



New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.
 PT64443
 LOT 1
 IP Telephony
 5/1/2012

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
410003	NEC Spherical Access License (SAL)	Each	\$ 199.00	12.6%	\$ 173.92	N/Q	N/Q
410004	NEC Spherical Trunk License (TAL)	Each	\$ 149.00	12.6%	\$ 130.22	N/Q	N/Q
410005	NEC Spherical Call Recording License (SRL)	Each	\$ 299.00	12.6%	\$ 261.32	N/Q	N/Q
410006	SPH MSA (Media Service Application License)	Each	\$ 199.00	12.6%	\$ 173.92	N/Q	N/Q
410007	SPH STL (Station License, Unbundled)	Each	\$ 65.00	12.6%	\$ 56.81	N/Q	N/Q
410008	SPH VML (Voice Mail License, Unbundled)	Each	\$ 65.00	12.6%	\$ 56.81	N/Q	N/Q
410009	SPH DTL (Desktop License, Unbundled)	Each	\$ 100.00	12.6%	\$ 87.40	N/Q	N/Q
400000	NEC Spherical COHub	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400001	NEC Spherical BranchHub	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400003	NEC Spherical 2430 PhoneHub (24 port)	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400004	NEC Spherical MeetingHub	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
542229	Express5800 1U/WIN OS/Platinum	Each	\$ 4,750.00	12.6%	\$ 4,151.50	N/Q	N/Q
542246	Express58001U/WIN OS/Platinum +	Each	\$ 5,492.47	12.6%	\$ 4,800.41	N/Q	N/Q
401000	NEC Sphere Enterprise Server	Each	\$ 5,175.00	12.6%	\$ 4,522.95	N/Q	N/Q
401002	SPH Hospitality Server	Each	\$ 5,675.00	12.6%	\$ 4,959.95	N/Q	N/Q
223519	SPH Standard Server (1U-4GB)	Each	\$ 3,750.00	12.6%	\$ 3,277.50	N/Q	N/Q
223520	SPH Standard Server (1U-8GB)	Each	\$ 4,050.00	12.6%	\$ 3,539.70	N/Q	N/Q
410034	Spherical Generic Software DVD	Each	\$ 25.00	12.6%	\$ 21.85	N/Q	N/Q
401293	Sph JITC Software DVD	Each	\$ 25.00	12.6%	\$ 21.85	N/Q	N/Q
2200-12330-A25	Analog telephone	Each	\$ 45.00	12.6%	\$ 39.33	N/Q	N/Q
402153	SountPoint IP 321, 2-line SIP	Each	\$ 108.00	12.6%	\$ 94.39	N/Q	N/Q
402154	SountPoint IP 331, 2-line SIP	Each	\$ 136.00	12.6%	\$ 118.86	N/Q	N/Q
402200	SountPoint IP 335, 2-line SIP HD	Each	\$ 181.00	12.6%	\$ 158.19	N/Q	N/Q
402155	SountPoint IP 430, 2-line SIP	Each	\$ 239.00	12.6%	\$ 208.88	N/Q	N/Q
402166	Polycom IP450 3-line AC	Each	\$ 300.00	12.6%	\$ 262.20	N/Q	N/Q
402144	Polycom IP450 3-line PoE	Each	\$ 282.00	12.6%	\$ 246.46	N/Q	N/Q
402002	SountPoint IP 501 PoE	Each	\$ 295.00	12.6%	\$ 257.83	N/Q	N/Q
402003	SountPoint IP 501 AC	Each	\$ 270.00	12.6%	\$ 235.98	N/Q	N/Q
402004	Polycom IP550, Spherical Feature set.	Each	\$ 336.00	12.6%	\$ 293.66	N/Q	N/Q
402005	Polycom IP560 (Gig E)	Each	\$ 409.00	12.6%	\$ 357.46	N/Q	N/Q
402006	Polycom IP650, Spherical Feature set.	Each	\$ 449.00	12.6%	\$ 392.42	N/Q	N/Q
402117	Polycom IP670 6-Line Color AC	Each	\$ 573.00	12.6%	\$ 500.80	N/Q	N/Q
402147	Polycom IP670 6-Line Color PoE	Each	\$ 546.00	12.6%	\$ 477.20	N/Q	N/Q
402156	Polycom VVX 1500 6-line Media Phone	Each	\$ 1,002.00	12.6%	\$ 875.74	N/Q	N/Q
402007	Polycom IP650 Backlit Expansion Module, Spherical Feature set.	Each	\$ 254.00	12.6%	\$ 221.99	N/Q	N/Q
402226	Polycom IP5000 SIP Conference Phone	Each	\$ 549.00	12.6%	\$ 479.82	N/Q	N/Q
402227	Polycom IP5000 Power Supply	Each	\$ 135.00	12.6%	\$ 117.99	N/Q	N/Q
402112	Polycom IP6000 Conf Ph PoE	Each	\$ 847.00	12.6%	\$ 740.27	N/Q	N/Q
402113	Polycom IP6000 Conf Ph AC/POE, Spherical Feature set.	Each	\$ 938.00	12.6%	\$ 819.81	N/Q	N/Q
402114	Polycom IP7000 Conf Ph PoE	Each	\$ 1,220.00	12.6%	\$ 1,066.28	N/Q	N/Q
402365	Wireless Expansion Mics for IP6000	Each	\$ 413.00	12.6%	\$ 360.96	N/Q	N/Q
402115	Polycom IP7000 Conf Ph AC/PoE	Each	\$ 1,320.00	12.6%	\$ 1,153.68	N/Q	N/Q
402141	Polycom IP7000 Multi-Unit Kit	Each	\$ 2,724.00	12.6%	\$ 2,380.77	N/Q	N/Q

IP Telephony_III.4

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690000	ITL-2E-1 (BK) TEL	Each	\$ 180.00	12.6%	\$ 157.32	N/Q	N/Q
690001	ITL-6DE-1 (BK) TEL	Each	\$ 240.00	12.6%	\$ 209.76	N/Q	N/Q
690002	ITL-12D-1 (BK) TEL	Each	\$ 300.00	12.6%	\$ 262.20	N/Q	N/Q
690003	ITL-12D-1 (WH) TEL	Each	\$ 300.00	12.6%	\$ 262.20	N/Q	N/Q
690004	ITL-24D-1 (BK) TEL	Each	\$ 330.00	12.6%	\$ 288.42	N/Q	N/Q
690005	ITL-24D-1 (WH) TEL	Each	\$ 330.00	12.6%	\$ 288.42	N/Q	N/Q
690006	ITL-32D-1 (BK) TEL	Each	\$ 390.00	12.6%	\$ 340.86	N/Q	N/Q
690007	ITL-32D-1 (WH) TEL	Each	\$ 390.00	12.6%	\$ 340.86	N/Q	N/Q
690008	ITL-12BT-1 (BK) TEL	Each	\$ 1,200.00	12.6%	\$ 1,048.80	N/Q	N/Q
690010	ITL-8LD-1 (BK) TEL	Each	\$ 370.00	12.6%	\$ 323.38	N/Q	N/Q
690011	ITL-8LD-1 (WH) TEL	Each	\$ 370.00	12.6%	\$ 323.38	N/Q	N/Q
690012	ITL-320C-1 (BK) TEL	Each	\$ 907.00	12.6%	\$ 792.71	N/Q	N/Q
690013	8LKI (LD)-L (BK) UNIT	Each	\$ 180.00	12.6%	\$ 157.32	N/Q	N/Q
690014	8LKI (LD)-L (WH) UNIT	Each	\$ 180.00	12.6%	\$ 157.32	N/Q	N/Q
690065	ITL-12DG-1	Each	\$ 440.00	12.6%	\$ 384.56	N/Q	N/Q
440012	QTM AFE600 (6 Analog, 2 COT)	Each	\$ 639.00	12.6%	\$ 558.48	N/Q	N/Q
440015	QTM AFT800 (Analog Gateway)	Each	\$ 755.00	12.6%	\$ 659.87	N/Q	N/Q
440234	QTM UPG AFT800 to SG (Upgrade to Survivable Gateway)	Each	\$ 81.00	12.6%	\$ 70.79	N/Q	N/Q
410003081	Annual SAL Software Assurance (APS)	Each	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410004081	Annual TAL Software Assurance (APS)	Each	\$ 22.00	0.0%	\$ 22.00	N/Q	N/Q
410005081	Annual SRL Software Assurance (APS)	Each	\$ 45.00	0.0%	\$ 45.00	N/Q	N/Q
410006081	Annual MSA Software Assurance (APS)	Each	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410007081	Annual STL Software Assurance (APS)	Each	\$ 10.00	0.0%	\$ 10.00	N/Q	N/Q
410008081	Annual VMS Software Assurance (APS)	Each	\$ 10.00	0.0%	\$ 10.00	N/Q	N/Q
410009081	Annual DTL Software Assurance (APS)	Each	\$ 20.00	0.0%	\$ 20.00	N/Q	N/Q
402252	HDX Media Center 7000-720 1PT50	Each	\$ 26,999.00	12.6%	\$ 23,597.12	N/Q	N/Q
402258	HDX 7000-720	Each	\$ 9,999.00	12.6%	\$ 8,739.12	N/Q	N/Q
402371	HDX 6000 View Codec	Each	\$ 4,999.00	12.6%	\$ 4,369.12	N/Q	N/Q
402372	HDX 6000 HD Codec	Each	\$ 5,999.00	12.6%	\$ 5,243.12	N/Q	N/Q
402264	HDX 4002 Executive Desktop System	Each	\$ 7,999.00	12.6%	\$ 6,991.12	N/Q	N/Q
402222	RSS 4000 5-Port Recording/Streaming	Each	\$ 22,500.00	12.6%	\$ 19,665.00	N/Q	N/Q
223510	NMC HMP Dialogic per Port	Each	\$ 325.00	12.6%	\$ 284.05	N/Q	N/Q
223511	NMC Audio CNF per Port	Each	\$ 225.00	12.6%	\$ 196.65	N/Q	N/Q
223512	NMC Group Alerting per Port	Each	\$ 225.00	12.6%	\$ 196.65	N/Q	N/Q
223513	NMC Web Collaboration per Port	Each	\$ 225.00	12.6%	\$ 196.65	N/Q	N/Q
223526	NEC Meeting Center - Operating System DVD	Each	\$ 10.00	12.6%	\$ 8.74	N/Q	N/Q
223527	NEC Meeting Center - Applications DVD	Each	\$ 10.00	12.6%	\$ 8.74	N/Q	N/Q
542255	Express5800 1U/NO OS/Platinum+ Server	Each	\$ 4,641.06	12.6%	\$ 4,056.28	N/Q	N/Q
223521	NMC Standard Server (1U-8GB)	Each	\$ 3,600.00	12.6%	\$ 3,146.40	N/Q	N/Q
223510081	MNT NMC Premium SWA APS	Each	\$ 20.00	12.6%	\$ 17.48	N/Q	N/Q



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 Lot 2
 Area Networking Hardware & Software
 5/1/2012

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-MSR2011-AC-OVS-H3	H3C MSR 20-11 Router Host(AC), 1 FE, 4 LSW, 1SA, 1 DSIC, Overseas Version	Each	\$ 1,100.00	25%	\$ 825.00	N/Q	N/Q
RT-MSR2012-AC-OVS-H3	H3C MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
RT-MSR2012-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	\$ 1,850.00	25%	\$ 1,387.50	N/Q	N/Q
RT-MSR2012-T-AC-OVS-H3	MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 T1, 1 DSIC, US Domestic Version, 120VAC, JF806A equivalent suppl. Based on req/avail. 120VAC.	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-MSR2012-T-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 T1, 1 DSIC, Overseas Version	Each	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
RT-MSR2013-AC-OVS-H3	H3C MSR 20-13 Router Host(AC), 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	\$ 1,650.00	25%	\$ 1,237.50	N/Q	N/Q
RT-MSR2013-AC-OVS-W-H3	H3C MSR 20-13 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	\$ 1,950.00	25%	\$ 1,462.50	N/Q	N/Q
RT-MSR2015-AC-OVS-I-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-MSR2015-AC-OVS-IW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-MSR2015-AC-OVS-A-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem Backup, 1 DSIC, Overseas Version	Each	\$ 1,468.00	25%	\$ 1,101.00	N/Q	N/Q
RT-MSR2015-AC-OVS-AW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem Backup, 1 DSIC, Overseas Version	Each	\$ 1,768.00	25%	\$ 1,326.00	N/Q	N/Q
RT-MSR2020-AC-OVS-H3	H3C MSR 20-20 Router Host (AC), 2FE, 2SIC, 256F/128D, Overseas Version	Each	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
RT-MSR2021-AC-OVS-H3	H3C MSR 20-21 Router Host (AC), 2FE, 2SIC, 8LSW, 256F/128D, Overseas Version	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MSR2040-AC-OVS-H3	H3C MSR 20-40 Router Host (AC), 2FE, 4SIC, 256F/128D, Overseas Version	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
RT-MSR2020-AC-OVS-S-H3	H3C MSR 20-20 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR2021-AC-OVS-S-H3	H3C MSR 20-21 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,300.00	25%	\$ 2,475.00	N/Q	N/Q
RT-MSR2040-AC-OVS-S-H3	H3C MSR 20-40 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,600.00	25%	\$ 2,700.00	N/Q	N/Q
RT-Z+M-3	H3C MSR 20-40 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-Z+M-4	H3C MSR 20-40 Secure Voice Bundle w/SNDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-Z+M-29	H3C MSR 20-20 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
RT-Z+M-30	H3C MSR 20-21 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-Z+M-31	H3C MSR 20-40 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-MSR20-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SDRAM-128M	128MB SDRAM SODIMM	Each	\$ 190.00	25%	\$ 142.50	N/Q	N/Q
SDRAM-256M	256M SDRAM SODIMM	Each	\$ 245.00	25%	\$ 183.75	N/Q	N/Q
CF-256M-I	Industrial Compact Flash Card 256MB	Each	\$ 140.00	25%	\$ 105.00	N/Q	N/Q
CF-512M	Compact Flash 512MB	Each	\$ 175.00	25%	\$ 131.25	N/Q	N/Q
CF-1G	Compact Flash 1G	Each	\$ 330.00	25%	\$ 247.50	N/Q	N/Q
RT-ESM-ANDE-H3	Advanced Network Data Encryption ESM Module	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-ESM-SNDE-H3	Standard Network Data Encryption ESM Module	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-VCPM-H3	Voice Co-processing Module	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-VPM32-H3	32-Channel Voice Processing Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-VPM24-H3	24-Channel Voice Processing Module	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-VPM16-H3	16-Channel Voice Processing Module	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q

H3C Area NW HwSw_IV.1

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RT-VPMS-H3	8-Channel Voice Processing Module	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1GEC-H3	1-Port 10M/100M/1000M Combo Ethernet Interface SIC Module	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-SIC-4FSW-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
RT-DSIC-9FSW-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1VE1-H3	1-Port E1 Voice SIC Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-1VT1-H3	1-Port T1 Voice SIC Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-2FXS1FXO-H3	2FXS+1FXO Voice Interface SIC Module	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-SIC-1AM-V3-H3	1-Port Analog Modem Interface Module	Each	\$ 495.00	25%	\$ 371.25	N/Q	N/Q
RT-SIC-2AM-V3-H3	2-Port Analog Modem Interface Module	Each	\$ 795.00	25%	\$ 596.25	N/Q	N/Q
RT-SIC-1ADSL-I-H3	1-Port ADSL over ISDN Interface Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1ADSL-H3	1-Port ADSL over POTS Interface Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1SAE-H3	1-Port Enhanced Sync/Async Interface Card	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1T1-F-V2-H3	1-Port T1 & Fractional T1 Interface Module	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-EPRI-H3	1-Port E1/CE1/PRI Interface Card	Each	\$ 1,770.00	25%	\$ 1,327.50	N/Q	N/Q
RT-SIC-1E1-F-H3	1-Port E1 Interface Card-Fractional	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-1FXO-V2-H3	1-Port Analog Trunk Interface Card,FXO-V2	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXO-V2-H3	2-Port Analog Trunk Interface Card,FXO-V2	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1FXS-V2-H3	1-Port Analog Line Interface Card,FXS-V2	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXS-V2-H3	2-Port Analog Line Interface Card,FXS-V2	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1BS-V2-H3	1-Port ISDN-S/T Interface SIC Module	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-1BU-V2-H3	1-Port ISDN-U Interface SIC Module	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-SIC-1BSV-H3	1-Port ISDN-S/T Voice Interface SIC Module	Each	\$ 767.00	25%	\$ 575.25	N/Q	N/Q
RT-SIC-1FEF-H3	1-Port 100M SFP Interface SIC Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-SIC-1FEA-H3	1-Port 10/100M Ethernet Electrical Interface Board(RJ45)	Each	\$ 1,260.00	25%	\$ 945.00	N/Q	N/Q
CAB-AUX	Aux Cable-3m (D25 Male)	Each	\$ 18.00	25%	\$ 13.50	N/Q	N/Q
CAB-Tra-0.5m-RJ45	Single Cable, Transit Cable, 0.5m (RJ45)	Each	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
CAB-Tra-D25F-RJ45	Single Cable, Transit Plug, D25F, MP8(S)-III	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-V24DTE(DB28)	V.24 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V24DCE(DB28)	V.24 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V35DTE(DB28)	V.35 Serial Port Cable, DTE, 3m	Each	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-V35DCE(DB28)	V.35 Serial Port Cable, DCE, 3m	Each	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-X.21DTE(DB28)	X.21 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-X.21DCE(DB28)	X.21 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DTE(DB28)	RS449 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DCE(DB28)	RS449 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DTE(DB28)	RS530 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DCE(DB28)	RS530 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-E1-120ohm-3m-RJ45	E1 Cable 3m-DB15 Male/RJ45 (120 ohm)	Each	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1-120ohm-20m-RJ45	E1 Cable 20m-DB15 Male/RJ45 (120 ohm)	Each	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1-120ohm-40m-RJ45	E1 Cable 40m-DB15 Male/RJ45 (120 ohm)	Each	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-E1/2*BNC-75-3m	E1 Cable 3m-DB15 Male/2*BNC (75 ohm)	Each	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1/2*BNC-75-20m	E1 Cable 20m-DB15 Male/2*BNC (75 ohm)	Each	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1/2*BNC-75-40m	E1 Cable 40m-DB15 Male/2*BNC (75 ohm)	Each	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-BNC-75	Coaxial Connector, BNC, 75ohm, Dual Female	Each	\$ 5.00	25%	\$ 3.75	N/Q	N/Q
CAB-E1/75-120 Convert	Refiner Converter Cable (With BNC Connector Jack)	Each	\$ 55.00	25%	\$ 41.25	N/Q	N/Q
CAB-T1-3m	T1VI Cable with DB15 Male/RJ45-3m	Each	\$ 13.00	25%	\$ 9.75	N/Q	N/Q
CAB-FE/T1/2*RJ45	Connector for T1VI and E1 RJ45 Interface	Each	\$ 8.00	25%	\$ 6.00	N/Q	N/Q
CAB-FE/T1	T1 Cable RJ45/RJ45-3m	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
Mount Angle Components	Mount Angle Components,1UChassis with 300mm Width	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC), JD118B equivalent suppl. based on req/avail.	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC) JE071A equivalent suppl. based on req/avail. 120VAC	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
RT-MSR3016-AC-OVS-H3	H3C MSR 30-16 Router Host(AC),Overseas Version	Each	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-MSR3020-AC-OVS-H3	H3C MSR 30-20 Router Host (AC), 2GE, 2MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MSR3040-AC-OVS-H3	H3C MSR 30-40 Router Host (AC), 2GE (Combo), 4MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 3,900.00	25%	\$ 2,925.00	N/Q	N/Q
RT-MSR3060-AC-OVS-H3	H3C MSR 30-60 Router Host (AC), 2GE (Combo), 6MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 5,300.00	25%	\$ 3,975.00	N/Q	N/Q
RT-MSR3020-DC-OVS-H3	H3C MSR 30-20 Router Host(DC),Overseas Version	Each	\$ 4,300.00	25%	\$ 3,225.00	N/Q	N/Q
RT-MSR3040-DC-OVS-H3	H3C MSR 30-40 Router Host(DC),Overseas Version	Each	\$ 5,350.00	25%	\$ 4,012.50	N/Q	N/Q
RT-MSR3060-DC-OVS-H3	H3C MSR 30-60 Router Host(DC),Overseas Version	Each	\$ 6,750.00	25%	\$ 5,062.50	N/Q	N/Q
RT-MSR3016-AC-POE-OVS-H3	H3C MSR 30-16 Router Host(POE),Overseas Version	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MSR3020-AC-POE-OVS-H3	H3C MSR 30-20 Router Host(POE),Overseas Version	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-MSR3040-AC-POE-OVS-H3	H3C MSR 30-40 Router Host(POE),Overseas Version	Each	\$ 5,450.00	25%	\$ 4,087.50	N/Q	N/Q
RT-MSR3060-AC-POE-OVS-H3	H3C MSR 30-60 Router Host(POE),Overseas Version	Each	\$ 6,850.00	25%	\$ 5,137.50	N/Q	N/Q
RT-MSR3020-AC-OVS-AS-H3	H3C MSR 30-20 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 4,100.00	25%	\$ 3,075.00	N/Q	N/Q
RT-MSR3040-AC-OVS-AS-H3	H3C MSR 30-40 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSR3060-AC-OVS-AS-H3	H3C MSR 30-60 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 6,900.00	25%	\$ 5,175.00	N/Q	N/Q
RT-Z-M-7	H3C MSR 30-20 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Ver	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-Z-M-11	H3C MSR 30-40 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas V	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-Z-M-15	H3C MSR 30-60 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas V	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-Z-M-8	H3C MSR 30-20 Secure Voice Bundle w/ANDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standar	Each	\$ 6,200.00	25%	\$ 4,650.00	N/Q	N/Q
RT-Z-M-12	H3C MSR 30-40 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Stand	Each	\$ 8,350.00	25%	\$ 6,262.50	N/Q	N/Q
RT-Z-M-16	H3C MSR 30-60 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Stand	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
LIS-MSR30-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
DDR SDRAM-256MB-333	256MB DDR Memory	Each	\$ 230.00	25%	\$ 172.50	N/Q	N/Q
DDR SDRAM-512MB-333	512MB DDR Memory	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-RPS-1m-AR2921	Single Cable,RPS Power Cable,1m,H2X7(4.20),18UL2464(14C),H2X7(4.20),AR2921	Each	\$ 38.00	25%	\$ 28.50	N/Q	N/Q
RT-SIC-4FSW-POE-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	\$ 575.00	25%	\$ 431.25	N/Q	N/Q
RT-DSIC-9FSW-POE-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	\$ 1,080.00	25%	\$ 810.00	N/Q	N/Q
RT-MIM-1VE1-H3	1-Port E1 Voice MIM Interface Module	Each	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-1VT1-H3	1-Port T1 Voice MIM Interface Module	Each	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-2VE1-H3	2-Port E1 Voice MIM Interface Module	Each	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-2VT1-H3	2-Port T1 Voice MIM Interface Module	Each	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-16FSW-H3	16-Port 10M/100M Ethernet L2 Switch MIM Interface Module	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-DMIM-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch MIM Interface Mod	Each	\$ 2,600.00	25%	\$ 1,950.00	N/Q	N/Q
RT-MIM-16FSW-POE-H3	16-Port 10M/100M(With PoE) Ethernet L2 Switch MIM Interface Module	Each	\$ 2,457.00	25%	\$ 1,842.75	N/Q	N/Q
RT-DMIM-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch MIM Int	Each	\$ 3,465.00	25%	\$ 2,598.75	N/Q	N/Q
RT-MIM-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	\$ 1,805.00	25%	\$ 1,353.75	N/Q	N/Q
RT-MIM-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	\$ 2,919.00	25%	\$ 2,189.25	N/Q	N/Q
NS-MIM-4FE-H3	4-port 10/100BASE-TX Module(RJ45)	Each	\$ 3,495.00	25%	\$ 2,621.25	N/Q	N/Q
RT-MIM-1POS-H3	1-Port Packet over SDH/SONET Interface Module	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-MIM-1CPOS(E)-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP)	Each	\$ 35,700.00	25%	\$ 26,775.00	N/Q	N/Q
RT-MIM-1GBE-H3	1-Port 10/100/1000BASE-T Ethernet Electrical Interface Module,RJ45	Each	\$ 4,200.00	25%	\$ 3,150.00	N/Q	N/Q
RT-MIM-2GBE-H3	2-Port 10/100/1000BASE-T Ethernet Electrical Interface Module, RJ45	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
RT-MIM-1GEF-H3	1-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MIM-2GEF-H3	2-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-MIM-8ASE-H3	8-Port Asynchronous Serial Interface Module,RJ45	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
RT-MIM-16ASE-H3	16-Port Asynchronous Serial Interface Module,RJ45	Each	\$ 2,300.00	25%	\$ 1,725.00	N/Q	N/Q
RT-MIM-2SAE-H3	2-Port Enhanced Sync/Async Interface Module	Each	\$ 653.00	25%	\$ 489.75	N/Q	N/Q
RT-MIM-4SAE-H3	4-Port Enhanced Sync/Async Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-8SAE-H3	8-Port Enhanced Sync/Async Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-MIM-4BSE-H3	4-Port Enhanced ISDN-BRI Module, S/T	Each	\$ 1,104.00	25%	\$ 828.00	N/Q	N/Q
RT-MIM-1E1-V2-H3	1-Port CE1/PRI Interface Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-MIM-1E1-F-V2-H3	1-Port E1 & Fractional E1 Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-2E1-V2-H3	2-Port CE1/PRI Interface Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-MIM-2E1-F-V2-H3	2-Port E1 & Fractional E1 Interface Module	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4E1-V2-H3	4-Port CE1/PRI Interface Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-MIM-4E1-F-V2-H3	4-Port E1 & Fractional E1 Interface Module	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-8E1(75)-H3	8-port E1/CE1/PRI Module (75ohm)	Each	\$ 8,300.00	25%	\$ 6,225.00	N/Q	N/Q
RT-MIM-8E1(75)-F-H3	8-Port E1 Module-Fractional (75ohm)	Each	\$ 4,990.00	25%	\$ 3,742.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-MIM-2T1-F-V2-H3	2-Port T1 & Fractional T1 Interface Module	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4T1-F-V2-H3	4-Port T1 & Fractional T1 Interface Module	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-1CE3-H3	1-Port E3/CE3 Interface Module	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1CT3-H3	1-Port T3/CT3 Interface Module	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1SHL-4W-H3	1-Port Four Wire G.SHDSL Interface Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
RT-MIM-1G.SHDSL-H3	1-Port G.SHDSL Interface Module,RJ11	Each	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
RT-MIM-1AMM-H3	1-Port OC-3 ATM Module (Multi-Mode, SC, 2km)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-MIM-1ASM-H3	1-Port OC-3 ATM Module(Single Mode,SC,15km)	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-MIM-1ASL-H3	1-Port OC-3 ATM Module (Single Mode, SC, 30km)	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-MIM-IMA-4E1(75)-H3	4-Port E1 ATM IMA Interface Module (75ohm)	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-MIM-IMA-8E1(75)-H3	8-Port E1 ATM IMA Interface Module(75ohm)	Each	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
RT-MIM-HNDE-H3	High Performance Network Data Encryption Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-MIM-2FXS-V2-H3	2-Port Analog Line Interface Module,FXS-V2	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXS-V2-H3	4-Port Analog Line Interface Module,FXS-V2	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
RT-MIM-2FXO-V2-H3	2-Port Analog Trunk Interface Module,FXO-V2	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXO-V2-H3	4-Port Analog Trunk Interface Module, FXO-V2	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
RT-MIM-4EM-H3	4-Port Analog Trunk Interface Module,E&M	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MIM-4BSV-H3	4-Port ISDN BRI S/T-interface Voice Module	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
CAB-DS3-15m	E3/T3 Cable 15m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	\$ 19.00	25%	\$ 14.25	N/Q	N/Q
CAB-E3-30	E3/T3 Cable 30m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	\$ 21.00	25%	\$ 15.75	N/Q	N/Q
CAB-75ohm 8E1-3m-BNC-IMA	8-port E1 ATM IMA Cable, 8 BNC, 3m, 75ohm	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-120ohm 8E1-3m-RJ45-IMA	8-port E1 ATM IMA Cable, 8 RJ45, 3m, 120ohm	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-8T1-3m-RJ45	8-port T1 Cable, 8 RJ45, 3m	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
RT-MSR5040-AC-OVS-H3	H3C MSR 50-40 Router Chassis (w/One AC Power), 4FIC, Overseas Version	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR5060-AC-OVS-H3	H3C MSR 50-60 Router Chassis (w/One AC Power), 6FIC, Overseas Version	Each	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
RT-MSR5040-DC-OVS-H3	H3C MSR 50-40 Router Host(DC), 4FIC, Overseas Version	Each	\$ 3,750.00	25%	\$ 2,812.50	N/Q	N/Q
RT-MSR5060-DC-OVS-H3	H3C MSR 50-60 Router Host(DC), 6FIC, Overseas Version	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-MPUF-H3	H3C MSR 50 Main Processing Unit, 2GE (Combo), 4SIC, 256F/512D	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSCA-H3	H3C MSR 50-60 Multi-Service Module	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
AC-PSR350-A10-OVS-H3	H3C MSR 50-60 Router AC Power Module,PSR350,Overseas Version	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
DC-PSR350-D10-H3	H3C MSR 50-60 Router DC Power Module,PSR350	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
POE-PSL500A-OVS-H3	Router PoE Power Module,PSL500A,Overseas Version	Each	\$ 1,430.00	25%	\$ 1,072.50	N/Q	N/Q
RT-Z+M-25	H3C MSR 50-40 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standard, Overseas Version	Each	\$ 11,600.00	25%	\$ 8,700.00	N/Q	N/Q
RT-Z+M-26	H3C MSR 50-60 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standard, Overseas Version	Each	\$ 15,900.00	25%	\$ 11,925.00	N/Q	N/Q
RT-Z+M-23	H3C MSR 50-40 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 11,800.00	25%	\$ 8,850.00	N/Q	N/Q
RT-Z+M-24	H3C MSR 50-60 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 15,300.00	25%	\$ 11,475.00	N/Q	N/Q
RT-Z+M-27	H3C MSR 50-40 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 15,000.00	25%	\$ 11,250.00	N/Q	N/Q
RT-Z+M-28	H3C MSR 50-60 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 18,100.00	25%	\$ 13,575.00	N/Q	N/Q
LIS-MSR50-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-FIC-1VE1-H3	1-Port E1 Voice FIC Interface Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-1VT1-H3	1-Port T1 Voice FIC Interface Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-2VE1-H3	2-Port E1 Voice FIC Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-2VT1-H3	2-Port T1 Voice FIC Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-16FSW-H3	16-Port 10M/100M and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	\$ 1,900.00	25%	\$ 1,425.00	N/Q	N/Q
RT-DFIC-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q
RT-FIC-16FSW-POE-H3	16-Port 10M/100M(With PoE) and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	\$ 2,730.00	25%	\$ 2,047.50	N/Q	N/Q
RT-DFIC-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-FIC-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 2,166.00	25%	\$ 1,624.50	N/Q	N/Q
RT-FIC-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 3,503.00	25%	\$ 2,627.25	N/Q	N/Q
RT-FIC-4FE-H3	4-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 3,845.00	25%	\$ 2,883.75	N/Q	N/Q
RT-FIC-1GBE-V2-H3	1-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-FIC-2GBE-V2-H3	2-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 5,295.00	25%	\$ 3,971.25	N/Q	N/Q
RT-FIC-1GEF-V2-H3	1-Port 1000M Ethernet Optical Interface FIC Module	Each	\$ 3,800.00	25%	\$ 2,850.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-FIC-2GEF-V2-H3	2-Port 1000M Ethernet Optical Interface FIC Module	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-FIC-2SAE-V2-H3	2-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 914.00	25%	\$ 685.50	N/Q	N/Q
RT-FIC-4SAE-V2-H3	4-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-8SAE-V2-H3	8-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-FIC-8ASE-V2-H3	8-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	\$ 1,658.00	25%	\$ 1,243.50	N/Q	N/Q
RT-FIC-16ASE-V2-H3	16-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	\$ 2,760.00	25%	\$ 2,070.00	N/Q	N/Q
RT-FIC-1G.SHDSL-V3-H3	1-Port G.SHDSL(ATM Mode) Interface FIC Module	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-1E1-V3-H3	1-Port E1/CE1/PRI Interface FIC Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2E1-V3-H3	2-Port E1/CE1/PRI Interface FIC Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4E1-V3-H3	4-Port E1/CE1/PRI Interface FIC Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8E1(75)-V2-H3	8-Port E1/CE1/PRI Interface FIC Module(75ohm)	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1E1-F-V3-H3	1-Port Fractional E1 Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2E1-F-V3-H3	2-Port Fractional E1 Interface FIC Module	Each	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4E1-F-V3-H3	4-Port Fractional E1 Interface FIC Module	Each	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8E1(75)-F-V2-H3	8-Port Fractional E1 Interface FIC Module(75ohm)	Each	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-1T1-V3-H3	1-Port T1/CT1/PRI Interface FIC Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2T1-V3-H3	2-Port T1/CT1/PRI Interface FIC Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4T1-V3-H3	4-Port T1/CT1/PRI Interface FIC Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8T1-V2-H3	8-Port T1/CT1/PRI Interface FIC Module	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1T1-F-V3-H3	1-Port Fractional T1 Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2T1-F-V3-H3	2-Port Fractional T1 Interface FIC Module	Each	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4T1-F-V3-H3	4-Port Fractional T1 Interface FIC Module	Each	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8T1-F-V2-H3	8-Port Fractional T1 Interface FIC Module	Each	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-4BSE-V2-H3	4-Port Enhanced ISDN-S/T Interface FIC Module	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-FIC-1CE3-V2-H3	1-Port E3/CE3 Interface FIC Module	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-1CT3-V2-H3	1-Port T3/CT3 Interface FIC Module	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-2FXS-V3-H3	2-Port Analog Line Interface FIC Module(FXS)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXS-V3-H3	4-Port Analog Line Interface FIC Module(FXS)	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-2FXO-V3-H3	2-Port Analog Trunk Interface FIC Module(FXO)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXO-V3-H3	4-Port Analog Trunk Interface FIC Module(FXO)	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-4BSV-V2-H3	4-Port ISDN BRI S/T Voice Interface FIC Module	Each	\$ 1,898.00	25%	\$ 1,423.50	N/Q	N/Q
RT-FIC-HNDE-V2-H3	High Performance Network Data Encryption FIC Module	Each	\$ 2,095.00	25%	\$ 1,571.25	N/Q	N/Q
RT-FIC-2EM-V2-H3	2-Port Analog Trunk Interface FIC Module (E&M)	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-FIC-4EM-V2-H3	4-Port Analog Trunk Interface FIC Module (E&M)	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-FIC-1AE3-V2-H3	1-Port ATM over E3 Interface FIC Module	Each	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1AT3-V2-H3	1-Port ATM over T3 Interface FIC Module	Each	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1ATM-OC3MM-V2-H3	1-Port OC-3 ATM FIC Module (Multi-Mode, SC, 2km)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1ATM-OC3SM-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 15km)	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-FIC-1ATM-OC3SML-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 30km)	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-FIC-IMA-4E1(75)-V2-H3	4-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-FIC-IMA-8E1(75)-V2-H3	8-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1POS-V2-H3	1-Port Packet over SDH/SONET Interface FIC Module	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1CPOS(T)-V2-H3	1-Port Channelized POS 155M to T1 Interface Module (SFP, LC)	Each	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-FIC-1CPOS(E)-V2-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP, LC)	Each	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-AR1821-AC-OVS-H3	H3C AR 18-21 Router, 1 10/100BASE-TX WAN Port(RJ45) and 4 10/100BASE-TX LAN Ports(RJ45), 100-2	Each	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-AR1822-AC-OVS-H3	H3C AR 18-22 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 4 10/100BASE-TX LAN Ports(RJ45), 100-	Each	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-AR1822S8-AC-OVS-H3	H3C AR 18-22S-8 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 8 10/100BASE-TX LAN Ports(RJ45), 1	Each	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
RT-AR1821A-AC-OVS-H3	H3C AR18-21A Router, 1 10/100BASE-TX WAN Port (RJ45), 1 ADSL2+ over POTS WAN Port (RJ11) and	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-AR1830E-AC-OVS-H3	H3C AR18-30E Router, 1 ADSL2+ over POTS WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45),	Each	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-AR1831E-AC-OVS-H3	H3C AR18-31E Router, 1 ADSL2+ over POTS WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 1	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-AR1833-AC-OVS-H3	H3C AR 18-33 Router, 1 Two-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45),10	Each	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-AR1833E-AC-OVS-H3	H3C AR 18-33E Router,1 Four-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45),	Each	\$ 849.00	25%	\$ 636.75	N/Q	N/Q
RT-AR1834-AC-OVS-H3	H3C AR 18-34 Router, 1 Two-Wire G.SHDSL WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 10	Each	\$ 879.00	25%	\$ 659.25	N/Q	N/Q
RT-AR1834E-AC-OVS-H3	H3C AR 18-34E Router,1 Four-Wire G.SHDSL WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 1	Each	\$ 1,049.00	25%	\$ 786.75	N/Q	N/Q
RT-AR1835E-AC-OVS-H3	H3C AR18-35E Router, 1 ADSL2+ over ISDN WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 1	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
CAB-HDSL-2.5m-2*RJ11	Single cable-Phone line-2.5m	Each	\$ 17.00	25%	\$ 12.75	N/Q	N/Q
CAB-HDSL-2.5m-RJ11	Single cable-SHDSL cable-2.5m	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
FSP015-1AD203A	Power Supply Adapter	Each	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
LS-9502-OVS-H3	H3C S9502 Routing-Switch Chassis	Each	\$ 3,100.00	25%	\$ 2,325.00	N/Q	N/Q
LS-9505-OVS-H3	H3C S9505 Routing Switch Chassis	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
LS-9508-OVS-H3	H3C S9508 Routing Switch Chassis	Each	\$ 7,000.00	25%	\$ 5,250.00	N/Q	N/Q
LS-9508V-OVS-H3	H3C S9508V Routing-Switch Chassis	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
LS-9512-OVS-H3	H3C S9512 Routing Switch Chassis	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LSBM9POWERH	AC P/S 90-264V (Max 600W)	Each	\$ 1,480.00	25%	\$ 1,110.00	N/Q	N/Q
LSBM5POWERH	DC P/S 36-75V (Max 600W)	Each	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM7POWERH	AC P/S 90-264V (Max 1200W)	Each	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM2POWERH	DC P/S 36-75V (Max 1200W)	Each	\$ 2,380.00	25%	\$ 1,785.00	N/Q	N/Q
LSBM8POWERH	AC P/S 90-264V (Max 2000W)	Each	\$ 2,980.00	25%	\$ 2,235.00	N/Q	N/Q
LSBM4POWERH	DC P/S 36-75V (Max 2000W)	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LSBM1SRP1M1	H3C S9502 Routing Switch Processing Board	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2SRP1N6	H3C S9505 Routing Switch Processing Board	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2SRP1N5	H3C S9508 Routing Switch Processing Board	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM2SRP1N4	H3C S9512 Routing Switch Processing Board	Each	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM2SRP1N7	H3C S9500 Routing Switch Processing Board,Clock Module	Each	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N4	H3C S9512 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N5	H3C S9508 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 22,980.00	25%	\$ 17,235.00	N/Q	N/Q
LSBM1SRP2N6	H3C S9505 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1SRP2N7	H3C S9500 Routing Switch Processing Board(XRCoreEngine II), Clock Module	Each	\$ 32,980.00	25%	\$ 24,735.00	N/Q	N/Q
LIS-H3C-S9502-OVS	H3C S9502 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9505-OVS	H3C S9505 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9508-OVS	H3C S9508 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9512-OVS	H3C S9512 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LSBM1FP20B1	20-Port 100BASE-FX Interface Module(B),(SFP,LC)	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM1XP4B1	4-Port 10GBASE-R/W Interface Module(B),(XFP,LC)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1F32GB1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(B)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1FT48B1	48-Port 10/100BASE-TX Interface Module(B),(RJ45)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1GP12DB1	12-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2GT24DB1	24-Port 10/100/1000BASE-T Interface Module(DB),(RJ45)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM2GV48DB1	48-Port 10/100/1000BASE-T Interface Module(DB),(PoE,RJ45)	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2GP24DB1	24-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM1GP48DB1	48-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1GT48LDB1	48-Port 10/100/1000BASE-T Interface Service Card(DB),(RJ45)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XK1DB1	1-Port 10GBASE-R Interface Module(DB),(XENPAK,SC)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1XP2DB1	2-Port 10GBASE-R/W Interface Module(DB),(XFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1XP4DB1	4-Port 10Gigabit Ethernet Optical Interface Card(DB), (XFP,LC)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XP4TDB1	4-Port 10GBase-R/W Ethernet Optical Interface Service Card(DB),(XFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1GP48LDB1	48-Port Gigabit Ethernet Optical Interface Card(DB),(SFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM2FT48CA1	48-Port 10/100BASE-TX Interface Module(CA),(RJ45)	Each	\$ 25,480.00	25%	\$ 19,110.00	N/Q	N/Q
LSBM1FP20CA1	20-Port 100BASE-FX Interface Module(CA),(SFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP12CA1	12-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP24CA1	24-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	\$ 22,480.00	25%	\$ 16,860.00	N/Q	N/Q
LSBM1GT24CA1	24-Port 10/100/1000BASE-T Interface Module(CA),(RJ45)	Each	\$ 19,480.00	25%	\$ 14,610.00	N/Q	N/Q
LSBM1XK1CA1	1-Port 10GBASE-R Interface Module(CA),(XENPAK,SC)	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1XP2CA1	2-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1XP4CA1	4-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1F32GCA1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM1P48CA1	4-Port OC-3c POS(SFP,LC) and 8-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	\$ 41,980.00	25%	\$ 31,485.00	N/Q	N/Q
LSBM1SP4CA1	4-Port OC-48c POS Interface Module(CA),(SFP,LC)	Each	\$ 69,980.00	25%	\$ 52,485.00	N/Q	N/Q
LSBM1UP1CA1	1-Port OC-192c POS Interface Module(CA),(XFP,LC)	Each	\$ 54,980.00	25%	\$ 41,235.00	N/Q	N/Q
LSBM1VP2CA1	2-Port OC-192c RPR Interface Module(CA),(XFP,LC)	Each	\$ 79,980.00	25%	\$ 59,985.00	N/Q	N/Q
LSBM1RSP2CA1	2-Port OC-48c RPR Interface Module(CA),(SFP,LC)	Each	\$ 55,980.00	25%	\$ 41,985.00	N/Q	N/Q
LSBM1RGP2GDB1	2-Port GE RPR and 8-Port GE Optical Interface Service Card(DB)	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1RGP4GDB1	4-Port GE RPR(SFP,LC) and 8-Port GE Optical Interface(SFP,LC) Service Card(DB)	Each	\$ 24,980.00	25%	\$ 18,735.00	N/Q	N/Q
LSBM1POEDIMMH	DIMM for PoE Master and Slave Power Management	Each	\$ 1,980.00	25%	\$ 1,485.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LSBM9POEH	PoE Power Supply2(External PoE Power System + 1*PoE Power Supply Unit,Max 2500W)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LSBM7POEH	PoE Power Supply Unit (220V-2500W, 110V-1250W) module	Each	\$ 2,310.00	25%	\$ 1,732.50	N/Q	N/Q
LSBM6POEH	PoE Power Supply1(External PoE Power System + 1*PoE Power Supply Unit,Max 2500W)	Each	\$ 4,080.00	25%	\$ 3,060.00	N/Q	N/Q
LSBM3POEH	PoE Entry Module	Each	\$ 650.00	25%	\$ 487.50	N/Q	N/Q
LSBM4POEH	Cabinet Spare Parts of PoE	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
LSBM1NATB1	NAT Service Module	Each	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1VPNB1	VPLS Service Module	Each	\$ 43,980.00	25%	\$ 32,985.00	N/Q	N/Q
LSBM1NAMB1	Network Anlysis Service Module	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
SFP-FE-LX-SM1310-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1550, 15km, LC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-FE-LX-SM1550-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1550/RX1310, 15km, LC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-GE-LH100-SM1550	1000BASE-LH100 SFP Transceiver, Single Mode (1550nm, 100km, LC)	Each	\$ 4,900.00	25%	\$ 3,675.00	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP, JD089B equivalent suppl. based on req/avail.	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-2.5G-LX-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 2km, LC)	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
SFP-2.5G-LH15-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 15km, LC)	Each	\$ 2,950.00	25%	\$ 2,212.50	N/Q	N/Q
SFP-2.5G-LH40-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 40km, LC)	Each	\$ 4,600.00	25%	\$ 3,450.00	N/Q	N/Q
SFP-2.5G-LH80-SM1550	OC-48c (2.5G) POS SFP Module, Single Mode (1550nm, 80km, LC)	Each	\$ 7,800.00	25%	\$ 5,850.00	N/Q	N/Q
XENPAK-SX-MM850	10GBASE-SR XENPAK Module, Multi-Mode (850nm, 300m, SC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XENPAK-LX-SM1310	10GBASE-LR XENPAK Module, Single Mode (1310nm, 10km, SC)	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
XENPAK-LH40-SM1550	10GBASE-ER XENPAK Module, Single Mode (1550nm, 40km, SC)	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
XENPAK-LH80-SM1550	10GBASE-ZR XENPAK Module, Single Mode (1550nm, 80km, SC)	Each	\$ 21,000.00	25%	\$ 15,750.00	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
XFP-LH80-SM1550	10GBASE-ZR XFP Module, Single Mode (1550nm, 80km, LC)	Each	\$ 19,000.00	25%	\$ 14,250.00	N/Q	N/Q
XFP-POS-LH10-SM1310	OC-192c (10G) POS XFP Module, Single Mode (1310nm, 10km, LC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LSBM7HLANH	Spare Fan For S9508	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM4HLANH	Spare Fan For S9505/S9512, S9512 Needs Two	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM8HLANH	Spare Fan Module For S9508V	Each	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LSBM1SDRAMH	1GB SDRAM Memory	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LS-Z+M2-2	H3C S7502E Chassis+Single Master Process Module +12-Port Enhanced 1000BASE-X Ethernet Optical Interf	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LS-Z+M2-1	H3C S7503E Chassis+Single Saliene VI-Turbo+12-Port 1000BASE-X Ethernet Optical Interface Module(SFP	Each	\$ 19,800.00	25%	\$ 14,850.00	N/Q	N/Q
LS-7510E	H3C S7510E Ethernet Switch Chassis with Fan	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-7506E	H3C S7506E Ethernet Switch Chassis with Fan	Each	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
LS-7506E-V	H3C S7506E-V Ethernet Switch Chassis with Fan	Each	\$ 10,200.00	25%	\$ 7,650.00	N/Q	N/Q
LS-7503E	H3C S7503E Ethernet Switch Chassis with Fan	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS-7502E	H3C S7502E Ethernet Switch Chassis with Fan	Each	\$ 980.00	25%	\$ 735.00	N/Q	N/Q
LSQM2AC2800	H3C S7500E AC Power Supply Module, 2800W(PoE),Overseas Version	Each	\$ 4,400.00	25%	\$ 3,300.00	N/Q	N/Q
LSQM2AC1400	H3C S7500E AC Power Supply Module,1400W	Each	\$ 2,200.00	25%	\$ 1,650.00	N/Q	N/Q
LSQM1DC1400	H3C S7500E DC Power Supply Module,1400W,Support PoE	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LSQM1PWRSPA	H3C S7500E Ethernet Switch Share Power Adapter Module	Each	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSQM2AC650	H3C PSR650A,AC Power Supply Module,650W	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
LSQM1DC650	H3C PSR650A,DC Power Supply Module,650W	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
LSQM1SRP1CB0	H3C S7500E Saliene VI-Turbo Switch and Route Processing Unit	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSQM1SRP2XB0	H3C S7500E Saliene VI-10G Switch and Route Processing Unit,with 2 XFP Interfaces	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSQM1SRPB0	H3C S7500E Saliene VI Switch and Route Processing Unit	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1MPUB0	H3C S7500E Saliene VI-Lite Switch and Route Processing Unit	Each	\$ 10,480.00	25%	\$ 7,860.00	N/Q	N/Q
LSQM1MPUA0	H3C S7502E Main Control Unit	Each	\$ 5,800.00	25%	\$ 4,350.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LSQM1FV48SA0	H3C S7500E 48-Port 10/100BASE-TX Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
LSQM1FP48SA0	H3C S7500E 48-Port 100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LSQM1GV48SA0	H3C S7500E 48-Port 10/100/1000BASE-TX Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	\$ 8,600.00	25%	\$ 6,450.00	N/Q	N/Q
LSQM1GT24SC0	H3C S7500E 24-Port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
LSQM1GV48SC0	H3C S7500E 48-Port 10/100/1000BASE-T Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1GP12SC0	H3C S7500E 12-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LSQM1GP24SC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSQM1GP48SC0	H3C S7500E 48-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LSQM1TGX2SC0	H3C S7500E 2-Port 10GBASE Ethernet Optical Interface Module,XFP Req.	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LSQM1T24XGSC0	H3C S7500E 24-Port 10/100/1000BASE-T RJ45 and 2-Port 10GE XFP(XFP Req.) Interface Module	Each	\$ 15,580.00	25%	\$ 11,685.00	N/Q	N/Q
LSQM1P24XGSC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX SFP(SFP Req.) and 2-Port 10GE XFP(XFP Req.) Interface	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSQM1GP12EA0	H3C S7500E 12-Port Enhanced 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LSQM1TGX1EA0	H3C S7500E 1-Port Enhanced 10GBASE Ethernet Optical Interface Module, XFP Req.	Each	\$ 13,300.00	25%	\$ 9,975.00	N/Q	N/Q
LS8M3POEPWRH	External PoE Power (220V-2500W, 110V-1250W) Rack (with 1 PoE PSU)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
LSQM17510EFAN	Spare Fan For H3C S7510E	Each	\$ 820.00	25%	\$ 615.00	N/Q	N/Q
LSQM17506EFAN	Spare Fan For H3C S7506E	Each	\$ 640.00	25%	\$ 480.00	N/Q	N/Q
LSQM17506EVFAN	Spare Fan For H3C S7506E-V	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
LSQM17503EFAN	Spare Fan For H3C S7503E	Each	\$ 480.00	25%	\$ 360.00	N/Q	N/Q
LSQM17502EFAN	Spare Fan For H3C S7502E	Each	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
LS-7503-AC-XG-OVS	H3C S7503 Ethernet Switch Chassis (AC 110/220V) with fan, 1 AC power and documents, support PoE and X	Each	\$ 3,950.00	25%	\$ 2,962.50	N/Q	N/Q
LS-7503-DC-XG-OVS	H3C S7503 Ethernet Switch Chassis (DC 48V) with fan, 1 DC power and documents, support PoE and XGBUS	Each	\$ 4,370.00	25%	\$ 3,277.50	N/Q	N/Q
LS-7506-AC-XG-OVS	H3C S7506 Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and documents, support PoE and X	Each	\$ 6,730.00	25%	\$ 5,047.50	N/Q	N/Q
LS-7506-DC-XG-OVS	H3C S7506 Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, support PoE and XGBU	Each	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS-7506R-AC-XG-OVS	H3C S7506R Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and documents, support PoE and	Each	\$ 10,570.00	25%	\$ 7,927.50	N/Q	N/Q
LS-7506R-DC-XG-OVS	H3C S7506R Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, support PoE and XGB	Each	\$ 11,700.00	25%	\$ 8,775.00	N/Q	N/Q
LS-7502-XG-OVS	H3C S7502 Ethernet Switch Chassis with fan and documents, support PoE and XGBUS, 2 power cord inputs, n	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS8M1AC220PWR	H3C S7500 AC Power Supply Module, for S7503, S7506 and S7506R	Each	\$ 1,230.00	25%	\$ 922.50	N/Q	N/Q
LS8M1DC48PWR	H3C S7500 DC Power Supply Module, for S7503, S7506 and S7506R	Each	\$ 1,410.00	25%	\$ 1,057.50	N/Q	N/Q
LS8M3AC220PWR	H3C S7502 AC Power Supply Module, only for S7502	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LS8M2DC48PWR	H3C S7502 DC Power Supply Module, only for S7502	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS8M4SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliene III Edge-96G with 4 1000BAS	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS8M1SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliene III-384G, with 4 1000BASE-X	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LS8M2SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliene III Plus-768G	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1T12PEH	H3C S7502 Switch and Route Processing Module with 12-port 10/100/1000BASE-T RJ-45 and 4-port 1000BA	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1P12TEH	H3C S7502 Switch and Route Processing Module with 12-port 1000BASE-X SFP and 4-port 10/100/1000BAS	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GP48H-XG	H3C S7500 48-port 1000BASE-X Ethernet Optical Interface Module with XGBUS uplink, SFP Req.	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1GT48BH-XG	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module with XGBUS uplink, RJ45	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1T16PH-XG	H3C S7500 16-port 10/100/1000BASE-T RJ45 and 8-port 1000BASE-X SFP with XGBUS uplink,SFP Req.	Each	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LS8M1T32PH-XG	H3C S7500 32-port 10/100/1000BASE-T RJ45 and 16-port 1000BASE-X SFP with XGBUS uplink,SFP Req.	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1TGX2H-XG	H3C S7500 2-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LS8M1TGX4H-XG	H3C S7500 4-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	\$ 20,000.00	25%	\$ 15,000.00	N/Q	N/Q
LIS-H3C-S7506-OVS	S7506 Comware Network Operating System (Host Software)	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S7506R-OVS	S7506R Comware Network Operating System (Host Software)	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LS8M1FT48EH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1FP48H	H3C S7500 48-port 100BASE-FX Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GT20AH	H3C S7500 Enhanced 20-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1GT48H	H3C S7500 48-port 10/100/1000BASE-T Enhanced Ethernet Interface Module, RJ45	Each	\$ 5,480.00	25%	\$ 4,110.00	N/Q	N/Q
LS8M1GT8UEH	H3C S7500 8-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 5,180.00	25%	\$ 3,885.00	N/Q	N/Q
LS8M1GP20AH	H3C S7500 Enhanced 20-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,480.00	25%	\$ 3,360.00	N/Q	N/Q
LS8M1GP8UBH	H3C S7500 8-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,680.00	25%	\$ 3,510.00	N/Q	N/Q
LS8M1TGX1CH	H3C S7500 Enhanced 1-port 10GE Interface Module, Xenpak Req.	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LS8M1GT48AH	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module, RJ45 (PoE)	Each	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS8M1FT48FH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45 (PoE)	Each	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS8M1T12PH	H3C S7500 12-port 10/100/1000BASE-T RJ45 and 4-port 1000BASE-X SFP,SFP Req.	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1P12TH	H3C S7500 12-port 1000BASE-X SFP and 4-port 10/100/1000BASE-T RJ45,SFP Req.	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1VSNPH	H3C S7500 Versatile Network Processing Service Module (PBR/NAT/NetStream) with XGBUS uplink	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
MCP-2LC/PC-2LC/PC-1.5-S/M	Mode Conditioning Patch Cord,2LC,2LC,Single Mode/Multi Mode,3mm,Multi Mode(62.5/125)/Multi Mode(62.5/125)	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
MCP-2SC/PC-2SC/PC-1.5-S/M	Mode Conditioning Patch Cord,2SC,2SC,Single Mode/Multi Mode,3mm,Multi Mode(62.5/125)/Multi Mode(62.5/125)	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
LS8M17502FAN	Spare Fan For S7502	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17503FAN	Spare Fan For S7503	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506FAN	Spare Fan For S7506	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506RFAN	Spare Fan For S7506R	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS-5100-8P-EL-OVS-H3	H3C S5100-8P-EL Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X ports (SFP Req.) (A)	Each	\$ 1,590.00	25%	\$ 1,192.50	N/Q	N/Q
LS-5100-16P-EL-OVS-H3	H3C S5100-16P-EL Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
LS-5100-24P-EL-OVS	H3C S5100-24P-EL Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 3,090.00	25%	\$ 2,317.50	N/Q	N/Q
LS-5100-48P-EL-OVS	H3C S5100-48P-EL Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
LS-5100-8P-PWR-EL-OVS	H3C S5100-8P-PWR-EL L2 Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X or 1000BASE-T ports (SFP Req.) (A)	Each	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS-5100-16P-PWR-EL-OVS	H3C S5100-16P-PWR-EL L2 Ethernet Switch with 16 10/100/1000BASE-T and 4 1000BASE-X or 1000BASE-T ports (SFP Req.) (A)	Each	\$ 2,990.00	25%	\$ 2,242.50	N/Q	N/Q
LS-5100-8P-SI-OVS-H3	H3C S5100-8P-SI Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X ports (SFP Req.) (A)	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
LS-5100-16P-SI-OVS-H3	H3C S5100-16P-SI Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
LS-5100-24P-SI-OVS-H3	H3C S5100-24P-SI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 2,290.00	25%	\$ 1,717.50	N/Q	N/Q
LS-5100-48P-SI-OVS-H3	H3C S5100-48P-SI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 4,290.00	25%	\$ 3,217.50	N/Q	N/Q
LS5-FL-A	Mount Angle Components	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-FL-B	Mount Angle Components	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-IM-A	Magnet	Each	\$ 7.00	25%	\$ 5.25	N/Q	N/Q
LS-5100-26C-EL-OVS	H3C S5100-26C-EL Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 3,490.00	25%	\$ 2,617.50	N/Q	N/Q
LS-5100-50C-EL-OVS	H3C S5100-50C-EL Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5100-26C-PWR-EL-OVS	H3C S5100-26C-PWR-EL L2 Ethernet Switch with 24 10/100/1000BASE-T and 4 1000BASE-X or 1000BASE-T ports (SFP Req.) (A)	Each	\$ 4,490.00	25%	\$ 3,367.50	N/Q	N/Q
LS-5100-50C-PWR-EL-OVS	H3C S5100-50C-PWR-EL L2 Ethernet Switch with 48 10/100/1000BASE-T and 4 1000BASE-X or 1000BASE-T ports (SFP Req.) (A)	Each	\$ 7,590.00	25%	\$ 5,692.50	N/Q	N/Q
LS5M1XP1PB	S5100 1-port 10GE XFP Interface Module, XFP Req.	Each	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
LS5M1XS1PA	S5100 1-port 10GE Ethernet Stacking Module	Each	\$ 560.00	25%	\$ 420.00	N/Q	N/Q
LS5M2STK1	CX4 Cable(50cm)-Stacking/IB/SAS	Each	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LS5M2STK2	CX4 Cable(1.0m)-Stacking/IB/SAS	Each	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
LS5M2STK3	CX4 Cable(3.0m)-Stacking/IB/SAS	Each	\$ 325.00	25%	\$ 243.75	N/Q	N/Q
LS5M1XK1P	S5100 1-Port 10GE XENPAK Interface Front Panel, spare	Each	\$ 50.00	25%	\$ 37.50	N/Q	N/Q
CAB-Pwr-1m-PS3FP-I	RPS500-A3 Power cable V	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5-A	Cable with JD5-A type connector for Non-PoE switches (optional)	Each	\$ 20.00	25%	\$ 15.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5	Cable B with JD5 type connector (optional)	Each	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-48V Pwr-2m-T2.5^2	Non-PoE Switch DC Power Input Cable-2m (optional)	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-S5600-26C-OVS	H3C S5600-26C Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (C)	Each	\$ 6,280.00	25%	\$ 4,710.00	N/Q	N/Q
LS-S5600-26C-PWR-OVS	H3C S5600-26C-PWR Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X Ports (SFP Req.) (C)	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS-S5600-50C-OVS	H3C S5600-50C Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (C)	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-S5600-50C-PWR-OVS	H3C S5600-50C-PWR Ethernet Switch with 48 10/100/1000BASE-T Ports and 4 1000BASE-X ports (SFP Req.) (C)	Each	\$ 12,280.00	25%	\$ 9,210.00	N/Q	N/Q
LS-S5600-26F-OVS	H3C S5600-26F Ethernet Switch with 24 1000BASE-X ports (SFP Req.) and 4 10/100/1000BASE-T Ports (C)	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSHM1XK1P3	H3C S5600 1-port 10GE XENPAK Interface Module,XENPAK Req.	Each	\$ 5,580.00	25%	\$ 4,185.00	N/Q	N/Q
LSHM1GP8P3	H3C S5600 8-port 1000BASE-X SFP Interface Module, SFP Req.	Each	\$ 4,580.00	25%	\$ 3,435.00	N/Q	N/Q
LSHM1XP2P3	H3C S5600 2-port 10GE XFP Interface Module, XFP Req.	Each	\$ 9,580.00	25%	\$ 7,185.00	N/Q	N/Q
LSHM1S130H	H3C S5600-26C 130W Standard Power Supplier	Each	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSHM1S180H	H3C S5600-50C 180W Standard Power Supplier	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSHM1P24PH	H3C S5600-26C-PWR PoE Power Supplier(Optional)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LSHM1P48PH	H3C S5600-50C-PWR PoE Power Supplier(Optional)	Each	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
CAB-F1STK-65cm-H3	H3C S5600 Series Stacking Cable-65cm	Each	\$ 250.00	25%	\$ 187.50	N/Q	N/Q
CAB-F1STK-120cm-H3	H3C S5600 Series Stacking Cable-120cm	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
CAB-F1STK-5m-H3	H3C S5600 Series Stacking Cable-5m	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
CAB-Pwr-1m-PS3FP-II	RPS500-A3 Power cable U	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
CAB-DC Pwr-2m-F1	S5600 Non-PoE Switch DC Power Input Cable-2m (only for S5624P/S5648P/S5624F) (optional)	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-5500-28C-SI-OVS	H3C S5500-28C-SI Ethernet Switch(24GE+4SFP Combo+2Slots)	Each	\$ 5,090.00	25%	\$ 3,817.50	N/Q	N/Q
LS-5500-52C-SI-OVS	H3C S5500-52C-SI Ethernet Switch(48GE+4SFP Combo+2Slots)	Each	\$ 8,490.00	25%	\$ 6,367.50	N/Q	N/Q
LS-5500-28C-PWR-SI-OVS	H3C S5500-28C-PWR-SI Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-52C-PWR-SI-OVS	H3C S5500-52C-PWR-SI Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q

H3C Area NW HwSw_IV.1

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LSPM1XP1P	H3C S5500-SI 1-port 10GE XFP Interface Module, XFP Req.	Each	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
LSPM1XP2P	H3C S5500-SI 2-port 10GE XFP Interface Module, XFP Req.	Each	\$ 2,650.00	25%	\$ 1,987.50	N/Q	N/Q
LSPM1CX2P	H3C S5500-SI 2-Port 10GE Ethernet Local Connection Module	Each	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
LSPM2STKA	H3C S5500-SI Local Connection CX4 Cable 50cm	Each	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LSPM2STKB	H3C S5500-SI Local Connection CX4 Cable 100cm	Each	\$ 240.00	25%	\$ 180.00	N/Q	N/Q
LSPM2STKC	H3C S5500-SI Local Connection CX4 Cable 300cm	Each	\$ 305.00	25%	\$ 228.75	N/Q	N/Q
CAB-RPS-1m-3026C	RPS500-A3 Power cable C	Each	\$ 43.00	25%	\$ 32.25	N/Q	N/Q
LS-5500-28C-EI-OVS	S5500-28C-EI,Ethernet Switch(24GE+4SFP Combo+2Slots), JD377A equivalent suppl. based on req/avail. 120VAC	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-28C-EI-DC-OVS	H3C S5500-28C-EI-DC,Ethernet Switch(24GE+4SFP Combo+2Slots,48V DC)	Each	\$ 6,290.00	25%	\$ 4,717.50	N/Q	N/Q
LS-5500-28F-EI-AC-OVS	S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),AC Single JD374A equivalent suppl. based on req/avail. 120VAC	Each	\$ 7,690.00	25%	\$ 5,767.50	N/Q	N/Q
LS-5500-28F-EI-DC-OVS	H3C S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),DC Single Power	Each	\$ 7,990.00	25%	\$ 5,992.50	N/Q	N/Q
LS-5500-52C-EI-OVS	S5500-52C-EI,Ethernet Switch(48GE+4SFP Combo+2Slots), JD375A equivalent suppl. based on req/avail. 120VAC	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
LS-5500-28C-PWR-EI-OVS	H3C S5500-28C-PWR-EI,Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	\$ 6,990.00	25%	\$ 5,242.50	N/Q	N/Q
LS-5500-52C-PWR-EI-OVS	H3C S5500-52C-PWR-EI,Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	\$ 11,990.00	25%	\$ 8,992.50	N/Q	N/Q
LSPM2GP2P	H3C S5500-EL,LSPM2GP2P,2-Port GigabitEthernet SFP Optical Interface Board	Each	\$ 690.00	25%	\$ 517.50	N/Q	N/Q
LSPM2150D	H3C S5500 150W DC Power Supply Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LKM3150A	H3C S5510 150W AC Power Supply Module JD362A equivalent suppl. based on req/avail. 120VAC	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
CAB-RPS500/800-1m	RPS500/800 Power Cable,1m	Each	\$ 42.00	25%	\$ 31.50	N/Q	N/Q
AC-RPS800-A	Redundant Power Supply RPS800-A,-90Vac-264Vac input-12V,17.25A;-54V,12A output	Each	\$ 1,190.00	25%	\$ 892.50	N/Q	N/Q
LS-S3100-8T-SI-AC-OVS	H3C S3100-8T-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 10/100/1000BASE-T port, RJ45 (AC 110/220V)	Each	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16T-SI-AC-OVS	H3C S3100-16T-SI Ethernet Switch with 16 10/100BASE-TX ports and 1 10/100/1000BASE-T port, RJ45 (AC 110/220V)	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-S3100-26T-SI-AC-OVS	H3C S3100-26T-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 10/100/1000BASE-T ports, RJ45 (AC 110/220V)	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-S3100-8C-SI-AC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (AC 110/220V)	Each	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16C-SI-AC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (AC 110/220V)	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
LS-S3100-26C-SI-AC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (AC 110/220V)	Each	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
LS-S3100-8C-SI-DC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (DC -48V)	Each	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LS-S3100-16C-SI-DC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (DC -48V)	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
LS-S3100-26C-SI-DC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (DC -48V)	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS-3100-52P-OVS-H3	H3C S3100-52P L2 Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V)	Each	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS6M1PUI1SAH	1-port 1000BASE-PX Ethernet Passive Optical Network Interface Module A (10km, SFF)	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-GT1UB	1-port 10/100/1000BASE-T Interface Module (RJ45 100m)	Each	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
LS-GM1UB	1-port 1000BASE-SX Multi-Mode Optical Interface Module (850nm, 500m, SC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
LS-GS1UB	1-port 1000BASE-LX Single Mode Optical Interface Module (1310nm, 10km, SC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
LS-GL1UB	1-port 1000BASE-LH Single Mode Optical Interface Module (1550nm, 40km, LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LS-GZ1UB	1-port 1000BASE-ZX Single Mode Optical Interface Module (1550nm, 70km, LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
LS-FL1UB	1-port 1000BASE-FX Single Mode Optical Interface Module (1310nm, 40km, SC)	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
LS-FS1UB	1-port 1000BASE-FX Single Mode Optical Interface Module (1310nm, 15km, SC)	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
LS-FM1UB	1-port 1000BASE-FX Ethernet Multi-Mode Optical Interface Module (1310nm, 2km, SC)	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-ST1UB	1-port Gigabit Ethernet Stacking Module and 1m Cable	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-FTIUB	1-port 1000BASE-TX Ethernet PoE Interface Module (RJ45)	Each	\$ 180.00	25%	\$ 135.00	N/Q	N/Q
LS4M1FS1BC	1-port 1000BASE-LX Single Mode BIDI Optical Interface Module (TX1550/RX1310, 15km, SC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LS4M1FS1BD	1-port 1000BASE-LX Single Mode BIDI Optical Interface Module (TX1310/RX1550, 15km, SC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LSN-IM	Mounting Angle Sets For S3108	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS-3100-8TP-EI-H3-A-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 595.00	25%	\$ 446.25	N/Q	N/Q
LS-3100-8TP-EI-H3-D-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 695.00	25%	\$ 521.25	N/Q	N/Q
LS-3100-16TP-EI-H3-A-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 895.00	25%	\$ 671.25	N/Q	N/Q
LS-3100-16TP-EI-H3-D-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-3100-26TP-EI-H3-A-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 1,195.00	25%	\$ 896.25	N/Q	N/Q
LS-3100-26TP-EI-H3-D-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 1,295.00	25%	\$ 971.25	N/Q	N/Q
LS-3100-8TP-PWR-EI-H3	H3C S3100-8TP-PWR-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
LS-3100-16TP-PWR-EI-H3	H3C S3100-16TP-PWR-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 1,890.00	25%	\$ 1,417.50	N/Q	N/Q
LS-3100-26TP-PWR-EI-H3	H3C S3100-26TP-PWR-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
SFP-STACK-Kit	SFP Stacking Cable (150cm,including two 1000BASE-T SFP module and one stacking cable)	Each	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
RTV-FL-A	Mount Angle	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q

H3C Area NW HwSw_IV.1

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LS-3600-28P-SI-OVS	H3C S3600-28P-SI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC	Each	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
LS-3600-52P-SI-OVS	H3C S3600-52P-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
LS-3600-28P-EI-OVS	H3C S3600-28P-EI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC	Each	\$ 2,700.00	25%	\$ 2,025.00	N/Q	N/Q
LS-3600-52P-EI-OVS	H3C S3600-52P-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
LS-3600-28TP-SI-OVS	H3C S3600-28TP-SI Ethernet Switch with 24 10/100BASE-TX ports, 2 1000BASE-X Ports (SFP Req.) and 2	Each	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
LS-3600-28P-PWR-EI-OVS	H3C S3600-28P-PWR-EI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X Ports (SFP Req	Each	\$ 3,480.00	25%	\$ 2,610.00	N/Q	N/Q
LS-3600-52P-PWR-EI-OVS	H3C S3600-52P-PWR-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req	Each	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS-3600-28P-PWR-SI-OVS	H3C S3600-28P-PWR-SI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports (SFP Req	Each	\$ 2,580.00	25%	\$ 1,935.00	N/Q	N/Q
LS-3600-52P-PWR-SI-OVS	H3C S3600-52P-PWR-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req	Each	\$ 4,380.00	25%	\$ 3,285.00	N/Q	N/Q
LS-3600-28F-EI-OVS	H3C S3600-28F-EI Ethernet Switch with 24 100BASE-FX Ports(SFP Req.), 2 1000BASE-X Ports(SFP Req)	Each	\$ 3,680.00	25%	\$ 2,760.00	N/Q	N/Q
LS-S3610-28P-OVS	H3C S3610-28P L3 Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports(SFP Req.) (A	Each	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28TP-OVS	H3C S3610-28TP L3 Ethernet Switch with 24 10/100BASE-TX ports and 2 1000BASE-X ports(SFP Req.) and	Each	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28F-OVS	H3C S3610-28F L3 Ethernet Switch with 24 100BASE-X ports(SFP Req.), 2 1000BASE-X Ports(SFP Req.), a	Each	\$ 4,390.00	25%	\$ 3,292.50	N/Q	N/Q
LS-3610-52P-OVS	H3C S3610-52P L3 Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X ports(SFP Req.) (AC	Each	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
SWP-IMC-IMPW-EN	H3C iMC,Intelligent Management Platform Standard Edition For Windows(50 nodes),Software(CD) English Ed	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
SWP-IMC-IMPWN-EN	H3C iMC,Intelligent Management Platform Standard Edition For Windows(without nodes),Software(CD) Engl	Each	\$ 5,490.00	25%	\$ 4,117.50	N/Q	N/Q
LIS-IMC-IMPF-EN-25	H3C iMC,Intelligent Management Platform Standard Edition (English) License,For 25 nodes	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-IMC-IMPA-EN-50	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 50 nodes	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
LIS-IMC-IMPB-EN-100	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 100 nodes	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LIS-IMC-IMPC-EN-200	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 200 nodes	Each	\$ 13,500.00	25%	\$ 10,125.00	N/Q	N/Q
LIS-IMC-IMPD-EN-500	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 500 nodes	Each	\$ 27,500.00	25%	\$ 20,625.00	N/Q	N/Q
LIS-IMC-IMPE-EN-1K	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 1000 nodes	Each	\$ 43,500.00	25%	\$ 32,625.00	N/Q	N/Q
SWP-IMC-ICCW-EN	H3C iMC,Intelligent Configuration Center Component,Software(CD) English Edition	Each	\$ 2,400.00	25%	\$ 1,800.00	N/Q	N/Q
SWP-IMC-NTAW-EN	H3C iMC,Network Traffic Analyzer Component,Software(CD) English Edition	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
SWP-IMC-DIGA	H3C iMC,DIG Log Probe Component(500M)	Each	\$ 4,800.00	25%	\$ 3,600.00	N/Q	N/Q
LIS-IMC-NTAA-EN-1	H3C iMC,Network Traffic Analyzer Component English Edition License,For 1 node	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
LIS-IMC-NTAB-EN-2	H3C iMC,Network Traffic Analyzer Component English Edition License,For 2 nodes	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
LIS-IMC-NTAC-EN-5	H3C iMC,Network Traffic Analyzer Component English Edition License,For 5 nodes	Each	\$ 17,000.00	25%	\$ 12,750.00	N/Q	N/Q
SWP-IMC-UAMW-EN	H3C iMC,User Access Management Component(1000 Authentication Users),Software(CD) English Edition	Each	\$ 5,150.00	25%	\$ 3,862.50	N/Q	N/Q
LIS-IMC-UAMA-EN-1K	H3C iMC,User Access Management Component English Edition License,For 1000 Authentication Users	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
SWP-WIVPC-PFS-EN-H3	H3C iNode, iNode VPN Client Component(for Windows), Software(CD), English Edition, Professional Edition	Each	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
LS-5120-24P-EI	S5120-24P-EI,Ethernet Switch(24GE+4SFP Combo), JE066A equivalent suppl. based on req/avail. 120VAC	Each	\$ 3,090.00	25%	\$ 2,317.50	N/Q	N/Q
LS-5120-28C-PWR-EI	S5120-28C-PWR-EI,Ethernet Switch(24GE+4SFP Combo+2Slot+POE), JE070A equivalent suppl. based on req/avail. 120VAC	Each	\$ 4,490.00	25%	\$ 3,367.50	N/Q	N/Q
LS-5120-48P-EI-OVS-H3	S5120-48P-EI,Ethernet Switch(48GE+4SFP Combo), JE067A equivalent suppl. based on req/avail. 120VAC	Each	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
LS-5120-52C-PWR-EI	S5120-52C-PWR-EI,Ethernet Switch(48GE+4SFP Combo+2Slot+POE), JE071A. EOL to be replaced with 5120-48G-POE+EI/JG237A POE+ Version when stock depleted.	Each	\$ 7,590.00	25%	\$ 5,692.50	N/Q	N/Q
LS-5800-32F-OVS-H3	S5800-32F L3 Ethernet Switch with 24 100/1000BASE-X Ports (SFP Req) and 4 10G/1G BASE-X Ports (SFP+Req) and 1 Ethernet Extended Slot, (No Power), JC103A equivalent suppl. based on req/avail. 120VAC	Each	\$ 14,150.00	25%	\$ 10,612.50	N/Q	N/Q
LSKM2150A	S5510 150W AC Power Supply Module, JE362A equivalent suppl. based on req/avail. 120VAC	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LSWM1GT16P	16-Port 10/100/1000BASE-T Ethernet Electrical Interface Module, JC094A equivalent suppl. based on req/avail. 120VAC	Each	\$ 4,200.00	25%	\$ 3,150.00	N/Q	N/Q
LSWM1STK	SFP+ Cable 0.65m, JE079A equivalent suppl. based on req/avail.	Each	\$ 359.00	25%	\$ 269.25	N/Q	N/Q
SFP-XG-SX-MM850-A	SFP+ Module(850nm,300m,LC)	Each	\$ 1,890.00	25%	\$ 1,417.50	N/Q	N/Q
SFP-XG-LX220-MM1310	SFP+ Module(1310nm,220m,LC)	Each	\$ 1,590.00	25%	\$ 1,192.50	N/Q	N/Q
SFP-XG-LX-SM1310	SFP+ Module(1310nm,10km,LC) JD094B equivalent suppl. based on req/avail. 120VAC	Each	\$ 4,290.00	25%	\$ 3,217.50	N/Q	N/Q
LSWM1BFAN	Spare Blower Fan For S5800	Each	\$ 285.00	25%	\$ 213.75	N/Q	N/Q
AUTOCALL-DIALER	Multiport Autocall Dialer System, Rackmount, 120VAC	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
4XP-4XPER	4XP KVM Chassis, 120VAC Rack Mount	Each	\$ 745.00	25%	\$ 558.75	N/Q	N/Q
4XP-XPAC	4XP Host Card, Requires KVM Chassis	Each	\$ 195.00	25%	\$ 146.25	N/Q	N/Q
4XP-XPDU	4XP Advanced Console Card	Each	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
4XP-XPSR	4XP Receive Card, Requires KVM Chassis	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
4XP-XPST	4XP Transmit Card, Requires KVM Chassis	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
BSF400A-EU	Rackmount Network SPAM Firewall, 400 Series, Energize Update Support	Each	\$ 1,399.00	0%	\$ 1,399.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
BYF610A-EU	Rackmount Network WEB/URL Firewall, 610 Series, Energize Update Support	Each	\$ 2,399.00	0%	\$ 2,399.00	N/Q	N/Q
BSF400A-IR	Rackmount Network SPAM Firewall, 400 Series, Instant Replacement Support	Each	\$ 899.00	0%	\$ 899.00	N/Q	N/Q
BYF610A-IR	Rackmount Network WEB/URL Firewall, 610 Series, Instant Replacement Support	Each	\$ 1,999.00	0%	\$ 1,999.00	N/Q	N/Q



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 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.
 PT64443
 Lot 2
 Area Networking Hardware & Software
 5/1/2012

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
ASX-1000/10AC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swit	Each	\$ 47,950.00	37%	\$ 30,208.50	N/Q	N/Q
ASX-1000/10DC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swit	Each	\$ 69,950.00	37%	\$ 44,068.50	N/Q	N/Q
ASX-1000/2.5AC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM swi	Each	\$ 20,950.00	37%	\$ 13,198.50	N/Q	N/Q
ASX-1000/2.5DC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM swi	Each	\$ 33,950.00	37%	\$ 21,388.50	N/Q	N/Q
ASX-1000/5AC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switchi	Each	\$ 29,950.00	37%	\$ 18,868.50	N/Q	N/Q
ASX-1000/5DC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switchi	Each	\$ 45,950.00	37%	\$ 28,948.50	N/Q	N/Q
ASX-1000/7.5AC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM swi	Each	\$ 38,950.00	37%	\$ 24,538.50	N/Q	N/Q
ASX-1000/7.5DC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM swi	Each	\$ 57,950.00	37%	\$ 36,508.50	N/Q	N/Q
ASX-1200/10AC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swit	Each	\$ 76,445.00	37%	\$ 48,160.35	N/Q	N/Q
ASX-1200/10DC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swit	Each	\$ 89,445.00	37%	\$ 56,350.35	N/Q	N/Q
ASX-1200/2.5AC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM swi	Each	\$ 28,445.00	37%	\$ 17,920.35	N/Q	N/Q
ASX-1200/2.5DC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM swi	Each	\$ 41,445.00	37%	\$ 26,110.35	N/Q	N/Q
ASX-1200/5AC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switchi	Each	\$ 44,445.00	37%	\$ 28,000.35	N/Q	N/Q
ASX-1200/5DC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switchi	Each	\$ 57,445.00	37%	\$ 36,190.35	N/Q	N/Q
ASX-1200/7.5AC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM swi	Each	\$ 60,445.00	37%	\$ 38,080.35	N/Q	N/Q
ASX-1200/7.5DC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM swi	Each	\$ 73,445.00	37%	\$ 46,270.35	N/Q	N/Q
ASX-200BX/AC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX-200BX/DC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BX/AC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX200BX/DC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BXAC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 20,945.00	37%	\$ 13,195.35	N/Q	N/Q
ASX200BXDC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 26,945.00	37%	\$ 16,975.35	N/Q	N/Q
CEC-PLUS/3D-1	Stratum 3 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 21,995.00	37%	\$ 13,856.85	N/Q	N/Q
CEC-PLUS/3S-1	Stratum 3 Simplex CEC-Plus; must choose DS1 or E1 timing	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
CEC-PLUS/4D-1	Stratum 4 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
CEC-PLUS/4S-1	Stratum 4 Simplex CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
PS-1000AC-R	Redundant AC Power Supply for ASX-1000 and ASX-1200, for AC Base Configurations on	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP-P5-266-HM-R	Redundant Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB fla	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-400-R	Redundant Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB Fla	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM-R	Redundant Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB Fla	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
TNX-1100/10AC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
TNX-1100/10AC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod	Each	\$ 110,995.00	37%	\$ 69,926.85	N/Q	N/Q
TNX-1100/10DC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod	Each	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
TNX-1100/10DC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod	Each	\$ 115,995.00	37%	\$ 73,076.85	N/Q	N/Q
TNX-1100/2.5AC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
TNX-1100/2.5AC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod	Each	\$ 50,995.00	37%	\$ 32,126.85	N/Q	N/Q
TNX-1100/2.5DC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod	Each	\$ 59,995.00	37%	\$ 37,796.85	N/Q	N/Q
TNX-1100/2.5DC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod	Each	\$ 55,995.00	37%	\$ 35,276.85	N/Q	N/Q
TNX-1100/5AC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slot	Each	\$ 74,995.00	37%	\$ 47,246.85	N/Q	N/Q
TNX-1100/5AC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slot	Each	\$ 70,995.00	37%	\$ 44,726.85	N/Q	N/Q
TNX-1100/5DC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slot	Each	\$ 79,995.00	37%	\$ 50,396.85	N/Q	N/Q
TNX-1100/5DC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slot	Each	\$ 75,995.00	37%	\$ 47,876.85	N/Q	N/Q
TNX-1100/7.5AC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
TNX-1100/7.5AC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmo	Each	\$ 90,995.00	37%	\$ 57,326.85	N/Q	N/Q
TNX-1100/7.5DC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmo	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
TNX-1100/7.5DC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmo	Each	\$ 95,995.00	37%	\$ 60,476.85	N/Q	N/Q
TNX-210/AC	TNX-210/AC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slots, redundant	Each	\$ 25,995.00	37%	\$ 16,376.85	N/Q	N/Q
TNX-210/DC	TNX-210/DC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slots, redundant	Each	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
SCP-TNX-HMUPG-I	TNX SCP memory upgrade from redundant SCP-P5-400 to redundant SCP-P5-400-HM (upg	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM700I	SCP-P5-266-HM-700-I: SCP Upgrade: Replace SCP-P5-266-HM, (16 M flash 256 MB RA	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
SCP-P5-400-700-I	SCP Upgrade: Replace SCP-P5-400 (32 M flash 256 MB RAM) with 700 MHz, 64 M flash a	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
SCP400HM700I	SCP-P5-400-HM-700-I: SCP Upgrade: Replace SCP-P5-400-HM(32 M flash 512 MB RAM	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
SCP-TNX400700I	SCP-TNX-P5-400-700-I: SCP Upgrade: Replace redundant SCP-P5-400 (32 M flash 256 M	Each	\$ 9,990.00	37%	\$ 6,293.70	N/Q	N/Q
SCP-P5-700-R	Redundant Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB Fl	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
SCP266HM400I	SCP-P5-266-HM-400-I: Pentium 400 MHz Switch Control Processor with 256 MB DRAM	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM400HMI	SCP-P5-266-HM-400-HM-I: Pentium 400 MHz Switch Control Processor with 512 MB DR	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
CEC-1000-B	ASX-1000/ASX-1200 Common Equipment Card	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
CEC-PLUS/CXR	CEC-Plus Carrier Module®-(to order a spare, CEC-Plus, order a CEC-PLUS/CXR, and 1 or	Each	\$ 1,085.00	37%	\$ 683.55	N/Q	N/Q
ENCL-1000	ASX-1000 Switch Enclosure	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-1100	TNX-1100 Switch Enclosure	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-1200	ASX-1200 Switch Enclosure	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/AC	ASX-200BX Switch Enclosure with 2 AC Power Supplies	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/DC	ASX-200BX Switch Enclosure with 2 DC Power Supplies	Each	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
ENCL-210/AC	TNX-210 Switch Enclosure with 2 AC Power Supplies	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-210/DC	TNX-210 Switch Enclosure with 2 DC Power Supplies	Each	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
FAN-1000	ASX-1000/ASX-1200 Fan Tray	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
FAN-1100	TNX-1100 Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
PS-1000/DC-B	ASX-1000/ASX-1200 Power Supply – DC	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
PS-1000/AC-B	ASX-1000/ASX-1200 Power Supply – AC	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
PS-1000-INS	ASX-1000/ASX-1200 Power Supply Insert – AC	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-200BX/AC-C	ASX-200BX Power Supply - AC	Each	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-200BX/DC-C	ASX-200BX Power Supply – DC	Each	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
PS-210/AC-C	TNX-210 Power Supply – AC	Each	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-210/DC-C	TNX-210 Power Supply – DC	Each	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
SCP-P5-266	Pentium 266 MHz Switch Control Processor with 64 MB DRAM and 16 MB flash. (Requires	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-266-HM	Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB flash. (Requir	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP266HMUPG	SCP-P5-266-HM-UPG: SCP-P5-266 256 MB DRAM upgrade, kit includes 256 MB memory	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400-HM-UPG	SCP-P5-400 256 MB DRAM upgrade, kit includes 512MB memory, EPROM, chip puller, an	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP400HMUPGI	SCP-P5-400-HM-UPG-I: SCP-P5-400 - upgrade memory from 256 MB to 512MB - instal	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400	Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB Flash (Requir	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM	Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB Flash (Requir	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
SCP-P5-700	Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB Flash (Requir	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
SM-1000	ASX-1000 Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100	TNX-1100 Switch Module (SCPs not included) For installed base hardware purchases prior	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100-B	TNX-1100 High Performance Switch Module (SCPs not included) (ForeThought 6.0 or Gre	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1100-C	High Performance OAM ready Switch Module for TNX-1100	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1200	ASX-1200 Switch Module (SCP not included) (ForeThought 6.0 or Greater Required)	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-200BX	ASX-200BX Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-210	TNX-210 Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
TCM/DS1-3	Timing control module with stratum-3 DS1 interface (available for ASX1200/TNX1100)	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/DS1-4	Timing control module with stratum-4 DS1 interface (available for ASX1200/TNX1100)	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
TCM/E1-3	Timing control module with stratum-3 E1 interface (available for ASX1200/TNX1100)	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/E1-4	Timing control module with stratum-4 E1 interface (available for ASX1200/TNX1100)	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
CMT-19	19" Cable Management Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
CMT-23	23" Cable Management Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
MM-SOFF-RMB23	23" MID MOUNT Bracket kit	Each	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
RMB23-14UI	23" Rack Mounting Brackets (1 pair)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
KIT0035-01	ASX200BX Mounting Bracket Kit	Each	\$ 225.00	37%	\$ 141.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
NM-4/DS1D	4 port DS1 network module	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-4/E1D	4 port E1 network module	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector	Each	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155IR3MME	Single port SMIR and three port MM OC-3c, SC connector	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector	Each	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-1/622MMSCE	Single port OC-12c, MM, SC connector	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-4/155STM1EE	Four port STM1e, BNC Connector	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module for ASX-200BX, ASX-1000, ASX-1200	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
NM1/GIGEGBICSX	NM-1/ETH-1000GBIC-SX: One port Gigabit Ethernet network module with 500M reach, m	Each	\$ 7,495.00	37%	\$ 4,721.85	N/Q	N/Q
NM1/GIGEGBICLX	NM-1/ETH-1000GBIC-LX: One port Gigabit Ethernet network module with up to 10KM sir	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
NM1/GIGEGBIC	NM-1/ETH-1000GBIC: One port Gigabit Ethernet network module with no GBIC interface	Each	\$ 7,295.00	37%	\$ 4,595.85	N/Q	N/Q
NM-GBIC-SX	500M multimode GBIC interface	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
NM-GBIC-LX	10KM Single mode intermediate reach GBIC interface	Each	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
NM-LANESVR	LANE v1.0 Services Network Module	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-1/2488MSR	1 port, 2488 Mbps single mode, short reach fiber, SC connector, with integrated switch fabric	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NM-1/2488SMLR	1 port, 2488 Mbps single mode, long reach fiber, SC connector, with integrated switch fabric	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module (8.2)	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155SMIRE	One port channelized OC3 CEM network module (SMIR) (FT 8.3.1)	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155MME	One port channelized OC3 CEM network module (MM) (FT 8.3.1)	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NMCE-8/DS1E1E	8 port T1 1.544 Mbps and E1 2.048 Mbps Circuit Emulation module (8.1)	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
CBL-LC-SC/MM-5	LC to SC Connector, multimode Fiber, 5M	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CBL-LC-SC/SM-5	LC to SC Connector, single mode Fiber, 5M	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking (5.2)	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking (5.2)	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module (8.2)	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
MLFR-RTU/DS3	Multi-Link Frame Relay RTU Software (for 3-port channelized DS3 3/1/0 Frame Relay netw	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
V35-T1-FT1-KIT	T1/FT1 to V.35 converter	Each	\$ 574.28	25%	\$ 430.71	N/Q	N/Q
V35-E1-FE1-KIT	E1/FE1 to V.35 converter	Each	\$ 680.30	25%	\$ 510.22	N/Q	N/Q
V35-T1-FT1-C-KIT	T1/FT1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Routers	Each	\$ 879.08	25%	\$ 659.31	N/Q	N/Q
V35-E1-FE1-C-KIT	E1/FE1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Routers	Each	\$ 985.10	25%	\$ 738.83	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA & ATM network modules	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3)	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMIMA-1/155SFPE	1+1 Channelized OC-3/STM-1 IMA network module with multimode or single mode interne	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
SFP-155MM1	OC-3c/STM-1 Small Form-factor Pluggable, Multimode Fiber, Short Reach - 1310nm, LC C	Each	\$ 495.00	37%	\$ 311.85	N/Q	N/Q
SFP-155R1	OC-3c/STM-1 Small Form-factor Pluggable, Single Mode Fiber, Intermediate Reach - 1310n	Each	\$ 1,395.00	37%	\$ 878.85	N/Q	N/Q
NMCE-4/SR24	4-port serial CEM network module	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
NM-4/SR24-E	4-port cell-bearing serial (CBI) network module	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
CABL0397	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-232,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0398	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-232,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0399	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-449,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0400	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-449,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0401	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-530,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0402	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-530,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0403	SERIAL NM (NMCE-4/SR24) CABLE,10FT,V.35,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0414-0001	CAB, 10' EIA-530 DCE W/CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0415-0001	CAB, 10' EIA-530 DTE W/CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
CABL0416-0001	CAB, 10' EIA-530 DCE W/O CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0417-0001	CAB, 10' EIA-530 DTE W/O CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
BXR400R/4AC	BXR400 4Gbps Redun AC System	Each	\$ 28,995.00	37%	\$ 18,266.85	N/Q	N/Q
BXR400R/4DC	BXR400 4Gbps Redun DC System	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
BXR1600R/4AC	BXR1600 4Gbps Redun AC System	Each	\$ 60,995.00	37%	\$ 38,426.85	N/Q	N/Q
BXR1600R/8AC	BXR1600 8Gbps Redun AC System	Each	\$ 82,995.00	37%	\$ 52,286.85	N/Q	N/Q
BXR1600R/12AC	BXR1600 12Gbps Redun AC System	Each	\$ 104,995.00	37%	\$ 66,146.85	N/Q	N/Q
BXR1600R/16AC	BXR1600 16Gbps Redun AC System	Each	\$ 126,995.00	37%	\$ 80,006.85	N/Q	N/Q
BXR1600R/4DC	BXR1600 4Gbps Redun DC System	Each	\$ 65,995.00	37%	\$ 41,576.85	N/Q	N/Q
BXR1600R/8DC	BXR1600 8Gbps Redun DC System	Each	\$ 87,995.00	37%	\$ 55,436.85	N/Q	N/Q
BXR1600R/12DC	BXR1600 12Gbps Redun DC System	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
BXR1600R/16DC	BXR1600 16Gbps Redun DC System	Each	\$ 131,995.00	37%	\$ 83,156.85	N/Q	N/Q
ENCL-1600	BXR1600 enclosure	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-400/AC	BXR400 enclosure, 2 AC PS	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-400/DC	BXR400 enclosure, 2 DC PS	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SM-400	BXR400 4G Switch Module	Each	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
SM-1600	BXR1600 4G Switch Module	Each	\$ 14,995.00	25%	\$ 11,246.25	N/Q	N/Q
BXR-SCP-P5-700	BXR400/BXR1600 SCP-P5-700	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
BXR-SCP-P5-400-HM	BXR400/BXR1600 SCP-P5-400HM	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
BXR-SCP-P5-400	BXR400/BXR1600 SCP-P5-400	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
PS-400/AC	BXR400 AC PS (SC-ASX/TNX)	Each	\$ 1,195.00	37%	\$ 752.85	N/Q	N/Q
PS-400/DC	BXR400 DC PS (SC-ASX/TNX)	Each	\$ 1,895.00	37%	\$ 1,193.85	N/Q	N/Q
PS-1600/AC	BXR1600 AC PS (SC-ASX/TNX)	Each	\$ 5,495.00	37%	\$ 3,461.85	N/Q	N/Q
PS-1600/DC	BXR1600 DC PS (SC-ASX/TNX)	Each	\$ 7,595.00	37%	\$ 4,784.85	N/Q	N/Q
FT-BXR1600-PL	FT-BXR Platinum SW - BXR1600	Each	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
FT-BXR400-PL	FT-BXR Platinum SW - BXR400	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
FT-BXR1600-PL-UPG	FT-BXR SW Upgrade - BXR1600	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FT-BXR400-PL-UPG	FT-BXR SW Upgrade - BXR400	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
ASX-4000/10AC	ASX-4000 10 Gbps ATM Backbone Switch	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
ASX-4000/20AC	ASX-4000 20 Gbps ATM Backbone Switch	Each	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
ASX-4000/30AC	ASX-4000 30 Gbps ATM Backbone Switch	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
ASX-4000/40AC	ASX-4000 40 Gbps ATM Backbone Switch	Each	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
ASX-4000/10DC	ASX-4000 10 Gbps ATM Backbone Switch	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000/20DC	ASX-4000 20 Gbps ATM Backbone Switch	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000/30DC	ASX-4000 30 Gbps ATM Backbone Switch	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000/40DC	ASX-4000 40 Gbps ATM Backbone Switch	Each	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
ASX-4000M/10DC	ASX-4000M 10 Gbps ATM Backbone Switch	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000M/20DC	ASX-4000M 20 Gbps ATM Backbone Switch	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000M/30DC	ASX-4000M 30 Gbps ATM Backbone Switch	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000M/40DC	ASX-4000M 40 Gbps ATM Backbone Switch	Each	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
SCP4K512DS1IAC	SCP-4000-P3-512-DS1-I-AC: Factory installed Pentium 3 switch control processor with DS	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IAC	SCP-4000-P3-512-E1-I-AC: Factory installed Pentium 3 switch control processor with E1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512TRAC	SCP-4000-P3-512-T-R-AC: Redundant Pentium 3 switch control processor (without BITS t	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1RAC	SCP-4000-P3-512-DS1-R-AC: Redundant Pentium 3 switch control processor with DS1 BI	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RAC	SCP-4000-P3-512-E1-R-AC: Redundant Pentium 3 switch control processor with E1 BITS t	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024TIAC	SCP-4000-P3-1024-T-I-AC: Factory installed Pentium 3 switch control processor (without B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024DS1IAC	SCP-4000-P3-1024-DS1-I-AC: Factory installed Pentium 3 switch control processor with DS	Each	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024E1IAC	SCP-4000-P3-1024-E1-I-AC: Factory installed Pentium 3 switch control processor with E1 I	Each	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024TRAC	SCP-4000-P3-1024-T-R-AC: Redundant Pentium 3 switch control processor (without BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RAC	SCP-4000-P3-1024-DS1-R-AC: Redundant Pentium 3 switch control processor with DS1 BI	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RAC	SCP-4000-P3-1024-E1-R-AC: Redundant Pentium 3 switch control processor with E1 BITS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K512DS1IDC	SCP-4000-P3-512-DS1-I-DC: Factory installed Pentium 3 switch control processor with DS	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IDC	SCP-4000-P3-512-E1-I-DC: Factory installed Pentium 3 switch control processor with E1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512DS1RDC	SCP-4000-P3-512-DS1-R-DC: Redundant Pentium 3 switch control processor with DS1 BI	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RDC	SCP-4000-P3-512-E1-R-DC: Redundant Pentium 3 switch control processor with E1 BITS t	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SCP4K1024DS1IDC	SCP-4000-P3-1024-DS1-I-DC: Factory installed Pentium 3 switch control processor with DS1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024E1IDC	SCP-4000-P3-1024-E1-I-DC: Factory installed Pentium 3 switch control processor with E1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024TRDC	SCP-4000-P3-1024-T-R-DC: Redundant Pentium 3 switch control processor (without BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RDC	SCP-4000-P3-1024-DS1-R-DC: Redundant Pentium 3 switch control processor with DS1 B	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RDC	SCP-4000-P3-1024-E1-R-DC: Redundant Pentium 3 switch control processor with E1 BITS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-20/622X155MM1	4 port, 622 Mbps OC-12c/STM-4c and 16 port, 155 Mbps OC-3c/STM-1 port card, multimode	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
PC20/622IR155MM1	PC-20/622SMIRX155MM1: 4 port, 622 Mbps OC-12c/STM-4c, SMF intermediate reach, S	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC20622X155SMIR1	PC-20/622X155SMIR1: 4 port, 622 Mbps OC-12c/ATM-4c and 16 port, 155 Mbps OC-3c/S	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MMSC1	8 port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-8/622SMIRSC1	8 port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach, SC conn	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-2/2488SMSR1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, short reach, SC connector	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC2/2488SMSR1PM	PC-2/2488SMSR1-PM: 2-port, 2488 Mbps OC-48c/STM-16c port card with port monitoring	Each	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-2/2488SMLRSC1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, long reach, SC connector	Each	\$ 149,995.00	37%	\$ 94,496.85	N/Q	N/Q
PC-28/155MM2	28 port, 155Mbps OC-3c/STM-1 port card, multimode fiber, intermediate reach, MT-RJ con	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-28/155SMIR2	28 port, 155Mbps OC-3c/STM-1 port card, single mode fiber, MT-RJ connector	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC28155SMIR2B	28p-OC-3c/STM1,SM fiber, LC	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MM2	8-port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC-8/622SMIR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach, SC conn	Each	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-8/622SMLR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, 1550 long reach, SC connec	Each	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
PC4CH622DS3SMIR2	PC-4/CH622DS3SMIR2: 4-port, channelized 622 Mbps OC-12/STM-4(12 DS3 channels per	Each	\$ 159,995.00	37%	\$ 100,796.85	N/Q	N/Q
PC20622X155SMIR2B	4p-622Mx16p-155M,SMIR,SCxLC	Each	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
PC2CHI551MASMIR2	PC-2/CHI551MASMIR2: 2 port, channelized 155 Mbps OC3/STM1 (84 DS1 channels per p	Each	\$ 169,995.00	37%	\$ 107,096.85	N/Q	N/Q
PC-6/POS155MM	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, multimode fiber, SC connector. For	Each	\$ 44,995.00	37%	\$ 28,346.85	N/Q	N/Q
PC-6/POS155SMLR	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, single mode fiber, long range, SC co	Each	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
PC-6/POS622MM	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, multimode fiber, SC connector. Fo	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-6/POS622SMLR	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, single mode fiber, long range, SC c	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-0/4976IPR	0-port, 4976 Mbps IP routing and forwarding port card. For ASX-4000M, please call factory	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
PC-2/POS2488SMSR	2-port, 2488 Mbps OC-48c/STM-16c POS port card, single mode fiber, short reach, SC con	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC-4000NMC	Network Module Carrier Card (NMC)	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.2)	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.3.1)	Each	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC (FT	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC(FT 8	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M via	Each	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector. Supported in ASX-4	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMIR and three port MM OC-3c, SC connector. Supported in ASX-4000/ASX-4	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector. Supported in ASX-4000/ASX-4000M via NMC. (F	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC. (Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622MMSCE	Single port OC-12c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC. (F	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA network modules. Supported in ASX-4000/ASX-4000M via NMC	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules. Supported in ASX-4000/ASX-4000M v	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3). Supported in ASX-4000/AS	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module. Supported in ASX	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC.	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module. Supported in ASX	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module. Supported in ASX-4000/ASX-4000M v	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
CMS-4000A	ASX-4000 Cable Management System; Includes: Two port card doors and four cable channe	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
SM-4000	ASX-4000 Switch Module	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512T	SCP-4000-P3-512-T: ASX-4000 Pentium 3 512 MB switch control processor (without BITS	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1	SCP-4000-P3-512-DS1: ASX-4000 Pentium 3 512 MB switch control processor with DS1 B	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1	SCP-4000-P3-512-E1: ASX-4000 Pentium 3 512 MB switch control processor with E1 BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024T	SCP-4000-P3-1024-T: ASX-4000 Pentium 3 1024 MB switch control processor (without BI	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SCP4K1024DS1	SCP-4000-P3-1024-DS1: ASX-4000 Pentium 3 1024 MB switch control processor with DS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1	SCP-4000-P3-1024-E1: ASX-4000 Pentium 3 1024 MB switch control processor with E1 B	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PS-4000/AC	ASX-4000 Power Supply – AC	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
PS-4000/DC	ASX-4000 Power Supply – DC	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000/AC	ASX-4000 Switch Enclosure – AC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
ENCL-4000/DC	ASX-4000 Switch Enclosure – DC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000	ASX-4000 Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTERTRAY-4000	ASX-4000 Filter Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
FILTER-4000	ASX-4000 Filter	Each	\$ 30.00	37%	\$ 18.90	N/Q	N/Q
SHELF-4000/19	ASX-4000 19" Cabinet Shelf Assembly (Corner-mount)*	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/19MM	ASX-4000 19" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23	ASX-4000 23" Cabinet Shelf Assembly (Corner-mount)*	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23MM	ASX-4000 23" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
FP-4000-PC-SM	ASX-4000 port card switch module faceplate	Each	\$ 400.00	37%	\$ 252.00	N/Q	N/Q
FP-4000-SCP	ASX-4000 SCP faceplate	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
MTRJ-SC/MM	MT-RJ to SC connector, multimode fiber cable, 4 meters	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
MTRJ-SC/SM	MT-RJ to SC connector, single mode fiber cable, 4 meters	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CMS-4000M	ASX-4000M Cable Management System	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-4000M/DC	ASX-4000M - DC Power Supply	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000M/DC	ASX-4000M Switch Enclosure - DC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000M	ASX-4000M Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTER-4000M	ASX-4000M Filter	Each	\$ 120.00	37%	\$ 75.60	N/Q	N/Q
SHELF-4000M/23MM	ASX-4000M 23" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 595.00	37%	\$ 374.85	N/Q	N/Q
VMC-4001-A	VI PR DESKTOP BASE ATM-MM	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-E	VI PR DESKTOP BASE ETH	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-F	VI PR DESKTOP BASE 100FX	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-U	VI PR DESKTOP BASE ATM-TP	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4201-A	VI PR DESKTOP COLLAB ATM-MM	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-E	VI PR DESKTOP COLLAB ETH	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-F	VI PR DESKTOP COLLAB 100FX	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-U	VI PR DESKTOP COLLAB ATM-TP	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4401-A	VI PR DESKTOP COLLAB+I/O ATM-MM	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-E	VI PR DESKTOP COLLAB+I/O ETH	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-F	VI PR DESKTOP COLLAB+I/O 100FX	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-U	VI PR DESKTOP COLLAB+I/O ATM-TP	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-5002-E	VI PR CR RKMT BASE ETH	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-U	VI PR CR RKMT BASE ATM-TP	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-A	VI PR CR RKMT BASE ATM-MM	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-F	VI PR CR RKMT BASE 100FX	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5202-E	VI PR CR RKMT COLLAB ETH	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-U	VI PR CR RKMT COLLAB ATM-TP	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-A	VI PR CR RKMT COLLAB ATM-MM	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-F	VI PR CR RKMT COLLAB 100FX	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5402-E	VI PR CR RKMT COLLAB+I/O ETH	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-U	VI PR CR RKMT COLLAB+I/O ATM-TP	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-A	VI PR CR RKMT COLLAB+I/O ATM-MM	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-F	VI PR CR RKMT COLLAB+I/O 100FX	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6000-E	VI PR Media Center 6000, Tablemount, 10/100 Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-U	VI PR Media Center 6000, Tablemount, ATM155UTP Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-A	VI PR Media Center 6000, Tablemount, ATM155MMSC Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-F	VI PR Media Center 6000, Tablemount, 100FX Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6200-E	VI PR Media Center 6200, Tablemount + Virtual Share, 10/100 Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-U	VI PR Media Center 6200, Tablemount + Virtual Share, ATM155UTP Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-A	VI PR Media Center 6200, Tablemount + Virtual Share, ATM155MMSC Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-F	VI PR Media Center 6200, Tablemount + Virtual Share, 100FX Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q

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VMC-6400-E	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 10/100 Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-U	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155UTP Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-A	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155MMSC Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-F	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 100FX Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMS-1002-E	VIPR MEDIA SERVER ETH	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-U	VIPR MEDIA SERVER ATM-TP	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-A	VIPR MEDIA SERVER ATM-MM	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-F	VIPR MEDIA SERVER 100FX	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMI-3002-E	VIPR MEDIA INTERFACE ETH	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-U	VIPR MEDIA INTERFACE ATM-TP	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-A	VIPR MEDIA INTERFACE ATM-MM	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-F	VIPR MEDIA INTERFACE 100FX	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VSW-10/100	ViPr SIP Firewall, 1U Rackmount, 10/100 Interface, minimum purchase of a 5 user license req	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSW-5	ViPr SIP Firewall Software, 1 - 5 ViPr Users logged in simultaneously, only available with in	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSW-25	ViPr SIP Firewall Software, 6 - 25 ViPr Users logged in simultaneously, only available with in	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSW-50	ViPr SIP Firewall Software, 26 - 50 ViPr Users logged in simultaneously, only available with	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSW-100	ViPr SIP Firewall Software, 51 - 100 ViPr Users logged in simultaneously, only available wit	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSW-UPGD-20	VSW UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSW-UPGD-25	VSW UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSW-UPGD-50	VSW UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSIPSA-10/100	ViPr Application Server, 10/100 Ethernet LAN connection; minimum purchase of a 5-user lic	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-ATM/UTP	ViPr Application Server, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-us	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-ATM/MMF	ViPr Application Server, 155 Mbps MMF ATM LAN connection (SC connector); minimum p	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-100FX	ViPr Application Server, 100Base-FX Ethernet; minimum purchase of a 5-user license requir	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPS-5	ViPr Application Server Software, 1 - 5 ViPr Users logged in simultaneously, only available v	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSIPS-25	ViPr Application Server Software, 1 - 25 ViPr Users logged in simultaneously, only availabl	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSIPS-50	VIPR APP SVR UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
HA-VSIPSA-10/100	High Availability Application Server Pair, 10/100 Ethernet LAN connection; minimum purch	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/UTP	High Availability Application Server Pair, 155 Mbps UTP ATM LAN connection; minimum p	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/MMF	High Availability Application Server Pair, 155 Mbps MMF ATM LAN connection (SC connec	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-100FX	High Availability Application Server Pair, 100Base-FX Ethernet; minimum purchase of a 5-us	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
VSIPS-HA-5	HIGH AVAIL-VSIPS-5 USER LIC	Each	\$ 750.00	10%	\$ 675.00	N/Q	N/Q
VSIPS-HA-25	HIGH AVAIL-VSIPS-25 USER LIC	Each	\$ 3,750.00	10%	\$ 3,375.00	N/Q	N/Q
VSIPS-HA-50	HIGH AVAIL-VSIPS-50 USER LIC	Each	\$ 7,500.00	10%	\$ 6,750.00	N/Q	N/Q
VSIPS-HA-100	HIGH AVAIL-VSIPS-100 USER LIC	Each	\$ 15,000.00	10%	\$ 13,500.00	N/Q	N/Q
VSIPS-HA-UPGD-20	HIGH AVAIL-VSIPS-UPGD 5 TO 25	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
VSIPS-HA-UPGD-25	HIGH AVAIL-VSIPS-UPGD 25 TO 50	Each	\$ 4,045.00	10%	\$ 3,640.50	N/Q	N/Q
VSIPS-HA-UPGD-50	HIGH AVAIL-VSIPS-UPGD 50 TO 100	Each	\$ 8,245.00	10%	\$ 7,420.50	N/Q	N/Q
VIMG-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-user license req	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/UTP	ViPr Intermedia Gateway, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/MMF	ViPr Intermedia Gateway, 155 Mbps MMF ATM LAN connection (SC connector); minimum	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-user license req	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMG-5	ViPr Intermedia Gateway Software, 1 - 5 ViPr Users logged in simultaneously, only availabl	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIMG-25	ViPr Intermedia Gateway Software, 1 - 25 ViPr Users logged in simultaneously, only availabl	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VIMG-50	ViPr Intermedia Gateway Software, 1 - 50 ViPr Users logged in simultaneously, only availabl	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VIMG-100	ViPr Intermedia Gateway Software, 1 - 100 ViPr Users logged in simultaneously, only availabl	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VIMG-UPGD-20	VIMG-UPGRADE 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VIMG-UPGD-25	VIMG-UPGRADE 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VIMG-UPGD-50	VIMG-UPGRADE 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VUAMA-10/100	ViPr Unicast Audio Mixer, 10/100 Ethernet LAN connection; minimum purchase of a 5-user	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/UTP	ViPr Unicast Audio Mixer, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/MMF	ViPr Unicast Audio Mixer, 155 Mbps MMF ATM LAN connection (SC connector); minimum	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-100FX/MMF	ViPr Unicast Audio Mixer, 100Base-FX Ethernet and MMF ATM; minimum purchase of a 5-	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAM-5	ViPr Unicast Audio Mixer Software, 1 - 5 ViPr Users logged in simultaneously, only availabl	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VUAM-25	ViPr Unicast Audio Mixer Software, 1 - 25 ViPr Users logged in simultaneously, only availabl	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q

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VUAM-50	ViPr Unicast Audio Mixer Software, 1 - 50 ViPr Users logged in simultaneously, only available	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VUAM-100	ViPr Unicast Audio Mixer Software, 1 - 100 ViPr Users logged in simultaneously, only available	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VUAM-UPGD-20	VUAM UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VUAM-UPGD-25	VUAM UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VUAM-UPGD-50	VUAM UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSHGA-10/100	ViPr SIP - H.323 Gateway, 10/100 Ethernet LAN connection, minimum purchase of a 5 user	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/UTP	ViPr SIP - H.323 Gateway, 155 Mbps UTP ATM LAN connection, minimum purchase of a 5 user	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/MMF	ViPr SIP - H.323 Gateway, 155 Mbps MMF ATM LAN connection (SC connector), minimum purchase of a 5 user	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-100FX	ViPr SIP-H.323 Gateway, 100Base-FX Ethernet, minimum purchase of a 5-user license required	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHG-5	ViPr SIP - H.323 Gateway Software, 1 - 5 ViPr Users logged in simultaneously, only available	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSHG-25	ViPr SIP - H.323 Gateway Software, 1 - 25 ViPr Users logged in simultaneously, only available	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSHG-50	ViPr SIP - H.323 Gateway Software, 1 - 50 ViPr Users logged in simultaneously, only available	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSHG-100	ViPr SIP - H.323 Gateway Software, 1 - 100 ViPr Users logged in simultaneously, only available	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSHG-UPGD-20	VSHG UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSHG-UPGD-25	VSHG UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSHG-UPGD-50	VSHG UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VHHG-1002	ViPr H.323 - H.320 Gateway	Each	\$ 25,000.00	10%	\$ 22,500.00	N/Q	N/Q
VTG-4A	Analog gateway, 10/100 Ethernet, shelf mountable, 4 analog ports emulating analog telephony	Each	\$ 1,500.00	10%	\$ 1,350.00	N/Q	N/Q
VTG-8D	Digital gateway, 10/100 Ethernet, shelf mountable, 8 digital ports emulating proprietary PBX	Each	\$ 3,000.00	10%	\$ 2,700.00	N/Q	N/Q
VTG-2PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 2 T1-PRI ports	Each	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-2PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 2 E1-PRI ports	Each	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-1PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 1 T1-PRI port	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VTG-1PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 1 E1-PRI port	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VIPSC-HD	Spare hard drive, ViPr Infrastructure Platform	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIPR2-VESA	ViPr Desktop Terminal VESA Adapter	Each	\$ 250.00	10%	\$ 225.00	N/Q	N/Q
VIPR2-UPGRADE/C	ViPr Collaboration RTF Upgrade	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VCRS2A-UPGRADE/C	VCRS Virtual Share RTF Upgrade	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VIPR2-UPGRADE/H	ViPr H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2A-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
FTA-200-EN	ForeThought Enterprise License, ASX-200BX	Each	\$ 1,495.00	37%	\$ 941.85	N/Q	N/Q
FTA-200-EX	ForeThought Extended Enterprise License, ASX-200BX	Each	\$ 2,495.00	37%	\$ 1,571.85	N/Q	N/Q
FTA-200-SP	ForeThought Service Provider License, ASX-200	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-200-G	ForeThought Gold License, ASX-200BX	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1000-EN	ForeThought Enterprise License, ASX-1000	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
FTA-1000-EX	ForeThought Extended Enterprise License, ASX-1000	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FTA-1000-SP	ForeThought Service Provider License, ASX-1000	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-1000-G	ForeThought Gold License, ASX-1000	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
FTA-1200-EN	ForeThought Enterprise License, ASX-1200	Each	\$ 5,295.00	37%	\$ 3,335.85	N/Q	N/Q
FTA-1200-EX	ForeThought Extended Enterprise License, ASX-1200	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
FTA-1200-SP	ForeThought Service Provider License, ASX-1200	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1200-G	ForeThought Gold License, ASX-1200	Each	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
FTA-4000-EN	ForeThought Enterprise License, ASX-4000	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-4000-EX	ForeThought Extended Enterprise License, ASX-4000	Each	\$ 19,995.00	37%	\$ 12,596.85	N/Q	N/Q
FTA-4000-SP	ForeThought Service Provider License, ASX-4000	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
FTA-4000-G	ForeThought Gold License, ASX-4000	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
FTA-210-SP	ForeThought Service Provider License, TNX-210	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-210-G	ForeThought Gold License, TNX-210	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1100-SP	ForeThought Service Provider License, TNX-1100	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1100-G	ForeThought Gold License, TNX-1100	Each	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
105-1101-100	HE PCI Bus Adapter - 155Mb UTP5, RJ45, CD/Doc./Drivers -Windows NT4.0,2000, XP, Netv	Each	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
105-1112-100	HE PCI Bus Adapter - 155Mb OC3, SC, CD/Doc./Drivers -Windows NT4.0,2000, XP, Netv	Each	\$ 895.00	37%	\$ 563.85	N/Q	N/Q
105-1212-100	HE PCI Bus Adapter - 622Mb MMF, OC-12, CD/Doc./Drivers -Windows NT4.0,2000, XP,	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
105-1232-100	HE PCI Bus Adapter - 622Mb, OC-12, SMF, CD/Doc./Drivers -Windows NT4.0,2000, XP,	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
105-1212-520	ForeRunnerHE 622 multimode fiber adapter and NM-1/622MMSCE	Each	\$ 6,990.00	37%	\$ 4,403.70	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
MNE3928P-SI	MNE3928P Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports (SFP	Each	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
MNE3952P-SI	MNE3952P Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X ports (SFP	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
SFP-GE-SX-MM850-A-M	SFP 1000M Ethernet Optical Interface Unit(850nm,0.55km,LC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,10km,LC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,40km,LC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,40km,LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-T-M	SFP 1000M Ethernet Interface Module(100m,RJ45)	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LH70-SM1470CW-M	SFP 1000M Ethernet Optical Interface Unit(1470nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490CW-M	SFP 1000M Ethernet Optical Interface Unit(1490nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510CW-M	SFP 1000M Ethernet Optical Interface Unit(1510nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530CW-M	SFP 1000M Ethernet Optical Interface Unit(1530nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550CW-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570CW-M	SFP 1000M Ethernet Optical Interface Unit(1570nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590CW-M	SFP 1000M Ethernet Optical Interface Unit(1590nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610CW-M	SFP 1000M Ethernet Optical Interface Unit(1610nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
MNE3552G	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X GBIC por	Each	\$ 5,940.00	25%	\$ 4,455.00	N/Q	N/Q
MNE3552G-DC	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X GBIC por	Each	\$ 6,940.00	25%	\$ 5,205.00	N/Q	N/Q
MNE3528G	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X GBIC por	Each	\$ 4,240.00	25%	\$ 3,180.00	N/Q	N/Q
MNE3528G-DC	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X GBIC por	Each	\$ 5,240.00	25%	\$ 3,930.00	N/Q	N/Q
RPS500-A	RPS500-A	Each	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
GBIC-SX-MM850-A-M	1000BASE-SX GBIC, Multi-Mode (850nm, 550m, SC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
GBIC-LX-SM1310-A-M	1000BASE-LX GBIC, Single Mode (1310nm, 10km, SC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
GBIC-LH30-SM1310-M	1000BASE-LH30 GBIC, Single Mode (1310nm, 30km, SC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
GBIC-LH40-SM1550-A-M	1000BASE-LH40 GBIC, Single Mode (1550nm, 40km, SC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
GBIC-LH70-SM1550-A-M	1000BASE-LH70 GBIC, Single Mode (1550nm, 70km, SC)	Each	\$ 5,995.00	25%	\$ 4,496.25	N/Q	N/Q
GBIC-STACK-M	1000BASE-T GBIC Stacking Module (HSSDC interface, 30m)	Each	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
GBIC-STACK Cable	Cable Assembly, HSSDC Cable, 1.25Gbit/s	Each	\$ 80.00	25%	\$ 60.00	N/Q	N/Q
GBIC-T-A-M	1000BASE-T GBIC	Each	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
GBIC-LH100-SM1550-M	1000BASE-LH100 GBIC, Single Mode (1550nm, 100km, SC)	Each	\$ 7,550.00	25%	\$ 5,662.50	N/Q	N/Q
213-1002-000	1000Base-SX Compliant GBIC (850nm), SC Connector	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
213-1003-000	1000Base-LX Compliant GBIC (1310nm), SC Connector	Each	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
213-1004-000	1000Base-LH Compliant GBIC (1550nm) (up to 70km), SC Connector	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
213-1005-000	1000Base-T Copper GBIC Transceiver for ESR	Each	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
DGS-711	1000Base-TX compliant GBIC, RJ45 connector - 50 meter reach	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
219-1005-000	ESR-5000 Series II Routing Switch (Includes SII Supervisor, a Power Supply, US Powercor	Each	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1006-000	ESR-5000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3) Power Supp	Each	\$ 19,950.00	25%	\$ 14,962.50	N/Q	N/Q
218-0001-000	Spare Chassis (No Power Supplies)	Each	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
218-0002-000	Spare Fault-Tolerant Chassis (Fault-Tolerant Switching Elements, No Power Supplies)	Each	\$ 8,400.00	25%	\$ 6,300.00	N/Q	N/Q
218-0013-000	Spare 400 Watt Power Supply	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
218-0014-000	Crossbar Element Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0015-000	Crossbar Control Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0018-000	Spare Front Tray Assembly/Fan	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-1003-000	ESR-6000 Series II Routing Switch (Includes SII Supervisor, a Power Supply, US Powercor	Each	\$ 24,950.00	25%	\$ 18,712.50	N/Q	N/Q
219-1004-000	ESR-6000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3) Power Supp	Each	\$ 31,950.00	25%	\$ 23,962.50	N/Q	N/Q
219-1009-000	ESR-6000 Series II Spare AC Chassis (No Power Supplies or Supervisor) (Includes SII Fabr	Each	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1010-000	ESR-6000 Series II Fault Tolerant Spare Chassis (No Power Supplies or Supervisor) (Includ	Each	\$ 17,850.00	25%	\$ 13,387.50	N/Q	N/Q
219-0013-000	Spare Power Supply	Each	\$ 2,450.00	25%	\$ 1,837.50	N/Q	N/Q
219-0014-000	Spare Crossbar Switch Element	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0017-000	Spare Front Fan	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0018-000	Spare Rear Fan	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-0021-000	Series II Crossbar Fabric Controller, ESR-6000	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0045-000	ESR-6000 Series I to Series II Upgrade Kit - Fault Tolerant	Each	\$ 12,950.00	25%	\$ 9,712.50	N/Q	N/Q
219-0046-000	ESR-6000 Series I to Series II Upgrade Kit - non Fault Tolerant	Each	\$ 11,450.00	25%	\$ 8,587.50	N/Q	N/Q
219-0012-000	Series II Multilayer Supervisor Module	Each	\$ 9,950.00	25%	\$ 7,462.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
219-0020-000	16M PCMCIA Flash Storage Card for SII Supervisor	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
219-0152-000	4-port L3 SII Gig Module with GBIC Interfaces, requires GBICs	Each	\$ 5,595.00	25%	\$ 4,196.25	N/Q	N/Q
219-0153-000	8-port L3 SII Gig Module with GBIC Interfaces, requires GBICs	Each	\$ 9,995.00	25%	\$ 7,496.25	N/Q	N/Q
219-0151-000	8-port L3 SII 1000Base-T Gigabit Module	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0121-000	24-port L3 SII 10/100Base-TX module, RJ45	Each	\$ 4,795.00	25%	\$ 3,596.25	N/Q	N/Q
219-0124-000	24-port L3 SII 100Base-FX module, MTRJ	Each	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
219-0154-000	4-port L3 SII 1000Base-T Gigabit Module	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
219-0122-000	48-port L3 SII 10/100Base-TX Module, Telco	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0039-000	2 Port OC-12c L3 (SMF) with 1483 B/R	Each	\$ 24,450.00	25%	\$ 18,337.50	N/Q	N/Q
219-0040-000	2 Port OC-3c L3 (MMF) with 1483 B/R	Each	\$ 16,950.00	25%	\$ 12,712.50	N/Q	N/Q
219-0041-000	2 Port OC-3c L3 (SMF) with 1483 B/R	Each	\$ 18,950.00	25%	\$ 14,212.50	N/Q	N/Q
219-0042-000	2 Port OC-12c L3 (MMF) with 1483 B/R	Each	\$ 21,450.00	25%	\$ 16,087.50	N/Q	N/Q
219-4832-000	48-port L3 10/100Base-TX	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0170-100	1-port L3 SII 10GLX, 10km	Each	\$ 34,995.00	25%	\$ 26,246.25	N/Q	N/Q
219-0170-400	1-port L3 SII 10G EX, 40km	Each	\$ 59,995.00	25%	\$ 44,996.25	N/Q	N/Q
219-0102-000	L3 Upgrade Key for 24p 10/100Base-TX, 219-0101-000	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
219-0108-000	L3 Upgrade Key for 24p 100Base-FX, 219-0107-000	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
219-0168-000	L3 Upgrade Key for 4p 1000Base-T, 219-0164-000	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0104-000	L3 Upgrade Key for 48p 10/100Base-TX Telco, 219-0103-000	Each	\$ 8,100.00	25%	\$ 6,075.00	N/Q	N/Q
219-0165-000	L3 Upgrade Key for 8p 1000Base-T, 219-0161-000	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0166-000	L3 Upgrade Key for 4p Gig GBIC, 219-0162-000	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0167-000	L3 upgrade key for 8p Gig GBIC, 219-0163-000	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0031-000	1483 Upgrade key for ESR ATM Blade	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
219-0000-256	256MB Memory Upgrade kit for a Series II Supervisor, required for release 6.0 and later	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
219-0000-060	Security License for SSL, SSH, and SNMPv3, for ESR Supervisor release 6.0 and above (req	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
RJ48C-75BNC	E1 Interface Adapter: 120 ohm RJ48c to 75 ohm BNC interface adapter. (Used with NMFR	Each	\$ 180.00	37%	\$ 113.40	N/Q	N/Q
PC-NAMERICA	Power Cord with NEMA 5-15 plug (North America)	Each	\$ 10.00	0%	\$ 10.00	N/Q	N/Q
SC-BX/ASX	Serial Cable for 200WG/200GX/210/1000/1100/4000	Each	\$ 95.00	37%	\$ 59.85	N/Q	N/Q
093-0003-0x	Documentation Library (on CD)*	Each	\$ 75.00	0%	\$ 75.00	N/Q	N/Q
094-0004-0x	ASX Switch Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0005-0x	TNX Switch Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0007-0x	LINUX Adapter Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0009-01	ESR-5000/6000 Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0010-01	ESR-5000/6000 ATM Uplink Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0012-0x	ATM Adapters, Solaris Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0013-0x	BXR IP+ Multiservice Switch/Router Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
MANU0344-0x	ForeRunner HE/200E/LE ATM PC Adapter Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0345-0x	ForeRunner HE/200E ATM Adapters for Solaris Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0346-0x	ForeRunner HE622/PCA-200E Adapters for Irix Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
SOND-ENTRY	Right-to-Use ServiceOn Data, Entry cost only	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-4000-FABRIC	Right-to-Use ServiceOn Data on one 4000 Series switch fabric	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1000-FABRIC	Right-to-Use ServiceOn Data on one 1000 Series switch fabric	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BXR-FABRIC	Right-to-Use ServiceOn Data on one BXR48000 Series switch router fabric - Connection Fee	Each	\$ 4,000.00	37%	\$ 2,520.00	N/Q	N/Q
SOND-BXR5000-BL	SOND-BXR5000-BASE Right-to-Use ServiceOn Data Baseline Support on one BXR-5000	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BM-BL	SOND-BROADMORE-BASE Right-to-Use ServiceOn Data on one Broadmore device - Co	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-200	Right-to-Use ServiceOn Data on one 200 Series switch	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-SE	Right-to-Use ServiceOn Data on one SE Series switch	Each	\$ 250.00	37%	\$ 157.50	N/Q	N/Q
SOND-ESR	Right-to-Use ServiceOn Data on one ESR Series switch	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-RS	Right-to-Use ServiceOn Data on one Riverstone RS3000/36000/8600 - Connection Fee per d	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-AXH	Right-to-Use ServiceOn Data on one AXH 2500 Series switch - Connection Fee/Per Device	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-MEDIA	ServiceOn Data product kit (no Right-to-Use licenses are included). Also intended for upgra	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-O-HA	Right-to-Use ServiceOn Data with High Availability	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-O-CNM	Right-to-use ServiceOn Data CNM feature. Includes license for 10 client users. Does not incl	Each	\$ 40,000.00	37%	\$ 25,200.00	N/Q	N/Q
SOND-O-CNM-C-5	SOND-O-CNM-CLIENT-5 Right-to-use ServiceOn Data CNM - 5 Additional Client license	Each	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SOND-PMH-STD	SOD SP RTU PMH Std 1000 stats	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SOND-PMH-EXT	SOD SP RTU PMH Ext Unlim stats	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-VLAN-100	SOD SP RTU 100 Network VLANs	Each	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SOND-400	SOD SP RTU BXR400 Device	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1600-FABRIC	SOD SP RTU BXR1600 Fabric	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SON-ENT-MEDIA	ServiceOn Data Enterprise Edition Media Kit (No licenses included)	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SON-ENT-SERVER	Single Server License	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-CLIENT	Single Client License	Each	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SON-ENT-SITE	Site License (unlimited servers & clients up to hardware/software limits)	Each	\$ 75,000.00	37%	\$ 47,250.00	N/Q	N/Q
SON-ENT-BM	SON-ENT-BROADMORE Right-to-use ServiceOn Data end-to-end provisioning with Broad	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-PMH-STD	SOD ENT RTU PMH Std 1000 stats	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
SON-ENT-PMH-EXT	SOD ENT RTU PMH Ext Unlim stats	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SON-ENT-VLAN-100	SOD ENT RTU 100 Network VLANs	Each	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SONFD-FULL	SERVICEON FUSION FOR DATA, FULL LICENSE	Each	\$ 50,000.00	37%	\$ 31,500.00	N/Q	N/Q
SONFD-FAULT	SERVICEON FUSION FOR DATA, FAULT LICENSE	Each	\$ 15,000.00	37%	\$ 9,450.00	N/Q	N/Q
SONA-MEDIA	ServiceOn Accountant-ATM product kit (no Right-to-Use licenses are included).	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
SONA-LITE	ServiceOn Accountant Entrance Cost - (no Right-to-Use licenses are included) - Applies to a	Each	\$ 50,000.00	25%	\$ 37,500.00	N/Q	N/Q
SONA-BXR-48000	Right-to-Use ServiceOn Accountant on one BXR-48000 Series switch	Each	\$ 40,000.00	25%	\$ 30,000.00	N/Q	N/Q
SONA-4000	Right-to-Use ServiceOn Accountant on one 4000 Series switch	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
SONA-1000	Right-to-Use ServiceOn Accountant on one 1000 Series switch	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
SONA-200	Right-to-Use ServiceOn Accountant on one 200 Series switch	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
SUPP-S-A	Support, Next Business Day advance replacement	% of List Price	11%	0%	11%	N/Q	N/Q
SUPP-S-10	Support, 24X7, return to factory, 10 Business Day	% of List Price	8%	0%	8%	N/Q	N/Q
SUPP-S-10 2 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (2 Yr. Term)	% of List Price	16%	0%	16%	N/Q	N/Q
SUPP-S-10 3 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (3 Yr. Term)	% of List Price	24%	0%	24%	N/Q	N/Q
SUPP-S-3	Support, 24X7, return to factory, 3 Business Day	% of List Price	9%	0%	9%	N/Q	N/Q
SUPP-S-3 2 YR Term	Support, Strategic Response, 3 day return to factory, 2 year term	% of List Price	18%	0%	18%	N/Q	N/Q
SUPP-S-3 3 YR Term	Support, Strategic Response, 3 day return to factory, 3 year term	% of List Price	27%	0%	27%	N/Q	N/Q
SUPP-S	Support, Strategic Response, FT Only	% of List Price	7%	0%	7%	N/Q	N/Q
SUPP-S 2 YR Term	Support, Strategic Response, for ForeThought only, 2 year term	% of List Price	14%	0%	14%	N/Q	N/Q
SUPP-S 3 YR Term	Support, Strategic Response, for ForeThought only, 3 year term	% of List Price	21%	0%	21%	N/Q	N/Q
SUPP-S-APPS	SERVICEON, 24X7 Software Support	% of List Price	18%	0%	18%	N/Q	N/Q
SUPP-AC	Out-of-Warranty Activation Charge: An activation fee may be added to support contracts for	Each	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
SERV-SOND-1	ServiceON Data Implementation: This service provides 1-day pre-installation assessment of t	Each	\$ 15,000.00	0%	\$ 15,000.00	N/Q	N/Q
SERV-SOND-1-HA	ServiceON Data Implementation -- High Availability Option: This service provides 1-day pre	Each	\$ 25,000.00	0%	\$ 25,000.00	N/Q	N/Q
FS-BLOCKENGR	Pre-purchase block of Dispatched Network Engineering Services hours. Focus of effort is post installation troubleshooting/fault isolation with the purpose of network restoration and/or performance improvement. Additional skills provided include field upgrades, moves/adds/changes, service provisioning and configuration optimization. This time must be used over a one year period from date payment is received at Ericsson. Dispatched Network Engineering Services are provided 24 hours a day, 7 days a week with a best-effort response. Price based on a 4-hour minimum for dispatched service. Price includes travel and expenses. Minimum purchase is a 40 hour block.	Each	\$ 300.00	0%	\$ 300.00	N/Q	N/Q
FS-RETAINER	A Network Engineer will be provided on standby via pager, and can be dispatched at the customer's request. This service is utilized when the customer is conducting post installation operations and there may be a need for advanced, on-site technical support. If dispatched, fees applicable to FS-ENGR apply.	Day	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
FS-RESENGR	For a twelve month duration, an on-site Network Engineer participates and assists with daily operations, future planning, network management, lab analysis and training. Specifically, the on-site engineer will assist in network design, traffic and growth analysis, business needs forecasting, resolution of daily break/fix situations, change-add-moves, TAC coordination, lab testing, physical plant recommendations, network management design and implementation, TACTics online training, customer troubleshooting skill enhancement and overviews of new product functionality.	Each	\$ 375,000.00	0%	\$ 375,000.00	N/Q	N/Q

Ericsson Area NW HwSw_IV.1

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
FS-SWCOMM	After a site equipment installation, an Ericsson Network Engineer will perform a switch certification to ensure that the switches are ready to be turned up, fully functional and error free.	Each	\$ 6,000.00	0%	\$ 6,000.00	N/Q	N/Q
EEN-210 E	Enterprise ATM Switch Product Specialist Exam / 1/2 day / Successful completion will result	Each	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
EPN-211 E	Public ATM Switch Product Specialist Exam / 1/2 day / Successful completion of this exam v	Each	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
PEN-210 E	Enterprise ATM Switch / 4 days / Install and configure all members of the Ericsson Enterpris	Each	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PEN-410 E	BXR-5000 Installation, Operation, and Maintenance, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PEN-501 E	ESR Installation, Operation, & Maintenance / 3 days / Installation and configuration of the ES	Each	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PPN-211 E	Public ATM Switch / 4 days / Install and configure all members of the Ericsson Public ATM \$	Each	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PPN-620 E	BXR-48000 Switch Router Installation Operation and Maintenance(Release 1.2) / 3 Days	Each	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PTN-230 E	ViPr Installation, Operation and Maintenance Training, 3-Day Course	Each	\$ 2,100.00	0%	\$ 2,100.00	N/Q	N/Q
TE-EVOLOPTNET-CD	Chronicles the events and associated technologies that have enabled the development of optic	Each	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
TE-ATMTHEORY-CD	Provides fundamental knowledge about Asynchronous Transfer Mode (ATM) and the feature	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-MPOATHEORY-CD	This course explains routing solution, describes virtual routers and its components, and expla	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-PNNITHEORY-CD	Provides information on Private Network-to-Network Interface (PNNI) protocol.	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-LANETHEORY-CD	Provides fundamental knowledge about the ATM application called Local Area Network Emu	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-THEORYSERIES-CD	Provides fundamental knowledge about ATM, LANE, MPOA and PNNI and the features and	Each	\$ 319.99	0%	\$ 319.99	N/Q	N/Q
TPE-808E	ATM Signaling, Traffic Management and Diagnostics, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PPN-100E	MR8000 Installation, Operation and Maintenance, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PNM-101E	SERVICEON DATA: OPERATIONS & MAINTENANCE - 2 days	Each	\$ 1,200.00	0%	\$ 1,200.00	N/Q	N/Q
TE-SITE/NA	North American Customer site-based technical education courses includes instructor travel an	Day	\$ 5,500.00	0%	\$ 5,500.00	N/Q	N/Q

Note1

Maintenance is based on at % of List Price for the Aggregate cost for various items purchased.
Individual Maintenance costs for specific items may be outlined in the pricelist.

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New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.
 PT64443
 Lot 2
 Videoconferencing
 5/1/2012

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SchoolStation/N-Station Videoconferencing/Distance Learning Systems**							
PCS-1-INC	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP, One Year Parts Replacement/Phone Support, Initial Training (4 Hour Max), System Setup	Each	\$ 4,050.00	10%	\$ 3,645.00	N/Q	N/Q
SS-7	N-Station/SchoolStation 7 Integrated High Definition 720P Video System H323 (IP Only) Includes Chassis, Microphone, HD Camera, KBD, Single 50" Monitor	Each	\$ 30,990.00	10%	\$ 27,891.00	N/Q	N/Q
SS7-CNFREC	Advanced Conference Recording Option for SchoolStation/N-Station7	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
SS7-MCU	5 Unit MCU add-on For SchoolStation/N-Station7	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS7-1080P	Full 1080P Conference Capability for SchoolStation/N-Station 7	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS-5	SchoolStation 5 Integrated Video Classroom System H323 (IP Only)	Each	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
SS-5I	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN)	Each	\$ 10,595.00	10%	\$ 9,535.50	N/Q	N/Q
SS-5D	SchoolStation 5 Integrated Video Classroom System H323 with tabletop pod/laptop plug-in (IP only)	Each	\$ 11,995.00	10%	\$ 10,795.50	N/Q	N/Q
SS-5500	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN, tabletop pod, laptop plug-in and speaker system)	Each	\$ 11,995.00	10%	\$ 10,795.50	N/Q	N/Q
SS5-UP	Upgrade from SchoolStation to SchoolStation 5 (includes chassis, keyboard, camera, microphone, remote control)	Each	\$ 7,800.00	10%	\$ 7,020.00	N/Q	N/Q
SS-5M	SchoolStation 5 Integrated Video Classroom System (IP Only), System Unit, DVD-CDR, Wireless Kbd, 4GB, 160GB, WIN7, Multi-Position Document/Video Camera and FECC Remote Support, Dual Video - Multi-Monitor Capability, Integrated Error Correction and Packet Recovery, H.264 / SIP Video Support, Conference Recording, Integrated MCU, Multiple USB Camera Input Support, WM Encoding Support, 2MB 1080p Video Capable, H.239, SIP, H323, Adjustable Component Cabinet, VC Server License	Each	\$ 10,665.00	10%	\$ 9,598.50	N/Q	N/Q
PM-1	N-Station Surveillance Camera System with Limited Visibility	Each	\$ 11,027.00	10%	\$ 9,924.30	N/Q	N/Q
PM-2	N-Station Surveillance Camera System with Enclosure	Each	\$ 10,194.00	10%	\$ 9,174.60	N/Q	N/Q
SS-4-INT	School-Station 4 Integrated H323 CODEC. Requires Controller, Monitor	Each	\$ 9,495.00	10%	\$ 8,545.50	N/Q	N/Q
SS5-Media	ICS Integrated Classroom Systems, SchoolStation 5 Integrated Video Classroom System H323, Customized Mobile Adjusta-Rack, Integrated Amplification and IR Microphone System, Slate Based Remote Control and Monitoring System, 19" Video Display and Document/Video Conference Camera	Each	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
N5-EXEC	N-Station5 Executive, System Unit, Dual 19" Display, PTZ Camera, Mic	Each	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
SS5-BRI-1	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Single System	Each	\$ 2,995.00	10%	\$ 2,695.50	N/Q	N/Q
SS5-PRI-1	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	\$ 4,945.00	10%	\$ 4,450.50	N/Q	N/Q
SS5-BRI-M	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Multi System	Each	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
SS5-PRI-M	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max Encode, Unlimited Download, 100 Hour Storage (Month)	Each	\$ 410.00	10%	\$ 369.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
VCNF-50	Virtual Conference Delivery (50 Concurrent User), 300kb/s max Encode, Unlimited Download, 200 Hour Storage (Month)	Each	\$ 784.00	10%	\$ 705.60	N/Q	N/Q
VCNF-100	Virtual Conference Delivery (100 Concurrent User), 300kb/s Max Encode, Unlimited Download, 400 Hour Storage (Month)	Each	\$ 931.00	10%	\$ 837.90	N/Q	N/Q
CCTTRAN	Close Caption Transcription/Insertion. WM or MPEG4 / min	Each	\$ 7.00	10%	\$ 6.30	N/Q	N/Q
FAL-HD3	IP Set-Top System - IP - Gray Only, MCU / Stream Capable, Web Srv	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
8000-0201-N	SMALL FORM FACTOR DECODER - Multi-format embedded OS appliance that decodes High Definition and Standard Definition H.264 or Standard Definition MPEG2/H.264/WM for display on plasmas, LCDs, and televisions. Requires encoding signal from VOD, Signage Manager or other encoder to receive signal.	Each	\$ 2,895.00	10%	\$ 2,605.50	N/Q	N/Q
8000-0131-2GO	Studio-To-Go Encoding System, WM Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 10,595.00	10%	\$ 9,535.50	N/Q	N/Q
8000-0131-2GO-264	Studio-To-Go Encoding System, H.264 Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
8000-0131-2GO-HD	Studio-To-Go Encoding System, H.264 HD Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VB-ETV-BUNDLE	Ethernet Video Bundle, Complete 8 Channel Video System, Including Encoders, Tuners, Video on Demand, Scheduling, Reporting and Channel Guides. Turn Key System including installation and setup, Software updates and Technical Support for 1 Year.	Each	\$ 120,596.50	10%	\$ 108,536.85	N/Q	N/Q
8000-0083-0000-N	Windows Media Base Level Server, WM Asset, Single OS/Asset Drive, Specify DELL or HP Platform/Rack System	Each	\$ 7,195.00	10%	\$ 6,475.50	N/Q	N/Q
8000-0088-0000-N	Windows Media VOD –Mid Level Server, WM Asset, 1TB OS/Asset Drive, Specify DELL or HP Platform/Rack System	Each	\$ 12,995.00	10%	\$ 11,695.50	N/Q	N/Q
8000-0090-0000-N	Windows Media VOD – High Performance, WM Asset, 1.2TB Multi Spindle Asset Specify DELL or HP Platform/Rack System	Each	\$ 17,295.00	10%	\$ 15,565.50	N/Q	N/Q
8000-0091-0000-N	VOD – High Performance Server with Multicast 1.2TB Multi Spindle Asset Specify DELL or HP Platform/Rack System	Each	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
CS10010	Video Conference Server as VMware image. Up to HD 720p; bandwidth up to 1Mbps per call. Unlimited ClearSea Desktop Client download.	Each	\$ 8,330.00	10%	\$ 7,497.00	N/Q	N/Q
CS10020	Video Conference Server as VMware image. Up to HD 720p; bandwidth up to 1Mbps per call. Unlimited ClearSea Desktop Client download.	Each	\$ 20,930.00	10%	\$ 18,837.00	N/Q	N/Q
CS100FHD	Adds support for FullHD 1080p resolution and up to 2Mbit bandwidth on all ports to Video Conference Server	Each	\$ 7,000.00	10%	\$ 6,300.00	N/Q	N/Q
CS100ENC	Adds SIP and H323 encryption support on all ports on Video Conference Server	Each	\$ 7,000.00	10%	\$ 6,300.00	N/Q	N/Q
CS100MC	Adds support for Multiconference (voice activated) up to 16 ports	Each	\$ 7,000.00	10%	\$ 6,300.00	N/Q	N/Q
CS10020_UP	Upgrade from CS10010 to CS10020	Each	\$ 14,000.00	10%	\$ 12,600.00	N/Q	N/Q
CS30010	Video Conference Server as Physical Appliance. Up to HD 720p; bandwidth up to 1Mbps per call. Unlimited ClearSea Desktop Client download.	Each	\$ 41,930.00	10%	\$ 37,737.00	N/Q	N/Q
CS100AND	Module Android Support for Video Conference Sessions for CS100	Each	\$ 3,500.00	10%	\$ 3,150.00	N/Q	N/Q
CS100IOS	Module iOS Client Support for Video Conference Sessions for CS100	Each	\$ 3,500.00	10%	\$ 3,150.00	N/Q	N/Q
CS300AND	Module Android Client for Video Conference Sessions for CS300	Each	\$ 12,600.00	10%	\$ 11,340.00	N/Q	N/Q
CS300IOS	Module iOS Client Support for Video Conference Sessions for CS300	Each	\$ 12,600.00	10%	\$ 11,340.00	N/Q	N/Q
CS300FHD	Adds support for FullHD 1080p resolution and up to 2Mbit bandwidth on all ports to Video Conference Server on CS300	Each	\$ 25,200.00	10%	\$ 22,680.00	N/Q	N/Q
CS300ENC	Upgrade to SIP and H.323 encryption support on CS300	Each	\$ 25,200.00	10%	\$ 22,680.00	N/Q	N/Q
CS300MC	Upgrade to Multiconference (voice activated) support - 26 ports on CS300	Each	\$ 12,600.00	10%	\$ 11,340.00	N/Q	N/Q
CS30010U	Upgrade from 26 port to 50 port video conference capability	Each	\$ 38,500.00	10%	\$ 34,650.00	N/Q	N/Q
SVF2UMS	2U Server - for Base or Advanced Media Server / playback Manager - 2U Server, 5 TB RAID 5. Software Not Included	Each	\$ 7,000.00	10%	\$ 6,300.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SWCSPAL	CoolSign Player Access License. License Only.	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
SVFADV100	Furnace Advanced System with Playback & VOD U/10/100 - InStream Portal Server, Playback Manager, Media Server (100Mbps). Unlimited Live, 10 Playback, 100 Mbps VOD capacity. Dual Server (1U & 2U), 5 TB RAID.	Each	\$ 44,000.00	10%	\$ 39,600.00	N/Q	N/Q
SWOVFCA	Furnace Conditional Access Module - Support of User Authentication and Conditional Access through integration with LDAP, Active Directory, or RDBMS. For Advanced Systems Only.	Each	\$ 3,500.00	10%	\$ 3,150.00	N/Q	N/Q
SWOVFNRSADV	Furnace Scheduled NVR Module for Base VF Systems. NVRS. Support for scheduled recording directly to asset library, 3 channels of SD/HD. Software module for an Advanced Media Server or playback Manager system.	Each	\$ 4,000.00	10%	\$ 3,600.00	N/Q	N/Q
SVFNVRCHD	Furnace NVR HD Appliance- NVRC - On Demand Recorder NVR appliance for up to 6 HD streams. 2U Server. Requires a Base or Advanced Media Server or playback Manager system.	Each	\$ 17,000.00	10%	\$ 15,300.00	N/Q	N/Q
SVFUSS	Furnace Unicast Streaming Server System - Convert live and scheduled content for unicast environments. Distribution capacity limited only by 1 Gbps NIC. 1U Server.	Each	\$ 13,000.00	10%	\$ 11,700.00	N/Q	N/Q
SWVFCH10PLUS	Furnace Playback Manager Software - 10 Channel Distribution Schedule Management for Live or Pre-Recorded Content. Software only for Certified Systems.	Each	\$ 6,500.00	10%	\$ 5,850.00	N/Q	N/Q
SVFSTING	Furnace Stingray 2 Set Top Box - Small Form Factor - MPEG 1/2/4 and H.264 SD, HD & XGA. Instream viewer and program guide support. HDMI, component, composite outputs, dual network cards for WAN	Each	\$ 750.00	10%	\$ 675.00	N/Q	N/Q
S290EDVI	Makito Encoder Appliance - HD/SD H.264 IP Video Encoder - Component Analog (Y, Pb, Pr/RGBHV) and Digital Video (DVI) input over DVI-I; up to 1080p60 HD Video or up to 1920 x 1080 60hz computer; 150 kbps to 15Mbps; 2ch analog audio input; 10/100/1000 Ethernet ; 5VDC w/90-240 VAC external power with locking connector.	Each	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
B290EHSDI	Makito SDI Encoder Blad - HD/SD H.264 Ip Video Encoder - 3GSDI, HDSDI, SDI, Composite, S-Video input; up to 1080p60 HD Video; 150 kbps to 15 Mbps; 2ch. Embedded AES digital or analog audio input; 10/100/1000 Ethernet; chassis required.	Each	\$ 8,695.00	10%	\$ 7,825.50	N/Q	N/Q
B290EDVI	Makito Encoder Blade- HD/SD H.264 IP Video Encoder - Component Analog (Y, Pb, Pr/RGBHV) and Digital Video (DVI) input over DVI-I; up to 1080p60 HD Video or up to 1920 x 1080 60hz computer; 150 kbps to 15Mbps; 2ch analog audio input; 10/100/1000 Ethernet ; chassis required.	Each	\$ 8,695.00	10%	\$ 7,825.50	N/Q	N/Q
S290DHD	Makito Decoder Appliance - HD/SD H.264 IP Video Decoder - HDMI and SDI (SD-SDI, HD-SDI, 3G-SDI) output; up to 1080p60 HD Video or up to 1920 x 1080 60Hz computer; 150 kbps to 15Mbps; 2 ch embedded and analog audio output; 10/100/1000 Ethernet ; 5VDC w/90-240 VAC External Power with locking connector.	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
B290DHD	Makito Decoder Blade - HD/SD H.264 IP Video Decoder - HDMI and SDI (SD-SDI, HD-SDI, 3G-SDI) output; up to 1080p60 HD Video or up to 1920x1080 60Hz Computer; 150 kbps to 15Mbps; 2ch. embedded and analog audio output; 10/100/1000 Ethernet; chassis required.	Each	\$ 3,695.00	10%	\$ 3,325.50	N/Q	N/Q
S280ESDI	Barracuda Encoder Appliance - SD H.264 IP Video Encoder - SDI, Composite, S-Video, and Audio input; 150 Kbps to 8 Mbps; 10/100/1000 Ethernet; 5VDC w/90-240 VAC External Power with locking connector.	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
B280ESDI	Barracuda Encoder Blade - SD H.264 IP Video Encoder - SDI, Composite, S-Video, and Audio input; 150 kbps to 8 Mbps; 10/100/1000 Ethernet; chassis required.	Each	\$ 3,695.00	10%	\$ 3,325.50	N/Q	N/Q
SW290EKL	Factory Upgrade for Makito/Barracuda to support KLV	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
F28021DPS	MB21-Makito/Barracuda 21 Slot Chassis - Rackmount 4RU Chassis - up to 21 Makito/Barracuda mini-blades, dual AC power supply, 90-132V and 180-240VAC 47Hz - 63Hz, 400 watt max.	Each	\$ 6,495.00	10%	\$ 5,845.50	N/Q	N/Q
290EHDSDI	SDI Encoder Appliance - HD/SD H.264 IP Video Encoder – 3GSDI, HDSDI, SDI, Composite, S-Video input; up to 1080p60 HD Video; 150 kbps to 15 Mbps; 2ch. embedded AES digital or analog audio input; 10/100/1000 Ethernet; 5VDC w/ 90-240 VAC External Power with Locking Connector.	Each	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
SKBHD1K4PILOT	KulaByte 1 Input Baseband SD/HD Pilot Encoding/Transcoding Server - 1RU - Quad Core Xeon Server, 1 Composite, Component &HDSDI input with embedded audio, AES audio, or balanced/unbalanced analog audio, Up to 8 encode output profiles to Flash, iPhone/iPad, and local .mp4. See datasheet for sample profiles and performance.	Each	\$ 11,500.00	10%	\$ 10,350.00	N/Q	N/Q
SKBSD2K41U	KulaByte 2 Input Baseband SD Encoding/Transcoding Server - 1RU- Quad Core Xeon Server with redundant power supply and redundant RAID hard drives, 2 HDSDI inputs, HD downscaled to SD. Up to 8 encode output profiles (up to 480p) per input to Flash, iPhone/iPad, and local .mp4. See datasheet for sample profiles and performance.	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
SKBHD2K121U	KulaByte 2 Input Baseband SD/HD Encoding/Transcoding Server - 1RU - Dual Six Core Xeon Server with redundant power supply and redundant RAID hard drives, 2 HDSDI input. Up to 8 encode output profiles per input to Flash, iPhone/iPad, and local .mp4. See datasheet for sample profiles and performance.	Each	\$ 23,000.00	10%	\$ 20,700.00	N/Q	N/Q
SHSWSK41U	KulaByte Hydra Encoder Management Server - Quad Core Xeon Server with redundant power supply and redundant RAID hard drives. Remotely manage up to 50 KulaByte encoders using web-based encoder management software.	Each	\$ 7,400.00	10%	\$ 6,660.00	N/Q	N/Q
SWKBSD1	KulaByte 1 Channel SD Encoding Software - Encode up to 480p output, supports 1 input on one server.	Each	\$ 4,500.00	10%	\$ 4,050.00	N/Q	N/Q
SWKBHD1	KulaByte 1 Channel HD Encoding Software - Encode up to 1080p output, supports 1 input on one server.	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
SWHSSD	KulaByte Transcoding SD Software Initial Package - 8 SD IP Input transcoder channels + Hydra Web-based Encoder Management Software license (SWKBHYDRA)	Each	\$ 14,000.00	10%	\$ 12,600.00	N/Q	N/Q
SWHSSD9	KulaByte Transcoding Software Additional SD Channel (9 to 50) - Per Channel	Each	\$ 1,000.00	10%	\$ 900.00	N/Q	N/Q
SWHSHD	KulaByte Transcoding HD Software Initial Package - 8 SD/HD IP input transcoder channels + Hydra Web-based Encoder Management Software license (SWKBHYDRA)	Each	\$ 20,000.00	10%	\$ 18,000.00	N/Q	N/Q
SWHSHD9	KulaByte Transcoding Software Additional SD/HD Channel (9 to 50) - Per Channel	Each	\$ 1,500.00	10%	\$ 1,350.00	N/Q	N/Q
SCSSRV100	CoolSign Network Server System - 1U Server. CoolSign Software Server, supports maximum 100 player connections, unlimited network managers & content creators, full n-Tier Architecture with unlimited transfer servers, includes all datawatcher & integration API	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
SWCSSRV10	CoolSign Server Software - up to 10 players - supports maximum 10 player connections, unlimited network managers & content creators, full n-Tier architecture with unlimited transfer servers, includes all datawatcher & integration API. Software only.	Each	\$ 1,250.00	10%	\$ 1,125.00	N/Q	N/Q
SWCSSPD	CoolSign Standalone Player - standalone CoolSign Server Software, Player with DataWatcher. Software Only	Each	\$ 750.00	10%	\$ 675.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SCSPA	CoolSign Player - Streaming (SD7) - Complete integrated CoolSign player supporting Streaming Video; includes player access license and software, operating system, required drivers and codecs, and compact signage hardware platform (XGA/HDMI Output)	Each	\$ 1,795.00	10%	\$ 1,615.50	N/Q	N/Q
SCSPB	CoolSign Player - Basic (BD7) Complete integrated CoolSign player; includes player access license and software, operating system, required drivers and codecs, and compact signage hardware platform (XGA/HDMI Output). Streaming video not supported.	Each	\$ 1,695.00	10%	\$ 1,525.50	N/Q	N/Q
SKRISRSD1K41U	Kraken ISR Single Channel SD Transcoding System - Low latency, transport stream, single SD IP stream input, dual IP stream output only. Half depth, 1U, 8 core Intel Server. See datasheet for sample profiles and performance.	Each	\$ 10,495.00	10%	\$ 9,445.50	N/Q	N/Q
SKRISRHD1K41U	Kraken ISR Single Channel HD Transcoding System - Low latency, transport stream, single HD IP stream input, dual IP stream output only. Half depth, 1U, 8 core Intel Server. See datasheet for sample profiles and performance.	Each	\$ 17,495.00	10%	\$ 15,745.50	N/Q	N/Q
SVIVF	Viper VF (only for user with a separate Furnace server) - Dual HD stream, record, and publish to Furnace appliance. Dual DVI-I, HD-SDI, Component, S-Video, XLR, RCA inputs. Dual channel H.264 HD full frame rate encoding up to 15 Mbps.	Each	\$ 14,995.00	10%	\$ 13,495.50	N/Q	N/Q
SVIMAX	ViperMAX (for stand alone user with integrated InStream server) - Dual HD stream, record, VoD, publish appliance. Dual DVI-I, HD-SDI, Component, Composite, S-Video, XLR, RCA inputs. Dual channel H.264 HD full frame rate encoding up to 15Mbps.	Each	\$ 19,995.00	10%	\$ 17,995.50	N/Q	N/Q
F1060AC	Hai1060 6 slots chassis with CPU & IP Ethernet Network Interface Blade (AC Power Supply)	Each	\$ 12,000.00	10%	\$ 10,800.00	N/Q	N/Q
F1020	Hai1020 2 slots chassis with CPU & IP Ethernet Network Interface Blade (AC Power Supply)	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
B1000HDED	Mako-MPEG-4 AVC (H.264) HD Encoder/Decoder Blade - HD-SDII w/AES/EBU and YPbPr/RGBHV w/4 Channel Analog Audio - 720p/1080i/1080p	Each	\$ 17,000.00	10%	\$ 15,300.00	N/Q	N/Q
Document Cameras							
NI-2090	Document Camera, Native, 1.3 Megapixel Camera with 9x Optical / 12x Digital Flatbed with Dual VGA In/Out	Each	\$ 1,299.00	5%	\$ 1,234.05	N/Q	N/Q
NI-2330	Document Camera, Native, 3 Megapixel Camera with 9x Optical / 12x Digital Flatbed with Dual VGA In/Out, Scaler	Each	\$ 2,499.00	5%	\$ 2,374.05	N/Q	N/Q
NI-3330	Document Camera, Native, 3 Megapixel Camera with 9x Optical / 12x Digital Arm-Based with DVI VGA In/Out, Scaler, S-Video, USB and Storage	Each	\$ 900.00	5%	\$ 855.00	N/Q	N/Q
NI-3060	Document Camera, Native, 1.3 Megapixel Camera with 3x Optical / 8x Digital Arm-Based with VGA In/Out, USB and Storage	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
NI-0890	Document Camera, Skype Capable, Dual VGA Output, Audio Microphone, 6X Optical Zoom, SD Card and USB Interface	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
Accessories (Processor, System and Memory Upgrades)							
PCS-PR1	Processor Upgrade	Each	\$ 289.00	5%	\$ 274.55	N/Q	N/Q
*KEY-01	Wireless Keyboard with joystick mouse	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
*KEY-02	Desktop Keyboard and Mouse	Each	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
RM-TS	Desktop/Tabletop Integrated Remote Control for Video Conferencing Systems. Integrated RDP Access, Integrated WIFI, Active Matrix Programmable Screen	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
*NT-1	NT-1 with Power Supply	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*NT-3	NT-3 with Power Supply	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
WH-50	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,127.00	5%	\$ 2,020.65	N/Q	N/Q
WH-60	Whiteboard with RS232 Interface and Software	Each	\$ 2,260.00	5%	\$ 2,147.00	N/Q	N/Q
WH-78	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,393.00	5%	\$ 2,273.35	N/Q	N/Q
WH-95	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,927.00	5%	\$ 2,780.65	N/Q	N/Q

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WH-AB-KIT	Adjustable Mount and Projector System for WH60,78,95	Each	\$ 3,813.00	5%	\$ 3,622.35	N/Q	N/Q
WH-VOTE	Add-On Interactive Response for Whiteboard	Each	\$ 2,995.00	5%	\$ 2,845.25	N/Q	N/Q
WH-ADD	Whiteboard Add-On Dry Erase	Each	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
Accessories (Cameras and Control Equipment)							
IWB-BT	Bluetooth Interface, IWB and Connected Devices	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
USB-CAT5	USB Extension Powered, CAT5 Cable Interface	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
USB-EXT	USB Extension, Active Powered	Each	\$ 109.00	5%	\$ 103.55	N/Q	N/Q
MIC-BT	Bluetooth Microphone for Camcorder System	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
SPK-CRS101	Room IR Microphone Speaker System w/Amp, Specify Wall or Ceiling Speaker	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
SPK-HHMC	Additional Handheld Microphone for IR Room System, With Battery	Each	\$ 553.00	5%	\$ 525.35	N/Q	N/Q
SPK-WM	Additional Wearable Microphone for IR Room System, With Battery	Each	\$ 553.00	5%	\$ 525.35	N/Q	N/Q
WH-OB	Wall Mount for Interactive Board, Extension from Wall Surface 3.75"	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
WH-CART	Roll About for Whiteboard, Specify Bd and Projector Manufacturer Model	Each	\$ 2,499.00	5%	\$ 2,374.05	N/Q	N/Q
WH-AUX	Auxiliary Kit, Wall Mount Interface Box, Bracket and Adapter Hardware	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
PROJ-SV	Projector Standard, XGA	Each	\$ 850.00	5%	\$ 807.50	N/Q	N/Q
PROJ-SV-ST	Projection System Short Throw, XGA Short Lens	Each	\$ 1,150.00	5%	\$ 1,092.50	N/Q	N/Q
PROJ-SV-UST	Projection System Ultra Short Throw, XGA, 2' Projection Dist	Each	\$ 1,850.00	5%	\$ 1,757.50	N/Q	N/Q
PROJ-SV-W	Projection System Wide Screen, WXGA	Each	\$ 1,750.00	5%	\$ 1,662.50	N/Q	N/Q
PROJ-ST-LAMP	Projector Lamp Replacement, Standard. Specify Unit Code when Ordering	Each	\$ 209.00	5%	\$ 198.55	N/Q	N/Q
PROJ-UST-LAMP	Projector Lamp Replacement, UST. Specify Unit Code when Ordering	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
PROJ-USTH-LAMP	Projector Lamp Replacement, UST/ST, High Wattage. Specify Unit Code when Ordering	Each	\$ 349.00	5%	\$ 331.55	N/Q	N/Q
CAM-USB	USB Camera Kit, Built in Microphone, Extended Cord	Each	\$ 129.00	5%	\$ 122.55	N/Q	N/Q
CAM-HH	Digital Handheld Camera, NTSC Video Output	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
CAMHD	High Def HD PTZ Camera for SchoolStation/N-Station7 EVI-HD1	Each	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
SONY-D100	Sony D100 PTZ Kit	Each	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
*FECC-CBL	Far End Camera Control Cable (for Sony)	Each	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*FECC-CBLC	Far End Camera Control Cable (for Canon Camera - NTSC)	Each	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*SONY-WAL	Wide Angle Lens for Sony PTZ Camera	Each	\$ 135.00	5%	\$ 128.25	N/Q	N/Q
*CANON-WAL	Wide Angle Lens for Canon VC-C4 Camera	Each	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
*HD-POD	Tabletop pod including laptop plug-in for data presentations for SS-5/SS-7	Each	\$ 1,995.00	5%	\$ 1,895.25	N/Q	N/Q
*SS5-REM	SchoolStation 5 replacement international remote control	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*WLNIC	Wireless NIC (802.11 b/g wireless NIC) for SS-5	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
*CAM-02	DV Record/Playback Camera and Interface Cable	Each	\$ 595.00	5%	\$ 565.25	N/Q	N/Q
*ACCES-CTG	Accessories Kit 1 Includes: PTZ Camera, Far End Camera Control Cable, S-Video Cabl	Each	\$ 1,994.00	5%	\$ 1,894.30	N/Q	N/Q
SD4E27-PG-E1	Spectra® IV IP SE with H.264 27X environmental pendant mount, light grey back box, and clear bubble. NTSC. Consists of the following Pelco components: DD427, BB4E-	Each	\$ 4,226.00	5%	\$ 4,014.70	N/Q	N/Q
SD4E27-PG-E0	Spectra® IV IP SE with H.264 27X environmental pendant mount, light grey back box, and smoked bubble. NTSC. Consists of the following Pelco components: DD427,	Each	\$ 4,226.00	5%	\$ 4,014.70	N/Q	N/Q
ERD2200	Protocol Converter for Camera Control Signals	Each	\$ 1,064.00	5%	\$ 1,010.80	N/Q	N/Q
BB4-F	Spectra IV In-ceiling black back	Each	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
BB4-F-E	Spectra IV In-ceiling, black, environmental back	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
BB4-PG	Spectra IV Pendant mount, gray, standard back	Each	\$ 413.00	5%	\$ 392.35	N/Q	N/Q
BB4-PG-E	Spectra IV Pendant mount, environmental back	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
DD4CBW35	Spectra IV Day/Night (NTSC) camera (35X	Each	\$ 3,478.00	5%	\$ 3,304.10	N/Q	N/Q
LDHQF-0	Spectra® High Quality lower dome/bubble, smoked, for use with all standard in-ceiling/flush-mounted Spectras	Each	\$ 229.00	5%	\$ 217.55	N/Q	N/Q
LDHQPB-0	Spectra® High Quality lower dome/bubble, smoked, for use with all standard pendant, environmental pendant, and environmental in-ceiling/flush-mounted Spectras	Each	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
PM105	Medium duty wall mount	Each	\$ 101.00	5%	\$ 95.95	N/Q	N/Q
PT280-24P	Light duty mini pan/tilt, 24 VAC	Each	\$ 1,008.00	5%	\$ 957.60	N/Q	N/Q

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ST1	Support Strut for WM2000	Each	\$ 86.00	5%	\$ 81.70	N/Q	N/Q
PA2000	Adapter plate; required when using WM2000	Each	\$ 27.00	5%	\$ 25.65	N/Q	N/Q
WM2000	Wall mount for PT570 Pan/Tilt	Each	\$ 131.00	5%	\$ 124.45	N/Q	N/Q
PT570P	Medium Duty Pan/Tilt 110v	Each	\$ 1,315.00	5%	\$ 1,249.25	N/Q	N/Q
EH3512-2	Indoor/Outdoor camera enclosure with blower, defroster and heater	Each	\$ 378.00	5%	\$ 359.10	N/Q	N/Q
EH3512	Indoor/Outdoor Camera Enclosure	Each	\$ 146.00	5%	\$ 138.70	N/Q	N/Q
SS3512	Sun shroud for EH3512 series	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
SWM-PA-GY	Pole adapter with stainless steel hardware	Each	\$ 42.00	5%	\$ 39.90	N/Q	N/Q
SWM-GY	Compact wall mount with cable feedthrough	Each	\$ 71.00	5%	\$ 67.45	N/Q	N/Q
PA101	Pole Adapter for EM2400 mount	Each	\$ 91.00	5%	\$ 86.45	N/Q	N/Q
EM2400	WALL MOUNT, LIGHT-DUTY, ENCLOSURE	Each	\$ 88.00	5%	\$ 83.60	N/Q	N/Q
IX30DN	Sarix™ IX series, network camera, 3.1 mega pixel day/night	Each	\$ 1,775.00	5%	\$ 1,686.25	N/Q	N/Q
13M2.8-12	Lens, 1/3-inch format 3 megapixel varifocal 2.8-12mm F/1.4-2.7 auto iris CS-mount	Each	\$ 347.00	5%	\$ 329.65	N/Q	N/Q
13M15-50	Lens, 1/3-inch format 3 megapixel varifocal 15-50mm F/1.5-2.1 auto iris CS-mount	Each	\$ 496.00	5%	\$ 471.20	N/Q	N/Q
EM3512	Wall mount, feedthrough for EH3512 24V	Each	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
WVCW974	Outdoor Color PTZ pendant with motion tracking	Each	\$ 5,180.00	5%	\$ 4,921.00	N/Q	N/Q
IQA30NI-B5	Alliance-pro H.264 480p Interior Day/Night Vandal Dome Camera, Wide Varifocal Len	Each	\$ 749.00	5%	\$ 711.55	N/Q	N/Q
IQA31NI-B5	Alliance-pro H.264 720p Interior Day/Night Vandal Dome Camera, Wide Varifocal Len	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
IQA32NI-B5	Alliance-pro H.264 1080p Interior Day/Night Vandal Dome Camera, Wide Varifocal Le	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
IQA33NI-B5	Alliance-pro H.264 3.6 MP Interior Day/Night Vandal Dome Camera, Wide Varifocal L	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
IQA35NI-B6	Alliance-pro H.264 5 MP Interior Day/Night Vandal Dome Camera, Wide Varifocal Len	Each	\$ 1,199.00	5%	\$ 1,139.05	N/Q	N/Q
IQA30NE-B5	Alliance-pro H.264 480p Exterior Day/Night Vandal Dome Camera, Wide Varifocal Ler	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
IQA31NE-B5	Alliance-pro H.264 720p Exterior Day/Night Vandal Dome Camera, Wide Varifocal Ler	Each	\$ 949.00	5%	\$ 901.55	N/Q	N/Q
IQA32NE-B5	Alliance-pro H.264 1080p Exterior Day/Night Vandal Dome Camera, Wide Varifocal Le	Each	\$ 1,049.00	5%	\$ 996.55	N/Q	N/Q
IQA33NE-B5	Alliance-pro H.264 3.6 MP Exterior Day/Night Vandal Dome Camera, Wide Varifocal I	Each	\$ 1,149.00	5%	\$ 1,091.55	N/Q	N/Q
IQA35NE-B6	Alliance-pro H.264 5 MP Exterior Day/Night Vandal Dome Camera, Wide Varifocal Le	Each	\$ 1,249.00	5%	\$ 1,186.55	N/Q	N/Q
IQA30NX-B5	Alliance-pro H.264 480p Extreme Exterior Day/Night Vandal Dome Camera, Wide Varif	Each	\$ 949.00	5%	\$ 901.55	N/Q	N/Q
IQA31NX-B5	Alliance-pro H.264 720p Extreme Exterior Day/Night Vandal Dome Camera, Wide Vari	Each	\$ 1,049.00	5%	\$ 996.55	N/Q	N/Q
IQA32NX-B5	Alliance-pro H.264 1080p Extreme Exterior Day/Night Vandal Dome Camera, Wide Va	Each	\$ 1,149.00	5%	\$ 1,091.55	N/Q	N/Q
IQA33NX-B5	Alliance-pro H.264 3.6 MP Extreme Exterior Day/Night Vandal Dome Camera, Wide V	Each	\$ 1,249.00	5%	\$ 1,186.55	N/Q	N/Q
IQA35NX-B6	Alliance-pro H.264 5 MP Extreme Exterior Day/Night Vandal Dome Camera, Wide Var	Each	\$ 1,349.00	5%	\$ 1,281.55	N/Q	N/Q
IQM30NE-B5	Alliance-mx H.264 SD480p Exterior Day/Night Vandal Dome Camera, Wide Varifocal I	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
IQM31NE-B5	Alliance-mx H.264 HD720p Exterior Day/Night Vandal Dome Camera, Wide Varifocal	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
IQM32NE-B5	Alliance-mx H.264 HD1080p Exterior Day/Night Vandal Dome Camera, Wide Varifoca	Each	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
IQA-BBL	Alliance Interior/Exterior Vandal Dome Bubble and Trim Ring Assembly, NO CAMERA	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
IQAE-BOX	Alliance Exterior Vandal Dome Back Box, NO CAMERA	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQAI-PLT	Alliance Interior Mounting Plate, NO CAMERA	Each	\$ 25.00	5%	\$ 23.75	N/Q	N/Q
IQA-WM	Wall Mount for IQ Alliance Dome	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQM-GBA	Alliance-mx Dome Gang Box Adapter	Each	\$ 20.00	5%	\$ 19.00	N/Q	N/Q
IQD30SV-F1	Alliance-mini H.264 SD480p Vandal Dome Camera, Wide Lens	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
IQD31SV-F1	Alliance-mini H.264 HD720p Vandal Dome Camera, Wide Lens	Each	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
IQD32SV-F1	Alliance-mini H.264 HD1080p Vandal Dome Camera, Wide Lens	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
IQD4-PB-5	Alliance-mini Dome Pendant Mount, Black, 5 Pack, NO CAMERA	Each	\$ 89.00	5%	\$ 84.55	N/Q	N/Q
IQD4-PG-5	Alliance-mini Dome Pendant Mount, Beige, 5 Pack, NO CAMERA	Each	\$ 89.00	5%	\$ 84.55	N/Q	N/Q
IQD4-WB	Alliance-mini Dome Wall Mount, Black, NO CAMERA	Each	\$ 39.00	5%	\$ 37.05	N/Q	N/Q
IQD4-WG	Alliance-mini Dome Wall Mount, Beige, NO CAMERA	Each	\$ 39.00	5%	\$ 37.05	N/Q	N/Q
IQD-GBA	Alliance-mini Dome Gang Box Adapter	Each	\$ 20.00	5%	\$ 19.00	N/Q	N/Q
F2	Alliance-mini Dome Ultra Wide Lens for IQD30/IQD31	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
F3	Alliance-mini Dome Telephoto Lens for IQD3X	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
F4	Alliance-mini Dome Ultra Wide Lens for IQD32	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
IQ861NE-V6	Sentinel H.264 HD720p Camera, Remote Focus, Telephoto Varifocal Lens	Each	\$ 1,379.00	5%	\$ 1,310.05	N/Q	N/Q
IQ861NE-V7	Sentinel H.264 HD720p Camera, Remote Focus, Wide Varifocal Lens	Each	\$ 1,399.00	5%	\$ 1,329.05	N/Q	N/Q

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IQ862NE-V6	Sentinel H.264 HD1080p Camera, Remote Focus, Telephoto Varifocal Lens	Each	\$ 1,479.00	5%	\$ 1,405.05	N/Q	N/Q
IQ862NE-V7	Sentinel H.264 HD1080p Camera, Remote Focus, Wide Varifocal Lens	Each	\$ 1,499.00	5%	\$ 1,424.05	N/Q	N/Q
IQ862NE-W2	Sentinel H.264 HD1080p Camera, Remote Focus, Ultra Wide Varifocal Lens	Each	\$ 1,559.00	5%	\$ 1,481.05	N/Q	N/Q
IQ863NE-V6	Sentinel H.264 3.6 MP Camera, Remote Focus, Telephoto Varifocal Lens	Each	\$ 1,579.00	5%	\$ 1,500.05	N/Q	N/Q
IQ863NE-V7	Sentinel H.264 3.6 MP Camera, Remote Focus, Wide Varifocal Lens	Each	\$ 1,599.00	5%	\$ 1,519.05	N/Q	N/Q
IQ863NE-W2	Sentinel H.264 3.6 MP Camera, Remote Focus, Ultra Wide Varifocal Lens	Each	\$ 1,659.00	5%	\$ 1,576.05	N/Q	N/Q
IQ865NE-V6	Sentinel H.264 5 MP Camera, Remote Focus, Telephoto Varifocal Lens	Each	\$ 1,679.00	5%	\$ 1,595.05	N/Q	N/Q
IQ865NE-V7	Sentinel H.264 5 MP Camera, Remote Focus, Wide Varifocal Lens	Each	\$ 1,699.00	5%	\$ 1,614.05	N/Q	N/Q
IQ865NE-W2	Sentinel H.264 5 MP Camera, Remote Focus, Ultra Wide Varifocal Lens	Each	\$ 1,759.00	5%	\$ 1,671.05	N/Q	N/Q
IQ800-V6	Sentinel V6 Lens and Lens Cover Kit for IQ86X	Each	\$ 220.00	5%	\$ 209.00	N/Q	N/Q
IQ800-V7	Sentinel V7 Lens and Lens Cover Kit for IQ86X	Each	\$ 240.00	5%	\$ 228.00	N/Q	N/Q
IQ800-W2	Sentinel W2 Lens and Lens Cover Kit for IQ862/IQ863/IQ865	Each	\$ 350.00	5%	\$ 332.50	N/Q	N/Q
IQ800-JBC	Sentinel Junction Box Cover	Each	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
IQ800-JB+C	Sentinel Junction Box with Environmental Cover	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQ800-PMA	Alliance & Sentinel Pole Mount Adapter	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQ030SI-V11	IQeye 3 Series H.264 SD480p Camera, Wall/Ceiling Mount, Wide Varifocal Lens	Each	\$ 459.00	5%	\$ 436.05	N/Q	N/Q
IQ031SI-V11	IQeye 3 Series H.264 HD720p Camera, Wall/Ceiling Mount, Wide Varifocal Lens	Each	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
IQ032SI-V11	IQeye 3 Series H.264 HD1080p Camera, Wall/Ceiling Mount, Wide Varifocal Lens	Each	\$ 559.00	5%	\$ 531.05	N/Q	N/Q
IQ761NI-NL	IQ761- H.264 HD720p Camera, Remote Back Focus, NO LENS	Each	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
IQ761NI-V6	IQ761- H.264 HD720p Camera, Remote Back Focus, Telephoto Varifocal Lens	Each	\$ 969.00	5%	\$ 920.55	N/Q	N/Q
IQ761NI-V16	IQ761- H.264 HD720p Camera, Remote Back Focus, Wide Varifocal Lens	Each	\$ 989.00	5%	\$ 939.55	N/Q	N/Q
IQ762NI-NL	IQ762- H.264 HD1080p Camera, Remote Back Focus, NO LENS	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
IQ762NI-V6	IQ762- H.264 HD1080p Camera, Remote Back Focus, Telephoto Varifocal Lens	Each	\$ 1,019.00	5%	\$ 968.05	N/Q	N/Q
IQ762NI-V16	IQ762- H.264 HD1080p Camera, Remote Back Focus, Wide Varifocal Lens	Each	\$ 1,039.00	5%	\$ 987.05	N/Q	N/Q
IQ762NI-W2	IQ762- H.264 HD1080p Camera, Remote Back Focus, Ultra Wide Varifocal Lens	Each	\$ 1,219.00	5%	\$ 1,158.05	N/Q	N/Q
IQ763NI-NL	IQ763- H.264 3.6MP Camera, Remote Back Focus, NO LENS	Each	\$ 949.00	5%	\$ 901.55	N/Q	N/Q
IQ763NI-V6	IQ763- H.264 3.6MP Camera, Remote Back Focus, Telephoto Varifocal Lens	Each	\$ 1,119.00	5%	\$ 1,063.05	N/Q	N/Q
IQ763NI-V16	IQ763- H.264 3.6MP Camera, Remote Back Focus, Wide Varifocal Lens	Each	\$ 1,139.00	5%	\$ 1,082.05	N/Q	N/Q
IQ763NI-W2	IQ763- H.264 3.6MP Camera, Remote Back Focus, Ultra Wide Varifocal Lens	Each	\$ 1,269.00	5%	\$ 1,205.55	N/Q	N/Q
IQ765NI-NL	IQ765- H.264 5MP Camera, Remote Back Focus, NO LENS	Each	\$ 1,049.00	5%	\$ 996.55	N/Q	N/Q
IQ765NI-V6	IQ765- H.264 5MP Camera, Remote Back Focus, Telephoto Varifocal Lens	Each	\$ 1,219.00	5%	\$ 1,158.05	N/Q	N/Q
IQ765NI-V7	IQ765- H.264 5MP Camera, Remote Back Focus, Wide Varifocal Lens	Each	\$ 1,239.00	5%	\$ 1,177.05	N/Q	N/Q
IQ765NI-W2	IQ765- H.264 5MP Camera, Remote Back Focus, Ultra Wide Varifocal Lens	Each	\$ 1,369.00	5%	\$ 1,300.55	N/Q	N/Q
IQ76X-AVC	IQ76X Series Analog Video Cable Adapter 6" (153mm)	Each	\$ 10.00	5%	\$ 9.50	N/Q	N/Q
IQACCESS	IQaccess Camera License	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
IQRECORDRSW2	On-Camera Recording with Enhanced Event Capabilities for IQA3X/IQ76X	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
IQAUTHENTSW	On-Camera Digital Image Authentication Software for MJPEG only cameras	Each	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
IQNITELTESW	Low-Light Exposure Control Software for MJPEG only cameras	Each	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
IQRECORDRSW	On-Camera Recording with Enhanced Event Capabilities for MJPEG only cameras	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQNVR4	IQsentry 4 Channel Camera Management/Recording Software	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
V6	Telephoto Varifocal Day/Night Lens for IQ7xx	Each	\$ 170.00	5%	\$ 161.50	N/Q	N/Q
V7	Wide Varifocal 3MP IR Lens for IQ7xx	Each	\$ 190.00	5%	\$ 180.50	N/Q	N/Q
V11	Wide Varifocal Lens for IQeye 3 Series	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
V16	Wide Varifocal Lens for IQ76X	Each	\$ 190.00	5%	\$ 180.50	N/Q	N/Q
W2	Ultra Wide Varifocal Lens for IQ76X/IQ86X	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
P1	110VAC PS	Each	\$ 40.00	5%	\$ 38.00	N/Q	N/Q
P2	220VAC PS	Each	\$ 40.00	5%	\$ 38.00	N/Q	N/Q
P3	Universal 110-220VAC PS	Each	\$ 55.00	5%	\$ 52.25	N/Q	N/Q
PE	IEEE 802.3af Power Injector, 120V AC	Each	\$ 95.00	5%	\$ 90.25	N/Q	N/Q
PU	IEEE 802.3af Power Injector, 230V AC	Each	\$ 95.00	5%	\$ 90.25	N/Q	N/Q
IX30DN	Sarix™ IX series, network camera, 3.1 mega pixel day/night	Each	\$ 1,775.00	5%	\$ 1,686.25	N/Q	N/Q
I3M2.8-12	Lens, 1/3-inch format 3 megapixel varifocal 2.8-12mm F/1.4-2.7 auto iris CS-mount	Each	\$ 347.00	5%	\$ 329.65	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
13M15-50	Lens, 1/3-inch format 3 megapixel varifocal 15-50mm F/1.5-2.1 auto iris CS-mount	Each	\$ 496.00	5%	\$ 471.20	N/Q	N/Q
EM3512	Wall mount, feedthrough for EH3512 24V	Each	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
CM1750EXT	4" extension tube for use with CM1750 or TB1750 mt	Each	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
CM1750S	Mount camera short: 3-inch universal for up to 7lb	Each	\$ 33.00	5%	\$ 31.35	N/Q	N/Q
CM4400	Mount camera ceiling: light duty J-mount	Each	\$ 63.00	5%	\$ 59.85	N/Q	N/Q
CM4450	Light duty J-mount w/ feedthru and swivel head	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
CM6700-MXB2	CM6700 Matrix, 16 Inputs X 2 Outputs, 120V	Each	\$ 1,265.00	5%	\$ 1,201.75	N/Q	N/Q
CM6700-VMC2	CM6700 video output card: expand by 2 monitor out	Each	\$ 276.00	5%	\$ 262.20	N/Q	N/Q
DD5-FM	Removable fixed mount camera bracket for Spectra®	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
DF5-0	Fixed Mount In-ceiling with smoked lower dome	Each	\$ 181.00	5%	\$ 171.95	N/Q	N/Q
DF5HD-1	Heavy Duty dome, flush, clear dome, no camera.	Each	\$ 506.00	5%	\$ 480.70	N/Q	N/Q
DF8-PB-0	8.5" Fixed mt smoked dome black pendant no camera	Each	\$ 385.00	5%	\$ 365.75	N/Q	N/Q
E2020	Ceiling mount plate for EH2020: 2-ft x 2-ft panel	Each	\$ 58.00	5%	\$ 55.10	N/Q	N/Q
EH2020	Indoor wedge mount for drop ceiling	Each	\$ 151.00	5%	\$ 143.45	N/Q	N/Q
EH8106	Housing outdoor pResurrected 6"	Each	\$ 1,062.00	5%	\$ 1,008.90	N/Q	N/Q
ES3012-2CBZ10N	Esprit High Res Color cam 10x zm pedestal 24V	Each	\$ 3,592.00	5%	\$ 3,412.40	N/Q	N/Q
IDM4012SS	Wall arm mount with feed thru for Spectra SS	Each	\$ 332.00	5%	\$ 315.40	N/Q	N/Q
KBD100	Economical switcher control keypad	Each	\$ 282.00	5%	\$ 267.90	N/Q	N/Q
KBD200A	Keyboard, Pan, Tilt, Zoom Push-button	Each	\$ 511.00	5%	\$ 485.45	N/Q	N/Q
KBD300A	Desktop pushbutton/joystick control keypad for PTZ	Each	\$ 968.00	5%	\$ 919.60	N/Q	N/Q
MM1000	Universal wall mount for 9" and 12" monitors	Each	\$ 96.00	5%	\$ 91.20	N/Q	N/Q
O/I-OUTLET	120V electrical outlet. Plug into O/I-PCB	Each	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
O/I-PCB	PC board kit for EH4718, EH4722, EH5723, EH5729	Each	\$ 101.00	5%	\$ 95.95	N/Q	N/Q
TF9000	Power transformer for 24V cameras - 50vA	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
ICS310-COND	Conduit adapter; can be adapted to any verticle or horizontal surface	Each	\$ 43.00	5%	\$ 40.85	N/Q	N/Q
ICS110-PG	Pendant mount adapter for ICS110 series	Each	\$ 43.00	5%	\$ 40.85	N/Q	N/Q
TF2000	Power supply for one 24 VAC camera, 20 VA	Each	\$ 17.00	5%	\$ 16.15	N/Q	N/Q
MCS4-2	Indoor power supply. 120/230 VAC. Four 1.5A fused 24 VAC outputs. Total Capacity of 6A	Each	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
MCS8-5	Indoor power supply. 120/230 VAC. 8 3A fused 24 VAC outputs. Total Capacity of 5A	Each	\$ 138.00	5%	\$ 131.10	N/Q	N/Q
MCS16-10	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 10	Each	\$ 206.00	5%	\$ 195.70	N/Q	N/Q
MCS16-20	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 20	Each	\$ 254.00	5%	\$ 241.30	N/Q	N/Q
IS150-DWV9	Varifocal, auto iris 3-9 mm indoor in ceiling Day/Night WDR Smoked Dome	Each	\$ 853.00	5%	\$ 810.35	N/Q	N/Q
IS150-DWV22	Varifocal, auto iris 9-22 mm indoor in ceiling Day/Night WDR Smoked Dome	Each	\$ 853.00	5%	\$ 810.35	N/Q	N/Q
IS-110-DWV9	Varifocal, auto iris 3-9 mm outdoor flush mount Day/Night WDR Smoked Dome	Each	\$ 853.00	5%	\$ 810.35	N/Q	N/Q
IS-110-DWV22	Varifocal, auto iris 9-22 mm outdoor flush mount Day/Night WDR Smoked Dome	Each	\$ 853.00	5%	\$ 810.35	N/Q	N/Q
IS310-DWV9	Varifocal, auto iris 3-9 mm outdoor can type Day/Night WDR	Each	\$ 792.00	5%	\$ 752.40	N/Q	N/Q
IS310-DWV22	Varifocal, auto iris 9-22 mm outdoor can type Day/Night WDR	Each	\$ 792.00	5%	\$ 752.40	N/Q	N/Q
0248-001	USB PTZ joystick	Each	\$ 349.00	5%	\$ 331.55	N/Q	N/Q
LMVZ990-IR	9-90mm lens (requires C/CS adapter)	Each	\$ 340.00	5%	\$ 323.00	N/Q	N/Q
POE-ARR	POE arrester	Each	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
POE-INJ	Power Over Ethernet Injector (Specify Single or Multiple Port Option, Per Port)	Each	\$ 44.00	5%	\$ 41.80	N/Q	N/Q
I222-0-1	MM to Copper GigE Adapter, LC Connector, with PS	Each	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
WV-NW964	30x IP PTZ Camera	Each	\$ 4,491.00	5%	\$ 4,266.45	N/Q	N/Q
PWM20GS	Gooseneck mount for WV-NW964	Each	\$ 142.00	5%	\$ 134.90	N/Q	N/Q
PWM30G	Parapet mount for WV-NW964	Each	\$ 487.00	5%	\$ 462.65	N/Q	N/Q
T2856C	Power Supply: 28VAC 56VA with enclosure	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
T2428100C	Power Supply: 28VAC 100VA with enclosure	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
LEF-5	5 Station Analog Intercom Master	Each	\$ 266.00	5%	\$ 252.70	N/Q	N/Q
LEF-3L	3 Station Analog Intercom Master	Each	\$ 232.00	5%	\$ 220.40	N/Q	N/Q
LS-NVP/S	Vandal Resistant analog intercom outdoor station	Each	\$ 192.00	5%	\$ 182.40	N/Q	N/Q
SBX-NVP	Vandal Resistant analog intercom mount/box	Each	\$ 66.00	5%	\$ 62.70	N/Q	N/Q
RY-AC	Analog intercom external relay device	Each	\$ 62.00	5%	\$ 58.90	N/Q	N/Q

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RY-PA	Analog intercom external relay device	Each	\$ 16.00	5%	\$ 15.20	N/Q	N/Q
PS-1225UL	Power supply - analog intercom	Each	\$ 116.00	5%	\$ 110.20	N/Q	N/Q
LE-D	Analog intercom door station - surface mount	Each	\$ 32.00	5%	\$ 30.40	N/Q	N/Q
RLD-1003662	PC801 Passive Combiner - 1GHz	Each	\$ 75.00	5%	\$ 71.25	N/Q	N/Q
RLD-100320X	CRF Series Channel Removal Filter	Each	\$ 1,305.00	5%	\$ 1,239.75	N/Q	N/Q
RLD-1002723	DAR8642 Rack Distribution Amplifier	Each	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
RLD-10037XX-1	300VMF+Fixed Modulator (Ch.2-36.95-99)	Each	\$ 125.00	5%	\$ 118.75	N/Q	N/Q
RLD-10037XX-2	300VMF+Fixed Modulator (Ch.37-78)	Each	\$ 165.00	5%	\$ 156.75	N/Q	N/Q
RLD-1003615	806DM Video Demodulator	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002724	DDA5542R Distribution Amplifier	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002713	DIP42 Diplexer	Each	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
RLD-1001504	PSM121 Power Supply	Each	\$ 189.00	5%	\$ 179.55	N/Q	N/Q
RLD-1002324	DMM806 Television Demodulator	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002474	RMMFP-Filler Plate for RMM12	Each	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003613	4 way splitter	Each	\$ 3.50	5%	\$ 3.32	N/Q	N/Q
RLD-1003614	8 way splitter	Each	\$ 5.90	5%	\$ 5.60	N/Q	N/Q
RLD-1002476	RMM12 Rack Enclosure	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
RLD-1002477	RMM4 Rack Enclosure with Power Supply	Each	\$ 219.00	5%	\$ 208.05	N/Q	N/Q
RLD-1002474	RMMFP - Filler Plate for RMM12	Each	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003611	2 way splitter	Each	\$ 1.99	5%	\$ 1.89	N/Q	N/Q
RLD-1003612	3 way splitter	Each	\$ 3.00	5%	\$ 2.85	N/Q	N/Q
RLD-1003664	PC1601 Passive Combiner - 1GHz	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
RLD-1002723	DAR8642 Rack Distribution Amplifier	Each	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
RLD-1002722	DAR8633 Rack Distribution Amplifier	Each	\$ 679.00	5%	\$ 645.05	N/Q	N/Q
RLD-1002720	DAR7542 Rack Distribution Amplifier	Each	\$ 649.00	5%	\$ 616.55	N/Q	N/Q
RLD-100273x	Input Attenuators (-3 to -18 dB)	Each	\$ 4.50	5%	\$ 4.27	N/Q	N/Q
RLD-100275x	Input Equalizers (3 to 18dB - 860MHz)	Each	\$ 16.50	5%	\$ 15.67	N/Q	N/Q
RLD-1002492	DAD860 Digital to Analog Demodulator	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
RLD-1002493	DAD860 Controller Module	Each	\$ 319.00	5%	\$ 303.05	N/Q	N/Q
RLD-1002469	VMM860AG Agile Modulator	Each	\$ 382.00	5%	\$ 362.90	N/Q	N/Q
RLD-1002480	VMM860AS Stereo Agile Modulator	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
RLD-1002724	DDA5542R Distribution Amplifier	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002470	VM2860 Agile Modulator - 860 MHz	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
RLD-1002482	VMD860AG Agile Desktop Modulator	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
CR-232-ATSC	HDTV Demodulator w/RS232 Control, ATSC, Clear QAM, NTSC	Each	\$ 1,050.00	5%	\$ 997.50	N/Q	N/Q
PD-PHD-205LE	HDTV Set Top Tuner, QAM, NTSC PassThrough	Each	\$ 289.00	5%	\$ 274.55	N/Q	N/Q
ICS110-AP	ICS110 Adapter plate for a 4-square electrical box	Each	\$ 17.00	5%	\$ 16.15	N/Q	N/Q
PP4348	Parapet roof mount for IWM series	Each	\$ 554.00	5%	\$ 526.30	N/Q	N/Q
PP350	Parapet wall mount	Each	\$ 463.00	5%	\$ 439.85	N/Q	N/Q
PP351	Parapet roof mount	Each	\$ 490.00	5%	\$ 465.50	N/Q	N/Q
IWMGY	Wall Mount	Each	\$ 118.00	5%	\$ 112.10	N/Q	N/Q
CM400	Corner adapter for IWM series	Each	\$ 73.00	5%	\$ 69.35	N/Q	N/Q
PP400	Parapet wall mount for IWM series	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
T2428100C	100 VA 24 volt indoor power supply	Each	\$ 172.66	5%	\$ 164.02	N/Q	N/Q
OM-S-BASE	Omnicast Standard Software	Each	\$ 590.00	5%	\$ 560.50	N/Q	N/Q
OM-S-1C	1 camera connection	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
Om-P-Base	Omnicast Pro software. Includes license for one 100 camera, 10TB server, 5 clients, 1 v	Each	\$ 1,130.00	5%	\$ 1,073.50	N/Q	N/Q
Om-P-1C	1 camera connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1DV	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-P-1S	1 SDK connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1U	1 client/user connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1K	1 keyboard connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q

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Om-P-1GTW	1 Media Gateway Streaming License	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-8IN	8 digital input connections for I/O Module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
Om-P-8OUT	8 digital output connections for I/O Module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
Om-P-1OGW	1 Omnicast Gateway	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-1VM	1 Virtual Matrix	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-P-VIRT	Support for Virtualization (requires support)	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-P-ACD	Active Directory Integration	Each	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
Om-P-OffAR	Offline Archiving (back-up and restore)	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-P-LA	Local Archiving	Each	\$ 550.00	5%	\$ 522.50	N/Q	N/Q
Om-P-CB	Camera blocking	Each	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-P-AMAP	Advanced Mapping (requires support)	Each	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-P-1CAMAP	1 camera connection for Advanced Mapping (requires support)	Each	\$ 55.00	5%	\$ 52.25	N/Q	N/Q
Om-E-Base	Omnicast Enterprise - server license for up to 100 cameras. Includes licenses for 5 clients, maps, audio, web interface, 1 virtual matrix, 1 keyboard alarm management and offline archiving.	Each	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
Om-E-1C	1 camera connection	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
Om-E-1STU	1 client/user connection Site license for client/user connections	Each	\$ 9,010.00	5%	\$ 8,559.50	N/Q	N/Q
OM-E-1KEY	1 keyboard connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-PRLV	Remote live viewer	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1U	1 client/user connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-AMAP	Advanced Mapping (requires support)	Each	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-E-1CAMAP	1 camera connection for Advanced Mapping (requires support)	Each	\$ 55.00	5%	\$ 52.25	N/Q	N/Q
Om-E-1DV	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-E-1S	1 SDK connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1GTW	1 Media Gateway Streaming License	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1HMI	1 Hardware Matrix connection	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1DSF	1 Direct Show connection	Each	\$ 73.00	5%	\$ 69.35	N/Q	N/Q
Om-E-1ACS	1 access control interface	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-CB	Camera blocking	Each	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-E-ACD	Active Directory Integration	Each	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
Om-E-SNMP	1 SNMP traps plugin	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-E-8IN	8 digital input connections for I/O Module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
OM-E-8OUT	8 digital output connections for I/O Module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
OM-E-1CST	1 additional Directory license for Windows Clustering support	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-E-1FOV	1 Virtual Matrix failover (incl. Virtual matrix) (Support Required)	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-E-VIRT	Support for virtualization	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-E-1FC	1 Failover camera connection (camera license not included) (Support Required)	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
Om-E-1FOD	1 Failover directory server (Support Required)	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1OGW	1 Omnicast Gateway	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1VM	1 Virtual Matrix	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-E-1MDE	1 metadata engine	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-E-1CVRM	1 camera connection for Bosch VRM	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1FES	1 Federation server	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-E-1FED	1 Federated directory	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1FEC	1 federated cameras	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
OM-E-1AAC	1 recording camera for Auxiliary Archiver	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
OM-E-1RSA	1 Auxiliary archiver	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-E-1PACS	1 ACS PRCS plugin (requires OM-E-1MDE) (requires support)	Each	\$ 13,510.00	5%	\$ 12,834.50	N/Q	N/Q
Om-E-1ACS	1 access control interface	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-1PPFT	1 GE Picture Perfect plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-PHRS	1 Hirsch Velocity plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PLEN	1 Lenel OnGuard plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
OM-E-1VLEN	1 Lenel Video Translator (requires support)	Each	\$ 6,760.00	5%	\$ 6,422.00	N/Q	N/Q
OM-E-1PRBH	1 RBH AxiomV plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PSHCC	1 Software House C-Cure 9000 plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PSWM	1 MicroPoint plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PVRX	1 Verex Monitor xL plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PIOM	1 iOmniscient plugin (requires OM-E-1MDE) (requires support)	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-1IOS	1 iOmniscient plugin camera (requires DSF) (requires support)	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
OM-E-1POBV	1 Object Video plugin (requires OM-E-1MDE) (requires support)	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-1OV	1 Object Video plugin camera (requires DSF) (requires support)	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
OM-E-1OVR	1 OV ready camera connection (requires support)	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
OM-E-1PGPOS	1 Generic POS plugin (requires OM-E-1MDE) (requires support)	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-1GPOS	1 Generic POS checklane connection (requires support)	Each	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
OM-E-1PMPOS	1 MicroPOS plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1MPOS	1 MicroPOS checklane connection	Each	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
OM-E-AVW	Barco Transform A Video Wall plugin (requires support)	Each	\$ 6,370.00	5%	\$ 6,051.50	N/Q	N/Q
OM-E-HVW	Barco Transform H Video Wall plugin (requires support)	Each	\$ 1,910.00	5%	\$ 1,814.50	N/Q	N/Q
OM-E-5VWCT	5 clients Cottus viewer (requires support)	Each	\$ 820.00	5%	\$ 779.00	N/Q	N/Q
OM-E-10WCT	10 clients Cottus viewer	Each	\$ 1,270.00	5%	\$ 1,206.50	N/Q	N/Q
GSC-1AD	1 additional Active Directory connection. Maximum of 9 additional connections supported (total of 10 with connection include in basic part numbers)	Each	\$ 1,500.00	5%	\$ 1,425.00	N/Q	N/Q
GSC-1AD-US	Security Center Active Directory Integration (users only). Enables Windows user accounts will be linked to Security Center user accounts. Only available with Professional or Enterprise packages (Synergis and/or Omnicast).	Each	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
GSC-Base-5.1	Genetec Security Center (GSC) Base Package - Version 5.1 which includes: 1 Directory, 5 Security Desk client connections, Alarm Management, Advanced Reporting, System Partitioning, Zone Monitoring, Email Support, Macros Support (actual macros sold separately), all supported languages. Must purchase a Omnicast base package.	Each	0.00	5%	0.00	N/Q	N/Q
GSC-1PRFCODE	1 RF Code Asset Manager plugin connection	Each	\$ 5,000.00	5%	\$ 4,750.00	N/Q	N/Q
GSC-1SDK	1 Security Center SDK connection. Only available with Professional or Enterprise packages (Synergis and/or Omnicast), or AutoVu Standard package. This part number is only used for quoting purposes. Purchase order should include the final part number issued by NESS.	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
GSC-1STU	Site License for Genetec Security Desk client connections (Only available with Synergis and/or Omnicast Enterprise packages).	Each	\$ 12,000.00	5%	\$ 11,400.00	N/Q	N/Q
GSC-1U	One (1) Genetec Security Desk client connection	Each	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
GSC-1WebClient	1 Security Center Web Client connection	Each	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
GSC-1WebClientSTU	Site License for Security Center Web Client connections. Only available with Synergis and/or Omnicast Enterprise packages or AutoVu Standard package Available Q1 2012	Each	\$ 12,000.00	5%	\$ 11,400.00	N/Q	N/Q
GSC-8In	Additional 8 inputs (used with IO modules, not required if Synergis I/O hardware purchased with software).	Each	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
GSC-8Out	Additional 8 outputs (used with IO modules, not required if Synergis I/O hardware purchased with software).	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
GSC-1Om4FED	1 Federated Omnicast 4 Directory connection. Must purchase Omnicast or Synergis Enterprise Package. Please contact for supported Omnicast 4 versions.	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q

Video Conf

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GSC-1Om4FED-20	1 Federated entity Omnicast 4 Directory connection - 20 cameras or less. Must purchase Enterprise Package. Please contact for supported Omnicast 4 versions.	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
GSC-1SCFED	1 Federated Security Center 4.0 (or higher) Directory connection. Must purchase Omnicast or Synergis Enterprise Package.	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-1SCFED-20	1 Federated Security Center 4.0 (or higher) Directory connection - 20 entities or less (cameras or readers). Must purchase Omnicast or Synergis Enterprise Package.	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
GSC-1AD-CH	Security Center Active Directory Integration (cardholders only). Enables Windows user accounts will be linked to Synergis cardholder accounts. Only available with Professional or Enterprise packages (Synergis and/or Omnicast).	Each	\$ 2,000.00	5%	\$ 1,900.00	N/Q	N/Q
GSC-1AD-USCH	Security Center Active Directory Integration (users and cardholders). Enables Windows user accounts will be linked to Security Center user and Synergis cardholder accounts. Only available with Professional or Enterprise packages (Synergis and/or Omnicast).	Each	\$ 3,500.00	5%	\$ 3,325.00	N/Q	N/Q
GSC-1FOD	1 Failover Directory Role. Only available with Enterprise packages (Synergis and/or Omnicast). Mandatory SMA.	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-StandbyServer	Additional Security Center server license for a single standby server. Required when deploying Security Center with third party failover option supported by Genetec. Standby server and third party failover software sold separately (NEC or MS Windows Clustering). Not required when using NEC ExpressCluster purchased from Genetec. Only available with Enterprise packages (Synergis and/or Omnicast). Mandatory SMA.	Each	\$ 1,500.00	5%	\$ 1,425.00	N/Q	N/Q
GSC-VIRT	Support for Virtualization. Only available with Professional or Enterprise packages (Synergis and/or Omnicast). Mandatory SMA.	Each	\$ 1,500.00	5%	\$ 1,425.00	N/Q	N/Q
GSC-PM-ADV	Plan Manager Advanced. Supports GIS mapping. Also required when Custom Solutions customizes maps. Custom development not included. Only available with Professional or Enterprise packages (Synergis and/or Omnicast). Mandatory SMA.	Each	\$ 14,000.00	5%	\$ 13,300.00	N/Q	N/Q
GSC-PM-BASIC	Plan Manager Basic. Supports basic dynamic maps for access control and video, JPG/PNG image files.	Each	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
GSC-PM-STD	Plan Manager Standard. Supports vector-based maps (PDF), alarm management, PTZ control and field of view, customizable entity states.	Each	\$ 7,500.00	5%	\$ 7,125.00	N/Q	N/Q
GSC-Sy-E	GSC Synergis Enterprise Package software which includes: 1 Access Manager.	Each	\$ 12,000.00	5%	\$ 11,400.00	N/Q	N/Q
GSC-Sy-E-1GCHM	1 Global Cardholder Management connection to a central system (max. 1 per system). Central system must be a Synergis Enterprise system. Mandatory SMA.	Each	\$ 1,950.00	5%	\$ 1,852.50	N/Q	N/Q
GSC-Sy-E-1R	1 Reader connection (required when hardware not purchased from Genetec)	Each	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
GSC-Sy-E-1USBR	1 RF Ideas USB enrollment reader connection (not required if RF Ideas USB enrollment reader purchased with software).	Each	\$ 100.00	5%	\$ 95.00	N/Q	N/Q
GSC-Sy-E-AM	1 Additional Synergis Access Manager connection	Each	\$ 3,000.00	5%	\$ 2,850.00	N/Q	N/Q
GSC-Sy-E-ID	Badge Designer	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-Sy-E-IMP	Import Tool (import cardholder and credential data)	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-Sy-E-Vis	Visitor Management Module	Each	\$ 3,000.00	5%	\$ 2,850.00	N/Q	N/Q
GSC-Om-E	GSC Omnicast Enterprise Package which includes: Archiving support, Media Router, Audio, Camera Sequences, Time Zone, Edge recording and trickling, 1 Keyboard connection, Max. 300 cameras per Archiver.	Each	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
GSC-Om-E-1AA	1 Auxiliary archiver	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q

Video Conf

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
GSC-Om-E-1C	1 camera connection	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
GSC-Om-E-1CVRM	1 camera connection for Bosch VRM (no recording). Mandatory SMA.	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
GSC-Om-E-1DV	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
GSC-Om-E-1FC	1 failover camera connection (camera connection NOT included). Mandatory SMA.	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
GSC-Om-E-1HMI	1 Hardware Matrix connection. Require Omnicast 4.x as the matrix driver (Omnicast 4.x license included)	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
GSC-Om-E-1K	1 keyboard connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
GSC-Om-P	GSC Omnicast Professional Package which includes: Archiving support, Media Router, Audio, Camera Sequences, Time Zone, Edge recording and trickling, 1 Keyboard connection, Max. 100 cameras, Max. 10 clients, Max. 20 Archivers	Each	\$ 1,130.00	5%	\$ 1,073.50	N/Q	N/Q
GSC-Om-P-1C	1 camera connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
GSC-Om-P-1DV	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
GSC-Om-P-1K	1 keyboard connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
GSC-Om-S	GSC Omnicast Standard Package which includes: Archiving support, Media Router, Audio, Camera Sequences, Time Zone, Edge recording and trickling, 1 Keyboard connection, Max. 50 cameras, Max. 5 clients, Max. 1 Archiver	Each	\$ 590.00	5%	\$ 560.50	N/Q	N/Q
GSC-Om-S-1C	1 camera connection	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
GSC-1MobileSTU	Site License for Security Center Mobile app connections. Only available with Synergis and/or Omnicast Enterprise packages or AutoVu Standard package.	Each	\$ 10,000.00	5%	\$ 9,500.00	N/Q	N/Q
GSC-1MobileU	1 Security Center Mobile app connection	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
GSC-Sy-P	GSC Synergis Professional Package software which includes: One (1) Access Manager connection, One (1) Synergis Web Client connection, 30,000 cardholders, Max. 256 readers, 10 clients, 2 Access Manager, 60K cardholders.	Each	\$ 3,780.00	5%	\$ 3,591.00	N/Q	N/Q
GSC-Sy-P-1R	One (1) reader connection (not required if hardware purchased with software).	Each	\$ 220.00	5%	\$ 209.00	N/Q	N/Q
GSC-Sy-P-1USBR	USB enrollment reader connection (not required if RF Ideas USB enrollment reader purchased with software).	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
GSC-Sy-P-AM	One (1) additional Synergis Access Manager connection	Each	\$ 2,160.00	5%	\$ 2,052.00	N/Q	N/Q
GSC-Sy-P-1WebClient	One (1) Web Client connection: Manage cardholders, cardholder groups, cards, access rules, Report generation, Visitor management (requires Visitor Management module, not included).	Each	\$ 330.00	5%	\$ 313.50	N/Q	N/Q
GSC-Sy-P-Count	People Counting	Each	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
GSC-Sy-P-IMP	Import Tool (import cardholder and credential data)	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
SV16-Base	SV-16 with 160GB including Omnicast Software	Each	\$ 1,540.00	5%	\$ 1,463.00	N/Q	N/Q
SV16-Base-GSC-OM	SV-16 with 160GB including Security Center Omnicast software	Each	\$ 1,540.00	5%	\$ 1,463.00	N/Q	N/Q
SV16-Base-GSC-SY	SV-16 with 160GB including Security Center Synergis software	Each	\$ 2,530.00	5%	\$ 2,403.50	N/Q	N/Q
SV16-Base-GSC-Unified	SV-16 with 160GB including Security Center Omnicast/Synergis software	Each	\$ 3,110.00	5%	\$ 2,954.50	N/Q	N/Q
SV16-Plus	SV-16 with 500GB including Omnicast software	Each	\$ 1,700.00	5%	\$ 1,615.00	N/Q	N/Q
SV16-Plus-GSC-OM	SV-16 with 500GB including Security Center Omnicast software	Each	\$ 1,700.00	5%	\$ 1,615.00	N/Q	N/Q
SV16-Plus-GSC-SY	SV-16 with 500GB including Security Center Synergis software	Each	\$ 2,690.00	5%	\$ 2,555.50	N/Q	N/Q
SV16-Plus-GSC-Unified	SV-16 with 500GB including Security Center Omnicast/Synergis software	Each	\$ 3,270.00	5%	\$ 3,106.50	N/Q	N/Q
SV16-1C	1 Camera connection	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
SV16-1C-GSC	1 Camera connection	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
SV16-1R-GSC	1 External reader connection (required when hardware not purchased from Genetec)	Each	\$ 175.00	5%	\$ 166.25	N/Q	N/Q
SV16-8IN	8 digital input connections for I/O module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
SV16-8OUT	8 digital input connections for I/O module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
SV16-ACD	Active Directory Integration	Each	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
s2700e	IP camera - smoked dome	Each	\$ 925.00	5%	\$ 878.75	N/Q	N/Q
s2700VR	Vandal resistant IP camera - smoked dome	Each	\$ 990.00	5%	\$ 940.50	N/Q	N/Q
1970ET	High resolution Ethernet video server (encoder) with 1 video input (12VDC)	Each	\$ 725.00	5%	\$ 688.75	N/Q	N/Q
S2750eNs	Fixed Dome IP Camera (NTSC), Smoked Cover	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q

Video Conf

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
S1970eR	High resolution Ethernet video receiver with 1 video output (12VDC)	Each	\$ 635.00	5%	\$ 603.25	N/Q	N/Q
S1970ETPOE	Ethernet Video Server	Each	\$ 994.00	5%	\$ 944.30	N/Q	N/Q
S1970ETXTPOE	Ethernet Video Server High Resolution	Each	\$ 1,467.00	5%	\$ 1,393.65	N/Q	N/Q
nDVRPRO2C35	2 connection licenses (encoder/decoder)	Each	\$ 800.00	5%	\$ 760.00	N/Q	N/Q
nDVRPRO2U35	2 workstation licenses (user license)	Each	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
S1708e-T	High resolution Ethernet video server (encoder) with 8 video inputs (12VDC)	Each	\$ 2,800.00	5%	\$ 2,660.00	N/Q	N/Q
S1708e-T-A	High resolution Ethernet video server (encoder) with 8 video inputs and 1bidirectional a	Each	\$ 3,100.00	5%	\$ 2,945.00	N/Q	N/Q
S1712e-T	High resolution Ethernet video server (encoder) with 12 video inputs (12VDC)	Each	\$ 2,850.00	5%	\$ 2,707.50	N/Q	N/Q
S1712e-T-A	High resolution Ethernet video server (encoder) with 12 video inputs and 1bidirectional	Each	\$ 3,150.00	5%	\$ 2,992.50	N/Q	N/Q
S1712e-T-12iA	High resolution Ethernet video server (encoder) with 12 video inputs and 12 bidirection	Each	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
S1724e-T	High resolution Ethernet video server (encoder) with 24 video inputs (12VDC)	Each	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
S1724e-T-A	High resolution Ethernet video server (encoder) with 24 video inputs and 1bidirectional	Each	\$ 3,850.00	5%	\$ 3,657.50	N/Q	N/Q
SRM10	Standard black anodized 19 inch rack mount panel for S1500e/S1600e video servers (fo	Each	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
PS1260	110VAC to 12VDC at 45W transformer for (1) one S1504/1508/1708/1712/1724 series	Each	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
PS1281	19-inch rack mountable power supply 110V AC to dual 14V DC with 23 A, for ten S150	Each	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
PDP10-2	19-inch 1U power distribution panel rack mount to connect up to ten 1504/1508/1708/1	Each	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
951-3010	MotionTrack – One Input	Each	\$ 1,750.00	5%	\$ 1,662.50	N/Q	N/Q
WVLC1710	17" LCD monitor - 500 lines of resolution S-Vid in, BNC Composite in/out, audio in/out	Each	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
WVLD1500	15" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out	Each	\$ 840.00	5%	\$ 798.00	N/Q	N/Q
WVLD2000	20" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out	Each	\$ 1,190.00	5%	\$ 1,130.50	N/Q	N/Q
SBP-37	Accessory, 1.5" Pipe Coupling Adapter for use with SNP-3370TH/3301H & SPU-3700/3750T	Each	\$ 40.00	5%	\$ 38.00	N/Q	N/Q
STB-300PP	Accessory, 1.25" Ceiling Mount for use with SNP-3370TH/3301H & SPU-3700/3750T	Each	\$ 53.00	5%	\$ 50.35	N/Q	N/Q
STB-355PPM	Accessory, Parapet Mount for use with SNP-3370TH/3301H & SPU-3700/3750T	Each	\$ 533.00	5%	\$ 506.35	N/Q	N/Q
SMT-1912	LCD VGA Monitor, 19", 120Hz Refresh Rate, Tempered Glass, 1280X1024, 1000:1 Contrast Ratio, 5ms Response Time	Each	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
SMT-1723	LCD Monitor, 17", 600 Lines Ultra High Resolution, 120Hz Refresh Rate, 2 BNC in/out, VGA Audio Input, Tempered Glass, 1280X1024, 1000:1 Contrast Ratio, 5ms Response time, Built-in Speakers (2W), DNIe, External Power Supply	Each	\$ 767.00	5%	\$ 728.65	N/Q	N/Q
SNP-3430H	Network PTZ Dome, 1/4" Ex-View HAD Progressive Scan CCD, 600TV Lines, Auto tracking, H.264, MPEG-4 & MJPEG Triple Codec, Wide Dynamic Range, 43X, 360° Endless Pan, 190° Tilt, True Day Night, 30fps@4CIF, 24VAC, IP66	Each	\$ 3,950.00	5%	\$ 3,752.50	N/Q	N/Q
SNP-3370TH	Network PTZ Dome, 1/4" Vertical Double Density Interline CCD, 550TV Lines, Auto tracking, H.264, MPEG-4 & MJPEG Triple Codec, Wide Dynamic Range, 37X, 360° Endless Pan, 190° Tilt, True Day Night, 30fps@4CIF, 24VAC, IP66, Housing Included	Each	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
SNP-3301H	Network PTZ Dome, 1/4" Vertical Double Density Interline CCD, 550TV Lines, H.264, MPEG-4 & MJPEG Triple Codec, Wide Dynamic Range, 30X, 360° Endless Pan, 190° Tilt, True Day Night, 30fps@4CIF, 24VAC, IP66, Housing Included	Each	\$ 2,900.00	5%	\$ 2,755.00	N/Q	N/Q
SCO-2370	Analog Zoom Bullet Camera, 1/3" Super HAD IT CCD, 600 TV Lines, True Day Night (ICR), 37X Optical Zoom, HLC, SSSNR III (2D+3D), DIS, 24 VAC/12 VDC, IP66	Each	\$ 700.00	5%	\$ 665.00	N/Q	N/Q
SPU-3750T	Analog PTZ Dome, 1/4" Vertical Double Density CCD, 550TV Lines, True Day Night, Wide Dynamic Range, 37X Optical Zoom, Auto Tracking, 360° Endless Pan, -5-185° Tilt, 24VAC, IP66, Housing Included	Each	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
Accessories (Audio - Speakers and Microphones)							
AT-Mix-Auto	Mixer for Multiple Microphones, 4 Channel Automatic	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
AT-Mix-Manual	Mixer for Multiple Microphones, 4 Channel Manual w/Audio Inputs	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
AT8314-10	Microphone Cable, 10 Foot	Each	\$ 24.00	5%	\$ 22.80	N/Q	N/Q
AT8314-25	Microphone Cable, 25 Foot	Each	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
AT-VHF1235-831	Wireless Microphone (VHF)	Each	\$ 764.00	5%	\$ 725.80	N/Q	N/Q

Video Conf

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EXSYS-BFS-NM	Wireless Microphone, Base System, No Microphones	Each	\$ 3,199.00	5%	\$ 3,039.05	N/Q	N/Q
EXSYS-MIC-BM	Boundry or Tabletop Mic for Wireless System	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
STD-PK	USB Standard Enhancement Pack (Speaker & Case)	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*MC6-REM	Replacement Remote Control for Pan Tilt Zoom Cameras	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*AUD-01	Tabletop Microphone	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-USB	Tabletop Microphone for USB	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*AUD-GRP	Group System Microphone for N-Station / SchoolStation	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-961	Mixer Capable Microphone	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*AUD-ML	Hanging Microphone	Each	\$ 315.00	5%	\$ 299.25	N/Q	N/Q
*SPEAK	Speaker System for Group Systems	Each	\$ 438.90	5%	\$ 416.95	N/Q	N/Q
HDSET	Headset for Desktop Kits	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
HD-WL	Wireless Headset	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
PROJ-3D	Active Interface Glasses, 3D Video Expansion	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
Accessories (Monitors, Carts and Video Interface)							
*MON-17	17" XGA Monitor (16" viewable) w/Integrated Speakers and Microphone	Each	\$ 405.00	5%	\$ 384.75	N/Q	N/Q
*MON-32-SS	32" LCD TV 1280X768 DVI-HDCP includes speakers and stand	Each	\$ 2,398.00	5%	\$ 2,278.10	N/Q	N/Q
*MON-37-SS	37" LCD TV 1366X768 DVI-HDCP includes speakers and stand	Each	\$ 4,197.00	5%	\$ 3,987.15	N/Q	N/Q
*MON-40-SS	40" LCD 1280X768 DVI-HDCP includes speakers and stand	Each	\$ 5,347.00	5%	\$ 5,079.65	N/Q	N/Q
*MON-PRJ	XGA Projection Monitor	Each	\$ 8,995.00	5%	\$ 8,545.25	N/Q	N/Q
PMC14F	Monitor High Res Color 14" Rack mountable 120/220V	Each	\$ 483.00	5%	\$ 458.85	N/Q	N/Q
PMC21A	Monitor High Res Color 21" Rack adaptable 120/220V	Each	\$ 692.00	5%	\$ 657.40	N/Q	N/Q
PMC9A	Monitor, Color, 9" Rack mountable NTSC/PAL	Each	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
PMCL15A	LCD Monitor, 15" Color NTSC/PAL/PC	Each	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
PMM1201	Monitor B/W 12" monochrome high Res 120V EIA	Each	\$ 224.00	5%	\$ 212.80	N/Q	N/Q
*PLASMA-42	42" Plasma	Each	\$ 1,300.00	5%	\$ 1,235.00	N/Q	N/Q
*PLASMA-50	50" Plasma	Each	\$ 1,850.00	5%	\$ 1,757.50	N/Q	N/Q
*PLASMA-65	65" Plasma	Each	\$ 4,500.00	5%	\$ 4,275.00	N/Q	N/Q
*PLASMA-DSK	Desk Stand for Plasma Display	Each	\$ 375.00	5%	\$ 356.25	N/Q	N/Q
*PLASMA-SPK	Side Mounted Speakers for Plasma Display	Each	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
*MC-Cart	Rollabout Cart for 29" and 34" Monitor	Each	\$ 1,200.00	5%	\$ 1,140.00	N/Q	N/Q
*MC-MetalCart	Metal Cart for Plasma/LCD and Video Equipment	Each	\$ 795.00	5%	\$ 755.25	N/Q	N/Q
*MC-Dualcart	Dual rollabout cart for (2) 29" or 34" monitors	Each	\$ 1,800.00	5%	\$ 1,710.00	N/Q	N/Q
*WSCart	Wide Screen display cart (for plasma or LCD monitors up to 61")	Each	\$ 2,495.00	5%	\$ 2,370.25	N/Q	N/Q
ERTW-STATION	Adjustable Height Teaching Workstation, Includes Camera Mount, CPU Holder and Large Worksurface	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
RACK-CUSTOM1	Custom System Rack	Each	\$ 1,723.00	5%	\$ 1,636.85	N/Q	N/Q
RACK-WALLMNT	13U Wall Mount Enclosure - up to 18" deep Equipment	Each	\$ 898.00	5%	\$ 853.10	N/Q	N/Q
8000-0025	SIX (6) FOOT CABINET - A 19" rack with heavy-duty casters, locking door, matte black finish. Overall dimensions are 72" high by 41" deep by 26" wide.	Each	\$ 3,495.00	5%	\$ 2,970.75	N/Q	N/Q
PRACC205	Concrete expansion-type fastener kit, 3 anchors	Each	\$ 7.00	5%	\$ 6.65	N/Q	N/Q
PRACC313	Metal Shelf for Carts and Stands	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
CAMSHLF	Video Conferencing Shelf for Carts and Stands	Each	\$ 114.00	5%	\$ 108.30	N/Q	N/Q
PRACC570	Round Structural Ceiling Plate	Each	\$ 32.00	5%	\$ 30.40	N/Q	N/Q
PRACC640-B	Escutcheon ring	Each	\$ 13.00	5%	\$ 12.35	N/Q	N/Q
PRCMJ453	Variable Position Suspended Ceiling Kit	Each	\$ 153.00	5%	\$ 145.35	N/Q	N/Q
PRIWB600-2SB	Wall MT for Interactivebrds 77	Each	\$ 240.00	5%	\$ 228.00	N/Q	N/Q
PRIWB600-WB	Wall MT for Interactivebrds 90	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
PRPLAV60-UNLP	Universal Articulating Arm Wall Mount with Vertical Adjustment for 37"-60" Flat Panel	Each	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
PRPRS-UNV	Universal PRS Projector Mount	Each	\$ 209.00	5%	\$ 198.55	N/Q	N/Q
PRPSP2-W	Universal Wall & Ceiling Speaker Mount for up to 8 lb Speakers (Pair)	Each	\$ 39.99	5%	\$ 37.99	N/Q	N/Q
PRPSTK	Short Throw Projector Kit Mount Kit	Each	\$ 340.00	5%	\$ 323.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
PRPT	Pro Universal Tilt Wall Mount for 32" - 56" Flat Panel Screens	Each	\$ 169.99	5%	\$ 161.49	N/Q	N/Q
901-7942-XX01	AP, Multicast Video Capable, 802.11n	Each	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
901-7962-US01	ZoneFlex dual-band (5 GHz and 2.4 GHz concurrent) 802.11n Wireless Access Point, 1	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
901-7763-XX01	AP, Multicast Video Capable, 802.11n, Environmental	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
901-7762-XX01	AP, Multicast Video Capable, 802.11n, Dual Band Environmental	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
901-1006-US00	Wireless Controller supporting up to 6 Multicast Video Capable Access Points	Each	\$ 1,200.00	5%	\$ 1,140.00	N/Q	N/Q
901-1106-US00	ZoneDirector 1100, licensed for up to 6 ZoneFlex Access Points. ZD1100 can be upgraded to support up to 50 APs with AP license upgrades.	Each	\$ 1,200.00	5%	\$ 1,140.00	N/Q	N/Q
901-3050-US00	Wireless Controller supporting up to 50 Multicast Video Capable Access Points	Each	\$ 9,000.00	5%	\$ 8,550.00	N/Q	N/Q
901-5100-XX00	Wireless Controller supporting up to 100 Multicast Video Capable Access Points	Each	\$ 35,000.00	5%	\$ 33,250.00	N/Q	N/Q
901-7982-XX00	Dual-band (5GHz and 2.4GHz concurrent) 802.11n Wireless Access Point, 3x3:3 streams, Dynamic Beamform, dual ports, PoE support. Does not include Power Adapter	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
901-7962-XX00	Dual-band (5GHz and 2.4GHz concurrent) 802.11n Wireless Access Point, 19-element smart antenna, dual ports, PoE support. Does not include power adapter.	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
901-7363-US01	Dual-band (5 GHz and 2.4 GHz concurrent) Mid-Range 802.11n Multicast Video Capable Wireless Access Point, 14-element smart antenna, three ports (1GE + 2FE), PoE support. Does not include power adapter.	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
901-7343-US01	Single-band (2.4 GHz) Entry-Level 802.11n Multicast Video Capable Wireless Access Point, 8-element smart antenna, three ports (1GE + 2FE), PoE support. Does not include power adapter.	Each	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
901-7341-XX00	Single-band (2.4GHz)Entry-Level 802.11n Wireless Access Point, 8-element smart antenna, one GE port, PoE support (no power adapter included)	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
901-2942-XX00	802.11g Wireless Access Point, 12-element smart antenna, dual ports, PoE support. Does not include power adapter.	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
901-7731-US02	802.11n (5 GHz) Outdoor Multicast Video Capable Wireless Bridge, pre-provisioned pair, IP-65 Outdoor enclosure, -40 to 65C Operating Temperature, dual polarization antennas and two external N-Type connectors, including PoE injector with its power adapter (unless specified otherwise)	Each	\$ 2,398.00	5%	\$ 2,278.10	N/Q	N/Q
901-7731-US01	802.11n (5 GHz) Outdoor Wireless Bridge, single unit, IP-65 Outdoor enclosure, -40 to 65C Operating Temperature, dual polarization antennas and two external N-type connectors, including PoE injector with its power adapter (unless specified otherwise)	Each	\$ 1,199.00	5%	\$ 1,139.05	N/Q	N/Q
909-1012-ZD00	License Upgrade from supporting 6 to supporting 12 Access Points	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
909-1025-ZD00	License Upgrade from supporting 12 to supporting 25 Access Points	Each	\$ 2,500.00	5%	\$ 2,375.00	N/Q	N/Q
909-1050-ZD00	License Upgrade from supporting 25 to supporting 50 Access Points	Each	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
909-1112-ZD00	License Upgrade from supporting 6 to supporting 12 Access Points	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
909-1125-ZD00	License Upgrade from supporting 12 to supporting 25 Access Points	Each	\$ 2,500.00	5%	\$ 2,375.00	N/Q	N/Q
909-1150-ZD00	License Upgrade from supporting 25 to supporting 50 Access Points	Each	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
909-3050-ZD00	License Upgrade from supporting 25 to supporting 50 Access Points	Each	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
909-0050-ZD00	License Upgrade supporting an additional 50 Access Points	Each	\$ 5,000.00	5%	\$ 4,750.00	N/Q	N/Q
901-0025-FME0	Flex Software for Large Wireless Deployment Access, 25 AP, CD-ROM	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
901-0250-0002	Flex Software for Large Wireless Deployment Access, 250 AP, CD-ROM	Each	\$ 3,500.00	5%	\$ 3,325.00	N/Q	N/Q
902-0158-0000	Universal Drop-ceiling mount kit for ZoneFlex 7962, 7942, and 2942 AP's	Each	\$ 30.00	5%	\$ 28.50	N/Q	N/Q
902-0157-0000	Universal Horizontal ceiling and wall mount for ZoneFlex 7962, 7942, and 2942	Each	\$ 30.00	5%	\$ 28.50	N/Q	N/Q
902-0166-0000	Flat Mount Bracket for ZoneFlex 2741, 7343, 7363, and 7762, Drop-ceiling Mount Kit for 7343 and 7363	Each	\$ 30.00	5%	\$ 28.50	N/Q	N/Q
902-Cage	Metal cage for Wireless	Each	\$ 85.00	5%	\$ 80.75	N/Q	N/Q
902-0162-US10	Spares of PoE Adapter with US power adapter, quantity of 10 units (for 7731,7962,7942,7363,7343,7341).	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
902-0180-US00	Spares of PoE Adapter with US power adapter, quantity of 1 units (for 7762).	Each	\$ 100.00	5%	\$ 95.00	N/Q	N/Q
01-SSC-4906	Sonicwall TZ 105 Appliance	Each	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
01-SSC-4908	Sonicwall TZ 105 Wireless Appliance	Each	\$ 575.00	5%	\$ 546.25	N/Q	N/Q
01-SSC-4856	Dynamic Support 8 x 5 for TZ 105 Appliance	Each	\$ 70.00	0%	\$ 70.00	N/Q	N/Q
01-SSC-4862	Dynamic Support 24 x 7 for TZ 105 Appliance	Each	\$ 90.00	0%	\$ 90.00	N/Q	N/Q
01-SSC-4877	Sonicwall Comprehensive Gateway Security Suite Bundle	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
01-SSC-4844	Sonicwall Gateway Anti-Virus, Anti-Spyware, Intrusion Prevention & Application Intell	Each	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
01-SSC-4850	Sonicwall Content Filtering Service-Premium Business Edition	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
01-SSC-3378	Analyzer Reporting Software	Each	\$ 125.00	5%	\$ 118.75	N/Q	N/Q
01-SSC-4871	Sonicwall Comprehensive Anti-Spam Service	Each	\$ 135.00	5%	\$ 128.25	N/Q	N/Q
VBrick (Ethernet Video Transmission)							
9200-4200-000	7102 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9200-4210-000	7102 H-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Customers will receive a free upgrade to the High Definition firmware when it is available.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
9202-4200-000	7101 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9202-4210-000	7101 H-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Customers will receive a free upgrade to the High Definition firmware when it is available.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
8570-1000	VBRICK RACK MOUNT SHELF - The Rack Mount shelf is 8 rack units high and has 11 slots for encoder blades and 2 slots for load sharing redundant power supplies. Includes redundant cooling with field replaceable fan tray.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
8571-1000	Replacement Fan tray for 8570-1000 Rack Mount Chassis	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8572-1000	Replacement Power Supply for 8570-1000 Rack Mount Chassis	Each	\$ 625.00	15%	\$ 531.25	N/Q	N/Q
9204-4200-000	8103 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition.	Each	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9204-4210-000	8103 H-HD H.264 High Definition single channel encoder blade for VBrick Rack Mount Shelf.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9200-4202-000	BPS 7112 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 5,995.00	15%	\$ 5,095.75	N/Q	N/Q
9200-4212-000	BPS 7122 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9202-4202-000	BPS 7111 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 4,995.00	15%	\$ 4,245.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
9202-4212-000	BPS 7121 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9300-4214-000	XPS 9000 Encoding Audio Video Module - Standard Definition Single Channel with HDMI and YPbPr Component Video input	Each	\$ 3,500.00	15%	\$ 2,975.00	N/Q	N/Q
9300-4312-000	S 9000 Encoding Audio Video Module - Standard Definition Dual Channel with two HDMI and two YPbPr Component Video inputs	Each	\$ 6,500.00	15%	\$ 5,525.00	N/Q	N/Q
9302-0000-000	9000 Series Industrial Appliance Enclosure	Each	\$ 3,495.00	15%	\$ 2,970.75	N/Q	N/Q
9304-0000-000	9000 Series Blade: For use with H.264 Audio Video Modules (AVMs) and 8570-1000 Rack Mount Chassis	Each	\$ 2,495.00	15%	\$ 2,120.75	N/Q	N/Q
9310-4214-000	HPS 9000 Encoding Audio Video Module - 1080p60 High Definition Single Channel with HDMI and YPbPr Component Video inputs	Each	\$ 6,500.00	15%	\$ 5,525.00	N/Q	N/Q
9310-4312-000	HPS 9000 Encoding Audio Video Module - 1080p60 High Definition Dual Channel with two HDMI and two YPbPr Component Video inputs	Each	\$ 13,000.00	15%	\$ 11,050.00	N/Q	N/Q
9204-4202-000	BPS 8113 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 3,995.00	15%	\$ 3,395.75	N/Q	N/Q
9204-4212-000	BPS 8123 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 5,995.00	15%	\$ 5,095.75	N/Q	N/Q
8000-0156-000	VBrick Rich Media Studio – The VBrick Rich Media Studio combines multiple video/audio inputs with any xGA/DVI source to provide an advanced presentation offering. Users can plug in cameras, DVD player, and other video/audio sources into the video/audio source. They can combine this with their computer, document camera, etc. into the xGA/DVI source. The appliance combines these into one video stream that can be viewed in VBrick's EtherneTV system. Additionally, the combined stream can be reflected by VBrick's reflector technology allowing organizations to use their bandwidth efficiently by sending one stream over low bandwidth links and reflecting it on the far end to multiple end users. The one stream can also be sent to VBrick's VBoss service for Internet delivery	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
9190-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 5,295.00	15%	\$ 4,500.75	N/Q	N/Q
9190-4200-100	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 6,495.00	15%	\$ 5,520.75	N/Q	N/Q
9190-4300-000	Windows Media Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9190-4300-100	Windows Media Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
9190-0200-000	REFLECTOR APPLIANCE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end.	Each	\$ 4,095.00	15%	\$ 3,480.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
9190-0200-100	REFLECTOR APPLIANCE WITH HARD DRIVE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end. The optional hard drive allows the live video to be recorded and then delivered on demand.	Each	\$ 5,195.00	15%	\$ 4,415.75	N/Q	N/Q
9180-4300-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9180-4300-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control. Hard Drive. Hard drive can be used to record WM or MPEG streams.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9150-4300-000	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,795.00	15%	\$ 7,475.75	N/Q	N/Q
9150-4300-100	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record WM streams.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9110-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9110-4200-100	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
9110-4300-000	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9110-4300-100	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 12,695.00	15%	\$ 10,790.75	N/Q	N/Q
9130-4300-000	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9130-4300-100	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record MPEG-2 only.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9130-5300-000	MPEG-2 Single Channel Decoder & MPEG-4 Single Channel Decoder. 10/100BT Ethernet. With cable kit and remote control.	Each	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9140-4200-000	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
9140-4300-000	MPEG-4 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 9,195.00	15%	\$ 7,815.75	N/Q	N/Q
9140-5200-000	MPEG-4 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 4,595.00	15%	\$ 3,905.75	N/Q	N/Q
9140-5300-000	MPEG-4 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 6,395.00	15%	\$ 5,435.75	N/Q	N/Q
9140-6200-000	MPEG-4 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,095.00	15%	\$ 6,880.75	N/Q	N/Q
9170-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
9174-4200-000	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
9176-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0155	H.264 HD STB - Self booting STB that decodes High Definition and Standard Definition H.264 video and audio for display on plasmas, LCDs, and televisions. Supported outputs are Composite Video, Component Video, Stereo Audio.. Users can select NTSC or PAL output. Includes IR remote control and A/V Cables.	Each	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
7801-0001	WM/MPEG2 HARD DRIVE UPGRADE – Service to install storage on VBrick series 4000-5000-6000 Appliance. Includes factory installed hard drive.	Each	\$ 2,495.00	15%	\$ 2,120.75	N/Q	N/Q
8000-0113	EtherneTv Windows Media IP Receiver	Each	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
7500-0190	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. Server hardware not included.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0190-06	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE ONLY)	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
8000-0171	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
7500-0191	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. Server hardware not included.	Each	\$ 29,995.00	15%	\$ 25,495.75	N/Q	N/Q
8000-0172	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 37,995.00	15%	\$ 32,295.75	N/Q	N/Q
7500-0192	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. Server hardware not included.	Each	\$ 49,995.00	15%	\$ 42,495.75	N/Q	N/Q
8000-0173	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWARE AND HARDWARE) – The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 59,995.00	15%	\$ 50,995.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7500-0193	VBRICK ENTERPRISE MEDIA SYSTEM PRESENTER (SOFTWARE ONLY) – Tightly integrated with the VBrick Enterprise Media System (VEMS) Portal, the VEMS Presenter module allows organizations to synchronize VBrick Windows Media video and PowerPoint slides. Creates and delivers fully synchronized slides, audience polls and web pages, along with VBrick Windows Media audio and video. Presentations can be recorded with a push of a button and then uploaded to a Video on Demand server for on-demand viewing. Requires VEMS Portal software. Server hardware not included. Note: Only supported for Windows Media presentations. To record Presentations requires a Windows Media appliance with a hard drive.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0193-06	VEMS MYSTRO PRESENTER (SOFTWARE ONLY)	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0194	VBRICK ENTERPRISE MEDIA SYSTEM SCHEDULER (SOFTWARE ONLY) - The VBrick Enterprise Media System (VEMS) Scheduler software allows the scheduling of VBricks, Video on Demand servers, Set Top Boxes, Recordings, and Priority Alerts (Emergency Broadcasts). Requires VEMS Portal software. Server hardware not included.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0194-06	VBRICK ENTERPRISE MEDIA SYSTEM SCHEDULER (SOFTWARE ONLY)	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0195	VBRICK ENTERPRISE MEDIA SYSTEM CHANNEL GUIDE (SOFTWARE ONLY) - Downloads television channel guide listings to display in the VEMS Portal Server. Includes customer choice of up to 4 local channels. There is a one time fee for the application to enable the service. Annual Gold, Gold Plus, or Platinum support program is required to maintain service after the first year. Server hardware not included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0195-06	VEMS MYSTRO CHANNEL GUIDE (SOFTWARE ONLY)	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0196	VBRICK ENTERPRISE MEDIA SYSTEM CHANNEL GUIDE ADDITIONAL CHANNELS (SOFTWARE ONLY) - One time charge to add channels not in the main VBrick channel guide lineup. Server hardware not included.	Each	\$ 495.00	15%	\$ 420.75	N/Q	N/Q
7500-0196-06	VEMS MYSTRO CHANNEL GUIDE ADDITIONAL CHANNELS (SOFTWARE ONLY)	Each	\$ 495.00	15%	\$ 420.75	N/Q	N/Q
7500-0197	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Requires the VEMS Portal Software. Server hardware not included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0197-06	VEMS MYSTRO NETWORK VIDEO RECORDER (NVR) 10 (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Requires the VEMS Mystro Portal Software. Server hardware not included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0198	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 40 (SOFTWARE ONLY)	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
7500-0198-06	VEMS MYSTRO NETWORK VIDEO RECORDER 40 (NVR-40, SOFTWARE ONLY)	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
8000-0174	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Requires the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Software on a high performance server.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0199	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Does not require the VEMS Portal Software. Server hardware not included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0200	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 40 STANDALONE (SOFTWARE ONLY)	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0176	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Does not require the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Standalone Software on a high performance server.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0201	VBRICK ENTERPRISE MEDIA SYSTEM VOD CONNECTION LICENSE (SOFTWARE ONLY) - Allows an existing Windows Media server, QuickTime Streaming Server, or Darwin Streaming server to connect to the VEMS Portal Software and have the VEMS Portal Software manage those assets. Each server that is connected requires a separate license. Server hardware not included.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0201-06	VEMS MYSTRO - VOD CONNECTION LICENSE (SOFTWARE ONLY)	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
7500-0202	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER (SOFTWARE ONLY) - Used in conjunction with the VBrick Enterprise Media System (VEMS) Presenter software to support large scale presentations. The Distribution Server reduces the load on the Portal server by offloading the delivery of the slide content (.jpgs), access logging, questions, and polling. Server hardware not included. Not available with the VEMS Standard Edition Portal.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7500-0203	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL – REDUNDANT SYSTEM (SOFTWARE ONLY)	Each	\$ 49,995.00	15%	\$ 42,495.75	N/Q	N/Q
7500-0204	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL - REDUNDANT SYSTEM (SOFTWARE ONLY)	Each	\$ 89,995.00	15%	\$ 76,495.75	N/Q	N/Q
8000-0178	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER (SOFTWARE AND HARDWARE) - Used in conjunction with the VBrick Enterprise Media System (VEMS) Presenter software to support large scale presentations. The Distribution Server reduces the load on the Portal server by offloading the delivery of the slide content (.jpgs), access logging, questions, and polling. The Hardware and Software combination pre-installs the Distribution Server Software on a high performance server. Not available with the VEMS Standard Edition Portal.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0179	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL – REDUNDANT SYSTEM (SOFTWARE AND HARDWARE)	Each	\$ 65,995.00	15%	\$ 56,095.75	N/Q	N/Q
8000-0181	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL PLUS (SOFTWARE AND HARDWARE) – The Enterprise Media System (VEMS) Portal Plus Software provides a unified Portal for accessing Live and On-Demand video and audio files, and includes the VEMS Scheduler software. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 34,990.00	15%	\$ 29,741.50	N/Q	N/Q
8000-0182	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION SUITE (SOFTWARE AND HARDWARE) – The Enterprise Media System (VEMS) Standard Edition Suite provides a unified Portal for accessing Live and On-Demand video and audio files. The Suite also bundles the VEMS Scheduler software, the VEMS Presenter software, and the VEMS Channel Guide software. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 49,970.00	15%	\$ 42,474.50	N/Q	N/Q
8000-0191	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION SUITE (SOFTWARE AND HARDWARE)	Each	\$ 84,985.00	15%	\$ 72,237.25	N/Q	N/Q
7510-0190	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL UPGRADE - Software upgrade from previous VEMS Standard Edition software release to the current release.	Each	\$ 7,497.50	15%	\$ 6,372.87	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7510-0191	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL UPGRADE - Software upgrade from previous VEMS Professional Edition software release to the current release.	Each	\$ 14,997.50	15%	\$ 12,747.87	N/Q	N/Q
7510-0192	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL UPGRADE - Software upgrade from previous VEMS Enterprise Edition software release to the current release.	Each	\$ 24,997.50	15%	\$ 21,247.87	N/Q	N/Q
7510-0193	VBRICK ENTERPRISE MEDIA SYSTEM PRESENTER SOFTWARE UPGRADE - Software upgrade from previous VEMS Presenter software release to the current release.	Each	\$ 7,497.50	15%	\$ 6,372.87	N/Q	N/Q
7510-0194	VBRICK ENTERPRISE MEDIA SYSTEM SCHEDULER SOFTWARE UPGRADE - Software upgrade from previous VEMS Scheduler software release to the current release.	Each	\$ 7,497.50	15%	\$ 6,372.87	N/Q	N/Q
7510-0195	VBRICK ENTERPRISE MEDIA SYSTEM CHANNEL GUIDE SOFTWARE UPGRADE - Software upgrade from previous VEMS Channel Guide software release to the current release.	Each	\$ 4,997.50	15%	\$ 4,247.87	N/Q	N/Q
7510-0197	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER (NVR) 10 SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 10 software release to the current release.	Each	\$ 4,997.50	15%	\$ 4,247.87	N/Q	N/Q
7510-0198	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER (NVR) 40 SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 40 software release to the current release.	Each	\$ 9,997.50	15%	\$ 8,497.87	N/Q	N/Q
7510-0199	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER (NVR) 10 STANDALONE SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 10 Standalone software release to the current release.	Each	\$ 4,997.50	15%	\$ 4,247.87	N/Q	N/Q
7510-0200	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER (NVR) 40 STANDALONE SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 40 Standalone software release to the current release.	Each	\$ 9,997.50	15%	\$ 8,497.87	N/Q	N/Q
7510-0202	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER UPGRADE - Software upgrade from previous VEMS Distribution Server software release to the current release.	Each	\$ 7,497.50	15%	\$ 6,372.87	N/Q	N/Q
7510-0203	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL – REDUNDANT SYSTEM UPGRADE - Software upgrade from previous VEMS Professional Edition - Redundant System software release to the current release.	Each	\$ 24,997.50	15%	\$ 21,247.87	N/Q	N/Q
7510-0204	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL – REDUNDANT SYSTEM UPGRADE - Software upgrade from previous VEMS Enterprise Edition - Redundant System software release to the current release.	Each	\$ 44,997.50	15%	\$ 38,247.87	N/Q	N/Q
7511-0191	VBRICK ENTERPRISE MEDIA SYSTEM UPGRADE FROM STANDARD EDITION TO PROFESSIONAL EDITION - Software upgrade from the VEMS Standard Edition to VEMS Professional Edition	Each	\$ 15,000.00	15%	\$ 12,750.00	N/Q	N/Q
7511-0192	VBRICK ENTERPRISE MEDIA SYSTEM UPGRADE FROM PROFESSIONAL EDITION TO ENTERPRISE EDITION - Software upgrade from the VEMS Professional Edition to VEMS Enterprise Edition	Each	\$ 20,000.00	15%	\$ 17,000.00	N/Q	N/Q
7512-0192	VBRICK ENTERPRISE MEDIA SYSTEM UPGRADE FROM STANDARD EDITION TO ENTERPRISE EDITION - Software upgrade from the VEMS Standard Edition to VEMS Enterprise Edition	Each	\$ 35,000.00	15%	\$ 29,750.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7500-0174	VOD 50W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (50 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC computers and the IP Receiver. Software provides up to 50 Mbps of streaming throughput or a maximum of 50 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
7500-0175	VOD 125W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (125 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Digital Receiver. Provides up to 125 Mbps of streaming throughput or a maximum of 125 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	\$ 20,695.00	15%	\$ 17,590.75	N/Q	N/Q
7500-0176	VOD 300W - VIDEO ON DEMAND SOFTWARE FOR MPEG CONTENT (300 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Receiver. Software provides up to 300 Mbps of streaming throughput or a maximum of 300 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD and VCR-like control across an Ethernet network. Server with Windows OS is NOT included.	Each	\$ 48,295.00	15%	\$ 41,050.75	N/Q	N/Q
8000-0073	VOD 50W - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (50 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC computers and the IP Receiver. Server with Windows OS provides up to 50 Mbps of streaming throughput or a maximum of 50 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
8000-0074	VOD 125W SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (125 Mbps) - Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Digital Receiver. Server with Windows OS provides up to 125 Mbps of streaming throughput or a maximum of 125 concurrent connections. It delivers stored MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0075	VOD 300W SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR MPEG CONTENT (300 Mbps). Integrated with VBrick's Portal Server, VBrick Encoders, Windows and MAC based desktop computers and the IP Receiver. Server with Windows OS provides up to 300 Mbps of streaming throughput or a maximum of 300 concurrent connections. It delivers stored MPEG assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network with EtherneTV Scheduler.	Each	\$ 51,795.00	15%	\$ 44,025.75	N/Q	N/Q
8000-0083	VOD 125WM SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (125 mbps). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server provides 125 Mbps of benchmarked streaming throughput. Server with Windows OS delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network.	Each	\$ 7,195.00	15%	\$ 6,115.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0088	VOD 125WM SERVER MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (125 Mbps WITH MULTICAST CAPABILITY). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 125mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network.	Each	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q
8000-0090	VOD 300WM SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (300 Mbps). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 300 Mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network.	Each	\$ 17,295.00	15%	\$ 14,700.75	N/Q	N/Q
8000-0091	VOD 300WM SERVER MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA (300 Mbps WITH MULTICAST CAPABILITY). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 300mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0183	VOD WM - Mid Level Server - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS. Integrated with VBrick's EtherneTV Portal Server, VEMS Server, WM streaming Encoders, Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
8000-0184	VOD WM - Mid Level Server MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS WITH MULTICAST CAPABILITY. Integrated with VBrick's EtherneTV Portal Server, VEMS Server, WM streaming Encoders, Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with the VEMS Scheduler software.	Each	\$ 16,995.00	15%	\$ 14,445.75	N/Q	N/Q
8000-0185	SHORT RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes for feet of VBrick Appliances. Dimensions 13"x19"x3.5"	Each	\$ 115.00	15%	\$ 97.75	N/Q	N/Q
8000-0186	LONG RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes for feet of VBrick Appliances. Dimensions 17"x19"x3.5"	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0097	ETHERNETV ES-5 EXTERNAL DIRECT ATTACHED STORAGE (5 Drives) - 1.5 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	\$ 22,995.00	15%	\$ 19,545.75	N/Q	N/Q
8000-0098	ETHERNETV ES-10 EXTERNAL DIRECT ATTACHED STORAGE (10 Drives) - 3.0 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	\$ 31,095.00	15%	\$ 26,430.75	N/Q	N/Q
8000-0099	ETHERNETV ES-15 EXTERNAL DIRECT ATTACHED STORAGE (15 Drives) - 4.5 TB SAN for use with the EtherneTV family of video-on-demand servers.	Each	\$ 39,195.00	15%	\$ 33,315.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8500-0000	VBOSS - LIVE AND ON DEMAND WITH VBRICK ENCODER (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting, asset, category, user, automated player creation, managed syndication, live event report, video on demand report, syndication report, remote appliance management, standard video streaming bandwidth of 500GB and video storage of 10GB and VBrick's Windows Media live encoding appliance with internal hard drive. Note: If customer signs and pays for annual contract up front, unused bandwidth can be rolled over from month to month	Month	\$ 2,495.00	15%	\$ 2,120.75	N/Q	N/Q
8500-0001	VBOSS - LIVE AND ON DEMAND WITH CUSTOMER SUPPLIED ENCODER (ANNUAL CONTRACT REQUIRED) - VBoss web hosted web application with live video broadcasting, asset, category, user, automated player creation, managed syndication, live event report, video on demand report, syndication report, remote appliance management, standard video streaming bandwidth of 500GB and video storage of 10GB. Note: If customer signs and pays for annual contract up front, unused bandwidth can be rolled over from month to month	Month	\$ 2,195.00	15%	\$ 1,865.75	N/Q	N/Q
8000-0130	VBEXPRESS - Mobile Streaming Kit that includes a VBrick Windows Media Appliance for streaming, camera with microphone, network switch, and accessories. The equipment is pre-installed in a hard, durable travel case, allowing broadcast without having to unpack and set-up. Simply open the case, connect the camera, powerup and connect to a properly configured network to begin Webcasting.	Each	\$ 9,195.00	15%	\$ 7,815.75	N/Q	N/Q
8000-0131	VBEXPRESS WITH HARD DRIVE - Mobile Streaming Kit that includes a VBrick Windows Media Appliance with hard drive for streaming, camera with microphone, network switch, and accessories. The equipment is pre-installed in a hard, durable travel case, allowing broadcast without having to unpack and set-up. Simply open the case, connect the camera, powerup and connect to a properly configured network to begin Webcasting.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
7400-0910-000	StreamPlayer with MPEG-2	Each	\$ 10.00	15%	\$ 8.50	N/Q	N/Q
7400-1110-000	STREAMPLAYER WM FOR MAC	Each	\$ 1.00	15%	\$ 0.85	N/Q	N/Q
7500-0248	DME VIDEO CONFERENCE STREAMING GATEWAY MODULE	Each	\$ 10,000.00	15%	\$ 8,500.00	N/Q	N/Q
7500-0250	VBRICK H.264 DISTRIBUTED MEDIA ENGINE BPS 7530 – SOFTWARE ONLY	Each	\$ 3,995.00	15%	\$ 3,395.75	N/Q	N/Q
7500-0251	VH.264 DISTRIBUTED MEDIA ENGINE Model 7550 -- DME SOFTWARE ONLY	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
7500-0252	H.264 DISTRIBUTED MEDIA ENGINE Model 7570 - DME SOFTWARE ONLY	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
7510-0228	H.264 DISTRIBUTED MEDIA ENGINE UPGRADE SOFTWARE ONLY	Each	\$ 1,000.00	15%	\$ 850.00	N/Q	N/Q
7511-0251	H.264 DISTRIBUTED MEDIA ENGINE Model 7530 to 7550 SOFTWARE ONLY UPGRADE	Each	\$ 5,595.00	15%	\$ 4,755.75	N/Q	N/Q
7400-0010-000	StreamPlayer Plus Single Client License	Each	\$ 30.00	15%	\$ 25.50	N/Q	N/Q
7400-0013-010	Streamplayer Single Client License	Each	\$ 1.00	15%	\$ 0.85	N/Q	N/Q
8000-0043	UNIVERSAL SLICE - Includes VBIR emitter and ETV Portal analog device control License.	Each	\$ 395.00	15%	\$ 335.75	N/Q	N/Q
8000-0140	DVD/VCR PROFESSIONAL SLICE - Includes Sony SLV-D380P* DVD Player/VCR, rack tray for DVD Player/VCR, rack tray for VBrick, VBIR, VBIR emitter, AV cables and RS-232 control cables for VBrick Appliances. One year parts and service manufacturer's warranty included with DVD Player/VCR. *Model number subject to change.	Each	\$ 2,895.00	15%	\$ 2,460.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0002	Canon VC-C50i CCD VIDEO CAMERA (NTSC ONLY) - Pan, Tilt, Zoom Capability. Includes remote control (Wireless Controller WL-V5), A/C Adapter PA-V16, AC Cable, RCA A/V cable and serial control cable (pin cable). No audio output.	Each	\$ 2,295.00	15%	\$ 1,950.75	N/Q	N/Q
8000-0008	VBRICK CUSTOM IR REMOTE - Has controls for encoder privacy, billboard display and conference setup. Greater range than conventional remotes and enhanced graphic overlay simplify conference call setup and overall navigation. Remote works VBrick MPEG-2, MPEG-4 and Windows Media Appliances (4000-5000-6000 series appliances). Some buttons are not applicable to certain codec models so please refer to user guide for specific button support. An IR REMOTE is included with each VBrick.	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0011	LINE CORD CONTINENTAL EUROPE - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0012	LINE CORD UNITED KINGDOM - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0015	POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and USA line cord for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances).	Each	\$ 80.00	15%	\$ 68.00	N/Q	N/Q
8000-0016	LINE CORD STANDARD USA - Cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0114	AUTOMATIC CAMERA SWITCHING PRESSURE MAT - Allows for the automatic switching between two cameras that are connected to a VBrick Appliance by stepping on and off the 18"x24" Pressure Mat. Includes a standard 20 foot cable that plugs directly into the VBrick Appliance COM1 port.	Each	\$ 350.00	15%	\$ 297.50	N/Q	N/Q
8000-0125	LONG RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBricks in 1.5RU or 4 VBricks in 3RU, with an extended area to hold power supplies and cabling. Dimensions 17"x19"x3.5"	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0126	SHORT RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBricks in 1.5RU or 4 VBricks in 3RU. Typically used in high density deployments with Power Supply Rack Shelf. Dimensions 13"x19"x3.5"	Each	\$ 115.00	15%	\$ 97.75	N/Q	N/Q
8000-0127	POWER SUPPLY RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to twelve (12) VBrick power supplies for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances). . Dimensions 8"x19"x3.5"	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8000-0132	PORTABLE CASE & ACCESSORY BUNDLE - Includes a hard carrying case with foam cut outs for VBrick storage, a four port switch, 3' tripod, and a plug strip.	Each	\$ 1,195.00	15%	\$ 1,015.75	N/Q	N/Q
8100-0002	ACCESSORY KIT - Includes 2 each BNC video cables (6', shielded), 2 BNC (male) to RCA (male) adapters (allows connection from a VBrick Appliance to a consumer TV or camera), 4 audio cables (1/8" mini to RCA, 6') and one 10' Ethernet cable (straight through). This ACCESSORY KIT is included with each VBrick for MPEG2, MPEG4, and Windows Media appliance (4000-5000-6000 series appliances) except SSM offerings.	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8100-0003	VB6000 AUDIO CABLE MALE - XLR Male connector to 1/8" mini plug connector - 6' long. This is a professional use cable. Used on MPEG-2, MPEG-4, and Windows Media models (4000-5000-6000 series).	Each	\$ 75.00	15%	\$ 63.75	N/Q	N/Q
8100-0004	VB6000 AUDIO CABLE FEMALE - XLR female connector to 1/8" mini plug connector - 6' long. This is a professional use cable. Used on MPEG-2, MPEG-4, and Windows Media models (4000-5000-6000 series).	Each	\$ 75.00	15%	\$ 63.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0004	AUDIOMATE KIT – Includes AudioMate microphone with built-in echo cancellation, power supply, and cables to connect to a VBrick. This primary microphone can interface with a single secondary expansion unit for larger conference rooms. SPECIAL SECONDARY EXPANSION PN 8000-0069.	Each	\$ 925.00	15%	\$ 786.25	N/Q	N/Q
8000-0069	AUDIOMATE SECONDARY EXPANSION MICROPHONE – Includes special secondary AudioMate microphone with built-in echo cancellation and cable to connect to standard Audiomate Kit PN 8000-0004-0000.	Each	\$ 925.00	15%	\$ 786.25	N/Q	N/Q
8101-0001	CUSTOM DEVELOPMENT BILLABLE HOURS - Custom application development or modification associated with a specific VBrick quotation. Price is \$350 per hour. Orders for this item should indicate the number of hours as quantity ordered. NOT DISCOUNTABLE	Each	\$ 350.00	0%	\$ 350.00	N/Q	N/Q
7400-1500	The VBrick Office Communications Server Streaming Gateway Client Access License 1000 Seats provides 1,000 additional seats for the VBrick Office Communications Server Streaming Gateway.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7400-1501	The VBrick Office Communications Server Streaming Gateway Client Access License 5000 Seats provides 5,000 additional seats for the VBrick Office Communications Server Streaming Gateway.	Each	\$ 34,995.00	15%	\$ 29,745.75	N/Q	N/Q
7400-1502	The VBrick Office Communications Server Streaming Gateway Client Access License 15000 Seats provides 15,000 additional seats for the VBrick Office Communications Server Streaming Gateway.	Each	\$ 74,995.00	15%	\$ 63,745.75	N/Q	N/Q
7400-1503	The VBrick Office Communications Server Streaming Gateway Client Access License 25000 Seats provides 25,000 additional seats for the VBrick Office Communications Server Streaming Gateway.	Each	\$ 99,995.00	15%	\$ 84,995.75	N/Q	N/Q
7400-1505	The VBrick Lync Streaming Gateway Client Access License 1000 Seats provides 1,000 additional seats for the VBrick Lync Streaming Gateway.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7400-1506	The VBrick Lync Streaming Gateway Client Access License 5000 Seats provides 5,000 additional seats for the VBrick Lync Streaming Gateway.	Each	\$ 34,995.00	15%	\$ 29,745.75	N/Q	N/Q
7400-1507	The VBrick Lync Streaming Gateway Client Access License 15000 Seats provides 15,000 additional seats for the VBrick Lync Streaming Gateway.	Each	\$ 74,995.00	15%	\$ 63,745.75	N/Q	N/Q
7400-1508	The VBrick Lync Streaming Gateway Client Access License 25000 Seats provides 25,000 additional seats for the VBrick Lync Streaming Gateway.	Each	\$ 99,995.00	15%	\$ 84,995.75	N/Q	N/Q
7500-0206	VBRICK ENTERPRISE MEDIA SYSTEM SHAREPOINT INTEGRATION MODULE STANDARD EDITION (SOFTWARE ONLY) - The VEMS SharePoint Integration Module Standard Edition enables VEMS users to embed select VEMS functionality into a SharePoint site via a SharePoint Web Part. This functionality includes archived video search and playback.	Each	\$ 2,995.00	15%	\$ 2,545.75	N/Q	N/Q
7500-0207	VBRICK ENTERPRISE MEDIA SYSTEM SHAREPOINT INTEGRATION MODULE PROFESSIONAL EDITION (SOFTWARE ONLY)The VEMS SharePoint Integration Module Professional Edition enables VEMS users to embed select VEMS functionality into a SharePoint site via a SharePoint Web Part. This functionality includes archived video search and playback.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0208	VBRICK ENTERPRISE MEDIA SYSTEM SHAREPOINT INTEGRATION MODULE ENTERPRISE EDITION (SOFTWARE ONLY)The VEMS SharePoint Integration Module Enterprise Edition enables VEMS users to embed select VEMS functionality into a SharePoint site via a SharePoint Web Part. This functionality includes archived video search and playback.	Each	\$ 17,995.00	15%	\$ 15,295.75	N/Q	N/Q
7400-1410	VBRICK DIGITAL SIGNAGE DESKTOP MESSENGER CLIENT SOFTWARE LICENSE (PER PC) - Software license to install the VBrick Digital Signage Desktop Messenger software on one end user PC. The Desktop Messenger software receives Digital Signage information from the Content Manager and displays it on the PC. Note: PC only. No Mac support	Each	\$ 4.99	15%	\$ 4.24	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7500-0212	Description: VBRICK DIGITAL SIGNAGE CONTENT MANAGER STANDARD EDITION (SOFTWARE ONLY) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage Player. Supports up to 2 Signage Players. Server hardware not included, but the software can be run on a VBrick Enterprise Media System (VEMS) server.	Each	\$ 2,595.00	15%	\$ 2,205.75	N/Q	N/Q
7500-0213	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION (SOFTWARE ONLY) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 50 Signage Players. Server hardware not included but the software can be run on a VBrick Enterprise Media System (VEMS) server.	Each	\$ 7,195.00	15%	\$ 6,115.75	N/Q	N/Q
7500-0214	VBRICK DIGITAL SIGNAGE CONTENT MANAGER ENTERPRISE EDITION (SOFTWARE ONLY) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 4000 Signage Players. Server hardware not included but the software can be run on a VBrick Enterprise Media System (VEMS) server.	Each	\$ 20,795.00	15%	\$ 17,675.75	N/Q	N/Q
7500-0216	VBRICK DIGITAL SIGNAGE RSS FEED ADAPTOR - Allows users to point the Signage Players to RSS feeds. Licensed per Content Manager server.	Each	\$ 925.00	15%	\$ 786.25	N/Q	N/Q
7500-0217	VBRICK DIGITAL SIGNAGE AD TRACKING AND REPORTING - Enables administrators or users to track how many times something runs on a Signage Player. Licensed per Content Manager server.	Each	\$ 1,189.00	15%	\$ 1,010.65	N/Q	N/Q
7500-0218	VBRICK DIGITAL SIGNAGE PROXY SERVER SUPPORT - Allows users to pass through proxy servers and resolve authentication to pull data from the Internet. Included in Enterprise Edition. Licensed per Content Manager server.	Each	\$ 499.00	15%	\$ 424.15	N/Q	N/Q
7500-0219	VBRICK DIGITAL SIGNAGE ACTIVE DIRECTORY SUPPORT FOR PROFESSIONAL EDITION - Allows the professional version of the Content Manager to support Active Directory integration	Each	\$ 2,295.00	15%	\$ 1,950.75	N/Q	N/Q
7500-0220	VBRICK DIGITAL SIGNAGE MASS ALERT NOTIFICATION - Allows the Content Manager to respond to mass alert notification conditions and deliver targeted messages automatically to targeted endpoint. Supports the Common Alert Protocol 1.1 (CAP) standard.	Each	\$ 2,295.00	15%	\$ 1,950.75	N/Q	N/Q
7500-0221	VBRICK SIGNAGE PLAYER WEB PAGE BULLETIN OPTION - Allows the Signage Player to display a web page as one of its content blocks. Licensed per Signage Player	Each	\$ 99.00	15%	\$ 84.15	N/Q	N/Q
7500-0222	VBRICK DIGITAL SIGNAGE DESKTOP MESSENGER PUBLISHER. This is an additional Content Manager server that can be used to distribute content to multiple Desktop Messenger clients. Note: This is in addition to the Content Manager license, but is only required when Desktop Messenger Client is deployed	Each	\$ 2,595.00	15%	\$ 2,205.75	N/Q	N/Q
7511-0213	VBRICK DIGITAL SIGNAGE CONTENT MANAGER LICENSE UPGRADE FROM STANDARD EDITION TO PROFESSIONAL EDITION (SOFTWARE ONLY)	Each	\$ 4,350.00	15%	\$ 3,697.50	N/Q	N/Q
7512-0208	VBRICK ENTERPRISE MEDIA SYSTEM SHAREPOINT INTEGRATION MODULE UPGRADE STANDARD TO ENTERPRISE EDITION - Software upgrade from the VEMS SharePoint Integration Module Standard Edition to VEMS SharePoint Integration Module Enterprise Edition	Each	\$ 15,000.00	15%	\$ 12,750.00	N/Q	N/Q
7802-0000	H.264 Blade Storage Upgrade - Service to install storage on VBrick 8000 Series Blade. Includes factory installed solid state storage.	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7802-0001	H.264 Industrial Appliance Storage Upgrade - Service to install storage on VBrick 7000 Industrial Appliance. Includes factory installed solid state storage.	Each	\$ 2,495.00	15%	\$ 2,120.75	N/Q	N/Q
7802-0002	H.264 Enterprise Appliance Storage Upgrade - Service to install storage on VBrick 7000 Enterprise Appliance. Includes factory installed hard drive.	Each	\$ 2,495.00	15%	\$ 2,120.75	N/Q	N/Q
9200-4202F000	BPS 7112 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. DIACAP Certification.	Each	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9200-4202F100	BPS 7112 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 500GB Hard Drive. DIACAP Certification.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9200-4212F000	BPS 7122 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. DIACAP Certification.	Each	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9200-4212F100	BPS 7122 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 500GB Hard Drive. DIACAP Certification.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9200-4200F000	XPS 7102 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. DIACAP Certification.	Each	\$ 10,895.00	15%	\$ 9,260.75	N/Q	N/Q
9200-4200F100	XPS 7102 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. 500GB Hard Drive. DIACAP Certification.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
9200-4210F000	HPS 7102 H-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. DIACAP Certification.	Each	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q
9200-4210F100	HPS 7102 HS-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. 500GB Hard Drive. DIACAP Certification.	Each	\$ 13,995.00	15%	\$ 11,895.75	N/Q	N/Q
9202-4202F000	BPS 7111 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. DIACAP Certification.	Each	\$ 5,995.00	15%	\$ 5,095.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
9202-4202F200	BPS 7111 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 160GB Solid State Storage. DIACAP Certification.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9202-4212F000	BPS 7121 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. DIACAP Certification.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9202-4212F200	BPS 7121 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 160GB Solid State Storage. DIACAP Certification.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9202-4200F000	XPS 7101 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. DIACAP Certification.	Each	\$ 10,895.00	15%	\$ 9,260.75	N/Q	N/Q
9202-4200F200	XPS 7101 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. 160GB Min Solid State Storage. DIACAP Certification.	Each	\$ 12,895.00	15%	\$ 10,960.75	N/Q	N/Q
9202-4210F000	HPS 7101 H-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. DIACAP Certification.	Each	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q
9202-4210F200	HPS 7101 HS-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. 160GB Solid State Storage. DIACAP Certification.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
9190-4200F000	Windows Media Single Channel Encoder 10/100BT Ethernet. With cable kit and remote control. DIACAP Certification.	Each	\$ 6,295.00	15%	\$ 5,350.75	N/Q	N/Q
9190-4200F100	Windows Media Single Channel Encoder 10/100BT Ethernet. With cable kit and remote control. Hard Drive. DIACAP Certification.	Each	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9190-4300F000	Windows Media Dual Channel Encoder 10/100BT Ethernet. With Cable kit and remote control. DIACAP Certification.	Each	\$ 9,695.00	15%	\$ 8,240.75	N/Q	N/Q
9190-4300F100	Windows Media Dual Channel Encoder 10/100BT Ethernet. With cable kit and remote control. Hard Drive. DIACAP Certification.	Each	\$ 10,795.00	15%	\$ 9,175.75	N/Q	N/Q
9190-0200F000	REFLECTOR APPLIANCE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end. DIACAP Certification.	Each	\$ 5,095.00	15%	\$ 4,330.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
9190-0200F100	REFLECTOR APPLIANCE WITH HARD DRIVE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end. The optional hard drive allows the live video to be recorded and then delivered on demand. DIACAP Certification.	Each	\$ 6,195.00	15%	\$ 5,265.75	N/Q	N/Q
8570-2000	TV Gateway 1 Slot Chassis. For use with DVB and ATSC/QAM TV Gateway modules. Holds one gateway module. Includes AC Power Cords for use in the US, UK and Continental Europe.	Each	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
8570-2100	TV Gateway 10 Slot Chassis. 4RU Rackmount chassis for use with DVB and ATSC/QAM TV Gateway modules. Holds ten gateway modules. Includes AC Power Cords for use in the US, UK and Continental Europe.	Each	\$ 1,495.00	15%	\$ 1,270.75	N/Q	N/Q
8570-2200	TV Gateway 10 Slot Chassis. 4RU Rackmount chassis for use with DVB and ATSC/QAM TV Gateway modules. Holds ten gateway modules. Includes AC Power Cords for use in the US, UK and Continental Europe.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8571-2200	Replacement Fan Module for IP TVGateway 10 Slot Chassis.	Each	\$ 130.00	15%	\$ 110.50	N/Q	N/Q
8572-2000	Replacement Power Supply for IP TVGateway 1 Slot Chassis.	Each	\$ 95.00	15%	\$ 80.75	N/Q	N/Q
8572-2200	Replacement Power Supply for IP TVGateway 10 Slot Chassis. Includes AC Power Cords for use in the US, UK and Continental Europe.	Each	\$ 695.00	15%	\$ 590.75	N/Q	N/Q
8000-0171F	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE AND HARDWARE) - The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server. DIACAP Certified.	Each	\$ 23,995.00	15%	\$ 20,395.75	N/Q	N/Q
8000-0172F	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTWARE AND HARDWARE) - The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server. DIACAP Certified.	Each	\$ 45,595.00	15%	\$ 38,755.75	N/Q	N/Q
8000-0173F	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWARE AND HARDWARE) - The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact sales. The Enterprise Edition also includes the VEMS Scheduler module. The Hardware and Software combination pre-installs the Portal Software on a high performance web server. DIACAP Certified.	Each	\$ 71,995.00	15%	\$ 61,195.75	N/Q	N/Q
8000-0174F	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Requires the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Software on a high performance server. DIACAP Certified.	Each	\$ 17,995.00	15%	\$ 15,295.75	N/Q	N/Q
8000-0175F	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 40 (SOFTWARE AND HARDWARE) - Records up to 40 simultaneous streams. Requires the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Software on a high performance server. DIACAP Certified.	Each	\$ 29,995.00	15%	\$ 25,495.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0176F	VBRICK ENTERPRISE MEDIA SYSTEM NETWORK VIDEO RECORDER 10 STANDALONE (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Does not require the VEMS Portal Software. The Hardware and Software combination pre-installs the NVR Standalone Software on a high performance server. DIACAP Certified.	Each	\$ 17,995.00	15%	\$ 15,295.75	N/Q	N/Q
8000-0178F	VBRICK ENTERPRISE MEDIA SYSTEM DISTRIBUTION SERVER (SOFTWARE AND HARDWARE) - Used in conjunction with the VBrick Enterprise Media System (VEMS) Presenter software to support large scale presentations. The Distribution Server reduces the load on the Portal server by offloading the delivery of the slide content (.jpgs) access logging questions and polling. The Hardware and Software combination pre-installs the Distribution Server Software on a high performance server. Not available with the VEMS Standard Edition Portal. DIACAP Certified.	Each	\$ 27,595.00	15%	\$ 23,455.75	N/Q	N/Q
8000-0179F	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL - REDUNDANT SYSTEM (SOFTWARE AND HARDWARE) - The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. Redundant system provides 2 licenses for the Portal software and software to sync the servers in a warm backup environment. Each additional module needs to be purchased twice to be redundant. The Hardware and Software combination pre-installs the Portal Software on 2 high performance web servers. DIACAP Certified.	Each	\$ 79,195.00	15%	\$ 67,315.75	N/Q	N/Q
8000-0180F	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL - REDUNDANT SYSTEM (SOFTWARE AND HARDWARE) - The VBrick Enterprise Media System (VEMS) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact sales. Redundant system provides 2 licenses for the Portal software and software to sync the servers in a warm backup environment. 2 licenses for the Scheduler module are also included. Each additional module needs to be purchased twice to be redundant. The Hardware and Software combination pre-installs the Portal Software on 2 high performance web servers. DIACAP Certified.	Each	\$ 131,995.00	15%	\$ 112,195.75	N/Q	N/Q
8000-0181F	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL PLUS (SOFTWARE AND HARDWARE) - The Enterprise Media System (VEMS) Portal Plus Software provides a unified Portal for accessing Live and On-Demand video and audio files and includes the VEMS Scheduler software. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server. DIACAP Certified.	Each	\$ 41,995.00	15%	\$ 35,695.75	N/Q	N/Q
8000-0182F	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION SUITE (SOFTWARE AND HARDWARE) - The Enterprise Media System (VEMS) Standard Edition Suite provides a unified Portal for accessing Live and On-Demand video and audio files. The Suite also bundles the VEMS Scheduler software the VEMS Presenter software and the VEMS Channel Guide software. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server. DIACAP Certified.	Each	\$ 59,995.00	15%	\$ 50,995.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0190F	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION SUITE (SOFTWARE AND HARDWARE) - The Enterprise Media System (VEMS) Professional Edition Suite provides a unified Portal for accessing Live and On-Demand video and audio files. The Suite also bundles the VEMS Scheduler software the VEMS Presenter software and the VEMS Channel Guide software. Includes Reporting functionality and support for 10 Distribution Zones. The Hardware and Software combination pre-installs the software on a high performance web server. DIACAP Certified.	Each	\$ 93,595.00	15%	\$ 79,555.75	N/Q	N/Q
8000-0191F	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION SUITE (SOFTWARE AND HARDWARE) - The Enterprise Media System (VEMS) Enterprise Edition Suite provides a unified Portal for accessing Live and On-Demand video and audio files. The Suite also bundles the VEMS Scheduler software the VEMS Presenter software and the VEMS Channel Guide software. Includes Reporting functionality and support for 100 Distribution Zones. The Hardware and Software combination pre-installs the software on a high performance web server. DIACAP Certified.	Each	\$ 101,995.00	15%	\$ 86,695.75	N/Q	N/Q
8000-0083F	VOD WM - Entry Level Server - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS. Integrated with VBrick's Portal Server VEMS Server WM streaming Encoders Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network. DIACAP Certification.	Each	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
8000-0088F	VOD WM - Entry Level Server MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS WITH MULTICAST CAPABILITY. Integrated with VBrick's Portal Server VEMS Server WM streaming Encoders Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network or can multicast files on the network with the VEMS Scheduler software. DIACAP Certification.	Each	\$ 15,595.00	15%	\$ 13,255.75	N/Q	N/Q
8000-0183F	VOD WM - Mid Level Server - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS. Integrated with VBrick's Portal Server VEMS Server WM streaming Encoders Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network. DIACAP Certification.	Each	\$ 13,395.00	15%	\$ 11,385.75	N/Q	N/Q
8000-0184F	VOD WM - Mid Level Server MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS WITH MULTICAST CAPABILITY. Integrated with VBrick's Portal Server VEMS Server WM streaming Encoders Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network or can multicast files on the network with the VEMS Scheduler software. DIACAP Certification.	Each	\$ 20,395.00	15%	\$ 17,335.75	N/Q	N/Q
8000-0090F	VOD WM - High End Server - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS. Integrated with VBrick's Portal Server VEMS Server WM streaming Encoders Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network. DIACAP Certification.	Each	\$ 20,795.00	15%	\$ 17,675.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0091F	VOD WM - High End Server MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS WITH MULTICAST CAPABILITY. Integrated with VBrick's Portal Server VEMS Server WM streaming Encoders Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network or can multicast files on the network with the VEMS Scheduler software. DIACAP Certification.	Each	\$ 27,595.00	15%	\$ 23,455.75	N/Q	N/Q
8000-0113F	WINDOWS MEDIA SET TOP BOX - Self booting Set Top Box that decodes Windows Media video and audio for display on plasmas LCDs and televisions. Integrated with VBrick Enterprise Media System (VEMS) Portal Server. Supported outputs are: Composite Video YPbPr Component Video DVI or VGA. Note: Users can select the output port during configuration. Includes IR remote control and A/V cables. DIACAP Certification.	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8000-0158	7210 H-HD H.264 High Definition single channel decoder. Includes stereo audio; composite video; & component video outputs. With cable kit.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
8000-0159	7211 H-HD H.264 High Definition single channel decoder. Includes stereo audio; composite video; component video; and SD/HD-SDI outputs. With cable kit.	Each	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
8000-0161	7220 H-HD H.264 High Definition dual channel decoder. Includes stereo audio; composite video; and component video outputs. With cable kit.	Each	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q
8000-0162	7221 H-HD H.264 High Definition dual channel decoder. Includes stereo audio; composite video; component video; and SD/HD-SDI outputs. With cable kit.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
8000-0194	The VBrick Office Communications Server Streaming Gateway adds streaming media from a VBrick Enterprise Media System (VEMS) to Microsoft collaboration applications and services for up to 250 seats. Server hardware is included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8000-0242	The VBrick Lync Streaming Gateway adds streaming media from a VEMS 5.4 or VEMS Mystro 6.1 to Microsoft collaboration applications and services for up to 250 seats. Server hardware is included. - Product Dependency Note: When quoting this product, 2 days of Implementation Services including Technical Services Travel and Expenses must be included.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0225	Rich Media Desktop (RMD) for Windows	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
7500-0229	Rich Media Desktop Pro for Windows	Each	\$ 1,995.00	15%	\$ 1,695.75	N/Q	N/Q
7500-0230	Rich Media Desktop for Mac (RMD)	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
7500-0231	Rich Media Desktop Pro (RMD) for Mac	Each	\$ 1,995.00	15%	\$ 1,695.75	N/Q	N/Q
7511-0229	Upgrade for Rich Media Desktop for Windows to the Pro version (must own existing license of RMD)	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
7511-0231	Upgrade for Rich Media Desktop for Mac to the Pro version (must own existing license of RMD)	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8000-0197	REPLACEMENT IR REMOTE CONTROL - For use with 8000-0155 HD STB.	Each	\$ 30.00	15%	\$ 25.50	N/Q	N/Q
8000-0244	Power Supply Universal with USA Linecord	Each	\$ 80.00	15%	\$ 68.00	N/Q	N/Q
8000-0245	Universal Power Adapter for Multi-Format STB	Each	\$ 60.00	15%	\$ 51.00	N/Q	N/Q
8100-0029	Multi-Format STB IR Extender	Each	\$ 40.00	15%	\$ 34.00	N/Q	N/Q
8000-0207	Replacement IR Remote Control for Multi-Format STB	Each	\$ 50.00	15%	\$ 42.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0198	VBRICK DIGITAL SIGNAGE CONTENT MANAGER STANDARD EDITION (HARDWARE AND SOFTWARE) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 2 Signage Players. The Hardware and Software combination pre-installs the Digital Signage Content Manager software on a high performance web server.	Each	\$ 7,595.00	15%	\$ 6,455.75	N/Q	N/Q
8000-0199	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION (HARDWARE AND SOFTWARE) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 50 Signage Players. The Hardware and Software combination pre-installs the Digital Signage Content Manager software on a high performance web server.	Each	\$ 12,195.00	15%	\$ 10,365.75	N/Q	N/Q
8000-0200	VBRICK DIGITAL SIGNAGE CONTENT MANAGER ENTERPRISE EDITION (HARDWARE AND SOFTWARE) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 4000 Signage Players. The Hardware and Software combination pre-installs the Digital Signage Content Manager software on a high performance web server.	Each	\$ 25,795.00	15%	\$ 21,925.75	N/Q	N/Q
8000-0201	VBRICK SIGNAGE PLAYER (HARDWARE AND SOFTWARE) - Signage Player that receives content from the VBrick Digital Signage Content Manager and outputs it via HDMI to a display or to a VBrick encoding appliance. Includes the player software, streaming media license, and dedicated hardware device that is easily mounted	Each	\$ 2,895.00	15%	\$ 2,460.75	N/Q	N/Q
8000-0210	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PLUS ENTERPRISE DS (SOFTWARE AND HARDWARE)	Each	\$ 40,790.00	15%	\$ 34,671.50	N/Q	N/Q
8000-0203	TV DISTRIBUTION BUNDLE - This solution bundle provides you with all of the products that you need to stream up to four live channels deliver television programming to an unlimited number of Mac and Windows based computers deliver live and on-demand video to up to five display devices record up to two channels simultaneously store over 100 hours of high quality recording deliver up to 125 simultaneous on-demand viewers. Includes on-site installation services.	Each	\$ 62,995.00	15%	\$ 53,545.75	N/Q	N/Q
8000-0204	WEBCASTING BUNDLE - This solution bundle provides you with all of the products that you need to deliver a live webcast to a large number of viewers on your network easily schedule webinars and invite participants record live webcasts for on-demand viewing store over 100 hours of high-quality recording deliver up to 125 simultaneous on-demand viewers stream to Viewers on the Internet with our riskfree trial. Includes on-site installation services.	Each	\$ 51,995.00	15%	\$ 44,195.75	N/Q	N/Q
8000-0205	LECTURE CAPTURE BUNDLE - This solution bundle provides you with all of the products that you need to capture your lecture using multiple audio video sources including a PC deliver a live lecture to a large number of users on your network record lectures	Each	\$ 56,495.00	15%	\$ 48,020.75	N/Q	N/Q
8000-0206	SIGNAGE BUNDLE - This solution bundle provides you with all of the products you need to start creating and distributing digital signage over your network, create visually captivating digital signage content, incorporate rich media elements such as Flash, tickers, PowerPoint, graphics, RSS feeds, and streaming video, and deliver your digital signage content in high-definition to 10 screens. Includes on-site installation services.	Each	\$ 34,495.00	15%	\$ 29,320.75	N/Q	N/Q
8100-0021	H.264 Decoder Analog Unbalanced Stereo Audio Cable. For use the 7200 Series H.264 Decoder. With BNC Connectors. This cable is included with 7200 Series H.264 Decoder.	Each	\$ 125.00	15%	\$ 106.25	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8100-0022	H.264 Decoder Analog Balanced Stereo Audio Cable. For use the 7200 Series H.264 Decoder. With Male XLR Connectors.	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8100-0023	H.264 Decoder Analog Video Cable. For use the 7200 Series H.264 Decoder. With BNC Connectors for component and composite video. This cable is included with 7200 Series H.264 Decoder.	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8100-0024	USB to SERIAL CONVERTER CABLE - For use with VBrick HD STB to enable serial passthrough functionality when connected to the STB USB port.	Each	\$ 50.00	15%	\$ 42.50	N/Q	N/Q
8102-0015	VBRICK DIGITAL SIGNAGE ONLINE TRAINING PACKAGE - Includes unlimited access for one year to all three web-based, live training courses and more.	Each	\$ 1,495.00	15%	\$ 1,270.75	N/Q	N/Q
9200-4202-100	BPS 7112 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 500GB Hard Drive.	Each	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9200-4212-100	BPS 7122 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition.	Each	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9200-4200-100	XPS 7102 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. 500GB Hard Drive.	Each	\$ 10,995.00	15%	\$ 9,345.75	N/Q	N/Q
9200-4210-100	HPS 7102 HS-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. 500GB Hard Drive.	Each	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q
9202-4202-200	BPS 7111 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 160GB Solid State Storage.	Each	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9202-4212-200	BPS 7121 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 160GB Solid State Storage.	Each	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9202-4200-200	XPS 7101 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. 160GB Solid State Storage.	Each	\$ 11,895.00	15%	\$ 10,110.75	N/Q	N/Q
9202-4210-200	HPS 7101 HS-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. 160GB Solid State Storage.	Each	\$ 13,995.00	15%	\$ 11,895.75	N/Q	N/Q
9204-4202-300	BPS 8113 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 16GB storage.	Each	\$ 4,695.00	15%	\$ 3,990.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
9204-4212-300	BPS 8123 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 16GB storage.	Each	\$ 6,695.00	15%	\$ 5,690.75	N/Q	N/Q
9204-4200-300	XPS 8103 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition. 16GB storage.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9204-4210-300	HPS 8103 HS-HD H.264 High Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. 16GB storage.	Each	\$ 10,695.00	15%	\$ 9,090.75	N/Q	N/Q
8510-0000	VBoss Education - LIVE AND ON DEMAND WITH VBRICK ENCODER (ANNUAL CONTRACT REQUIRED) VBoss web hosted web application with live video broadcasting, asset, category, user, automated player creation, managed syndication, live event report, video on demand report, syndication report, remote appliance management, standard video streaming bandwidth of 250 GB and video storage of 5 GB and VBrick's Windows Media live encoding appliance with internal hard drive.	Each	\$ 1,295.00	15%	\$ 1,100.75	N/Q	N/Q
8510-0001	VBoss Education - LIVE AND ON DEMAND WITH CUSTOMER SUPPLIED ENCODER (ANNUAL CONTRACT REQUIRED) VBoss web hosted web application with live video broadcasting, asset, category, user, automated player creation, managed syndication, live event report, video on demand report, syndication report, remote appliance management, standard video streaming bandwidth of 250 GB and video storage of 5 GB.	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8501-0003	VBoss Live and On Demand setup, configuration and training for education customers	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8000-0188	MULTI FORMAT STB - Self booting STB that decodes High Definition and Standard Definition H.264 or Standard Definition MPEG2/H.264/WM for display on plasmas, LCDs, and televisions. Integrated with VBrick Enterprise Media System (VEMS) Portal Server. Supported outputs are HDMI, Component Video, S-Video, Composite Video, Stereo Audio.. Users can select NTSC or PAL output. Includes IR remote control and A/V Cables.	Each	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
8000-0202	VBrick Rich Media Studio !! The VBrick Rich Media Studio combines desktop capture with a single video/audio inputs from a DVI source to provide an advanced presentation offering. Users can plug a single video input such as a camera, DVD player, or other video/audio sources into the video/audio source. The video input feed is then combined with a computer desktop output, document camera, etc. into a DVI source. The appliance combines the two sources into one video stream. Additionally, the combined stream can be reflected by VBrick's reflector technology allowing organizations to use their bandwidth efficiently by sending one stream over low bandwidth links and reflecting it on the far end to multiple end users. The one stream can also be sent to VBrick's VBoss service for Internet delivery or recorded on the local internal hard drive for on demand video needs. RMS supports both Windows Media and H.264 live streaming and recording.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
8000-0225	VBrick Rich Media Studio HD	Each	\$ 24,995.00	15%	\$ 21,245.75	N/Q	N/Q
8000-0230	VBrick Rich Media Studio Portable HD	Each	\$ 29,995.00	15%	\$ 25,495.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0222	Model 7530 H.264 Media distribution and transformation. Provides multiple stream media reflecting (RTP unicast stream conversion to RTP multicast stream and RTMP [Flash] reflecting), Media transformation (RTP to RTMP [FLASH]- unicast only) as well as VoD storage and serving. Maximum of 100 Mbps of throughput with 250GB of content storage. Single PSU & single hard drive	Each	\$ 4,995.00	15%	\$ 4,245.75	N/Q	N/Q
8000-0223	Model 7550 H.264 Media distribution and transformation. Provides multiple stream media reflecting (RTP unicast stream conversion to RTP multicast stream and RTMP [Flash] reflecting), Media transformation (RTP to RTMP [FLASH]- unicast only) as well as VoD storage and serving. Maximum of 250 Mbps of throughput with 4 146GB drives in Raid 5 config for content storage. Redundant PSU & hard drives for OS	Each	\$ 10,995.00	15%	\$ 9,345.75	N/Q	N/Q
8000-0224	Model 7570 H.264 Media distribution and transformation. Provides multiple stream media reflecting (RTP unicast stream conversion to RTP multicast stream and RTMP [Flash] reflecting), Media transformation (RTP to RTMP [FLASH]- unicast only) as well as VoD storage and serving. Maximum of 500 Mbps of throughput with 6 300GB drives in Raid 5 config for content storage. Redundant PSU & Hard drives for OS.	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
7500-0207-06	VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO SHAREPOINT INTEGRATION MODULE PROFESSIONAL EDITION (SOFTWARE ONLY)The VEMS SharePoint Integration Module Professional Edition enables VEMS users to embed select VEMS functionality into a SharePoint site via a SharePoint Web Part. This functionality includes archived video search and playback.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0224	VBRICK ENTERPRISE MEDIA SYSTEM TRANSCODER (SOFTWARE ONLY) - The VEMS Transcoder can transcode files that are added to the system via the Add Video function into H.264 or Windows Media files. Supported input formats are MPEG-1, MPEG-2, MPEG-4, Windows Media, H.264 (TS and MP4), AVI, and MOV. The VEMS Transcoder is a software only module that is installed on an NVR server. Requires NVR.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0227	This VEMS edition manages the VBrick Digital Signage module only. Must be sold with one of the following: 1) VBRICK DIGITAL SIGNAGE CONTENT MANAGER STANDARD EDITION (SOFTWARE ONLY) 7500-0212 or 2) VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION (SOFTWARE ONLY) 7500-0213, or 3)VBRICK DIGITAL SIGNAGE CONTENT MANAGER ENTERPRISE EDITION (SOFTWARE ONLY) 7500-0214. There is no upgrade path for VEMS, no warranty programs can be purchased, nor is there any support for VEMS only for Digital Signage as purchased separately. Training and installation services must be purchased for Digital Signage.	Each	\$ 1,000.00	15%	\$ 850.00	N/Q	N/Q
7511-0207	VBRICK ENTERPRISE MEDIA SYSTEM SHAREPOINT INTEGRATION MODULE UPGRADE STANDARD TO PROFESSIONAL EDITION - Software upgrade from the VEMS SharePoint Integration Module Standard Edition to VEMS SharePoint Integration Module Professional Edition	Each	\$ 7,000.00	15%	\$ 5,950.00	N/Q	N/Q
7511-0208	VBRICK ENTERPRISE MEDIA SYSTEM SHAREPOINT INTEGRATION MODULE UPGRADE PROFESSIONAL TO ENTERPRISE EDITION - Software upgrade from the VEMS SharePoint Integration Module Professional Edition to VEMS SharePoint Integration Module Enterprise Edition	Each	\$ 8,000.00	15%	\$ 6,800.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0171-06	VEMS MYSTRO, STANDARD EDITION PORTAL (SOFTWARE AND HARDWARE) !! The VBrick Enterprise Media System (VEMS Mystro) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
8000-0172-06	VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO - PROFESSIONAL EDITION PORTAL (SOFTWARE AND HARDWARE) !! The VBrick Enterprise Media System (VEMS Mystro) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 37,995.00	15%	\$ 32,295.75	N/Q	N/Q
8000-0173-06	VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO - ENTERPRISE EDITION PORTAL (SOFTWARE AND HARDWARE) !! The VBrick Enterprise Media System (VEMS Mystro) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 59,995.00	15%	\$ 50,995.75	N/Q	N/Q
AMP-5120-APP-XXX	APP (Azuki Preparation Processor) Ingestion and Preparation Engine (Please Specify Type xxx=Video on Demand, VoD Ingestion/Preparation Engine - Up to 450 hours VoD preparation per month , xxx=LIVE Live Ingestion/Preparation Engine Software License . 1 to 3 live channels)	Each	\$ 59,500.00	15%	\$ 50,575.00	N/Q	N/Q
AMP-5120-AIO-XXX	All in One AMP for Video on Demand . Includes Azuki Media Manager, Content Controller, and Preparation Processor in one appliance. Prepares media for iPhones, iPads, Android phones and tablets (content acquisition, transcode, segmentation, encryption, upload) at a rate of approximately 15 hours of input video per day. Additionally, this server enables real-time video playback for 1000 simultaneous users. (Please Specify where xxx = LIVE or VOD version)	Each	\$ 59,500.00	15%	\$ 50,575.00	N/Q	N/Q
SRV-CNF-REF	Conference Live Reflector Add-on for WM or MPEG4 (1GB)	Each	\$ 12.00	15%	\$ 10.20	N/Q	N/Q
SRV-CNF-STOR	Conference Storage Add-On for WM or MPEG4 (250MB)	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8000-0115	Content Windows Media K-8 Package 1 This Package Contains 868 Titles Of K-8 Cont	Each	\$ 2,288.00	15%	\$ 1,944.80	N/Q	N/Q
8000-0116	Content Windows Media High School Package 2 This Package Contains 568 Titles Of	Each	\$ 3,438.00	15%	\$ 2,922.30	N/Q	N/Q
8000-0117	Content K-8 Package 1 - This Package Contains 100 Titles Of K-8 Content For The VO	Each	\$ 563.50	15%	\$ 478.97	N/Q	N/Q
8000-0118	Content K-8 Package 2 This Package Contains 250 Titles Of K-8 Content For The VOD	Each	\$ 1,138.50	15%	\$ 967.72	N/Q	N/Q
8000-0119	Content K-8 Package 3 This Package Contains 500 Titles Of K-8 Content For The VOD	Each	\$ 2,288.50	15%	\$ 1,945.22	N/Q	N/Q
8000-0120	Content High School Package 1 This Package Contains 100 Titles Of HS Content For T	Each	\$ 1,138.50	15%	\$ 967.72	N/Q	N/Q
8000-0121	Content High School Package 2 This Package Contains 250 Titles Of HS Content For T	Each	\$ 2,288.50	15%	\$ 1,945.22	N/Q	N/Q
8000-0122	Content High School Package 3 This Package Contains 450 Titles Of HS Content For T	Each	\$ 3,438.50	15%	\$ 2,922.72	N/Q	N/Q
Documentation							
UM-(Model)	User's Manual (fill in model name for requested manual)	Each	\$ 10.00	5%	\$ 9.50	N/Q	N/Q
Installation, Maintenance and Support Services							
RES1-PLS36	One Year Monitor Warranty for PLASMA-32-36	Each	\$ 320.00	0%	\$ 320.00	N/Q	N/Q
RES1-PLS42	One Year Monitor Warranty for PLASMA-42	Each	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
RES1-PLS50	One Year Monitor Warranty for PLASMA-50	Each	\$ 700.00	0%	\$ 700.00	N/Q	N/Q
RES1-PLS61	One Year Monitor Warranty for PLASMA-61-65	Each	\$ 1,200.00	0%	\$ 1,200.00	N/Q	N/Q
7800-0000-0000	MPEG-1 Standard Repair. Return to Factory.	Each	\$ 1,295.00	0%	\$ 1,295.00	N/Q	N/Q
7800-1000-0000	MPEG-1 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	\$ 1,795.00	0%	\$ 1,795.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7801-0000-0000	MPEG2 Standard Repair. Return to Factory.	Each	\$ 1,995.00	0%	\$ 1,995.00	N/Q	N/Q
7801-1000-0000	MPEG2 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	\$ 2,495.00	0%	\$ 2,495.00	N/Q	N/Q
SRV-FALL-B1	Falcon IP One Year Basic Service (Phone Support, Next Day Parts)	Each	\$ 1,000.00	0%	\$ 1,000.00	N/Q	N/Q
SRV-SS-INSTALL	Group System w/o Monitor Installation and Setup	Each	\$ 1,575.00	0%	\$ 1,575.00	N/Q	N/Q
SRV-SS-INSTALL-M	Group System/Monitor Installation and Setup	Each	\$ 1,875.00	0%	\$ 1,875.00	N/Q	N/Q
RM-RDP	Remote Desktop Client SW, Remotes, Access and Remote Support	Each	\$ 160.00	0%	\$ 160.00	N/Q	N/Q
SRV-SS5-B1-M	SchoolStation 5 One Year Basic Service (Phone Support, Next Day Parts)	Each	\$ 1,950.00	0%	\$ 1,950.00	N/Q	N/Q
SRV-SS5-P1-M	SchoolStation 5 One Year Premium Service (Next Day Parts, On-Site Technician, Soft	Each	\$ 2,970.00	0%	\$ 2,970.00	N/Q	N/Q
SRV-SS7-B1-M	SchoolStation 7 One Year Basic Service (Phone Support, Software Updates, Return to F	Each	\$ 2,150.00	0%	\$ 2,150.00	N/Q	N/Q
SRV-SS7-P1-M	SchoolStation 7 One Year Premium Service (Next Day Parts, On-Site Technician, Soft	Each	\$ 3,550.00	0%	\$ 3,550.00	N/Q	N/Q
SRV-BASCNSLT	Basic Installation Assistance and Configuration - PTP Hourly Rate	Each	\$ 120.00	0%	\$ 120.00	N/Q	N/Q
SRV-RESCNSLT	Design and Professional Services - PTP Hourly Rate (Video Setup/Config)	Each	\$ 150.00	0%	\$ 150.00	N/Q	N/Q
SRV-NETCNSLT	Network Consulting - PTP Hourly Rate (Advanced Network Integration)	Each	\$ 190.00	0%	\$ 190.00	N/Q	N/Q
SRV-AFTCNSLT	After Hours Support, PTP T&M (Evenings, Weekends, Holidays)	Each	\$ 245.00	0%	\$ 245.00	N/Q	N/Q
TRAIN	Training - OnSite (Travel Included)	Each	\$ 3,500.00	0%	\$ 3,500.00	N/Q	N/Q
TECHSUPP_ONSITE	Technical Services OnSite - Vbrick trained Video Network Engineer will perform on-site installation of Vbrick products or onsite consulting for 8 hours (Travel and expenses not included)	Each	\$ 2,495.00	0%	\$ 2,495.00	N/Q	N/Q
TECHSUPP_ASSESS	Technical Services - Assessment Services. VBRICK ASSESSMENT SERVICES - A Vbrick trained Video Network Engineer will perform Feasibility Studies, System Architecture, and post-installation Tune up services. Price is per day (Travel and Expenses are not included)	Each	\$ 3,495.00	0%	\$ 3,495.00	N/Q	N/Q
TECHSUPP_TELE	Technical Services Phone Support - A Vbrick trained Video Network Engineer will perform phone support on Vbrick products at 150.00 per hour	Each	\$ 150.00	0%	\$ 150.00	N/Q	N/Q
TECHSUPP_TELE	Technical Services Phone Support - A Vbrick trained Video Network Engineer will perform phone support on Vbrick products at 150.00 per hour	Each	\$ 150.00	0%	\$ 150.00	N/Q	N/Q
SUPPORT-G-EXT	GOLD - 1 YEAR EXTENDED COVERAGE provides Hardware Warranty (Standard RMA), Software Updates (Minor releases and patches), and Product Support.	Each	10% of List	0%	10% of List	N/Q	N/Q
SUPPORT-G-UPG	1ST YEAR UPGRADE TO GOLD PLUS - provides a higher tier of service compared to the standard Gold offering by also offering Major Releases for Software Updates.	Each	5% of List	0%	5% of List	N/Q	N/Q
SUPPORT-G-RNL	GOLD PLUS - 1 YEAR RENEWAL COVERAGE - provides Major Releases for Software Updates.	Each	15% of List	0%	15% of List	N/Q	N/Q
SUPPORT-P-UPG	1ST YEAR UPGRADE TO PLATINUM. Included are Next Day RMA service (where available), Software Updates (Minor releases, Major releases and patches), expedited Product Support.	Each	10% of List	0%	10% of List	N/Q	N/Q
SUPPORT-P-RNL	PLATINUM - 1 YEAR RENEWAL COVERAGE - Included are Next Day RMA service (where available), Software Updates (Minor releases, Major releases and patches), expedited Product Support.	Each	20% of List	0%	20% of List	N/Q	N/Q
HW-CLB	Hardware Warranty Extension for Class B Products	Each	5% of List	0%	5% of List	N/Q	N/Q
SWUP-CLB	Software Updates and Technical Support for Class B Products	Each	15% of List	0%	15% of List	N/Q	N/Q
SMA-BASIC-1YR	Software Maintenance for Omnicast Pro.	Each	18% of List	0%	18% of List	N/Q	N/Q
SRV-PK-NBD-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacement 20% of List Price	Each	20% of List	0%	20% of List	N/Q	N/Q
SRV-PK-OGS-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacement 20% of List Price	Each	19% of List	0%	19% of List	N/Q	N/Q
VP-UPG	vPoint Software Upgrade for USB systems and vPoint Standalone	Each	\$ 49.00	0%	\$ 49.00	N/Q	N/Q
Accessories (Gatekeeper, Gateway, MCU and Camera Management)							
VPS-HD-STD	Vpoint HD Standard: One Client Seat	Each	\$ 209.00	5%	\$ 198.55	N/Q	N/Q
VPS-HD-PRO	Vpoint HD Professional (Vpoint HD Client, USB Camera, Headset)	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
VPS-HD-ENT	Vpoint HD Professional 720P	Each	\$ 350.00	5%	\$ 332.50	N/Q	N/Q

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VPS-HD-BC	Vpoint HD Professional Broadcast	Each	\$ 400.00	5%	\$ 380.00	N/Q	N/Q
MXM10	MXM Gatekeeper Software 10 User License	Each	\$ 3,995.00	5%	\$ 3,795.25	N/Q	N/Q
MXM25	MXM Gatekeeper Software 25 User License	Each	\$ 9,995.00	5%	\$ 9,495.25	N/Q	N/Q
MXM50	MXM Gatekeeper Software 50 User License	Each	\$ 14,995.00	5%	\$ 14,245.25	N/Q	N/Q
MXM100	MXM Gatekeeper Software 100 User License	Each	\$ 24,995.00	5%	\$ 23,745.25	N/Q	N/Q
MXM-RACK	MXM Rack Mounted, Pre-Configured and Pre-installed MXM Option	Each	\$ 7,995.00	5%	\$ 7,595.25	N/Q	N/Q
VCB6-H004-VP	4 Port MCU, 10 user embedded gatekeeper (MXM), Conference Moderator, 10 vpoint H	Each	\$ 13,095.00	5%	\$ 12,440.25	N/Q	N/Q
VCB6-H012-VP	12 Port MCU, 25 user embedded gatekeeper (MXM), Conference Moderator, 25 vpoint	Each	\$ 29,294.25	5%	\$ 27,829.53	N/Q	N/Q
VCM0025	Conference Moderator for MXM (10-25 users)	Each	\$ 2,000.00	5%	\$ 1,900.00	N/Q	N/Q
VCM750	Conference Moderator for MXM (200-750 users)	Each	\$ 10,000.00	5%	\$ 9,500.00	N/Q	N/Q
VCM5000	Conference Moderator for MXM (1000-5000 users)	Each	\$ 20,000.00	5%	\$ 19,000.00	N/Q	N/Q
MCS-6	Server Based H.323/SIP System, No HW, 6 Concurrent User	Each	\$ 8,330.00	5%	\$ 7,913.50	N/Q	N/Q
MCS-16	Server Based H.323/SIP System, No HW 16 Concurrent User	Each	\$ 20,930.00	5%	\$ 19,883.50	N/Q	N/Q
MCS-SP	H.323/SIP Desktop Client Add-On, Minimum 10 units	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
MCS-MC	Server Based H.323/SIP Multiconference Option	Each	\$ 7,000.00	5%	\$ 6,650.00	N/Q	N/Q
SCSI	SCSI Interface Card	Each	\$ 400.00	5%	\$ 380.00	N/Q	N/Q
Fibre	Fibre Channel Interface Card	Each	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
1000-0000-1001	Lifesize Room System for HD Conference	Each	\$ 11,999.00	5%	\$ 11,399.05	N/Q	N/Q
55880-00602	4 slot chassis for 400. Including dual power supply.	Each	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
55888-00601	Supports 96 audio conferencing ports of any codec combination. SIP and H.323 signalin	Each	\$ 45,000.00	5%	\$ 42,750.00	N/Q	N/Q
55882-00602	gw-P20 2 PRI Gateway card, H.323, H.320 Supports G.711 and G.722	Each	\$ 35,000.00	5%	\$ 33,250.00	N/Q	N/Q
55883-00601	gw-S40 4 ports serial Gateway card, H323 (over IP) <-> H.320 (over serial interfaces),	Each	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
55883-00601-CABLE	Cable for gw-S40	Each	\$ 200.00	5%	\$ 190.00	N/Q	N/Q
55875-00601	Application Server Card- Windows 2003 Server Operating System.	Each	\$ 11,000.00	5%	\$ 10,450.00	N/Q	N/Q
55782-00001	Scopia Gateway P10: Single PRI Gateway with built-in Audio Transcoding	Each	\$ 22,000.00	5%	\$ 20,900.00	N/Q	N/Q
55782-00002	Dual PRI Gateway with built-in Audio Transcoding.	Each	\$ 30,000.00	5%	\$ 28,500.00	N/Q	N/Q
55785-00001	Quad BRI gateway with built-in Audio Transcoding	Each	\$ 13,000.00	5%	\$ 12,350.00	N/Q	N/Q
55783-00001	Quad port serial gateway with built-in audio transcoding.Supports V.35/RS449/EIA530	Each	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
54780-00601	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and	Each	\$ 30,000.00	5%	\$ 28,500.00	N/Q	N/Q
54780-00603	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and	Each	\$ 43,000.00	5%	\$ 40,850.00	N/Q	N/Q
55678-00001	Firewall Traversal Appliance. Supports 10 traversal calls / 60 registrations.	Each	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
88678-00001	Additional 5 traversal calls / 30 registrations.	Each	\$ 11,000.00	5%	\$ 10,450.00	N/Q	N/Q
55591-00010	Complete network management for 50 seats(ports/terminals).Contains iCM, NMS and C	Each	\$ 12,500.00	5%	\$ 11,875.00	N/Q	N/Q
88591-00101	Additional 25 seats(port/terminals) for Radvision iVIEW Suite.The total licence count s	Each	\$ 6,250.00	5%	\$ 5,937.50	N/Q	N/Q
88597-00005	30 port license	Each	\$ 9,950.00	5%	\$ 9,452.50	N/Q	N/Q
88597-00001	50 port license	Each	\$ 12,950.00	5%	\$ 12,302.50	N/Q	N/Q
88597-00002	100 port license	Each	\$ 21,950.00	5%	\$ 20,852.50	N/Q	N/Q
88597-00003	200 port license	Each	\$ 33,950.00	5%	\$ 32,252.50	N/Q	N/Q
55595-00001	T.120 Data Collaboration Software Package for MCU 30/60/100 or Onlan	Each	\$ 5,950.00	5%	\$ 5,652.50	N/Q	N/Q
55595-00002	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	\$ 11,950.00	5%	\$ 11,352.50	N/Q	N/Q
55595-00003	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	\$ 19,950.00	5%	\$ 18,952.50	N/Q	N/Q
55595-00004	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	\$ 44,950.00	5%	\$ 42,702.50	N/Q	N/Q
MCU-4205	12 Port Enterprise IP MCU	Each	\$ 29,000.00	5%	\$ 27,550.00	N/Q	N/Q
VFO-4205	Video Firewall Option for MCU-4205	Each	\$ 7,000.00	5%	\$ 6,650.00	N/Q	N/Q
HRO-4205	High Resolution Option for MCU-4205	Each	\$ 3,750.00	5%	\$ 3,562.50	N/Q	N/Q
WCO-4205	Web conferencing option for MCU-4205	Each	\$ 3,750.00	5%	\$ 3,562.50	N/Q	N/Q
ISDNGW-3210	1 PRI 320 to 323 Gateway	Each	\$ 17,000.00	5%	\$ 16,150.00	N/Q	N/Q
VFO-2210	Video firewall option for IPVCR-2210	Each	\$ 7,900.00	5%	\$ 7,505.00	N/Q	N/Q
BND-A121	12 Port MCR plus 1 PRI Gateway bundle, MCU-4205 and ISDNGW-3210	Each	\$ 42,500.00	5%	\$ 40,375.00	N/Q	N/Q
33028	LC LC 2 meter 50/125 duplex MM	Each	\$ 41.99	5%	\$ 39.89	N/Q	N/Q
33031	LC LC 5 meter 50/125 duplex MM	Each	\$ 52.99	5%	\$ 50.34	N/Q	N/Q
33015	LC SC 2 meter 50/125 duplex MM	Each	\$ 32.99	5%	\$ 31.34	N/Q	N/Q

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33018	LC SC 5 meter 50/125 duplex MM	Each	\$ 39.99	5%	\$ 37.99	N/Q	N/Q
37401	LC ST 2 meter 50/125 duplex MM	Each	\$ 52.99	5%	\$ 50.34	N/Q	N/Q
37416	SC ST 2 meter 50/125 duplex MM	Each	\$ 34.99	5%	\$ 33.24	N/Q	N/Q
26264	LC LC 2 meter 9/125 duplex SM	Each	\$ 83.99	5%	\$ 79.79	N/Q	N/Q
26566	LC LC 5 meter 9/125 duplex SM	Each	\$ 92.99	5%	\$ 88.34	N/Q	N/Q
26260	LC SC 2 meter 9/125 duplex SM	Each	\$ 31.99	5%	\$ 30.39	N/Q	N/Q
28950	LC SC 5 meter 9/125 duplex SM	Each	\$ 37.99	5%	\$ 36.09	N/Q	N/Q
37475	LC ST 2 meter 9/125 duplex SM	Each	\$ 63.99	5%	\$ 60.79	N/Q	N/Q
TLP404	Surge Strip: 4 outlet, 4' cord	Each	\$ 9.99	5%	\$ 9.49	N/Q	N/Q
TLP604tel	Surge Strip: 6 outlet, 6' cord	Each	\$ 13.99	5%	\$ 13.29	N/Q	N/Q
TLM626tel15	Surge Strip: 6 outlet, 15' cord	Each	\$ 41.99	5%	\$ 39.89	N/Q	N/Q
ASU-2200RM	UPS Protection Option, (Rackmount 2200VA)	Each	\$ 1,566.00	5%	\$ 1,487.70	N/Q	N/Q
ASU-1400RM	UPS Protection Option, (Rackmount 1400VA)	Each	\$ 972.00	5%	\$ 923.40	N/Q	N/Q
ASU-BR1500LCD	UPS Protection Option, (1500VA)	Each	\$ 262.00	5%	\$ 248.90	N/Q	N/Q
AAP-9619	Network/Environmental Add-In Card for Power Protection	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
ASU-Battery	UPS Protection, Additional Battery Pack	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
AXIS-TV-STH	Standard Content Manager. Can support up to 3 media players, hardware and software, Windows® XP Pro* Rack Mount.	Each	\$ 2,749.00	5%	\$ 2,611.55	N/Q	N/Q
AXIS-TV-STS	Standard Content Manager. Can support up to 3 media players, hardware and software, Windows 7 Enterprise Edition, Small Factor PC	Each	\$ 2,425.00	5%	\$ 2,303.75	N/Q	N/Q
AXIS-TV-STO	Standard Software License. Can support up to 2 media players, hardware not included	Each	\$ 5.00	5%	\$ 4.75	N/Q	N/Q
AXIS-TV-PTH	Professional Content Manager. Can support up to 50 media players or room signs, hardware & software, Windows® XP Pro*	Each	\$ 7,025.00	5%	\$ 6,673.75	N/Q	N/Q
AXIS-TV-PTO	Professional Software License. Can support up to 50 media players or room signs, hardware not included	Each	\$ 6,199.00	5%	\$ 5,889.05	N/Q	N/Q
AXIS-TV-CPS	Channel Players. Small Factor Channel Player* Includes Streaming Media Support and Web Page Bulletin.	Each	\$ 2,825.00	5%	\$ 2,683.75	N/Q	N/Q
AXIS-TV-CPR	Rack-Mount (2RU) Channel Player	Each	\$ 2,284.00	5%	\$ 2,169.80	N/Q	N/Q
AXIS-TV-CPA	Mini Factor Channel Player	Each	\$ 2,322.00	5%	\$ 2,205.90	N/Q	N/Q
AXIS-TV-CPO	Channel Player Software License (Per PC)	Each	\$ 1,399.00	5%	\$ 1,329.05	N/Q	N/Q
AXIS-TV-SMS	Content Managers - SMA - Standard Server (1 year)	Each	\$ 619.00	5%	\$ 588.05	N/Q	N/Q
AXIS-TV-SMP	Content Managers - SMA - Professional Server (1 year)	Each	\$ 929.00	5%	\$ 882.55	N/Q	N/Q
AXIS-TV-SME	Content Managers - SMA - Enterprise Server (1 year)	Each	\$ 2,749.00	5%	\$ 2,611.55	N/Q	N/Q
AXIS-TV-SMX	Media Players - SMA - Per Channel Player (1 year)	Each	\$ 210.00	5%	\$ 199.50	N/Q	N/Q
AXIS-TV-ANI	Alert Notification Module	Each	\$ 1,724.00	5%	\$ 1,637.80	N/Q	N/Q
AXIS-TV-RSS	RSS Feed Adapter	Each	\$ 925.00	5%	\$ 878.75	N/Q	N/Q
AXIS-TV-DFB	News and Weather Subscription Bundle (Includes six news categories and Accuweather 5-Day forecast and current conditions)	Each	\$ 424.00	5%	\$ 402.80	N/Q	N/Q
UVA-2	Two-Output Twisted Pair Transmitter	Each	\$ 281.00	5%	\$ 266.95	N/Q	N/Q
UVA-4	Four-Output Twisted Pair Transmitter	Each	\$ 344.00	5%	\$ 326.80	N/Q	N/Q
URA	Twisted Pair Receiver for UVA Products	Each	\$ 202.00	5%	\$ 191.90	N/Q	N/Q
DVS-2TB	2TB digital Video server, redundant power, RAID, 120VAC RM	Each	\$ 5,912.00	5%	\$ 5,616.40	N/Q	N/Q
DVS-4TB	4TB digital Video server, redundant power, RAID5, 120VAC RM	Each	\$ 7,622.00	5%	\$ 7,240.90	N/Q	N/Q
DVS-8TB	8TB digital Video server, redundant power, RAID5, 120VAC RM	Each	\$ 9,648.00	5%	\$ 9,165.60	N/Q	N/Q
DVS-16TB	16TB digital Video server, redundant power, RAID5, 120VAC RM	Each	\$ 12,387.00	5%	\$ 11,767.65	N/Q	N/Q