



New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.
 PT64443
 LOT 1
 IP Telephony
 9/1/2014

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
410003	NEC Spherical Access License (SAL)	Each	\$ 199.00	12.6%	\$ 173.92	N/Q	N/Q
410004	NEC Spherical Trunk License (TAL)	Each	\$ 149.00	12.6%	\$ 130.22	N/Q	N/Q
410005	NEC Spherical Call Recording License (SRL)	Each	\$ 299.00	12.6%	\$ 261.32	N/Q	N/Q
410006	SPH MSA (Media Service Application License)	Each	\$ 199.00	12.6%	\$ 173.92	N/Q	N/Q
410007	SPH STL (Station License, Unbundled)	Each	\$ 65.00	12.6%	\$ 56.81	N/Q	N/Q
410008	SPH VML (Voice Mail License, Unbundled)	Each	\$ 65.00	12.6%	\$ 56.81	N/Q	N/Q
410009	SPH DTL (Desktop License, Unbundled)	Each	\$ 100.00	12.6%	\$ 87.40	N/Q	N/Q
410046	3C CSL (Collaboration Session License)	Each	\$ 275.00	12.6%	\$ 240.35	N/Q	N/Q
400000	NEC Spherical COHub	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400001	NEC Spherical BranchHub	Each	\$ 4,900.00	12.6%	\$ 4,282.60	N/Q	N/Q
400003	NEC Spherical 2430 PhoneHub (24 port)	Each	\$ 4,450.00	12.6%	\$ 3,889.30	N/Q	N/Q
400004	NEC Spherical MeetingHub	Each	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
542229	Express5800 1U/WIN OS/Platinum	Each	\$ 4,664.97	12.6%	\$ 4,077.18	N/Q	N/Q
542246	Express58001U/WIN OS/Platinum +	Each	\$ 6,600.00	12.6%	\$ 5,768.40	N/Q	N/Q
542230	Express5800 2U/WIN OS/BRONZE	Each	\$ 3,650.00	12.6%	\$ 3,190.10	N/Q	N/Q
410034	Spherical Generic Software DVD	Each	\$ 25.00	12.6%	\$ 21.85	N/Q	N/Q
401293	Sph JTC Software DVD	Each	\$ 25.00	12.6%	\$ 21.85	N/Q	N/Q
2200-12330-A25	Analog telephone	Each	\$ 45.00	12.6%	\$ 39.33	N/Q	N/Q
402153	SountPoint IP 321, 2-line SIP	Each	\$ 108.00	12.6%	\$ 94.39	N/Q	N/Q
402154	SountPoint IP 331, 2-line SIP	Each	\$ 136.00	12.6%	\$ 118.86	N/Q	N/Q
402200	SountPoint IP 335, 2-line SIP HD	Each	\$ 181.00	12.6%	\$ 158.19	N/Q	N/Q
402155	SountPoint IP 430, 2-line SIP	Each	\$ 239.00	12.6%	\$ 208.88	N/Q	N/Q
402166	Polycom IP450 3-line AC	Each	\$ 429.00	12.6%	\$ 374.94	N/Q	N/Q
402144	Polycom IP450 3-line PoE	Each	\$ 282.00	12.6%	\$ 246.46	N/Q	N/Q
402002	SountPoint IP 501 PoE	Each	\$ 295.00	12.6%	\$ 257.83	N/Q	N/Q
402003	SountPoint IP 501 AC	Each	\$ 270.00	12.6%	\$ 235.98	N/Q	N/Q
402004	Polycom IP550. Spherical Feature set.	Each	\$ 336.00	12.6%	\$ 293.66	N/Q	N/Q
402005	Polycom IP560 (Gig E)	Each	\$ 409.00	12.6%	\$ 357.46	N/Q	N/Q
402006	Polycom IP650. Spherical Feature set.	Each	\$ 449.00	12.6%	\$ 392.42	N/Q	N/Q
402117	Polycom IP670 6-Line Color AC	Each	\$ 573.00	12.6%	\$ 500.80	N/Q	N/Q
402147	Polycom IP670 6-Line Color PoE	Each	\$ 546.00	12.6%	\$ 477.20	N/Q	N/Q
402156	Polycom VVX 1500 6-line Media Phone	Each	\$ 1,002.00	12.6%	\$ 875.74	N/Q	N/Q
402007	Polycom IP650 Backlit Expansion Module. Spherical Feature set.	Each	\$ 350.00	12.6%	\$ 305.90	N/Q	N/Q
402226	Polycom IP5000 SIP Conference Phone	Each	\$ 549.00	12.6%	\$ 479.82	N/Q	N/Q
402227	Polycom IP5000 Power Supply	Each	\$ 135.00	12.6%	\$ 117.99	N/Q	N/Q
402112	Polycom IP6000 Conf Ph PoE	Each	\$ 847.00	12.6%	\$ 740.27	N/Q	N/Q
402113	Polycom IP6000 Conf Ph AC/POE. Spherical Feature set.	Each	\$ 938.00	12.6%	\$ 819.81	N/Q	N/Q
402114	Polycom IP7000 Conf Ph PoE	Each	\$ 1,220.00	12.6%	\$ 1,066.28	N/Q	N/Q
402365	Wireless Expansion Mics for IP6000	Each	\$ 417.00	12.6%	\$ 364.45	N/Q	N/Q
402366	Wired Expansion Mics for IP7000	Each	\$ 390.00	12.6%	\$ 340.86	N/Q	N/Q
402115	Polycom IP7000 Conf Ph AC/PoE	Each	\$ 1,320.00	12.6%	\$ 1,153.68	N/Q	N/Q
402141	Polycom IP7000 Multi-Unit Kit	Each	\$ 2,724.00	12.6%	\$ 2,380.77	N/Q	N/Q
402466	3C PLCM VVX 500	Each	\$ 379.00	12.6%	\$ 331.24	N/Q	N/Q

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402467	3C PLCM VVX 500 Power Supply	Each	\$ 140.00	12.6%	\$ 122.36	N/Q	N/Q
690000	ITL-2E-1 (BK) TEL	Each	\$ 180.00	12.6%	\$ 157.32	N/Q	N/Q
690001	ITL-6DE-1 (BK) TEL	Each	\$ 240.00	12.6%	\$ 209.76	N/Q	N/Q
690002	ITL-12D-1 (BK) TEL	Each	\$ 300.00	12.6%	\$ 262.20	N/Q	N/Q
690003	ITL-12D-1 (WH) TEL	Each	\$ 300.00	12.6%	\$ 262.20	N/Q	N/Q
690004	ITL-24D-1 (BK) TEL	Each	\$ 330.00	12.6%	\$ 288.42	N/Q	N/Q
690005	ITL-24D-1 (WH) TEL	Each	\$ 330.00	12.6%	\$ 288.42	N/Q	N/Q
690006	ITL-32D-1 (BK) TEL	Each	\$ 390.00	12.6%	\$ 340.86	N/Q	N/Q
690007	ITL-32D-1 (WH) TEL	Each	\$ 390.00	12.6%	\$ 340.86	N/Q	N/Q
690009	ITL-12PA-1 (BK)	Each	\$ 370.00	12.6%	\$ 323.38	N/Q	N/Q
690010	ITL-8LD-1 (BK) TEL	Each	\$ 370.00	12.6%	\$ 323.38	N/Q	N/Q
690011	ITL-8LD-1 (WH) TEL	Each	\$ 370.00	12.6%	\$ 323.38	N/Q	N/Q
690013	8LKI(LD)-L (BK) UNIT	Each	\$ 180.00	12.6%	\$ 157.32	N/Q	N/Q
690014	8LKI(LD)-L(WH) UNIT	Each	\$ 180.00	12.6%	\$ 157.32	N/Q	N/Q
690630	GBA-L UNIT	Each	\$ 195.00	12.6%	\$ 170.43	N/Q	N/Q
690077	ITL-12CG-3 (BK) TEL	Each	\$ 450.00	12.6%	\$ 393.30	N/Q	N/Q
690078	ITL-12DG-3 (BK) TEL	Each	\$ 370.00	12.6%	\$ 323.38	N/Q	N/Q
680012	DCL-60 (BK) Console	Each	\$ 250.00	12.6%	\$ 218.50	N/Q	N/Q
440002	QTM AFM200	Each	\$ 562.00	12.6%	\$ 491.18	N/Q	N/Q
440007	QTM AFM400	Each	\$ 700.00	12.6%	\$ 611.80	N/Q	N/Q
440015	QTM AFT800 (Analog Gateway)	Each	\$ 817.00	12.6%	\$ 714.05	N/Q	N/Q
440025	QTM AXM800	Each	\$ 1,250.00	12.6%	\$ 1,092.50	N/Q	N/Q
440033	QTM AXMI600	Each	\$ 2,083.00	12.6%	\$ 1,820.54	N/Q	N/Q
440254	QTM AXT4800	Each	\$ 4,292.00	12.6%	\$ 3,751.20	N/Q	N/Q
410003081	Annual SAL Software Assurance (APS)	Each	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410004081	Annual TAL Software Assurance (APS)	Each	\$ 22.00	0.0%	\$ 22.00	N/Q	N/Q
410005081	Annual SRL Software Assurance (APS)	Each	\$ 45.00	0.0%	\$ 45.00	N/Q	N/Q
410006081	Annual MSA Software Assurance (APS)	Each	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
410007081	Annual STL Software Assurance (APS)	Each	\$ 10.00	0.0%	\$ 10.00	N/Q	N/Q
410008081	Annual VMS Software Assurance (APS)	Each	\$ 10.00	0.0%	\$ 10.00	N/Q	N/Q
410009081	Annual DTL Software Assurance (APS)	Each	\$ 20.00	0.0%	\$ 20.00	N/Q	N/Q
410046081	MNT 3C CSL SW Premium APS	Each	\$ 33.00	0.0%	\$ 33.00	N/Q	N/Q
402252	HDX Media Center 7000-720 1PT50	Each	\$ 26,999.00	12.6%	\$ 23,597.12	N/Q	N/Q
402258	HDX 7000-720	Each	\$ 9,999.00	12.6%	\$ 8,739.12	N/Q	N/Q
402371	HDX 6000 View Codec	Each	\$ 4,999.00	12.6%	\$ 4,369.12	N/Q	N/Q
402372	HDX 6000 HD Codec	Each	\$ 5,999.00	12.6%	\$ 5,243.12	N/Q	N/Q
402264	HDX 4002 Executive Desktop System	Each	\$ 7,999.00	12.6%	\$ 6,991.12	N/Q	N/Q
402222	RSS 4000 5-Port Recording/Streaming	Each	\$ 22,500.00	12.6%	\$ 19,665.00	N/Q	N/Q
223510	NMC HMP Dialogic per Port	Each	\$ 325.00	12.6%	\$ 284.05	N/Q	N/Q
223511	NMC Audio CNF per Port	Each	\$ 225.00	12.6%	\$ 196.65	N/Q	N/Q
223512	NMC Group Alerting per Port	Each	\$ 225.00	12.6%	\$ 196.65	N/Q	N/Q
223513	NMC Web Collaboration per Port	Each	\$ 225.00	12.6%	\$ 196.65	N/Q	N/Q
223526	NEC Meeting Center - Operating System DVD	Each	\$ 10.00	12.6%	\$ 8.74	N/Q	N/Q
223527	NEC Meeting Center - Applications DVD	Each	\$ 10.00	12.6%	\$ 8.74	N/Q	N/Q
223521	NMC Standard Server (1U-8GB)	Each	\$ 3,850.00	12.6%	\$ 3,364.90	N/Q	N/Q
223531	NMC Enterprise Server (1U-2WAY-8GB) 542255-1 EXPRESS5800 R120b-1/NO OS/PLATINUM+ 223526 NEC Meeting Center Installation - Operating System DVD 223527 NEC Meeting Center Installation - Applications DVD	Each	\$ 10,200.00	12.6%	\$ 8,914.80	N/Q	N/Q
223510081	MNT NMC Premium SWA APS	Each	\$ 20.00	12.6%	\$ 17.48	N/Q	N/Q
420002	3C UG10 (19") 128 IP Package	Each	\$ 3,800.00	12.6%	\$ 3,321.20	N/Q	N/Q
420004	3C UG10 (9.5") 64 IP Package	Each	\$ 1,900.00	12.6%	\$ 1,660.60	N/Q	N/Q

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402060	3C QTM AFM200 + 2STL&2TAL	Each	\$ 1,100.00	12.6%	\$ 961.40	N/Q	N/Q
402064	3C QTM AFM400 + 4STL&4TAL	Each	\$ 1,700.00	12.6%	\$ 1,485.80	N/Q	N/Q
402071	3C QTM AFG800 +8STL	Each	\$ 1,370.00	12.6%	\$ 1,197.38	N/Q	N/Q
402083	3C QTM AXG1600 + 16STL	Each	\$ 2,500.00	12.6%	\$ 2,185.00	N/Q	N/Q
412128	BCT-3C Operator Base Package	Each	\$ 650.00	12.6%	\$ 568.10	N/Q	N/Q
412129	BCT-3C Operator Lic.	Each	\$ 2,800.00	12.6%	\$ 2,447.20	N/Q	N/Q
412131	BCT-3C 10 Agent+Full Report PKG.	Each	\$ 10,470.00	12.6%	\$ 9,150.78	N/Q	N/Q
412132	BCT-3C Desktop Agent - 1 Lic.	Each	\$ 1,260.00	12.6%	\$ 1,101.24	N/Q	N/Q
412135	BCT-3C Phone Agent Lic.	Each	\$ 450.00	12.6%	\$ 393.30	N/Q	N/Q
412136	BCT-3C Auto Attendant / IVR	Each	\$ 5,950.00	12.6%	\$ 5,200.30	N/Q	N/Q
412137	BCT-3C Skillbased Routing	Each	\$ 5,950.00	12.6%	\$ 5,200.30	N/Q	N/Q
412138	BCT-3C Outbound	Each	\$ 7,950.00	12.6%	\$ 6,948.30	N/Q	N/Q
412139	BCT-3C Email Routing	Each	\$ 11,775.00	12.6%	\$ 10,291.35	N/Q	N/Q
412140	BCT-3C Identification Routing	Each	\$ 11,775.00	12.6%	\$ 10,291.35	N/Q	N/Q
412141	BCT-3C External Program Interface	Each	\$ 5,950.00	12.6%	\$ 5,200.30	N/Q	N/Q
412142	BCT-3C Soft Wallboard Lic.	Each	\$ 2,180.00	12.6%	\$ 1,905.32	N/Q	N/Q
412143	BCT-3C Supervisor Lic.	Each	\$ 1,125.00	12.6%	\$ 983.25	N/Q	N/Q
412144	BCT-3C Supervisor Full Reporting Lic.	Each	\$ 2,180.00	12.6%	\$ 1,905.32	N/Q	N/Q
412145	BCT-3C Additional Language Lic.	Each	\$ 3,425.00	12.6%	\$ 2,993.45	N/Q	N/Q
412146	BCT-3C Agent/Oper Call Record	Each	\$ 5,950.00	12.6%	\$ 5,200.30	N/Q	N/Q
412147	BCT-3C Voicemail Only User Lic.	Each	\$ 30.00	12.6%	\$ 26.22	N/Q	N/Q
221647	SQL SRVR STD EDIT 2008 64 BIT 1 CPU Lic.	Each	\$ 6,500.00	12.6%	\$ 5,681.00	N/Q	N/Q
221648	MS SQL 2008 SRVR STD MEDIA	Each	\$ 50.00	12.6%	\$ 43.70	N/Q	N/Q
690101	G355/955 Pouch (Horizontal)	Each	\$ 45.00	12.6%	\$ 39.33	N/Q	N/Q
690109	I755s Battery Pack	Each	\$ 149.00	12.6%	\$ 130.22	N/Q	N/Q
690110	I755s Desktop Charger	Each	\$ 135.00	12.6%	\$ 117.99	N/Q	N/Q
690111	I755s DECT handset	Each	\$ 1,040.00	12.6%	\$ 908.96	N/Q	N/Q
750625	G955 Bluetooth Module	Each	\$ 250.00	12.6%	\$ 218.50	N/Q	N/Q
690705	NEC IP DECT Wireless CD	Each	\$ 250.00	12.6%	\$ 218.50	N/Q	N/Q
750615	NEC DECT Power Injector	Each	\$ 125.00	12.6%	\$ 109.25	N/Q	N/Q
730650	ML440 Multiline Wireless Handset	Each	\$ 490.00	12.6%	\$ 428.26	N/Q	N/Q
730651	AP20 Access Point 20 Series	Each	\$ 780.00	12.6%	\$ 681.72	N/Q	N/Q
730653	SMB ML440 Bundle Package	Each	\$ 1,800.00	12.6%	\$ 1,573.20	N/Q	N/Q
402404	Spectralink 8440 w Lync, Black	Each	\$ 720.00	12.6%	\$ 629.28	N/Q	N/Q
402476	8440 Charger Bundle - Black	Each	\$ 725.00	12.6%	\$ 633.65	N/Q	N/Q
402602	DUAL CHARGE BUNDLE	Each	\$ 272.00	12.6%	\$ 237.72	N/Q	N/Q
402605	SPEAKERPHONE BUNDLE	Each	\$ 423.00	12.6%	\$ 369.70	N/Q	N/Q
402612	Spectralink 8453 w/o Lync, BLACK	Each	\$ 1,624.00	12.6%	\$ 1,419.37	N/Q	N/Q
402613	Spectralink 8453 w/ Lync, Black	Each	\$ 1,649.00	12.6%	\$ 1,441.22	N/Q	N/Q
381050	NetLink OAI Gateway for Up to 128	Each	\$ 1,775.00	12.6%	\$ 1,551.35	N/Q	N/Q



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 Area Networking Hardware & Software
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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-MSR2011-AC-OVS-H3	H3C MSR 20-11 Router Host(AC), 1 FE, 4 LSW, 1SA, 1 DSIC, Overseas Version	Each	\$ 1,100.00	25%	\$ 825.00	N/Q	N/Q
RT-MSR2012-AC-OVS-H3	H3C MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
RT-MSR2012-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	\$ 1,850.00	25%	\$ 1,387.50	N/Q	N/Q
RT-MSR2012-T-AC-OVS-H3	MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 T1, 1 DSIC, US Domestic Version, 120VAC, JF806A equivalent suppl. Based on req/avail. 120VAC.	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-MSR2012-T-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 T1, 1 DSIC, Overseas Version	Each	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
RT-MSR2013-AC-OVS-H3	H3C MSR 20-13 Router Host(AC), 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	\$ 1,650.00	25%	\$ 1,237.50	N/Q	N/Q
RT-MSR2013-AC-OVS-W-H3	H3C MSR 20-13 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	\$ 1,950.00	25%	\$ 1,462.50	N/Q	N/Q
RT-MSR2015-AC-OVS-I-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-MSR2015-AC-OVS-IW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-MSR2015-AC-OVS-A-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem Backup, 1 DSIC, Overseas Version	Each	\$ 1,468.00	25%	\$ 1,101.00	N/Q	N/Q
RT-MSR2015-AC-OVS-AW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem Backup, 1 DSIC, Overseas Version	Each	\$ 1,768.00	25%	\$ 1,326.00	N/Q	N/Q
RT-MSR2020-AC-OVS-H3	H3C MSR 20-20 Router Host (AC), 2FE, 2SIC, 256F/128D, Overseas Version	Each	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
RT-MSR2021-AC-OVS-H3	H3C MSR 20-21 Router Host (AC), 2FE, 2SIC, 8LSW, 256F/128D, Overseas Version	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MSR2040-AC-OVS-H3	H3C MSR 20-40 Router Host (AC), 2FE, 4SIC, 256F/128D, Overseas Version	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
RT-MSR2020-AC-OVS-S-H3	H3C MSR 20-20 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR2021-AC-OVS-S-H3	H3C MSR 20-21 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,300.00	25%	\$ 2,475.00	N/Q	N/Q
RT-MSR2040-AC-OVS-S-H3	H3C MSR 20-40 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	\$ 3,600.00	25%	\$ 2,700.00	N/Q	N/Q
RT-Z+M-3	H3C MSR 20-40 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-Z+M-4	H3C MSR 20-40 Secure Voice Bundle w/SNDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-Z+M-29	H3C MSR 20-20 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
RT-Z+M-30	H3C MSR 20-21 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-Z+M-31	H3C MSR 20-40 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-MSR20-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SDRAM-128M	128MB SDRAM SODIMM	Each	\$ 190.00	25%	\$ 142.50	N/Q	N/Q
SDRAM-256M	256M SDRAM SODIMM	Each	\$ 245.00	25%	\$ 183.75	N/Q	N/Q
CF-256M-I	Industrial Compact Flash Card 256MB	Each	\$ 140.00	25%	\$ 105.00	N/Q	N/Q
CF-512M	Compact Flash 512MB	Each	\$ 175.00	25%	\$ 131.25	N/Q	N/Q
CF-1G	Compact Flash 1G	Each	\$ 330.00	25%	\$ 247.50	N/Q	N/Q
RT-ESM-ANDE-H3	Advanced Network Data Encryption ESM Module	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-ESM-SNDE-H3	Standard Network Data Encryption ESM Module	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-VCPM-H3	Voice Co-processing Module	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-VPM32-H3	32-Channel Voice Processing Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-VPM24-H3	24-Channel Voice Processing Module	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-VPM16-H3	16-Channel Voice Processing Module	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q

H3C Area NW HwSw_IV.1

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-VPMS-H3	8-Channel Voice Processing Module	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1GEC-H3	1-Port 10M/100M/1000M Combo Ethernet Interface SIC Module	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-SIC-4FSW-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
RT-DSIC-9FSW-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1VE1-H3	1-Port E1 Voice SIC Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-1VT1-H3	1-Port T1 Voice SIC Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-2FXS1FXO-H3	2FXS+1FXO Voice Interface SIC Module	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-SIC-1AM-V3-H3	1-Port Analog Modem Interface Module	Each	\$ 495.00	25%	\$ 371.25	N/Q	N/Q
RT-SIC-2AM-V3-H3	2-Port Analog Modem Interface Module	Each	\$ 795.00	25%	\$ 596.25	N/Q	N/Q
RT-SIC-1ADSL-I-H3	1-Port ADSL over ISDN Interface Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1ADSL-H3	1-Port ADSL over POTS Interface Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1SAE-H3	1-Port Enhanced Sync/Async Interface Card	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1T1-F-V2-H3	1-Port T1 & Fractional T1 Interface Module	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-EPRI-H3	1-Port E1/CE1/PRI Interface Card	Each	\$ 1,770.00	25%	\$ 1,327.50	N/Q	N/Q
RT-SIC-1E1-F-H3	1-Port E1 Interface Card-Fractional	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-1FXO-V2-H3	1-Port Analog Trunk Interface Card,FXO-V2	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXO-V2-H3	2-Port Analog Trunk Interface Card,FXO-V2	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1FXS-V2-H3	1-Port Analog Line Interface Card,FXS-V2	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXS-V2-H3	2-Port Analog Line Interface Card,FXS-V2	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1BS-V2-H3	1-Port ISDN-S/T Interface SIC Module	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-1BU-V2-H3	1-Port ISDN-U Interface SIC Module	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-SIC-1BSV-H3	1-Port ISDN-S/T Voice Interface SIC Module	Each	\$ 767.00	25%	\$ 575.25	N/Q	N/Q
RT-SIC-1FEF-H3	1-Port 100M SFP Interface SIC Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-SIC-1FEA-H3	1-Port 10/100M Ethernet Electrical Interface Board(RJ45)	Each	\$ 1,260.00	25%	\$ 945.00	N/Q	N/Q
CAB-AUX	Aux Cable-3m (D25 Male)	Each	\$ 18.00	25%	\$ 13.50	N/Q	N/Q
CAB-Tra-0.5m-RJ45	Single Cable, Transit Cable, 0.5m (RJ45)	Each	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
CAB-Tra-D25F-RJ45	Single Cable, Transit Plug, D25F, MP8(S)-III	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-V24DTE(DB28)	V.24 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V24DCE(DB28)	V.24 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V35DTE(DB28)	V.35 Serial Port Cable, DTE, 3m	Each	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-V35DCE(DB28)	V.35 Serial Port Cable, DCE, 3m	Each	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-X.21DTE(DB28)	X.21 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-X.21DCE(DB28)	X.21 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DTE(DB28)	RS449 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DCE(DB28)	RS449 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DTE(DB28)	RS530 Serial Port Cable, DTE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DCE(DB28)	RS530 Serial Port Cable, DCE, 3m	Each	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-E1-120ohm-3m-RJ45	E1 Cable 3m-DB15 Male/RJ45 (120 ohm)	Each	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1-120ohm-20m-RJ45	E1 Cable 20m-DB15 Male/RJ45 (120 ohm)	Each	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1-120ohm-40m-RJ45	E1 Cable 40m-DB15 Male/RJ45 (120 ohm)	Each	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-E1/2*BNC-75-3m	E1 Cable 3m-DB15 Male/2*BNC (75 ohm)	Each	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1/2*BNC-75-20m	E1 Cable 20m-DB15 Male/2*BNC (75 ohm)	Each	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1/2*BNC-75-40m	E1 Cable 40m-DB15 Male/2*BNC (75 ohm)	Each	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-BNC-75	Coaxial Connector, BNC, 75ohm, Dual Female	Each	\$ 5.00	25%	\$ 3.75	N/Q	N/Q
CAB-E1/75-120 Convert	Refiner Converter Cable (With BNC Connector Jack)	Each	\$ 55.00	25%	\$ 41.25	N/Q	N/Q
CAB-T1-3m	T1VI Cable with DB15 Male/RJ45-3m	Each	\$ 13.00	25%	\$ 9.75	N/Q	N/Q
CAB-FE/T1/2*RJ45	Connector for T1VI and E1 RJ45 Interface	Each	\$ 8.00	25%	\$ 6.00	N/Q	N/Q
CAB-FE/T1	T1 Cable RJ45/RJ45-3m	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
Mount Angle Components	Mount Angle Components,1UChassis with 300mm Width	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC), JD118B equivalent suppl. based on req/avail.	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC) JE071A equivalent suppl. based on req/avail. 120VAC	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
RT-MSR3016-AC-OVS-H3	H3C MSR 30-16 Router Host(AC),Overseas Version	Each	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-MSR3020-AC-OVS-H3	H3C MSR 30-20 Router Host (AC), 2GE, 2MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MSR3040-AC-OVS-H3	H3C MSR 30-40 Router Host (AC), 2GE (Combo), 4MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 3,900.00	25%	\$ 2,925.00	N/Q	N/Q
RT-MSR3060-AC-OVS-H3	H3C MSR 30-60 Router Host (AC), 2GE (Combo), 6MIM, 4SIC, 256F/256D, Overseas Version	Each	\$ 5,300.00	25%	\$ 3,975.00	N/Q	N/Q
RT-MSR3020-DC-OVS-H3	H3C MSR 30-20 Router Host(DC),Overseas Version	Each	\$ 4,300.00	25%	\$ 3,225.00	N/Q	N/Q
RT-MSR3040-DC-OVS-H3	H3C MSR 30-40 Router Host(DC),Overseas Version	Each	\$ 5,350.00	25%	\$ 4,012.50	N/Q	N/Q
RT-MSR3060-DC-OVS-H3	H3C MSR 30-60 Router Host(DC),Overseas Version	Each	\$ 6,750.00	25%	\$ 5,062.50	N/Q	N/Q
RT-MSR3016-AC-POE-OVS-H3	H3C MSR 30-16 Router Host(POE),Overseas Version	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MSR3020-AC-POE-OVS-H3	H3C MSR 30-20 Router Host(POE),Overseas Version	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-MSR3040-AC-POE-OVS-H3	H3C MSR 30-40 Router Host(POE),Overseas Version	Each	\$ 5,450.00	25%	\$ 4,087.50	N/Q	N/Q
RT-MSR3060-AC-POE-OVS-H3	H3C MSR 30-60 Router Host(POE),Overseas Version	Each	\$ 6,850.00	25%	\$ 5,137.50	N/Q	N/Q
RT-MSR3020-AC-OVS-AS-H3	H3C MSR 30-20 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 4,100.00	25%	\$ 3,075.00	N/Q	N/Q
RT-MSR3040-AC-OVS-AS-H3	H3C MSR 30-40 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSR3060-AC-OVS-AS-H3	H3C MSR 30-60 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	\$ 6,900.00	25%	\$ 5,175.00	N/Q	N/Q
RT-Z-M-7	H3C MSR 30-20 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Ver	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-Z-M-11	H3C MSR 30-40 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas V	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-Z-M-15	H3C MSR 30-60 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas V	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-Z-M-8	H3C MSR 30-20 Secure Voice Bundle w/ANDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standar	Each	\$ 6,200.00	25%	\$ 4,650.00	N/Q	N/Q
RT-Z-M-12	H3C MSR 30-40 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Stand	Each	\$ 8,350.00	25%	\$ 6,262.50	N/Q	N/Q
RT-Z-M-16	H3C MSR 30-60 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Stand	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
LIS-MSR30-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
DDR SDRAM-256MB-333	256MB DDR Memory	Each	\$ 230.00	25%	\$ 172.50	N/Q	N/Q
DDR SDRAM-512MB-333	512MB DDR Memory	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-RPS-1m-AR2921	Single Cable,RPS Power Cable,1m,H2X7(4.20),18UL2464(14C),H2X7(4.20),AR2921	Each	\$ 38.00	25%	\$ 28.50	N/Q	N/Q
RT-SIC-4FSW-POE-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	\$ 575.00	25%	\$ 431.25	N/Q	N/Q
RT-DSIC-9FSW-POE-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	\$ 1,080.00	25%	\$ 810.00	N/Q	N/Q
RT-MIM-1VE1-H3	1-Port E1 Voice MIM Interface Module	Each	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-1VT1-H3	1-Port T1 Voice MIM Interface Module	Each	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-2VE1-H3	2-Port E1 Voice MIM Interface Module	Each	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-2VT1-H3	2-Port T1 Voice MIM Interface Module	Each	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-16FSW-H3	16-Port 10M/100M Ethernet L2 Switch MIM Interface Module	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-DMIM-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch MIM Interface Mod	Each	\$ 2,600.00	25%	\$ 1,950.00	N/Q	N/Q
RT-MIM-16FSW-POE-H3	16-Port 10M/100M(With PoE) Ethernet L2 Switch MIM Interface Module	Each	\$ 2,457.00	25%	\$ 1,842.75	N/Q	N/Q
RT-DMIM-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch MIM Int	Each	\$ 3,465.00	25%	\$ 2,598.75	N/Q	N/Q
RT-MIM-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	\$ 1,805.00	25%	\$ 1,353.75	N/Q	N/Q
RT-MIM-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	\$ 2,919.00	25%	\$ 2,189.25	N/Q	N/Q
NS-MIM-4FE-H3	4-port 10/100BASE-TX Module(RJ45)	Each	\$ 3,495.00	25%	\$ 2,621.25	N/Q	N/Q
RT-MIM-1POS-H3	1-Port Packet over SDH/SONET Interface Module	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-MIM-1CPOS(E)-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP)	Each	\$ 35,700.00	25%	\$ 26,775.00	N/Q	N/Q
RT-MIM-1GBE-H3	1-Port 10/100/1000BASE-T Ethernet Electrical Interface Module,RJ45	Each	\$ 4,200.00	25%	\$ 3,150.00	N/Q	N/Q
RT-MIM-2GBE-H3	2-Port 10/100/1000BASE-T Ethernet Electrical Interface Module, RJ45	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
RT-MIM-1GFE-H3	1-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MIM-2GFE-H3	2-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-MIM-8ASE-H3	8-Port Asynchronous Serial Interface Module,RJ45	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
RT-MIM-16ASE-H3	16-Port Asynchronous Serial Interface Module,RJ45	Each	\$ 2,300.00	25%	\$ 1,725.00	N/Q	N/Q
RT-MIM-2SAE-H3	2-Port Enhanced Sync/Async Interface Module	Each	\$ 653.00	25%	\$ 489.75	N/Q	N/Q
RT-MIM-4SAE-H3	4-Port Enhanced Sync/Async Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-8SAE-H3	8-Port Enhanced Sync/Async Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-MIM-4BSE-H3	4-Port Enhanced ISDN-BRI Module, S/T	Each	\$ 1,104.00	25%	\$ 828.00	N/Q	N/Q
RT-MIM-1E1-V2-H3	1-Port CE1/PRI Interface Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-MIM-1E1-F-V2-H3	1-Port E1 & Fractional E1 Interface Module	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-2E1-V2-H3	2-Port CE1/PRI Interface Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-MIM-2E1-F-V2-H3	2-Port E1 & Fractional E1 Interface Module	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4E1-V2-H3	4-Port CE1/PRI Interface Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-MIM-4E1-F-V2-H3	4-Port E1 & Fractional E1 Interface Module	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-8E1(75)-H3	8-port E1/CE1/PRI Module (75ohm)	Each	\$ 8,300.00	25%	\$ 6,225.00	N/Q	N/Q
RT-MIM-8E1(75)-F-H3	8-Port E1 Module-Fractional (75ohm)	Each	\$ 4,990.00	25%	\$ 3,742.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-MIM-2T1-F-V2-H3	2-Port T1 & Fractional T1 Interface Module	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4T1-F-V2-H3	4-Port T1 & Fractional T1 Interface Module	Each	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-1CE3-H3	1-Port E3/CE3 Interface Module	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1CT3-H3	1-Port T3/CT3 Interface Module	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1SHL-4W-H3	1-Port Four Wire G.SHDSL Interface Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
RT-MIM-1G.SHDSL-H3	1-Port G.SHDSL Interface Module,RJ11	Each	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
RT-MIM-1AMM-H3	1-Port OC-3 ATM Module (Multi-Mode, SC, 2km)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-MIM-1ASM-H3	1-Port OC-3 ATM Module(Single Mode,SC,15km)	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-MIM-1ASL-H3	1-Port OC-3 ATM Module (Single Mode, SC, 30km)	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-MIM-IMA-4E1(75)-H3	4-Port E1 ATM IMA Interface Module (75ohm)	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-MIM-IMA-8E1(75)-H3	8-Port E1 ATM IMA Interface Module(75ohm)	Each	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
RT-MIM-HNDE-H3	High Performance Network Data Encryption Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-MIM-2FXS-V2-H3	2-Port Analog Line Interface Module,FXS-V2	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXS-V2-H3	4-Port Analog Line Interface Module,FXS-V2	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
RT-MIM-2FXO-V2-H3	2-Port Analog Trunk Interface Module,FXO-V2	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXO-V2-H3	4-Port Analog Trunk Interface Module, FXO-V2	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
RT-MIM-4EM-H3	4-Port Analog Trunk Interface Module,E&M	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MIM-4BSV-H3	4-Port ISDN BRI S/T-interface Voice Module	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
CAB-DS3-15m	E3/T3 Cable 15m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	\$ 19.00	25%	\$ 14.25	N/Q	N/Q
CAB-E3-30	E3/T3 Cable 30m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	\$ 21.00	25%	\$ 15.75	N/Q	N/Q
CAB-75ohm 8E1-3m-BNC-IMA	8-port E1 ATM IMA Cable, 8 BNC, 3m, 75ohm	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-120ohm 8E1-3m-RJ45-IMA	8-port E1 ATM IMA Cable, 8 RJ45, 3m, 120ohm	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-8T1-3m-RJ45	8-port T1 Cable, 8 RJ45, 3m	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
RT-MSR5040-AC-OVS-H3	H3C MSR 50-40 Router Chassis (w/One AC Power), 4FIC, Overseas Version	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR5060-AC-OVS-H3	H3C MSR 50-60 Router Chassis (w/One AC Power), 6FIC, Overseas Version	Each	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
RT-MSR5040-DC-OVS-H3	H3C MSR 50-40 Router Host(DC), 4FIC, Overseas Version	Each	\$ 3,750.00	25%	\$ 2,812.50	N/Q	N/Q
RT-MSR5060-DC-OVS-H3	H3C MSR 50-60 Router Host(DC), 6FIC, Overseas Version	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-MPUF-H3	H3C MSR 50 Main Processing Unit, 2GE (Combo), 4SIC, 256F/512D	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSCA-H3	H3C MSR 50-60 Multi-Service Module	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
AC-PSR350-A10-OVS-H3	H3C MSR 50-60 Router AC Power Module,PSR350,Overseas Version	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
DC-PSR350-D10-H3	H3C MSR 50-60 Router DC Power Module,PSR350	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
POE-PSL500A-OVS-H3	Router PoE Power Module,PSL500A,Overseas Version	Each	\$ 1,430.00	25%	\$ 1,072.50	N/Q	N/Q
RT-Z+M-25	H3C MSR 50-40 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standard, Overseas Version	Each	\$ 11,600.00	25%	\$ 8,700.00	N/Q	N/Q
RT-Z+M-26	H3C MSR 50-60 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standard, Overseas Version	Each	\$ 15,900.00	25%	\$ 11,925.00	N/Q	N/Q
RT-Z+M-23	H3C MSR 50-40 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 11,800.00	25%	\$ 8,850.00	N/Q	N/Q
RT-Z+M-24	H3C MSR 50-60 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 15,300.00	25%	\$ 11,475.00	N/Q	N/Q
RT-Z+M-27	H3C MSR 50-40 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 15,000.00	25%	\$ 11,250.00	N/Q	N/Q
RT-Z+M-28	H3C MSR 50-60 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	\$ 18,100.00	25%	\$ 13,575.00	N/Q	N/Q
LIS-MSR50-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-FIC-1VE1-H3	1-Port E1 Voice FIC Interface Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-1VT1-H3	1-Port T1 Voice FIC Interface Module	Each	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-2VE1-H3	2-Port E1 Voice FIC Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-2VT1-H3	2-Port T1 Voice FIC Interface Module	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-16FSW-H3	16-Port 10M/100M and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	\$ 1,900.00	25%	\$ 1,425.00	N/Q	N/Q
RT-DFIC-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q
RT-FIC-16FSW-POE-H3	16-Port 10M/100M(With PoE) and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	\$ 2,730.00	25%	\$ 2,047.50	N/Q	N/Q
RT-DFIC-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-FIC-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 2,166.00	25%	\$ 1,624.50	N/Q	N/Q
RT-FIC-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 3,503.00	25%	\$ 2,627.25	N/Q	N/Q
RT-FIC-4FE-H3	4-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 3,845.00	25%	\$ 2,883.75	N/Q	N/Q
RT-FIC-1GBE-V2-H3	1-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-FIC-2GBE-V2-H3	2-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	\$ 5,295.00	25%	\$ 3,971.25	N/Q	N/Q
RT-FIC-1GEF-V2-H3	1-Port 1000M Ethernet Optical Interface FIC Module	Each	\$ 3,800.00	25%	\$ 2,850.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
RT-FIC-2GEF-V2-H3	2-Port 1000M Ethernet Optical Interface FIC Module	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-FIC-2SAE-V2-H3	2-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 914.00	25%	\$ 685.50	N/Q	N/Q
RT-FIC-4SAE-V2-H3	4-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-8SAE-V2-H3	8-Port Enhanced Sync/Async Serial Interface FIC Module	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-FIC-8ASE-V2-H3	8-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	\$ 1,658.00	25%	\$ 1,243.50	N/Q	N/Q
RT-FIC-16ASE-V2-H3	16-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	\$ 2,760.00	25%	\$ 2,070.00	N/Q	N/Q
RT-FIC-1G.SHDLSL-V3-H3	1-Port G.SHDLSL(ATM Mode) Interface FIC Module	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-1E1-V3-H3	1-Port E1/CE1/PRI Interface FIC Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2E1-V3-H3	2-Port E1/CE1/PRI Interface FIC Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4E1-V3-H3	4-Port E1/CE1/PRI Interface FIC Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8E1(75)-V2-H3	8-Port E1/CE1/PRI Interface FIC Module(75ohm)	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1E1-F-V3-H3	1-Port Fractional E1 Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2E1-F-V3-H3	2-Port Fractional E1 Interface FIC Module	Each	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4E1-F-V3-H3	4-Port Fractional E1 Interface FIC Module	Each	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8E1(75)-F-V2-H3	8-Port Fractional E1 Interface FIC Module(75ohm)	Each	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-1T1-V3-H3	1-Port T1/CT1/PRI Interface FIC Module	Each	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2T1-V3-H3	2-Port T1/CT1/PRI Interface FIC Module	Each	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4T1-V3-H3	4-Port T1/CT1/PRI Interface FIC Module	Each	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8T1-V2-H3	8-Port T1/CT1/PRI Interface FIC Module	Each	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1T1-F-V3-H3	1-Port Fractional T1 Interface FIC Module	Each	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2T1-F-V3-H3	2-Port Fractional T1 Interface FIC Module	Each	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4T1-F-V3-H3	4-Port Fractional T1 Interface FIC Module	Each	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8T1-F-V2-H3	8-Port Fractional T1 Interface FIC Module	Each	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-4BSE-V2-H3	4-Port Enhanced ISDN-S/T Interface FIC Module	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-FIC-1CE3-V2-H3	1-Port E3/CE3 Interface FIC Module	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-1CT3-V2-H3	1-Port T3/CT3 Interface FIC Module	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-2FXS-V3-H3	2-Port Analog Line Interface FIC Module(FXS)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXS-V3-H3	4-Port Analog Line Interface FIC Module(FXS)	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-2FXO-V3-H3	2-Port Analog Trunk Interface FIC Module(FXO)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXO-V3-H3	4-Port Analog Trunk Interface FIC Module(FXO)	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-4BSV-V2-H3	4-Port ISDN BRI S/T Voice Interface FIC Module	Each	\$ 1,898.00	25%	\$ 1,423.50	N/Q	N/Q
RT-FIC-HNDE-V2-H3	High Performance Network Data Encryption FIC Module	Each	\$ 2,095.00	25%	\$ 1,571.25	N/Q	N/Q
RT-FIC-2EM-V2-H3	2-Port Analog Trunk Interface FIC Module (E&M)	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-FIC-4EM-V2-H3	4-Port Analog Trunk Interface FIC Module (E&M)	Each	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-FIC-1AE3-V2-H3	1-Port ATM over E3 Interface FIC Module	Each	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1AT3-V2-H3	1-Port ATM over T3 Interface FIC Module	Each	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1ATM-OC3MM-V2-H3	1-Port OC-3 ATM FIC Module (Multi-Mode, SC, 2km)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1ATM-OC3SM-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 15km)	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-FIC-1ATM-OC3SML-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 30km)	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-FIC-1MA-4E1(75)-V2-H3	4-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-FIC-1MA-8E1(75)-V2-H3	8-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1POS-V2-H3	1-Port Packet over SDH/SONET Interface FIC Module	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1CPOS(T)-V2-H3	1-Port Channelized POS 155M to T1 Interface Module (SFP, LC)	Each	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-FIC-1CPOS(E)-V2-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP, LC)	Each	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-AR1821-AC-OVS-H3	H3C AR 18-21 Router, 1 10/100BASE-TX WAN Port(RJ45) and 4 10/100BASE-TX LAN Ports(RJ45), 100-2	Each	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-AR1822-AC-OVS-H3	H3C AR 18-22 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 4 10/100BASE-TX LAN Ports(RJ45), 100-	Each	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-AR1822S8-AC-OVS-H3	H3C AR 18-22S-8 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 8 10/100BASE-TX LAN Ports(RJ45), 1	Each	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
RT-AR1821A-AC-OVS-H3	H3C AR18-21A Router, 1 10/100BASE-TX WAN Port (RJ45), 1 ADSL2+ over POTS WAN Port (RJ11) and	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-AR1830E-AC-OVS-H3	H3C AR18-30E Router, 1 ADSL2+ over POTS WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45),	Each	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-AR1831E-AC-OVS-H3	H3C AR18-31E Router, 1 ADSL2+ over POTS WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 1	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-AR1833-AC-OVS-H3	H3C AR 18-33 Router, 1 Two-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45),10	Each	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-AR1833E-AC-OVS-H3	H3C AR 18-33E Router,1 Four-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45),	Each	\$ 849.00	25%	\$ 636.75	N/Q	N/Q
RT-AR1834-AC-OVS-H3	H3C AR 18-34 Router,1 Two-Wire G.SHDSL WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 10	Each	\$ 879.00	25%	\$ 659.25	N/Q	N/Q
RT-AR1834E-AC-OVS-H3	H3C AR 18-34E Router,1 Four-Wire G.SHDSL WAN Port (RJ11),1 ISDN-BRI S/T WAN Port (RJ45) and 4 1	Each	\$ 1,049.00	25%	\$ 786.75	N/Q	N/Q
RT-AR1835E-AC-OVS-H3	H3C AR18-35E Router, 1 ADSL2+ over ISDN WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 1	Each	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
CAB-HDSL-2.5m-2RJ11	Single cable-Phone line-2.5m	Each	\$ 17.00	25%	\$ 12.75	N/Q	N/Q
CAB-HDSL-2.5m-RJ11	Single cable-SHDLSL cable-2.5m	Each	\$ 14.00	25%	\$ 10.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
FSP015-1AD203A	Power Supply Adapter	Each	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
LS-9502-OVS-H3	H3C S9502 Routing-Switch Chassis	Each	\$ 3,100.00	25%	\$ 2,325.00	N/Q	N/Q
LS-9505-OVS-H3	H3C S9505 Routing Switch Chassis	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
LS-9508-OVS-H3	H3C S9508 Routing Switch Chassis	Each	\$ 7,000.00	25%	\$ 5,250.00	N/Q	N/Q
LS-9508V-OVS-H3	H3C S9508V Routing-Switch Chassis	Each	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
LS-9512-OVS-H3	H3C S9512 Routing Switch Chassis	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LSBM9POWERH	AC P/S 90-264V (Max 600W)	Each	\$ 1,480.00	25%	\$ 1,110.00	N/Q	N/Q
LSBM5POWERH	DC P/S 36-75V (Max 600W)	Each	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM7POWERH	AC P/S 90-264V (Max 1200W)	Each	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM2POWERH	DC P/S 36-75V (Max 1200W)	Each	\$ 2,380.00	25%	\$ 1,785.00	N/Q	N/Q
LSBM8POWERH	AC P/S 90-264V (Max 2000W)	Each	\$ 2,980.00	25%	\$ 2,235.00	N/Q	N/Q
LSBM4POWERH	DC P/S 36-75V (Max 2000W)	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LSBM1SRP1M1	H3C S9502 Routing Switch Processing Board	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2SRP1N6	H3C S9505 Routing Switch Processing Board	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2SRP1N5	H3C S9508 Routing Switch Processing Board	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM2SRP1N4	H3C S9512 Routing Switch Processing Board	Each	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM2SRP1N7	H3C S9500 Routing Switch Processing Board,Clock Module	Each	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N4	H3C S9512 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N5	H3C S9508 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 22,980.00	25%	\$ 17,235.00	N/Q	N/Q
LSBM1SRP2N6	H3C S9505 Routing Switch Processing Board(XRCoreEngine II)	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1SRP2N7	H3C S9500 Routing Switch Processing Board(XRCoreEngine II), Clock Module	Each	\$ 32,980.00	25%	\$ 24,735.00	N/Q	N/Q
LIS-H3C-S9502-OVS	H3C S9502 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9505-OVS	H3C S9505 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9508-OVS	H3C S9508 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9512-OVS	H3C S9512 Host Software Charge	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LSBM1FP20B1	20-Port 100BASE-FX Interface Module(B),(SFP,LC)	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM1XP4B1	4-Port 10GBASE-R/W Interface Module(B),(XFP,LC)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1F32GB1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(B)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1FT48B1	48-Port 10/100BASE-TX Interface Module(B),(RJ45)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1GP12DB1	12-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2GT24DB1	24-Port 10/100/1000BASE-T Interface Module(DB),(RJ45)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM2GV48DB1	48-Port 10/100/1000BASE-T Interface Module(DB),(PoE,RJ45)	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2GP24DB1	24-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM1GP48DB1	48-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1GT48LDB1	48-Port 10/100/1000BASE-T Interface Service Card(DB),(RJ45)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XK1DB1	1-Port 10GBASE-R Interface Module(DB),(XENPAK,SC)	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1XP2DB1	2-Port 10GBASE-R/W Interface Module(DB),(XFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1XP4DB1	4-Port 10Gigabit Ethernet Optical Interface Card(DB), (XFP,LC)	Each	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XP4TDB1	4-Port 10GBase-R/W Ethernet Optical Interface Service Card(DB),(XFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1GP48LDB1	48-Port Gigabit Ethernet Optical Interface Card(DB),(SFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM2FT48CA1	48-Port 10/100BASE-TX Interface Module(CA),(RJ45)	Each	\$ 25,480.00	25%	\$ 19,110.00	N/Q	N/Q
LSBM1FP20CA1	20-Port 100BASE-FX Interface Module(CA),(SFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP12CA1	12-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP24CA1	24-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	\$ 22,480.00	25%	\$ 16,860.00	N/Q	N/Q
LSBM1GT24CA1	24-Port 10/100/1000BASE-T Interface Module(CA),(RJ45)	Each	\$ 19,480.00	25%	\$ 14,610.00	N/Q	N/Q
LSBM1XK1CA1	1-Port 10GBASE-R Interface Module(CA),(XENPAK,SC)	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1XP2CA1	2-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1XP4CA1	4-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1F32GCA1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM1P48CA1	4-Port OC-3c POS(SFP,LC) and 8-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	\$ 41,980.00	25%	\$ 31,485.00	N/Q	N/Q
LSBM1SP4CA1	4-Port OC-48c POS Interface Module(CA),(SFP,LC)	Each	\$ 69,980.00	25%	\$ 52,485.00	N/Q	N/Q
LSBM1UP1CA1	1-Port OC-192c POS Interface Module(CA),(XFP,LC)	Each	\$ 54,980.00	25%	\$ 41,235.00	N/Q	N/Q
LSBM1VP2CA1	2-Port OC-192c RPR Interface Module(CA),(XFP,LC)	Each	\$ 79,980.00	25%	\$ 59,985.00	N/Q	N/Q
LSBM1RSP2CA1	2-Port OC-48c RPR Interface Module(CA),(SFP,LC)	Each	\$ 55,980.00	25%	\$ 41,985.00	N/Q	N/Q
LSBM1RGP2GDB1	2-Port GE RPR and 8-Port GE Optical Interface Service Card(DB)	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1RGP4GDB1	4-Port GE RPR(SFP,LC) and 8-Port GE Optical Interface(SFP,LC) Service Card(DB)	Each	\$ 24,980.00	25%	\$ 18,735.00	N/Q	N/Q
LSBM1POEDIMMH	DIMM for PoE Master and Slave Power Management	Each	\$ 1,980.00	25%	\$ 1,485.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LSBM9POEH	PoE Power Supply2(External PoE Power System + 1*PoE Power Supply Unit,Max 2500W)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LSBM7POEH	PoE Power Supply Unit (220V-2500W, 110V-1250W) module	Each	\$ 2,310.00	25%	\$ 1,732.50	N/Q	N/Q
LSBM6POEH	PoE Power Supply1(External PoE Power System + 1*PoE Power Supply Unit,Max 2500W)	Each	\$ 4,080.00	25%	\$ 3,060.00	N/Q	N/Q
LSBM3POEH	PoE Entry Module	Each	\$ 650.00	25%	\$ 487.50	N/Q	N/Q
LSBM4POEH	Cabinet Spare Parts of PoE	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
LSBM1NATB1	NAT Service Module	Each	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1VPPNB1	VPLS Service Module	Each	\$ 43,980.00	25%	\$ 32,985.00	N/Q	N/Q
LSBM1NAMB1	Network Anlysis Service Module	Each	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
SFP-FE-LX-SM1310-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1550, 15km, LC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-FE-LX-SM1550-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1550/RX1310, 15km, LC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-GE-LH100-SM1550	1000BASE-LH100 SFP Transceiver, Single Mode (1550nm, 100km, LC)	Each	\$ 4,900.00	25%	\$ 3,675.00	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP, JD089B equivalent suppl. based on req/avail.	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-2.5G-LX-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 2km, LC)	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
SFP-2.5G-LH15-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 15km, LC)	Each	\$ 2,950.00	25%	\$ 2,212.50	N/Q	N/Q
SFP-2.5G-LH40-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 40km, LC)	Each	\$ 4,600.00	25%	\$ 3,450.00	N/Q	N/Q
SFP-2.5G-LH80-SM1550	OC-48c (2.5G) POS SFP Module, Single Mode (1550nm, 80km, LC)	Each	\$ 7,800.00	25%	\$ 5,850.00	N/Q	N/Q
XENPAK-SX-MM850	10GBASE-SR XENPAK Module, Multi-Mode (850nm, 300m, SC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XENPAK-LX-SM1310	10GBASE-LR XENPAK Module, Single Mode (1310nm, 10km, SC)	Each	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
XENPAK-LH40-SM1550	10GBASE-ER XENPAK Module, Single Mode (1550nm, 40km, SC)	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
XENPAK-LH80-SM1550	10GBASE-ZR XENPAK Module, Single Mode (1550nm, 80km, SC)	Each	\$ 21,000.00	25%	\$ 15,750.00	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
XFP-LH80-SM1550	10GBASE-ZR XFP Module, Single Mode (1550nm, 80km, LC)	Each	\$ 19,000.00	25%	\$ 14,250.00	N/Q	N/Q
XFP-POS-LH10-SM1310	OC-192c (10G) POS XFP Module, Single Mode (1310nm, 10km, LC)	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LSBM7HLANH	Spare Fan For S9508	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM4HLANH	Spare Fan For S9505/S9512, S9512 Needs Two	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM8HLANH	Spare Fan Module For S9508V	Each	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LSBM1SDRAMH	1GB SDRAM Memory	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LS-Z+M2-2	H3C S7502E Chassis+Single Master Process Module +12-Port Enhanced 1000BASE-X Ethernet Optical Interf	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LS-Z+M2-1	H3C S7503E Chassis+Single Saliency VI-Turbo+12-Port 1000BASE-X Ethernet Optical Interface Module(SFP	Each	\$ 19,800.00	25%	\$ 14,850.00	N/Q	N/Q
LS-7510E	H3C S7510E Ethernet Switch Chassis with Fan	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-7506E	H3C S7506E Ethernet Switch Chassis with Fan	Each	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
LS-7506E-V	H3C S7506E-V Ethernet Switch Chassis with Fan	Each	\$ 10,200.00	25%	\$ 7,650.00	N/Q	N/Q
LS-7503E	H3C S7503E Ethernet Switch Chassis with Fan	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS-7502E	H3C S7502E Ethernet Switch Chassis with Fan	Each	\$ 980.00	25%	\$ 735.00	N/Q	N/Q
LSQM2AC2800	H3C S7500E AC Power Supply Module, 2800W(PoE),Overseas Version	Each	\$ 4,400.00	25%	\$ 3,300.00	N/Q	N/Q
LSQM2AC1400	H3C S7500E AC Power Supply Module,1400W	Each	\$ 2,200.00	25%	\$ 1,650.00	N/Q	N/Q
LSQM1DC1400	H3C S7500E DC Power Supply Module,1400W,Support PoE	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LSQM1PWRSPA	H3C S7500E Ethernet Switch Share Power Adapter Module	Each	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSQM2AC650	H3C PSR650A,AC Power Supply Module,650W	Each	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
LSQM1DC650	H3C PSR650A,DC Power Supply Module,650W	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
LSQM1SRP1CB0	H3C S7500E Saliency VI-Turbo Switch and Route Processing Unit	Each	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSQM1SRP2XB0	H3C S7500E Saliency VI-10G Switch and Route Processing Unit,with 2 XFP Interfaces	Each	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSQM1SRPB0	H3C S7500E Saliency VI Switch and Route Processing Unit	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1MPUB0	H3C S7500E Saliency VI-Lite Switch and Route Processing Unit	Each	\$ 10,480.00	25%	\$ 7,860.00	N/Q	N/Q
LSQM1MPUA0	H3C S7502E Main Control Unit	Each	\$ 5,800.00	25%	\$ 4,350.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LSQM1FV48SA0	H3C S7500E 48-Port 10/100BASE-TX Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
LSQM1FP48SA0	H3C S7500E 48-Port 100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LSQM1GV48SA0	H3C S7500E 48-Port 10/100/1000BASE-TX Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	\$ 8,600.00	25%	\$ 6,450.00	N/Q	N/Q
LSQM1GT24SC0	H3C S7500E 24-Port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
LSQM1GV48SC0	H3C S7500E 48-Port 10/100/1000BASE-T Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1GP12SC0	H3C S7500E 12-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LSQM1GP24SC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSQM1GP48SC0	H3C S7500E 48-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LSQM1TGX2SC0	H3C S7500E 2-Port 10GBASE Ethernet Optical Interface Module,XFP Req.	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LSQM1T24XGSC0	H3C S7500E 24-Port 10/100/1000BASE-T RJ45 and 2-Port 10GE XFP(XFP Req.) Interface Module	Each	\$ 15,580.00	25%	\$ 11,685.00	N/Q	N/Q
LSQM1P24XGSC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX SFP(SFP Req.) and 2-Port 10GE XFP(XFP Req.) Interface	Each	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSQM1GP12EA0	H3C S7500E 12-Port Enhanced 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LSQM1TGX1EA0	H3C S7500E 1-Port Enhanced 10GBASE Ethernet Optical Interface Module, XFP Req.	Each	\$ 13,300.00	25%	\$ 9,975.00	N/Q	N/Q
LS8M3POEPWRH	External PoE Power (220V-2500W, 110V-1250W) Rack (with 1 PoE PSU)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
LSQM17510EFAN	Spare Fan For H3C S7510E	Each	\$ 820.00	25%	\$ 615.00	N/Q	N/Q
LSQM17506EFAN	Spare Fan For H3C S7506E	Each	\$ 640.00	25%	\$ 480.00	N/Q	N/Q
LSQM17506EVFAN	Spare Fan For H3C S7506E-V	Each	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
LSQM17503EFAN	Spare Fan For H3C S7503E	Each	\$ 480.00	25%	\$ 360.00	N/Q	N/Q
LSQM17502EFAN	Spare Fan For H3C S7502E	Each	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
LS-7503-AC-XG-OVS	H3C S7503 Ethernet Switch Chassis (AC 110/220V) with fan, 1 AC power and documents, support PoE and X	Each	\$ 3,950.00	25%	\$ 2,962.50	N/Q	N/Q
LS-7503-DC-XG-OVS	H3C S7503 Ethernet Switch Chassis (DC 48V) with fan, 1 DC power and documents, support PoE and XGBUS	Each	\$ 4,370.00	25%	\$ 3,277.50	N/Q	N/Q
LS-7506-AC-XG-OVS	H3C S7506 Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and documents, support PoE and X	Each	\$ 6,730.00	25%	\$ 5,047.50	N/Q	N/Q
LS-7506-DC-XG-OVS	H3C S7506 Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, support PoE and XGBU	Each	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS-7506R-AC-XG-OVS	H3C S7506R Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and documents, support PoE and	Each	\$ 10,570.00	25%	\$ 7,927.50	N/Q	N/Q
LS-7506R-DC-XG-OVS	H3C S7506R Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, support PoE and XGB	Each	\$ 11,700.00	25%	\$ 8,775.00	N/Q	N/Q
LS-7502-XG-OVS	H3C S7502 Ethernet Switch Chassis with fan and documents, support PoE and XGBUS, 2 power cord inputs, n	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS8M1AC220PWR	H3C S7500 AC Power Supply Module, for S7503, S7506 and S7506R	Each	\$ 1,230.00	25%	\$ 922.50	N/Q	N/Q
LS8M1DC48PWR	H3C S7500 DC Power Supply Module, for S7503, S7506 and S7506R	Each	\$ 1,410.00	25%	\$ 1,057.50	N/Q	N/Q
LS8M3AC220PWR	H3C S7502 AC Power Supply Module, only for S7502	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LS8M2DC48PWR	H3C S7502 DC Power Supply Module, only for S7502	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS8M4SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III Edge-96G with 4 1000BAS	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS8M1SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III-384G, with 4 1000BASE-X	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LS8M2SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Saliency III Plus-768G	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1T12PEH	H3C S7502 Switch and Route Processing Module with 12-port 10/100/1000BASE-T RJ-45 and 4-port 1000BA	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1P12TEH	H3C S7502 Switch and Route Processing Module with 12-port 1000BASE-X SFP and 4-port 10/100/1000BAS	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GP48H-XG	H3C S7500 48-port 1000BASE-X Ethernet Optical Interface Module with XGBUS uplink, SFP Req.	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1GT48BH-XG	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module with XGBUS uplink, RJ45	Each	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1T16PH-XG	H3C S7500 16-port 10/100/1000BASE-T RJ45 and 8-port 1000BASE-X SFP with XGBUS uplink,SFP Req.	Each	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LS8M1T32PH-XG	H3C S7500 32-port 10/100/1000BASE-T RJ45 and 16-port 1000BASE-X SFP with XGBUS uplink,SFP Req.	Each	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1TGX2H-XG	H3C S7500 2-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LS8M1TGX4H-XG	H3C S7500 4-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	\$ 20,000.00	25%	\$ 15,000.00	N/Q	N/Q
LIS-H3C-S7506-OVS	S7506 Comware Network Operating System (Host Software)	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S7506R-OVS	S7506R Comware Network Operating System (Host Software)	Each	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LS8M1FT48EH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1FP48H	H3C S7500 48-port 100BASE-FX Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GT20AH	H3C S7500 Enhanced 20-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1GT48H	H3C S7500 48-port 10/100/1000BASE-T Enhanced Ethernet Interface Module, RJ45	Each	\$ 5,480.00	25%	\$ 4,110.00	N/Q	N/Q
LS8M1GT8UEH	H3C S7500 8-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	\$ 5,180.00	25%	\$ 3,885.00	N/Q	N/Q
LS8M1GP20AH	H3C S7500 Enhanced 20-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,480.00	25%	\$ 3,360.00	N/Q	N/Q
LS8M1GP8UBH	H3C S7500 8-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	\$ 4,680.00	25%	\$ 3,510.00	N/Q	N/Q
LS8M1TGX1CH	H3C S7500 Enhanced 1-port 10GE Interface Module, Xenpak Req.	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LS8M1GT48AH	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module, RJ45 (PoE)	Each	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS8M1FT48FH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45 (PoE)	Each	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS8M1T12PH	H3C S7500 12-port 10/100/1000BASE-T RJ45 and 4-port 1000BASE-X SFP,SFP Req.	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1P12TH	H3C S7500 12-port 1000BASE-X SFP and 4-port 10/100/1000BASE-T RJ45,SFP Req.	Each	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1VSNPH	H3C S7500 Versatile Network Processing Service Module (PBR/NAT/NetStream) with XGBUS uplink	Each	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q

H3C Area NW HwSw_IV.1

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
MCP-2LC/PC-2LC/PC-1.5-S/M	Mode Conditioning Patch Cord,2LC,2LC,Single Mode/Multi Mode,3mm,Multi Mode(62.5/125)/Multi Mode(62.5/125)	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
MCP-2SC/PC-2SC/PC-1.5-S/M	Mode Conditioning Patch Cord,2SC,2SC,Single Mode/Multi Mode,3mm,Multi Mode(62.5/125)/Multi Mode(62.5/125)	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
LS8M17502FAN	Spare Fan For S7502	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17503FAN	Spare Fan For S7503	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506FAN	Spare Fan For S7506	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506RFAN	Spare Fan For S7506R	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS-5100-8P-EL-OVS-H3	H3C S5100-8P-EL Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X ports (SFP Req.) (A)	Each	\$ 1,590.00	25%	\$ 1,192.50	N/Q	N/Q
LS-5100-16P-EL-OVS-H3	H3C S5100-16P-EL Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
LS-5100-24P-EL-OVS	H3C S5100-24P-EL Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 3,090.00	25%	\$ 2,317.50	N/Q	N/Q
LS-5100-48P-EL-OVS	H3C S5100-48P-EL Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
LS-5100-8P-PWR-EL-OVS	H3C S5100-8P-PWR-EL L2 Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X or 1000BASE-T ports (SFP Req.) (A)	Each	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS-5100-16P-PWR-EL-OVS	H3C S5100-16P-PWR-EL L2 Ethernet Switch with 16 10/100/1000BASE-T and 4 1000BASE-X or 1000BASE-T ports (SFP Req.) (A)	Each	\$ 2,990.00	25%	\$ 2,242.50	N/Q	N/Q
LS-5100-8P-SI-OVS-H3	H3C S5100-8P-SI Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X ports (SFP Req.) (A)	Each	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
LS-5100-16P-SI-OVS-H3	H3C S5100-16P-SI Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
LS-5100-24P-SI-OVS-H3	H3C S5100-24P-SI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 2,290.00	25%	\$ 1,717.50	N/Q	N/Q
LS-5100-48P-SI-OVS-H3	H3C S5100-48P-SI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 4,290.00	25%	\$ 3,217.50	N/Q	N/Q
LS5-FL-A	Mount Angle Components	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-FL-B	Mount Angle Components	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-IM-A	Magnet	Each	\$ 7.00	25%	\$ 5.25	N/Q	N/Q
LS-5100-26C-EL-OVS	H3C S5100-26C-EL Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 3,490.00	25%	\$ 2,617.50	N/Q	N/Q
LS-5100-50C-EL-OVS	H3C S5100-50C-EL Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (A)	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5100-26C-PWR-EL-OVS	H3C S5100-26C-PWR-EL L2 Ethernet Switch with 24 10/100/1000BASE-T and 4 1000BASE-X or 1000BASE-T ports (SFP Req.) (A)	Each	\$ 4,490.00	25%	\$ 3,367.50	N/Q	N/Q
LS-5100-50C-PWR-EL-OVS	H3C S5100-50C-PWR-EL L2 Ethernet Switch with 48 10/100/1000BASE-T and 4 1000BASE-X or 1000BASE-T ports (SFP Req.) (A)	Each	\$ 7,590.00	25%	\$ 5,692.50	N/Q	N/Q
LS5M1XP1PB	S5100 1-port 10GE XFP Interface Module, XFP Req.	Each	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
LS5M1XS1PA	S5100 1-port 10GE Ethernet Stacking Module	Each	\$ 560.00	25%	\$ 420.00	N/Q	N/Q
LS5M2STK1	CX4 Cable(50cm)-Stacking/IB/SAS	Each	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LS5M2STK2	CX4 Cable(1.0m)-Stacking/IB/SAS	Each	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
LS5M2STK3	CX4 Cable(3.0m)-Stacking/IB/SAS	Each	\$ 325.00	25%	\$ 243.75	N/Q	N/Q
LS5M1XK1P	S5100 1-Port 10GE XENPAK Interface Front Panel, spare	Each	\$ 50.00	25%	\$ 37.50	N/Q	N/Q
CAB-Pwr-1m-PS3FP-I	RPS500-A3 Power cable V	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5-A	Cable with JD5-A type connector for Non-PoE switches (optional)	Each	\$ 20.00	25%	\$ 15.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5	Cable B with JD5 type connector (optional)	Each	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-48V Pwr-2m-T2.5^2	Non-PoE Switch DC Power Input Cable-2m (optional)	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-S5600-26C-OVS	H3C S5600-26C Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (C)	Each	\$ 6,280.00	25%	\$ 4,710.00	N/Q	N/Q
LS-S5600-26C-PWR-OVS	H3C S5600-26C-PWR Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X Ports (SFP Req.) (C)	Each	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS-S5600-50C-OVS	H3C S5600-50C Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (C)	Each	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-S5600-50C-PWR-OVS	H3C S5600-50C-PWR Ethernet Switch with 48 10/100/1000BASE-T Ports and 4 1000BASE-X ports (SFP Req.) (C)	Each	\$ 12,280.00	25%	\$ 9,210.00	N/Q	N/Q
LS-S5600-26F-OVS	H3C S5600-26F Ethernet Switch with 24 1000BASE-X ports (SFP Req.) and 4 10/100/1000BASE-T Ports (C)	Each	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSHM1XK1P3	H3C S5600 1-port 10GE XENPAK Interface Module,XENPAK Req.	Each	\$ 5,580.00	25%	\$ 4,185.00	N/Q	N/Q
LSHM1GP8P3	H3C S5600 8-port 1000BASE-X SFP Interface Module, SFP Req.	Each	\$ 4,580.00	25%	\$ 3,435.00	N/Q	N/Q
LSHM1XP2P3	H3C S5600 2-port 10GE XFP Interface Module, XFP Req.	Each	\$ 9,580.00	25%	\$ 7,185.00	N/Q	N/Q
LSHM1S130H	H3C S5600-26C 130W Standard Power Supplier	Each	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSHM1S180H	H3C S5600-50C 180W Standard Power Supplier	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSHM1P24PH	H3C S5600-26C-PWR PoE Power Supplier(Optional)	Each	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LSHM1P48PH	H3C S5600-50C-PWR PoE Power Supplier(Optional)	Each	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
CAB-F1STK-65cm-H3	H3C S5600 Series Stacking Cable-65cm	Each	\$ 250.00	25%	\$ 187.50	N/Q	N/Q
CAB-F1STK-120cm-H3	H3C S5600 Series Stacking Cable-120cm	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
CAB-F1STK-5m-H3	H3C S5600 Series Stacking Cable-5m	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
CAB-Pwr-1m-PS3FP-II	RPS500-A3 Power cable U	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
CAB-DC Pwr-2m-F1	S5600 Non-PoE Switch DC Power Input Cable-2m (only for S5624P/S5648P/S5624F) (optional)	Each	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-5500-28C-SI-OVS	H3C S5500-28C-SI Ethernet Switch(24GE+4SFP Combo+2Slots)	Each	\$ 5,090.00	25%	\$ 3,817.50	N/Q	N/Q
LS-5500-52C-SI-OVS	H3C S5500-52C-SI Ethernet Switch(48GE+4SFP Combo+2Slots)	Each	\$ 8,490.00	25%	\$ 6,367.50	N/Q	N/Q
LS-5500-28C-PWR-SI-OVS	H3C S5500-28C-PWR-SI Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-52C-PWR-SI-OVS	H3C S5500-52C-PWR-SI Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LSPM1XP1P	H3C S5500-SI 1-port 10GE XFP Interface Module, XFP Req.	Each	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
LSPM1XP2P	H3C S5500-SI 2-port 10GE XFP Interface Module, XFP Req.	Each	\$ 2,650.00	25%	\$ 1,987.50	N/Q	N/Q
LSPM1CX2P	H3C S5500-SI 2-Port 10GE Ethernet Local Connection Module	Each	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
LSPM2STKA	H3C S5500-SI Local Connection CX4 Cable 50cm	Each	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LSPM2STKB	H3C S5500-SI Local Connection CX4 Cable 100cm	Each	\$ 240.00	25%	\$ 180.00	N/Q	N/Q
LSPM2STKC	H3C S5500-SI Local Connection CX4 Cable 300cm	Each	\$ 305.00	25%	\$ 228.75	N/Q	N/Q
CAB-RPS-1m-3026C	RPS500-A3 Power cable C	Each	\$ 43.00	25%	\$ 32.25	N/Q	N/Q
LS-5500-28C-EI-OVS	S5500-28C-EI,Ethernet Switch(24GE+4SFP Combo+2Slots), JD377A equivalent suppl. based on req/avail. 120VAC	Each	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-28C-EI-DC-OVS	H3C S5500-28C-EI-DC,Ethernet Switch(24GE+4SFP Combo+2Slots,48V DC)	Each	\$ 6,290.00	25%	\$ 4,717.50	N/Q	N/Q
LS-5500-28F-EI-AC-OVS	S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),AC Single JD374A equivalent suppl. based on req/avail. 120VAC	Each	\$ 7,690.00	25%	\$ 5,767.50	N/Q	N/Q
LS-5500-28F-EI-DC-OVS	H3C S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),DC Single Power	Each	\$ 7,990.00	25%	\$ 5,992.50	N/Q	N/Q
LS-5500-52C-EI-OVS	S5500-52C-EI,Ethernet Switch(48GE+4SFP Combo+2Slots), JD375A equivalent suppl. based on req/avail. 120VAC	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
LS-5500-28C-PWR-EI-OVS	H3C S5500-28C-PWR-EI,Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	\$ 6,990.00	25%	\$ 5,242.50	N/Q	N/Q
LS-5500-52C-PWR-EI-OVS	H3C S5500-52C-PWR-EI,Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	\$ 11,990.00	25%	\$ 8,992.50	N/Q	N/Q
LSPM2GP2P	H3C S5500-EL,LSPM2GP2P,2-Port GigabitEthernet SFP Optical Interface Board	Each	\$ 690.00	25%	\$ 517.50	N/Q	N/Q
LSPM2150D	H3C S5500 150W DC Power Supply Module	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LKM3150A	H3C S5510 150W AC Power Supply Module JD362A equivalent suppl. based on req/avail. 120VAC	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
CAB-RPS500/800-1m	RPS500/800 Power Cable,1m	Each	\$ 42.00	25%	\$ 31.50	N/Q	N/Q
AC-RPS800-A	Redundant Power Supply RPS800-A,-90Vac-264Vac input-12V,17.25A;-54V,12A output	Each	\$ 1,190.00	25%	\$ 892.50	N/Q	N/Q
LS-S3100-8T-SI-AC-OVS	H3C S3100-8T-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 10/100/1000BASE-T port, RJ45 (AC 110/220V)	Each	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16T-SI-AC-OVS	H3C S3100-16T-SI Ethernet Switch with 16 10/100BASE-TX ports and 1 10/100/1000BASE-T port, RJ45 (AC 110/220V)	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-S3100-26T-SI-AC-OVS	H3C S3100-26T-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 10/100/1000BASE-T ports, RJ45 (AC 110/220V)	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-S3100-8C-SI-AC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (AC 110/220V)	Each	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16C-SI-AC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (AC 110/220V)	Each	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
LS-S3100-26C-SI-AC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (AC 110/220V)	Each	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
LS-S3100-8C-SI-DC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (DC -48V)	Each	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LS-S3100-16C-SI-DC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (DC -48V)	Each	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
LS-S3100-26C-SI-DC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (DC -48V)	Each	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS-3100-52P-OVS-H3	H3C S3100-52P L2 Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V)	Each	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS6M1PUI1SAH	1-port 1000BASE-PX Ethernet Passive Optical Network Interface Module A (10km, SFF)	Each	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-GT1UB	1-port 10/100/1000BASE-T Interface Module (RJ45 100m)	Each	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
LS-GM1UB	1-port 1000BASE-SX Multi-Mode Optical Interface Module (850nm, 500m, SC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
LS-GS1UB	1-port 1000BASE-LX Single Mode Optical Interface Module (1310nm, 10km, SC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
LS-GL1UB	1-port 1000BASE-LH Single Mode Optical Interface Module (1550nm, 40km, LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LS-GZ1UB	1-port 1000BASE-ZX Single Mode Optical Interface Module (1550nm, 70km, LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
LS-FL1UB	1-port 1000BASE-FX Single Mode Optical Interface Module (1310nm, 40km, SC)	Each	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
LS-FS1UB	1-port 1000BASE-FX Single Mode Optical Interface Module (1310nm, 15km, SC)	Each	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
LS-FM1UB	1-port 1000BASE-FX Ethernet Multi-Mode Optical Interface Module (1310nm, 2km, SC)	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-ST1UB	1-port Gigabit Ethernet Stacking Module and 1m Cable	Each	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-FTIUB	1-port 1000BASE-TX Ethernet PoE Interface Module (RJ45)	Each	\$ 180.00	25%	\$ 135.00	N/Q	N/Q
LS4M1FS1BC	1-port 1000BASE-LX Single Mode BIDI Optical Interface Module (TX1550/RX1310, 15km, SC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LS4M1FS1BD	1-port 1000BASE-LX Single Mode BIDI Optical Interface Module (TX1310/RX1550, 15km, SC)	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LSN-IM	Mounting Angle Sets For S3108	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS-3100-8TP-EI-H3-A-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 595.00	25%	\$ 446.25	N/Q	N/Q
LS-3100-8TP-EI-H3-D-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 695.00	25%	\$ 521.25	N/Q	N/Q
LS-3100-16TP-EI-H3-A-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 895.00	25%	\$ 671.25	N/Q	N/Q
LS-3100-16TP-EI-H3-D-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-3100-26TP-EI-H3-A-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 1,195.00	25%	\$ 896.25	N/Q	N/Q
LS-3100-26TP-EI-H3-D-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 1,295.00	25%	\$ 971.25	N/Q	N/Q
LS-3100-8TP-PWR-EI-H3	H3C S3100-8TP-PWR-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
LS-3100-16TP-PWR-EI-H3	H3C S3100-16TP-PWR-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 1,890.00	25%	\$ 1,417.50	N/Q	N/Q
LS-3100-26TP-PWR-EI-H3	H3C S3100-26TP-PWR-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COM	Each	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
SFP-STACK-Kit	SFP Stacking Cable (150cm,including two 1000BASE-T SFP module and one stacking cable)	Each	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
RTV-FL-A	Mount Angle	Each	\$ 35.00	25%	\$ 26.25	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
LS-3600-28P-SI-OVS	H3C S3600-28P-SI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC	Each	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
LS-3600-52P-SI-OVS	H3C S3600-52P-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
LS-3600-28P-EI-OVS	H3C S3600-28P-EI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC	Each	\$ 2,700.00	25%	\$ 2,025.00	N/Q	N/Q
LS-3600-52P-EI-OVS	H3C S3600-52P-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
LS-3600-28TP-SI-OVS	H3C S3600-28TP-SI Ethernet Switch with 24 10/100BASE-TX ports, 2 1000BASE-X Ports (SFP Req.) and 2	Each	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
LS-3600-28P-PWR-EI-OVS	H3C S3600-28P-PWR-EI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X Ports (SFP Req	Each	\$ 3,480.00	25%	\$ 2,610.00	N/Q	N/Q
LS-3600-52P-PWR-EI-OVS	H3C S3600-52P-PWR-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req	Each	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS-3600-28P-PWR-SI-OVS	H3C S3600-28P-PWR-SI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports (SFP Req	Each	\$ 2,580.00	25%	\$ 1,935.00	N/Q	N/Q
LS-3600-52P-PWR-SI-OVS	H3C S3600-52P-PWR-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req	Each	\$ 4,380.00	25%	\$ 3,285.00	N/Q	N/Q
LS-3600-28F-EI-OVS	H3C S3600-28F-EI Ethernet Switch with 24 100BASE-FX Ports(SFP Req.), 2 1000BASE-X Ports(SFP Req)	Each	\$ 3,680.00	25%	\$ 2,760.00	N/Q	N/Q
LS-S3610-28P-OVS	H3C S3610-28P L3 Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports(SFP Req.) (A	Each	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28TP-OVS	H3C S3610-28TP L3 Ethernet Switch with 24 10/100BASE-TX ports and 2 1000BASE-X ports(SFP Req.) and	Each	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28F-OVS	H3C S3610-28F L3 Ethernet Switch with 24 100BASE-X ports(SFP Req.), 2 1000BASE-X Ports(SFP Req.), a	Each	\$ 4,390.00	25%	\$ 3,292.50	N/Q	N/Q
LS-3610-52P-OVS	H3C S3610-52P L3 Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X ports(SFP Req.) (AC	Each	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
SWP-IMC-IMPW-EN	H3C iMC,Intelligent Management Platform Standard Edition For Windows(50 nodes),Software(CD) English Ed	Each	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
SWP-IMC-IMPWN-EN	H3C iMC,Intelligent Management Platform Standard Edition For Windows(without nodes),Software(CD) Engli	Each	\$ 5,490.00	25%	\$ 4,117.50	N/Q	N/Q
LIS-IMC-IMPF-EN-25	H3C iMC,Intelligent Management Platform Standard Edition (English) License,For 25 nodes	Each	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-IMC-IMPA-EN-50	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 50 nodes	Each	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
LIS-IMC-IMPB-EN-100	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 100 nodes	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LIS-IMC-IMPC-EN-200	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 200 nodes	Each	\$ 13,500.00	25%	\$ 10,125.00	N/Q	N/Q
LIS-IMC-IMPD-EN-500	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 500 nodes	Each	\$ 27,500.00	25%	\$ 20,625.00	N/Q	N/Q
LIS-IMC-IMPE-EN-1K	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 1000 nodes	Each	\$ 43,500.00	25%	\$ 32,625.00	N/Q	N/Q
SWP-IMC-ICCW-EN	H3C iMC,Intelligent Configuration Center Component,Software(CD) English Edition	Each	\$ 2,400.00	25%	\$ 1,800.00	N/Q	N/Q
SWP-IMC-NTAW-EN	H3C iMC,Network Traffic Analyzer Component,Software(CD) English Edition	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
SWP-IMC-DIGA	H3C iMC,DIG Log Probe Component(500M)	Each	\$ 4,800.00	25%	\$ 3,600.00	N/Q	N/Q
LIS-IMC-NTAA-EN-1	H3C iMC,Network Traffic Analyzer Component English Edition License,For 1 node	Each	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
LIS-IMC-NTAB-EN-2	H3C iMC,Network Traffic Analyzer Component English Edition License,For 2 nodes	Each	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
LIS-IMC-NTAC-EN-5	H3C iMC,Network Traffic Analyzer Component English Edition License,For 5 nodes	Each	\$ 17,000.00	25%	\$ 12,750.00	N/Q	N/Q
SWP-IMC-UAMW-EN	H3C iMC,User Access Management Component(1000 Authentication Users),Software(CD) English Edition	Each	\$ 5,150.00	25%	\$ 3,862.50	N/Q	N/Q
LIS-IMC-UAMA-EN-1K	H3C iMC,User Access Management Component English Edition License,For 1000 Authentication Users	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
SWP-WIVPC-PFS-EN-H3	H3C iNode, iNode VPN Client Component(for Windows), Software(CD), English Edition, Professional Edition	Each	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
LS-5120-24P-EI	S5120-24P-EI,Ethernet Switch(24GE+4SFP Combo), JE066A equivalent suppl. based on req/avail. 120VAC	Each	\$ 3,090.00	25%	\$ 2,317.50	N/Q	N/Q
LS-5120-28C-PWR-EI	S5120-28C-PWR-EI,Ethernet Switch(24GE+4SFP Combo+2Slot+POE), JE070A equivalent suppl. based on req/avail. 120VAC	Each	\$ 4,490.00	25%	\$ 3,367.50	N/Q	N/Q
LS-5120-48P-EI-OVS-H3	S5120-48P-EI,Ethernet Switch(48GE+4SFP Combo), JE067A equivalent suppl. based on req/avail. 120VAC	Each	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
LS-5120-52C-PWR-EI	S5120-52C-PWR-EI,Ethernet Switch(48GE+4SFP Combo+2Slot+POE), JE071A. EOL to be replaced with 5120-48G-POE+EI/JG237A POE+ Version when stock depleted.	Each	\$ 7,590.00	25%	\$ 5,692.50	N/Q	N/Q
LS-5800-32F-OVS-H3	S5800-32F L3 Ethernet Switch with 24 100/1000BASE-X Ports (SFP Req) and 4 10G/1G BASE-X Ports (SFP+Req) and 1 Ethernet Extended Slot, (No Power), JC103A equivalent suppl. based on req/avail. 120VAC	Each	\$ 14,150.00	25%	\$ 10,612.50	N/Q	N/Q
LSKM2150A	S5510 150W AC Power Supply Module, JE362A equivalent suppl. based on req/avail. 120VAC	Each	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LSWM1GT16P	16-Port 10/100/1000BASE-T Ethernet Electrical Interface Module, JC094A equivalent suppl. based on req/avail. 120VAC	Each	\$ 4,200.00	25%	\$ 3,150.00	N/Q	N/Q
LSWM1STK	SFP+ Cable 0.65m, JE079A equivalent suppl. based on req/avail.	Each	\$ 359.00	25%	\$ 269.25	N/Q	N/Q
SFP-XG-SX-MM850-A	SFP+ Module(850nm,300m,LC)	Each	\$ 1,890.00	25%	\$ 1,417.50	N/Q	N/Q
SFP-XG-LX220-MM1310	SFP+ Module(1310nm,220m,LC)	Each	\$ 1,590.00	25%	\$ 1,192.50	N/Q	N/Q
SFP-XG-LX-SM1310	SFP+ Module(1310nm,10km,LC) JD094B equivalent suppl. based on req/avail. 120VAC	Each	\$ 4,290.00	25%	\$ 3,217.50	N/Q	N/Q
LSWM1BFAN	Spare Blower Fan For S5800	Each	\$ 285.00	25%	\$ 213.75	N/Q	N/Q
AUTOCALL-DIALER	Multiport Autocall Dialer System, Rackmount, 120VAC	Each	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
4XP-4XPER	4XP KVM Chassis, 120VAC Rack Mount	Each	\$ 745.00	25%	\$ 558.75	N/Q	N/Q
4XP-XPAC	4XP Host Card, Requires KVM Chassis	Each	\$ 195.00	25%	\$ 146.25	N/Q	N/Q
4XP-XPDU	4XP Advanced Console Card	Each	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
4XP-XPSR	4XP Receive Card, Requires KVM Chassis	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
4XP-XPST	4XP Transmit Card, Requires KVM Chassis	Each	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
BSF400A-EU	Rackmount Network SPAM Firewall, 400 Series, Energize Update Support	Each	\$ 1,399.00	0%	\$ 1,399.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
BYF610A-EU	Rackmount Network WEB/URL Firewall, 610 Series, Energize Update Support	Each	\$ 2,399.00	0%	\$ 2,399.00	N/Q	N/Q
BSF400A-IR	Rackmount Network SPAM Firewall, 400 Series, Instant Replacement Support	Each	\$ 899.00	0%	\$ 899.00	N/Q	N/Q
BYF610A-IR	Rackmount Network WEB/URL Firewall, 610 Series, Instant Replacement Support	Each	\$ 1,999.00	0%	\$ 1,999.00	N/Q	N/Q



New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.
 PT64443
 Lot 2
 Area Networking Hardware & Software
 9/1/2014

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
ASX-1000/10AC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swit	Each	\$ 47,950.00	37%	\$ 30,208.50	N/Q	N/Q
ASX-1000/10DC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swit	Each	\$ 69,950.00	37%	\$ 44,068.50	N/Q	N/Q
ASX-1000/2.5AC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM swi	Each	\$ 20,950.00	37%	\$ 13,198.50	N/Q	N/Q
ASX-1000/2.5DC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM swi	Each	\$ 33,950.00	37%	\$ 21,388.50	N/Q	N/Q
ASX-1000/5AC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switchi	Each	\$ 29,950.00	37%	\$ 18,868.50	N/Q	N/Q
ASX-1000/5DC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switchi	Each	\$ 45,950.00	37%	\$ 28,948.50	N/Q	N/Q
ASX-1000/7.5AC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM swi	Each	\$ 38,950.00	37%	\$ 24,538.50	N/Q	N/Q
ASX-1000/7.5DC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM swi	Each	\$ 57,950.00	37%	\$ 36,508.50	N/Q	N/Q
ASX-1200/10AC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swit	Each	\$ 76,445.00	37%	\$ 48,160.35	N/Q	N/Q
ASX-1200/10DC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM swit	Each	\$ 89,445.00	37%	\$ 56,350.35	N/Q	N/Q
ASX-1200/2.5AC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM swi	Each	\$ 28,445.00	37%	\$ 17,920.35	N/Q	N/Q
ASX-1200/2.5DC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM swi	Each	\$ 41,445.00	37%	\$ 26,110.35	N/Q	N/Q
ASX-1200/5AC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switchi	Each	\$ 44,445.00	37%	\$ 28,000.35	N/Q	N/Q
ASX-1200/5DC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switchi	Each	\$ 57,445.00	37%	\$ 36,190.35	N/Q	N/Q
ASX-1200/7.5AC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM swi	Each	\$ 60,445.00	37%	\$ 38,080.35	N/Q	N/Q
ASX-1200/7.5DC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM swi	Each	\$ 73,445.00	37%	\$ 46,270.35	N/Q	N/Q
ASX-200BX/AC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX-200BX/DC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BX/AC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX200BX/DC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BXAC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 20,945.00	37%	\$ 13,195.35	N/Q	N/Q
ASX200BXDC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Sw	Each	\$ 26,945.00	37%	\$ 16,975.35	N/Q	N/Q
CEC-PLUS/3D-1	Stratum 3 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 21,995.00	37%	\$ 13,856.85	N/Q	N/Q
CEC-PLUS/3S-1	Stratum 3 Simplex CEC-Plus; must choose DS1 or E1 timing	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
CEC-PLUS/4D-1	Stratum 4 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
CEC-PLUS/4S-1	Stratum 4 Simplex CEC-Plus; must choose DS-1 or E1 timing	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
PS-1000AC-R	Redundant AC Power Supply for ASX-1000 and ASX-1200, for AC Base Configurations on	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP-P5-266-HM-R	Redundant Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB fla	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-400-R	Redundant Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB Fla	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM-R	Redundant Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB Fla	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
TNX-1100/10AC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
TNX-1100/10AC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod	Each	\$ 110,995.00	37%	\$ 69,926.85	N/Q	N/Q
TNX-1100/10DC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod	Each	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
TNX-1100/10DC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod	Each	\$ 115,995.00	37%	\$ 73,076.85	N/Q	N/Q
TNX-1100/2.5AC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
TNX-1100/2.5AC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod	Each	\$ 50,995.00	37%	\$ 32,126.85	N/Q	N/Q
TNX-1100/2.5DC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod	Each	\$ 59,995.00	37%	\$ 37,796.85	N/Q	N/Q
TNX-1100/2.5DC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod	Each	\$ 55,995.00	37%	\$ 35,276.85	N/Q	N/Q
TNX-1100/5AC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slot	Each	\$ 74,995.00	37%	\$ 47,246.85	N/Q	N/Q
TNX-1100/5AC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slot	Each	\$ 70,995.00	37%	\$ 44,726.85	N/Q	N/Q
TNX-1100/5DC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slot	Each	\$ 79,995.00	37%	\$ 50,396.85	N/Q	N/Q
TNX-1100/5DC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slot	Each	\$ 75,995.00	37%	\$ 47,876.85	N/Q	N/Q
TNX-1100/7.5AC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
TNX-1100/7.5AC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmo	Each	\$ 90,995.00	37%	\$ 57,326.85	N/Q	N/Q
TNX-1100/7.5DC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmo	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
TNX-1100/7.5DC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmo	Each	\$ 95,995.00	37%	\$ 60,476.85	N/Q	N/Q
TNX-210/AC	TNX-210/AC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slots, redundant	Each	\$ 25,995.00	37%	\$ 16,376.85	N/Q	N/Q
TNX-210/DC	TNX-210/DC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slots, redundant	Each	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
SCP-TNX-HMUPG-I	TNX SCP memory upgrade from redundant SCP-P5-400 to redundant SCP-P5-400-HM (upg	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM700I	SCP-P5-266-HM-700-I: SCP Upgrade: Replace SCP-P5-266-HM, (16 M flash 256 MB RA	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
SCP-P5-400-700-I	SCP Upgrade: Replace SCP-P5-400 (32 M flash 256 MB RAM) with 700 MHz, 64 M flash a	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
SCP400HM700I	SCP-P5-400-HM-700-I: SCP Upgrade: Replace SCP-P5-400-HM(32 M flash 512 MB RAM	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
SCP-TNX400700I	SCP-TNX-P5-400-700-I: SCP Upgrade: Replace redundant SCP-P5-400 (32 M flash 256 M	Each	\$ 9,990.00	37%	\$ 6,293.70	N/Q	N/Q
SCP-P5-700-R	Redundant Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB Fl	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
SCP266HM400I	SCP-P5-266-HM-400-I: Pentium 400 MHz Switch Control Processor with 256 MB DRAM	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM400HMI	SCP-P5-266-HM-400-HM-I: Pentium 400 MHz Switch Control Processor with 512 MB DR	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
CEC-1000-B	ASX-1000/ASX-1200 Common Equipment Card	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
CEC-PLUS/CXR	CEC-Plus Carrier Module®-(to order a spare, CEC-Plus, order a CEC-PLUS/CXR, and 1 or	Each	\$ 1,085.00	37%	\$ 683.55	N/Q	N/Q
ENCL-1000	ASX-1000 Switch Enclosure	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-1100	TNX-1100 Switch Enclosure	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-1200	ASX-1200 Switch Enclosure	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/AC	ASX-200BX Switch Enclosure with 2 AC Power Supplies	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/DC	ASX-200BX Switch Enclosure with 2 DC Power Supplies	Each	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
ENCL-210/AC	TNX-210 Switch Enclosure with 2 AC Power Supplies	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-210/DC	TNX-210 Switch Enclosure with 2 DC Power Supplies	Each	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
FAN-1000	ASX-1000/ASX-1200 Fan Tray	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
FAN-1100	TNX-1100 Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
PS-1000/DC-B	ASX-1000/ASX-1200 Power Supply – DC	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
PS-1000/AC-B	ASX-1000/ASX-1200 Power Supply – AC	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
PS-1000-INS	ASX-1000/ASX-1200 Power Supply Insert – AC	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-200BX/AC-C	ASX-200BX Power Supply - AC	Each	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-200BX/DC-C	ASX-200BX Power Supply – DC	Each	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
PS-210/AC-C	TNX-210 Power Supply – AC	Each	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-210/DC-C	TNX-210 Power Supply – DC	Each	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
SCP-P5-266	Pentium 266 MHz Switch Control Processor with 64 MB DRAM and 16 MB flash. (Requires	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-266-HM	Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB flash. (Requir	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP266HMUPG	SCP-P5-266-HM-UPG: SCP-P5-266 256 MB DRAM upgrade, kit includes 256 MB memory	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400-HM-UPG	SCP-P5-400 256 MB DRAM upgrade, kit includes 512MB memory, EPROM, chip puller, an	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP400HMUPGI	SCP-P5-400-HM-UPG-I: SCP-P5-400 - upgrade memory from 256 MB to 512MB - instal	Each	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400	Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB Flash (Requir	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM	Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB Flash (Requir	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
SCP-P5-700	Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB Flash (Requir	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
SM-1000	ASX-1000 Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100	TNX-1100 Switch Module (SCPs not included) For installed base hardware purchases prior	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100-B	TNX-1100 High Performance Switch Module (SCPs not included) (ForeThought 6.0 or Gre	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1100-C	High Performance OAM ready Switch Module for TNX-1100	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1200	ASX-1200 Switch Module (SCP not included) (ForeThought 6.0 or Greater Required)	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-200BX	ASX-200BX Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-210	TNX-210 Switch Module (SCP not included)	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
TCM/DS1-3	Timing control module with stratum-3 DS1 interface (available for ASX1200/TNX1100)	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/DS1-4	Timing control module with stratum-4 DS1 interface (available for ASX1200/TNX1100)	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
TCM/E1-3	Timing control module with stratum-3 E1 interface (available for ASX1200/TNX1100)	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/E1-4	Timing control module with stratum-4 E1 interface (available for ASX1200/TNX1100)	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
CMT-19	19" Cable Management Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
CMT-23	23" Cable Management Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
MM-SOFF-RMB23	23" MID MOUNT Bracket kit	Each	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
RMB23-14UI	23" Rack Mounting Brackets (1 pair)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
KIT0035-01	ASX200BX Mounting Bracket Kit	Each	\$ 225.00	37%	\$ 141.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
NM-4/DS1D	4 port DS1 network module	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-4/E1D	4 port E1 network module	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector	Each	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155IR3MME	Single port SMIR and three port MM OC-3c, SC connector	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector	Each	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-1/622MMSCE	Single port OC-12c, MM, SC connector	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-4/155STM1EE	Four port STM1e, BNC Connector	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module for ASX-200BX, ASX-1000, ASX-1200	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
NM1/GIGEBGBCSX	NM-1/ETH-1000GBIC-SX: One port Gigabit Ethernet network module with 500M reach, m	Each	\$ 7,495.00	37%	\$ 4,721.85	N/Q	N/Q
NM1/GIGEBICLX	NM-1/ETH-1000GBIC-LX: One port Gigabit Ethernet network module with up to 10KM sir	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
NM1/GIGEBGBC	NM-1/ETH-1000GBIC: One port Gigabit Ethernet network module with no GBIC interface	Each	\$ 7,295.00	37%	\$ 4,595.85	N/Q	N/Q
NM-GBIC-SX	500M multimode GBIC interface	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
NM-GBIC-LX	10KM Single mode intermediate reach GBIC interface	Each	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
NM-LANESVR	LANE v1.0 Services Network Module	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-1/2488MSR	1 port, 2488 Mbps single mode, short reach fiber, SC connector, with integrated switch fabric	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NM-1/2488SMLR	1 port, 2488 Mbps single mode, long reach fiber, SC connector, with integrated switch fabric	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module (8.2)	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155SMIRE	One port channelized OC3 CEM network module (SMIR) (FT 8.3.1)	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155MME	One port channelized OC3 CEM network module (MM) (FT 8.3.1)	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NMCE-8/DS1E1E	8 port T1 1.544 Mbps and E1 2.048 Mbps Circuit Emulation module (8.1)	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
CBL-LC-SC/MM-5	LC to SC Connector, multimode Fiber, 5M	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CBL-LC-SC/SM-5	LC to SC Connector, single mode Fiber, 5M	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking (5.2)	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking (5.2)	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module (8.2)	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
MLFR-RTU/DS3	Multi-Link Frame Relay RTU Software (for 3-port channelized DS3 3/1/0 Frame Relay netw	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
V35-T1-FT1-KIT	T1/FT1 to V.35 converter	Each	\$ 574.28	25%	\$ 430.71	N/Q	N/Q
V35-E1-FE1-KIT	E1/FE1 to V.35 converter	Each	\$ 680.30	25%	\$ 510.22	N/Q	N/Q
V35-T1-FT1-C-KIT	T1/FT1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Routers	Each	\$ 879.08	25%	\$ 659.31	N/Q	N/Q
V35-E1-FE1-C-KIT	E1/FE1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Routers	Each	\$ 985.10	25%	\$ 738.83	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA & ATM network modules	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3)	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMIMA-1/155SFPE	1+1 Channelized OC-3/STM-1 IMA network module with multimode or single mode interne	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
SFP-155MM1	OC-3c/STM-1 Small Form-factor Pluggable, Multimode Fiber, Short Reach - 1310nm, LC C	Each	\$ 495.00	37%	\$ 311.85	N/Q	N/Q
SFP-155R1	OC-3c/STM-1 Small Form-factor Pluggable, Single Mode Fiber, Intermediate Reach - 1310n	Each	\$ 1,395.00	37%	\$ 878.85	N/Q	N/Q
NMCE-4/SR24	4-port serial CEM network module	Each	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
NM-4/SR24-E	4-port cell-bearing serial (CBI) network module	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
CABL0397	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-232,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0398	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-232,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0399	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-449,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0400	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-449,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0401	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-530,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0402	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-530,DTE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0403	SERIAL NM (NMCE-4/SR24) CABLE,10FT,V.35,DCE	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0414-0001	CAB, 10' EIA-530 DCE W/CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0415-0001	CAB, 10' EIA-530 DTE W/CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
CABL0416-0001	CAB, 10' EIA-530 DCE W/O CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0417-0001	CAB, 10' EIA-530 DTE W/O CRYPTO	Each	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
BXR400R/4AC	BXR400 4Gbps Redun AC System	Each	\$ 28,995.00	37%	\$ 18,266.85	N/Q	N/Q
BXR400R/4DC	BXR400 4Gbps Redun DC System	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
BXR1600R/4AC	BXR1600 4Gbps Redun AC System	Each	\$ 60,995.00	37%	\$ 38,426.85	N/Q	N/Q
BXR1600R/8AC	BXR1600 8Gbps Redun AC System	Each	\$ 82,995.00	37%	\$ 52,286.85	N/Q	N/Q
BXR1600R/12AC	BXR1600 12Gbps Redun AC System	Each	\$ 104,995.00	37%	\$ 66,146.85	N/Q	N/Q
BXR1600R/16AC	BXR1600 16Gbps Redun AC System	Each	\$ 126,995.00	37%	\$ 80,006.85	N/Q	N/Q
BXR1600R/4DC	BXR1600 4Gbps Redun DC System	Each	\$ 65,995.00	37%	\$ 41,576.85	N/Q	N/Q
BXR1600R/8DC	BXR1600 8Gbps Redun DC System	Each	\$ 87,995.00	37%	\$ 55,436.85	N/Q	N/Q
BXR1600R/12DC	BXR1600 12Gbps Redun DC System	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
BXR1600R/16DC	BXR1600 16Gbps Redun DC System	Each	\$ 131,995.00	37%	\$ 83,156.85	N/Q	N/Q
ENCL-1600	BXR1600 enclosure	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-400/AC	BXR400 enclosure, 2 AC PS	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-400/DC	BXR400 enclosure, 2 DC PS	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SM-400	BXR400 4G Switch Module	Each	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
SM-1600	BXR1600 4G Switch Module	Each	\$ 14,995.00	25%	\$ 11,246.25	N/Q	N/Q
BXR-SCP-P5-700	BXR400/BXR1600 SCP-P5-700	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
BXR-SCP-P5-400-HM	BXR400/BXR1600 SCP-P5-400HM	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
BXR-SCP-P5-400	BXR400/BXR1600 SCP-P5-400	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
PS-400/AC	BXR400 AC PS (SC-ASX/TNX)	Each	\$ 1,195.00	37%	\$ 752.85	N/Q	N/Q
PS-400/DC	BXR400 DC PS (SC-ASX/TNX)	Each	\$ 1,895.00	37%	\$ 1,193.85	N/Q	N/Q
PS-1600/AC	BXR1600 AC PS (SC-ASX/TNX)	Each	\$ 5,495.00	37%	\$ 3,461.85	N/Q	N/Q
PS-1600/DC	BXR1600 DC PS (SC-ASX/TNX)	Each	\$ 7,595.00	37%	\$ 4,784.85	N/Q	N/Q
FT-BXR1600-PL	FT-BXR Platinum SW - BXR1600	Each	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
FT-BXR400-PL	FT-BXR Platinum SW - BXR400	Each	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
FT-BXR1600-PL-UPG	FT-BXR SW Upgrade - BXR1600	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FT-BXR400-PL-UPG	FT-BXR SW Upgrade - BXR400	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
ASX-4000/10AC	ASX-4000 10 Gbps ATM Backbone Switch	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
ASX-4000/20AC	ASX-4000 20 Gbps ATM Backbone Switch	Each	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
ASX-4000/30AC	ASX-4000 30 Gbps ATM Backbone Switch	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
ASX-4000/40AC	ASX-4000 40 Gbps ATM Backbone Switch	Each	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
ASX-4000/10DC	ASX-4000 10 Gbps ATM Backbone Switch	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000/20DC	ASX-4000 20 Gbps ATM Backbone Switch	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000/30DC	ASX-4000 30 Gbps ATM Backbone Switch	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000/40DC	ASX-4000 40 Gbps ATM Backbone Switch	Each	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
ASX-4000M/10DC	ASX-4000M 10 Gbps ATM Backbone Switch	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000M/20DC	ASX-4000M 20 Gbps ATM Backbone Switch	Each	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000M/30DC	ASX-4000M 30 Gbps ATM Backbone Switch	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000M/40DC	ASX-4000M 40 Gbps ATM Backbone Switch	Each	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
SCP4K512DS1IAC	SCP-4000-P3-512-DS1-I-AC: Factory installed Pentium 3 switch control processor with DS	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IAC	SCP-4000-P3-512-E1-I-AC: Factory installed Pentium 3 switch control processor with E1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512TRAC	SCP-4000-P3-512-T-R-AC: Redundant Pentium 3 switch control processor (without BITS t	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1RAC	SCP-4000-P3-512-DS1-R-AC: Redundant Pentium 3 switch control processor with DS1 BI	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RAC	SCP-4000-P3-512-E1-R-AC: Redundant Pentium 3 switch control processor with E1 BITS t	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024TIAC	SCP-4000-P3-1024-T-I-AC: Factory installed Pentium 3 switch control processor (without B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024DS1IAC	SCP-4000-P3-1024-DS1-I-AC: Factory installed Pentium 3 switch control processor with DS	Each	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024E1IAC	SCP-4000-P3-1024-E1-I-AC: Factory installed Pentium 3 switch control processor with E1 I	Each	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024TRAC	SCP-4000-P3-1024-T-R-AC: Redundant Pentium 3 switch control processor (without BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RAC	SCP-4000-P3-1024-DS1-R-AC: Redundant Pentium 3 switch control processor with DS1 BI	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RAC	SCP-4000-P3-1024-E1-R-AC: Redundant Pentium 3 switch control processor with E1 BITS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K512DS1IDC	SCP-4000-P3-512-DS1-I-DC: Factory installed Pentium 3 switch control processor with DS	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IDC	SCP-4000-P3-512-E1-I-DC: Factory installed Pentium 3 switch control processor with E1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512DS1RDC	SCP-4000-P3-512-DS1-R-DC: Redundant Pentium 3 switch control processor with DS1 BI	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RDC	SCP-4000-P3-512-E1-R-DC: Redundant Pentium 3 switch control processor with E1 BITS t	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SCP4K1024DS1IDC	SCP-4000-P3-1024-DS1-I-DC: Factory installed Pentium 3 switch control processor with DS1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024E1IDC	SCP-4000-P3-1024-E1-I-DC: Factory installed Pentium 3 switch control processor with E1 B	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024TRDC	SCP-4000-P3-1024-T-R-DC: Redundant Pentium 3 switch control processor (without BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RDC	SCP-4000-P3-1024-DS1-R-DC: Redundant Pentium 3 switch control processor with DS1 B	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RDC	SCP-4000-P3-1024-E1-R-DC: Redundant Pentium 3 switch control processor with E1 BITS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-20/622X155MM1	4 port, 622 Mbps OC-12c/STM-4c and 16 port, 155 Mbps OC-3c/STM-1 port card, multimode	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
PC20/622IR155MM1	PC-20/622SMIRX155MM1: 4 port, 622 Mbps OC-12c/STM-4c, SMF intermediate reach, S	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC20622X155SMIR1	PC-20/622X155SMIR1: 4 port, 622 Mbps OC-12c/ATM-4c and 16 port, 155 Mbps OC-3c/S	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MMSC1	8 port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-8/622SMIRSC1	8 port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach, SC conn	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-2/2488SMSR1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, short reach, SC connector	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC2/2488SMSR1PM	PC-2/2488SMSR1-PM: 2-port, 2488 Mbps OC-48c/STM-16c port card with port monitoring	Each	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-2/2488SMLRSC1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, long reach, SC connector	Each	\$ 149,995.00	37%	\$ 94,496.85	N/Q	N/Q
PC-28/155MM2	28 port, 155Mbps OC-3c/STM-1 port card, multimode fiber, intermediate reach, MT-RJ con	Each	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-28/155SMIR2	28 port, 155Mbps OC-3c/STM-1 port card, single mode fiber, MT-RJ connector	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC28155SMIR2B	28p-OC-3c/STM1,SM fiber, LC	Each	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MM2	8-port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC-8/622SMIR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach, SC conn	Each	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-8/622SMLR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, 1550 long reach, SC connec	Each	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
PC4CH622DS3SMIR2	PC-4/CH622DS3SMIR2: 4-port, channelized 622 Mbps OC-12/STM-4(12 DS3 channels per	Each	\$ 159,995.00	37%	\$ 100,796.85	N/Q	N/Q
PC20622X155SMIR2B	4p-622Mx16p-155M,SMIR,SCxLC	Each	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
PC2CHI551MASMIR2	PC-2/CHI551MASMIR2: 2 port, channelized 155 Mbps OC3/STM1 (84 DS1 channels per p	Each	\$ 169,995.00	37%	\$ 107,096.85	N/Q	N/Q
PC-6/POS155MM	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, multimode fiber, SC connector. For	Each	\$ 44,995.00	37%	\$ 28,346.85	N/Q	N/Q
PC-6/POS155SMLR	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, single mode fiber, long range, SC con	Each	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
PC-6/POS622MM	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, multimode fiber, SC connector. Fo	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-6/POS622SMLR	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, single mode fiber, long range, SC c	Each	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-0/4976IPR	0-port, 4976 Mbps IP routing and forwarding port card. For ASX-4000M, please call factory	Each	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
PC-2/POS2488SMSR	2-port, 2488 Mbps OC-48c/STM-16c POS port card, single mode fiber, short reach, SC con	Each	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC-4000NMC	Network Module Carrier Card (NMC)	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.2)	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.3.1)	Each	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC (FT	Each	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC(FT 8.	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M via	Each	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8	Each	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector. Supported in ASX-4	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155LR3MME	Single port SMIR and three port MM OC-3c, SC connector. Supported in ASX-4000/ASX-4	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector. Supported in ASX-4000/ASX-4000M via NMC. (F	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC. (Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622MMSCE	Single port OC-12c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC. (F	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA network modules. Supported in ASX-4000/ASX-4000M via NMC	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules. Supported in ASX-4000/ASX-4000M v	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3). Supported in ASX-4000/AS	Each	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module. Supported in ASX	Each	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC.	Each	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module. Supported in ASX	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module. Supported in ASX-4000/ASX-4000M v	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
CMS-4000A	ASX-4000 Cable Management System; Includes: Two port card doors and four cable channe	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
SM-4000	ASX-4000 Switch Module	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512T	SCP-4000-P3-512-T: ASX-4000 Pentium 3 512 MB switch control processor (without BITS	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1	SCP-4000-P3-512-DS1: ASX-4000 Pentium 3 512 MB switch control processor with DS1 B	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1	SCP-4000-P3-512-E1: ASX-4000 Pentium 3 512 MB switch control processor with E1 BITS	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024T	SCP-4000-P3-1024-T: ASX-4000 Pentium 3 1024 MB switch control processor (without BI	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SCP4K1024DS1	SCP-4000-P3-1024-DS1: ASX-4000 Pentium 3 1024 MB switch control processor with DS	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1	SCP-4000-P3-1024-E1: ASX-4000 Pentium 3 1024 MB switch control processor with E1 B	Each	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PS-4000/AC	ASX-4000 Power Supply – AC	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
PS-4000/DC	ASX-4000 Power Supply – DC	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000/AC	ASX-4000 Switch Enclosure – AC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
ENCL-4000/DC	ASX-4000 Switch Enclosure – DC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000	ASX-4000 Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTERTRAY-4000	ASX-4000 Filter Tray	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
FILTER-4000	ASX-4000 Filter	Each	\$ 30.00	37%	\$ 18.90	N/Q	N/Q
SHELF-4000/19	ASX-4000 19" Cabinet Shelf Assembly (Corner-mount)*	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/19MM	ASX-4000 19" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23	ASX-4000 23" Cabinet Shelf Assembly (Corner-mount)*	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23MM	ASX-4000 23" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
FP-4000-PC-SM	ASX-4000 port card switch module faceplate	Each	\$ 400.00	37%	\$ 252.00	N/Q	N/Q
FP-4000-SCP	ASX-4000 SCP faceplate	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
MTRJ-SC/MM	MT-RJ to SC connector, multimode fiber cable, 4 meters	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
MTRJ-SC/SM	MT-RJ to SC connector, single mode fiber cable, 4 meters	Each	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CMS-4000M	ASX-4000M Cable Management System	Each	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-4000M/DC	ASX-4000M - DC Power Supply	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000M/DC	ASX-4000M Switch Enclosure - DC (Chassis only)	Each	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000M	ASX-4000M Fan Tray	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTER-4000M	ASX-4000M Filter	Each	\$ 120.00	37%	\$ 75.60	N/Q	N/Q
SHELF-4000M/23MM	ASX-4000M 23" Relay Rack Shelf Assembly (Mid-mount)	Each	\$ 595.00	37%	\$ 374.85	N/Q	N/Q
VMC-4001-A	VI PR DESKTOP BASE ATM-MM	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-E	VI PR DESKTOP BASE ETH	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-F	VI PR DESKTOP BASE 100FX	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-U	VI PR DESKTOP BASE ATM-TP	Each	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4201-A	VI PR DESKTOP COLLAB ATM-MM	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-E	VI PR DESKTOP COLLAB ETH	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-F	VI PR DESKTOP COLLAB 100FX	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-U	VI PR DESKTOP COLLAB ATM-TP	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4401-A	VI PR DESKTOP COLLAB+I/O ATM-MM	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-E	VI PR DESKTOP COLLAB+I/O ETH	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-F	VI PR DESKTOP COLLAB+I/O 100FX	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-U	VI PR DESKTOP COLLAB+I/O ATM-TP	Each	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-5002-E	VI PR CR RKMT BASE ETH	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-U	VI PR CR RKMT BASE ATM-TP	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-A	VI PR CR RKMT BASE ATM-MM	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-F	VI PR CR RKMT BASE 100FX	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5202-E	VI PR CR RKMT COLLAB ETH	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-U	VI PR CR RKMT COLLAB ATM-TP	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-A	VI PR CR RKMT COLLAB ATM-MM	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-F	VI PR CR RKMT COLLAB 100FX	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5402-E	VI PR CR RKMT COLLAB+I/O ETH	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-U	VI PR CR RKMT COLLAB+I/O ATM-TP	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-A	VI PR CR RKMT COLLAB+I/O ATM-MM	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-F	VI PR CR RKMT COLLAB+I/O 100FX	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6000-E	VI PR Media Center 6000, Tablemount, 10/100 Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-U	VI PR Media Center 6000, Tablemount, ATM155UTP Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-A	VI PR Media Center 6000, Tablemount, ATM155MMSC Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-F	VI PR Media Center 6000, Tablemount, 100FX Interface	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6200-E	VI PR Media Center 6200, Tablemount + Virtual Share, 10/100 Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-U	VI PR Media Center 6200, Tablemount + Virtual Share, ATM155UTP Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-A	VI PR Media Center 6200, Tablemount + Virtual Share, ATM155MMSC Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-F	VI PR Media Center 6200, Tablemount + Virtual Share, 100FX Interface	Each	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
VMC-6400-E	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 10/100 Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-U	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155UTP Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-A	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155MMSC Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-F	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 100FX Interface	Each	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMS-1002-E	VIPR MEDIA SERVER ETH	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-U	VIPR MEDIA SERVER ATM-TP	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-A	VIPR MEDIA SERVER ATM-MM	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-F	VIPR MEDIA SERVER 100FX	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMI-3002-E	VIPR MEDIA INTERFACE ETH	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-U	VIPR MEDIA INTERFACE ATM-TP	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-A	VIPR MEDIA INTERFACE ATM-MM	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-F	VIPR MEDIA INTERFACE 100FX	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VSW-10/100	ViPr SIP Firewall, 1U Rackmount, 10/100 Interface, minimum purchase of a 5 user license req	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSW-5	ViPr SIP Firewall Software, 1 - 5 ViPr Users logged in simultaneously, only available with in	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSW-25	ViPr SIP Firewall Software, 6 - 25 ViPr Users logged in simultaneously, only available with in	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSW-50	ViPr SIP Firewall Software, 26 - 50 ViPr Users logged in simultaneously, only available with	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSW-100	ViPr SIP Firewall Software, 51 - 100 ViPr Users logged in simultaneously, only available wit	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSW-UPGD-20	VSW UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSW-UPGD-25	VSW UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSW-UPGD-50	VSW UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSIPSA-10/100	ViPr Application Server, 10/100 Ethernet LAN connection; minimum purchase of a 5-user lic	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-ATM/UTP	ViPr Application Server, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-us	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-ATM/MMF	ViPr Application Server, 155 Mbps MMF ATM LAN connection (SC connector); minimum p	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-100FX	ViPr Application Server, 100Base-FX Ethernet; minimum purchase of a 5-user license requir	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPS-5	ViPr Application Server Software, 1 - 5 ViPr Users logged in simultaneously, only available v	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSIPS-25	ViPr Application Server Software, 1 - 25 ViPr Users logged in simultaneously, only availabl	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSIPS-50	VIPR APP SVR UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
HA-VSIPSA-10/100	High Availability Application Server Pair, 10/100 Ethernet LAN connection; minimum purch	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/UTP	High Availability Application Server Pair, 155 Mbps UTP ATM LAN connection; minimum p	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/MMF	High Availability Application Server Pair, 155 Mbps MMF ATM LAN connection (SC connec	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-100FX	High Availability Application Server Pair, 100Base-FX Ethernet; minimum purchase of a 5-us	Each	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
VSIPS-HA-5	HIGH AVAIL-VSIPS-5 USER LIC	Each	\$ 750.00	10%	\$ 675.00	N/Q	N/Q
VSIPS-HA-25	HIGH AVAIL-VSIPS-25 USER LIC	Each	\$ 3,750.00	10%	\$ 3,375.00	N/Q	N/Q
VSIPS-HA-50	HIGH AVAIL-VSIPS-50 USER LIC	Each	\$ 7,500.00	10%	\$ 6,750.00	N/Q	N/Q
VSIPS-HA-100	HIGH AVAIL-VSIPS-100 USER LIC	Each	\$ 15,000.00	10%	\$ 13,500.00	N/Q	N/Q
VSIPS-HA-UPGD-20	HIGH AVAIL-VSIPS-UPGD 5 TO 25	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
VSIPS-HA-UPGD-25	HIGH AVAIL-VSIPS-UPGD 25 TO 50	Each	\$ 4,045.00	10%	\$ 3,640.50	N/Q	N/Q
VSIPS-HA-UPGD-50	HIGH AVAIL-VSIPS-UPGD 50 TO 100	Each	\$ 8,245.00	10%	\$ 7,420.50	N/Q	N/Q
VIMG-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-user license req	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/UTP	ViPr Intermedia Gateway, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/MMF	ViPr Intermedia Gateway, 155 Mbps MMF ATM LAN connection (SC connector); minimum	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-user license req	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMG-5	ViPr Intermedia Gateway Software, 1 - 5 ViPr Users logged in simultaneously, only availabl	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIMG-25	ViPr Intermedia Gateway Software, 1 - 25 ViPr Users logged in simultaneously, only availabl	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VIMG-50	ViPr Intermedia Gateway Software, 1 - 50 ViPr Users logged in simultaneously, only availabl	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VIMG-100	ViPr Intermedia Gateway Software, 1 - 100 ViPr Users logged in simultaneously, only availabl	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VIMG-UPGD-20	VIMG-UPGRADE 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VIMG-UPGD-25	VIMG-UPGRADE 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VIMG-UPGD-50	VIMG-UPGRADE 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VUAMA-10/100	ViPr Unicast Audio Mixer, 10/100 Ethernet LAN connection; minimum purchase of a 5-user	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/UTP	ViPr Unicast Audio Mixer, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/MMF	ViPr Unicast Audio Mixer, 155 Mbps MMF ATM LAN connection (SC connector); minimum	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-100FX/MMF	ViPr Unicast Audio Mixer, 100Base-FX Ethernet and MMF ATM; minimum purchase of a 5-	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAM-5	ViPr Unicast Audio Mixer Software, 1 - 5 ViPr Users logged in simultaneously, only availabl	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VUAM-25	ViPr Unicast Audio Mixer Software, 1 - 25 ViPr Users logged in simultaneously, only availabl	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
VUAM-50	ViPr Unicast Audio Mixer Software, 1 - 50 ViPr Users logged in simultaneously, only available	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VUAM-100	ViPr Unicast Audio Mixer Software, 1 - 100 ViPr Users logged in simultaneously, only available	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VUAM-UPGD-20	VUAM UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VUAM-UPGD-25	VUAM UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VUAM-UPGD-50	VUAM UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSHGA-10/100	ViPr SIP - H.323 Gateway, 10/100 Ethernet LAN connection, minimum purchase of a 5 user	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/UTP	ViPr SIP - H.323 Gateway, 155 Mbps UTP ATM LAN connection, minimum purchase of a 5 user	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/MMF	ViPr SIP - H.323 Gateway, 155 Mbps MMF ATM LAN connection (SC connector), minimum purchase of a 5 user	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-100FX	ViPr SIP-H.323 Gateway, 100Base-FX Ethernet, minimum purchase of a 5-user license required	Each	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHG-5	ViPr SIP - H.323 Gateway Software, 1 - 5 ViPr Users logged in simultaneously, only available	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSHG-25	ViPr SIP - H.323 Gateway Software, 1 - 25 ViPr Users logged in simultaneously, only available	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSHG-50	ViPr SIP - H.323 Gateway Software, 1 - 50 ViPr Users logged in simultaneously, only available	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSHG-100	ViPr SIP - H.323 Gateway Software, 1 - 100 ViPr Users logged in simultaneously, only available	Each	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSHG-UPGD-20	VSHG UPGD 5 TO 25 USERS	Each	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSHG-UPGD-25	VSHG UPGD 25 TO 50 USERS	Each	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSHG-UPGD-50	VSHG UPGD 50 TO 100 USERS	Each	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VHHG-1002	ViPr H.323 - H.320 Gateway	Each	\$ 25,000.00	10%	\$ 22,500.00	N/Q	N/Q
VTG-4A	Analog gateway, 10/100 Ethernet, shelf mountable, 4 analog ports emulating analog telephony	Each	\$ 1,500.00	10%	\$ 1,350.00	N/Q	N/Q
VTG-8D	Digital gateway, 10/100 Ethernet, shelf mountable, 8 digital ports emulating proprietary PBX	Each	\$ 3,000.00	10%	\$ 2,700.00	N/Q	N/Q
VTG-2PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 2 T1-PRI ports	Each	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-2PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 2 E1-PRI ports	Each	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-1PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 1 T1-PRI port	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VTG-1PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 1 E1-PRI port	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VIPSC-HD	Spare hard drive, ViPr Infrastructure Platform	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIPR2-VESA	ViPr Desktop Terminal VESA Adapter	Each	\$ 250.00	10%	\$ 225.00	N/Q	N/Q
VIPR2-UPGRADE/C	ViPr Collaboration RTF Upgrade	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VCRS2A-UPGRADE/C	VCRS Virtual Share RTF Upgrade	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VIPR2-UPGRADE/H	ViPr H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2A-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
FTA-200-EN	ForeThought Enterprise License, ASX-200BX	Each	\$ 1,495.00	37%	\$ 941.85	N/Q	N/Q
FTA-200-EX	ForeThought Extended Enterprise License, ASX-200BX	Each	\$ 2,495.00	37%	\$ 1,571.85	N/Q	N/Q
FTA-200-SP	ForeThought Service Provider License, ASX-200	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-200-G	ForeThought Gold License, ASX-200BX	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1000-EN	ForeThought Enterprise License, ASX-1000	Each	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
FTA-1000-EX	ForeThought Extended Enterprise License, ASX-1000	Each	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FTA-1000-SP	ForeThought Service Provider License, ASX-1000	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-1000-G	ForeThought Gold License, ASX-1000	Each	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
FTA-1200-EN	ForeThought Enterprise License, ASX-1200	Each	\$ 5,295.00	37%	\$ 3,335.85	N/Q	N/Q
FTA-1200-EX	ForeThought Extended Enterprise License, ASX-1200	Each	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
FTA-1200-SP	ForeThought Service Provider License, ASX-1200	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1200-G	ForeThought Gold License, ASX-1200	Each	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
FTA-4000-EN	ForeThought Enterprise License, ASX-4000	Each	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-4000-EX	ForeThought Extended Enterprise License, ASX-4000	Each	\$ 19,995.00	37%	\$ 12,596.85	N/Q	N/Q
FTA-4000-SP	ForeThought Service Provider License, ASX-4000	Each	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
FTA-4000-G	ForeThought Gold License, ASX-4000	Each	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
FTA-210-SP	ForeThought Service Provider License, TNX-210	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-210-G	ForeThought Gold License, TNX-210	Each	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1100-SP	ForeThought Service Provider License, TNX-1100	Each	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1100-G	ForeThought Gold License, TNX-1100	Each	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
105-1101-100	HE PCI Bus Adapter - 155Mb UTP5, RJ45, CD/Doc./Drivers -Windows NT4.0,2000, XP, Netv	Each	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
105-1112-100	HE PCI Bus Adapter - 155Mb OC3, SC, CD/Doc./Drivers -Windows NT4.0,2000, XP, Netv	Each	\$ 895.00	37%	\$ 563.85	N/Q	N/Q
105-1212-100	HE PCI Bus Adapter - 622Mb MMF, OC-12, CD/Doc./Drivers -Windows NT4.0,2000, XP,	Each	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
105-1232-100	HE PCI Bus Adapter - 622Mb, OC-12, SMF, CD/Doc./Drivers -Windows NT4.0,2000, XP,	Each	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
105-1212-520	ForeRunnerHE 622 multimode fiber adapter and NM-1/622MMSCE	Each	\$ 6,990.00	37%	\$ 4,403.70	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
MNE3928P-SI	MNE3928P Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports (SFP	Each	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
MNE3952P-SI	MNE3952P Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X ports (SFP	Each	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
SFP-GE-SX-MM850-A-M	SFP 1000M Ethernet Optical Interface Unit(850nm,0.55km,LC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,10km,LC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,40km,LC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,40km,LC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-T-M	SFP 1000M Ethernet Interface Module(100m,RJ45)	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LH70-SM1470CW-M	SFP 1000M Ethernet Optical Interface Unit(1470nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490CW-M	SFP 1000M Ethernet Optical Interface Unit(1490nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510CW-M	SFP 1000M Ethernet Optical Interface Unit(1510nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530CW-M	SFP 1000M Ethernet Optical Interface Unit(1530nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550CW-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570CW-M	SFP 1000M Ethernet Optical Interface Unit(1570nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590CW-M	SFP 1000M Ethernet Optical Interface Unit(1590nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610CW-M	SFP 1000M Ethernet Optical Interface Unit(1610nm,70km,LC)	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
MNE3552G	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X GBIC por	Each	\$ 5,940.00	25%	\$ 4,455.00	N/Q	N/Q
MNE3552G-DC	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X GBIC por	Each	\$ 6,940.00	25%	\$ 5,205.00	N/Q	N/Q
MNE3528G	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X GBIC por	Each	\$ 4,240.00	25%	\$ 3,180.00	N/Q	N/Q
MNE3528G-DC	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X GBIC por	Each	\$ 5,240.00	25%	\$ 3,930.00	N/Q	N/Q
RPS500-A	RPS500-A	Each	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
GBIC-SX-MM850-A-M	1000BASE-SX GBIC, Multi-Mode (850nm, 550m, SC)	Each	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
GBIC-LX-SM1310-A-M	1000BASE-LX GBIC, Single Mode (1310nm, 10km, SC)	Each	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
GBIC-LH30-SM1310-M	1000BASE-LH30 GBIC, Single Mode (1310nm, 30km, SC)	Each	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
GBIC-LH40-SM1550-A-M	1000BASE-LH40 GBIC, Single Mode (1550nm, 40km, SC)	Each	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
GBIC-LH70-SM1550-A-M	1000BASE-LH70 GBIC, Single Mode (1550nm, 70km, SC)	Each	\$ 5,995.00	25%	\$ 4,496.25	N/Q	N/Q
GBIC-STACK-M	1000BASE-T GBIC Stacking Module (HSSDC interface, 30m)	Each	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
GBIC-STACK Cable	Cable Assembly, HSSDC Cable, 1.25Gbit/s	Each	\$ 80.00	25%	\$ 60.00	N/Q	N/Q
GBIC-T-A-M	1000BASE-T GBIC	Each	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
GBIC-LH100-SM1550-M	1000BASE-LH100 GBIC, Single Mode (1550nm, 100km, SC)	Each	\$ 7,550.00	25%	\$ 5,662.50	N/Q	N/Q
213-1002-000	1000Base-SX Compliant GBIC (850nm), SC Connector	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
213-1003-000	1000Base-LX Compliant GBIC (1310nm), SC Connector	Each	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
213-1004-000	1000Base-LH Compliant GBIC (1550nm) (up to 70km), SC Connector	Each	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
213-1005-000	1000Base-T Copper GBIC Transceiver for ESR	Each	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
DGS-711	1000Base-TX compliant GBIC, RJ45 connector - 50 meter reach	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
219-1005-000	ESR-5000 Series II Routing Switch (Includes SII Supervisor, a Power Supply, US Powercor	Each	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1006-000	ESR-5000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3) Power Supp	Each	\$ 19,950.00	25%	\$ 14,962.50	N/Q	N/Q
218-0001-000	Spare Chassis (No Power Supplies)	Each	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
218-0002-000	Spare Fault-Tolerant Chassis (Fault-Tolerant Switching Elements, No Power Supplies)	Each	\$ 8,400.00	25%	\$ 6,300.00	N/Q	N/Q
218-0013-000	Spare 400 Watt Power Supply	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
218-0014-000	Crossbar Element Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0015-000	Crossbar Control Module	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0018-000	Spare Front Tray Assembly/Fan	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-1003-000	ESR-6000 Series II Routing Switch (Includes SII Supervisor, a Power Supply, US Powercor	Each	\$ 24,950.00	25%	\$ 18,712.50	N/Q	N/Q
219-1004-000	ESR-6000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3) Power Supp	Each	\$ 31,950.00	25%	\$ 23,962.50	N/Q	N/Q
219-1009-000	ESR-6000 Series II Spare AC Chassis (No Power Supplies or Supervisor) (Includes SII Fabr	Each	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1010-000	ESR-6000 Series II Fault Tolerant Spare Chassis (No Power Supplies or Supervisor) (Includ	Each	\$ 17,850.00	25%	\$ 13,387.50	N/Q	N/Q
219-0013-000	Spare Power Supply	Each	\$ 2,450.00	25%	\$ 1,837.50	N/Q	N/Q
219-0014-000	Spare Crossbar Switch Element	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0017-000	Spare Front Fan	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0018-000	Spare Rear Fan	Each	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-0021-000	Series II Crossbar Fabric Controller, ESR-6000	Each	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0045-000	ESR-6000 Series I to Series II Upgrade Kit - Fault Tolerant	Each	\$ 12,950.00	25%	\$ 9,712.50	N/Q	N/Q
219-0046-000	ESR-6000 Series I to Series II Upgrade Kit - non Fault Tolerant	Each	\$ 11,450.00	25%	\$ 8,587.50	N/Q	N/Q
219-0012-000	Series II Multilayer Supervisor Module	Each	\$ 9,950.00	25%	\$ 7,462.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
219-0020-000	16M PCMCIA Flash Storage Card for SII Supervisor	Each	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
219-0152-000	4-port L3 SII Gig Module with GBIC Interfaces, requires GBICs	Each	\$ 5,595.00	25%	\$ 4,196.25	N/Q	N/Q
219-0153-000	8-port L3 SII Gig Module with GBIC Interfaces, requires GBICs	Each	\$ 9,995.00	25%	\$ 7,496.25	N/Q	N/Q
219-0151-000	8-port L3 SII 1000Base-T Gigabit Module	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0121-000	24-port L3 SII 10/100Base-TX module, RJ45	Each	\$ 4,795.00	25%	\$ 3,596.25	N/Q	N/Q
219-0124-000	24-port L3 SII 100Base-FX module, MTRJ	Each	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
219-0154-000	4-port L3 SII 1000Base-T Gigabit Module	Each	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
219-0122-000	48-port L3 SII 10/100Base-TX Module, Telco	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0039-000	2 Port OC-12c L3 (SMF) with 1483 B/R	Each	\$ 24,450.00	25%	\$ 18,337.50	N/Q	N/Q
219-0040-000	2 Port OC-3c L3 (MMF) with 1483 B/R	Each	\$ 16,950.00	25%	\$ 12,712.50	N/Q	N/Q
219-0041-000	2 Port OC-3c L3 (SMF) with 1483 B/R	Each	\$ 18,950.00	25%	\$ 14,212.50	N/Q	N/Q
219-0042-000	2 Port OC-12c L3 (MMF) with 1483 B/R	Each	\$ 21,450.00	25%	\$ 16,087.50	N/Q	N/Q
219-4832-000	48-port L3 10/100Base-TX	Each	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0170-100	1-port L3 SII 10GLX, 10km	Each	\$ 34,995.00	25%	\$ 26,246.25	N/Q	N/Q
219-0170-400	1-port L3 SII 10G EX, 40km	Each	\$ 59,995.00	25%	\$ 44,996.25	N/Q	N/Q
219-0102-000	L3 Upgrade Key for 24p 10/100Base-TX, 219-0101-000	Each	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
219-0108-000	L3 Upgrade Key for 24p 100Base-FX, 219-0107-000	Each	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
219-0168-000	L3 Upgrade Key for 4p 1000Base-T, 219-0164-000	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0104-000	L3 Upgrade Key for 48p 10/100Base-TX Telco, 219-0103-000	Each	\$ 8,100.00	25%	\$ 6,075.00	N/Q	N/Q
219-0165-000	L3 Upgrade Key for 8p 1000Base-T, 219-0161-000	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0166-000	L3 Upgrade Key for 4p Gig GBIC, 219-0162-000	Each	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0167-000	L3 upgrade key for 8p Gig GBIC, 219-0163-000	Each	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0031-000	1483 Upgrade key for ESR ATM Blade	Each	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
219-0000-256	256MB Memory Upgrade kit for a Series II Supervisor, required for release 6.0 and later	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
219-0000-060	Security License for SSL, SSH, and SNMPv3, for ESR Supervisor release 6.0 and above (req	Each	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
RJ48C-75BNC	E1 Interface Adapter: 120 ohm RJ48c to 75 ohm BNC interface adapter. (Used with NMFR	Each	\$ 180.00	37%	\$ 113.40	N/Q	N/Q
PC-NAMERICA	Power Cord with NEMA 5-15 plug (North America)	Each	\$ 10.00	0%	\$ 10.00	N/Q	N/Q
SC-BX/ASX	Serial Cable for 200WG/200GX/210/1000/1100/4000	Each	\$ 95.00	37%	\$ 59.85	N/Q	N/Q
093-0003-0x	Documentation Library (on CD)*	Each	\$ 75.00	0%	\$ 75.00	N/Q	N/Q
094-0004-0x	ASX Switch Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0005-0x	TNX Switch Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0007-0x	LINUX Adapter Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0009-01	ESR-5000/6000 Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0010-01	ESR-5000/6000 ATM Uplink Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0012-0x	ATM Adapters, Solaris Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0013-0x	BXR IP+ Multiservice Switch/Router Manual Set	Each	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
MANU0344-0x	ForeRunner HE/200E/LE ATM PC Adapter Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0345-0x	ForeRunner HE/200E ATM Adapters for Solaris Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0346-0x	ForeRunner HE622/PCA-200E Adapters for Irix Manual Set	Each	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
SOND-ENTRY	Right-to-Use ServiceOn Data, Entry cost only	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-4000-FABRIC	Right-to-Use ServiceOn Data on one 4000 Series switch fabric	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1000-FABRIC	Right-to-Use ServiceOn Data on one 1000 Series switch fabric	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BXR-FABRIC	Right-to-Use ServiceOn Data on one BXR48000 Series switch router fabric - Connection Fee	Each	\$ 4,000.00	37%	\$ 2,520.00	N/Q	N/Q
SOND-BXR5000-BL	SOND-BXR5000-BASE Right-to-Use ServiceOn Data Baseline Support on one BXR-5000	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BM-BL	SOND-BROADMORE-BASE Right-to-Use ServiceOn Data on one Broadmore device - Co	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-200	Right-to-Use ServiceOn Data on one 200 Series switch	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-SE	Right-to-Use ServiceOn Data on one SE Series switch	Each	\$ 250.00	37%	\$ 157.50	N/Q	N/Q
SOND-ESR	Right-to-Use ServiceOn Data on one ESR Series switch	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-RS	Right-to-Use ServiceOn Data on one Riverstone RS3000/36000/8600 - Connection Fee per d	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-AXH	Right-to-Use ServiceOn Data on one AXH 2500 Series switch - Connection Fee/Per Device	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-MEDIA	ServiceOn Data product kit (no Right-to-Use licenses are included). Also intended for upgra	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-O-HA	Right-to-Use ServiceOn Data with High Availability	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-O-CNM	Right-to-use ServiceOn Data CNM feature. Includes license for 10 client users. Does not incl	Each	\$ 40,000.00	37%	\$ 25,200.00	N/Q	N/Q
SOND-O-CNM-C-5	SOND-O-CNM-CLIENT-5 Right-to-use ServiceOn Data CNM - 5 Additional Client license	Each	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SOND-PMH-STD	SOD SP RTU PMH Std 1000 stats	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q

Ericsson Area NW HwSw_IV.1

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SOND-PMH-EXT	SOD SP RTU PMH Ext Unlim stats	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-VLAN-100	SOD SP RTU 100 Network VLANs	Each	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SOND-400	SOD SP RTU BXR400 Device	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1600-FABRIC	SOD SP RTU BXR1600 Fabric	Each	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SON-ENT-MEDIA	ServiceOn Data Enterprise Edition Media Kit (No licenses included)	Each	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SON-ENT-SERVER	Single Server License	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-CLIENT	Single Client License	Each	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SON-ENT-SITE	Site License (unlimited servers & clients up to hardware/software limits)	Each	\$ 75,000.00	37%	\$ 47,250.00	N/Q	N/Q
SON-ENT-BM	SON-ENT-BROADMORE Right-to-use ServiceOn Data end-to-end provisioning with Broad	Each	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-PMH-STD	SOD ENT RTU PMH Std 1000 stats	Each	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
SON-ENT-PMH-EXT	SOD ENT RTU PMH Ext Unlim stats	Each	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SON-ENT-VLAN-100	SOD ENT RTU 100 Network VLANs	Each	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SONFD-FULL	SERVICEON FUSION FOR DATA, FULL LICENSE	Each	\$ 50,000.00	37%	\$ 31,500.00	N/Q	N/Q
SONFD-FAULT	SERVICEON FUSION FOR DATA, FAULT LICENSE	Each	\$ 15,000.00	37%	\$ 9,450.00	N/Q	N/Q
SONA-MEDIA	ServiceOn Accountant-ATM product kit (no Right-to-Use licenses are included).	Each	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
SONA-LITE	ServiceOn Accountant Entrance Cost - (no Right-to-Use licenses are included) - Applies to a	Each	\$ 50,000.00	25%	\$ 37,500.00	N/Q	N/Q
SONA-BXR-48000	Right-to-Use ServiceOn Accountant on one BXR-48000 Series switch	Each	\$ 40,000.00	25%	\$ 30,000.00	N/Q	N/Q
SONA-4000	Right-to-Use ServiceOn Accountant on one 4000 Series switch	Each	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
SONA-1000	Right-to-Use ServiceOn Accountant on one 1000 Series switch	Each	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
SONA-200	Right-to-Use ServiceOn Accountant on one 200 Series switch	Each	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
SUPP-S-A	Support, Next Business Day advance replacement	% of List Price	11%	0%	11%	N/Q	N/Q
SUPP-S-10	Support, 24X7, return to factory, 10 Business Day	% of List Price	8%	0%	8%	N/Q	N/Q
SUPP-S-10 2 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (2 Yr. Term)	% of List Price	16%	0%	16%	N/Q	N/Q
SUPP-S-10 3 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (3 Yr. Term)	% of List Price	24%	0%	24%	N/Q	N/Q
SUPP-S-3	Support, 24X7, return to factory, 3 Business Day	% of List Price	9%	0%	9%	N/Q	N/Q
SUPP-S-3 2 YR Term	Support, Strategic Response, 3 day return to factory, 2 year term	% of List Price	18%	0%	18%	N/Q	N/Q
SUPP-S-3 3 YR Term	Support, Strategic Response, 3 day return to factory, 3 year term	% of List Price	27%	0%	27%	N/Q	N/Q
SUPP-S	Support, Strategic Response, FT Only	% of List Price	7%	0%	7%	N/Q	N/Q
SUPP-S 2 YR Term	Support, Strategic Response, for ForeThought only, 2 year term	% of List Price	14%	0%	14%	N/Q	N/Q
SUPP-S 3 YR Term	Support, Strategic Response, for ForeThought only, 3 year term	% of List Price	21%	0%	21%	N/Q	N/Q
SUPP-S-APPS	SERVICEON, 24X7 Software Support	% of List Price	18%	0%	18%	N/Q	N/Q
SUPP-AC	Out-of-Warranty Activation Charge: An activation fee may be added to support contracts for	Each	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
SERV-SOND-1	ServiceON Data Implementation: This service provides 1-day pre-installation assessment of t	Each	\$ 15,000.00	0%	\$ 15,000.00	N/Q	N/Q
SERV-SOND-1-HA	ServiceON Data Implementation -- High Availability Option: This service provides 1-day pre	Each	\$ 25,000.00	0%	\$ 25,000.00	N/Q	N/Q
FS-BLOCKENGR	Pre-purchase block of Dispatched Network Engineering Services hours. Focus of effort is post installation troubleshooting/fault isolation with the purpose of network restoration and/or performance improvement. Additional skills provided include field upgrades, moves/adds/changes, service provisioning and configuration optimization. This time must be used over a one year period from date payment is received at Ericsson. Dispatched Network Engineering Services are provided 24 hours a day, 7 days a week with a best-effort response. Price based on a 4-hour minimum for dispatched service. Price includes travel and expenses. Minimum purchase is a 40 hour block.	Each	\$ 300.00	0%	\$ 300.00	N/Q	N/Q
FS-RETAINER	A Network Engineer will be provided on standby via pager, and can be dispatched at the customer's request. This service is utilized when the customer is conducting post installation operations and there may be a need for advanced, on-site technical support. If dispatched, fees applicable to FS-ENGR apply.	Day	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
FS-RESENGR	For a twelve month duration, an on-site Network Engineer participates and assists with daily operations, future planning, network management, lab analysis and training. Specifically, the on-site engineer will assist in network design, traffic and growth analysis, business needs forecasting, resolution of daily break/fix situations, change-add-moves, TAC coordination, lab testing, physical plant recommendations, network management design and implementation, TACTics online training, customer troubleshooting skill enhancement and overviews of new product functionality.	Each	\$ 375,000.00	0%	\$ 375,000.00	N/Q	N/Q

Ericsson Area NW HwSw_IV.1

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
FS-SWCOMM	After a site equipment installation, an Ericsson Network Engineer will perform a switch certification to ensure that the switches are ready to be turned up, fully functional and error free.	Each	\$ 6,000.00	0%	\$ 6,000.00	N/Q	N/Q
EEN-210 E	Enterprise ATM Switch Product Specialist Exam / 1/2 day / Successful completion will result	Each	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
EPN-211 E	Public ATM Switch Product Specialist Exam / 1/2 day / Successful completion of this exam v	Each	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
PEN-210 E	Enterprise ATM Switch / 4 days / Install and configure all members of the Ericsson Enterpris	Each	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PEN-410 E	BXR-5000 Installation, Operation, and Maintenance, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PEN-501 E	ESR Installation, Operation, & Maintenance / 3 days / Installation and configuration of the ES	Each	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PPN-211 E	Public ATM Switch / 4 days / Install and configure all members of the Ericsson Public ATM \$	Each	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PPN-620 E	BXR-48000 Switch Router Installation Operation and Maintenance(Release 1.2) / 3 Days	Each	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PTN-230 E	ViPr Installation, Operation and Maintenance Training, 3-Day Course	Each	\$ 2,100.00	0%	\$ 2,100.00	N/Q	N/Q
TE-EVOLOPTNET-CD	Chronicles the events and associated technologies that have enabled the development of optic	Each	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
TE-ATMTHEORY-CD	Provides fundamental knowledge about Asynchronous Transfer Mode (ATM) and the feature	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-MPOATHEORY-CD	This course explains routing solution, describes virtual routers and its components, and expla	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-PNNITHEORY-CD	Provides information on Private Network-to-Network Interface (PNNI) protocol.	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-LANETHEORY-CD	Provides fundamental knowledge about the ATM application called Local Area Network Emu	Each	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-THEORYSERIES-CD	Provides fundamental knowledge about ATM, LANE, MPOA and PNNI and the features and	Each	\$ 319.99	0%	\$ 319.99	N/Q	N/Q
TPE-808E	ATM Signaling, Traffic Management and Diagnostics, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PPN-100E	MR8000 Installation, Operation and Maintenance, 5 days	Each	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PNM-101E	SERVICEON DATA: OPERATIONS & MAINTENANCE - 2 days	Each	\$ 1,200.00	0%	\$ 1,200.00	N/Q	N/Q
TE-SITE/NA	North American Customer site-based technical education courses includes instructor travel an	Day	\$ 5,500.00	0%	\$ 5,500.00	N/Q	N/Q

Note1

Maintenance is based on at % of List Price for the Aggregate cost for various items purchased. Individual Maintenance costs for specific items may be outlined in the pricelist.



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New York State Office of General Services
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions
 New England Systems & Software, Inc.
 PT64443
 Lot 2
 Videoconferencing
 9/1/2014

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SchoolStation/N-Station Videoconferencing/Distance Learning Systems**							
PCS-1-INC	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP, One Year Parts Replacement/Phone Support, Initial Training (4 Hour Max), System Setup	Each	\$ 4,050.00	10%	\$ 3,645.00	N/Q	N/Q
SS-7	N-Station/SchoolStation 7 Integrated High Definition 720P Video System H323 (IP Only) Includes Chassis, Microphone, HD Camera, KBD, Single 50" Monitor	Each	\$ 30,990.00	10%	\$ 27,891.00	N/Q	N/Q
SS7-CNFREC	Advanced Conference Recording Option for SchoolStation/N-Station7	Each	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
SS7-MCU	5 Unit MCU add-on For SchoolStation/N-Station7	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS7-1080P	Full 1080P Conference Capability for SchoolStation/N-Station 7	Each	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS-5	SchoolStation 5 Integrated Video Classroom System H323 (IP Only)	Each	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
SS-5I	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN)	Each	\$ 10,595.00	10%	\$ 9,535.50	N/Q	N/Q
SS-5D	SchoolStation 5 Integrated Video Classroom System H323 with tabletop pod/laptop plug-in (IP only)	Each	\$ 11,995.00	10%	\$ 10,795.50	N/Q	N/Q
SS-5500	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN, tabletop pod, laptop plug-in and speaker system)	Each	\$ 11,995.00	10%	\$ 10,795.50	N/Q	N/Q
SS5-UP	Upgrade from SchoolStation to SchoolStation 5 (includes chassis, keyboard, camera, microphone, remote control)	Each	\$ 7,800.00	10%	\$ 7,020.00	N/Q	N/Q
SS-5M	SchoolStation 5 Integrated Video Classroom System (IP Only), System Unit, DVD-CDR, Wireless Kbd, 4GB, 160GB, WIN7, Multi-Position Document/Video Camera and FECC Remote Support, Dual Video - Multi-Monitor Capability, Integrated Error Correction and Packet Recovery, H.264 / SIP Video Support, Conference Recording, Integrated MCU, Multiple USB Camera Input Support, WM Encoding Support, 2MB 1080p Video Capable, H.239, SIP, H323, Adjustable Component Cabinet, VC Server License	Each	\$ 10,665.00	10%	\$ 9,598.50	N/Q	N/Q
PM-1	N-Station Surveillance Camera System with Limited Visibility	Each	\$ 11,027.00	10%	\$ 9,924.30	N/Q	N/Q
PM-2	N-Station Surveillance Camera System with Enclosure	Each	\$ 10,194.00	10%	\$ 9,174.60	N/Q	N/Q
SS-4-INT	School-Station 4 Integrated H323 CODEC. Requires Controller, Monitor	Each	\$ 9,495.00	10%	\$ 8,545.50	N/Q	N/Q
SS5-Media	ICS Integrated Classroom Systems, SchoolStation 5 Integrated Video Classroom System H323, Customized Mobile Adjusta-Rack, Integrated Amplification and IR Microphone System, Slate Based Remote Control and Monitoring System, 19" Video Display and Document/Video Conference Camera	Each	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
N5-EXEC	N-Station5 Executive, System Unit, Dual 19" Display, PTZ Camera, Mic	Each	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
SS5-BRI-1	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Single System	Each	\$ 2,995.00	10%	\$ 2,695.50	N/Q	N/Q
SS5-PRI-1	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	\$ 4,945.00	10%	\$ 4,450.50	N/Q	N/Q
SS5-BRI-M	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Multi System	Each	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
SS5-PRI-M	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max Encode, Unlimited Download, 100 Hour Storage (Month)	Each	\$ 410.00	10%	\$ 369.00	N/Q	N/Q
VCNF-50	Virtual Conference Delivery (50 Concurrent User), 300kb/s max Encode, Unlimited Download, 200 Hour Storage (Month)	Each	\$ 784.00	10%	\$ 705.60	N/Q	N/Q
VCNF-100	Virtual Conference Delivery (100 Concurrent User), 300kb/s Max Encode, Unlimited Download, 400 Hour Storage (Month)	Each	\$ 931.00	10%	\$ 837.90	N/Q	N/Q
CCTTRAN	Close Caption Transcription/Insertion. WM or MPEG4 / min	Each	\$ 7.00	10%	\$ 6.30	N/Q	N/Q

Video Conf

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
FAL-HD3	IP Set-Top System - IP - Gray Only, MCU / Stream Capable, Web Srv	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
8000-0201-N	SMALL FORM FACTOR DECODER - Multi-format embedded OS appliance that decodes High Definition and Standard Definition H.264 or Standard Definition MPEG2/H.264/WM for display on plasmas, LCDs, and televisions. Requires encoding signal from VOD, Signage Manager or other encoder to receive signal.	Each	\$ 2,895.00	10%	\$ 2,605.50	N/Q	N/Q
8000-0131-2GO	Studio-To-Go Encoding System, WM Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 10,595.00	10%	\$ 9,535.50	N/Q	N/Q
8000-0131-2GO-264	Studio-To-Go Encoding System, H.264 Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
8000-0131-2GO-HD	Studio-To-Go Encoding System, H.264 HD Format, Case/Cabinet, Localized Control, CAM/Tripod	Each	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VB-ETV-BUNDLE	Ethernet Video Bundle, Complete 8 Channel Video System, Including Encoders, Tuners, Video on Demand, Scheduling, Reporting and Channel Guides. Turn Key System including installation and setup, Software updates and Technical Support for 1 Year.	Each	\$ 120,596.50	10%	\$ 108,536.85	N/Q	N/Q
8000-0083-0000-N	Windows Media Base Level Server, WM Asset, Single OS/Asset Drive, Specify DELL or HP Platform/Rack System	Each	\$ 7,195.00	10%	\$ 6,475.50	N/Q	N/Q
8000-0088-0000-N	Windows Media VOD -Mid Level Server, WM Asset, 1TB OS/Asset Drive, Specify DELL or HP Platform/Rack System	Each	\$ 12,995.00	10%	\$ 11,695.50	N/Q	N/Q
8000-0090-0000-N	Windows Media VOD - High Performance, WM Asset, 1.2TB Multi Spindle Asset Specify DELL or HP Platform/Rack System	Each	\$ 17,295.00	10%	\$ 15,565.50	N/Q	N/Q
8000-0091-0000-N	VOD - High Performance Server with Multicast 1.2TB Multi Spindle Asset Specify DELL or HP Platform/Rack System	Each	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
8000-0124-000-N	App Server Base, WINOS, Virtual Support	Each	\$ 5,400.00	10%	\$ 4,860.00	N/Q	N/Q
8000-0124-100-N	Application Server Bundle, Distributed Media Engine with Portal Server in Self Contained VM Environment. High Performance Rack Mount Server 200MBPS Max Throughput	Each	\$ 22,361.64	10%	\$ 20,125.47	N/Q	N/Q
8000-0125-000-N	App Server 500MB, WINOS, Virtual Support	Each	\$ 7,100.00	10%	\$ 6,390.00	N/Q	N/Q
8000-0125-100-N	Application Server Bundle, Distributed Media Engine with Portal Server in Self Contained VM Environment. High Performance Rack Mount Server 500MBPS Max Throughput	Each	\$ 27,730.08	10%	\$ 24,957.07	N/Q	N/Q
8000-0126-000-N	App Server 3GBPS, WINOS, Virtual Support	Each	\$ 12,968.00	10%	\$ 11,671.20	N/Q	N/Q
8000-0126-100-N	Application Server Bundle, Distributed Media Engine with Portal Server and 5 Port VC System in Self Contained VM Environment. High Performance Rack Mount Server 3GBPS Max Throughput	Each	\$ 44,925.16	10%	\$ 40,432.64	N/Q	N/Q
1000-0000-1158	LifeSize Icon 600 - 10x Optical PTZ Camera - Digital MicPod, Single Display, 720P	Each	\$ 3,999.00	10%	\$ 3,599.10	N/Q	N/Q
1000-0000-1168	LifeSize Icon 600 - 10x Optical PTZ Camera - Phone, 2nd Generation, Single Display, 1080P	Each	\$ 5,999.00	10%	\$ 5,399.10	N/Q	N/Q
1000-0000-1161	LifeSize Icon 600 - 10x Optical PTZ Camera - Phone, 2nd Generation, Dual Display, 1080P	Each	\$ 7,999.00	10%	\$ 7,199.10	N/Q	N/Q
1000-0000-1155	LifeSize Room 220i - 10x - Phone, 2nd Generation	Each	\$ 19,999.00	10%	\$ 17,999.10	N/Q	N/Q
1000-000R-1157	LifeSize Room 220i - No Camera- Phone, 2nd Generation	Each	\$ 17,999.00	10%	\$ 16,199.10	N/Q	N/Q
1000-0000-1152	LifeSize Room 220 - Integrator - No Camera - Phone, 2nd Generation	Each	\$ 15,899.00	10%	\$ 14,309.10	N/Q	N/Q
1000-0000-1153	LifeSize Team 220 - 10x - Phone, 2nd Generation	Each	\$ 13,999.00	10%	\$ 12,599.10	N/Q	N/Q
1000-0000-1137	LifeSize Team 220 - 10x - Dual MicPod	Each	\$ 12,999.00	10%	\$ 11,699.10	N/Q	N/Q
1000-0000-0312	LifeSize Team 220 - Codec only	Each	\$ 10,999.00	10%	\$ 9,899.10	N/Q	N/Q
1000-0000-1154	LifeSize Express 220 - 10x - Phone, 2nd Generation	Each	\$ 8,999.00	10%	\$ 8,099.10	N/Q	N/Q
1000-0000-1139	LifeSize Express 220 - 10x - MicPod	Each	\$ 7,999.00	10%	\$ 7,199.10	N/Q	N/Q
1000-0000-0313	LifeSize Express 220 - Codec only	Each	\$ 5,999.00	10%	\$ 5,399.10	N/Q	N/Q
1000-0000-0676	LifeSize Unity 50	Each	\$ 3,999.00	10%	\$ 3,599.10	N/Q	N/Q
2000-0000-1033	LifeSize UVC core applications Small - supports up to 100 users	Each	\$ 22,999.00	10%	\$ 20,699.10	N/Q	N/Q
2000-0000-1034	LifeSize UVC core applications Medium - supports up to 250 users	Each	\$ 32,999.00	10%	\$ 29,699.10	N/Q	N/Q
2000-0000-1035	LifeSize UVC core applications Large - supports up to 500 users	Each	\$ 55,999.00	10%	\$ 50,399.10	N/Q	N/Q
2000-0000-1036	LifeSize UVC Multipoint - 7 ports (on UVC hardware 1150)	Each	\$ 16,999.00	10%	\$ 15,299.10	N/Q	N/Q
2000-0000-1037	LifeSize UVC Multipoint - 20 ports (on UVC hardware 3350)	Each	\$ 34,999.00	10%	\$ 31,499.10	N/Q	N/Q

Video Conf

Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
1000-0000-0838	LifeSize UVC 3350 Server	Each	\$ 8,599.00	10%	\$ 7,739.10	N/Q	N/Q
1000-0000-0837	LifeSize UVC 1150 Server	Each	\$ 4,399.00	10%	\$ 3,959.10	N/Q	N/Q
1000-0000-0839	LifeSize UVC Manager - Initial Product Activation and Pack of 5 seats (AMS contract required)	Each	\$ 1,499.00	10%	\$ 1,349.10	N/Q	N/Q
1000-0000-0841	LifeSize UVC Video Center - Initial Product Activation and Pack of 1 HD Recording & 250 HD Web Streams - Enterprise Edition (AMS contract required)	Each	\$ 12,499.00	10%	\$ 11,249.10	N/Q	N/Q
1000-0000-0842	LifeSize UVC Video Center - Initial Product Activation and Pack of 5 HD Recording & 500 HD Web Streams - Enterprise Edition (AMS contract required)	Each	\$ 24,999.00	10%	\$ 22,499.10	N/Q	N/Q
1000-0000-0844	LifeSize UVC Video Center _ Additional Pack of 1 HD recording, Pack of 50 HD Web Streams, (only valid with activation sku or when existing activation provided)	Each	\$ 4,999.00	10%	\$ 4,499.10	N/Q	N/Q
1000-0000-0848	LifeSize UVC Transit Server - Initial Product Activation and pack of 5 traversals (AMS contract required)	Each	\$ 5,999.00	10%	\$ 5,399.10	N/Q	N/Q
1000-0000-0850	LifeSize UVC Transit Client - Initial Product Activation and pack of 5 traversals (AMS contract required)	Each	\$ 3,999.00	10%	\$ 3,599.10	N/Q	N/Q
1000-0000-0852	LifeSize UVC Access - Initial Product Activation and pack of 25 registration & 10 routed calls (AMS contract required)	Each	\$ 1,499.00	10%	\$ 1,349.10	N/Q	N/Q
1000-0000-0854	LifeSize UVC Multipoint - Initial Product Activation and 5 flex ports (Enterprise Edition) (AMS contract required)	Each	\$ 8,999.00	10%	\$ 8,099.10	N/Q	N/Q
1000-0000-0856	LifeSize UVC Multipoint, 20 Audio Only Ports, Enterprise Edition (can only add to existing activation with valid AMS contract)	Each	\$ 1,999.00	10%	\$ 1,799.10	N/Q	N/Q
1000-0000-0857	LifeSize UVC ClearSea - Initial Product Activation and 5 video calling ports with unlimited users (AMS contract required)	Each	\$ 5,499.00	10%	\$ 4,949.10	N/Q	N/Q
2000-0000-1030	LifeSize UVC ClearSea and Multipoint Activation Bundle - 5 video calling ports UVC Clearsea and 5 flex ports Multipoint Enterprise Edition	Each	\$ 12,199.00	10%	\$ 10,979.10	N/Q	N/Q
2000-0000-1031	LifeSize UVC ClearSea and Multipoint Activation Bundle - 10 video calling ports UVC Clearsea and 10 flex ports Multipoint Enterprise Edition	Each	\$ 20,999.00	10%	\$ 18,899.10	N/Q	N/Q
1000-0000-0700	LifeSize Bridge 2200 - 8-ports (software upgradeable to 16)	Each	\$ 29,999.00	10%	\$ 26,999.10	N/Q	N/Q
1000-0000-0702	LifeSize Bridge 2200 - +4-port license (applies to 8 & 12-port Bridge 2200's)	Each	\$ 13,999.00	10%	\$ 12,599.10	N/Q	N/Q
1000-0000-0407	LifeSize Bridge 2200 - 16-ports	Each	\$ 49,999.00	10%	\$ 44,999.10	N/Q	N/Q
1000-0000-0003	LifeSize Networker - S/T	Each	\$ 1,999.00	10%	\$ 1,799.10	N/Q	N/Q
1000-0000-0378	LifeSize Control - Single device license (quantity 1-10 licenses)	Each	\$ 499.00	10%	\$ 449.10	N/Q	N/Q
1000-0000-0488	LifeSize CS100 - Upgrade ClearSea from CS100 - 6 ports to CS100 - 16 ports	Each	\$ 13,749.00	10%	\$ 12,374.10	N/Q	N/Q
1000-0000-0489	LifeSize CS150 - Upgrade ClearSea from CS100 - 16 ports to CS150 - 26 ports	Each	\$ 15,399.00	10%	\$ 13,859.10	N/Q	N/Q
1000-0000-0490	LifeSize CS150 - Upgrade ClearSea from CS150 - 26 ports to CS150 - 50 ports	Each	\$ 32,999.00	10%	\$ 29,699.10	N/Q	N/Q
1000-0000-0677	LifeSize CS150 - Additional 2500 accounts	Each	\$ 12,499.00	10%	\$ 11,249.10	N/Q	N/Q
1000-0000-0678	LifeSize CS300 - Additional 2500 accounts	Each	\$ 12,499.00	10%	\$ 11,249.10	N/Q	N/Q
1000-0000-0434	LifeSize Connections - Computer Access - 1-seat voucher (1-year)	Each	\$ 359.00	10%	\$ 323.10	N/Q	N/Q
1000-0000-0440	LifeSize Connections - End Point Access - 1-seat voucher (1-year)	Each	\$ 1,199.00	10%	\$ 1,079.10	N/Q	N/Q
1000-0000-0592	LifeSize Phone, 2nd Generation (220 Series)	Each	\$ 1,199.00	10%	\$ 1,079.10	N/Q	N/Q
1000-0000-0410	LifeSize Camera 10x	Each	\$ 2,499.00	10%	\$ 2,249.10	N/Q	N/Q
1000-0000-0593	LifeSize Digital Micpod	Each	\$ 349.00	10%	\$ 314.10	N/Q	N/Q
1000-0000-0200	LifeSize MicPod	Each	\$ 299.00	10%	\$ 269.10	N/Q	N/Q
1000-0000-0511	Chief - Single Wall Mount	Each	\$ 499.00	10%	\$ 449.10	N/Q	N/Q
1000-0000-0513	Chief - Dual Wall Mount	Each	\$ 749.00	10%	\$ 674.10	N/Q	N/Q
1000-0000-0528	Chief - Single Mobile Cart	Each	\$ 1,399.00	10%	\$ 1,259.10	N/Q	N/Q
1000-0000-0529	Chief - Dual Mobile Cart	Each	\$ 1,999.00	10%	\$ 1,799.10	N/Q	N/Q
SVF2UMS	2U Server - for Base or Advanced Media Server / playback Manager - 2U Server, 5 TB RAID 5. Software Not Included	Each	\$ 7,000.00	10%	\$ 6,300.00	N/Q	N/Q
SWCSPAL	CoolSign Player Access License. License Only.	Each	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
SVFBASE	Furnace Base Live System 20/0/0 - InStream Portal Server; 20 Live, 0 Playback, 0 Mbps VOD capacity. 1U Server, 250 GB RAID.	Each	\$ 10,800.00	10%	\$ 9,720.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SVFB50	Furnace Base System with Playback & VOD 20/10/50 - InStream Portal Server, Playback Manager, Media Server (50Mbps). 20 Live, 10 Playback, 50 Mbps VOD capacity. 2U Server, 5 TB RAID.	Each	\$ 29,000.00	10%	\$ 26,100.00	N/Q	N/Q
SVFADVCH	Furnace Advanced System with Playback U/10/0 - InStream Portal Server, Playback Manager. Unlimited Live, 10 Playback, 0 Mbps VOD capacity. Dual Server (1U & 2U), 5 TB RAID.	Each	\$ 24,000.00	10%	\$ 21,600.00	N/Q	N/Q
SVFADV100	Furnace Advanced System with Playback & VOD U/10/100 - InStream Portal Server, Playback Manager, Media Server (100Mbps). Unlimited Live, 10 Playback, 100 Mbps VOD capacity. Dual Server (1U & 2U), 5 TB RAID.	Each	\$ 44,000.00	10%	\$ 39,600.00	N/Q	N/Q
SWOVFTB	TalkBalk option for Furnace systems - Allows select users/groups to use InStream for return audio communications to Makito/Barracuda encoders.	Each	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
SWOVFCA	Furnace Conditional Access Module - Support of User Authentication and Conditional Access through integration with LDAP, Active Directory, or RDBMS. For Advanced Systems Only.	Each	\$ 3,500.00	10%	\$ 3,150.00	N/Q	N/Q
SVFUSS	Furnace Unicast Streaming Server System - Convert live and scheduled content for unicast environments. Distribution capacity limited only by 1 Gbps NIC. 1U Server.	Each	\$ 13,000.00	10%	\$ 11,700.00	N/Q	N/Q
SVFBRITR	Furnace Bridge Transmit System - Convert multicast to unicast for WAN traversal. Multi-stream transmit system. 1U Server.	Each	\$ 9,000.00	10%	\$ 8,100.00	N/Q	N/Q
SVFBRIRX	Furnace Bridge Receive System - Convert unicast to multicast after WAN traversal. Receive system. 1U Server.	Each	\$ 6,000.00	10%	\$ 5,400.00	N/Q	N/Q
SVFSTING	Furnace Stingray 2 Set Top Box - Small Form Factor - MPEG 1/2/4 and H.264 SD, HD & XGA. Instream viewer and program guide support. HDMI, component, composite outputs, dual network cards for WAN	Each	\$ 750.00	10%	\$ 675.00	N/Q	N/Q
S290EDVI	Makito Encoder Appliance - HD/SD H.264 IP Video Encoder - Component Analog (Y, Pb, Pr/RGBHV) and Digital Video (DVI) input over DVI-I; up to 1080p60 HD Video or up to 1920 x 1080 60hz computer; 150 kbps to 15Mbps; 2ch analog audio input; 10/100/1000 Ethernet ; 5VDC w/90-240 VAC external power with locking connector.	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
B290EHSDSI	Makito SDI Encoder Blad - HD/SD H.264 Ip Video Encoder - 3GSDI, HDSDI, SDI, Composite, S-Video input; up to 1080p60 HD Video; 150 kbps to 15 Mbps; 2ch. Embedded AES digital or analog audio input; 10/100/1000 Ethernet; chassis required.	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
B290EDVI	Makito Encoder Blade- HD/SD H.264 IP Video Encoder - Component Analog (Y, Pb, Pr/RGBHV) and Digital Video (DVI) input over DVI-I; up to 1080p60 HD Video or up to 1920 x 1080 60hz computer; 150 kbps to 15Mbps; 2ch analog audio input; 10/100/1000 Ethernet ; chassis required.	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
S290DHD	Makito Decoder Appliance - HD/SD H.264 IP Video Decoder - HDMI and SDI (SD-SDI, HD-SDI, 3G-SDI) output; up to 1080p60 HD Video or up to 1920 x 1080 60Hz computer; 150 kbps to 15Mbps; 2 ch embedded and analog audio output; 10/100/1000 Ethernet ; 5VDC w/90-240 VAC External Power with locking connector.	Each	\$ 2,995.00	10%	\$ 2,695.50	N/Q	N/Q
B290DHD	Makito Decoder Blade - HD/SD H.264 IP Video Decoder - HDMI and SDI (SD-SDI, HD-SDI, 3G-SDI) output; up to 1080p60 HD Video or up to 1920x1080 60Hz Computer; 150 kbps to 15Mbps; 2ch. embedded and analog audio output; 10/100/1000 Ethernet; chassis required.	Each	\$ 2,995.00	10%	\$ 2,695.50	N/Q	N/Q
290EHSDSI	SDI Encoder Appliance - HD/SD H.264 IP Video Encoder - 3GSDI, HDSDI, SDI, Composite, S-Video input; up to 1080p60 HD Video; 150 kbps to 15 Mbps; 2ch. embedded AES digital or analog audio input; 10/100/1000 Ethernet; 5VDC w/ 90-240 VAC External Power with Locking Connector.	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
SKBHD21U	KulaByte Enterprise Class Baseband SD/HD Encoding Server - Dual Channel - Up to 8 encode output profiles per input to Flash, iPhone/iPad, and local .mp4 recording; 2 HD-SDI with embedded audio inputs. Enhanced reliability with redundant power supply and redundant RAID hard drives. 1U Server. See datasheet for sample profiles and performance.	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SWKBHD1	KulaByte 1 Channel HD Encoding Software - Encode up to 1080p output, supports 1 input on one server.	Each	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
SCSSRV100	CoolSign Network Server System - 1U Server. CoolSign Software Server, supports maximum 100 player connections, unlimited network managers & content creators, full n-Tier Architecture with unlimited transfer servers, includes all datawatcher & integration API	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
SWCSSRV10	CoolSign Server Software - up to 10 players - supports maximum 10 player connections, unlimited network managers & content creators, full n-Tier architecture with unlimited transfer servers, includes all datawatcher & integration API. Software only.	Each	\$ 1,250.00	10%	\$ 1,125.00	N/Q	N/Q
SWCSSPD	CoolSign Standalone Player - standalone CoolSign Server Software, Player with DataWatcher. Software Only	Each	\$ 750.00	10%	\$ 675.00	N/Q	N/Q
SVIMAX	ViperMAX (for stand alone user with integrated InStream server) - Dual HD stream, record, VoD, publish appliance. Dual DVI-I, HD-SDI, Component, Composite, S-Video, XLR, RCA inputs. Dual channel H.264 HD full frame rate encoding up to 15Mbps.	Each	\$ 12,995.00	10%	\$ 11,695.50	N/Q	N/Q
F1060AC	Hai1060 6 slots chassis with CPU & IP Ethernet Network Interface Blade (AC Power Supply)	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
F1020	Hai1020 2 slots chassis with CPU & IP Ethernet Network Interface Blade (AC Power Supply)	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
B1000HDED	Mako-MPEG-4 AVC (H.264) HD Encoder/Decoder Blade - HD-SDII w/AES/EBU and YPbPr/RGBHV w/4 Channel Analog Audio - 720p/1080i/1080p	Each	\$ 17,000.00	10%	\$ 15,300.00	N/Q	N/Q
SCL25501U	Calypso Recording System - 25/50 Mbps recording/playback - 4x600GB hard drives configured as RAID 5 - Appliance user management suite, Active Directory support and End User Licensing - approximately 5 HD sources simultaneously and 1.8 TB	Each	\$ 25,000.00	10%	\$ 22,500.00	N/Q	N/Q
SCL501001U	Calypso Recording System - 50/100 Mbps recording/playback - 4x600GB hard drives configured as RAID 5 - Appliance user management suite, Active Directory support and End User Licensing - approximately 10 HD sources simultaneously and 1.8 TB	Each	\$ 32,500.00	10%	\$ 29,250.00	N/Q	N/Q
SWOCLADD10REC	Additional 10 Mbps recording input - approximately 2 HD sources simultaneously. Software only for Certified Systems	Each	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
S292EHSDI1	Makito X Single SDI Encoder Appliance - H.264 High Profile Single Channel IP Video Encoder - Single 3G/HD/SD-SDI or Composite input; up to 1080p60 HD Video; 32 kbps to 25 Mbps; 16 channel AES digital / 2 channel analog audio input, 1 channel audio output ; 10/100/1000 Ethernet; 12 VDC w/ 90-240 VAC External Power with Locking Connector.	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
B292EHSDI1	Makito X Single SDI Encoder Blade - H.264 High Profile Single Channel IP Video Encoder - Single 3G/HD/SD-SDI or Composite input; up to 1080p60 HD Video; 32 kbps to 25 Mbps; 16 channel AES digital / 2 channel analog audio input; 1 channel audio output ; 10/100/1000 Ethernet; 12 VDC; Chassis Required	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
S292EHSDI2	Makito X Dual SDI Encoder Appliance - H.264 High Profile Dual Channel IP Video Encoder - Dual 3G/HD/SD-SDI or Composite input; up to 1080p60 HD Video; 32 kbps to 25 Mbps; 16 channel AES digital / 2 channel analog audio input, 1 channel audio output ; 10/100/1000 Ethernet; 12 VDC w/ 90-240 VAC External Power with Locking Connector.	Each	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
S292EDVI	Makito X Single DVI Encoder Appliance - H.264 High Profile Single Channel IP Video Encoder - Single DVI-I input; up to 1920x1200 Video; 32 kbps to 25 Mbps; 2 channel DVI digital / 2 channel analog audio input, 1 channel audio output ; 10/100/1000 Ethernet; 12 VDC w/ 90-240 VAC External Power with Locking Connector.	Each	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
S292EX1H	Makito X Single DVI Encoder Appliance - H.264 High Profile Single Channel IP Video Encoder - Single DVI-I input; up to 1920x1200 Video; 32 kbps to 25 Mbps; 2 channel DVI digital / 2 channel analog audio input, 1 channel audio output ; 10/100/1000 Ethernet; 12 VDC w/ 90-240 VAC External Power with Locking Connector	Each	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
S292EX2H	Makito X Dual SDI Encoder Appliance for Hot/Harsh Environments - H.264 High Profile Dual Channel IP Video Encoder – Dual 3G/HD/SDSDI or Composite input; up to 1080p60 HD Video; 32 kbps to 25 Mbps; 16 channel AES digital / 2 channel analog audio input, 1 channel audio output ; 10/100/1000 Ethernet; 12 VDC w/ 90-240 VAC External Power with Locking Connector; 90 day delivery ARO	Each	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
S292DHD2	Makito X Dual Decoder Appliance - Dual HD/SD H.264 IP Video Decoder – HDMI and 2 x 3G/HD/SD-SDI output; up to 1080p60 HD Video or up to 1920x1200 60Hz Computer; 32 kbps to 25 Mbps; 16 channel SDI embedded and 2 channel analog audio output; 10/100/1000 Ethernet; 12 VDC w/ 90-240 VAC External Power with Locking Connector	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
B292DHD2	Makito X Dual Decoder Blade - Dual HD/SD H.264 IP Video Decoder – HDMI and 2 x 3G/HD/SD-SDI output; up to 1080p60 HD Video or up to 1920x1200 60Hz Computer; 32 kbps to 25 Mbps; 16 channel SDI embedded and 2 channel analog audio output; 10/100/1000 Ethernet; 12 VDC; Chassis Required.	Each	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
S380S2	Torpedo2 DVB-S/S2 to IP Gateway Appliance – DVB-S/S2 RF input & loop-thru, up to 15 channels, IP UDP multicast/unicast, 10/100 Ethernet, USB, 90-240 VAC external power.	Each	\$ 1,995.00	10%	\$ 1,795.50	N/Q	N/Q
SKRISRSD41U	Kraken ISR Quad-Channel SD Transcoding System - Low latency, transport stream, up to 4 SD IP stream input. Half depth, 1U Server. See datasheet for sample profiles and performance	Each	\$ 10,495.00	10%	\$ 9,445.50	N/Q	N/Q
AA-1-4VIEW	Analytics Appliance. Includes Hardware, Software and 5 Editor/Viewer	Each	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
AA-EDIT	Additional Editor License, Includes 1 Year of Telephone Support	Each	\$ 1,800.00	10%	\$ 1,620.00	N/Q	N/Q
AA-FULL	Additional Full License for Analysis creator.	Each	\$ 895.00	10%	\$ 805.50	N/Q	N/Q
AA-VIEWONLY	Additional View Only License for our Analysis Appliance	Each	\$ 695.00	10%	\$ 625.50	N/Q	N/Q
Document Cameras							
NI-2090	Document Camera, Native, 1.3 Megapixel Camera with 9x Optical / 12x Digital Flatbed with Dual VGA In/Out	Each	\$ 1,299.00	5%	\$ 1,234.05	N/Q	N/Q
NI-2330	Document Camera, Native, 3 Megapixel Camera with 9x Optical / 12x Digital Flatbed with Dual VGA In/Out, Scaler	Each	\$ 2,499.00	5%	\$ 2,374.05	N/Q	N/Q
NI-3330	Document Camera, Native, 3 Megapixel Camera with 9x Optical / 12x Digital Arm-Based with DVI VGA In/Out, Scaler, S-Video, USB and Storage	Each	\$ 900.00	5%	\$ 855.00	N/Q	N/Q
NI-3060	Document Camera, Native, 1.3 Megapixel Camera with 3x Optical / 8x Digital Arm-Based with VGA In/Out, USB and Storage	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
NI-0890	Document Camera, Skype Capable, Dual VGA Output, Audio Microphone, 6X Optical Zoom, SD Card and USB Interface	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
Accessories (Processor, System and Memory Upgrades)							
PCS-PR1	Processor Upgrade	Each	\$ 289.00	5%	\$ 274.55	N/Q	N/Q
*KEY-01	Wireless Keyboard with joystick mouse	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
*KEY-02	Desktop Keyboard and Mouse	Each	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
RM-TS	Desktop/Tabletop Integrated Remote Control for Video Conferencing Systems. Integrated RDP Access, Integrated WIFI, Active Matrix Programmable Screen	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
*NT-1	NT-1 with Power Supply	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*NT-3	NT-3 with Power Supply	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
WH-50	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,127.00	5%	\$ 2,020.65	N/Q	N/Q
WH-60	Whiteboard with RS232 Interface and Software	Each	\$ 2,260.00	5%	\$ 2,147.00	N/Q	N/Q
WH-78	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,393.00	5%	\$ 2,273.35	N/Q	N/Q
WH-95	Whiteboard with USB/RS232 Interface and Software	Each	\$ 2,927.00	5%	\$ 2,780.65	N/Q	N/Q
WH-AB-KIT	Adjustable Mount and Projector System for WH60,78,95	Each	\$ 3,813.00	5%	\$ 3,622.35	N/Q	N/Q
WH-VOTE	Add-On Interactive Response for Whiteboard	Each	\$ 2,995.00	5%	\$ 2,845.25	N/Q	N/Q
WH-ADD	Whiteboard Add-On Dry Erase	Each	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
Accessories (Cameras and Control Equipment)							
IWB-BT	Bluetooth Interface, IWB and Connected Devices	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
USB-CAT5	USB Extension Powered, CAT5 Cable Interface	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
USB-EXT	USB Extension, Active Powered	Each	\$ 109.00	5%	\$ 103.55	N/Q	N/Q
MIC-BT	Bluetooth Microphone for Camcorder System	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
SPK-CRS101	Room IR Microphone Speaker System w/Amp, Specify Wall or Ceiling Speaker	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SPK-HHMC	Additional Handheld Microphone for IR Room System, With Battery	Each	\$ 553.00	5%	\$ 525.35	N/Q	N/Q
SPK-WM	Additional Wearable Microphone for IR Room System, With Battery	Each	\$ 553.00	5%	\$ 525.35	N/Q	N/Q
WH-OB	Wall Mount for Interactive Board, Extension from Wall Surface 3.75"	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
WH-CART	Roll About for Whiteboard, Specify Bd and Projector Manufacturer Model	Each	\$ 2,499.00	5%	\$ 2,374.05	N/Q	N/Q
WH-AUX	Auxiliary Kit, Wall Mount Interface Box, Bracket and Adapter Hardware	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
PROJ-SV	Projector Standard, XGA	Each	\$ 850.00	5%	\$ 807.50	N/Q	N/Q
PROJ-SV-ST	Projection System Short Throw, XGA Short Lens	Each	\$ 1,150.00	5%	\$ 1,092.50	N/Q	N/Q
PROJ-SV-UST	Projection System Ultra Short Throw, XGA, 2' Projection Dist	Each	\$ 1,850.00	5%	\$ 1,757.50	N/Q	N/Q
PROJ-SV-W	Projection System Wide Screen, WXGA	Each	\$ 1,750.00	5%	\$ 1,662.50	N/Q	N/Q
PROJ-ST-LAMP	Projector Lamp Replacement, Standard. Specify Unit Code when Ordering	Each	\$ 209.00	5%	\$ 198.55	N/Q	N/Q
PROJ-UST-LAMP	Projector Lamp Replacement, UST. Specify Unit Code when Ordering	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
PROJ-USTH-LAMP	Projector Lamp Replacement, UST/ST, High Wattage. Specify Unit Code when Ordering	Each	\$ 349.00	5%	\$ 331.55	N/Q	N/Q
CAM-USB	USB Camera Kit, Built in Microphone, Extended Cord	Each	\$ 129.00	5%	\$ 122.55	N/Q	N/Q
CAM-HH	Digital Handheld Camera, NTSC Video Output	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
CAMHD	High Def HD PTZ Camera for SchoolStation/N-Station7 EVI-HD1	Each	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
SONY-D100	Sony D100 PTZ Kit	Each	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
*FECC-CBL	Far End Camera Control Cable (for Sony)	Each	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*FECC-CBLC	Far End Camera Control Cable (for Canon Camera - NTSC)	Each	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*SONY-WAL	Wide Angle Lens for Sony PTZ Camera	Each	\$ 135.00	5%	\$ 128.25	N/Q	N/Q
*CANON-WAL	Wide Angle Lens for Canon VC-C4 Camera	Each	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
*HD-POD	Tabletop pod including laptop plug-in for data presentations for SS-5/SS-7	Each	\$ 1,995.00	5%	\$ 1,895.25	N/Q	N/Q
*SS5-REM	SchoolStation 5 replacement international remote control	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*WLNIC	Wireless NIC (802.11 b/g wireless NIC) for SS-5	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
*CAM-02	DV Record/Playback Camera and Interface Cable	Each	\$ 595.00	5%	\$ 565.25	N/Q	N/Q
*ACCES-CTG	Accessories Kit 1 Includes: PTZ Camera, Far End Camera Control Cable, S-Video Cabl	Each	\$ 1,994.00	5%	\$ 1,894.30	N/Q	N/Q
ERD2200	Protocol Converter for Camera Control Signals	Each	\$ 1,064.00	5%	\$ 1,010.80	N/Q	N/Q
BB4-F	Spectra IV In-ceiling black back	Each	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
BB4-F-E	Spectra IV In-ceiling, black, environmental back	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
BB4-PG	Spectra IV Pendant mount, gray, standard back	Each	\$ 413.00	5%	\$ 392.35	N/Q	N/Q
BB4-PG-E	Spectra IV Pendant mount, environmental back	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
LDHQF-0	Spectra® High Quality lower dome/bubble, smoked, for use with all standard in-ceiling/flush-mounted Spectras	Each	\$ 229.00	5%	\$ 217.55	N/Q	N/Q
LDHQPB-0	Spectra® High Quality lower dome/bubble, smoked, for use with all standard pendant, environmental pendant, and environmental in-ceiling/flush-mounted Spectras	Each	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
PM105	Medium duty wall mount	Each	\$ 101.00	5%	\$ 95.95	N/Q	N/Q
PT280-24P	Light duty mini pan/tilt, 24 VAC	Each	\$ 1,208.00	5%	\$ 1,147.60	N/Q	N/Q
ST1	Support Strut for WM2000	Each	\$ 86.00	5%	\$ 81.70	N/Q	N/Q
PA2000	Adapter plate; required when using WM2000	Each	\$ 27.00	5%	\$ 25.65	N/Q	N/Q
WM2000	Wall mount for PT570 Pan/Tilt	Each	\$ 131.00	5%	\$ 124.45	N/Q	N/Q
PT570P	Medium Duty Pan/Tilt 110v	Each	\$ 1,315.00	5%	\$ 1,249.25	N/Q	N/Q
EH3512-2	Indoor/Outdoor camera enclosure with blower, defroster and heater	Each	\$ 378.00	5%	\$ 359.10	N/Q	N/Q
EH3512	Indoor/Outdoor Camera Enclosure	Each	\$ 146.00	5%	\$ 138.70	N/Q	N/Q
SS3512	Sun shroud for EH3512 series	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
SWM-PA-GY	Pole adapter with stainless steel hardware	Each	\$ 42.00	5%	\$ 39.90	N/Q	N/Q
SWM-GY	Compact wall mount with cable feedthrough	Each	\$ 71.00	5%	\$ 67.45	N/Q	N/Q
PA101	Pole Adapter for EM2400 mount	Each	\$ 91.00	5%	\$ 86.45	N/Q	N/Q
EM2400	WALL MOUNT, LIGHT-DUTY, ENCLOSURE	Each	\$ 88.00	5%	\$ 83.60	N/Q	N/Q
IX30DN	Sarix™ IX series, network camera, 3.1 mega pixel day/night	Each	\$ 1,775.00	5%	\$ 1,686.25	N/Q	N/Q
13M2.8-12	Lens, 1/3-inch format 3 megapixel varifocal 2.8-12mm F/1.4-2.7 auto iris CS-mount	Each	\$ 347.00	5%	\$ 329.65	N/Q	N/Q
13M15-50	Lens, 1/3-inch format 3 megapixel varifocal 15-50mm F/1.5-2.1 auto iris CS-mount	Each	\$ 496.00	5%	\$ 471.20	N/Q	N/Q
EM3512	Wall mount, feedthrough for EH3512 24V	Each	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
IS20-CHV10F	Varifocal, 2.8-10mm indoor in ceiling/flush mount Basic Day/Night Smoked Dome	Each	\$ 413.00	5%	\$ 392.35	N/Q	N/Q
IS20-P	Pendant mount, indoor; compatible with Color and Day/Night models	Each	\$ 33.00	5%	\$ 31.35	N/Q	N/Q
IS20-WM	Wall mount, indoor; compatible with Color and Day/Night models	Each	\$ 63.00	5%	\$ 59.85	N/Q	N/Q
IS20DWS-P	Pendant mount, indoor; compatible with Super Dynamic 5 (SD5) day/night WDR	Each	\$ 42.00	5%	\$ 39.90	N/Q	N/Q

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IS20DWS-WM	Wall mount, indoor; compatible with Super Dynamic 5 (SD5) day/night WDR models	Each	\$ 63.00	5%	\$ 59.85	N/Q	N/Q
IS20-AP	Adapter plate for a 4S electrical box; compatible with all models	Each	\$ 32.00	5%	\$ 30.40	N/Q	N/Q
IS50-CHV10F	Varifocal, 2.8-10mm outdoor in ceiling/flush mount Basic Day/Night Smoked Dome	Each	\$ 530.00	5%	\$ 503.50	N/Q	N/Q
IS50-CHV10S	Varifocal, 2.8-10mm outdoor surface mount Basic Day/Night Smoked Dome	Each	\$ 486.00	5%	\$ 461.70	N/Q	N/Q
IS50-DNV10F	Varifocal, 2.8-10mm outdoor in ceiling/flush mount True Day/Night Smoked Dome	Each	\$ 548.00	5%	\$ 520.60	N/Q	N/Q
IS50-P	Pendant mount for all IS50 outdoor cameras	Each	\$ 98.00	5%	\$ 93.10	N/Q	N/Q
IS50-CM	Outdoor Corner mount for all IS50 and IS51 cameras	Each	\$ 108.00	5%	\$ 102.60	N/Q	N/Q
SWM-SR	Outdoor Compact wall mount, light gray finish	Each	\$ 71.00	5%	\$ 67.45	N/Q	N/Q
SD4E29-PG-E1	Spectra® IV IP SE with H.264 29X environmental pendant mount, light grey back box, and clear bubble. NTSC. Consists of the following Pelco components: DD429, BB4E-PG-E, LDHQPB-1.	Each	\$ 4,226.00	5%	\$ 4,014.70	N/Q	N/Q
SD4E29-PG-E0	Spectra® IV IP SE with H.264 29X environmental pendant mount, light grey back box, and smoked bubble. NTSC. Consists of the following Pelco components: DD429, BB4E-PG-E, LDHQPB-0	Each	\$ 4,226.00	5%	\$ 4,014.70	N/Q	N/Q
DD429	Advanced-featured Spectra IV dome drive with 540-line day/night camera featuring 29X optical and 12X digital zoom, auto-focus, WDR, FNR, and low-light sensitivity to 0.00018 Lux at 1/2 sec shutter. NTSC.	Each	\$ 2,860.00	5%	\$ 2,717.00	N/Q	N/Q
SD4E29-F0	Spectra® IV IP SE with H.264 29X flush/in-ceiling mount, black back box, white trim ring, and smoked bubble. NTSC. Consists of the following Pelco components: DD429, BB4E-F, LDHQF-0.	Each	\$ 3,936.00	5%	\$ 3,739.20	N/Q	N/Q
SD4E29-PG-0	Spectra® IV IP SE with H.264 29X pendant mount, light grey back box and smoked bubble. NTSC. Consists of the following Pelco components: DD429, BB4E-PG, LDHQPB-0.	Each	\$ 4,120.00	5%	\$ 3,914.00	N/Q	N/Q
SD4E36-PG-0	Spectra® IV IP SE with H.264 36X pendant mount, light grey back box and smoked bubble. NTSC. Consists of the following Pelco components: DD429, BB4E-PG, LDHQPB-0.	Each	\$ 4,912.00	5%	\$ 4,666.40	N/Q	N/Q
BB5-PCA-GY	Pendant conduit adapter, gray	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
ES41E36-2N	ES40E/ES41E Series IP Positioning System, Consists of: ESPT41, ESTXE-2, ESIOP36 and EPP.	Each	\$ 5,451.00	5%	\$ 5,178.45	N/Q	N/Q
ES41E36-5N	ES40E/ES41E Series IP Positioning System, Consists of: ESPT41, ESTXE-5, ESIOP36 and EPP.	Each	\$ 5,451.00	5%	\$ 5,178.45	N/Q	N/Q
ES41E36-2W	ES40E/ES41E Series IP Positioning System, Consists of: ESPT41, ESTXE-2, ESIOP36 and EWM.	Each	\$ 5,493.00	5%	\$ 5,218.35	N/Q	N/Q
ES41E36-5W	ES40E/ES41E Series IP Positioning System, Consists of: ESPT41, ESTXE-5, ESIOP36 and EWM.	Each	\$ 5,493.00	5%	\$ 5,218.35	N/Q	N/Q
ES41EP36-2N	ES40E/ES41E Series IP Positioning System, Consists of: ESPT41P, ESTXE-2, IOC-36 and EPP.	Each	\$ 6,698.00	5%	\$ 6,363.10	N/Q	N/Q
ES41EP36-5N	ES40E/ES41E Series IP Positioning System, Consists of: ESPT41P, ESTXE-5, IOC-36 and EPP.	Each	\$ 6,698.00	5%	\$ 6,363.10	N/Q	N/Q
ES41EP36-2W	ES40E/ES41E Series IP Positioning System, Consists of: ESPT41P, ESTXE-2, IOC-36 and EWM.	Each	\$ 6,738.00	5%	\$ 6,401.10	N/Q	N/Q
ES41EP36-5W	ES40E/ES41E Series IP Positioning System, Consists of: ESPT41P, ESTXE-5, IOC-36 and EWM.	Each	\$ 6,738.00	5%	\$ 6,401.10	N/Q	N/Q
ES4136-2N	ES40/ES41 Series Positioning System, Consists of: ESPT41, ESIOP36 AND EPP.	Each	\$ 4,844.00	5%	\$ 4,601.80	N/Q	N/Q
ES4136-5N	ES40/ES41 Series Positioning System, Consists of: ESPT41, ESTX-5. ESIOP36 AND EPP.	Each	\$ 4,844.00	5%	\$ 4,601.80	N/Q	N/Q
ES4136-2W	ES40/ES41 Series Positioning System, Consists of: ESPT41, ESTX-2. ESIOP36 AND EWM.	Each	\$ 4,885.00	5%	\$ 4,640.75	N/Q	N/Q
ES4136-5W	ES40/ES41 Series Positioning System, Consists of: ESPT41, ESTX-5. ESIOP36 AND EWM.	Each	\$ 4,885.00	5%	\$ 4,640.75	N/Q	N/Q
ES41P36-2N	ES40/ES41 Series Positioning System, Consists of: ESPT41P, ESTX-2, IOC-36 and EPP.	Each	\$ 6,091.00	5%	\$ 5,786.45	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
ES41P36-5N	ES40/ES41 Series Positioning System, Consists of: ESPT41P, ESTX-5, IOC-36 and EPP.	Each	\$ 6,091.00	5%	\$ 5,786.45	N/Q	N/Q
ES41P36-2W	ES40/ES41 Series Positioning System, Consists of: ESPT41P, ESTX-2, IOC-36 and EWM.	Each	\$ 6,130.00	5%	\$ 5,823.50	N/Q	N/Q
ES41P36-5W	ES40/ES41 Series Positioning System, Consists of: ESPT41P, ESTX-5, IOC-36 and EWM.	Each	\$ 6,130.00	5%	\$ 5,823.50	N/Q	N/Q
ECM100	Corner adapter for EWM wall mount used in Esprit® systems.	Each	\$ 101.00	5%	\$ 95.95	N/Q	N/Q
EPM	Pole adapter for Esprit® systems. Adapts any wall mounted Esprit® system (models which include the EWM wall mount) for pole mounting applications.	Each	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
EA4348	Adapter plate to mount EWM to PP4348 and other Legacy® footprint mounts.	Each	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
PM2000	Heavy-duty, for pan/tilt's or enclosures. Ceiling/pedestal mount, 24-inch height. Can be used with AH2000 adjustable head. Supports up to 125 lbs. Use ST1 support strut for increased stability.	Each	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
PM2010	Heavy-duty, for pan/tilt's or enclosures. Ceiling/pedestal mount, 10-inch height. Can be used with AH2000 adjustable head. Supports up to 125 lbs. Use ST1 support strut for increased stability.	Each	\$ 129.00	5%	\$ 122.55	N/Q	N/Q
WVCW974	Outdoor Color PTZ pendant with motion tracking	Each	\$ 5,180.00	5%	\$ 4,921.00	N/Q	N/Q
IX30DN	Sarix™ IX series, network camera, 3.1 mega pixel day/night	Each	\$ 1,775.00	5%	\$ 1,686.25	N/Q	N/Q
13M2.8-12	Lens, 1/3-inch format 3 megapixel varifocal 2.8-12mm F/1.4-2.7 auto iris CS-mount	Each	\$ 347.00	5%	\$ 329.65	N/Q	N/Q
13M15-50	Lens, 1/3-inch format 3 megapixel varifocal 15-50mm F/1.5-2.1 auto iris CS-mount	Each	\$ 496.00	5%	\$ 471.20	N/Q	N/Q
EM3512	Wall mount, feedthrough for EH3512 24V	Each	\$ 139.00	5%	\$ 132.05	N/Q	N/Q
CM1750EXT	4" extension tube for use with CM1750 or TB1750 mt	Each	\$ 38.00	5%	\$ 36.10	N/Q	N/Q
CM1750S	Mount camera short: 3-inch universal for up to 7lb	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
CM4400	Mount camera ceiling: light duty J-mount	Each	\$ 83.00	5%	\$ 78.85	N/Q	N/Q
CM4450	Light duty J-mount w/ feedthru and swivel head	Each	\$ 106.00	5%	\$ 100.70	N/Q	N/Q
CM6700-MXB2	CM6700 Matrix, 16 Inputs X 2 Outputs, 120V	Each	\$ 1,429.00	5%	\$ 1,357.55	N/Q	N/Q
CM6700-VMC2	CM6700 video output card: expand by 2 monitor out	Each	\$ 398.00	5%	\$ 378.10	N/Q	N/Q
DD5-FM	Removable fixed mount camera bracket for Spectra®	Each	\$ 98.00	5%	\$ 93.10	N/Q	N/Q
DF5-0	Fixed Mount In-ceiling with smoked lower dome	Each	\$ 216.00	5%	\$ 205.20	N/Q	N/Q
DF5HD-1	Heavy Duty dome, flush, clear dome, no camera.	Each	\$ 579.00	5%	\$ 550.05	N/Q	N/Q
DF8-PB-0	8.5" Fixed mt smoked dome black pendant no camera	Each	\$ 480.00	5%	\$ 456.00	N/Q	N/Q
E2020	Ceiling mount plate for EH2020: 2-ft x 2-ft panel	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
EH2020	Indoor wedge mount for drop ceiling	Each	\$ 166.00	5%	\$ 157.70	N/Q	N/Q
EH8106	Housing outdoor pResurized 6"	Each	\$ 1,218.00	5%	\$ 1,157.10	N/Q	N/Q
IDM4012SS	Wall arm mount with feed thru for Spectra SS	Each	\$ 383.00	5%	\$ 363.85	N/Q	N/Q
KBD100	Economical switcher control keypad	Each	\$ 382.00	5%	\$ 362.90	N/Q	N/Q
KBD200A	Keyboard, Pan, Tilt, Zoom Push-button	Each	\$ 691.00	5%	\$ 656.45	N/Q	N/Q
KBD300A	Desktop pushbutton/joystick control keypad for PTZ	Each	\$ 1,087.00	5%	\$ 1,032.65	N/Q	N/Q
MM1000	Universal wall mount for 9" and 12" monitors	Each	\$ 126.00	5%	\$ 119.70	N/Q	N/Q
O/I-OUTLET	120V electrical outlet. Plug into O/I-PCB	Each	\$ 20.00	5%	\$ 19.00	N/Q	N/Q
O/I-PCB	PC board kit for EH4718, EH4722, EH5723, EH5729	Each	\$ 121.00	5%	\$ 114.95	N/Q	N/Q
TF9000	Power transformer for 24V cameras - 50VA	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
TF2000	Power supply for one 24 VAC camera, 20 VA	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
MCS4-2	Indoor power supply. 120/230 VAC. Four 1.5A fused 24 VAC outputs. Total Capacity o	Each	\$ 216.00	5%	\$ 205.20	N/Q	N/Q
MCS8-5	Indoor power supply. 120/230 VAC. 8 3A fused 24 VAC outputs. Total Capacity of 5A	Each	\$ 247.00	5%	\$ 234.65	N/Q	N/Q
MCS16-10	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 10	Each	\$ 266.00	5%	\$ 252.70	N/Q	N/Q
MCS16-20	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 20	Each	\$ 319.00	5%	\$ 303.05	N/Q	N/Q
C20-DW-6	Pelco C20-DW High-Resolution Day/Night Wide Dynamic Range	Each	\$ 473.00	5%	\$ 449.35	N/Q	N/Q
13VD2.8-12	LENS 1/3" VF 2.8-12MM DC	Each	\$ 146.00	5%	\$ 138.70	N/Q	N/Q
IQA31NI-B5	Alliance-pro H.264 720p Interior Day/Night Vandal Dome Camera, Wide Varifocal Len	Each	\$ 749.00	5%	\$ 711.55	N/Q	N/Q
IQA32NI-B5	Alliance-pro H.264 1080p Interior Day/Night Vandal Dome Camera, Wide Varifocal Le	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
IQA33NI-B5	Alliance-pro H.264 3.6 MP Interior Day/Night Vandal Dome Camera, Wide Varifocal L	Each	\$ 949.00	5%	\$ 901.55	N/Q	N/Q
IQA35NI-B6	Alliance-pro H.264 5 MP Interior Day/Night Vandal Dome Camera, Wide Varifocal Len	Each	\$ 1,049.00	5%	\$ 996.55	N/Q	N/Q
IQA31NE-B5	Alliance-pro H.264 720p Exterior Day/Night Vandal Dome Camera, Wide Varifocal Ler	Each	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
IQA32NE-B5	Alliance-pro H.264 1080p Exterior Day/Night Vandal Dome Camera, Wide Varifocal Le	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
IQA33NE-B5	Alliance-pro H.264 3.6 MP Exterior Day/Night Vandal Dome Camera, Wide Varifocal L	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
IQA35NE-B6	Alliance-pro H.264 5 MP Exterior Day/Night Vandal Dome Camera, Wide Varifocal Le	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q

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IQA32NX-B5	Alliance-pro H.264 1080p Extreme Exterior Day/Night Vandal Dome Camera, Wide Va	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
IQA35NX-B6	Alliance-pro H.264 5 MP Extreme Exterior Day/Night Vandal Dome Camera, Wide Var	Each	\$ 1,199.00	5%	\$ 1,139.05	N/Q	N/Q
IQA31WI-B5	Alliance-pro H.264 WDR 720p Interior Day/Night Vandal Dome Camera, 3-13mm Lens	Each	\$ 749.00	5%	\$ 711.55	N/Q	N/Q
IQA32WI-B5	Alliance-pro H.264 WDR 1080p Interior Day/Night Vandal Dome Camera, 3-13mm Len	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
IQA33WI-B5	Alliance-pro H.264 WDR 3 MP Interior Day/Night Vandal Dome Camera, 3-13mm Lens	Each	\$ 949.00	5%	\$ 901.55	N/Q	N/Q
IQA31WE-B5	Alliance-pro H.264 WDR 720p Exterior Day/Night Vandal Dome Camera, 3-13mm Len	Each	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
IQA32WE-B5	Alliance-pro H.264 WDR 1080p Exterior Day/Night Vandal Dome Camera, 3-13mm Le	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
IQA33WE-B5	Alliance-pro H.264 WDR 3 MP Exterior Day/Night Vandal Dome Camera, 3-13mm Len	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
IQA32WX-B5	Alliance-pro H.264 WDR 1080p Extreme Exterior Day/Night Vandal Dome Camera, 3-	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
IQA33WX-B5	Alliance-pro H.264 WDR 3 MP Extreme Exterior Day/Night Vandal Dome Camera, 3.3	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
IQA31NI-A3	Alliance-pro H.264 720p Interior Day/Night Vandal Dome Camera, 3-8mm AZF Lens	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
IQA32NI-A3	Alliance-pro H.264 1080p Interior Day/Night Vandal Dome Camera, 3-8mm AZF Lens	Each	\$ 949.00	5%	\$ 901.55	N/Q	N/Q
IQA35NI-A3	Alliance-pro H.264 5 MP Interior Day/Night Vandal Dome Camera, 3-8mm AZF Lens	Each	\$ 1,149.00	5%	\$ 1,091.55	N/Q	N/Q
IQA31NE-A3	Alliance-pro H.264 720p Exterior Day/Night Vandal Dome Camera, 3-8mm AZF Lens	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
IQA32NE-A3	Alliance-pro H.264 1080p Exterior Day/Night Vandal Dome Camera, 3-8mm AZF Lens	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
IQA35NE-A3	Alliance-pro H.264 5 MP Exterior Day/Night Vandal Dome Camera, 3-8mm AZF Lens	Each	\$ 1,199.00	5%	\$ 1,139.05	N/Q	N/Q
IQA32NX-A3	Alliance-pro H.264 1080p Extreme Exterior Day/Night Vandal Dome Camera, 3-8mm A	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
IQA35NX-A3	Alliance-pro H.264 5 MP Extreme Exterior Day/Night Vandal Dome Camera, 3-8mm A	Each	\$ 1,299.00	5%	\$ 1,234.05	N/Q	N/Q
IQA31WI-A3	Alliance-pro H.264 WDR 720p Interior Day/Night Vandal Dome Camera, 3-8mm AZF L	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
IQA32WI-A3	Alliance-pro H.264 WDR 1080p Interior Day/Night Vandal Dome Camera, 3-8mm AZF	Each	\$ 949.00	5%	\$ 901.55	N/Q	N/Q
IQA33WI-A3	Alliance-pro H.264 WDR 3 MP Interior Day/Night Vandal Dome Camera, 3-8mm AZF	Each	\$ 1,049.00	5%	\$ 996.55	N/Q	N/Q
IQA31WE-A3	Alliance-pro H.264 WDR 720p Exterior Day/Night Vandal Dome Camera, 3-8mm AZF	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
IQA32WE-A3	Alliance-pro H.264 WDR 1080p Exterior Day/Night Vandal Dome Camera, 3-8mm AZF	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
IQA33WE-A3	Alliance-pro H.264 WDR 3 MP Exterior Day/Night Vandal Dome Camera, 3-8mm AZF	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
IQA32WX-A3	Alliance-pro H.264 WDR 1080p Extreme Exterior Day/Night Vandal Dome Camera, 3-	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
IQA33WX-A3	Alliance-pro H.264 WDR 3 MP Extreme Exterior Day/Night Vandal Dome Camera, 3-8	Each	\$ 1,199.00	5%	\$ 1,139.05	N/Q	N/Q
IQM31NE-B5	Alliance-mx H.264 HD720p Exterior Day/Night Vandal Dome Camera, Wide Varifocal	Each	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
IQM32NE-B5	Alliance-mx H.264 HD1080p Exterior Day/Night Vandal Dome Camera, Wide Varifoca	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
IQA-BBL	Alliance Interior/Exterior Vandal Dome Bubble and Trim Ring Assembly, NO CAMER	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
IQAE-BOX	Alliance Exterior Vandal Dome Back Box, NO CAMERA	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQAI-PLT	Alliance Interior Mounting Plate, NO CAMERA	Each	\$ 25.00	5%	\$ 23.75	N/Q	N/Q
IQA-WM2	Wall Mount for IQ Alliance Dome	Each	\$ 125.00	5%	\$ 118.75	N/Q	N/Q
IQM-GBA	Alliance-mx Dome Gang Box Adapter	Each	\$ 20.00	5%	\$ 19.00	N/Q	N/Q
IQD31SV-F1	Alliance-mini H.264 HD720p Vandal Dome Camera, Wide Lens	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
IQD31SV-B7	Alliance-mini H.264 HD720p Vandal Dome Camera, 3-6mm Lens	Each	\$ 449.00	5%	\$ 426.55	N/Q	N/Q
IQD4-PB-5	Alliance-mini Dome Pendant Mount, Black, 5 Pack, NO CAMERA	Each	\$ 89.00	5%	\$ 84.55	N/Q	N/Q
IQD4-PG-5	Alliance-mini Dome Pendant Mount, Beige, 5 Pack, NO CAMERA	Each	\$ 89.00	5%	\$ 84.55	N/Q	N/Q
IQD4-WB	Alliance-mini Dome Wall Mount, Black, NO CAMERA	Each	\$ 39.00	5%	\$ 37.05	N/Q	N/Q
IQD4-WG	Alliance-mini Dome Wall Mount, Beige, NO CAMERA	Each	\$ 39.00	5%	\$ 37.05	N/Q	N/Q
IQD-GBA	Alliance-mini Dome Gang Box Adapter	Each	\$ 20.00	5%	\$ 19.00	N/Q	N/Q
F2	Alliance-mini Dome Ultra Wide Lens for IQD30/IQD31	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
F3	Alliance-mini Dome Telephoto Lens for IQD3X	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
F4	Alliance-mini Dome Ultra Wide Lens for IQD32	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
IQ861NE-V6	Sentinel H.264 HD720p Camera, Remote Focus, Telephoto Varifocal Lens	Each	\$ 1,279.00	5%	\$ 1,215.05	N/Q	N/Q
IQ862NE-V6	Sentinel H.264 HD1080p Camera, Remote Focus, Telephoto Varifocal Lens	Each	\$ 1,379.00	5%	\$ 1,310.05	N/Q	N/Q
IQ862NE-W2	Sentinel H.264 HD1080p Camera, Remote Focus, Ultra Wide Varifocal Lens	Each	\$ 1,508.00	5%	\$ 1,432.60	N/Q	N/Q
IQ863NE-V6	Sentinel H.264 3.6 MP Camera, Remote Focus, Telephoto Varifocal Lens	Each	\$ 1,479.00	5%	\$ 1,405.05	N/Q	N/Q
IQ863NE-W2	Sentinel H.264 3.6 MP Camera, Remote Focus, 1.8-3mm Lens	Each	\$ 1,608.00	5%	\$ 1,527.60	N/Q	N/Q
IQ865NE-V6	Sentinel H.264 5 MP Camera, Remote Focus, Telephoto Varifocal Lens	Each	\$ 1,579.00	5%	\$ 1,500.05	N/Q	N/Q
IQ865NE-V7	Sentinel H.264 5 MP Camera, Remote Focus, Wide Varifocal Lens	Each	\$ 1,599.00	5%	\$ 1,519.05	N/Q	N/Q
IQ865NE-W2	Sentinel H.264 5 MP Camera, Remote Focus, Ultra Wide Varifocal Lens	Each	\$ 1,708.00	5%	\$ 1,622.60	N/Q	N/Q
IQ861WE-V6	Sentinel H.264 WD HD720p Camera, Remote Focus, 12-40mm Lens	Each	\$ 1,279.00	5%	\$ 1,215.05	N/Q	N/Q
IQ862WE-V6	Sentinel H.264 WDR HD1080p Camera, Remote Focus, 12-40mm Lens	Each	\$ 1,379.00	5%	\$ 1,310.05	N/Q	N/Q
IQ862WE-W2	Sentinel H.264 WDR HD1080p Camera, Remote Focus, 1.8-3mm Lens	Each	\$ 1,508.00	5%	\$ 1,432.60	N/Q	N/Q
IQ863WE-V6	Sentinel H.264 WDR 3 MP Camera, Remote Focus, 12-40mm Lens	Each	\$ 1,479.00	5%	\$ 1,405.05	N/Q	N/Q
IQ863WE-W2	Sentinel H.264 WDR 3 MP Camera, Remote Focus, 1.8-3mm Lens	Each	\$ 1,608.00	5%	\$ 1,527.60	N/Q	N/Q
IQ800-V6	Sentinel V6 Lens and Lens Cover Kit for IQ86X	Each	\$ 220.00	5%	\$ 209.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
IQ800-V7	Sentinel V7 Lens and Lens Cover Kit for IQ86X	Each	\$ 240.00	5%	\$ 228.00	N/Q	N/Q
IQ800-W2	Sentinel W2 Lens and Lens Cover Kit for IQ862/IQ863/IQ865	Each	\$ 350.00	5%	\$ 332.50	N/Q	N/Q
IQ800-JBC	Sentinel Junction Box Cover	Each	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
IQ800-JB+C	Sentinel Junction Box with Environmental Cover	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQ800-PMA	Alliance & Sentinel Pole Mount Adapter	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
IQ030SI-V11	IQeye 3 Series H.264 SD480p Camera, Wall/Ceiling Mount, Wide Varifocal Lens	Each	\$ 349.00	5%	\$ 331.55	N/Q	N/Q
IQ031SI-V11	IQeye 3 Series H.264 HD720p Camera, Wall/Ceiling Mount, Wide Varifocal Lens	Each	\$ 449.00	5%	\$ 426.55	N/Q	N/Q
IQ032SI-V11	IQeye 3 Series H.264 HD1080p Camera, Wall/Ceiling Mount, Wide Varifocal Lens	Each	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
IQ761NI-NL	IQ761- H.264 HD720p Camera, Remote Back Focus, NO LENS	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
IQ761NI-V6	IQ761- H.264 HD720p Camera, Remote Back Focus, Telephoto Varifocal Lens	Each	\$ 869.00	5%	\$ 825.55	N/Q	N/Q
IQ762NI-NL	IQ762- H.264 HD1080p Camera, Remote Back Focus, NO LENS	Each	\$ 749.00	5%	\$ 711.55	N/Q	N/Q
IQ762NI-V6	IQ762- H.264 HD1080p Camera, Remote Back Focus, Telephoto Varifocal Lens	Each	\$ 919.00	5%	\$ 873.05	N/Q	N/Q
IQ762NI-W2	IQ762- H.264 HD1080p Camera, Remote Back Focus, Ultra Wide Varifocal Lens	Each	\$ 1,048.00	5%	\$ 995.60	N/Q	N/Q
IQ763NI-NL	IQ763- H.264 3.6MP Camera, Remote Back Focus, NO LENS	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
IQ763NI-V6	IQ763- H.264 3.6MP Camera, Remote Back Focus, Telephoto Varifocal Lens	Each	\$ 1,019.00	5%	\$ 968.05	N/Q	N/Q
IQ763NI-W2	IQ763- H.264 3.6MP Camera, Remote Back Focus, Ultra Wide Varifocal Lens	Each	\$ 1,048.00	5%	\$ 995.60	N/Q	N/Q
IQ765NI-NL	IQ765- H.264 5MP Camera, Remote Back Focus, NO LENS	Each	\$ 949.00	5%	\$ 901.55	N/Q	N/Q
IQ765NI-V6	IQ765- H.264 5MP Camera, Remote Back Focus, Telephoto Varifocal Lens	Each	\$ 1,119.00	5%	\$ 1,063.05	N/Q	N/Q
IQ765NI-W7	IQ765- H.264 5MP Camera, Remote Back Focus, Wide Varifocal Lens	Each	\$ 1,139.00	5%	\$ 1,082.05	N/Q	N/Q
IQ765NI-W2	IQ765- H.264 5MP Camera, Remote Back Focus, Ultra Wide Varifocal Lens	Each	\$ 1,248.00	5%	\$ 1,185.60	N/Q	N/Q
IQ761WI-NL	7 Series H.264 WDR HD720p Camera, Remote Focus, NO LENS	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
IQ761WI-V6	7 Series H.264 WDR HD720p Camera, Remote Focus, 12-40mm Lens	Each	\$ 869.00	5%	\$ 825.55	N/Q	N/Q
IQ762WI-NL	7 Series H.264 WDR HD1080p Camera, Remote Focus, NO LENS	Each	\$ 749.00	5%	\$ 711.55	N/Q	N/Q
IQ762WI-V6	7 Series H.264 WDR HD1080p Camera, Remote Focus, 12-40mm Lens	Each	\$ 919.00	5%	\$ 873.05	N/Q	N/Q
IQ762WI-W2	7 Series H.264 WDR HD1080p Camera, Remote Focus, 1.8-3mm Lens	Each	\$ 1,048.00	5%	\$ 995.60	N/Q	N/Q
IQ763WI-NL	7 Series H.264 WDR 3 MP Camera, Remote Focus, NO LENS	Each	\$ 849.00	5%	\$ 806.55	N/Q	N/Q
IQ763WI-V6	7 Series H.264 WDR 3 MP Camera, Remote Focus, 12-40mm Lens	Each	\$ 1,019.00	5%	\$ 968.05	N/Q	N/Q
IQ763WI-W2	7 Series H.264 WDR 3 MP Camera, Remote Focus, 1.8-3mm Lens	Each	\$ 1,048.00	5%	\$ 995.60	N/Q	N/Q
IQ76X-AVC	IQ76X Series Analog Video Cable Adapter 6" (153mm)	Each	\$ 10.00	5%	\$ 9.50	N/Q	N/Q
V6	Telephoto Varifocal Day/Night Lens for IQ7xx	Each	\$ 170.00	5%	\$ 161.50	N/Q	N/Q
V7	Wide Varifocal 3MP IR Lens for IQ7xx	Each	\$ 190.00	5%	\$ 180.50	N/Q	N/Q
V11	Wide Varifocal Lens for IQeye 3 Series	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
W2	Ultra Wide Varifocal Lens for IQ76X/IQ86X	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
P1	110VAC PS	Each	\$ 40.00	5%	\$ 38.00	N/Q	N/Q
P2	220VAC PS	Each	\$ 40.00	5%	\$ 38.00	N/Q	N/Q
P3	Universal 110-220VAC PS	Each	\$ 55.00	5%	\$ 52.25	N/Q	N/Q
PE	IEEE 802.3af Power Injector, 120V AC	Each	\$ 95.00	5%	\$ 90.25	N/Q	N/Q
PU	IEEE 802.3af Power Injector, 230V AC	Each	\$ 95.00	5%	\$ 90.25	N/Q	N/Q
P3354	Axis 1Mp 720p IP Dome camera	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
P3364-V	Axis 1Mp 720p IP Dome camera w/ Audio - Vandal	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
P3364-VE	Axis 1Mp 720p IP Dome camera - Vandal Outdoor	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
P3346	Axis 3Mp 1080p IP Dome camera	Each	\$ 959.00	5%	\$ 911.05	N/Q	N/Q
P3346-V	Axis 3Mp 1020p IP Dome camera w/ Audio - Vandal	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
P3346-VE	Axis 3Mp 1080p IP Dome camera - Vandal Outdoor	Each	\$ 1,159.00	5%	\$ 1,101.05	N/Q	N/Q
P3384-V	Axis 1PM WDR 1MP Dome camera	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
P3384-VE	Axis 1PM WDR 1MP Dome camera - Outdoor	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
Q6044	Axis Q6044 PTZ dome - 720p, Indoor	Each	\$ 2,849.00	5%	\$ 2,706.55	N/Q	N/Q
Q6044E	Axis Q6044E PTZ dome -720p, outdoor	Each	\$ 3,399.00	5%	\$ 3,229.05	N/Q	N/Q
5502-401	Axis P33 series gang mount	Each	\$ 29.00	5%	\$ 27.55	N/Q	N/Q
5502-351	Axis P33 series Pendant kit	Each	\$ 39.00	5%	\$ 37.05	N/Q	N/Q
T91A64	Axis T91A64 Corner Bracket	Each	\$ 79.00	5%	\$ 75.05	N/Q	N/Q
T91A61	Axis T91A61 Wall Bracket	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
T91A50	Axis T91A50 Telescopic Ceiling Mount	Each	\$ 34.00	5%	\$ 32.30	N/Q	N/Q
T91B61	Axis PTZ wall Bracket	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
T91B62	Axis PTZ Parapet mount	Each	\$ 189.00	5%	\$ 179.55	N/Q	N/Q
T91B63	Axis PTZ Ceiling Bracket	Each	\$ 119.00	5%	\$ 113.05	N/Q	N/Q
T91A67	Axis PTZ Pole Bracket	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
5020-101	AXIS T8311 Video Surveillance Joystick	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
5020-201	AXIS T8312 Video Surveillance Keypad	Each	\$ 449.00	5%	\$ 426.55	N/Q	N/Q
5020-301	AXIS T8313 Video Surveillance Jog Dial	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
LMVZ990-IR	9-90mm lens (requires C/CS adapter)	Each	\$ 340.00	5%	\$ 323.00	N/Q	N/Q
POE-ARR	POE arresor	Each	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
POE-INJ	Power Over Ethernet Injector (Specify Single or Multiple Port Option, Per Port)	Each	\$ 44.00	5%	\$ 41.80	N/Q	N/Q
1222-0-1	MM to Copper GigE Adapter, LC Connector, with PS	Each	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
WV-NW964	30x IP PTZ Camera	Each	\$ 4,491.00	5%	\$ 4,266.45	N/Q	N/Q
PWM20GS	Gooseneck mount for WV-NW964	Each	\$ 142.00	5%	\$ 134.90	N/Q	N/Q
PWM30G	Parapet mount for WV-NW964	Each	\$ 487.00	5%	\$ 462.65	N/Q	N/Q
T2856C	Power Supply: 28VAC 56VA with enclosure	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
T2428100C	Power Supply: 28VAC 100VA with enclosure	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
LEF-5	5 Station Analog Intercom Master	Each	\$ 266.00	5%	\$ 252.70	N/Q	N/Q
LEF-3L	3 Station Analog Intercom Master	Each	\$ 232.00	5%	\$ 220.40	N/Q	N/Q
LS-NVP/S	Vandal Resistant analog intercom outdoor station	Each	\$ 192.00	5%	\$ 182.40	N/Q	N/Q
SBX-NVP	Vandal Resistant analog intercom mount/box	Each	\$ 66.00	5%	\$ 62.70	N/Q	N/Q
RY-AC	Analog intercom external relay device	Each	\$ 62.00	5%	\$ 58.90	N/Q	N/Q
RY-PA	Analog intercom external relay device	Each	\$ 16.00	5%	\$ 15.20	N/Q	N/Q
PS-1225UL	Power supply - analog intercom	Each	\$ 116.00	5%	\$ 110.20	N/Q	N/Q
LE-D	Analog intercom door station - surface mount	Each	\$ 32.00	5%	\$ 30.40	N/Q	N/Q
IS-SOFT	Software based call station for IS-IP	Each	\$ 1,464.00	5%	\$ 1,390.80	N/Q	N/Q
IS-IPDV	IP Based vandal resistant outdoor call station, surface mount	Each	\$ 1,124.00	5%	\$ 1,067.80	N/Q	N/Q
IS-IPDVF	IP Based vandal resistant outdoor call station, flush mount	Each	\$ 1,270.00	5%	\$ 1,206.50	N/Q	N/Q
IS-IPMV	IP Based video master station	Each	\$ 1,550.00	5%	\$ 1,472.50	N/Q	N/Q
RLD-1003660	12 Port Passive Splitter/Combiner	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
RLD-1003662	PC801 Passive Combiner - 1GHz	Each	\$ 75.00	5%	\$ 71.25	N/Q	N/Q
RLD-100320X	CRF Series Channel Removal Filter	Each	\$ 1,305.00	5%	\$ 1,239.75	N/Q	N/Q
RLD-1002723	DAR8642 Rack Distribution Amplifier	Each	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
RLD-10037XX-1	300VMF+Fixed Modulator (Ch.2-36,95-99)	Each	\$ 125.00	5%	\$ 118.75	N/Q	N/Q
RLD-10037XX-2	300VMF+Fixed Modulator (Ch.37-78)	Each	\$ 165.00	5%	\$ 156.75	N/Q	N/Q
RLD-1003615	806DM Video Demodulator	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002724	DDA5542R Distribution Amplifier	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002713	DIP42 Diplexer	Each	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
RLD-1001504	PSM121 Power Supply	Each	\$ 189.00	5%	\$ 179.55	N/Q	N/Q
RLD-1002324	DMM806 Television Demodulator	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002474	RMMFP-Filler Plate for RMM12	Each	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003613	4 way splitter	Each	\$ 3.50	5%	\$ 3.32	N/Q	N/Q
RLD-1003614	8 way splitter	Each	\$ 5.90	5%	\$ 5.60	N/Q	N/Q
RLD-1002476	RMM12 Rack Enclosure	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
RLD-1002477	RMM4 Rack Enclosure with Power Supply	Each	\$ 219.00	5%	\$ 208.05	N/Q	N/Q
RLD-1002474	RMMFP - Filler Plate for RMM12	Each	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003611	2 way splitter	Each	\$ 1.99	5%	\$ 1.89	N/Q	N/Q
RLD-1003612	3 way splitter	Each	\$ 3.00	5%	\$ 2.85	N/Q	N/Q
RLD-1003664	PC1601 Passive Combiner - 1GHz	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
RLD-1002723	DAR8642 Rack Distribution Amplifier	Each	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
RLD-1002722	DAR8633 Rack Distribution Amplifier	Each	\$ 679.00	5%	\$ 645.05	N/Q	N/Q
RLD-1002720	DAR7542 Rack Distribution Amplifier	Each	\$ 649.00	5%	\$ 616.55	N/Q	N/Q
RLD-100273x	Input Attenuators (-3 to -18 dB)	Each	\$ 4.50	5%	\$ 4.27	N/Q	N/Q
RLD-100275x	Input Equalizers (3 to 18dB - 860MHz)	Each	\$ 16.50	5%	\$ 15.67	N/Q	N/Q
RLD-1002492	DAD860 Digital to Analog Demodulator	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
RLD-1002493	DAD860 Controller Module	Each	\$ 319.00	5%	\$ 303.05	N/Q	N/Q
RLD-1002469	VMM860AG Agile Modulator	Each	\$ 382.00	5%	\$ 362.90	N/Q	N/Q
RLD-1002480	VMM860AS Stereo Agile Modulator	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
RLD-1002724	DDA5542R Distribution Amplifier	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002470	VM2860 Agile Modulator - 860 MHz	Each	\$ 1,099.00	5%	\$ 1,044.05	N/Q	N/Q
RLD-1002482	VMD860AG Agile Desktop Modulator	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
BT-6273	Receive & Demodulate Digital Signals for Analog Distribution 8VSB or QAM Input, Baseband Audio/Video Output	Each	\$ 440.00	5%	\$ 418.00	N/Q	N/Q
BT-7740C	54-806 MHz UHF/VHF/CATV Input (STD,HRC,IRC) NOTE: INTENDED FOR ANALOG USE ONLY.	Each	\$ 155.00	5%	\$ 147.25	N/Q	N/Q
BT-7722D	7.0A At 5 VDC And 4.5 A at 12 VDC 100-240 VAC, 50/60 Hz Input	Each	\$ 175.00	5%	\$ 166.25	N/Q	N/Q
BT-7711	Rack Chassis & Power Supply 1RU 19" Rack Mount 4 slot chassis 1.8A at 5 VDC and 1.8 A at 12 VDC	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
BT-7703	Surface Mount Cube Chassis, 4 Slots Supports Combinations of up to 4 MICM, AMCM or MIDM Units	Each	\$ 240.00	5%	\$ 228.00	N/Q	N/Q
BT-7702	Cube Power Supply Unit 1.8A at 5 VDC and 1.8 A at 12 VDC 100-240 VAC, 50/60 Hz Input	Each	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
CR-232-ATSC	HDTV Demodulator w/RS232 Control, ATSC, Clear QAM, NTSC	Each	\$ 1,050.00	5%	\$ 997.50	N/Q	N/Q
PD-PHD-205LE	HDTV Set Top Tuner, QAM, NTSC PassThrough	Each	\$ 289.00	5%	\$ 274.55	N/Q	N/Q
ICS110-AP	ICS110 Adapter plate for a 4-square electrical box	Each	\$ 17.00	5%	\$ 16.15	N/Q	N/Q
PP4348	Parapet roof mount for IWM series	Each	\$ 554.00	5%	\$ 526.30	N/Q	N/Q
PP350	Parapet wall mount	Each	\$ 463.00	5%	\$ 439.85	N/Q	N/Q
PP351	Parapet roof mount	Each	\$ 490.00	5%	\$ 465.50	N/Q	N/Q
IWMGY	Wall Mount	Each	\$ 118.00	5%	\$ 112.10	N/Q	N/Q
CM400	Corner adapter for IWM series	Each	\$ 73.00	5%	\$ 69.35	N/Q	N/Q
PP400	Parapet wall mount for IWM series	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
T2428100C	100 VA 24 volt indoor power supply	Each	\$ 172.66	5%	\$ 164.02	N/Q	N/Q
OM-S-BASE	Omnicast Standard Software	Each	\$ 590.00	5%	\$ 560.50	N/Q	N/Q
Om-S-1C	1 camera connection	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
Om-P-Base	Omnicast Pro software. Includes license for one 100 camera, 10TB server, 5 clients, 1 v	Each	\$ 1,130.00	5%	\$ 1,073.50	N/Q	N/Q
Om-P-1C	1 camera connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1DV	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-P-1S	1 SDK connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1U	1 client/user connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1K	1 keyboard connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1GTW	1 Media Gateway Streaming License	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-8IN	8 digital input connections for I/O Module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
Om-P-8OUT	8 digital output connections for I/O Module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
Om-P-1OGW	1 Omnicast Gateway	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-1VM	1 Virtual Matrix	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-P-VIRT	Support for Virtualization (requires support)	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-P-ACD	Active Directory Integration	Each	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
Om-P-OffAR	Offline Archiving (back-up and restore)	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-P-LA	Local Archiving	Each	\$ 550.00	5%	\$ 522.50	N/Q	N/Q
Om-P-CB	Camera blocking	Each	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-P-1CAMAP	1 camera connection for Advanced Mapping (requires support)	Each	\$ 55.00	5%	\$ 52.25	N/Q	N/Q
Om-E-Base	Omnicast Enterprise - server license for up to 100 cameras. Includes licenses for 5 clients, maps, audio, web interface, 1 virtual matrix, 1 keyboard alarm management and offline archiving.	Each	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
Om-E-1C	1 camera connection	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
Om-E-1STU	1 client/user connection Site license for client/user connections	Each	\$ 9,010.00	5%	\$ 8,559.50	N/Q	N/Q
OM-E-1KEY	1 keyboard connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-PRLV	Remote live viewer	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1U	1 client/user connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1CAMAP	1 camera connection for Advanced Mapping (requires support)	Each	\$ 55.00	5%	\$ 52.25	N/Q	N/Q
Om-E-1DV	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-E-1S	1 SDK connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1GTW	1 Media Gateway Streaming License	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1HMI	1 Hardware Matrix connection	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1ACS	1 access control interface	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-CB	Camera blocking	Each	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-E-ACD	Active Directory Integration	Each	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
Om-E-SNMP	1 SNMP traps plugin	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-E-8IN	8 digital input connections for I/O Module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
OM-E-8OUT	8 digital output connections for I/O Module	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
OM-E-1CST	1 additional Directory license for Windows Clustering support	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-E-1FOV	1 Virtual Matrix failover (incl. Virtual matrix) (Support Required)	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-E-VIRT	Support for virtualization	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
OM-E-1FC	1 Failover camera connection (camera license not included) (Support Required)	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
Om-E-1FOD	1 Failover directory server (Support Required)	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1OGW	1 Omnicast Gateway	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-E-1VM	1 Virtual Matrix	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-E-1MDE	1 metadata engine	Each	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1FES	1 Federation server	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-E-1FED	1 Federated directory	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1FEC	1 federated cameras	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
OM-E-1AAC	1 recording camera for Auxiliary Archiver	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
OM-E-1RSA	1 Auxiliary archiver	Each	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
OM-E-1PACS	1 ACS PRCS plugin (requires OM-E-1MDE) (requires support)	Each	\$ 13,510.00	5%	\$ 12,834.50	N/Q	N/Q
OM-E-1PPFT	1 GE Picture Perfect plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-PHRS	1 Hirsch Velocity plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PLEN	1 Lenel OnGuard plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1VLEN	1 Lenel Video Translator (requires support)	Each	\$ 6,760.00	5%	\$ 6,422.00	N/Q	N/Q
OM-E-1PRBH	1 RBH AxiomV plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PSHCC	1 Software House C-Cure 9000 plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PSWM	1 MicroPoint plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PVRX	1 Verex Monitor xL plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1PIOM	1 iOmniscient plugin (requires OM-E-1MDE) (requires support)	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-1IOS	1 iOmniscient plugin camera (requires DSF) (requires support)	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
OM-E-1POBV	1 Object Video plugin (requires OM-E-1MDE) (requires support)	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-1OV	1 Object Video plugin camera (requires DSF) (requires support)	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
OM-E-1OVR	1 OV ready camera connection (requires support)	Each	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
OM-E-1PGPOS	1 Generic POS plugin (requires OM-E-1MDE) (requires support)	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
OM-E-1GPOS	1 Generic POS checklane connection (requires support)	Each	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
OM-E-1PMPOS	1 MicroPOS plugin (requires OM-E-1MDE) (requires support)	Each	\$ 4,510.00	5%	\$ 4,284.50	N/Q	N/Q
OM-E-1MPOS	1 MicroPOS checklane connection	Each	\$ 140.00	5%	\$ 133.00	N/Q	N/Q
OM-E-AVW	Barco Transform A Video Wall plugin (requires support)	Each	\$ 6,370.00	5%	\$ 6,051.50	N/Q	N/Q
OM-E-HVW	Barco Transform H Video Wall plugin (requires support)	Each	\$ 1,910.00	5%	\$ 1,814.50	N/Q	N/Q
OM-E-5VWCT	5 clients Cottus viewer (requires support)	Each	\$ 820.00	5%	\$ 779.00	N/Q	N/Q
OM-E-10VWCT	10 clients Cottus viewer	Each	\$ 1,270.00	5%	\$ 1,206.50	N/Q	N/Q
GSC-1AD	1 additional Active Directory connection. Maximum of 9 additional connections supported (total of 10 with connection include in basic part numbers)	Each	\$ 1,500.00	5%	\$ 1,425.00	N/Q	N/Q
GSC-1AD-US	Security Center Active Directory Integration (users only). Enables Windows user accounts will be linked to Security Center user accounts. Only available with Professional or Enterprise packages (Synergis and/or Omnicast).	Each	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
GSC-Base-5.2	Genetec Security Center (GSC) Base Package - Version 5.2 which includes: 1 Directory, 5 Security Desk client connections, Plan Manager Basic for 3 maps and 30 entities, Alarm Management, Advanced Reporting, System Partitioning, Zone Monitoring, Email Support, Macros Support (actual macros sold separately), all supported languages. Must purchase a Synergis, Omnicast, or AutoVu base package to enable access control, video, or LPR content respectively.	Each	0.00	5%	0.00	N/Q	N/Q
GSC-1PRFCODE	1 RF Code Asset Manager plugin connection	Each	\$ 5,000.00	5%	\$ 4,750.00	N/Q	N/Q
GSC-1STU	Site License for Genetec Security Desk client connections (Only available with Synergis and/or Omnicast Enterprise packages).	Each	\$ 12,000.00	5%	\$ 11,400.00	N/Q	N/Q
GSC-1U	One (1) Genetec Security Desk client connection	Each	\$ 300.00	5%	\$ 285.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
GSC-1Om4FED	1 Federated Omnicast 4 Directory connection. Must purchase Omnicast or Synergis Enterprise Package. Please contact for supported Omnicast 4 versions.	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-1Om4FED-20	1 Federated entity Omnicast 4 Directory connection - 20 cameras or less. Must purchase Enterprise Package. Please contact for supported Omnicast 4 versions.	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
GSC-1SCFED	1 Federated Security Center 4.0 (or higher) Directory connection. Must purchase Omnicast or Synergis Enterprise Package.	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-1SCFED-20	1 Federated Security Center 4.0 (or higher) Directory connection - 20 entities or less (cameras or readers). Must purchase Omnicast or Synergis Enterprise Package.	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
GSC-1AP-Bosch	1 Bosch G Series intrusion panel connection (GV2/GV3/GV4)	Each	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
GSC-1FOD	1 Failover Directory Role. Only available with Enterprise packages (Synergis and/or Omnicast). Mandatory SMA.	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-StandbyServer	Additional Security Center server license for a single standby server. Required when deploying Security Center with third party failover option supported by Genetec. Standby server and third party failover software sold separately (NEC or MS Windows Clustering). Not required when using NEC ExpressCluster purchased from Genetec. Only available with Enterprise packages (Synergis and/or Omnicast). Mandatory SMA.	Each	\$ 1,500.00	5%	\$ 1,425.00	N/Q	N/Q
GSC-Sy-E	GSC Synergis Enterprise Package software which includes: 1 Access Manager.	Each	\$ 12,000.00	5%	\$ 11,400.00	N/Q	N/Q
GSC-Sy-E-1GCHM	1 Global Cardholder Management connection to a central system (max. 1 per system). Central system must be a Synergis Enterprise system. Mandatory SMA.	Each	\$ 1,950.00	5%	\$ 1,852.50	N/Q	N/Q
GSC-Sy-E-1R	1 Reader connection (required when hardware not purchased from Genetec)	Each	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
GSC-Sy-E-1USBR	1 RF Ideas USB enrollment reader connection (not required if RF Ideas USB enrollment reader purchased with software).	Each	\$ 100.00	5%	\$ 95.00	N/Q	N/Q
GSC-Sy-E-IMP	Import Tool (import cardholder and credential data)	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-Sy-E-Vis	Visitor Management Module	Each	\$ 3,000.00	5%	\$ 2,850.00	N/Q	N/Q
GSC-Om-E	GSC Omnicast Enterprise Package which includes: Archiving support, Media Router, Audio, Camera Sequences, Time Zone, Edge recording and trickling, 1 Keyboard connection, Max. 300 cameras per Archiver.	Each	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
GSC-Om-E-1C	1 camera connection	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
GSC-Om-E-1CVRM	1 camera connection for Bosch VRM (no recording). Mandatory SMA.	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
GSC-Om-E-1DV	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
GSC-Om-E-1FC	1 failover camera connection (camera connection NOT included). Mandatory SMA.	Each	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
GSC-Om-P	GSC Omnicast Professional Package which includes: Archiving support, Media Router, Audio, Camera Sequences, Time Zone, Edge recording and trickling, 1 Keyboard connection, Max. 100 cameras, Max. 10 clients, Max. 20 Archivers	Each	\$ 1,130.00	5%	\$ 1,073.50	N/Q	N/Q
GSC-Om-P-1C	1 camera connection	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
GSC-Om-P-1DV	1 DVR camera input	Each	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
GSC-Om-P-1PAC	1 analog camera connection (compatible with Bosch VIPX16 X FE, Axis M7016, Axis P7216)	Each	\$ 160.00	5%	\$ 152.00	N/Q	N/Q
GSC-Om-S	GSC Omnicast Standard Package which includes: Archiving support, Media Router, Audio, Camera Sequences, Time Zone, Edge recording and trickling, 1 Keyboard connection, Max. 50 cameras, Max. 5 clients, Max. 1 Archiver	Each	\$ 590.00	5%	\$ 560.50	N/Q	N/Q
GSC-Om-S-1C	1 camera connection	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
GSC-Om-S-1PAC	1 analog camera connection (compatible with Bosch VIPX16 X FE, Axis M7016, Axis P7216)	Each	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
GSC-1MobileSTU	Site License for Security Center Mobile app connections. Only available with Synergis and/or Omnicast Enterprise packages or AutoVu Standard package.	Each	\$ 10,000.00	5%	\$ 9,500.00	N/Q	N/Q
GSC-1MobileU	1 Security Center Mobile app connection	Each	\$ 250.00	5%	\$ 237.50	N/Q	N/Q

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GSC-PM-Advanced	Advanced Plan Manager for GIS Map servers. Requires GSC-PM-STD-XXX.	Each	\$ 4,750.00	5%	\$ 4,512.50	N/Q	N/Q
GSC-PM-STD-50	Plan Manager for up to 50 entities (cameras, doors, intrusion panels, custom entities). Supports vector-based maps (PDF), alarm management, PTZ control and field of view, customizable entity states, simple Bing maps support. Only available with Professional or Enterprise packages (Synergis and/or Omnicast).	Each	\$ 2,350.00	5%	\$ 2,232.50	N/Q	N/Q
GSC-Sy-P	GSC Synergis Professional Package software which includes: One (1) Access Manager connection, One (1) Synergis Web Client connection, 30,000 cardholders, Max. 256 readers, 10 clients, 2 Access Manager, 60K cardholders.	Each	\$ 3,500.00	5%	\$ 3,325.00	N/Q	N/Q
GSC-Sy-P-1R	One (1) reader connection (not required if hardware purchased with software).	Each	\$ 200.00	5%	\$ 190.00	N/Q	N/Q
GSC-Sy-P-1USBR	USB enrollment reader connection (not required if RF Ideas USB enrollment reader purchased with software).	Each	\$ 100.00	5%	\$ 95.00	N/Q	N/Q
GSC-Sy-P-IMP	Import Tool (import cardholder and credential data)	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
GSC-THREATLEVELS	Threat Level Module. Only available with Professional or Enterprise packages (Synergis and/or Omnicast).	Each	\$ 1,450.00	5%	\$ 1,377.50	N/Q	N/Q
GSC-Av-S	GSC AutoVu Standard Base Package. Works with Genetec Security Center (sold separately) SQL 2008 Express Edition included. Full Microsoft SQL Server 2008 package not included. Camera connection NOT included	Each	\$ 995.00	5%	\$ 945.25	N/Q	N/Q
GSC-Av-S-1SHP	One (1) fixed Sharp camera connection (one (1) connection is required for each analyzed stream)	Each	\$ 450.00	5%	\$ 427.50	N/Q	N/Q
GSC-Av-S-1PATROLLER	One (1) Patroller connection	Each	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
GSC-Av-S-XML	Import Tool (Import 3rd party XML LPR data)	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
Sy-70100AEP0N	VertX V100 Reader Interface. Software reader connections (qty 2) are included (with plastic enclosure back plate & cover; no power supply, metal enclosure not included)	Each	\$ 483.00	5%	\$ 458.85	N/Q	N/Q
Sy-70200AEP0N	VertX V200 16-Input Monitor Interface. Software input and output connections are included (with plastic enclosure back plate & cover; no power supply, metal enclosure not included)	Each	\$ 529.00	5%	\$ 502.55	N/Q	N/Q
Sy-70300AEP0N	VertX V300 12-Output Control Interface. Software input and output connections are included (with plastic enclosure back plate & cover; no power supply, metal enclosure not included)	Each	\$ 565.00	5%	\$ 536.75	N/Q	N/Q
Sy-71000BEP0N01A	VertX EVO V1000 Networked Controller (with plastic enclosure back plate & cover; no power supply, metal enclosure not included). Works with standard V100/V200/V300 modules. Supported with Security Center 5.2 GA.	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
Sy-72000BEP0N01A	VertX EVO V2000 Reader Interface/Network Controller (with plastic enclosure back plate & cover; no power supply, metal enclosure not included). Supported with Security Center 5.2 GA.	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
Sy-82000CKE1A	E1A EDGE EVO EH400-K Standard Controller. Single door, IP-based controller for Host-based systems. Single physical package. Door inputs/outputs are 4 external inputs, 2 outputs; on-board optical tamper (standard mount). One Wiegand/Clock-and-Data reader interface. Hi-O compliant. For use indoor or outside in weatherproof enclosure. US single-gang, US double-gang or EU/APAC 60mm mount.	Each	\$ 475.00	5%	\$ 451.25	N/Q	N/Q
Sy-82000CKH1A	EDGE EVO EH400 Hi-O Controller. Single door, IP-based controller for Host-based systems. Single physical package. No on-board discrete IO or Wiegand reader interface. Hi-O only interface to Hi-O door hardware and Hi-O reader. Optical tamper (standard mount). For use indoor or outside in weatherproof enclosure. US Single-gang or EU/APAC 60mm mount.	Each	\$ 365.00	5%	\$ 346.75	N/Q	N/Q
Sy-82000-325-01	EH400 Installation Accessory Kit. EH400 installation Accessory kit. Includes mounting screws, male terminal strip connectors and installation manual.	Each	\$ 13.25	5%	\$ 12.58	N/Q	N/Q
Sy-82120CKH0001A	EDGE EVO EHR40 Hi-O Controller/Reader. Single door, IP-based controller with integrated R40 iCLASS reader for host-based systems. Single physical packages; IP-based reader for mount at access point with Hi-O interface (no discrete input / outputs, no Wiegand / Clock-and-Data reader interface); optical tamper (standard mount). For indoor use. US Single-gang or EU/APAC 60mm mount.	Each	\$ 425.00	5%	\$ 403.75	N/Q	N/Q

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Sy-82120CKI0001A	EDGE EVO EHRP40 Hi-O Controller/Reader. Single door, IP-based controller with integrated RP40 multiCLASS reader for host-based systems. Single physical packages; IP-based reader for mount at access point with Hi-O interface (no discrete input / outputs, no Wiegand / Clock-and-Data reader interface); optical tamper (standard mount). For indoor use. US Single-gang or EU/APAC 60mm mount	Each	\$ 535.00	5%	\$ 508.25	N/Q	N/Q
Sy-RDR-6081AKU	RF Ideas pcProx HID USB reader (supports up to 64-bit card numbers) (includes USB enrollment reader connection license)	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
5365	MiniProx Proximity Reader. *** If no specific configuration options are selected at the time of purchase, the following configuration shall be shipped: Black, 18 inches/45.7 cm pigtail, Standard beeper/LED functionality.	Each	\$ 182.19	5%	\$ 173.08	N/Q	N/Q
5395	ThinLine II Switch Plate Proximity Reader. *** If no specific configuration options are selected at the time of purchase, the following configuration shall be shipped: Black, 18 inches/45.7 cm pigtail, Standard beeper/LED functionality	Each	\$ 185.59	5%	\$ 176.31	N/Q	N/Q
5355	ProxPro Proximity Reader. *** If no specific configuration options are selected at the time of purchase, the following configuration shall be shipped: Charcoal Gray, No keypad, Terminal Strip, Standard beeper/LED shipped functionality	Each	\$ 222.07	5%	\$ 210.96	N/Q	N/Q
5455	ProxPro II Proximity Reader. *** If no specific configuration options are selected at the time of purchase, the following configuration shall be shipped: Black, No keypad, 18 inches/45.7 cm pigtail, Standard beeper/LED functionality	Each	\$ 200.44	5%	\$ 190.41	N/Q	N/Q
6005	ProxPoint Plus Proximity Reader. *** If no specific configuration options are selected at the time of purchase, the following configuration shall be shipped: Black, 18 inches/45.7cm pigtail, Standard beeper/LED functionality	Each	\$ 108.03	5%	\$ 102.62	N/Q	N/Q
1326	ProxCard II Proximity Access Card (Clam Shell) (cannot print directly to a Clamshell card). *** If no card and programming options are specified at the time of purchase, cards shall ship with an HID 26-bit H10301 format, predetermined facility code	Each	\$ 2.68	5%	\$ 2.54	N/Q	N/Q
1336	DuoProx II Graphics Quality PVC, Proximity Access Card, with Magnetic Stripe. *** If no card and programming options are specified at the time of purchase, cards shall ship with an HID 26-bit H10301 format, pre-determined facility code and card number	Each	\$ 5.41	5%	\$ 5.13	N/Q	N/Q
920NTN	iCLASS SE R40 Contactless Smart Card Reader, Wall Switch, No Prox, Standard and SIO 13.56 Interpreter (standard iCLASS and SE credentials are supported), Wiegand	Each	\$ 198.00	5%	\$ 188.10	N/Q	N/Q
SV16v2-1TB-GSC-Unified	SV-16v2 with 1TB including Security Center Omnicast/Synergis software: - 1 Directory for up to 8 cameras / 8 readers - Archiving Support - 1 Media Router - 1 Access Manager - 5 client/user connections - Audio Support - Camera Sequences - Edge Recording and trickling support - 1 Keyboard Connection - Alarm Management - Advanced Reporting - System Partitioning - Zone Monitoring - Email Support - Macro Support (actual macros sold separately) - Anti-Passback module - People Counting - Badge Designer - Import Tool - Time Zone Support - All languages supported	Each	\$ 3,270.00	5%	\$ 3,106.50	N/Q	N/Q
SV16v2-1C-GSC	1 camera connection (Security Center 5)	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q

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SV16v2-1R	1 External reader connection (required when hardware not purchased from Genetec)	Each	\$ 175.00	5%	\$ 166.25	N/Q	N/Q
AU-P-MIBASE	AutoVu Patroller - Per vehicle software license.	Each	\$ 1,350.00	5%	\$ 1,282.50	N/Q	N/Q
AU-M-MSBINGNA	Microsoft Virtual Earth/Bing Map Licence for North America (Per vehicle software license)	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
AU-M-OFFLINEMAP-NA	Mapping License including data for North America - Per vehicle license	Each	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
AU-S-VGA-GENSHARP	Generic Sharp VGA (camera and mounting only, no cable nor power supply included): This part number is used for budget purposes only. Exact part number is dependent on illumination and lens chosen at time of issuance of purchase order (PO).	Each	\$ 7,300.00	5%	\$ 6,935.00	N/Q	N/Q
s2700e	IP camera - smoked dome	Each	\$ 925.00	5%	\$ 878.75	N/Q	N/Q
s2700VR	Vandal resistant IP camera - smoked dome	Each	\$ 990.00	5%	\$ 940.50	N/Q	N/Q
1970ET	High resolution Ethernet video server (encoder) with 1 video input (12VDC)	Each	\$ 725.00	5%	\$ 688.75	N/Q	N/Q
S2750eNs	Fixed Dome IP Camera (NTSC), Smoked Cover	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
S1970eR	High resolution Ethernet video receiver with 1 video output (12VDC)	Each	\$ 635.00	5%	\$ 603.25	N/Q	N/Q
S1970ETPOE	Ethernet Video Server	Each	\$ 994.00	5%	\$ 944.30	N/Q	N/Q
S1970ETXTPOE	Ethernet Video Server High Resolution	Each	\$ 1,467.00	5%	\$ 1,393.65	N/Q	N/Q
nDVRPRO2C35	2 connection licenses (encoder/decoder)	Each	\$ 800.00	5%	\$ 760.00	N/Q	N/Q
nDVRPRO2U35	2 workstation licenses (user license)	Each	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
S1708e-T	High resolution Ethernet video server (encoder) with 8 video inputs (12VDC)	Each	\$ 2,800.00	5%	\$ 2,660.00	N/Q	N/Q
S1708e-T-A	High resolution Ethernet video server (encoder) with 8 video inputs and 1bidirectional a	Each	\$ 3,100.00	5%	\$ 2,945.00	N/Q	N/Q
S1712e-T	High resolution Ethernet video server (encoder) with 12 video inputs (12VDC)	Each	\$ 2,850.00	5%	\$ 2,707.50	N/Q	N/Q
S1712e-T-A	High resolution Ethernet video server (encoder) with 12 video inputs and 1bidirectional	Each	\$ 3,150.00	5%	\$ 2,992.50	N/Q	N/Q
S1712e-T-12iA	High resolution Ethernet video server (encoder) with 12 video inputs and 12 bidirection	Each	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
S1724e-T	High resolution Ethernet video server (encoder) with 24 video inputs (12VDC)	Each	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
S1724e-T-A	High resolution Ethernet video server (encoder) with 24 video inputs and 1bidirectional	Each	\$ 3,850.00	5%	\$ 3,657.50	N/Q	N/Q
SRM10	Standard black anodized 19 inch rack mount panel for S1500e/S1600e video servers (fo	Each	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
PS1260	110VAC to 12VDC at 45W transformer for (1) one S1504/1508/1708/1712/1724 series	Each	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
PS1281	19-inch rack mountable power supply 110V AC to dual 14V DC with 23 A, for ten S150	Each	\$ 75.00	5%	\$ 712.50	N/Q	N/Q
PDP10-2	19-inch 1U power distribution panel rack mount to connect up to ten 1504/1508/1708/1	Each	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
951-3010	MotionTrack – One Input	Each	\$ 1,750.00	5%	\$ 1,662.50	N/Q	N/Q
WVLC1710	17" LCD monitor - 500 lines of resolution S-Vid in, BNC Composite in/out, audio in/out	Each	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
WVLD1500	15" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out	Each	\$ 840.00	5%	\$ 798.00	N/Q	N/Q
WVLD2000	20" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out	Each	\$ 1,190.00	5%	\$ 1,130.50	N/Q	N/Q
SBP-37	Accessory, 1.5" Pipe Coupling Adapter for use with SNP-3370TH/3301H & SPU-3700/	Each	\$ 40.00	5%	\$ 38.00	N/Q	N/Q
STB-300PP	Accessory, 1.25" Ceiling Mount for use with SNP-3370TH/3301H & SPU-3700/3750T	Each	\$ 53.00	5%	\$ 50.35	N/Q	N/Q
STB-355PPM	Accessory, Parapet Mount for use with SNP-3370TH/3301H & SPU-3700/3750T	Each	\$ 533.00	5%	\$ 506.35	N/Q	N/Q
SMT-1912	LCD VGA Monitor, 19", 120Hz Refresh Rate, Tempered Glass, 1280X1024, 1000:1 Contrast Ratio, 5ms Response Time	Each	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
SMT-1723	LCD Monitor, 17", 600 Lines Ultra High Resolution, 120Hz Refresh Rate, 2 BNC in/out, VGA Audio Input, Tempered Glass, 1280X1024, 1000:1 Contrast Ratio, 5ms Response time, Built-in Speakers (2W), DNE, External Power Supply	Each	\$ 767.00	5%	\$ 728.65	N/Q	N/Q
SNP-3430H	Network PTZ Dome, 1/4" Ex-View HAD Progressive Scan CCD, 600TV Lines, Auto tracking, H.264, MPEG-4 & MJPEG Triple Codec, Wide Dynamic Range, 43X, 360° Endless Pan, 190° Tilt, True Day Night, 30fps@4CIF, 24VAC, IP66	Each	\$ 3,950.00	5%	\$ 3,752.50	N/Q	N/Q
SNP-3370TH	Network PTZ Dome, 1/4" Vertical Double Density Interline CCD, 550TV Lines, Auto tracking, H.264, MPEG-4 & MJPEG Triple Codec, Wide Dynamic Range, 37X, 360° Endless Pan, 190° Tilt, True Day Night, 30fps@4CIF, 24VAC, IP66, Housing Included	Each	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
SNP-3301H	Network PTZ Dome, 1/4" Vertical Double Density Interline CCD, 550TV Lines, H.264, MPEG-4 & MJPEG Triple Codec, Wide Dynamic Range, 30X, 360° Endless Pan, 190° Tilt, True Day Night, 30fps@4CIF, 24VAC, IP66, Housing Included	Each	\$ 2,900.00	5%	\$ 2,755.00	N/Q	N/Q
SCO-2370	Analog Zoom Bullet Camera, 1/3" Super HAD IT CCD, 600 TV Lines, True Day Night (ICR), 37X Optical Zoom, HLC, SSSNR III (2D+3D), DIS, 24 VAC/12 VDC, IP66	Each	\$ 700.00	5%	\$ 665.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
SPU-3750T	Analog PTZ Dome, 1/4" Vertical Double Density CCD, 550TV Lines, True Day Night, Wide Dynamic Range, 37X Optical Zoom, Auto Tracking, 360° Endless Pan, -5-185° Tilt, 24VAC, IP66, Housing Included	Each	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
BW-98	NEMA rated project box, indoor - small	Each	\$ 40.00	5%	\$ 38.00	N/Q	N/Q
BW-99	NEMA rated project box, indoor - medium	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
BW-101	NEMA rated project box, indoor - large	Each	\$ 70.00	5%	\$ 66.50	N/Q	N/Q
BW-E001	Key set for project box - must be ordered with project box	Each	\$ 9.00	5%	\$ 8.55	N/Q	N/Q
ALT-1CR	1PORT IP OVER COAX RECEIVER IP	Each	\$ 164.80	5%	\$ 156.56	N/Q	N/Q
ALT-1CT	1PORT IP OVER COAX TRANSCEIVER IP	Each	\$ 164.80	5%	\$ 156.56	N/Q	N/Q
ALT-1PCR	ENET/POE OVER COAX RECEIVER	Each	\$ 211.10	5%	\$ 200.54	N/Q	N/Q
ALT-1PCT	ENET/POE OVER COAX TRANSCEIVER	Each	\$ 197.80	5%	\$ 187.91	N/Q	N/Q
ALT-4CR	4PORT IP OVER COAX RECEIVER IP	Each	\$ 795.00	5%	\$ 755.25	N/Q	N/Q
ALT-16CR	16PORT IP OVER COAX RECEIVER IP	Each	\$ 3,390.00	5%	\$ 3,220.50	N/Q	N/Q
ALT-1PCRT	IP AND POE OVER COAX RECEIVER/TRANSCEIVER	Each	\$ 391.10	5%	\$ 371.54	N/Q	N/Q
ALT-1CRT	1500FT U ENET/COAX RECEIVER/TRANS	Each	\$ 313.10	5%	\$ 297.44	N/Q	N/Q
Accessories (Audio - Speakers and Microphones)							
AT-Mix-Auto	Mixer for Multiple Microphones, 4 Channel Automatic	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
AT-Mix-Manual	Mixer for Multiple Microphones, 4 Channel Manual w/Audio Inputs	Each	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
AT8314-10	Microphone Cable, 10 Foot	Each	\$ 24.00	5%	\$ 22.80	N/Q	N/Q
AT8314-25	Microphone Cable, 25 Foot	Each	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
AT-VHF1235-831	Wireless Microphone (VHF)	Each	\$ 764.00	5%	\$ 725.80	N/Q	N/Q
EXSYS-BFS-NM	Wireless Microphone, Base System, No Microphones	Each	\$ 3,199.00	5%	\$ 3,039.05	N/Q	N/Q
EXSYS-MIC-BM	Boundary or Tabletop Mic for Wireless System	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
STD-PK	USB Standard Enhancement Pack (Speaker & Case)	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*MC6-REM	Replacement Remote Control for Pan Tilt Zoom Cameras	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*AUD-01	Tabletop Microphone	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-USB	Tabletop Microphone for USB	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*AUD-GRP	Group System Microphone for N-Station / SchoolStation	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-961	Mixer Capable Microphone	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*AUD-ML	Hanging Microphone	Each	\$ 315.00	5%	\$ 299.25	N/Q	N/Q
*SPEAK	Speaker System for Group Systems	Each	\$ 438.90	5%	\$ 416.95	N/Q	N/Q
HDSET	Headset for Desktop Kits	Each	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
HD-WL	Wireless Headset	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
PROJ-3D	Active Interface Glasses, 3D Video Expansion	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
Accessories (Monitors, Carts and Video Interface)							
*MON-17	17" XGA Monitor (16" viewable) w/Integrated Speakers and Microphone	Each	\$ 405.00	5%	\$ 384.75	N/Q	N/Q
*MON-32-SS	32" LCD TV 1280X768 DVI-HDCP includes speakers and stand	Each	\$ 2,398.00	5%	\$ 2,278.10	N/Q	N/Q
*MON-37-SS	37" LCD TV 1366X768 DVI-HDCP includes speakers and stand	Each	\$ 4,197.00	5%	\$ 3,987.15	N/Q	N/Q
*MON-40-SS	40" LCD 1280X768 DVI-HDCP includes speakers and stand	Each	\$ 5,347.00	5%	\$ 5,079.65	N/Q	N/Q
*MON-PRJ	XGA Projection Monitor	Each	\$ 8,995.00	5%	\$ 8,545.25	N/Q	N/Q
PMC14F	Monitor High Res Color 14" Rack mountable 120/220V	Each	\$ 483.00	5%	\$ 458.85	N/Q	N/Q
PMC21A	Monitor High Res Color 21" Rack adaptable 120/220V	Each	\$ 692.00	5%	\$ 657.40	N/Q	N/Q
PMC9A	Monitor, Color, 9" Rack mountable NTSC/PAL	Each	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
PMCL15A	LCD Monitor, 15" Color NTSC/PAL/PC	Each	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
PMM1201	Monitor B/W 12" monochrome high Res 120V EIA	Each	\$ 224.00	5%	\$ 212.80	N/Q	N/Q
*PLASMA-42	42" Plasma	Each	\$ 1,300.00	5%	\$ 1,235.00	N/Q	N/Q
*PLASMA-50	50" Plasma	Each	\$ 1,850.00	5%	\$ 1,757.50	N/Q	N/Q
*PLASMA-65	65" Plasma	Each	\$ 4,500.00	5%	\$ 4,275.00	N/Q	N/Q
*PLASMA-DSK	Desk Stand for Plasma Display	Each	\$ 375.00	5%	\$ 356.25	N/Q	N/Q
*PLASMA-SPK	Side Mounted Speakers for Plasma Display	Each	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
*MC-Cart	Rollabout Cart for 29" and 34" Monitor	Each	\$ 1,200.00	5%	\$ 1,140.00	N/Q	N/Q
*MC-MetalCart	Metal Cart for Plasma/LCD and Video Equipment	Each	\$ 795.00	5%	\$ 755.25	N/Q	N/Q
*MC-Dualcart	Dual rollabout cart for (2) 29" or 34" monitors	Each	\$ 1,800.00	5%	\$ 1,710.00	N/Q	N/Q
*WSCart	Wide Screen display cart (for plasma or LCD monitors up to 61")	Each	\$ 2,495.00	5%	\$ 2,370.25	N/Q	N/Q
ERTW-STATION	Adjustable Height Teaching Workstation, Includes Camera Mount, CPU Holder and Large Worksurface	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
RACK-CUSTOM1	Custom System Rack	Each	\$ 1,723.00	5%	\$ 1,636.85	N/Q	N/Q
RACK-WALLMNT	13U Wall Mount Enclosure - up to 18" deep Equipment	Each	\$ 898.00	5%	\$ 853.10	N/Q	N/Q

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8000-0025	SIX (6) FOOT CABINET - A 19" rack with heavy-duty casters, locking door, matte black finish. Overall dimensions are 72" high by 41" deep by 26" wide.	Each	\$ 3,495.00	5%	\$ 3,320.25	N/Q	N/Q
PRACC205	Concrete expansion-type fastener kit, 3 anchors	Each	\$ 7.00	5%	\$ 6.65	N/Q	N/Q
PRACC313	Metal Shelf for Carts and Stands	Each	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
CAMSHLF	Video Conferencing Shelf for Carts and Stands	Each	\$ 114.00	5%	\$ 108.30	N/Q	N/Q
PRACC570	Round Structural Ceiling Plate	Each	\$ 32.00	5%	\$ 30.40	N/Q	N/Q
PRACC640-B	Escutcheon ring	Each	\$ 13.00	5%	\$ 12.35	N/Q	N/Q
PRCMJ453	Variable Position Suspended Ceiling Kit	Each	\$ 153.00	5%	\$ 145.35	N/Q	N/Q
PRIWB600-2SB	Wall MT for Interactivebrds 77	Each	\$ 240.00	5%	\$ 228.00	N/Q	N/Q
PRIWB600-WB	Wall MT for Interactivebrds 90	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
PRPLAV60-UNLP	Universal Articulating Arm Wall Mount with Vertical Adjustment for 37"-60" Flat Panel	Each	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
PRPRS-UNV	Universal PRS Projector Mount	Each	\$ 209.00	5%	\$ 198.55	N/Q	N/Q
PRPSP2-W	Universal Wall & Ceiling Speaker Mount for up to 8 lb Speakers (Pair)	Each	\$ 39.99	5%	\$ 37.99	N/Q	N/Q
PRPSTK	Short Throw Projector Kit Mount Kit	Each	\$ 340.00	5%	\$ 323.00	N/Q	N/Q
PRPT	Pro Universal Tilt Wall Mount for 32" - 56" Flat Panel Screens	Each	\$ 169.99	5%	\$ 161.49	N/Q	N/Q
901-7762-XX01	AP, Multicast Video Capable, 802.11n, Dual Band Environmental	Each	\$ 1,999.00	5%	\$ 1,899.05	N/Q	N/Q
901-7762-US53	ZoneFlex 7762-S-AC 802.11n Outdoor Wireless Access Point, 2.4GHz and 5GHz concurrent dual band, Dual Ethernet ports, VAC in, POE in and POE out, IP-67 Outdoor enclosure, -40 to 65C, 2.4GHz 12 element, 120 degree Smart Sector 2.4 GHz antenna, two external antenna connectors for 5GHz operation, includes AnyAngle mounting bracket. Does not include AC Cord, PoE Injector or Limited Lifetime Warranty.	Each	\$ 2,499.00	5%	\$ 2,374.05	N/Q	N/Q
901-1106-US00	ZoneDirector 1100, licensed for up to 6 ZoneFlex Access Points. ZD1100 can be upgraded to support up to 50 APs with AP license upgrades.	Each	\$ 1,200.00	5%	\$ 1,140.00	N/Q	N/Q
901-1125-US00	ZoneDirector 1100, licensed for up to 25 ZoneFlex Access Points. ZD1100 can be upgraded to support up to 50 APs with AP license upgrades.	Each	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
901-1112-XX00	ZoneDirector 1100, licensed for up to 12 ZoneFlex Access Points. ZD1100 can be upgraded to support up to 50 APs with AP license upgrades.	Each	\$ 2,000.00	5%	\$ 1,900.00	N/Q	N/Q
901-3025-XX00	ZoneDirector 3000, licensed for up to 25 ZoneFlex Access Points. ZD3000 can be upgraded to support up to 500 APs with AP license upgrades.	Each	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
901-3050-US00	Wireless Controller supporting up to 50 Multicast Video Capable Access Points	Each	\$ 9,000.00	5%	\$ 8,550.00	N/Q	N/Q
901-5100-XX00	Wireless Controller supporting up to 100 Multicast Video Capable Access Points	Each	\$ 35,000.00	5%	\$ 33,250.00	N/Q	N/Q
901-5100-US10	ZoneDirector 5000, licensed for up to 100 ZoneFlex Access Points, with dual AC Power Supplies, AC power cords, Fans, Rack Rail Mount Kit. ZD5000 can be upgraded to support up to 1000 APs with AP license upgrades.	Each	\$ 35,000.00	5%	\$ 33,250.00	N/Q	N/Q
901-7982-XX00	Dual-band (5GHz and 2.4GHz concurrent) 802.11n Wireless Access Point, 3x3:3 streams, Dynamic Beamform, dual ports, PoE support. Does not include Power Adapter	Each	\$ 995.00	5%	\$ 945.25	N/Q	N/Q
901-R700-XX00	ZoneFlex R700 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	Each	\$ 995.00	5%	\$ 945.25	N/Q	N/Q
901-R300-XX02	ZoneFlex R300, dual band 802.11n Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE, Does not include power adapter or PoE Injector. Limited Lifetime Warranty	Each	\$ 395.00	5%	\$ 375.25	N/Q	N/Q
901-7372-US00	ZoneFlex dual-band (5 GHz and 2.4 GHz concurrent) 802.11n Wireless Access Point, 2x2:2 streams, BeamFlex, PD-MRC, dual ports, PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	Each	\$ 649.00	5%	\$ 616.55	N/Q	N/Q
901-7372-XX50	ZoneFlex 7372-E dual-band (5 GHz and 2.4 GHz concurrent) 802.11n Wireless Access Point, 2x2:2 streams, External antenna only, dual ports, PoE support. Does not include antenna(s), power adapter, or PoE injector. Includes Limited Lifetime Warranty.	Each	\$ 649.00	5%	\$ 616.55	N/Q	N/Q
901-7352-US00	ZoneFlex single-band (2.4 GHz) 802.11n Wireless Access Point, 2x2:2 streams, BeamFlex, PD-MRC, dual ports, PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	Each	\$ 449.00	5%	\$ 426.55	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
901-7321-US00	ZoneFlex 7321 dual-band (5 GHz or 2.4 GHz selectable) 802.11n Wireless Access Point, 2x2:2 streams, single 10/100/1000 port, 802.3af PoE, DC input. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	Each	\$ 349.00	5%	\$ 331.55	N/Q	N/Q
901-7363-US01	Dual-band (5 GHz and 2.4 GHz concurrent) Mid-Range 802.11n Multicast Video Capable Wireless Access Point, 14-element smart antenna, three ports (1GE + 2FE), PoE support. Does not include power adapter.	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
901-7055-US01	ZoneFlex 802.11n dual-band concurrent 2.4 GHz & 5 GHz, Wired/Wireless Wall Switch, 1 10/100/1000 & 4 10/100 Ethernet Access Ports, POE in, 802.3af Ethernet out (one port), PBX pass through. Does not include DC power supply.	Each	\$ 369.00	5%	\$ 350.55	N/Q	N/Q
901-7025-XX02	ZoneFlex 802.11n (2.4 GHz) Wired/Wireless Wall Switch, off-white, 4 10/100 Ethernet Access Ports, POE in, 802.3af Ethernet out (one port), PBX pass through. US/UN (NEMA WD6-2002) or WW (BS 4662-2006+A1-2009) casing. Does not include DC power supply. NOTE the 7025 can be managed as a Standalone AP, by FlexMaster or by the ZoneDirector 1100/3000. It is not supported on the ZD1000. See Ordering Procedure at top for which country code version to order.	Each	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
901-7782-US01	ZoneFlex 7782 802.11n Outdoor Wireless Access Point, 3x3:3 Stream, Omnidirectional Beamflex coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes weatherized AC connector, flexible AnyAngle mounting kit and standard 1 year warranty. Does not include power adapter, PoE injector or AC power cord. Requires user supplied AC cord.	Each	\$ 2,999.00	5%	\$ 2,849.05	N/Q	N/Q
901-7731-US02	802.11n (5 GHz) Outdoor Multicast Video Capable Wireless Bridge, pre-provisioned pair, IP-65 Outdoor enclosure, -40 to 65C Operating Temperature, dual polarization antennas and two external N-Type connectors, including PoE injector with its power adapter (unless specified otherwise)	Each	\$ 2,398.00	5%	\$ 2,278.10	N/Q	N/Q
901-7731-US01	802.11n (5 GHz) Outdoor Wireless Bridge, single unit, IP-65 Outdoor enclosure, -40 to 65C Operating Temperature, dual polarization antennas and two external N-type connectors, including PoE injector with its power adapter (unless specified otherwise)	Each	\$ 1,199.00	5%	\$ 1,139.05	N/Q	N/Q
901-7441-XX01	ZoneFlex7441, 802.11n 1x1:1, Single Band Access Point for DAS, 2.4GHz or 5GHz selectable, one 10/100/1000 Ethernet port, 802.3af PoE input or DC in, does not include power adapter.	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
911-0505-DP01	AT-0505-DP01, Indoor Antenna for 7372-E, Panel, Dual-Band 2.4/5 GHz, 5dBi, 2x2, Dual-Polarity, RP-SMA	Each	\$ 365.00	5%	\$ 346.75	N/Q	N/Q
911-0303-VP02	AT-0303-VP01, Indoor Antenna for 7372-E, Elbow-Joint, Dual-Band 2.4/5 GHz, 2/3dBi, RP-SMA, Pair	Each	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
909-1012-ZD00	License Upgrade from supporting 6 to supporting 12 Access Points	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
909-1025-ZD00	License Upgrade from supporting 12 to supporting 25 Access Points	Each	\$ 2,500.00	5%	\$ 2,375.00	N/Q	N/Q
909-1050-ZD00	License Upgrade from supporting 25 to supporting 50 Access Points	Each	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
909-1112-ZD00	License Upgrade from supporting 6 to supporting 12 Access Points	Each	\$ 800.00	5%	\$ 760.00	N/Q	N/Q
909-1125-ZD00	License Upgrade from supporting 12 to supporting 25 Access Points	Each	\$ 2,000.00	5%	\$ 1,900.00	N/Q	N/Q
909-1150-ZD00	License Upgrade from supporting 25 to supporting 50 ZoneFlex Access Points	Each	\$ 3,000.00	5%	\$ 2,850.00	N/Q	N/Q
909-3050-ZD00	License Upgrade from supporting 25 to supporting 50 Access Points	Each	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
909-0050-ZD00	License Upgrade supporting an additional 50 Access Points	Each	\$ 5,000.00	5%	\$ 4,750.00	N/Q	N/Q
909-0100-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 100 ZoneFlex Access Points (ZD must be licensed for 50+ AP's first)	Each	\$ 10,000.00	5%	\$ 9,500.00	N/Q	N/Q
909-0050-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 50 ZoneFlex Access Points	Each	\$ 5,000.00	5%	\$ 4,750.00	N/Q	N/Q
909-0100-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 100 ZoneFlex Access Points	Each	\$ 10,000.00	5%	\$ 9,500.00	N/Q	N/Q
901-0025-FME0	Flex Software for Large Wireless Deployment Access, 25 AP, CD-ROM	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
901-0250-FME0	Flex Software for Large Wireless Deployment Access, 250 AP, CD-ROM	Each	\$ 3,500.00	5%	\$ 3,325.00	N/Q	N/Q
909-0100-FMEU	FlexMaster license upgrade from supporting 25 to supporting up to 100 AP's	Each	\$ 1,800.00	5%	\$ 1,710.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
909-0250-FMEU	FlexMaster license upgrade from supporting 100 to supporting up to 250 AP's	Each	\$ 2,500.00	5%	\$ 2,375.00	N/Q	N/Q
911-2101-DP01	One high gain directional antenna, dual-polarized 21dBi gain and 10degrees 3dBm beam width, including one dual plane adjustable wall/pole mounting kit and two 1m RF cables with N-Type connectors.	Each	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
911-2401-DP01	One high gain directional antenna, dual-polarized 24.5dBi V gain/23.5dBi H gain and 7-9 degrees 3dBm beam width, including one dual plane adjustable wall/pole mounting kit and two 1m RF cables with N-Type connectors.	Each	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
911-1212-DP01	One 5GHz directional antenna, dual-polarized 12.5dBi gain and 120 degrees 3dBm beam width, including one dual plane adjustable wall/pole mounting kit and two 1m RF cables with N-Type connectors.	Each	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
911-0536-HP01	One 5GHz Omni-Directional antenna, horizontally polarized, 5dBi, direct attached to N-Type female connector.	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
911-0006-HP01	One 2.4 GHz Omni-Directional antenna, horizontally polarized, 6dBi, N-Male Connector	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
902-0202-1000	Fiber Node, EPON/DPoE,SM,20km, gray. Includes enclosure, media adapter, SFP optics, cables, fiber patch cord, pole/wall brackets, 7782, 7782-S, 7782-N, 7782-E, 7762-AC bracket, fasteners. Does not include ZF7782, 7782-S, 7782-N, 7782-E, 7762, 7762-AC.	Each	\$ 2,497.00	5%	\$ 2,372.15	N/Q	N/Q
902-0203-1000	Fiber Node, 1000Base-LX,SM,10km, gray. Includes enclosure, media adapter, SFP optics, cables, fiber patch cord, pole/wall brackets, 7782, 7782-S, 7782-N, 7782-E, 7762-AC bracket, fasteners. Does not include ZF7782, 7782-S, 7782-N, 7782-E, 7762, 7762-AC.	Each	\$ 1,997.00	5%	\$ 1,897.15	N/Q	N/Q
902-0200-0000	Weather-tight Fiber Optic Enclosure, Gray, Field Installable Accessory for 7782, 7782-S, 7782-N, 7782-E, 7762-AC. Includes slide bracket, AP bracket, enclosure, fiber spools, cable shield bond, data cables and optical mating sleeves for SC/UPC and LC-duplex. Does not include media converter, optic transceiver or fiber cable. Does not include ZF7782, 7782-S, 7782-N, 7782-E, 7762,7762-AC.	Each	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
902-0201-0000	Managed Industrial Media Converter, SFP fiber optic slot,12-48Vdc,-40 to 60C, includes pre-wired power adapter and outdoor rated data cables.	Each	\$ 999.00	5%	\$ 949.05	N/Q	N/Q
902-0202-0000	EPON Optical Network Terminal, SFP Optic Module, 20km reach, single mode, SC/UPC,-40 to 85C, Includes SC/UPC fiber patch cable.	Each	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
902-0203-0000	1000Base-LX, SFP (mini-GBIC) Optic Module, Single Mode, 10km reach, LC duplex, 40 to 85C. Includes LC-Duplex fiber patch cable.	Each	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
905-TRZD-0906	ZoneDirector Installation and Management. Live Instructor Led Training, For up to 12 Persons, Onsite. Includes vouchers for WiSE Level 1 Online Exam. This course requires that applicable Ruckus (purchased and configured) equipment be available for training -OR- a Group Lab Fee will apply (see 905-TLAB-GRUP).	Each	\$ 24,000.00	5%	\$ 22,800.00	N/Q	N/Q
CLD-SPAP-1001	SAMs Cloud Public Access Service, Onsite Wi-Fi (ZD or SCG) including Partner support. Price per AP for 1 year of service and support.	Each	\$ 120.00	5%	\$ 114.00	N/Q	N/Q
909-S20V-WW00	Virtual SmartCell Gateway. Base software platform as virtual appliance, 1 AP license	Each	\$ 995.00	5%	\$ 945.25	N/Q	N/Q
909-0005-SG00	vSCG License supporting 5 Ruckus Access Points	Each	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
901-T300-xx01	ZoneFlex T300, omni, outdoor access point, 802.11ac 2x2:2 internal BeamFlex+, dual band concurrent, one ethernet port, PoE input, includes mounting bracket and one year warranty. Does not include PoE injector.	Each	\$ 1,295.00	5%	\$ 1,230.25	N/Q	N/Q
909-0100-RXGW	SCG / vSCG Direct Tunnel license. The RXGW license will allow tunneling of data traffic directly from Ruckus APs to an external gateway (e.g. ALU 7750). This license is applicable in increments of 100 APs.	Each	\$ 1,000.00	5%	\$ 950.00	N/Q	N/Q
902-0166-0000	Flat Mount Bracket for ZoneFlex 2741, 7343, 7363, and 7762, Drop-ceiling Mount Kit for 7343 and 7363	Each	\$ 30.00	5%	\$ 28.50	N/Q	N/Q
902-Cage	Metal cage for Wireless	Each	\$ 85.00	5%	\$ 80.75	N/Q	N/Q
902-0162-US10	Spares of PoE Adapter with US power adapter, quantity of 10 units (for 7731,7962,7942,7363,7343,7341).	Each	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
902-0180-US00	Spares of PoE Adapter with US power adapter, quantity of 1 units (for 7762).	Each	\$ 100.00	5%	\$ 95.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
902-0100-0000	Spare, Mounting bracket for 7982. Mounts to hard wall/ceiling, outlet box, pole, truss. Includes Security Torx screw. Supports padlock.	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
902-0108-0000	Spare, Mounting Bracket for ZoneFlex 7352/7372. Mounts to hard wall/ceiling, outlet box, pole, truss. Includes Security Torx screw. Supports padlock.	Each	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
902-0111-0000	Spare, Mounting Bracket for ZoneFlex 7055, adjacent wall-plate mounting (US & worldwide wall-plates)	Each	\$ 12.00	5%	\$ 11.40	N/Q	N/Q
VBrick (Ethernet Video Transmission)							
9200-4200-000	7102 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9200-4210-000	7102 H-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Customers will receive a free upgrade to the High Definition firmware when it is available.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
9202-4200-000	7101 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9202-4210-000	7101 H-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Customers will receive a free upgrade to the High Definition firmware when it is available.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
8570-1000	VBRICK RACK MOUNT SHELF - The Rack Mount shelf is 8 rack units high and has 11 slots for encoder blades and 2 slots for load sharing redundant power supplies. Includes redundant cooling with field replacable fan tray.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
8571-1000	Replacement Fan tray for 8570-1000 Rack Mount Chassis	Each	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8572-1000	Replacement Power Supply for 8570-1000 Rack Mount Chassis	Each	\$ 625.00	15%	\$ 531.25	N/Q	N/Q
9204-4200-000	8103 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition.	Each	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9204-4210-000	8103 H-HD H.264 High Definition single channel encoder blade for VBrick Rack Mount Shelf.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9200-4202-000	BPS 7112 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 5,995.00	15%	\$ 5,095.75	N/Q	N/Q
9200-4212-000	BPS 7122 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9202-4202-000	BPS 7111 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 3,595.00	15%	\$ 3,055.75	N/Q	N/Q
9202-4212-000	BPS 7121 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9204-4202-000	BPS 8113 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 3,995.00	15%	\$ 3,395.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
9204-4212-000	BPS 8123 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR.	Each	\$ 5,995.00	15%	\$ 5,095.75	N/Q	N/Q
9190-0200-000	REFLECTOR APPLIANCE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end.	Each	\$ 4,095.00	15%	\$ 3,480.75	N/Q	N/Q
9190-0200-100	REFLECTOR APPLIANCE WITH HARD DRIVE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering one video stream over the low bandwidth link and then delivering video to multiple end users at the far end. The optional hard drive allows the live video to be recorded and then delivered on demand.	Each	\$ 5,195.00	15%	\$ 4,415.75	N/Q	N/Q
9180-4300-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9180-4300-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control. Hard Drive. Hard drive can be used to record WM or MPEG streams.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9150-4300-000	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,795.00	15%	\$ 7,475.75	N/Q	N/Q
9150-4300-100	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record WM streams.	Each	\$ 9,895.00	15%	\$ 8,410.75	N/Q	N/Q
9110-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,695.00	15%	\$ 7,390.75	N/Q	N/Q
9110-4200-100	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 9,795.00	15%	\$ 8,325.75	N/Q	N/Q
9110-4300-000	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9110-4300-100	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.	Each	\$ 12,695.00	15%	\$ 10,790.75	N/Q	N/Q
9130-4300-000	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 10,395.00	15%	\$ 8,835.75	N/Q	N/Q
9130-4300-100	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record MPEG-2 only.	Each	\$ 11,495.00	15%	\$ 9,770.75	N/Q	N/Q
9140-4200-000	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 5,795.00	15%	\$ 4,925.75	N/Q	N/Q
9140-4300-000	MPEG-4 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 9,195.00	15%	\$ 7,815.75	N/Q	N/Q
9140-5200-000	MPEG-4 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 4,595.00	15%	\$ 3,905.75	N/Q	N/Q
9140-5300-000	MPEG-4 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 6,395.00	15%	\$ 5,435.75	N/Q	N/Q
9140-6200-000	MPEG-4 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control.	Each	\$ 8,095.00	15%	\$ 6,880.75	N/Q	N/Q
9170-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
9174-4200-000	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targeted for surveillance, security and monitoring (SSM) market. No audio channel	Each	\$ 3,695.00	15%	\$ 3,140.75	N/Q	N/Q
7500-0190-06	VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE ONLY)	Each	\$ 13,692.00	15%	\$ 11,638.20	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7500-0191-06	VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS Mystro) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. It also includes 1 Transcoder license. Server hardware not included.	Each	\$ 27,387.00	15%	\$ 23,278.95	N/Q	N/Q
7500-0192-06	VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWARE ONLY) – The VBrick Enterprise Media System (VEMS Mystro) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes system reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. It also includes 1 Transcoder license. Server hardware not included.	Each	\$ 45,648.00	15%	\$ 38,800.80	N/Q	N/Q
7500-0193-06	VEMS MYSTRO PRESENTER (SOFTWARE ONLY)	Each	\$ 13,692.00	15%	\$ 11,638.20	N/Q	N/Q
7500-0194-06	VBRICK ENTERPRISE MEDIA SYSTEM SCHEDULER (SOFTWARE ONLY)	Each	\$ 13,692.00	15%	\$ 11,638.20	N/Q	N/Q
7500-0195-06	VEMS MYSTRO CHANNEL GUIDE (SOFTWARE ONLY)	Each	\$ 9,126.00	15%	\$ 7,757.10	N/Q	N/Q
7500-0196-06	VEMS MYSTRO CHANNEL GUIDE ADDITIONAL CHANNELS (SOFTWARE ONLY)	Each	\$ 452.00	15%	\$ 384.20	N/Q	N/Q
7500-0197-06	VEMS MYSTRO NETWORK VIDEO RECORDER (NVR) 10 (SOFTWARE ONLY) - Records up to 10 simultaneous streams. Requires the VEMS Mystro Portal Software. Server hardware not included.	Each	\$ 9,126.00	15%	\$ 7,757.10	N/Q	N/Q
7500-0198-06	VEMS MYSTRO NETWORK VIDEO RECORDER 40 (NVR-40, SOFTWARE ONLY)	Each	\$ 18,257.00	15%	\$ 15,518.45	N/Q	N/Q
8000-0174-06	VEMS MYSTRO NVR-10 (SOFTWARE AND HARDWARE) - Records up to 10 simultaneous streams. Requires the VEMS Mystro Portal Software v6.2 and above. The hardware and software combination pre-installs the Network Video Recorder (NVR) software on a high performance server	Each	\$ 13,692.00	15%	\$ 11,638.20	N/Q	N/Q
8000-0175-06	VBRICK VEMS MYSTRO NETWORK VIDEO RECORDER 40 (SOFTWARE AND HARDWARE) - Records up to 40 simultaneous streams. Requires the VEMS Mystro Portal Software v6.2 and above. The Hardware and Software combination pre-installs the NVR-40 Software on a high performance server.	Each	\$ 22,822.00	15%	\$ 19,398.70	N/Q	N/Q
7500-0201-06	VEMS MYSTRO - VOD CONNECTION LICENSE (SOFTWARE ONLY)	Each	\$ 5,292.00	15%	\$ 4,498.20	N/Q	N/Q
7500-0206-06	VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO SHAREPOINT (2010/2013) INTEGRATION MODULE STANDARD EDITION (SOFTWARE ONLY) The VEMS SharePoint Integration Module Standard Edition enables VEMS users to either embed VEMS video search and playback into a SharePoint site via a SharePoint Web Part and/or to utilize SharePoint's Enterprise and FAST capabilities to natively search for and play back videos in the customer's network. This product supports VEMS Mystro 6.3 only. PRODUCT DEPENDENCY NOTES: When quoting this product, VBrick Professional Services with associated travel charges must be included for product installation and configuration.	Each	\$ 2,735.00	15%	\$ 2,324.75	N/Q	N/Q
8000-0181-06	VEMS PORTAL STANDARD EDITION PORTAL PLUS (SOFTWARE AND HARDWARE) – The Enterprise Media System (VEMS) Portal Plus Software provides a unified Portal for accessing Live and On-Demand video and audio files, and includes the VEMS Scheduler software. Includes system reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 31,948.00	15%	\$ 27,155.80	N/Q	N/Q
7510-0206-06	VEMS MYSTRO - UPGRADE - SHAREPOINT INTEGRATION MODULE STANDARD EDITION - Software upgrade from previous VEMS MYSTRO SharePoint Integration Module Standard Edition software release to the current release.	Each	\$ 1,368.00	15%	\$ 1,162.80	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7510-0207-06	VEMS MYSTRO - UPGRADE - SHAREPOINT INTEGRATION MODULE PROFESSIONAL EDITION - Software upgrade from previous VEMS MYSTRO SharePoint Integration Module Professional Edition software release to the current release.	Each	\$ 4,563.00	15%	\$ 3,878.55	N/Q	N/Q
7510-0208-06	VEMS MYSTRO - UPGRADE - SHAREPOINT INTEGRATION MODULE ENTERPRISE EDITION - Software upgrade from previous VEMS MYSTRO SharePoint Integration Module Enterprise Edition software release to the current release.	Each	\$ 8,216.00	15%	\$ 6,983.60	N/Q	N/Q
7500-0174-06	VOD 50W - 64-bit, VIDEO ON DEMAND SOFTWARE FOR H.264 and MPEG CONTENT (50 Mbps). Integrated with VEMS Mystro Server, VBrick Encoders, Windows and MAC computers and Set-Top-Boxes. Software provides up to 50 Mbps of streaming throughput or a maximum of 50 concurrent connections. It delivers stored H.264 and MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network or can multicast files on the network with the VEMS Scheduler software. Server with Windows OS 2008 R2 is NOT included.	Each	\$ 8,944.00	15%	\$ 7,602.40	N/Q	N/Q
7500-0175-06	VOD 125W - 64 BIT, VIDEO ON DEMAND SOFTWARE FOR H.264 and MPEG CONTENT (125 Mbps). Integrated with VEMS Mystro Server, VBrick Encoders, Windows and MAC computers and Set-Top-Boxes. Software provides up to 125 Mbps of streaming throughput or a maximum of 125 concurrent connections. It delivers stored H.264 and MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network or can multicast files on the network with the VEMS Scheduler software. Server with Windows OS 2008 R2 is NOT included.	Each	\$ 18,896.00	15%	\$ 16,061.60	N/Q	N/Q
7500-0176-06	VOD 300W - 64 BIT, VIDEO ON DEMAND SOFTWARE FOR H.264 MPEG CONTENT (300 Mbps). Integrated with VEMS Mystro Server, VBrick Encoders, Windows and MAC computers and Set-Top-Boxes. Software provides up to 300 Mbps of streaming throughput or a maximum of 300 concurrent connections. It delivers stored H.264 and MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network or can multicast files on the network with the VEMS Scheduler software. Server with Windows OS 2008 R2 is NOT included.	Each	\$ 44,096.00	15%	\$ 37,481.60	N/Q	N/Q
7510-0174-06	VOD-W 50 SW ONLY, 64-BIT - UPGRADE. Single appliance unit firmware upgrade to current 64-bit v6.x. Operates with VEMS Mystro Portal v6.2 and above.	Each	\$ 4,472.00	15%	\$ 3,801.20	N/Q	N/Q
7510-0175-06	VOD-W 125 SW ONLY, 64-BIT - UPGRADE. Single appliance unit firmware upgrade to current 64-bit version 6.x. Operates with VEMS Mystro Portal v6.2 and above.	Each	\$ 9,448.00	15%	\$ 8,030.80	N/Q	N/Q
7510-0176-06	VOD-W 300 SW ONLY, 64-BIT - UPGRADE. Single appliance unit firmware upgrade to current 64-bit version 6.x. Operates with VEMS Mystro Portal v6.2 and above.	Each	\$ 22,048.00	15%	\$ 18,740.80	N/Q	N/Q
8000-0073-06	VOD 50W SERVER - 64-BIT, VIDEO ON DEMAND SOFTWARE WITH SERVER FOR H.264 and MPEG CONTENT (50 Mbps). Integrated with VEMS Mystro Portal, VBrick Encoders, Windows and MAC computers and VBrick Set Top Boxes. Server with Windows 2008 R2 OS provides up to 50 Mbps of streaming throughput or a maximum of 50 concurrent connections. It delivers stored H.264 and MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with the VEMS Scheduler software.	Each	\$ 10,496.00	15%	\$ 8,921.60	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0074-06	VOD 125W SERVER - 64-BIT, VIDEO ON DEMAND SOFTWARE WITH SERVER FOR H.264 and MPEG CONTENT (125 Mbps). Integrated with VEMS Mystro Portal, VBrick Encoders, Windows and MAC computers and VBrick Set Top Boxes. Server with Windows 2008 R2 OS provides up to 125 Mbps of streaming throughput or a maximum of 125 concurrent connections. It delivers stored H.264 and MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with the VEMS Scheduler software.	Each	\$ 20,996.00	15%	\$ 17,846.60	N/Q	N/Q
8000-0075-06	VOD 300W SERVER - 64-BIT, VIDEO ON DEMAND SOFTWARE WITH SERVER FOR H.264 and MPEG CONTENT (300 Mbps). Integrated with VEMS Mystro Portal, VBrick Encoders, Windows and MAC computers and VBrick Set Top Boxes. Server with Windows 2008 R2 OS provides up to 50 Mbps of streaming throughput or a maximum of 300 concurrent connections. It delivers stored H.264 and MPEG assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with the VEMS Scheduler software.	Each	\$ 47,292.00	15%	\$ 40,198.20	N/Q	N/Q
8000-0083	VOD 125WM SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (125 mbps). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server provides 125 Mbps of benchmarked streaming throughput. Server with Windows OS delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network.	Each	\$ 6,570.00	15%	\$ 5,584.50	N/Q	N/Q
8000-0088	VOD 125WM SERVER MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (125 Mbps WITH MULTICAST CAPABILITY). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 125mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network.	Each	\$ 11,865.00	15%	\$ 10,085.25	N/Q	N/Q
8000-0090	VOD 300WM SERVER - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS (300 Mbps). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 300 Mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network.	Each	\$ 15,792.00	15%	\$ 13,423.20	N/Q	N/Q
8000-0091	VOD 300WM SERVER MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA (300 Mbps WITH MULTICAST CAPABILITY). Integrated with VBrick's EtherneTV Portal Server, WM streaming Encoders and Windows-based desktop computers. Server with Windows OS provides 300mbps of benchmarked streaming throughput. Delivers stored WM assets as unicast streams with VCR-like control across an Ethernet network, or can multicast files on the network.	Each	\$ 20,996.00	15%	\$ 17,846.60	N/Q	N/Q
8000-0183	VOD WM - Mid Level Server - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS. Integrated with VBrick's EtherneTV Portal Server, VEMS Server, WM streaming Encoders, Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network.	Each	\$ 10,952.00	15%	\$ 9,309.20	N/Q	N/Q
8000-0184	VOD WM - Mid Level Server MULTICAST - VIDEO ON DEMAND SOFTWARE WITH SERVER FOR WINDOWS MEDIA ASSETS WITH MULTICAST CAPABILITY. Integrated with VBrick's EtherneTV Portal Server, VEMS Server, WM streaming Encoders, Windows and MAC based desktop computers and VBrick Windows Media Set Top Boxes. It delivers stored Windows Media assets as unicast streams with DVD/VCR-like control across an Ethernet network, or can multicast files on the network with the VEMS Scheduler software.	Each	\$ 15,518.00	15%	\$ 13,190.30	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0185	SHORT RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes for feet of VBrick Appliances. Dimensions 13"x19"x3.5"	Each	\$ 115.00	15%	\$ 97.75	N/Q	N/Q
8000-0186	LONG RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes for feet of VBrick Appliances. Dimensions 17"x19"x3.5"	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0254	VBCAST EXPRESS - 9000 HD - HD - Mobile Streaming Kit that includes a VBrick HD 9000 Series Appliance without hard drive for streaming, camera with microphone, network switch, and accessories. The equipment is pre-installed in a hard, durable travel case, allowing broadcast without having to unpack and set-up. Simply open the case, connect the camera, power up and connect to a properly configured network to begin Webcasting	Each	\$ 13,795.00	15%	\$ 11,725.75	N/Q	N/Q
7400-0910-000	StreamPlayer with MPEG-2	Each	\$ 9.00	15%	\$ 7.65	N/Q	N/Q
7400-1110-000	STREAMPLAYER WM FOR MAC	Each	\$ 1.00	15%	\$ 0.85	N/Q	N/Q
7500-0248	DME VIDEO CONFERENCE STREAMING GATEWAY MODULE	Each	\$ 9,131.00	15%	\$ 7,761.35	N/Q	N/Q
7500-0250	VBRICK H.264 DISTRIBUTED MEDIA ENGINE BPS 7530 – SOFTWARE ONLY	Each	\$ 3,648.00	15%	\$ 3,100.80	N/Q	N/Q
7500-0251	VH.264 DISTRIBUTED MEDIA ENGINE Model 7550 -- DME SOFTWARE ONLY	Each	\$ 7,300.00	15%	\$ 6,205.00	N/Q	N/Q
7500-0252	H.264 DISTRIBUTED MEDIA ENGINE Model 7570 - DME SOFTWARE ONLY	Each	\$ 13,692.00	15%	\$ 11,638.20	N/Q	N/Q
7511-0251	H.264 DISTRIBUTED MEDIA ENGINE Model 7530 to 7550 SOFTWARE ONLY UPGRADE	Each	\$ 5,109.00	15%	\$ 4,342.65	N/Q	N/Q
7511-0252	H.264 DISTRIBUTED MEDIA ENGINE Model 7550 to 7570 SOFTWARE ONLY UPGRADE - Provides an activation key to enable an existing DME Model 7550 software license to be upgraded to support the features and capacity of a DME Model 7570 software license.	Each	\$ 6,935.00	15%	\$ 5,894.75	N/Q	N/Q
7400-0010-000	StreamPlayer Plus Single Client License	Each	\$ 27.00	15%	\$ 22.95	N/Q	N/Q
7400-0013-010	Streamplayer Single Client License	Each	\$ -	15%	\$ -	N/Q	N/Q
7400-0013-020	STREAMPLAYER WM SINGLE CLIENT LICENSE - Player software which displays Windows Media on Windows-based PCs. No Charge.	Each	\$ -	15%	\$ -	N/Q	N/Q
8000-0043	UNIVERSAL SLICE - Includes VBIR emitter and ETV Portal analog device control License.	Each	\$ 395.00	15%	\$ 335.75	N/Q	N/Q
8000-0140	DVD/VCR PROFESSIONAL SLICE - Includes Sony SLV-D380P* DVD Player/VCR, rack tray for DVD Player/VCR, rack tray for VBrick, VBIR, VBIR emitter, AV cables and RS-232 control cables for VBrick Appliances. One year parts and service manufacturer's warranty included with DVD Player/VCR. *Model number subject to change.	Each	\$ 2,895.00	15%	\$ 2,460.75	N/Q	N/Q
8000-0002	Canon VC-C50i CCD VIDEO CAMERA (NTSC ONLY) - Pan, Tilt, Zoom Capability. Includes remote control (Wireless Controller WL-V5), A/C Adapter PA-V16, AC Cable, RCA A/V cable and serial control cable (pin cable). No audio output.	Each	\$ 2,295.00	15%	\$ 1,950.75	N/Q	N/Q
8000-0008	VBRICK CUSTOM IR REMOTE - Has controls for encoder privacy, billboard display and conference setup. Greater range than conventional remotes and enhanced graphic overlay simplify conference call setup and overall navigation. Remote works VBrick MPEG-2, MPEG-4 and Windows Media Appliances (4000-5000-6000 series appliances). Some buttons are not applicable to certain codec models so please refer to user guide for specific button support. An IR REMOTE is included with each VBrick.	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0011	LINE CORD CONTINENTAL EUROPE - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0012	LINE CORD UNITED KINGDOM - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0015	POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and USA line cord for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances).	Each	\$ 80.00	15%	\$ 68.00	N/Q	N/Q
8000-0016	LINE CORD STANDARD USA - Cable used in the US for VBrick power supply for all VBrick appliances.	Each	\$ 35.00	15%	\$ 29.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0114	AUTOMATIC CAMERA SWITCHING PRESSURE MAT - Allows for the automatic switching between two cameras that are connected to a VBrick Appliance by stepping on and off the 18"X24" Pressure Mat. Includes a standard 20 foot cable that plugs directly into the VBrick Appliance COM1 port.	Each	\$ 350.00	15%	\$ 297.50	N/Q	N/Q
8000-0125	LONG RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBricks in 1.5RU or 4 VBricks in 3RU, with an extended area to hold power supplies and cabling. Dimensions 17"x19"x3.5"	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8000-0126	SHORT RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBricks in 1.5RU or 4 VBricks in 3RU. Typically used in high density deployments with Power Supply Rack Shelf. Dimensions 13"x19"x3.5"	Each	\$ 115.00	15%	\$ 97.75	N/Q	N/Q
8000-0127	POWER SUPPLY RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to twelve (12) VBrick power supplies for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances). . Dimensions 8"x19"x3.5"	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8000-0132	PORTABLE CASE & ACCESSORY BUNDLE - Includes a hard carrying case with foam cut outs for VBrick storage, a four port switch, 3' tripod, and a plug strip.	Each	\$ 1,195.00	15%	\$ 1,015.75	N/Q	N/Q
8100-0002	ACCESSORY KIT - Includes 2 each BNC video cables (6', shielded), 2 BNC (male) to RCA (male) adapters (allows connection from a VBrick Appliance to a consumer TV or camera), 4 audio cables (1/8" mini to RCA, 6') and one 10' Ethernet cable (straight through). This ACCESSORY KIT is included with each VBrick for MPEG2, MPEG4, and Windows Media appliance (4000-5000-6000 series appliances) except SSM offerings.	Each	\$ 145.00	15%	\$ 123.25	N/Q	N/Q
8100-0003	VB6000 AUDIO CABLE MALE - XLR Male connector to 1/8" mini plug connector – 6' long. This is a professional use cable. Used on MPEG-2, MPEG-4, and Windows Media models (4000-5000-6000 series).	Each	\$ 75.00	15%	\$ 63.75	N/Q	N/Q
8100-0004	VB6000 AUDIO CABLE FEMALE - XLR female connector to 1/8" mini plug connector – 6' long. This is a professional use cable. Used on MPEG-2, MPEG-4, and Windows Media models (4000-5000-6000 series).	Each	\$ 75.00	15%	\$ 63.75	N/Q	N/Q
8000-0004	AUDIOMATE KIT – Includes AudioMate microphone with built-in echo cancellation, power supply, and cables to connect to a VBrick. This primary microphone can interface with a single secondary expansion unit for larger conference rooms. SPECIAL SECONDARY EXPANSION PN 8000-0069.	Each	\$ 925.00	15%	\$ 786.25	N/Q	N/Q
8000-0069	AUDIOMATE SECONDARY EXPANSION MICROPHONE – Includes special secondary AudioMate microphone with built-in echo cancellation and cable to connect to standard Audiomate Kit PN 8000-0004-0000.	Each	\$ 925.00	15%	\$ 786.25	N/Q	N/Q
7400-1500	The VBrick Office Communications Server Streaming Gateway Client Access License 1000 Seats provides 1,000 additional seats for the VBrick Office Communications Server Streaming Gateway.	Each	\$ 9,126.00	15%	\$ 7,757.10	N/Q	N/Q
7400-1501	The VBrick Office Communications Server Streaming Gateway Client Access License 5000 Seats provides 5,000 additional seats for the VBrick Office Communications Server Streaming Gateway.	Each	\$ 31,952.00	15%	\$ 27,159.20	N/Q	N/Q
7400-1502	The VBrick Office Communications Server Streaming Gateway Client Access License 15000 Seats provides 15,000 additional seats for the VBrick Office Communications Server Streaming Gateway.	Each	\$ 68,474.00	15%	\$ 58,202.90	N/Q	N/Q
7400-1503	The VBrick Office Communications Server Streaming Gateway Client Access License 25000 Seats provides 25,000 additional seats for the VBrick Office Communications Server Streaming Gateway.	Each	\$ 91,300.00	15%	\$ 77,605.00	N/Q	N/Q
7400-1505	The VBrick Lync Streaming Gateway Client Access License 1000 Seats provides 1,000 additional seats for the VBrick Lync Streaming Gateway.	Each	\$ 9,126.00	15%	\$ 7,757.10	N/Q	N/Q
7400-1506	The VBrick Lync Streaming Gateway Client Access License 5000 Seats provides 5,000 additional seats for the VBrick Lync Streaming Gateway.	Each	\$ 31,952.00	15%	\$ 27,159.20	N/Q	N/Q
7400-1507	The VBrick Lync Streaming Gateway Client Access License 15000 Seats provides 15,000 additional seats for the VBrick Lync Streaming Gateway.	Each	\$ 68,474.00	15%	\$ 58,202.90	N/Q	N/Q
7400-1508	The VBrick Lync Streaming Gateway Client Access License 25000 Seats provides 25,000 additional seats for the VBrick Lync Streaming Gateway.	Each	\$ 91,300.00	15%	\$ 77,605.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7400-1410	VBRICK DIGITAL SIGNAGE DESKTOP MESSENGER CLIENT SOFTWARE LICENSE (PER PC) - Software license to install the VBrick Digital Signage Desktop Messenger software on one end user PC. The Desktop Messenger software receives Digital Signage information from the Content Manager and displays it on the PC. Note: PC only. No Mac support	Each	\$ 4.65	15%	\$ 3.95	N/Q	N/Q
7500-0212	Description: VBRICK DIGITAL SIGNAGE CONTENT MANAGER STANDARD EDITION (SOFTWARE ONLY) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage Player. Supports up to 2 Signage Players. Server hardware not included, but the software can be run on a VBrick Enterprise Media System (VEMS) server.	Each	\$ 2,370.00	15%	\$ 2,014.50	N/Q	N/Q
7500-0213	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION (SOFTWARE ONLY) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 50 Signage Players. Server hardware not included but the software can be run on a VBrick Enterprise Media System (VEMS) server.	Each	\$ 6,570.00	15%	\$ 5,584.50	N/Q	N/Q
7500-0214	VBRICK DIGITAL SIGNAGE CONTENT MANAGER ENTERPRISE EDITION (SOFTWARE ONLY) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 4000 Signage Players. Server hardware not included but the software can be run on a VBrick Enterprise Media System (VEMS) server.	Each	\$ 18,987.00	15%	\$ 16,138.95	N/Q	N/Q
7500-0216	VBRICK DIGITAL SIGNAGE RSS FEED ADAPTOR - Allows users to point the Signage Players to RSS feeds. Licensed per Content Manager server.	Each	\$ 845.00	15%	\$ 718.25	N/Q	N/Q
7500-0217	VBRICK DIGITAL SIGNAGE AD TRACKING AND REPORTING - Enables administrators or users to track how many times something runs on a Signage Player. Licensed per Content Manager server.	Each	\$ 1,086.00	15%	\$ 923.10	N/Q	N/Q
7500-0218	VBRICK DIGITAL SIGNAGE PROXY SERVER SUPPORT - Allows users to pass through proxy servers and resolve authentication to pull data from the Internet. Included in Enterprise Edition. Licensed per Content Manager server.	Each	\$ 456.00	15%	\$ 387.60	N/Q	N/Q
7500-0219	VBRICK DIGITAL SIGNAGE ACTIVE DIRECTORY SUPPORT FOR PROFESSIONAL EDITION - Allows the professional version of the Content Manager to support Active Directory integration	Each	\$ 2,096.00	15%	\$ 1,781.60	N/Q	N/Q
7500-0220	VBRICK DIGITAL SIGNAGE MASS ALERT NOTIFICATION - Allows the Content Manager to respond to mass alert notification conditions and deliver targeted messages automatically to targeted endpoint. Supports the Common Alert Protocol 1.1 (CAP) standard.	Each	\$ 2,096.00	15%	\$ 1,781.60	N/Q	N/Q
7500-0221	VBRICK SIGNAGE PLAYER WEB PAGE BULLETIN OPTION - Allows the Signage Player to display a web page as one of its content blocks. Licensed per Signage Player	Each	\$ 91.00	15%	\$ 77.35	N/Q	N/Q
7500-0222	VBRICK DIGITAL SIGNAGE DESKTOP MESSENGER PUBLISHER. This is an additional Content Manager server that can be used to distribute content to multiple Desktop Messenger clients. Note: This is in addition to the Content Manager license, but is only required when Desktop Messenger Client is deployed	Each	\$ 2,370.00	15%	\$ 2,014.50	N/Q	N/Q
7500-0245	VBRICK SIGNAGE PLAYER DISPLAY DEVICE CONTROL (SOFTWARE ONLY) - Enables control of a display device with an Extron IPLink IPL T S1 serial control interface. Priced per display. Note: Programming of interface for display device not provided with software license purchase.	Each	\$ 155.00	15%	\$ 131.75	N/Q	N/Q
7500-0249	VBRICK DIGITAL SIGNAGE EMS SUPPORT MODULE - Enables users to schedule conference rooms using the Dean Evans & Associates room scheduling software. Licensed per Content Manager server.	Each	\$ 845.00	15%	\$ 718.25	N/Q	N/Q
7510-0212	VBRICK DIGITAL SIGNAGE CONTENT MANAGER - UPGRADE - STANDARD EDITION - Software upgrade from previous Digital Signage Content Manager Standard Edition software release to the current release.	Each	\$ 1,185.00	15%	\$ 1,007.25	N/Q	N/Q

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7510-0213	VBRICK DIGITAL SIGNAGE CONTENT MANAGER - UPGRADE - PROFESSIONAL EDITION - Software upgrade from previous Digital Signage Content Manager Professional Edition software release to the current release.	Each	\$ 3,285.00	15%	\$ 2,792.25	N/Q	N/Q
7510-0214	VBRICK DIGITAL SIGNAGE CONTENT MANAGER - UPGRADE - ENTERPRISE EDITION - Software upgrade from previous Digital Signage Content Manager Enterprise Edition software release to the current release.	Each	\$ 9,494.00	15%	\$ 8,069.90	N/Q	N/Q
7511-0213	VBRICK DIGITAL SIGNAGE CONTENT MANAGER LICENSE UPGRADE FROM STANDARD EDITION TO PROFESSIONAL EDITION (SOFTWARE ONLY)	Each	\$ 3,972.00	15%	\$ 3,376.20	N/Q	N/Q
7511-0214	VBRICK DIGITAL SIGNAGE CONTENT MANAGER LICENSE UPGRADE FROM PROFESSIONAL EDITION TO ENTERPRISE EDITION (SOFTWARE ONLY) - Software upgrade of the Digital Signage Content Manager software from the Professional Edition to the Enterprise Edition. 32-bit only: server hardware not included but the software can be run on a VBrick Enterprise Media System (VEMS) 32-bit server. PRODUCT DEPENDENCY NOTES: When quoting this product, VBrick Digital Signage Online Training Package (unless the customer has already been trained) must be included. PS-SVCS-HOUR must be included.	Each	\$ 3,972.00	15%	\$ 3,376.20	N/Q	N/Q
7803-0001	Software license and installation services for Amino 130 STBs not purchased from VBrick.	Each	\$ 650.00	15%	\$ 552.50	N/Q	N/Q
8000-0113	WINDOWS MEDIA SET TOP BOX – Self booting Set Top Box that decodes Windows Media video and audio for display on plasmas, LCDs, and televisions. Integrated with VBrick Enterprise Media System (VEMS) Portal Server. Supported outputs are: Composite Video, YPbPr Component Video, DVI, or VGA. Note: Users can select the output port during configuration. Includes IR remote control and A/V Cables.	Each	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
7500-0232	The VBrick Lync Streaming Gateway (Software Only) adds streaming media from a VEMS 5.4 or VEMS Mystro 6.1 or above to Microsoft collaboration applications and services for up to 250 seats. Server hardware is not included. - Product Dependency Note: When quoting this product, 2 days of PS-SVCS-DAY and PS-TRAV-DAY-US must be included.	Each	\$ 6,844.00	15%	\$ 5,817.40	N/Q	N/Q
8000-0158	7210 H-HD H.264 High Definition single channel decoder. Includes stereo audio; composite video; & component video outputs. With cable kit.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
8000-0159	7211 H-HD H.264 High Definition single channel decoder. Includes stereo audio; composite video; component video; and SD/HD-SDI outputs. With cable kit.	Each	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
8000-0161	7220 H-HD H.264 High Definition dual channel decoder. Includes stereo audio; composite video; and component video outputs. With cable kit.	Each	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q
8000-0162	7221 H-HD H.264 High Definition dual channel decoder. Includes stereo audio; composite video; component video; and SD/HD-SDI outputs. With cable kit.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
8000-0194	The VBrick Office Communications Server Streaming Gateway adds streaming media from a VBrick Enterprise Media System (VEMS) to Microsoft collaboration applications and services for up to 250 seats. Server hardware is included.	Each	\$ 9,126.00	15%	\$ 7,757.10	N/Q	N/Q
8000-0242	The VBrick Lync Streaming Gateway adds streaming media from a VEMS 5.4 or VEMS Mystro 6.1 to Microsoft collaboration applications and services for up to 250 seats. Server hardware is included. - Product Dependency Note: When quoting this product, 2 days of Implementation Services including Technical Services Travel and Expenses must be included.	Each	\$ 9,126.00	15%	\$ 7,757.10	N/Q	N/Q
7500-0225	Rich Media Desktop (RMD) for Windows	Each	\$ 909.00	15%	\$ 772.65	N/Q	N/Q
7500-0229	Rich Media Desktop Pro for Windows	Each	\$ 1,822.00	15%	\$ 1,548.70	N/Q	N/Q
7500-0230	Rich Media Desktop for Mac (RMD)	Each	\$ 909.00	15%	\$ 772.65	N/Q	N/Q
7500-0231	Rich Media Desktop Pro (RMD) for Mac	Each	\$ 1,822.00	15%	\$ 1,548.70	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7511-0229	Upgrade for Rich Media Desktop for Windows to the Pro version (must own existing license of RMD)	Each	\$ 909.00	15%	\$ 772.65	N/Q	N/Q
7511-0231	Upgrade for Rich Media Desktop for Mac to the Pro version (must own existing license of RMD)	Each	\$ 909.00	15%	\$ 772.65	N/Q	N/Q
8000-0244	Power Supply Universal with USA Linecord	Each	\$ 80.00	15%	\$ 68.00	N/Q	N/Q
8000-0245	Universal Power Adapter for Multi-Format STB	Each	\$ 60.00	15%	\$ 51.00	N/Q	N/Q
8100-0029	Multi-Format STB IR Extender	Each	\$ 40.00	15%	\$ 34.00	N/Q	N/Q
8100-0031	Replacement Audio/Video Cable for use with VBrick 9000 Series Network Video Appliances. 6 feet long. Includes BNC connectors for two channels of unbalanced stereo audio and two channels of YPbPr component video.	Each	\$ 150.00	15%	\$ 127.50	N/Q	N/Q
8000-0207	Replacement IR Remote Control for Multi-Format STB	Each	\$ 50.00	15%	\$ 42.50	N/Q	N/Q
8000-0198	VBRICK DIGITAL SIGNAGE CONTENT MANAGER STANDARD EDITION (HARDWARE AND SOFTWARE) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 2 Signage Players. The Hardware and Software combination pre-installs the Digital Signage Content Manager software on a high performance web server.	Each	\$ 6,935.00	15%	\$ 5,894.75	N/Q	N/Q
8000-0199	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION (HARDWARE AND SOFTWARE) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 50 Signage Players. The Hardware and Software combination pre-installs the Digital Signage Content Manager software on a high performance web server.	Each	\$ 11,135.00	15%	\$ 9,464.75	N/Q	N/Q
8000-0200	VBRICK DIGITAL SIGNAGE CONTENT MANAGER ENTERPRISE EDITION (HARDWARE AND SOFTWARE) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage player. Supports up to 4000 Signage Players. The Hardware and Software combination pre-installs the Digital Signage Content Manager software on a high performance web server.	Each	\$ 23,552.00	15%	\$ 20,019.20	N/Q	N/Q
8000-0201	VBRICK SIGNAGE PLAYER (HARDWARE AND SOFTWARE) - Signage Player that receives content from the VBrick Digital Signage Content Manager and outputs it via HDMI to a display or to a VBrick encoding appliance. Includes the player software, streaming media license, and dedicated hardware device that is easily mounted	Each	\$ 2,644.00	15%	\$ 2,247.40	N/Q	N/Q
8000-0248A	VBRICK SIGNAGE PLAYER HARDENED VERSION (HARDWARE AND SOFTWARE) - Signage Player hardened version that receives content from the VBrick Digital Signage Content Manager and outputs it via HDMI to a display or to a VBrick encoding appliance. Includes the player software, streaming media license, and dedicated hardware device that is easily mounted	Each	\$ 3,100.00	15%	\$ 2,635.00	N/Q	N/Q
8000-0250A	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION HARDENED VERSION (HARDWARE AND SOFTWARE) - Content manager software which allows for the creation of Digital Signage content to be displayed on a VBrick Signage Player. Supports up to 50 Signage Players. The Hardware and Software hardened combination pre-installs the Digital Signage Content Manager software on a security hardened high performance web server. PRODUCT DEPENDENCY NOTES: When quoting this product, VBrick Digital Signage Online Training Package must be included. EITHER PS-SVCS-DAY and PS-TRAV-DAY-US OR PS-SVCS-HOUR must also be included.	Each	\$ 15,700.00	15%	\$ 13,345.00	N/Q	N/Q
8100-0021	H.264 Decoder Analog Unbalanced Stereo Audio Cable. For use the 7200 Series H.264 Decoder. With BNC Connectors. This cable is included with 7200 Series H.264 Decoder.	Each	\$ 125.00	15%	\$ 106.25	N/Q	N/Q
8100-0022	H.264 Decoder Analog Balanced Stereo Audio Cable. For use the 7200 Series H.264 Decoder. With Male XLR Connectors.	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8100-0023	H.264 Decoder Analog Video Cable. For use the 7200 Series H.264 Decoder. With BNC Connectors for component and composite video. This cable is included with 7200 Series H.264 Decoder.	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q

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8100-0024	USB to SERIAL CONVERTER CABLE - For use with VBrick HD STB to enable serial passthrough functionality when connected to the STB USB port.	Each	\$ 50.00	15%	\$ 42.50	N/Q	N/Q
9200-4202-100	BPS 7112 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 500GB Hard Drive.	Each	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9200-4212-100	BPS 7122 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition.	Each	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9200-4200-100	XPS 7102 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Cannot be upgraded to High Definition. 500GB Hard Drive.	Each	\$ 10,995.00	15%	\$ 9,345.75	N/Q	N/Q
9200-4210-100	HPS 7102 HS-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. 500GB Hard Drive.	Each	\$ 12,995.00	15%	\$ 11,045.75	N/Q	N/Q
9202-4202-200	BPS 7111 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 160GB Solid State Storage.	Each	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9202-4212-200	BPS 7121 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 160GB Solid State Storage.	Each	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9202-4200-200	XPS 7101 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Cannot be upgraded to High Definition. 160GB Solid State Storage.	Each	\$ 11,895.00	15%	\$ 10,110.75	N/Q	N/Q
9202-4210-200	HPS 7101 HS-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. 160GB Solid State Storage.	Each	\$ 13,995.00	15%	\$ 11,895.75	N/Q	N/Q
9204-4202-300	BPS 8113 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 16GB storage.	Each	\$ 4,695.00	15%	\$ 3,990.75	N/Q	N/Q
9204-4212-300	BPS 8123 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Cannot be upgraded to High Definition. Cannot be upgraded to support MBR. 16GB storage.	Each	\$ 6,695.00	15%	\$ 5,690.75	N/Q	N/Q
9204-4200-300	XPS 8103 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Cannot be upgraded to High Definition. 16GB storage.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9204-4210-300	HPS 8103 HS-HD H.264 High Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. 16GB storage.	Each	\$ 10,695.00	15%	\$ 9,090.75	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
8000-0247A	VBRICK SIGNAGE PLAYER HARDENED BUNDLE (HARDWARE AND SOFTWARE) - Signage Player hardened bundle with Web Page Bulletin option that receives content from the VBrick Digital Signage Content Manager and outputs it via HDMI to a display or to a VBrick encoding appliance. Includes the player software, streaming media license, Web Page Bulletin, and hardened dedicated hardware device that is easily mounted	Each	\$3,191.00	15%	\$ 2,712.35	N/Q	N/Q
8000-0188	MULTI FORMAT STB - Self booting STB that decodes High Definition and Standard Definition H.264 or Standard Definition MPEG2/H.264/WM for display on plasmas, LCDs, and televisions. Integrated with VBrick Enterprise Media System (VEMS) Portal Server. Supported outputs are HDMI, Component Video, S-Video, Composite Video, Stereo Audio.. Users can select NTSC or PAL output. Includes IR remote control and A/V Cables.	Each	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
8000-0225	VBrick Rich Media Studio HD	Each	\$ 23,735.00	15%	\$ 20,174.75	N/Q	N/Q
8000-0230	VBrick Rich Media Studio Portable HD	Each	\$ 30,196.00	15%	\$ 25,666.60	N/Q	N/Q
8000-0253	RMS HD ADDITIONAL HD/SDI SINGLE CHANNEL - Provides additional video input capability into the RMS HD and RMS Portable HD products. The RMS HD and RMS Portable HD products are shipped with two channels activated. Up to two additional cards can be upgraded. All upgrades require the unit to be returned to the factory. PLEASE NOTE: CUSTOMERS ARE REQUIRED TO SHIP THEIR UNITS BACK AT THEIR COST TO ACTIVATE THE EXTRA CHANNELS. VBRICK WILL RETURN THE UNIT TO THE CUSTOMER USING THE SAME SHIPPING METHOD THAT WAS USED TO RETURN THE PRODUCT. ESTIMATED TURN AROUND TIME IS THREE DAYS.	Each	\$ 909.00	15%	\$ 772.65	N/Q	N/Q
8000-0222	Model 7530 H.264 Media distribution and transformation. Provides multiple stream media reflecting (RTP unicast stream conversion to RTP multicast stream and RTMP [Flash] reflecting), Media transformation (RTP to RTMP [FLASH]- unicast only) as well as VoD storage and serving. Maximum of 100 Mbps of throughput with 250GB of content storage. Single PSU & single hard drive	Each	\$ 4,561.00	15%	\$ 3,876.85	N/Q	N/Q
8000-0223	Model 7550 H.264 Media distribution and transformation. Provides multiple stream media reflecting (RTP unicast stream conversion to RTP multicast stream and RTMP [Flash] reflecting), Media transformation (RTP to RTMP [FLASH]- unicast only) as well as VoD storage and serving. Maximum of 250 Mbps of throughput with 4 146GB drives in Raid 5 config for content storage. Redundant PSU & hard drives for OS	Each	\$ 10,039.00	15%	\$ 8,533.15	N/Q	N/Q
8000-0224	Model 7570 H.264 Media distribution and transformation. Provides multiple stream media reflecting (RTP unicast stream conversion to RTP multicast stream and RTMP [Flash] reflecting), Media transformation (RTP to RTMP [FLASH]- unicast only) as well as VoD storage and serving. Maximum of 500 Mbps of throughput with 6 300GB drives in Raid 5 config for content storage. Redundant PSU & Hard drives for OS.	Each	\$ 18,257.00	15%	\$ 15,518.45	N/Q	N/Q
7500-0207-06	VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO SHAREPOINT INTEGRATION MODULE PROFESSIONAL EDITION (SOFTWARE ONLY)The VEMS SharePoint Integration Module Professional Edition enables VEMS users to embed select VEMS functionality into a SharePoint site via a SharePoint Web Part. This functionality includes archived video search and playback.	Each	\$ 9,126.00	15%	\$ 7,757.10	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7500-0208-06	VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO SHAREPOINT (2010/2013) INTEGRATION MODULE ENTERPRISE EDITION (SOFTWARE ONLY) The VEMS SharePoint Integration Module Enterprise Edition enables VEMS users to either embed VEMS video search and playback into a SharePoint site via a SharePoint Web Part and/or to utilize SharePoint's Enterprise and FAST capabilities to natively search for and play back videos in the customer's network. This product supports VEMS Mystro 6.3 only. PRODUCT DEPENDENCY NOTES: When quoting this product, VBrick Professional Services with associated travel charges must be included for product installation and configuration.	Each	\$ 16,431.00	15%	\$ 13,966.35	N/Q	N/Q
7500-0227	This VEMS edition manages the VBrick Digital Signage module only. Must be sold with one of the following: 1) VBRICK DIGITAL SIGNAGE CONTENT MANAGER STANDARD EDITION (SOFTWARE ONLY) 7500-0212 or 2) VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION (SOFTWARE ONLY) 7500-0213, or 3) VBRICK DIGITAL SIGNAGE CONTENT MANAGER ENTERPRISE EDITION (SOFTWARE ONLY) 7500-0214. There is no upgrade path for VEMS, no warranty programs can be purchased, nor is there any support for VEMS only for Digital Signage as purchased separately. Training and installation services must be purchased for Digital Signage.	Each	\$ 914.00	15%	\$ 776.90	N/Q	N/Q
7500-0253	VEMS Mystro Server License For Learn360 Content - is a per server license that brings Learn360 content into VEMS Mystro 6.2 and above. Metadata is automatically loaded, content search and playback is through the VEMS Mystro portal pages.	Each	\$ 92.00	15%	\$ 78.20	N/Q	N/Q
7500-0254	VEMS Mystro Server License For Discovery Education Content - is a per server license that brings Discovery Education content metadata into VEMS Mystro portal 6.3 and above. Metadata is automatically loaded, search, find and organize content in VEMS Mystro, playback URL points to the customer's Discovery Education "My DE" site.	Each	\$ 100.00	15%	\$ 85.00	N/Q	N/Q
7500-0255-06	VEMS MYSTRO TRANSCODER (SOFTWARE ONLY) - 3-server pack. The VEMS Mystro Transcoder can transcode files on ingest via the "Add Video" function. This is based on a number of templates focused on H.264 and Windows Media output. Input types include but limited to: MPEG-2, MPEG-4, Windows Media, H.264 (TS and MP4), AVI and MOV. VEMS Mystro Transcoder can be installed on a VEMS Mystro server or on the Network Video Recorder (NVR) server.	Each	\$ 18,257.00	15%	\$ 85.00	N/Q	N/Q
8000-0171-06	VEMS MYSTRO, STANDARD EDITION PORTAL (SOFTWARE AND HARDWARE) !! The VBrick Enterprise Media System (VEMS Mystro) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 2 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 18,257.00	15%	\$ 15,518.45	N/Q	N/Q
8000-0172-06	VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO - PROFESSIONAL EDITION PORTAL (SOFTWARE AND HARDWARE) !! The VBrick Enterprise Media System (VEMS Mystro) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 10 Distribution Zones. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 45,648.00	15%	\$ 38,800.80	N/Q	N/Q
8000-0173-06	VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO - ENTERPRISE EDITION PORTAL (SOFTWARE AND HARDWARE) !! The VBrick Enterprise Media System (VEMS Mystro) Portal Software provides a unified Portal for accessing Live and On-Demand video and audio files. Includes Reporting functionality and support for 100 Distribution Zones. Additional zones available - contact VBrick sales. The Enterprise Edition also includes the VEMS Scheduler module. The Hardware and Software combination pre-installs the Portal Software on a high performance web server.	Each	\$ 73,039.00	15%	\$ 62,083.15	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
9314-1212-000	HPS 9000 High Definition Encoding Blade. Four channels with HDMI or YPbPr Component video inputs.	Each	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
9311-1151-000	HPS 9000 High Definition Enterprise Encoding/Decoding Appliance. One input and one output channel with HDMI, YPbPr Component, SDI, or Composite video.	Each	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9311-1212-000	HPS 9000 High Definition EnterpriseEncoding Appliance. Four channels with HDMI or YPbPr Component video inputs.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
9311-1111-000	HPS 9000 High Definition Enterprise Encoding Appliance. Two channels with HDMI, YPbPr Component, SDI, or Composite video inputs.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
9311-1100-000	HPS 9000 High Definition Enterprise Encoding Appliance. One channel with HDMI, YPbPr Component, SDI, or Composite video inputs.	Each	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9314-0051-000	HPS 9000 High Definition Decoding Blade. One channel with HDMI, YPbPr Component, SDI, or Composite video outputs.	Each	\$ 4,495.00	15%	\$ 3,820.75	N/Q	N/Q
9311-0051-000	HPS 9000 High Definition Enterprise Decoding Appliance. One channel with HDMI, YPbPr Component, SDI, or Composite video outputs.	Each	\$ 5,495.00	15%	\$ 4,670.75	N/Q	N/Q
9314-1111-000	HPS 9000 High Definition Encoding Blade. Two channels with HDMI, YPbPr Component, SDI, or Composite video inputs.	Each	\$ 11,995.00	15%	\$ 10,195.75	N/Q	N/Q
8000-0262	POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and USA line cord for 9000 Series Encoding Appliances	Each	\$ 120.00	15%	\$ 102.00	N/Q	N/Q
8000-0249A	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION HARDENED BUNDLE (HARDWARE AND SOFTWARE) - Content manager software bundled with RSS Feed Adapter, Active Directory Module for Professional, Mass Notification Module, and On-line Training which allows for the creation of Digital Signage content to be displayed on a VBrick Signage Player. Supports up to 50 Signage Players. The Hardware and Software bundle pre-installs the Digital Signage Content Manager software and options on a security hardened high performance web server. PRODUCT DEPENDENCY NOTES: EITHER PS-SVCS-DAY and PS-TRAV-DAY-US OR PS-SVCS-HOUR must be included. Product created for the US Department of State.	Each	\$ 22,100.00	15%	\$ 18,785.00	N/Q	N/Q
7500-0257	Separate license necessary to enable the transrating feature on the DME (version 3.1.1 and above).	Each	\$ 909.00	15%	\$ 772.65	N/Q	N/Q
7500-0260	The DME VBMIX feature license is an optional add-on to the DME feature licenses to allow the VBrick Mix iPad application to publish live SD and HD stream to the DME. Without the license, live streams from the VBrick Mix app will be rejected. With the actual DME streaming license, this feature license allows for 5, 10, or 20 simultaneous VBrick Mix applications to publish streams to the DME. If you have the 7530 DME license, with the add-on VBrick Mix license, you can have up to 5 simultaneous VBMIX app streams to the DME. With 7550 you get up to 10, with the 7570 you get up to 20.	Each	\$ 3,648.00	15%	\$ 3,100.80	N/Q	N/Q
7500-0224-06	VEMS MYSTRO TRANSCODER (SOFTWARE ONLY) - 1-server pack. The VEMS Mystro Transcoder can transcode files on ingest via the "Add Video" function. This is based on a number of template focused on H.264 and Windows Media. Input types include but limited to: MPEG-2, MPEG-4, Windows Media, H.264 (TS and MP4), AVI and MOV. VEMS Mystro Transcoder can be installed on a VEMS Mystro server or on the Network Video Recorder (NVR) server.	Each	\$ 9,126.00	15%	\$ 7,757.10	N/Q	N/Q
7510-0195-06	VEMS MYSTRO CHANNEL GUIDE SOFTWARE UPGRADE - Software upgrade from previous VEMS Channel Guide software release to the current release.	Each	\$ 4,563.00	15%	\$ 3,878.55	N/Q	N/Q
7510-0197-06	VEMS MYSTRO - NETWORK VIDEO RECORDER (NVR) 10 SOFTWARE UPGRADE - Software upgrade from previous VEMS Mystro NVR-10 software release to the current release.	Each	\$ 4,563.00	15%	\$ 3,878.55	N/Q	N/Q
7511-0192-06	VEMS Mystro UPGRADE FROM PROFESSIONAL EDITION TO ENTERPRISE EDITION - Software upgrade from the VEMS Mystro Professional Edition to VEMS Mystro Enterprise Edition	Each	\$ 18,261.00	15%	\$ 15,521.85	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
7510-0198-06	VEMS MYSTRO NETWORK VIDEO RECORDER 40 (NVR-40)SOFTWARE UPGRADE - Software upgrade from previous VEMS NVR 40 software release to the current release.	Each	\$ 9,129.00	15%	\$ 7,759.65	N/Q	N/Q
7510-0194-06	VEMS MYSTRO - SCHEDULER SOFTWARE UPGRADE - Software upgrade from previous VEMS Scheduler software release to the current release.	Each	\$ 6,846.00	15%	\$ 5,819.10	N/Q	N/Q
AMP-5120-APP-XXX	APP (Azuki Preparation Processor) Ingestion and Preparation Engine (Please Specify Type xxx=Video on Demand, VoD Ingestion/Preparation Engine - Up to 450 hours VoD preparation per month , xxx=LIVE Live Ingestion/Preparation Engine Software License . 1 to 3 live channels)	Each	\$ 59,500.00	15%	\$ 50,575.00	N/Q	N/Q
AMP-5120-AIO-XXX	All in One AMP for Video on Demand . Includes Azuki Media Manager, Content Controller, and Preparation Processor in one appliance. Prepares media for iPhones, iPads, Android phones and tablets (content acquisition, transcode, segmentation, encryption, upload) at a rate of approximately 15 hours of input video per day. Additionally, this server enables real-time video playback for 1000 simultaneous users. (Please Specify where xxx = LIVE or VOD version)	Each	\$ 59,500.00	15%	\$ 50,575.00	N/Q	N/Q
SRV-CNF-REF	Conference Live Reflector Add-on for WM or MPEG4 (1GB)	Each	\$ 12.00	15%	\$ 10.20	N/Q	N/Q
SRV-CNF-STOR	Conference Storage Add-On for WM or MPEG4 (250MB)	Each	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8000-0115	Content Windows Media K-8 Package 1 This Package Contains 868 Titles Of K-8 Conte	Each	\$ 2,288.00	15%	\$ 1,944.80	N/Q	N/Q
8000-0116	Content Windows Media High School Package 2 This Package Contains 568 Titles Of	Each	\$ 3,438.00	15%	\$ 2,922.30	N/Q	N/Q
8000-0117	Content K-8 Package 1 - This Package Contains 100 Titles Of K-8 Content For The VO	Each	\$ 563.50	15%	\$ 478.97	N/Q	N/Q
8000-0118	Content K-8 Package 2 This Package Contains 250 Titles Of K-8 Content For The VOD	Each	\$ 1,138.50	15%	\$ 967.72	N/Q	N/Q
8000-0119	Content K-8 Package 3 This Package Contains 500 Titles Of K-8 Content For The VOD	Each	\$ 2,288.50	15%	\$ 1,945.22	N/Q	N/Q
8000-0120	Content High School Package 1 This Package Contains 100 Titles Of HS Content For T	Each	\$ 1,138.50	15%	\$ 967.72	N/Q	N/Q
8000-0121	Content High School Package 2 This Package Contains 250 Titles Of HS Content For T	Each	\$ 2,288.50	15%	\$ 1,945.22	N/Q	N/Q
8000-0122	Content High School Package 3 This Package Contains 450 Titles Of HS Content For T	Each	\$ 3,438.50	15%	\$ 2,922.72	N/Q	N/Q
UM-(Model)	Documentation User's Manual (fill in model name for requested manual)	Each	\$ 10.00	5%	\$ 9.50	N/Q	N/Q
	Installation, Maintenance and Support Services						
RES1-PLS36	One Year Monitor Warranty for PLASMA-32-36	Each	\$ 320.00	0%	\$ 320.00	N/Q	N/Q
RES1-PLS42	One Year Monitor Warranty for PLASMA-42	Each	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
RES1-PLS50	One Year Monitor Warranty for PLASMA-50	Each	\$ 700.00	0%	\$ 700.00	N/Q	N/Q
RES1-PLS61	One Year Monitor Warranty for PLASMA-61-65	Each	\$ 1,200.00	0%	\$ 1,200.00	N/Q	N/Q
7800-0000-0000	MPEG-1 Standard Repair. Return to Factory.	Each	\$ 1,295.00	0%	\$ 1,295.00	N/Q	N/Q
7800-1000-0000	MPEG-1 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	\$ 1,795.00	0%	\$ 1,795.00	N/Q	N/Q
7801-0000-0000	MPEG2 Standard Repair. Return to Factory.	Each	\$ 1,995.00	0%	\$ 1,995.00	N/Q	N/Q
7801-1000-0000	MPEG2 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	\$ 2,495.00	0%	\$ 2,495.00	N/Q	N/Q
SRV-SS-INSTALL	Group System w/o Monitor Installation and Setup	Each	\$ 1,575.00	0%	\$ 1,575.00	N/Q	N/Q
SRV-SS-INSTALL-M	Group System/Monitor Installation and Setup	Each	\$ 1,875.00	0%	\$ 1,875.00	N/Q	N/Q
RM-RDP	Remote Desktop Client SW, Remotes, Access and Remote Support	Each	\$ 160.00	0%	\$ 160.00	N/Q	N/Q
SRV-SS5-B1-M	SchoolStation 5 One Year Basic Service (Phone Support, Next Day Parts)	Each	\$ 1,950.00	0%	\$ 1,950.00	N/Q	N/Q
SRV-SS5-P1-M	SchoolStation 5 One Year Premium Service (Next Day Parts, On-Site Technician, Softv	Each	\$ 2,970.00	0%	\$ 2,970.00	N/Q	N/Q
SRV-SS7-B1-M	SchoolStation 7 One Year Basic Service (Phone Support, Software Updates, Return to F	Each	\$ 2,150.00	0%	\$ 2,150.00	N/Q	N/Q
SRV-SS7-P1-M	SchoolStation 7 One Year Premium Service (Next Day Parts, On-Site Technician, Softv	Each	\$ 3,550.00	0%	\$ 3,550.00	N/Q	N/Q
SRV-BASCNSLT	Basic Installation Assistance and Configuration - PTP Hourly Rate	Each	\$ 120.00	0%	\$ 120.00	N/Q	N/Q
SRV-RESCNSLT	Design and Professional Services - PTP Hourly Rate (Video Setup/Config)	Each	\$ 150.00	0%	\$ 150.00	N/Q	N/Q
SRV-NETCNSLT	Network Consulting - PTP Hourly Rate (Advanced Network Integration)	Each	\$ 190.00	0%	\$ 190.00	N/Q	N/Q
SRV-AFTCNSLT	After Hours Support, PTP T&M (Evenings, Weekends, Holidays)	Each	\$ 245.00	0%	\$ 245.00	N/Q	N/Q
TRAIN	Training - OnSite (Travel Included)	Each	\$ 3,500.00	0%	\$ 3,500.00	N/Q	N/Q
TECHSUPP_ONSITE	Technical Services OnSite - Vbrick trained Video Network Engineer will perform on-site installation of Vbrick products or onsite consulting for 8 hours (Travel and expenses not included)	Each	\$ 2,495.00	0%	\$ 2,495.00	N/Q	N/Q
PS-SVCS-DAY	PS-SVCS-DAY - Per day labor pricing for VBrick Professional Services. Includes Design, Installation, Project Management, Upgrades and/or Troubleshooting. Includes on-site and/or remote work. Price is per day. Travel and Expenses are separate line items.	Each	\$ 2,495.00	0%	\$ 2,495.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
PS-TRAV-DAY-US	PS-TRAV-DAY-US - Per Day T&E pricing within the continental United States for on-site VBrick installation or consulting performed by VBrick professional services (VBrick labor rate not included.). Additionally, part number PS-TRAV-TRIP-US is used to cover travel costs to and from a VBrick corporate office. Non-discountable.	Each	\$ 325.00	0%	\$ 325.00	N/Q	N/Q
PS-TRAV-TRIP-US	PS-TRAV-TRIP-US - Per round trip T&E pricing within the continental United States for on-site VBrick Professional Services (VBrick labor rate not included.). Additionally, part number PS-TRAV-DAY-US is used to cover travel costs associated with daily travel expenses. Non-discountable.	Each	\$ 750.00	0%	\$ 750.00	N/Q	N/Q
SUPPORT-G-EXT	GOLD - 1 YEAR EXTENDED COVERAGE provides Hardware Warranty (Standard RMA), Software Updates (Minor releases and patches), and Product Support.	Each	10% of List	0%	10% of List	N/Q	N/Q
SUPPORT-G-UPG	1ST YEAR UPGRADE TO GOLD PLUS - provides a higher tier of service compared to the standard Gold offering by also offering Major Releases for Software Updates.	Each	5% of List	0%	5% of List	N/Q	N/Q
SUPPORT-G-RNL	GOLD PLUS - 1 YEAR RENEWAL COVERAGE - provides Major Releases for Software Updates.	Each	15% of List	0%	15% of List	N/Q	N/Q
SUPPORT-P-UPG	1ST YEAR UPGRADE TO PLATINUM. Included are Next Day RMA service (where available), Software Updates (Minor releases, Major releases and patches), expedited Product Support.	Each	10% of List	0%	10% of List	N/Q	N/Q
SUPPORT-P-RNL	PLATINUM - 1 YEAR RENEWAL COVERAGE - Included are Next Day RMA service (where available), Software Updates (Minor releases, Major releases and patches), expedited Product Support.	Each	20% of List	0%	20% of List	N/Q	N/Q
HW-CLB	Hardware Warranty Extension for Class B Products	Each	5% of List	0%	5% of List	N/Q	N/Q
SWUP-CLB	Software Updates and Technical Support for Class B Products	Each	15% of List	0%	15% of List	N/Q	N/Q
SMA-BASIC-1YR	Software Maintenance for Omnicast Pro.	Each	18% of List	0%	18% of List	N/Q	N/Q
SRV-PK-NBD-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacement 20% of List Price	Each	20% of List	0%	20% of List	N/Q	N/Q
SRV-PK-OGS-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacement 20% of List Price	Each	19% of List	0%	19% of List	N/Q	N/Q
VP-UPG	vPoint Software Upgrade for USB systems and vPoint Standalone	Each	\$ 49.00	0%	\$ 49.00	N/Q	N/Q
7802-0000	H.264 Blade Storage Upgrade - Service to install storage on VBrick 8000 Series Blade. Includes factory installed solid state storage.	Each	\$ 995.00	0%	\$ 995.00	N/Q	N/Q
7802-0001	H.264 Industrial Appliance Storage Upgrade - Service to install storage on VBrick 7000 Industrial Appliance. Includes factory installed solid state storage.	Each	\$ 2,495.00	0%	\$ 2,495.00	N/Q	N/Q
7802-0002	H.264 Enterprise Appliance Storage Upgrade - Service to install storage on VBrick 7000 Enterprise Appliance. Includes factory installed hard drive.	Each	\$ 2,495.00	0%	\$ 2,495.00	N/Q	N/Q
Accessories (Gatekeeper, Gateway, MCU and Camera Management)							
MCS-6	Server Based H.323/SIP System, No HW, 6 Concurrent User	Each	\$ 8,330.00	5%	\$ 7,913.50	N/Q	N/Q
MCS-16	Server Based H.323/SIP System, No HW 16 Concurrent User	Each	\$ 20,930.00	5%	\$ 19,883.50	N/Q	N/Q
MCS-SP	H.323/SIP Desktop Client Add-On, Minimum 10 units	Each	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
MCS-MC	Server Based H.323/SIP Multiconference Option	Each	\$ 7,000.00	5%	\$ 6,650.00	N/Q	N/Q
SCSI	SCSI Interface Card	Each	\$ 400.00	5%	\$ 380.00	N/Q	N/Q
Fibre	Fibre Channel Interface Card	Each	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
1000-0000-1001	Lifesize Room System for HD Conference	Each	\$ 11,999.00	5%	\$ 11,399.05	N/Q	N/Q
55880-00602	4 slot chassis for 400. Including dual power supply.	Each	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
55888-00601	Supports 96 audio conferencing ports of any codec combination. SIP and H.323 signaling	Each	\$ 45,000.00	5%	\$ 42,750.00	N/Q	N/Q
55882-00602	gw-P20 2 PRI Gateway card, H.323, H.320 Supports G.711 and G.722	Each	\$ 35,000.00	5%	\$ 33,250.00	N/Q	N/Q
55883-00601	gw-S40 4 ports serial Gateway card, H323 (over IP) <> H.320 (over serial interfaces),	Each	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
55883-00601-CABLE	Cable for gw-S40	Each	\$ 200.00	5%	\$ 190.00	N/Q	N/Q
55875-00601	Application Server Card- Windows 2003 Server Operating System.	Each	\$ 11,000.00	5%	\$ 10,450.00	N/Q	N/Q
55782-00001	Scopia Gateway P10: Single PRI Gateway with built-in Audio Transcoding	Each	\$ 22,000.00	5%	\$ 20,900.00	N/Q	N/Q
55782-00002	Dual PRI Gateway with built-in Audio Transcoding.	Each	\$ 30,000.00	5%	\$ 28,500.00	N/Q	N/Q
55785-00001	Quad BRI gateway with built-in Audio Transcoding	Each	\$ 13,000.00	5%	\$ 12,350.00	N/Q	N/Q
55783-00001	Quad port serial gateway with built-in audio transcoding.Supports V.35/RS449/EIA530	Each	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
54780-00601	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and	Each	\$ 30,000.00	5%	\$ 28,500.00	N/Q	N/Q
54780-00603	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and	Each	\$ 43,000.00	5%	\$ 40,850.00	N/Q	N/Q
55678-00001	Firewall Traversal Appliance. Supports 10 traversal calls / 60 registrations.	Each	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
88678-00001	Additional 5 traversal calls / 30 registrations.	Each	\$ 11,000.00	5%	\$ 10,450.00	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
55591-00010	Complete network management for 50 seats(ports/terminals).Contains iCM, NMS and C	Each	\$ 12,500.00	5%	\$ 11,875.00	N/Q	N/Q
88591-00101	Additional 25 seats(port/terminals) for Radvision iVIEW Suite.The total licence count s	Each	\$ 6,250.00	5%	\$ 5,937.50	N/Q	N/Q
88597-00005	30 port license	Each	\$ 9,950.00	5%	\$ 9,452.50	N/Q	N/Q
88597-00001	50 port license	Each	\$ 12,950.00	5%	\$ 12,302.50	N/Q	N/Q
88597-00002	100 port license	Each	\$ 21,950.00	5%	\$ 20,852.50	N/Q	N/Q
88597-00003	200 port license	Each	\$ 33,950.00	5%	\$ 32,252.50	N/Q	N/Q
55595-00001	T.120 Data Collaboration Software Package for MCU 30/60/100 or Onlan	Each	\$ 5,950.00	5%	\$ 5,652.50	N/Q	N/Q
55595-00002	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	\$ 11,950.00	5%	\$ 11,352.50	N/Q	N/Q
55595-00003	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	\$ 19,950.00	5%	\$ 18,952.50	N/Q	N/Q
55595-00004	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	\$ 44,950.00	5%	\$ 42,702.50	N/Q	N/Q
MCU-4205	12 Port Enterprise IP MCU	Each	\$ 29,000.00	5%	\$ 27,550.00	N/Q	N/Q
VFO-4205	Video Firewall Option for MCU-4205	Each	\$ 7,000.00	5%	\$ 6,650.00	N/Q	N/Q
HRO-4205	High Resolution Option for MCU-4205	Each	\$ 3,750.00	5%	\$ 3,562.50	N/Q	N/Q
WCO-4205	Web conferencing option for MCU-4205	Each	\$ 3,750.00	5%	\$ 3,562.50	N/Q	N/Q
ISDNGW-3210	1 PRI 320 to 323 Gateway	Each	\$ 17,000.00	5%	\$ 16,150.00	N/Q	N/Q
VFO-2210	Video firewall option for IPVCR-2210	Each	\$ 7,900.00	5%	\$ 7,505.00	N/Q	N/Q
BND-A121	12 Port MCR plus 1 PRI Gateway bundle, MCU-4205 and ISDNGW-3210	Each	\$ 42,500.00	5%	\$ 40,375.00	N/Q	N/Q
33028	LC LC 2 meter 50/125 duplex MM	Each	\$ 41.99	5%	\$ 39.89	N/Q	N/Q
33031	LC LC 5 meter 50/125 duplex MM	Each	\$ 52.99	5%	\$ 50.34	N/Q	N/Q
33015	LC SC 2 meter 50/125 duplex MM	Each	\$ 32.99	5%	\$ 31.34	N/Q	N/Q
33018	LC SC 5 meter 50/125 duplex MM	Each	\$ 39.99	5%	\$ 37.99	N/Q	N/Q
37401	LC ST 2 meter 50/125 duplex MM	Each	\$ 52.99	5%	\$ 50.34	N/Q	N/Q
37416	SC ST 2 meter 50/125 duplex MM	Each	\$ 34.99	5%	\$ 33.24	N/Q	N/Q
26264	LC LC 2 meter 9/125 duplex SM	Each	\$ 83.99	5%	\$ 79.79	N/Q	N/Q
26566	LC LC 5 meter 9/125 duplex SM	Each	\$ 92.99	5%	\$ 88.34	N/Q	N/Q
26260	LC SC 2 meter 9/125 duplex SM	Each	\$ 31.99	5%	\$ 30.39	N/Q	N/Q
28950	LC SC 5 meter 9/125 duplex SM	Each	\$ 37.99	5%	\$ 36.09	N/Q	N/Q
37475	LC ST 2 meter 9/125 duplex SM	Each	\$ 63.99	5%	\$ 60.79	N/Q	N/Q
TLP404	Surge Strip: 4 outlet, 4' cord	Each	\$ 9.99	5%	\$ 9.49	N/Q	N/Q
TLP604tel	Surge Strip: 6 outlet, 6' cord	Each	\$ 13.99	5%	\$ 13.29	N/Q	N/Q
TLM626tel15	Surge Strip: 6 outlet, 15' cord	Each	\$ 41.99	5%	\$ 39.89	N/Q	N/Q
ASU-2200RM	UPS Protection Option, (Rackmount 2200VA)	Each	\$ 1,566.00	5%	\$ 1,487.70	N/Q	N/Q
ASU-1400RM	UPS Protection Option, (Rackmount 1400VA)	Each	\$ 972.00	5%	\$ 923.40	N/Q	N/Q
ASU-BR1500LCD	UPS Protection Option, (1500VA)	Each	\$ 262.00	5%	\$ 248.90	N/Q	N/Q
AAP-9619	Network/Environmental Add-In Card for Power Protection	Each	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
ASU-Battery	UPS Protection, Additional Battery Pack	Each	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
AXIS-TV-STH	Standard Content Manager. Can support up to 3 media players, hardware and software, Windows® XP Pro* Rack Mount.	Each	\$ 2,749.00	5%	\$ 2,611.55	N/Q	N/Q
AXIS-TV-STS	Standard Content Manager. Can support up to 3 media players, hardware and software, Windows 7 Enterprise Edition, Small Factor PC	Each	\$ 2,425.00	5%	\$ 2,303.75	N/Q	N/Q
AXIS-TV-STO	Standard Software License. Can support up to 2 media players, hardware not included	Each	\$ 1,949.00	5%	\$ 1,851.55	N/Q	N/Q
AXIS-TV-PTH	Professional Content Manager. Can support up to 50 media players or room signs, hardware & software, Windows® XP Pro*	Each	\$ 7,025.00	5%	\$ 6,673.75	N/Q	N/Q
AXIS-TV-PTO	Professional Software License. Can support up to 50 media players or room room signs, hardware not included	Each	\$ 6,199.00	5%	\$ 5,889.05	N/Q	N/Q
AXIS-TV-CPS	Channel Players. Small Factor Channel Player* Includes Streaming Media Support and Web Page Bulletin.	Each	\$ 2,825.00	5%	\$ 2,683.75	N/Q	N/Q
AXIS-TV-CPR	Rack-Mount (2RU) Channel Player	Each	\$ 2,999.00	5%	\$ 2,849.05	N/Q	N/Q
AXIS-TV-CPA	Mini Factor Channel Player	Each	\$ 2,899.00	5%	\$ 2,754.05	N/Q	N/Q
AXIS-TV-CPO	Channel Player Software License (Per PC)	Each	\$ 1,399.00	5%	\$ 1,329.05	N/Q	N/Q
AXIS-TV-SMS	Content Managers - SMA - Standard Server (1 year)	Each	\$ 619.00	5%	\$ 588.05	N/Q	N/Q
AXIS-TV-SMP	Content Managers - SMA - Professional Server (1 year)	Each	\$ 929.00	5%	\$ 882.55	N/Q	N/Q
AXIS-TV-SME	Content Managers - SMA - Enterprise Server (1 year)	Each	\$ 2,749.00	5%	\$ 2,611.55	N/Q	N/Q
AXIS-TV-SMX	Media Players - SMA - Per Channel Player (1 year)	Each	\$ 210.00	5%	\$ 199.50	N/Q	N/Q
AXIS-TV-ANI	Alert Notification Module	Each	\$ 2,299.00	5%	\$ 2,184.05	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
AXIS-TV-DFB	News and Weather Subscription Bundle (Includes six news categories and Accuweather 5-Day forecast and current conditions)	Each	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
UVA-2	Two-Output Twisted Pair Transmitter	Each	\$ 281.00	5%	\$ 266.95	N/Q	N/Q
UVA-4	Four-Output Twisted Pair Transmitter	Each	\$ 344.00	5%	\$ 326.80	N/Q	N/Q
URA	Twisted Pair Receiver for UVA Products	Each	\$ 202.00	5%	\$ 191.90	N/Q	N/Q
DVS-2TB	2TB digital Video server, redundant power, RAID, 120VAC RM	Each	\$ 5,912.00	5%	\$ 5,616.40	N/Q	N/Q
DVS-4TB	4TB digital Video server, redundant power, RAID5, 120VAC RM	Each	\$ 7,622.00	5%	\$ 7,240.90	N/Q	N/Q
DVS-8TB	8TB digital Video server, redundant power, RAID5, 120VAC RM	Each	\$ 9,648.00	5%	\$ 9,165.60	N/Q	N/Q
DVS-16TB	16TB digital Video server, redundant power, RAID5, 120VAC RM	Each	\$ 12,387.00	5%	\$ 11,767.65	N/Q	N/Q
01-SSC-4906	Sonicwall TZ 105 Appliance	Each	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
01-SSC-4908	Sonicwall TZ 105 Wireless Appliance	Each	\$ 575.00	5%	\$ 546.25	N/Q	N/Q
01-SSC-4856	Dynamic Support 8 x 5 for TZ 105 Appliance	Each	\$ 70.00	0%	\$ 70.00	N/Q	N/Q
01-SSC-4862	Dynamic Support 24 x 7 for TZ 105 Appliance	Each	\$ 90.00	0%	\$ 90.00	N/Q	N/Q
01-SSC-4844	Sonicwall Gateway Anti-Virus, Anti-Spyware, Intrusion Prevention & Application Intelligence Support	Each	\$ 115.00	0%	\$ 115.00	N/Q	N/Q
01-SSC-4877	Sonicwall Comprehensive Gateway Security Suite Bundle	Each	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
01-SSC-4850	Sonicwall Content Filtering Service-Premium Business Edition	Each	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
01-SSC-3378	Analyzer Reporting Software	Each	\$ 125.00	5%	\$ 118.75	N/Q	N/Q
01-SSC-4871	Sonicwall Comprehensive Anti-Spam Service	Each	\$ 135.00	5%	\$ 128.25	N/Q	N/Q
DVS-Stor-1T	1TB (raw) storage expansion	Each	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
DVS-Stor-2T	2TB (raw) storage expansion	Each	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
DVS-Stor-3T	3TB (raw) storage expansion	Each	\$ 400.00	5%	\$ 380.00	N/Q	N/Q
DVS-Stor-120SSD	120GB (raw) solid state storage expansion	Each	\$ 260.00	5%	\$ 247.00	N/Q	N/Q
DVS-Stor-240SSD	240GB (raw) solid state storage expansion	Each	\$ 340.00	5%	\$ 323.00	N/Q	N/Q
DVS-Stor-480SSD	480GB (raw) solid state storage expansion	Each	\$ 820.00	5%	\$ 779.00	N/Q	N/Q
ST122LE	2 Port VGA Video Splitter - USB Powered	Each	\$ 41.99	5%	\$ 39.89	N/Q	N/Q
TR-AP-2800	APEX 2800 Video Graphics Accelerator	Each	\$ 1,995.00	5%	\$ 1,895.25	N/Q	N/Q
VU5-PR-100-C	VMware Horizon View 5 Bundle: 100 Pack. Includes vSphere 5 Desktop, View Manager 5, View Composer, LocalMode, Persona Management, ThinApp (Packager, Client, WS), vShield Endpoint and vCenter Server Standard licensed for 100 concurrent connections. SnS Required & Sold Separately.	Each	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
VU5-PR-100-P-SSS-C	Production Support/Subscription for VMware Horizon View 5 Bundle: 100 Pack for 1 year. Technical Support, 24 Hour Sev 1 Support, 7 days a week	Each	\$ 6,250.00	5%	\$ 5,937.50	N/Q	N/Q
VU5-PR-10-P-SSS-C	Production Support/Subscription for VMware View Premier Bundle - 10 Pack for 1 year. Technical Support, 24 Hour Sev 1 Support, 7 days a week	Each	\$ 625.00	5%	\$ 593.75	N/Q	N/Q
VU5-PR-STR-C	VMware Horizon View 5 Bundle: 10 Pack	Each	\$ 2,500.00	5%	\$ 2,375.00	N/Q	N/Q
VCS5-FND-G-SSS-C	Basic Support/Subscription for vCenter Server 5 Foundation for vSphere 5 for 1 Year. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri	Each	\$ 545.00	5%	\$ 517.75	N/Q	N/Q
VCS5-FND-P-SSS-C	Production Support/Subscription for vCenter Server 5 Foundation for vSphere 5 for 1 Year. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	Each	\$ 645.00	5%	\$ 612.75	N/Q	N/Q
VCS5-FND-C	VMware vCenter Server 5 Foundation for vSphere up to 3 hosts (Per Instance)	Each	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
VSS5-ENT-G-SSS-C	Basic Support/Subscription for VMware vSphere 5 Enterprise for 1 processor for 1 year	Each	\$ 604.00	5%	\$ 573.80	N/Q	N/Q
VSS5-ENT-P-SSS-C	Production Support/Subscription for VMware vSphere 5 Enterprise for 1 processor for 1 year	Each	\$ 719.00	5%	\$ 683.05	N/Q	N/Q
VSS5-ENT-EPL-UG-C	Upgrade: VMware vSphere 5 Enterprise to vSphere 5 Enterprise Plus for 1 Processor. Original FAC or Serial Number w/active SnS required.	Each	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
VSS5-ENT-PL-G-SSS-C	Basic Support/Subscription for VMware vSphere 5 Enterprise Plus for 1 processor for 1 year. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	Each	\$ 734.00	5%	\$ 697.30	N/Q	N/Q
VSS5-ENT-PL-P-SSS-C	Production Support/Subscription for VMware vSphere 5 Enterprise Plus for 1 processor for 1 year. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	Each	\$ 874.00	5%	\$ 830.30	N/Q	N/Q

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Model Number	Product Description	U/M	MSRP	Percent Discount (%)	NYS Net Price	NYS One-Time Installation per U/M	NYS Maintenance Cost per Month per U/M
V-9941A	1 Talkback Zone	Each	\$ 318.00	5%	\$ 302.10	N/Q	N/Q
V-2003AHF	3 TalkBackZone (w/Power)	Each	\$ 648.00	5%	\$ 615.60	N/Q	N/Q
V-2006AHF	6 Talkback Zone (w/Power)	Each	\$ 948.00	5%	\$ 900.60	N/Q	N/Q
V-1109RTHF	9 Talkback Zone	Each	\$ 596.00	5%	\$ 566.20	N/Q	N/Q
V-9890	Vandal Resistant Flexhorn (Includes V-9809)	Each	\$ 180.00	5%	\$ 171.00	N/Q	N/Q
66-AMPH	66 Block with Amphenol Connector	Each	\$ 85.00	5%	\$ 80.75	N/Q	N/Q
CB-AM25	Amphenol M/F F/F M/M 25'	Each	\$ 55.00	5%	\$ 52.25	N/Q	N/Q
CB-AM25	Amphenol M/F F/F M/M 50'	Each	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
CB-AM100	Amphenol M/F F/F M/M 100'	Each	\$ 239.00	5%	\$ 227.05	N/Q	N/Q