\$ 2,499.00	5%	\$ 2,374.05	N/Q	N/Q
NI-3330	Document Camera, Native, 3 Megapixel Camera with 9x Optical / 12x Digital Arm-Based with DVI VGA In/Out, Scaler, S-Video, USB and Storage	Each	IV.5	\$ 900.00	5%	\$ 855.00	N/Q	N/Q
NI-3060	Document Camera, Native, 1.3 Megapixel Camera with 3x Optical / 8x Digital Arm-Based with VGA In/Out, USB and Storage	Each	IV.5	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
PCS-PR1	Processor Upgrade	Each	IV.5	\$ 289.00	5%	\$ 274.55	N/Q	N/Q
*KEY-01	Wireless Keyboard with joystick mouse	Each	IV.5	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
*KEY-02	Desktop Keyboard and Mouse	Each	IV.5	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
*NT-1	NT-1 with Power Supply	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*NT-3	NT-3 with Power Supply	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
WH-50	Whiteboard with USB/RS232 Interface and Software	Each	IV.5	\$ 2,127.00	5%	\$ 2,020.65	N/Q	N/Q

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 Attachment C
 Cost Tables
 LOT 2
 Video Conferencing

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WH-60	Whiteboard with RS232 Interface and Software	Each	IV.5	\$ 2,260.00	5%	\$ 2,147.00	N/Q	N/Q
WH-78	Whiteboard with USB/RS232 Interface and Software	Each	IV.5	\$ 2,393.00	5%	\$ 2,273.35	N/Q	N/Q
WH-95	Whiteboard with USB/RS232 Interface and Software	Each	IV.5	\$ 2,927.00	5%	\$ 2,780.65	N/Q	N/Q
WH-AB-KIT	Adjustable Mount and Projector System for WH60,78,95	Each	IV.5	\$ 3,813.00	5%	\$ 3,622.35	N/Q	N/Q
WH-VOTE	Add-On Interactive Response for Whiteboard (25 User)	Each	IV.5	\$ 2,995.00	5%	\$ 2,845.25	N/Q	N/Q
WH-ADD	Whiteboard Add-On Dry Erase	Each	IV.5	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
CAMHD	High Def HD PTZ Camera for SchoolStation/N-Station7 EVI-HD1	Each	IV.5	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
SONY-D100	Sony D100 PTZ Kit	Each	IV.5	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
*FECC-CBL	Far End Camera Control Cable (for Sony)	Each	IV.5	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*FECC-CBLC	Far End Camera Control Cable (for Canon Camera - NTSC)	Each	IV.5	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*SONY-WAL	Wide Angle Lens for Sony PTZ Camera	Each	IV.5	\$ 135.00	5%	\$ 128.25	N/Q	N/Q
*CANON-WAL	Wide Angle Lens for Canon VC-C4 Camera	Each	IV.5	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
*HD-POD	Tabletop pod including laptop plug-in for data presentations for SS-	Each	IV.5	\$ 1,995.00	5%	\$ 1,895.25	N/Q	N/Q
*SS5-REM	SchoolStation 5 replacement international remote control	Each	IV.5	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*WLNIC	Wireless NIC (802.11 b/g wireless NIC) for SS-5	Each	IV.5	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
*CAM-02	DV Record/Playback Camera and Interface Cable	Each	IV.5	\$ 595.00	5%	\$ 565.25	N/Q	N/Q
*ACCES-CTG	Accessories Kit 1 Includes: PTZ Camera, Far End Camera Control	Each	IV.5	\$ 1,994.00	5%	\$ 1,894.30	N/Q	N/Q
CC351H-2	Low Lux Camera (Requires Lens, Specification Required)	Each	IV.5	\$ 840.00	5%	\$ 798.00	N/Q	N/Q
CC351-FF	Lens for PTZ Camera Upgrade, Fixed Focal (Specify)	Each	IV.5	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
CC351-VF	Lens for PTZ Camera Upgrade, Vari-Focal (Specify)	Each	IV.5	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
CC351-MVF	Lens for PTZ Camera Upgrade, Motorized Vari-Focal (Specify)	Each	IV.5	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
EHWD10040	40W Heater	Each	IV.5	\$ 20.00	5%	\$ 19.00	N/Q	N/Q
EHWD10080	80W Heater	Each	IV.5	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
PT280-24P	Pan Tilt Zoom Camera Mount for Mounting (Enclosure Mounted)	Each	IV.5	\$ 775.00	5%	\$ 736.25	N/Q	N/Q
ERD2200	Protocol Converter for Camera Control Signals	Each	IV.5	\$ 782.00	5%	\$ 742.90	N/Q	N/Q
OIPCB	Thermostat and Environment Control	Each	IV.5	\$ 155.00	5%	\$ 147.25	N/Q	N/Q
A9000	Auto/random scan plug-in module	Each	IV.5	\$ 154.00	5%	\$ 146.30	N/Q	N/Q
C3600H-2F2.3AW	CameraPak HiResEx-Vu Color 2.3mm auto iris w/mt	Each	IV.5	\$ 715.00	5%	\$ 679.25	N/Q	N/Q
C3600H-2V1AW	CameraPak HiResEx-Vu Color 1-3mm auto iris w/mount	Each	IV.5	\$ 798.00	5%	\$ 758.10	N/Q	N/Q
C3600H-2V21AW	CameraPak HighRes Ex-View Color 2.8-12mm AI w/mt	Each	IV.5	\$ 724.00	5%	\$ 687.80	N/Q	N/Q
C3600H-2V3AW	CameraPak HiResEx-Vu Color 3-8mm auto iris w/mount	Each	IV.5	\$ 666.00	5%	\$ 632.70	N/Q	N/Q
C3600H-2V50AW	CameraPak HiResEx-Vu Color 5-50mm auto iris w/mt	Each	IV.5	\$ 810.00	5%	\$ 769.50	N/Q	N/Q
C3600H-2V50W	CameraPak HighRes Ex-View Color 5-50mm w/mount	Each	IV.5	\$ 787.00	5%	\$ 747.65	N/Q	N/Q
C3600H-2V55AW	CameraPak HiResEx-Vu Color 5-83mm auto iris w/mt	Each	IV.5	\$ 878.00	5%	\$ 834.10	N/Q	N/Q
C3600H-2V55W	CameraPak HighRes Ex-View Color 5-83mm w/mount	Each	IV.5	\$ 848.00	5%	\$ 805.60	N/Q	N/Q
C3600H-2V5AW	CameraPak HiResEx-Vu Color 5-40mm auto iris w/mt	Each	IV.5	\$ 810.00	5%	\$ 769.50	N/Q	N/Q
C3600H-2V5W	CameraPak HighRes Ex-View Color 5-40mm w/mount	Each	IV.5	\$ 787.00	5%	\$ 747.65	N/Q	N/Q
C3700H-2F2.3AW	CameraPak NTSC High Res Color 2.3mm auto iris w/mt	Each	IV.5	\$ 535.00	5%	\$ 508.25	N/Q	N/Q
C3700H-2F2.3W	CameraPak NTSC High Resolution Color 2.3mm w/mount	Each	IV.5	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
C3700H-2V21AW	CameraPak NTSC High Res Color 2.8-12mm AI w/mt	Each	IV.5	\$ 543.00	5%	\$ 515.85	N/Q	N/Q

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C3700H-2V21W	CameraPak NTSC High Res Color 2.8-12mm w/mount	Each	IV.5	\$ 493.00	5%	\$ 468.35	N/Q	N/Q
C3700S-2F2.3A	CameraPak Standard Res Color 2.3mm auto iris	Each	IV.5	\$ 433.00	5%	\$ 411.35	N/Q	N/Q
BB4-F	Spectra IV In-ceiling black back	Each	IV.5	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
BB4-F-E	Spectra IV In-ceiling, black, environmental back	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
BB4-PG	Spectra IV Pendant mount, gray, standard back	Each	IV.5	\$ 413.00	5%	\$ 392.35	N/Q	N/Q
BB4-PG-E	Spectra IV Pendant mount, environmental back	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
DD4CBW23	Spectra IV Day/Night (NTSC) camera (23X)	Each	IV.5	\$ 3,225.00	5%	\$ 3,063.75	N/Q	N/Q
DD4CBW35	Spectra IV Day/Night (NTSC) camera (35X)	Each	IV.5	\$ 3,478.00	5%	\$ 3,304.10	N/Q	N/Q
LD5F-0	Spectra IV Smoked, in-ceiling lower dome	Each	IV.5	\$ 229.00	5%	\$ 217.55	N/Q	N/Q
LD53PB-0	Spectra IV Smoked, pendant, black lower dome	Each	IV.5	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
ES3012-2W	Esprit (pan/tilt, enclosure and receiver) 24VAC - wall mount	Each	IV.5	\$ 2,917.00	5%	\$ 2,771.15	N/Q	N/Q
CCC1390H-6	1/3-inch high resolution day/night, WDR, CCD camera	Each	IV.5	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
13VDIR2.8-11	2.8 - 11 mm lens for CcC1390 camera	Each	IV.5	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
13VDIR7.5-50	7.5 - 50 mm lens for CCC1390 camera	Each	IV.5	\$ 196.00	5%	\$ 186.20	N/Q	N/Q
13ZD6X10	10x zoom lens for CCC1390H	Each	IV.5	\$ 632.00	5%	\$ 600.40	N/Q	N/Q
13ZD5.6X20	20x zoom lens for CCC1390H	Each	IV.5	\$ 1,233.00	5%	\$ 1,171.35	N/Q	N/Q
13ZD5.5X30	30x zoom lens for CCC1390H	Each	IV.5	\$ 2,067.00	5%	\$ 1,963.65	N/Q	N/Q
PM105	Medium duty wall mount	Each	IV.5	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
PT280-24P	Light duty mini pan/tilt, 24 VAC	Each	IV.5	\$ 923.00	5%	\$ 876.85	N/Q	N/Q
ST1	Support Strut for WM2000	Each	IV.5	\$ 75.00	5%	\$ 71.25	N/Q	N/Q
PA2000	Adapter plate; required when using WM2000	Each	IV.5	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
WM2000	Wall mount for PT570 Pan/Tilt	Each	IV.5	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
PT570P	Medium Duty Pan/Tilt 110v	Each	IV.5	\$ 1,205.00	5%	\$ 1,144.75	N/Q	N/Q
EH3512-2	Indoor/Outdoor camera enclosure with blower, defroster and heater	Each	IV.5	\$ 347.00	5%	\$ 329.65	N/Q	N/Q
EH3512	Indoor/Outdoor Camera Enclosure	Each	IV.5	\$ 134.00	5%	\$ 127.30	N/Q	N/Q
SS3512	Sun shroud for EH3512 series	Each	IV.5	\$ 41.00	5%	\$ 38.95	N/Q	N/Q
SWM-PA-GY	Pole adapter with stainless steel hardware	Each	IV.5	\$ 41.00	5%	\$ 38.95	N/Q	N/Q
SWM-GY	Compact wall mount with cable feedthrough	Each	IV.5	\$ 71.00	5%	\$ 67.45	N/Q	N/Q
PA101	Pole Adapter for EM2400 mount	Each	IV.5	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
EM2400	WALL MOUNT, LIGHT-DUTY, ENCLOSURE	Each	IV.5	\$ 76.00	5%	\$ 72.20	N/Q	N/Q
WVCW974	Outdoor Color PTZ pendant with motion tracking	Each	IV.5	\$ 5,035.00	5%	\$ 4,783.25	N/Q	N/Q
IQ751	1.3 MP Day/Night Camera, 30ips	Each	IV.5	\$ 989.00	5%	\$ 939.55	N/Q	N/Q
IQ752	2.0 MP Day/Night Camera, 30ips	Each	IV.5	\$ 1,149.00	5%	\$ 1,091.55	N/Q	N/Q
IQ753	3.0 MP Day/Night Camera, 30ips	Each	IV.5	\$ 1,249.00	5%	\$ 1,186.55	N/Q	N/Q
IQ755	5.0 MP Day/Night Camera, 30ips	Each	IV.5	\$ 1,349.00	5%	\$ 1,281.55	N/Q	N/Q
V7	Wide Varifocal 3MP IR Lens for IQ7xx	Each	IV.5	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
V6	Telephoto Varifocal Day/Night Lens for IQ7xx	Each	IV.5	\$ 175.00	5%	\$ 166.25	N/Q	N/Q
V5	Wide Varifocal Day/Night Lens for IQ7xx	Each	IV.5	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
IQ510	Wide Dynamic Range 1.3MP camera	Each	IV.5	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
V3	Wide Varifocal Lens for IQ51x	Each	IV.5	\$ 99.00	5%	\$ 94.05	N/Q	N/Q

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V4	Telephoto Varifocal Lens for IQ51x	Each	IV.5	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
V1	Wide Varifocal Lens for IQ70x/IQ80x	Each	IV.5	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
V2	Telephoto Varifocal Lens for IQ70x/IQ80x	Each	IV.5	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
V8	Wide Varifocal Lens for IQ711/IQ811	Each	IV.5	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
V12	Wide Varifocal 3 MP Lens for IQ04xS/IQ51x/IQ70x/IQ80x	Each	IV.5	\$ 179.00	5%	\$ 170.05	N/Q	N/Q
W1	Ultra Wide Varifocal Lens for IQ51x/IQ7xx	Each	IV.5	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
CR	C/CS Adapter Ring	Each	IV.5	\$ 10.00	5%	\$ 9.50	N/Q	N/Q
QA10SI-B3	Alliance VGA Interior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 749.00	5%	\$ 711.55	N/Q	N/Q
QA11SI-B2	Alliance 1.3 MP Interior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
QA12SI-B2	Alliance 2 MP Interior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,149.00	5%	\$ 1,091.55	N/Q	N/Q
QA13SI-B2	Alliance 3.1 MP Interior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,349.00	5%	\$ 1,281.55	N/Q	N/Q
QA15SI-B4	Alliance 5 MP Interior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,549.00	5%	\$ 1,471.55	N/Q	N/Q
QA10SE-B3	Alliance VGA Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 898.00	5%	\$ 853.10	N/Q	N/Q
QA11SE-B2	Alliance 1.3 MP Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,148.00	5%	\$ 1,090.60	N/Q	N/Q
QA12SE-B2	Alliance 2 MP Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,298.00	5%	\$ 1,233.10	N/Q	N/Q
QA13SE-B2	Alliance 3.1 MP Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,498.00	5%	\$ 1,423.10	N/Q	N/Q
QA15SE-B4	Alliance 5 MP Exterior Vandal Dome Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,698.00	5%	\$ 1,613.10	N/Q	N/Q
QA10NE-B5	Alliance VGA Exterior Day/Night Vandal Dome Camera, Day/Night	Each	IV.5	\$ 998.00	5%	\$ 948.10	N/Q	N/Q
QA11NE-B5	Alliance 1.3 MP Exterior Day/ Night Vandal Dome Camera, Day/Night	Each	IV.5	\$ 1,248.00	5%	\$ 1,185.60	N/Q	N/Q
QA12NE-B5	Alliance 2 MP Exterior Day/Night Vandal Dome Camera, Day/Night	Each	IV.5	\$ 1,398.00	5%	\$ 1,328.10	N/Q	N/Q
QA13NE-B5	Alliance 3.1 MP Exterior Day/Night Vandal Dome Camera, Day/Night	Each	IV.5	\$ 1,598.00	5%	\$ 1,518.10	N/Q	N/Q
QA15NE-B6	Alliance 5 MP Exterior Day/Night Vandal Dome Camera, Day/Night	Each	IV.5	\$ 1,798.00	5%	\$ 1,708.10	N/Q	N/Q
IQ851V3NPSS	Sentinel 1.3 MP All-Weather Day/Night Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,438.00	5%	\$ 1,366.10	N/Q	N/Q
IQ851V6NPSS	Sentinel 1.3 MP All-Weather Day/Night Camera, Telephoto Varifocal Lens	Each	IV.5	\$ 1,514.00	5%	\$ 1,438.30	N/Q	N/Q
IQ852V5NPSS	Sentinel 2 MP All-Weather Day/Night Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,538.00	5%	\$ 1,461.10	N/Q	N/Q
IQ852V6NPSS	Sentinel 2 MP All-Weather Day/Night Camera, Telephoto Varifocal Lens	Each	IV.5	\$ 1,574.00	5%	\$ 1,495.30	N/Q	N/Q
IQ852V7NPSS	Sentinel 2 MP All-Weather Day/Night Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,699.00	5%	\$ 1,614.05	N/Q	N/Q
IQ853V6NPSS	Sentinel 3.1 MP All-Weather Day/Night Camera, Telephoto Varifocal Lens	Each	IV.5	\$ 1,674.00	5%	\$ 1,590.30	N/Q	N/Q
IQ853V7NPSS	Sentinel 3.1 MP All-Weather Day/Night Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,799.00	5%	\$ 1,709.05	N/Q	N/Q
IQ855V7NPSS	Sentinel 5 MP All-Weather Day/Night Camera, Wide Varifocal Lens	Each	IV.5	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
IQ800-PMA	Sentinel Pole Mount Adapter	Each	IV.5	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQ800-JBC	Sentinel Junction Box Environmental Cover Plate	Each	IV.5	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
IQ800-JB+C	Sentinel Junction Box with Environmental Cover Plate	Each	IV.5	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
CM1750	5-in universal camera mount for camera up to 7lbs.	Each	IV.5	\$ 37.00	5%	\$ 35.15	N/Q	N/Q
CM1750EXT	4" extension tube for use with CM1750 or TB1750 mt	Each	IV.5	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
CM1750S	Mount camera short: 3-inch universal for up to 7lb	Each	IV.5	\$ 33.00	5%	\$ 31.35	N/Q	N/Q
CM4400	Mount camera ceiling: light duty J-mount	Each	IV.5	\$ 63.00	5%	\$ 59.85	N/Q	N/Q
CM4450	Light duty J-mount w/ feedthru and swivel head	Each	IV.5	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
CM6700-MXB2	CM6700 Matrix, 16 Inputs X 2 Outputs, 120V	Each	IV.5	\$ 1,265.00	5%	\$ 1,201.75	N/Q	N/Q
CM6700-VMC2	CM6700 video output card: expand by 2 monitor out	Each	IV.5	\$ 276.00	5%	\$ 262.20	N/Q	N/Q

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DD53C22	Spectra III SE Dome Drive Color cam (264X) NTSC	Each	IV.5	\$ 2,712.00	5%	\$ 2,576.40	N/Q	N/Q
DD53CBW	Spectra III SE Dome Drive Color/BW (230X) NTSC	Each	IV.5	\$ 3,225.00	5%	\$ 3,063.75	N/Q	N/Q
DD53M22	Spectra III SE Dome Drive BW camera (264X) EIA	Each	IV.5	\$ 2,535.00	5%	\$ 2,408.25	N/Q	N/Q
DD53TC16	Spectra III Dome Drive Color camera (128X) NTSC	Each	IV.5	\$ 1,929.00	5%	\$ 1,832.55	N/Q	N/Q
DD5-FM	Removable fixed mount camera bracket for Spectra®	Each	IV.5	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
DF5-0	Fixed Mount In-ceiling with smoked lower dome	Each	IV.5	\$ 181.00	5%	\$ 171.95	N/Q	N/Q
DF5CA-02.3A	DomePak InCeil smk dome Color cam 2.3mm AI lens	Each	IV.5	\$ 707.00	5%	\$ 671.65	N/Q	N/Q
DF5CA-PG-E1V5A	DomePak clr dome env gry pnd Color cam 5-40mm AI	Each	IV.5	\$ 1,142.00	5%	\$ 1,084.90	N/Q	N/Q
DF5HD-1	Heavy Duty dome, flush, clear dome, no camera.	Each	IV.5	\$ 506.00	5%	\$ 480.70	N/Q	N/Q
DF8-PB-0	8.5" Fixed mt smoked dome black pendant no camera	Each	IV.5	\$ 385.00	5%	\$ 365.75	N/Q	N/Q
DH5CA-12.3A	DomePak HD InCeil clr dome Color cam 2.3mm AI lens	Each	IV.5	\$ 1,033.00	5%	\$ 981.35	N/Q	N/Q
DX1004-030	DX1000 Series 4 channel 30GB DVR	Each	IV.5	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
DX2008-080	DX2000 Series 8 channel 80GB DVR	Each	IV.5	\$ 4,266.00	5%	\$ 4,052.70	N/Q	N/Q
E2020	Ceiling mount plate for EH2020: 2-ft x 2-ft panel	Each	IV.5	\$ 58.00	5%	\$ 55.10	N/Q	N/Q
EH2020	Indoor wedge mount for drop ceiling	Each	IV.5	\$ 151.00	5%	\$ 143.45	N/Q	N/Q
EH8106	Housing outdoor pRessurized 6"	Each	IV.5	\$ 1,062.00	5%	\$ 1,008.90	N/Q	N/Q
ES3012-2CBZ10N	Esprit High Res Color cam 10x zm pedestal 24V	Each	IV.5	\$ 3,592.00	5%	\$ 3,412.40	N/Q	N/Q
ICS090-CA12	Camclosure Indoor Smked w/ Color Std Res 12mm	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
ICS090-CA3	Camclosure Indoor smoke dome StdRes Color 2.9mm	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
ICS090-CA6	Camclosure Indoor smoke dome StdRes Color 6mm	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
ICS090-CA8T	Camclosure Indoor smoke dome StdRes Color 8mm UTP	Each	IV.5	\$ 290.00	5%	\$ 275.50	N/Q	N/Q
ICS090-CR12	Camclosure Indoor smoke dome HiRes Color 12mm	Each	IV.5	\$ 330.00	5%	\$ 313.50	N/Q	N/Q
IDM4012SS	Wall arm mount with feed thru for Spectra SS	Each	IV.5	\$ 332.00	5%	\$ 315.40	N/Q	N/Q
KBD100	Economical switcher control keypad	Each	IV.5	\$ 282.00	5%	\$ 267.90	N/Q	N/Q
KBD200A	Keyboard, Pan, Tilt, Zoom Push-button	Each	IV.5	\$ 511.00	5%	\$ 485.45	N/Q	N/Q
KBD300A	Desktop pushbutton/joystick control keypad for PTZ	Each	IV.5	\$ 968.00	5%	\$ 919.60	N/Q	N/Q
MD2001	Single channel analog video motion detector 120V	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
MM1000	Universal wall mount for 9" and 12" monitors	Each	IV.5	\$ 96.00	5%	\$ 91.20	N/Q	N/Q
MM2000	Universal ceiling/pedestal mt for 9"/12" monitor	Each	IV.5	\$ 91.00	5%	\$ 86.45	N/Q	N/Q
MM3000	Ceiling "J" mount for 9" and 12" monitors	Each	IV.5	\$ 121.00	5%	\$ 114.95	N/Q	N/Q
NET101R	CCTV/Ethernet Receiver	Each	IV.5	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
NET101R-A	CCTV/Ethernet Receiver w/ bi-directional audio	Each	IV.5	\$ 2,214.00	5%	\$ 2,103.30	N/Q	N/Q
NET101T	CCTV/Ethernet Transmitter	Each	IV.5	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
NET101T-A	CCTV/Ethernet Transmitter w/ bi-directional audio	Each	IV.5	\$ 2,214.00	5%	\$ 2,103.30	N/Q	N/Q
NET104A	Four Camera Ethernet Video Transmitter	Each	IV.5	\$ 2,309.00	5%	\$ 2,193.55	N/Q	N/Q
NET4001A	Four Camera Ethernet Video Transmitter/Receiver	Each	IV.5	\$ 4,439.00	5%	\$ 4,217.05	N/Q	N/Q
NETRANS	Wall transformer for PelcoNet 240V	Each	IV.5	\$ 83.00	5%	\$ 78.85	N/Q	N/Q
O/I-OUTLET	120V electrical outlet. Plug into O/I-PCB	Each	IV.5	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
O/I-PCB	PC board kit for EH4718, EH4722, EH5723, EH5729	Each	IV.5	\$ 101.00	5%	\$ 95.95	N/Q	N/Q
SD53C22-F0	Spectra III SE In-Ceiling Smoked Dome 22x Color	Each	IV.5	\$ 3,215.00	5%	\$ 3,054.25	N/Q	N/Q

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SD53C22-F-E0	Spectra III SE Env In-Ceiling Smk Dome 22x Color	Each	IV.5	\$ 3,506.00	5%	\$ 3,330.70	N/Q	N/Q
SD53C22-HCF1	Spectra III SE Heavy Duty Clear, Flush Cage -Color	Each	IV.5	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
SD53C22-HP1	Spectra III SE Heavy Duty Pend, Color, Clear	Each	IV.5	\$ 3,723.00	5%	\$ 3,536.85	N/Q	N/Q
SD53C22-HPE1	Spectra III SE Heavy Duty Env Pend, Color, Clear	Each	IV.5	\$ 3,830.00	5%	\$ 3,638.50	N/Q	N/Q
SD53C22-PSGE0	Spectra III SE SS Env Gray Pend Smk Dome 22xColor	Each	IV.5	\$ 4,298.00	5%	\$ 4,083.10	N/Q	N/Q
SD53CBW-HCF1	Spectra III SE HD In-Ceiling cage clear dome CBW	Each	IV.5	\$ 4,163.00	5%	\$ 3,954.85	N/Q	N/Q
SD53CBW-HCP1	Spectra III SE HD Pendant cage clear dome CBW	Each	IV.5	\$ 4,348.00	5%	\$ 4,130.60	N/Q	N/Q
SD53CBW-PSGE0	Spectra III SE SS Env Gray Pnd Smk Dome 23xClr/BW	Each	IV.5	\$ 4,811.00	5%	\$ 4,570.45	N/Q	N/Q
SD53TC-F0	Spectra III In-Ceiling Smoked Dome 16x Color	Each	IV.5	\$ 2,370.00	5%	\$ 2,251.50	N/Q	N/Q
TF9000	Power transformer for 24V cameras - 50vA	Each	IV.5	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
VA6104	Sequential switcher 4 in w/Alarm x 1 out 120V	Each	IV.5	\$ 352.00	5%	\$ 334.40	N/Q	N/Q
VA6108	Sequential switcher 8 in w/Alarm x 1 out 120V	Each	IV.5	\$ 543.00	5%	\$ 515.85	N/Q	N/Q
VA6112	Sequential switcher 12 in w/Alarm x 1 out 120V	Each	IV.5	\$ 752.00	5%	\$ 714.40	N/Q	N/Q
ICS310-CRV39A	Varifocal, auto iris 3-9 mm outdoor NTSC color camera non-dome	Each	IV.5	\$ 735.00	5%	\$ 698.25	N/Q	N/Q
ICS310-CR3	Fixed no iris 2.9 mm outdoor NTSC color camera non-dome	Each	IV.5	\$ 556.00	5%	\$ 528.20	N/Q	N/Q
ICS310-COND	Conduit adapter; can be adapted to any verticle or horizontal surface	Each	IV.5	\$ 43.00	5%	\$ 40.85	N/Q	N/Q
ICS150-CW-V39	Varifocal, auto iris 3-9 mm indoor in ceiling Wide Dynamic Range	Each	IV.5	\$ 573.00	5%	\$ 544.35	N/Q	N/Q
ICS150-CDV39A	Varifocal, auto iris 3-9 mm indoor in ceiling low light Smoked Dome	Each	IV.5	\$ 614.00	5%	\$ 583.30	N/Q	N/Q
ICS150-CRV39A	Varifocal, auto iris 3-9 mm indoor in ceiling Smoked Dome	Each	IV.5	\$ 525.00	5%	\$ 498.75	N/Q	N/Q
ICS150-CR3	Fixed, without iris 2.9 mm indoor in ceiling Smoked Dome	Each	IV.5	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS150-CR12	Fixed, without iris 12 mm indoor in ceiling Smoked Dome	Each	IV.5	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-CW-V39	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount high Dyn	Each	IV.5	\$ 573.00	5%	\$ 544.35	N/Q	N/Q
ICS110-CDV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount low light	Each	IV.5	\$ 614.00	5%	\$ 583.30	N/Q	N/Q
ICS110-CRV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount Smoked D	Each	IV.5	\$ 525.00	5%	\$ 498.75	N/Q	N/Q
ICS110-CR3	Fixed, without iris 2.9 mm indoor/outdoor surface mount Smoked D	Each	IV.5	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-CR12	Fixed, without iris 12 mm indoor/outdoor surface mount Smoked D	Each	IV.5	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-PG	Pendant mount adapter for ICS110 series	Each	IV.5	\$ 43.00	5%	\$ 40.85	N/Q	N/Q
13FFD-V5PAK	Five lens pack. One each 2.9 mm, 3.6 mm, 6 mm, 8 mm, and 12 mm	Each	IV.5	\$ 212.00	5%	\$ 201.40	N/Q	N/Q
TF2000	Power supply for one 24 VAC camera, 20 VA	Each	IV.5	\$ 17.00	5%	\$ 16.15	N/Q	N/Q
MCS4-2	Indoor power supply. 120/230 VAC. Four 1.5A fused 24 VAC outputs.	Each	IV.5	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
MCS8-5	Indoor power supply. 120/230 VAC. 8 3A fused 24 VAC outputs. T	Each	IV.5	\$ 138.00	5%	\$ 131.10	N/Q	N/Q
MCS16-10	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs.	Each	IV.5	\$ 206.00	5%	\$ 195.70	N/Q	N/Q
MCS16-20	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs.	Each	IV.5	\$ 254.00	5%	\$ 241.30	N/Q	N/Q
e7084004comp	18" pole mount extension cable	Each	IV.5	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
0248-001	USB PTZ joystick	Each	IV.5	\$ 349.00	5%	\$ 331.55	N/Q	N/Q
LMVZ990-IR	9-90mm lens (requires C/CS adapter)	Each	IV.5	\$ 340.00	5%	\$ 323.00	N/Q	N/Q
POE-ARR	POE arrestor	Each	IV.5	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
POE-INJ	Power Over Ethernet Injector (Specify Single or Multiple Port Optic	Each	IV.5	\$ 44.00	5%	\$ 41.80	N/Q	N/Q
1222-0-1	MM to Copper GigE Adapter, LC Connector, with PS	Each	IV.5	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
WV-NW964	30x IP PTZ Camera	Each	IV.5	\$ 4,491.00	5%	\$ 4,266.45	N/Q	N/Q

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 Cost Tables
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PWM20GS	Gooseneck mount for WV-NW964	Each	IV.5	\$ 142.00	5%	\$ 134.90	N/Q	N/Q
PWM30G	Parapet mount for WV-NW964	Each	IV.5	\$ 487.00	5%	\$ 462.65	N/Q	N/Q
T2856C	Power Supply: 28VAC 56VA with enclosure	Each	IV.5	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
T2428100C	Power Supply: 28VAC 100VA with enclosure	Each	IV.5	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
RLD-1002473	VM286 Agile Modulator - 860MHz	Each	IV.5	\$ 765.00	5%	\$ 726.75	N/Q	N/Q
RLD-10074XX	VM1550 Fixed Channel Modulator	Each	IV.5	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
RLD-1002433	FMC1000 FM Stereo Cable TV Modulator	Each	IV.5	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
RLD-1003662	PC801 Passive Combiner - 1GHz	Each	IV.5	\$ 75.00	5%	\$ 71.25	N/Q	N/Q
RLD-100320X	CRF Series Channel Removal Filter	Each	IV.5	\$ 1,305.00	5%	\$ 1,239.75	N/Q	N/Q
RLD-1002723	DAR8642 Rack Distribution Amplifier	Each	IV.5	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
RLD-1002411	VMD806AG Agile Desktop Modulator	Each	IV.5	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
RLD-10037XX-1	300VMF+Fixed Modulator (Ch.2-36,95-99)	Each	IV.5	\$ 125.00	5%	\$ 118.75	N/Q	N/Q
RLD-10037XX-2	300VMF+Fixed Modulator (Ch.37-78)	Each	IV.5	\$ 165.00	5%	\$ 156.75	N/Q	N/Q
RLD-1003615	806DM Video Demodulator	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002724	DDA5542R Distribution Amplifier	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002713	DIP42 Diplexer	Each	IV.5	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
RLD-1001504	PSM121 Power Supply	Each	IV.5	\$ 189.00	5%	\$ 179.55	N/Q	N/Q
RLD-1002324	DMM806 Television Demodulator	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002474	RMMFP-Filler Plate for RMM12	Each	IV.5	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003613	4 way splitter	Each	IV.5	\$ 3.50	5%	\$ 3.32	N/Q	N/Q
RLD-1003614	8 way splitter	Each	IV.5	\$ 5.90	5%	\$ 5.60	N/Q	N/Q
RLD-1002476	RMM12 Rack Enclosure	Each	IV.5	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
RLD-1002477	RMM4 Rack Enclosure with Power Supply	Each	IV.5	\$ 219.00	5%	\$ 208.05	N/Q	N/Q
RLD-1002474	RMMFP - Filler Plate for RMM12	Each	IV.5	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003611	2 way splitter	Each	IV.5	\$ 1.99	5%	\$ 1.89	N/Q	N/Q
RLD-1003612	3 way splitter	Each	IV.5	\$ 3.00	5%	\$ 2.85	N/Q	N/Q
1003664	PC1601 Passive Combiner - 1GHz	Each	IV.5	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
1002723	DAR8642 Rack Distribution Amplifier	Each	IV.5	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
1002722	DAR8633 Rack Distribution Amplifier	Each	IV.5	\$ 679.00	5%	\$ 645.05	N/Q	N/Q
1002720	DAR7542 Rack Distribution Amplifier	Each	IV.5	\$ 649.00	5%	\$ 616.55	N/Q	N/Q
100273x	Input Attenuators (-3 to -18 dB)	Each	IV.5	\$ 4.50	5%	\$ 4.27	N/Q	N/Q
100275x	Input Equalizers (3 to 18dB - 860MHz)	Each	IV.5	\$ 16.50	5%	\$ 15.67	N/Q	N/Q
1002492	DAD860 Digital to Analog Demodulator	Each	IV.5	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
1002493	DAD860 Controller Module	Each	IV.5	\$ 319.00	5%	\$ 303.05	N/Q	N/Q
1002469	VMM860AG Agile Modulator	Each	IV.5	\$ 382.00	5%	\$ 362.90	N/Q	N/Q
1002480	VMM860AS Stereo Agile Modulator	Each	IV.5	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
1002724	DDA5542R Distribution Amplifier	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
ICS110-AP	ICS110 Adapter plate for a 4-square electrical box	Each	IV.5	\$ 17.00	5%	\$ 16.15	N/Q	N/Q
PP4348	Parapet roof mount for IWM series	Each	IV.5	\$ 554.00	5%	\$ 526.30	N/Q	N/Q
PP350	Parapet wall mount	Each	IV.5	\$ 463.00	5%	\$ 439.85	N/Q	N/Q

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PP351	Parapet roof mount	Each	IV.5	\$ 490.00	5%	\$ 465.50	N/Q	N/Q
IWMGY	Wall Mount	Each	IV.5	\$ 118.00	5%	\$ 112.10	N/Q	N/Q
CM400	Corner adapter for IWM series	Each	IV.5	\$ 73.00	5%	\$ 69.35	N/Q	N/Q
PP400	Parapet wall mount for IWM series	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
T2428100C	100 VA 24 volt indoor power supply	Each	IV.5	\$ 172.66	5%	\$ 164.02	N/Q	N/Q
Om-P-Base-40	Omnicast Pro software. Includes license for one 50 camera, 10TB s	Each	IV.5	\$ 1,130.00	5%	\$ 1,073.50	N/Q	N/Q
Om-P-1C-40	1 camera connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1DV-40	1 DVR camera input	Each	IV.5	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-P-1S-40	1 SDK connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1U-40	1 client/user connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1K-40	1 keyboard connection	Each	IV.5	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-P-1GTW-40	1 Media Gateway Streaming License	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1OGW-40	1 Omnicast Gateway	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-1VM-40	1 Virtual Matrix	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-1A25-40	25 camera/10 Tbyte remote Archiver	Each	IV.5	\$ 730.00	5%	\$ 693.50	N/Q	N/Q
Om-P-1A50-40	50 camera/10 Tbyte remote Archiver	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-P-UP100-40	Upgrade base package to 100/10 Tbyte	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-P-Maps-40	Maps and procedures	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-Audio-40	Audio Support	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-OffAR-40	Offline Archiving (back-up and restore)	Each	IV.5	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-P-LA-40	Local Archiving	Each	IV.5	\$ 550.00	5%	\$ 522.50	N/Q	N/Q
Om-P-CB-40	Camera blocking	Each	IV.5	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-P-MAC-40	Macros	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-AM-40	Alarm Management Module	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-Base-40	Omnicast Enterprise - server license for up to 75 cameras. Includes	Each	IV.5	\$ 5,410.00	5%	\$ 5,139.50	N/Q	N/Q
Om-E-1+-40	1 camera connection (49 cameras or less)	Each	IV.5	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
Om-E-50+-40	1 camera connection (99 cameras or less)	Each	IV.5	\$ 280.00	5%	\$ 266.00	N/Q	N/Q
Om-E-100+-40	1 camera connection (100 cameras and more)	Each	IV.5	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
Om-E-500+-40	1 camera connection (500 cameras and more)	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1U-40	1 client/user connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1DV-40	1 DVR camera input	Each	IV.5	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-E-1S-40	1 SDK connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1CE-40	1 Pocket PC Viewer connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1GTW-40	1 Media Gateway Streaming License	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1HMI-40	1 Hardware Matrix connection	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1DSF-40	1 Direct Show connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1KEY-40	1 analogue keyboard connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1ACS-40	1 access control interface	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-Rep-40	Database Reporting	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-CB-40	Camera blocking	Each	IV.5	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q

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Om-E-ACD-40	Active Directory Integration	Each	IV.5	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
Om-E-FOE-40*	Unit Failover	Each	IV.5	\$ 1,630.00	5%	\$ 1,548.50	N/Q	N/Q
Om-E-1FOD-40	1 Failover directory server (Sup Req)	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1OGW-40	1 Omnicast Gateway	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1VM-40	1 Virtual Matrix	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1FOV-40	1 Virtual Matrix failover (incl. Virtual matrix) (Sup Req)	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1A25-40	25 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 550.00	5%	\$ 522.50	N/Q	N/Q
Om-E-1A50-40	50 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1A75-40	75 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 2,170.00	5%	\$ 2,061.50	N/Q	N/Q
Om-E-1A100-40	100 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1A200-40	200 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 5,410.00	5%	\$ 5,139.50	N/Q	N/Q
Om-E-1A300-40	300 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 8,110.00	5%	\$ 7,704.50	N/Q	N/Q
Om-E-1FA25-40	25 camera/10 Tbyte Failover Archiver (includes archiver license) (S	Each	IV.5	\$ 1,450.00	5%	\$ 1,377.50	N/Q	N/Q
Om-E-1FA50-40	50 camera/10 Tbyte Failover Archiver (includes archiver license) (S	Each	IV.5	\$ 2,260.00	5%	\$ 2,147.00	N/Q	N/Q
Om-E-1FA75-40	75 camera/10 Tbyte Failover Archiver (includes archiver license) (S	Each	IV.5	\$ 3,070.00	5%	\$ 2,916.50	N/Q	N/Q
Om-E-1FA100-40	100 camera/10 Tbyte Failover Archiver (includes archiver license) (S	Each	IV.5	\$ 3,610.00	5%	\$ 3,429.50	N/Q	N/Q
Om-E-1FA200-40	200 camera/10 Tbyte Failover Archiver (includes archiver license) (S	Each	IV.5	\$ 7,660.00	5%	\$ 7,277.00	N/Q	N/Q
Om-E-1FA300-40	300 camera/10 Tbyte Failover Archiver (includes archiver license) (S	Each	IV.5	\$ 10,360.00	5%	\$ 9,842.00	N/Q	N/Q
Om-E-1AU25-40	1 25 Tbyte Archiver upgrade	Each	IV.5	\$ 3,610.00	5%	\$ 3,429.50	N/Q	N/Q
Om-E-1AU50-40	1 50 Tbyte Archiver upgrade	Each	IV.5	\$ 6,760.00	5%	\$ 6,422.00	N/Q	N/Q
Om-E-1AU100-40	1 100+ Tbyte Archiver upgrade	Each	IV.5	\$ 13,510.00	5%	\$ 12,834.50	N/Q	N/Q
Om-E-1RSA	1 Auxiliary archiver	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-50AA	50 recording cameras for Auxiliary archiver	Each	IV.5	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
Om-E-100AA	100 recording cameras for Auxiliary archiver	Each	IV.5	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1KAA	1000 recording cameras for Auxiliary archiver	Each	IV.5	\$ 22,510.00	5%	\$ 21,384.50	N/Q	N/Q
Om-E-1FES-40	1 Federation server	Each	IV.5	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-E-1FED-40	1 Federated directory	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-50F-40	50 federated cameras	Each	IV.5	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
Om-E-100F-40	100 federated cameras	Each	IV.5	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1000F-40	1000 federated cameras	Each	IV.5	\$ 22,510.00	5%	\$ 21,384.50	N/Q	N/Q
SMA-BASIC-1YR	Software Maintenance for Omnicast Pro.	Each	IV.5	18% of List	0%	18% of List	N/Q	N/Q
WVLC1710	17" LCD monitor - 500 lines of resolution S-Vid in, BNC Composit	Each	IV.5	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
WVLD1500	15" LCD monitor - 450 lines of resolution S-Vid in, BNC Composit	Each	IV.5	\$ 840.00	5%	\$ 798.00	N/Q	N/Q
WVLD2000	20" LCD monitor - 450 lines of resolution S-Vid in, BNC Composit	Each	IV.5	\$ 1,190.00	5%	\$ 1,130.50	N/Q	N/Q
AT-Mix-Auto	Mixer for Multiple Microphones, 4 Channel Automatic	Each	IV.5	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
AT-Mix-Manual	Mixer for Multiple Microphones, 4 Channel Manual w/Audio Inputs	Each	IV.5	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
AT8314-10	Microphone Cable, 10 Foot	Each	IV.5	\$ 24.00	5%	\$ 22.80	N/Q	N/Q
AT8314-25	Microphone Cable, 25 Foot	Each	IV.5	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
AT-VHF1235-831	Wireless Microphone (VHF)	Each	IV.5	\$ 764.00	5%	\$ 725.80	N/Q	N/Q
EXSYS-BFS-NM	Wireless Microphone, Base System, No Microphones	Each	IV.5	\$ 3,199.00	5%	\$ 3,039.05	N/Q	N/Q

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EXSYS-MIC-BM	Boundry or Tabletop Mic for Wireless System	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
STD-PK	USB Standard Enhancement Pack (Speaker & Case)	Each	IV.5	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*MC6-REM	Replacement Remote Control for Pan Tilt Zoom Cameras	Each	IV.5	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*AUD-01	Tabletop Microphone	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-USB	Tabletop Microphone for USB	Each	IV.5	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*AUD-GRP	Group System Microphone for N-Station / SchoolStation	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-961	Mixer Capable Microphone	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*AUD-ML	Hanging Microphone	Each	IV.5	\$ 315.00	5%	\$ 299.25	N/Q	N/Q
*SPEAK	Speaker System for Group Systems	Each	IV.5	\$ 438.90	5%	\$ 416.95	N/Q	N/Q
HDSET	Headset for Desktop Kits	Each	IV.5	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
HD-WL	Wireless Headset	Each	IV.5	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
*MON-17	17" XGA Monitor (16" viewable) w/Integrated Speakers and Micro	Each	IV.5	\$ 405.00	5%	\$ 384.75	N/Q	N/Q
*MON-32-SS	32" LCD TV 1280X768 DVI-HDCP includes speakers and stand	Each	IV.5	\$ 2,398.00	5%	\$ 2,278.10	N/Q	N/Q
*MON-37-SS	37" LCD TV 1366X768 DVI-HDCP includes speakers and stand	Each	IV.5	\$ 4,197.00	5%	\$ 3,987.15	N/Q	N/Q
*MON-40-SS	40" LCD 1280X768 DVI-HDCP includes speakers and stand	Each	IV.5	\$ 5,347.00	5%	\$ 5,079.65	N/Q	N/Q
*MON-PRJ	XGA Projection Monitor	Each	IV.5	\$ 8,995.00	5%	\$ 8,545.25	N/Q	N/Q
PMC14F	Monitor High Res Color 14" Rack mountable 120/220V	Each	IV.5	\$ 483.00	5%	\$ 458.85	N/Q	N/Q
PMC21A	Monitor High Res Color 21" Rack adaptable 120/220V	Each	IV.5	\$ 692.00	5%	\$ 657.40	N/Q	N/Q
PMC9A	Monitor, Color, 9" Rack mountable NTSC/PAL	Each	IV.5	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
PMCL15A	LCD Monitor, 15" Color NTSC/PAL/PC	Each	IV.5	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
PMM1201	Monitor B/W 12" monochrome high Res 120V EIA	Each	IV.5	\$ 224.00	5%	\$ 212.80	N/Q	N/Q
*PLASMA-42	42" Plasma	Each	IV.5	\$ 1,300.00	5%	\$ 1,235.00	N/Q	N/Q
*PLASMA-50	50" Plasma	Each	IV.5	\$ 1,850.00	5%	\$ 1,757.50	N/Q	N/Q
*PLASMA-65	65" Plasma	Each	IV.5	\$ 4,500.00	5%	\$ 4,275.00	N/Q	N/Q
*PLASMA-DSK	Desk Stand for Plasma Display	Each	IV.5	\$ 375.00	5%	\$ 356.25	N/Q	N/Q
*PLASMA-SPK	Side Mounted Speakers for Plasma Display	Each	IV.5	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
*MC-Cart	Rollabout Cart for 29" and 34" Monitor	Each	IV.5	\$ 1,200.00	5%	\$ 1,140.00	N/Q	N/Q
*MC-MetalCart	Metal Cart for Plasma/LCD and Video Equipment	Each	IV.5	\$ 795.00	5%	\$ 755.25	N/Q	N/Q
*MC-Dualcart	Dual rollabout cart for (2) 29" or 34" monitors	Each	IV.5	\$ 1,800.00	5%	\$ 1,710.00	N/Q	N/Q
*WSCart	Wide Screen display cart (for plasma or LCD monitors up to 61")	Each	IV.5	\$ 2,495.00	5%	\$ 2,370.25	N/Q	N/Q
RACK-CUSTOM1	Custom System Rack	Each	IV.5	\$ 1,723.00	5%	\$ 1,636.85	N/Q	N/Q
s2700e	IP camera - smoked dome	Each	IV.5	\$ 925.00	5%	\$ 878.75	N/Q	N/Q
s2700VR	Vandal resistant IP camera - smoked dome	Each	IV.5	\$ 990.00	5%	\$ 940.50	N/Q	N/Q
1970ET	High resolution Ethernet video server (encoder) with 1 video input	Each	IV.5	\$ 725.00	5%	\$ 688.75	N/Q	N/Q
S2750eNs	Fixed Dome IP Camera (NTSC), Smoked Cover	Each	IV.5	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
S1970eR	High resolution Ethernet video receiver with 1 video output (12VDC)	Each	IV.5	\$ 635.00	5%	\$ 603.25	N/Q	N/Q
nDVRPRO2C35	2 connection licenses (encoder/decoder)	Each	IV.5	\$ 800.00	5%	\$ 760.00	N/Q	N/Q
nDVRPRO2U35	2 workstation licenses (user license)	Each	IV.5	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
S1708e-T	High resolution Ethernet video server (encoder) with 8 video inputs	Each	IV.5	\$ 2,800.00	5%	\$ 2,660.00	N/Q	N/Q
S1708e-T-A	High resolution Ethernet video server (encoder) with 8 video inputs	Each	IV.5	\$ 3,100.00	5%	\$ 2,945.00	N/Q	N/Q

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S1712e-T	High resolution Ethernet video server (encoder) with 12 video input	Each	IV.5	\$ 2,850.00	5%	\$ 2,707.50	N/Q	N/Q
S1712e-T-A	High resolution Ethernet video server (encoder) with 12 video input	Each	IV.5	\$ 3,150.00	5%	\$ 2,992.50	N/Q	N/Q
S1712e-T-12iA	High resolution Ethernet video server (encoder) with 12 video input	Each	IV.5	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
S1724e-T	High resolution Ethernet video server (encoder) with 24 video input	Each	IV.5	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
S1724e-T-A	High resolution Ethernet video server (encoder) with 24 video input	Each	IV.5	\$ 3,850.00	5%	\$ 3,657.50	N/Q	N/Q
SRM10	Standard black anodized 19 inch rack mount panel for S1500e/S1600e	Each	IV.5	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
PS1260	110VAC to 12VDC at 45W transformer for (1) one S1504/1508/1700	Each	IV.5	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
PS1281	19-inch rack mountable power supply 110V AC to dual 14V DC with	Each	IV.5	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
PDP10-2	19-inch 1U power distribution panel rack mount to connect up to ten	Each	IV.5	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
951-3010	MotionTrack – One Input	Each	IV.5	\$ 1,750.00	5%	\$ 1,662.50	N/Q	N/Q
901-7942-XX01	AP, Multicast Video Capable, 802.11n	Each	IV.5	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
901-7962-US01	ZoneFlex dual-band (5 GHz and 2.4 GHz concurrent) 802.11n Wirel	Each	IV.5	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
9200-4200-000	7102 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition.	Each	IV.5	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9200-4211-000	7102 H-HD (HD-ready) H.264 High-Definition Ready Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Can be upgraded to High Definition by purchasing the High Definition software upgrade key.	Each	IV.5	\$ 10,995.00	15%	\$ 9,345.75	N/Q	N/Q
9200-4210-000	7102 H-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Customers will receive a free upgrade to the High Definition firmware when it is available.	Each	IV.5	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
9202-4200-000	7101 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition.	Each	IV.5	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9202-4211-000	7101 H-HD (HD-ready) H.264 High-Definition Ready Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Can be upgraded to High Definition by purchasing the High Definition software upgrade key.	Each	IV.5	\$ 10,995.00	15%	\$ 9,345.75	N/Q	N/Q

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9202-4210-000	7101 H-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Customers will receive a free upgrade to the High Definition firmware when it is available.	Each	IV.5	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
8570-1000	VBRICK RACK MOUNT SHELF - The Rack Mount shelf is 8 rack units high and has 11 slots for encoder blades and 2 slots for load sharing redundant power supplies. Includes redundant cooling with field replacable fan tray.	Each	IV.5	\$ 16,995.00	15%	\$ 14,445.75	N/Q	N/Q
9204-4200-000	8103 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition.	Each	IV.5	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9204-4210-000	8103 H-HD H.264 High Definition single channel encoder blade for VBrick Rack Mount Shelf.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9204-4211-000	8103 H-HD (HD-ready) H.264 High-Definition Ready single channel encoder blade for VBrick Rack Mount Shelf. Can be upgraded to High Definition by purchasing the High Definition software upgrade key.	Each	IV.5	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
8000-0156-000	VBrick Rich Media Studio – The VBrick Rich Media Studio combines multiple video/audio inputs with any xGA/DVI source to provide an advanced presentation offering. Users can plug in cameras, DVD player, and other video/audio sources into the video/audio source. They can combine this with their computer, document camera, etc. into the xGA/DVI source. The appliance combines these into one video stream that can be viewed in VBrick’s EtherneTV system. Additionally, the combined stream can be reflected by VBrick’s reflector technology allowing organizations to use their bandwidth efficiently by sending one stream over low bandwidth links and reflecting it on the far end to multiple end users. The one stream can also be sent to VBrick’s VBoss service for Internet delivery	Each	IV.5	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
9190-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 5,295.00	15%	\$ 4,500.75	N/Q	N/Q
9190-4200-100	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	IV.5	\$ 6,495.00	15%	\$ 5,520.75	N/Q	N/Q

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9190-4300-000	Windows Media Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9190-4300-100	Windows Media Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	IV.5	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
9190-0200-000	REFLECTOR APPLIANCE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end.	Each	IV.5	\$ 4,095.00	15%	\$ 3,480.75	N/Q	N/Q
9190-0200-100	REFLECTOR APPLIANCE WITH HARD DRIVE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end. The optional hard drive allows the live video to be recorded and then delivered on demand.	Each	IV.5	\$ 5,195.00	15%	\$ 4,415.75	N/Q	N/Q
9180-4300-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control.	Each	IV.5	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9180-4300-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control. Hard Drive. Hard drive can be used to record WM or MPEG streams.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9180-6200-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Decoder 10/100BT Ethernet. With Cable kit and remote control.	Each	IV.5	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9180-6200-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Decoder 10/100BT Ethernet. With Cable kit and remote control. Hard Drive. Hard drive can be used to record WM and MPEG streams.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9150-4300-000	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 8,795.00	15%	\$ 7,475.75	N/Q	N/Q

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9150-4300-100	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record WM streams.	Each	IV.5	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9110-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9110-4200-100	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	IV.5	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
9110-4300-000	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9110-4300-100	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	IV.5	\$ 12,695.00	15%	\$ 10,790.75	N/Q	N/Q
9110-5200-000	MPEG-2 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
9110-5200-100	MPEG-2 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	IV.5	\$ 6,895.00	15%	\$ 5,860.75	N/Q	N/Q
9110-5300-000	MPEG-2 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9110-5300-100	MPEG-2 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	IV.5	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
9110-6200-000	MPEG-2 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9110-6200-100	MPEG-2 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	IV.5	\$ 12,695.00	15%	\$ 10,790.75	N/Q	N/Q
9130-4300-000	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9130-4300-100	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record MPEG-2 only.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9130-4300-101	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet SDI input for MPEG-2. With cable kit and remote control. Hard Drive. Closed Captioning not supported on SDI. Hard drive can be used to record MPEG-2 only.	Each	IV.5	\$ 13,795.00	15%	\$ 11,725.75	N/Q	N/Q
9130-5300-000	MPEG-2 Single Channel Decoder & MPEG-4 Single Channel Decoder. 10/100BT Ethernet. With cable kit and remote control.	Each	IV.5	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q

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9130-6200-000	MPEG-2 Single Channel Decoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9130-6200-100	MPEG-2 Single Channel Decoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record MPEG-2 only.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9140-4200-000	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
9140-4300-000	MPEG-4 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 9,195.00	15%	\$ 7,815.75	N/Q	N/Q
9140-5200-000	MPEG-4 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 4,595.00	15%	\$ 3,905.75	N/Q	N/Q
9140-5300-000	MPEG-4 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 6,395.00	15%	\$ 5,435.75	N/Q	N/Q
9140-6200-000	MPEG-4 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control.	Each	IV.5	\$ 8,095.00	15%	\$ 6,880.75	N/Q	N/Q
9170-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	IV.5	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
9174-4200-000	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	IV.5	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
9176-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	IV.5	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
8000-0155	H.264 HD STB - Self booting STB that decodes High Definition and Standard Definition H.264 video and audio for display on plasmas, LCDs, and televisions. Supported outputs are Composite Video, Component Video, Stereo Audio.. Users can select NTSC or PAL output. Includes IR remote control and A/V Cables.	Each	IV.5	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
8000-0113	EtherneTv Windows Media IP Receiver	Each	IV.5	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
8000-0096	AMINO 110 MPEG-2 SET TOP BOX - The Amino is integrated with EtherneTV Portal Software for MPEG2 live and stored video. The following features are not supported: Access Logging, VCR/DVD Control, Pass through control, Scheduling, SDK support, and Emergency Broadcast.	Each	IV.5	\$ 325.00	15%	\$ 276.25	N/Q	N/Q
8000-0095	KEYBOARD FOR AMINO 110 STB - used for configuration purposes	Each	IV.5	\$ 65.00	15%	\$ 55.25	N/Q	N/Q

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7500-0190	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. Server hardware not included.	Each	IV.5	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
8000-0171	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	IV.5	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
7500-0191	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. Server hardware not included.	Each	IV.5	\$ 29,995.00	15%	\$ 25,495.75	N/Q	N/Q
8000-0172	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	IV.5	\$ 37,995.00	15%	\$ 32,295.75	N/Q	N/Q
7500-0192	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. Server hardware not included.	Each	IV.5	\$ 49,995.00	15%	\$ 42,495.75	N/Q	N/Q

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8000-0173	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	IV.5	\$ 59,995.00	15%	\$ 50,995.75	N/Q	N/Q
7500-0193	VBRICK ENTERPRISE MEDIA SYSTEM PRESENTER (SOFTWARE ONLY) – Tightly integrated with the VBrick Enterprise Media System (VEMS) Portal, the VEMS Presenter module allows organizations to synchronize VBrick Windows Media video and PowerPoint slides. Creates and delivers fully synchronized slides, audience polls and web pages, along with VBrick Windows Media audio and video. Presentations can be recorded with a push of a button and then uploaded to a Video on Demand server for on-demand viewing. Requires VEMS Portal software. Server hardware not included. Note: Only supported for Windows Media presentations. To record Presentations requires a Windows Media appliance with a hard drive.	Each	IV.5	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0194	VBRICK ENTERPRISE MEDIA SYSTEM SCHEDULER (SOFTWARE ONLY) - The VBrick Enterprise Media System (VEMS) Scheduler software allows the scheduling of VBricks, Video on Demand servers, Set Top Boxes, Recordings, and Priority Alerts (Emergency Broadcasts). Requires VEMS Portal software. Server hardware not included.	Each	IV.5	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0195	VBRICK ENTERPRISE MEDIA SYSTEM CHANNEL GUIDE (SOFTWARE ONLY) - Downloads television channel guide listings to display in the VEMS Portal Server. Includes customer choice of up to 4 local channels. There is a one time fee for the application to enable the service. Annual Gold, Gold Plus, or Platinum support program is required to maintain service after the first year. Server hardware not included.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q

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7500-0196	VBRICK ENTERPRISE MEDIA SYSTEM CHANNEL GUIDE ADDITIONAL CHANNELS (SOFTWARE ONLY) - One time charge to add channels not in the main VBrick channel guide lineup. Server hardware not included.	Each	IV.5	\$ 495.00	15%	\$ 420.75	N/Q	N/Q
7500-0197	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Requires the VEMS Portal Software. Server hardware not included.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8000-0174	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Requires the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Software on a high performance server.	Each	IV.5	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0199	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Does not require the VEMS Portal Software. Server hardware not included.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8000-0176	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Does not require the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Standalone Software on a high performance server.	Each	IV.5	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0201	VBRICK ENTERPRISE MEDIA SYSTEM VOD CONNECTION LICENSE (SOFTWARE ONLY) - Allows an existing Windows Media server, QuickTime Streaming Server, or Darwin Streaming server to connect to the VEMS Portal Software and have the VEMS Portal Software manage those assets. Each server that is connected requires a separate license. Server hardware not included.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q

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7500-0202	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER (SOFTWARE ONLY) - Used in conjunction with the VBrick Enterprise Media System (VEMS) Presenter software to support large scale presentations. The Distribution Server reduces the load on the Portal server by offloading the delivery of the slide content (.jpps), access logging, questions, and polling. Server hardware not included. Not available with the VEMS Standard Edition Portal.	Each	IV.5	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
8000-0178	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER (SOFTWARE AND HARDWARE) - Used in conjunction with the VBrick Enterprise Media System (VEMS) Presenter software to support large scale presentations. The Distribution Server reduces the load on the Portal server by offloading the delivery of the slide content (.jpps), access logging, questions, and polling. The Hardware and Software combination pre-installs the Distribution Server Software on a high performance server. Not available with the VEMS Standard Edition Portal.	Each	IV.5	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0181	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL PLUS (SOFTWARE AND HARDWARE) – The Enterprise Media System (VEMS) Portal Plus Software provides a unified Portal for accessing Live and On-Demand video and audio files, and includes the VEMS Scheduler software. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	IV.5	\$ 34,990.00	15%	\$ 29,741.50	N/Q	N/Q
8000-0182	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION SUITE (SOFTWARE AND HARDWARE) – The Enterprise Media System (VEMS) Standard Edition Suite provides a unified Portal for accessing Live and On-Demand video and audio files. The Suite also bundles the VEMS Scheduler software, the VEMS Presenter software, and the VEMS Channel Guide software. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	IV.5	\$ 49,970.00	15%	\$ 42,474.50	N/Q	N/Q

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7500-0120	ETHERNETV PORTAL SOFTWARE – The EtherneTV Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
8000-0049	ETHERNETV PORTAL SOFTWARE WITH HARDWARE - The EtherneTV Portal Software provides a unified Portal for accessing Live and On-demand video and audio files. The Hardware and Software combination pre-installs the EtherneTV Portal Software on a high performance web server.	Each	IV.5	\$ 14,395.00	15%	\$ 12,235.75	N/Q	N/Q
7500-0139	ETHERNETV SCHEDULING MODULE - VBrick Scheduler software allows the scheduling of VBricks, Video on Demand servers, EtherneTV IP Receiver, Recordings, and Emergency Broadcasts. Requires EtherneTV Portal Server.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
7500-0179	ETHERNETV CHANNEL GUIDE - Downloads television channel guide listings to display in the EtherneTV Portal Server. There is a one time fee for the application to enable the service. Annual VBSafe subscription is required.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0186	ETHERNETV CHANNEL GUIDE ADDITIONAL CHANNELS - One time charge to add channels not in the main VBrick channel guide lineup.	Each	IV.5	\$ 495.00	15%	\$ 420.75	N/Q	N/Q
8000-0134	ETHERNETV PORTAL PLUS (PORTAL SOFTWARE WITH HARDWARE AND SCHEDULING MODULE) - The EtherneTV Portal Software provides a unified Portal for accessing Live and On-demand video and audio files. VBrick Scheduler software allows the scheduling of VBricks, Video on Demand servers, EtherneTV IP Receiver, Recordings, and Emergency Broadcasts. The Hardware and Software combination pre-installs the EtherneTV Portal and Scheduling Module Software on a high performance web server.	Each	IV.5	\$ 25,890.00	15%	\$ 22,006.50	N/Q	N/Q
8000-0153	ETV SUITE BUNDLE - The ETV Suite Bundle includes all of the EtherneTV modules in one easy to order package. The ETV Suite Bundle include the EtherneTV Portal Software with Hardware, Scheduling Module, Channel Guide, and Reporter. The software comes pre-installed on a high performance web server.	Each	IV.5	\$ 37,480.00	15%	\$ 31,858.00	N/Q	N/Q

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7500-0181	ETHERNETV REPORTER SOFTWARE - Allows for the creation of EtherneTV usage reports. The summary and detail reports provide information on system use, including client and live streaming, most frequently watch VoD content, date and time filtering, and viewing by geographic location. This is a web based application that can be accessed locally on the EtherneTV Portal Server or remotely from any web client. Licensed for 5 users. EtherneTV Portal Server is required.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0182	ETHERNETV BACKUP - Integrated software application that delivers increased EtherneTV system availability through the addition of a secondary or "warm backup" EtherneTV Portal server. This warm backup server stays in constant synchronization with the primary ETV Portal server and can take over all portal functions in the unlikely event of a connectivity, hardware or system outage on the primary Portal Server.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0145	ETHERNETV NETWORK VIDEO RECORDER 10 (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Requires the EtherneTV Portal Software. Server not included.	Each	IV.5	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
8000-0077	ETHERNETV NETWORK VIDEO RECORDER 10 (SOFTWARE WITH HARDWARE): Records up to 10 simultaneous streams. Requires EtherneTV Portal Software.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
8000-0078	ETHERNETV NETWORK VIDEO RECORDER 40 (SOFTWARE WITH HARDWARE) - Records up to 40 simultaneous streams. Requires EtherneTV Portal Software.	Each	IV.5	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
7500-0172	ETHERNETV NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE ONLY) - Can record up to 10 simultaneous streams. Server is not included. EtherneTV Portal Software is not required.	Each	IV.5	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
8000-0128	ETHERNETV NETWORK VIDEO RECORDER 10 STAND ALONE (SOFTWARE WITH HARDWARE): Records up to 10 simultaneous streams. Does not require the EtherneTV Portal Software.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q

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7500-0174	VOD 50W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (50 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC computers and the IP Receiver. Software provides up to 50 Mbps of streaming throughput or a maximum of 50 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	IV.5	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
7500-0175	VOD 125W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (125 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Digital Receiver. Provides up to 125 Mbps of streaming throughput or a maximum of 125 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	IV.5	\$ 20,695.00	15%	\$ 17,590.75	N/Q	N/Q
7500-0176	VOD 300W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (300 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Receiver. Software provides up to 300 Mbps of streaming throughput or a maximum of 300 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD and VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	IV.5	\$ 48,295.00	15%	\$ 41,050.75	N/Q	N/Q
8000-0073	VOD 50W - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (50 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC computers and the IP Receiver. Server with Windows OS provides up to 50 Mbps of streaming throughput or a maximum of 50 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	IV.5	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q

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8000-0074	VOD 125W SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (125 Mbps) - Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Digital Receiver. Server with Windows OS provides up to 125 Mbps of streaming throughput or a maximum of 125 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	IV.5	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0075	VOD 300W SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (300 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Receiver. Server with Windows OS provides up to 300 Mbps of streaming throughput or a maximum of 300 concurrent connections. It delivers stored MPEG assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	IV.5	\$ 51,795.00	15%	\$ 44,025.75	N/Q	N/Q
8000-0083	VOD 125WM SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (125 mbps). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server provides 125 Mbps of benchmarked streaming throughput. Server with Windows OS delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network.	Each	IV.5	\$ 7,195.00	15%	\$ 6,115.75	N/Q	N/Q
8000-0088	VOD 125WM SERVER MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (125 Mbps WITH MULTICAST CAPABILITY). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 125mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network.	Each	IV.5	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q

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8000-0090	VOD 300WM SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (300 Mbps). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 300 Mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network.	Each	IV.5	\$ 17,295.00	15%	\$ 14,700.75	N/Q	N/Q
8000-0091	VOD 300WM SERVER MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA (300 Mbps WITH MULTICAST CAPABILITY). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 300mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network.	Each	IV.5	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
7500-0183	ETHERNETV PORTAL SERVER VOD CONNECTION LICENSE - Allows an existing Windows Media server, QuickTime Streaming Server, or Darwin Streaming server to connect to the EtherneTV Portal Software and have the EtherneTV Portal Software manage those assets. Each server that is connected requires a separate license.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
8000-0097	ETHERNETV ES-5 EXTERNAL DIRECT ATTACHED STORAGE (5 Drives) - 1.5 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	IV.5	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0098	ETHERNETV ES-10 EXTERNAL DIRECT ATTACHED STORAGE (10 Drives) - 3.0 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	IV.5	\$ 31,095.00	15%	\$ 26,430.75	N/Q	N/Q
8000-0099	ETHERNETV ES-15 EXTERNAL DIRECT ATTACHED STORAGE (15 Drives) - 4.5 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	IV.5	\$ 39,195.00	15%	\$ 33,315.75	N/Q	N/Q

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8500-0000	VBOSS - LIVE AND ON DEMAND WITH VBRICK ENCODER (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting, asset, category, user, automated player creation, managed syndication, live event report, video on demand report, syndication report, remote appliance manangement, standard video streaming bandwidth of 500GB and video storage of 10GB and VBrick's Windows Media live encoding appliance with internal hard drive. Note: If customer signs and pays for annual contract up front, unused bandwidth can be rolled over from month to month	Month	IV.5	\$ 2,495.00	15%	\$ 2,120.75	N/Q	N/Q
8500-0001	VBOSS - LIVE AND ON DEMAND WITH CUSTOMER SUPPLIED ENCODER (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting, asset, category, user, automated player creation, managed syndication, live event report, video on demand report, syndication report, remote appliance manangement, standard video streaming bandwidth of 500GB and video storage of 10GB. Note: If customer signs and pays for annual contract up front, unused bandwidth can be rolled over from month to month	Month	IV.5	\$ 2,195.00	15%	\$ 1,865.75	N/Q	N/Q
8500-3000	VBOSS LIVE WITH CUSTOMER SUPPLIED ENCODER (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting (bandwidth sold separately)	Month	IV.5	\$ 99.00	15%	\$ 84.15	N/Q	N/Q
8500-4003	VBOSS LIVE MANAGEMENT WITH RICH MEDIA STUDIO (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting (bandwidth sold separately)	Month	IV.5	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8502-0100	VBOSS BANDWIDTH BUNDLE 100 - VBoss extra bandwidth 100 GB per month	Month	IV.5	\$ 179.00	15%	\$ 152.15	N/Q	N/Q
8503-0005	VBOSS STORAGE BUNDLE 5 - VBoss extra storage 5 GB per month	Month	IV.5	\$ 60.00	15%	\$ 51.00	N/Q	N/Q
7500-0185	IBM SAMETIME PLUGIN SINGLE CLIENT LICENSE - VBrick's IBM Sametime Plug-in allows the IBM Sametime client to add streaming video capabilities. The Plug-in lists and plays live and stored video, presentations, web pages. Additional features include Priority Alert and password security for video links. NOTE: MINIMUM ORDER QUANTITY IS 1000	Each	IV.5	\$ 6.00	15%	\$ 5.10	N/Q	N/Q

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7500-0187	IBM SAMETIME PLUGIN SITE LICENSE - VBrick's IBM Sametime Plug-in allows the IBM Sametime client to add streaming video capabilities. The Plug-in lists and plays live and stored video, presentations, web pages. Additional features include Priority Alert and password security for video links. NOTE: THE SITE LICENSE ALLOWS FOR UNLIMITED INSTALLATION IN ONE PHYSICAL LOCATION	Each	IV.5	\$ 57,495.00	15%	\$ 48,870.75	N/Q	N/Q
7500-0178	ViP SOFTWARE FOR 3COM OSN - The ViP is VBrick software that is designed to run on the 3Com Open Services Networking (OSN) module built-in to many models of 3Com networking devices. The ViP enables automated discovery of live video from VBrick WM Appliances; and provides access to stored video assets either on-board the OSN or from a Windows Media streaming server.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0188	ViP SOFTWARE FOR HP PROCURVE - The ViP is VBrick software that is designed to run on the HP Procurve Services Module built in to the HP ProCurve 8200 and 5400 zl switches. The ViP enables automated discovery of live video from VBrick WM Appliances; and provides access to stored video assets either on-board the HP Procurve Services Module or from a Windows Media streaming server.	Each	IV.5	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
8000-0130	VBEXPRESS - Mobile Streaming Kit that includes a VBrick Windows Media Appliance for streaming, camera with microphone, network switch, and accessories. The equipment is pre-installed in a hard, durable travel case, allowing broadcast without having to unpack and set-up. Simply open the case, connect the camera, powerup and connect to a properly configured network to begin Webcasting.	Each	IV.5	\$ 9,195.00	15%	\$ 7,815.75	N/Q	N/Q
8000-0131	VBEXPRESS WITH HARD DRIVE - Mobile Streaming Kit that includes a VBrick Windows Media Appliance with hard drive for streaming, camera with microphone, network switch, and accessories. The equipment is pre-installed in a hard, durable travel case, allowing broadcast without having to unpack and set-up. Simply open the case, connect the camera, powerup and connect to a properly configured network to begin Webcasting.	Each	IV.5	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
8000-0131-2GO	Studio-To-Go Encoding System, WM Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	IV.5	\$ 10,595.00	10%	\$ 9,535.50	N/Q	N/Q

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8000-0131-2GO-264	Studio-To-Go Encoding System, H.264 Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	IV.5	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
8000-0131-2GO-HD	Studio-To-Go Encoding System, H.264 HD Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	IV.5	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VB-ETV-BUNDLE	Ethernet Video Bundle, Complete 8 Channel Video System, Including Encoders, Tuners, Video on Demand, Scheduling, Reporting and Channel Guides. Turn Key System including installation and setup, Software updates and Technical Support for 1 Year.	Each	IV.5	\$ 120,596.50	10%	\$ 108,536.85	N/Q	N/Q
8000-0083-0000-N	Windows Media VOD 125MBPS, WM Asset, Single 1TB OS/Asset Drive, Specify DELL or HP Platform/Rack System	Each	IV.5	\$ 7,195.00	10%	\$ 6,475.50	N/Q	N/Q
8000-0088-0000-N	Windows Media VOD -Win 125MBPS, WM Asset, Single 1TB OS/Asset Drive, Specify DELL or HP Platform/Rack System	Each	IV.5	\$ 12,995.00	10%	\$ 11,695.50	N/Q	N/Q
8000-0090-0000-N	Windows Media VOD - Win 300MBPS, WM Asset, 1.2TB Asset Specify DELL or HP Platform/Rack System	Each	IV.5	\$ 17,295.00	10%	\$ 15,565.50	N/Q	N/Q
8000-0091-0000-N	VOD - Win 300MBPS with Multicast 1.2TB Asset Specify DELL or HP Platform/Rack System	Each	IV.5	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
7400-0910-000	StreamPlayer with MPEG-2	Each	IV.5	\$ 10.00	15%	\$ 8.50	N/Q	N/Q
7400-0010-000	StreamPlayer Plus Single Client License	Each	IV.5	\$ 30.00	15%	\$ 25.50	N/Q	N/Q
8000-0033	SDK (SOFTWARE DEVELOPMENT KIT) - Documentation and sample code that allows organizations and software developers to create custom programs to control VBrick appliances or to customize VBrick applications. Supported products include all of the VB6000 series of appliances (MPEG-2, MPEG-4, and Windows Media), VBrick IP Receivers (MPEG and Windows Media), and the EtherneTV Portal Server. CD-ROM with case included.	Each	IV.5	\$ 1,195.00	15%	\$ 1,015.75	N/Q	N/Q
8000-0025	SIX (6) FOOT CABINET - A 19" rack with heavy-duty casters, locking door, matte black finish. Overall dimensions are 72" high by 41" deep by 26" wide.	Each	IV.5	\$ 3,495.00	15%	\$ 2,970.75	N/Q	N/Q
8000-0043	UNIVERSAL SLICE - Includes VBIR emitter and ETV Portal analog device control License.	Each	IV.5	\$ 395.00	15%	\$ 335.75	N/Q	N/Q
8000-0140	DVD/VCR PROFESSIONAL SLICE - Includes Sony SLV-D380P ⁸ DVD Player/VCR, rack tray for DVD Player/VCR, rack tray for VBrick, VBIR, VBIR emitter, AV cables and RS-232 control cables for VBrick Appliances. One year parts and service manufacturer's warranty included with DVD Player/VCR. *Model number subject to change.	Each	IV.5	\$ 2,895.00	15%	\$ 2,460.75	N/Q	N/Q

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8000-0002	Canon VC-C50i CCD VIDEO CAMERA (NTSC ONLY) - Pan, Tilt, Zoom Capability. Includes remote control (Wireless Controller WL-V5), A/C Adapter PA-V16, AC Cable, RCA A/V cable and serial control cable (pin cable). No audio output.	Each	IV.5	\$ 2,295.00	15%	\$ 1,950.75	N/Q	N/Q
8000-0008	VBRICK CUSTOM IR REMOTE - Has controls for encoder privacy, billboard display and conference setup. Greater range than conventional remotes and enhanced graphic overlay simplify conference call setup and overall navigation. Remote works VBrick MPEG-2, MPEG-4 and Windows Media Appliances (4000-5000-6000 series appliances). Some buttons are not applicable to certain codec models so please refer to user guide for specific button support. An IR REMOTE is included with each VBrick.	Each	IV.5	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0011	LINE CORD CONTINENTAL EUROPE - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.	Each	IV.5	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0012	LINE CORD UNITED KINGDOM - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.	Each	IV.5	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0015	POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and USA line cord for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances).	Each	IV.5	\$ 80.00	15%	\$ 68.00	N/Q	N/Q
8000-0016	LINE CORD STANDARD USA - Cable used in the US for VBrick power supply for all VBrick appliances.	Each	IV.5	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0114	AUTOMATIC CAMERA SWITCHING PRESSURE MAT - Allows for the automatic switching between two cameras that are connected to a VBrick Appliance by stepping on and off the 18"X24" Pressure Mat. Includes a standard 20 foot cable that plugs directly into the VBrick Appliance COM1 port.	Each	IV.5	\$ 350.00	15%	\$ 297.50	N/Q	N/Q
8000-0125	LONG RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBricks in 1.5RU or 4 VBricks in 3RU, with an extended area to hold power supplies and cabling. Dimensions 17"x19"x3.5"	Each	IV.5	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0126	SHORT RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBricks in 1.5RU or 4 VBricks in 3RU. Typically used in high density deployments with Power Supply Rack Shelf. Dimensions 13"x19"x3.5"	Each	IV.5	\$ 115.00	15%	\$ 97.75	N/Q	N/Q

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8000-0127	POWER SUPPLY RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to twelve (12) VBrick power supplies for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances). . Dimensions 8"x19"x3.5"	Each	IV.5	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8000-0132	PORTABLE CASE & ACCESSORY BUNDLE - Includes a hard carrying case with foam cut outs for VBrick storage, a four port switch, 3' tripod, and a plug strip.	Each	IV.5	\$ 1,195.00	15%	\$ 1,015.75	N/Q	N/Q
8100-0002	ACCESSORY KIT - Includes 2 each BNC video cables (6', shielded), 2 BNC (male) to RCA (male) adapters (allows connection from a VBrick Appliance to a consumer TV or camera), 4 audio cables (1/8" mini to RCA, 6') and one 10' Ethernet cable (straight through). This ACCESSORY KIT is included with each VBrick for MPEG2, MPEG4, and Windows Media appliance (4000-5000-6000 series appliances) except SSM offerings.	Each	IV.5	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8100-0003	VB6000 AUDIO CABLE MALE - XLR Male connector to 1/8" mini plug connector – 6' long. This is a professional use cable. Used on MPEG-2, MPEG-4, and Windows Media models (4000-5000-6000 series).	Each	IV.5	\$ 75.00	15%	\$ 63.75	N/Q	N/Q
8100-0004	VB6000 AUDIO CABLE FEMALE - XLR female connector to 1/8" mini plug connector – 6' long. This is a professional use cable. Used on MPEG-2, MPEG-4, and Windows Media models (4000-5000-6000 series).	Each	IV.5	\$ 75.00	15%	\$ 63.75	N/Q	N/Q
8000-0004	AUDIOMATE KIT – Includes AudioMate microphone with built-in echo cancellation, power supply, and cables to connect to a VBrick. This primary microphone can interface with a single secondary expansion unit for larger conference rooms. SPECIAL SECONDARY EXPANSION PN 8000-0069.	Each	IV.5	\$ 925.00	15%	\$ 786.25	N/Q	N/Q
8000-0069	AUDIOMATE SECONDARY EXPANSION MICROPHONE – Includes special secondary AudioMate microphone with built-in echo cancellation and cable to connect to standard Audiomate Kit PN 8000-0004-0000.	Each	IV.5	\$ 925.00	15%	\$ 786.25	N/Q	N/Q
7800-0000	VBRICK APPLIANCE REPAIR - Repair fees for out of warranty appliance. Includes upgrade to current firmware release and a 1 year of Gold Technical Support Services (not to exceed the 5 year anniversary from when the appliance was sold). Will ship ground transportation. NOT DISCOUNTABLE	Each	IV.5	\$ 1,500.00	15%	\$ 1,275.00	N/Q	N/Q

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8101-0001	CUSTOM DEVELOPMENT BILLABLE HOURS - Custom application development or modification associated with a specific VBrick quotation. Price is \$350 per hour. Orders for this item should indicate the number of hours as quantity ordered. NOT DISCOUNTABLE	Each	IV.5	\$ 350.00	0%	\$ 350.00	N/Q	N/Q
4410-0236	ETHERNETV END USER CLIENT TRAINING GUIDE - This training document explains in detail how to use VBrick's EtherneTV Portal Software interface. It covers the end user functionality of EtherneTV Portal Software.	Each	IV.5	\$ 40.00	15%	\$ 34.00	N/Q	N/Q
4410-0237	ETHERNETV END USER TRAINING ADMINISTRATION GUIDE - This training document focuses on the system administrator functionality of EtherneTV Portal Software. The guide covers the VBScheduler interface, how to record a stream, how to manage and ingest content, as well as VBrick Appliance configuration. One copy provided at no charge for VNCE Pro Training participants.	Each	IV.5	\$ 60.00	15%	\$ 51.00	N/Q	N/Q
SUPPORT-G-EXT	GOLD - 1 YEAR EXTENDED COVERAGE - provides Hardware Warranty (Standard RMA), Software Updates (Minor releases and patches), and Product Support.	Each	IV.5	10% of List	0%	10% of List	N/Q	N/Q
SUPPORT-G-UPG	1ST YEAR UPGRADE TO GOLD PLUS - provides a higher tier of service compared to the standard Gold offering by also offering Major Releases for Software Updates.	Each	IV.5	5% of List	0%	5% of List	N/Q	N/Q
SUPPORT-G-RNL	GOLD PLUS - 1 YEAR RENEWAL COVERAGE - provides Major Releases for Software Updates.	Each	IV.5	15% of List	0%	15% of List	N/Q	N/Q
SUPPORT-P-UPG	1ST YEAR UPGRADE TO PLATINUM. Included are Next Day RMA service (where available), Software Updates (Minor releases, Major releases and patches), expedited Product Support.	Each	IV.5	10% of List	0%	10% of List	N/Q	N/Q
SUPPORT-P-RNL	PLATINUM - 1 YEAR RENEWAL COVERAGE - Included are Next Day RMA service (where available), Software Updates (Minor releases, Major releases and patches), expedited Product Support.	Each	IV.5	20% of List	0%	20% of List	N/Q	N/Q
VB-SDI	SDI Interface	Each	IV.5	\$ 2,000.00	15%	\$ 1,700.00	N/Q	N/Q
SRV-CNF-REF	Conference Live Reflector Add-on for WM or MPEG4 (1GB)	Each	IV.5	\$ 12.00	15%	\$ 10.20	N/Q	N/Q
SRV-CNF-STOR	Conference Storage Add-On for WM or MPEG4 (250MB)	Each	IV.5	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8000-0115	Content Windows Media K-8 Package 1 This Package Contains 868	Each	IV.5	\$ 2,288.00	15%	\$ 1,944.80	N/Q	N/Q
8000-0116	Content Windows Media High School Package 2 This Package Con	Each	IV.5	\$ 3,438.00	15%	\$ 2,922.30	N/Q	N/Q
8000-0117	Content K-8 Package 1 - This Package Contains 100 Titles Of K-8	Each	IV.5	\$ 563.50	15%	\$ 478.97	N/Q	N/Q

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8000-0118	Content K-8 Package 2 This Package Contains 250 Titles Of K-8 C	Each	IV.5	\$ 1,138.50	15%	\$ 967.72	N/Q	N/Q
8000-0119	Content K-8 Package 3 This Package Contains 500 Titles Of K-8 C	Each	IV.5	\$ 2,288.50	15%	\$ 1,945.22	N/Q	N/Q
8000-0120	Content High School Package 1 This Package Contains 100 Titles	Each	IV.5	\$ 1,138.50	15%	\$ 967.72	N/Q	N/Q
8000-0121	Content High School Package 2 This Package Contains 250 Titles	Each	IV.5	\$ 2,288.50	15%	\$ 1,945.22	N/Q	N/Q
8000-0122	Content High School Package 3 This Package Contains 450 Titles	Each	IV.5	\$ 3,438.50	15%	\$ 2,922.72	N/Q	N/Q
UM-(Model)	User's Manual (fill in model name for requested manual)	Each	IV.5	\$ 10.00	5%	\$ 9.50	N/A	N/A
RES1-PLS36	One Year Monitor Warranty for PLASMA-32-36	Each	IV.5	\$ 320.00	0%	\$ 320.00	N/A	N/A
RES1-PLS42	One Year Monitor Warranty for PLASMA-42	Each	IV.5	\$ 400.00	0%	\$ 400.00	N/A	N/A
RES1-PLS50	One Year Monitor Warranty for PLASMA-50	Each	IV.5	\$ 700.00	0%	\$ 700.00	N/A	N/A
RES1-PLS61	One Year Monitor Warranty for PLASMA-61-65	Each	IV.5	\$ 1,200.00	0%	\$ 1,200.00	N/A	N/A
7800-0000-0000	MPEG-1 Standard Repair. Return to Factory.	Each	IV.5	\$ 1,295.00	0%	\$ 1,295.00	N/A	N/A
7800-1000-0000	MPEG-1 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	IV.5	\$ 1,795.00	0%	\$ 1,795.00	N/A	N/A
7801-0000-0000	MPEG2 Standard Repair. Return to Factory.	Each	IV.5	\$ 1,995.00	0%	\$ 1,995.00	N/A	N/A
7801-1000-0000	MPEG2 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	IV.5	\$ 2,495.00	0%	\$ 2,495.00	N/A	N/A
SRV-FALL-B1	Falcon IP One Year Basic Service (Phone Support, Next Day Parts)	Each	IV.5	\$ 1,000.00	0%	\$ 1,000.00	N/A	N/A
SRV-SS-INSTALL	Group System w/o Monitor Installation and Setup	Each	IV.5	\$ 1,575.00	0%	\$ 1,575.00	N/A	N/A
SRV-SS-INSTALL-M	Group System/Monitor Installation and Setup	Each	IV.5	\$ 1,875.00	0%	\$ 1,875.00	N/A	N/A
SRV-SS-B1	Group System w/o Monitor One Year Basic Service (Phone Support)	Each	IV.5	\$ 1,050.00	0%	\$ 1,050.00	N/A	N/A
SRV-SS-P1	Group System w/o Monitor One Year Premium Service (Install, Ne	Each	IV.5	\$ 1,650.00	0%	\$ 1,650.00	N/A	N/A
SRV-SS-B1-M	Group System One Year Basic Service (Phone Support, Next Day P	Each	IV.5	\$ 1,350.00	0%	\$ 1,350.00	N/A	N/A
SRV-SS-P1-M	Group System One Year Premium Service (Next Day Parts, On-Sit	Each	IV.5	\$ 2,650.00	0%	\$ 2,650.00	N/A	N/A
SRV-SS5-B1-M	SchoolStation 5 One Year Basic Service (Phone Support, Next Day	Each	IV.5	\$ 1,950.00	0%	\$ 1,950.00	N/A	N/A
SRV-SS5-P1-M	SchoolStation 5 One Year Premium Service (Next Day Parts, On-S	Each	IV.5	\$ 2,970.00	0%	\$ 2,970.00	N/A	N/A
SRV-SS7-B1-M	SchoolStation 7 One Year Basic Service (Phone Support, Software	Each	IV.5	\$ 2,150.00	0%	\$ 2,150.00	N/A	N/A
SRV-SS7-P1-M	SchoolStation 7 One Year Premium Service (Next Day Parts, On-S	Each	IV.5	\$ 3,550.00	0%	\$ 3,550.00	N/A	N/A
SRV-BASCNSLT	Basic Installation Assistance and Configuration - PTP Hourly Rate	Each	IV.5	\$ 120.00	0%	\$ 120.00	N/A	N/A
SRV-RESCNSLT	Design and Professional Services - PTP Hourly Rate (Video Setup/C	Each	IV.5	\$ 150.00	0%	\$ 150.00	N/A	N/A
SRV-NETCNSLT	Network Consulting - PTP Hourly Rate (Advanced Network Integ	Each	IV.5	\$ 190.00	0%	\$ 190.00	N/A	N/A
SRV-AFTCNSLT	After Hours Support, PTP T&M (Evenings, Weekends, Holidays)	Each	IV.5	\$ 245.00	0%	\$ 245.00	N/A	N/A
TRAIN	Training - OnSite (Travel Included)	Each	IV.5	\$ 3,500.00	0%	\$ 3,500.00	N/Q	N/Q
TECHSUPP_ONSITE	Technical Services OnSite - Vbrick trained Video Network Engine	Each	IV.5	\$ 2,495.00	0%	\$ 2,495.00	N/A	N/A
TECHSUPP_TELE	Technical Services Phone Support - A Vbrick trained Video Networ	Each	IV.5	\$ 150.00	0%	\$ 150.00	N/A	N/A
HW-CLB	Hardware Warranty Extension for Class B Products	Each	IV.5	5 % of List	0%	5% of List	N/A	N/A
SWUP-CLB	Software Updates and Technical Support for Class B Products	Each	IV.5	15% of List	0%	15% of List	N/A	N/A
SRV-PK-NBD-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacem	Each	IV.5	20% of List	0%	20% of List	N/A	N/A
SRV-PK-OGS-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacem	Each	IV.5	19% of List	0%	19% of List	N/A	N/A
VP-UPG	vPoint Software Upgrade for USB systems and vPoint Standalone	Each	IV.5	\$ 49.00	0%	\$ 49.00	N/Q	N/Q
VPS-HD-STD	Vpoint HD Standard: One Client Seat	Each	IV.5	\$ 209.00	5%	\$ 198.55	N/Q	N/Q
VPS-HD-PRO	Vpoint HD Professional (Vpoint HD Client, USB Camera, Headset)	Each	IV.5	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
VPS-HD-ENT	Vpoint HD Professional 720P	Each	IV.5	\$ 350.00	5%	\$ 332.50	N/Q	N/Q

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VPS-HD-BC	Vpoint HD Professional Broadcast	Each	IV.5	\$ 400.00	5%	\$ 380.00	N/Q	N/Q
MXM10	MXM Gatekeeper Software 10 User License	Each	IV.5	\$ 3,995.00	5%	\$ 3,795.25	N/Q	N/Q
MXM25	MXM Gatekeeper Software 25 User License	Each	IV.5	\$ 9,995.00	5%	\$ 9,495.25	N/Q	N/Q
MXM50	MXM Gatekeeper Software 50 User License	Each	IV.5	\$ 14,995.00	5%	\$ 14,245.25	N/Q	N/Q
MXM100	MXM Gatekeeper Software 100 User License	Each	IV.5	\$ 24,995.00	5%	\$ 23,745.25	N/Q	N/Q
MXM-RACK	MXM Rack Mounted, Pre-Configured and Pre-installed MXM Opti	Each	IV.5	\$ 7,995.00	5%	\$ 7,595.25	N/Q	N/Q
VCB6-H004-VP	4 Port MCU, 10 user embedded gatekeeper (MXM), Conference M	Each	IV.5	\$ 13,095.00	5%	\$ 12,440.25	N/Q	N/Q
VCB6-H012-VP	12 Port MCU, 25 user embedded gatekeeper (MXM), Conference M	Each	IV.5	\$ 29,294.25	5%	\$ 27,829.53	N/Q	N/Q
VCM0025	Conference Moderator for MXM (10-25 users)	Each	IV.5	\$ 2,000.00	5%	\$ 1,900.00	N/Q	N/Q
VCM750	Conference Moderator for MXM (200-750 users)	Each	IV.5	\$ 10,000.00	5%	\$ 9,500.00	N/Q	N/Q
VCM5000	Conference Moderator for MXM (1000-5000 users)	Each	IV.5	\$ 20,000.00	5%	\$ 19,000.00	N/Q	N/Q
SCSI	SCSI Interface Card	Each	IV.5	\$ 400.00	5%	\$ 380.00	N/Q	N/Q
Fibre	Fibre Channel Interface Card	Each	IV.5	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
1000-0000-1001	Lifesize Room System for HD Conference	Each	IV.5	\$ 11,999.00	5%	\$ 11,399.05	N/Q	N/Q
55880-00602	4 slot chassis for 400. Including dual power supply.	Each	IV.5	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
55888-00601	Supports 96 audio conferencing ports of any codec combination. S	Each	IV.5	\$ 45,000.00	5%	\$ 42,750.00	N/Q	N/Q
55882-00602	gw-P20 2 PRI Gateway card, H.323, H.320 Supports G.711 and G.7	Each	IV.5	\$ 35,000.00	5%	\$ 33,250.00	N/Q	N/Q
55883-00601	gw-S40 4 ports serial Gateway card, H323 (over IP) <> H.320 (ove	Each	IV.5	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
55883-00601-CABLE	Cable for gw-S40	Each	IV.5	\$ 200.00	5%	\$ 190.00	N/Q	N/Q
55875-00601	Application Server Card- Windows 2003 Server Operating System.	Each	IV.5	\$ 11,000.00	5%	\$ 10,450.00	N/Q	N/Q
55782-00001	Scopia Gateway P10: Single PRI Gateway with built-in Audio Tran	Each	IV.5	\$ 22,000.00	5%	\$ 20,900.00	N/Q	N/Q
55782-00002	Dual PRI Gateway with built-in Audio Transcoding.	Each	IV.5	\$ 30,000.00	5%	\$ 28,500.00	N/Q	N/Q
55785-00001	Quad BRI gateway with built-in Audio Transcoding	Each	IV.5	\$ 13,000.00	5%	\$ 12,350.00	N/Q	N/Q
55783-00001	Quad port serial gateway with built-in audio transcoding,Supports V	Each	IV.5	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
54780-00601	12+12 port MCU (12 video + 12 audio) for H.323 and SIP confere	Each	IV.5	\$ 30,000.00	5%	\$ 28,500.00	N/Q	N/Q
54780-00603	12+12 port MCU (12 video + 12 audio) for H.323 and SIP confere	Each	IV.5	\$ 43,000.00	5%	\$ 40,850.00	N/Q	N/Q
55678-00001	Firewall Traversal Appliance. Supports 10 traversal calls / 60 regist	Each	IV.5	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
88678-00001	Additional 5 traversal calls / 30 registrations.	Each	IV.5	\$ 11,000.00	5%	\$ 10,450.00	N/Q	N/Q
55591-00010	Complete network management for 50 seats(ports/terminals).Contai	Each	IV.5	\$ 12,500.00	5%	\$ 11,875.00	N/Q	N/Q
88591-00101	Additional 25 seats(port/terminals) for Radvision iVIEW Suite.The	Each	IV.5	\$ 6,250.00	5%	\$ 5,937.50	N/Q	N/Q
88597-00005	30 port license	Each	IV.5	\$ 9,950.00	5%	\$ 9,452.50	N/Q	N/Q
88597-00001	50 port license	Each	IV.5	\$ 12,950.00	5%	\$ 12,302.50	N/Q	N/Q
88597-00002	100 port license	Each	IV.5	\$ 21,950.00	5%	\$ 20,852.50	N/Q	N/Q
88597-00003	200 port license	Each	IV.5	\$ 33,950.00	5%	\$ 32,252.50	N/Q	N/Q
55595-00001	T.120 Data Collaboration Software Package for MCU 30/60/100 or	Each	IV.5	\$ 5,950.00	5%	\$ 5,652.50	N/Q	N/Q
55595-00002	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	IV.5	\$ 11,950.00	5%	\$ 11,352.50	N/Q	N/Q
55595-00003	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	IV.5	\$ 19,950.00	5%	\$ 18,952.50	N/Q	N/Q
55595-00004	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	IV.5	\$ 44,950.00	5%	\$ 42,702.50	N/Q	N/Q
MCU-4205	12 Port Enterprise IP MCU	Each	IV.5	\$ 29,000.00	5%	\$ 27,550.00	N/Q	N/Q
VFO-4205	Video Firewall Option for MCU-4205	Each	IV.5	\$ 7,000.00	5%	\$ 6,650.00	N/Q	N/Q

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HRO-4205	High Resolution Option for MCU-4205	Each	IV.5	\$ 3,750.00	5%	\$ 3,562.50	N/Q	N/Q
WCO-4205	Web conferencing option for MCU-4205	Each	IV.5	\$ 3,750.00	5%	\$ 3,562.50	N/Q	N/Q
ISDNGW-3210	1 PRI 320 to 323 Gateway	Each	IV.5	\$ 17,000.00	5%	\$ 16,150.00	N/Q	N/Q
VFO-2210	Video firewall option for IPVCR-2210	Each	IV.5	\$ 7,900.00	5%	\$ 7,505.00	N/Q	N/Q
BND-A121	12 Port MCR plus 1 PRI Gateway bundle, MCU-4205 and ISDNGW	Each	IV.5	\$ 42,500.00	5%	\$ 40,375.00	N/Q	N/Q
33028	LC LC 2 meter 50/125 duplex MM	Each	IV.5	\$ 41.99	5%	\$ 39.89	N/Q	N/Q
33031	LC LC 5 meter 50/125 duplex MM	Each	IV.5	\$ 52.99	5%	\$ 50.34	N/Q	N/Q
33015	LC SC 2 meter 50/125 duplex MM	Each	IV.5	\$ 32.99	5%	\$ 31.34	N/Q	N/Q
33018	LC SC 5 meter 50/125 duplex MM	Each	IV.5	\$ 39.99	5%	\$ 37.99	N/Q	N/Q
37401	LC ST 2 meter 50/125 duplex MM	Each	IV.5	\$ 52.99	5%	\$ 50.34	N/Q	N/Q
37416	SC ST 2 meter 50/125 duplex MM	Each	IV.5	\$ 34.99	5%	\$ 33.24	N/Q	N/Q
26264	LC LC 2 meter 9/125 duplex SM	Each	IV.5	\$ 83.99	5%	\$ 79.79	N/Q	N/Q
26566	LC LC 5 meter 9/125 duplex SM	Each	IV.5	\$ 92.99	5%	\$ 88.34	N/Q	N/Q
26260	LC SC 2 meter 9/125 duplex SM	Each	IV.5	\$ 31.99	5%	\$ 30.39	N/Q	N/Q
28950	LC SC 5 meter 9/125 duplex SM	Each	IV.5	\$ 37.99	5%	\$ 36.09	N/Q	N/Q
37475	LC ST 2 meter 9/125 duplex SM	Each	IV.5	\$ 63.99	5%	\$ 60.79	N/Q	N/Q
TLP404	Surge Strip: 4 outlet, 4' cord	Each	IV.5	\$ 9.99	5%	\$ 9.49	N/Q	N/Q
TLP604tel	Surge Strip: 6 outlet, 6' cord	Each	IV.5	\$ 13.99	5%	\$ 13.29	N/Q	N/Q
TLM626tel15	Surge Strip: 6 outlet, 15' cord	Each	IV.5	\$ 41.99	5%	\$ 39.89	N/Q	N/Q
ASU-2200RM	UPS Protection Option, (Rackmount 2200VA)	Each	IV.5	\$ 1,566.00	5%	\$ 1,487.70	N/Q	N/Q
ASU-1400RM	UPS Protection Option, (Rackmount 1400VA)	Each	IV.5	\$ 972.00	5%	\$ 923.40	N/Q	N/Q
ASU-BR1500LCD	UPS Protection Option, (1500VA)	Each	IV.5	\$ 262.00	5%	\$ 248.90	N/Q	N/Q
AAP-9619	Network/Environmental Add-In Card for Power Protection	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
ASU-Battery	UPS Protection, Additional Battery Pack	Each	IV.5	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
AXIS-TV-STH	Standard Content Manager. Can support up to 2 media players, hardware and software, Windows® XP Pro*	Each	IV.5	\$ 2,449.00	5%	\$ 2,326.55	N/Q	N/Q
AXIS-TV-STO	Standard Software License. Can support up to 2 media players, hardware not included	Each	IV.5	\$ 1,749.00	5%	\$ 1,661.55	N/Q	N/Q
AXIS-TV-PTH	Professional Content Manager. Can support up to 50 media players or room signs, hardware & software, Windows® XP Pro*	Each	IV.5	\$ 6,799.00	5%	\$ 6,459.05	N/Q	N/Q
AXIS-TV-PTO	Professional Software License. Can support up to 50 media players or room signs, hardware not included	Each	IV.5	\$ 5,999.00	5%	\$ 5,699.05	N/Q	N/Q
AXIS-TV-CPS	Channel Players. Small Factor Channel Player*	Each	IV.5	\$ 3,199.00	5%	\$ 3,039.05	N/Q	N/Q
AXIS-TV-CPO	Channel Player Software License (Per PC)	Each	IV.5	\$ 2,399.00	5%	\$ 2,279.05	N/Q	N/Q
AXIS-TV-SMS	Content Managers - SMA - Standard Server (1 year)	Each	IV.5	\$ 619.00	5%	\$ 588.05	N/Q	N/Q
AXIS-TV-SMP	Content Managers - SMA - Professional Server (1 year)	Each	IV.5	\$ 889.00	5%	\$ 844.55	N/Q	N/Q
AXIS-TV-SME	Content Managers - SMA - Enterprise Server (1 year)	Each	IV.5	\$ 2,619.00	5%	\$ 2,488.05	N/Q	N/Q
AXIS-TV-SMX	Media Players - SMA - Per Channel Player (1 year)	Each	IV.5	\$ 89.00	5%	\$ 84.55	N/Q	N/Q

Video Conf

New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 Attachment C
 Cost Tables
 LOT 2
 Video Conferencing

Part/Model Number	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
AXIS-TV-GSM	Streaming Media Support (Per Channel Player)	Each	IV.5	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
AXIS-TV-RSS	RSS Feed Adapter	Each	IV.5	\$ 925.00	5%	\$ 878.75	N/Q	N/Q
AXIS-TV-WPB	Web Page Bulletin (Per Channel Player)	Each	IV.5	\$ 99.00	5%	\$ 94.05	N/Q	N/Q